



ARA LOGOS Logistics Trust Proposed Merger with ESR-REIT 5 January 2022





Important Notice



This presentation shall be read in conjunction with ARA LOGOS Logistics Trust's results announcements for the half year ended 30 June 2021 and financial highlights announcement for the third quarter and nine months ended 30 September 2021.

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Investors have no right to request that the Manager redeem or purchase their Units while the Units are listed. It is intended that investors may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (the "SGX-ST"). Listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

This presentation may contain forward-looking statements, including forward-looking financial information, that involve assumptions, known and unknown risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of such assumptions, known and unknown risks and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of occupancy or property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses, governmental and public policy changes and the continued availability of financing in amounts and on terms necessary to support ALOG's future business. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events. No assurance can be given that future events will occur, that projections will be achieved, or that assumptions are correct. The Manager does not assume any responsibility to amend, modify, or revise any forward-looking statements, on the basis of any subsequent developments, information or events, or otherwise, subject to compliance with all applicable laws and regulations and/or the rules of the SGX-ST and/or any other regulatory or supervisory body or agency.

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This presentation includes market and industry data and forecast that have been obtained from internal surveys, reports and studies, where appropriate, as well as market research, publicly available information and industry publications. Industry publications, surveys and forecasts generally state that the information they contain has been obtained from sources believed to be reliable, but there can be no assurance as to the accuracy or completeness of such included information. While the Manager has taken reasonable steps to ensure that the information is extracted accurately and in its proper context, the Manager has not independently verified any of the data from third party sources or ascertained the underlying economic assumptions relied upon therein.

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The directors of the Manager (including those who may have delegated detailed supervision of this presentation) have taken all reasonable care to ensure that the facts stated and opinions expressed in this presentation (other than those relating to ESR-REIT and/or the manager of ESR-REIT (the "**ESR-REIT Manager**")) are fair and accurate and that there are no other material facts not contained in this presentation, the omission of which would make any statement in this presentation misleading. The directors of the Manager jointly and severally accept responsibility accordingly.

Where any information has been extracted or reproduced from published or otherwise publicly available sources (including the announcement dated 4 August 2021 released by the Sponsor in relation to the merger between the Sponsor and ARA Asset Management) or obtained from a named source (including ESR-REIT Manager, the respective independent valuers engaged by the Manager and/or the ESR-REIT Manager), the sole responsibility of the directors of the Manager has been to ensure through reasonable enquiries that such information is accurately extracted from such sources or, as the case may be, reflected or reproduced in this presentation. The directors of the Manager do not accept any responsibility for any information relating to ESR-REIT and/or the ESR-REIT Manager or any opinion expressed by ESR-REIT. The ESR-REIT Manager and/or the abovementioned independent valuers. This presentation has not been reviewed by the Monetary Authority of Singapore.

This presentation should be read in conjunction with the scheme document released by ALOG dated 5 January 2022 (in relation to the proposed merger of ALOG and ESR-REIT) ("Scheme Document"). A copy of the Scheme Document is available on http://www.sgx.com.

The presentation is qualified in its entirety by, and should be read in conjunction with, the full text of the Scheme Document. In the event of any inconsistency or conflict between the Scheme Document and the information contained in this presentation, the Scheme Document shall prevail. All capitalised terms not defined in this presentation shall have the meaning ascribed to them in the Scheme Document.

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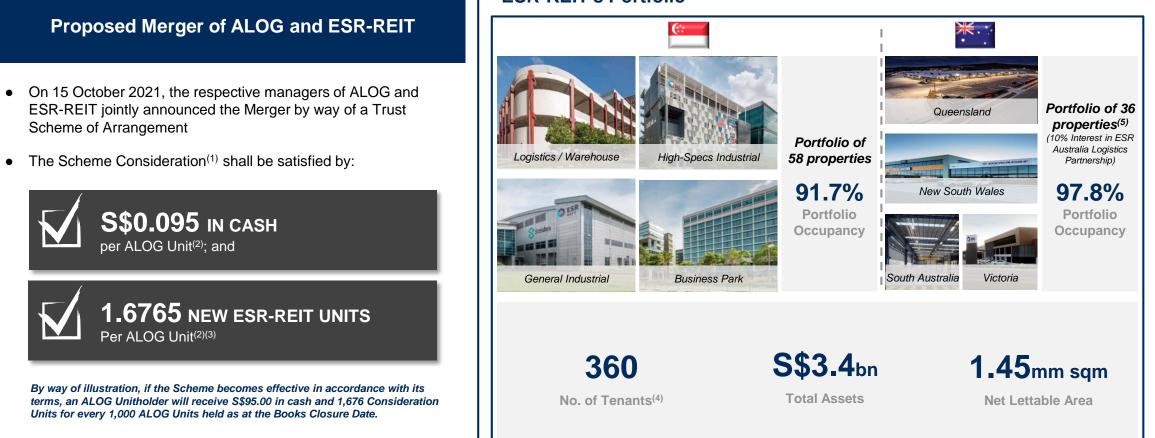
TRANSACTION OVERVIEW

41 – 51 Mills Road, Braeside, Victoria, AUS

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ABOUT THE PROPOSED MERGER AND ESR-REIT





ESR-REIT's Portfolio

Source: Company Information

- Note: All references to ESR-LOGOS REIT and ESR-REIT portfolio metrics in this presentation have not been adjusted for divestment of 11 Serangoon North Avenue 5 and 3C Toh Guan Road which was completed on 30 November 2021
- The ALOG Manager shall be entitled to announce, declare, pay or make distributions to ALOG Unitholders (the "Permitted Distributions") without any adjustment to the Scheme Consideration; ALOG Unitholders shall have the right to receive and retain the Permitted Distributions in addition to the Scheme (1) Consideration
- Held by ALOG Unitholders as at the Books Closure Date. The aggregate Cash Consideration to be paid to each ALOG Unitholder shall be rounded to the nearest \$\$0.01 (2)
- (3) Based on issue price of \$\$0.510 per ESR-REIT unit. The number of Consideration Units which each ALOG Unitholder will be entitled to pursuant to the Scheme will be rounded down to the nearest whole number, and fractional entitlements shall be disregarded in the calculation of the aggregate Consideration Units to be issued to any ALOG Unitholder pursuant to the Scheme
- (4) Based on owned properties only

Scheme of Arrangement

S\$0.095 IN CASH

per ALOG Unit⁽²⁾; and

Per ALOG Unit⁽²⁾⁽³⁾

(5) As of 30 September 2021, comprises 31 income-producing properties, two land parcels for future development and three properties currently under development

TRANSACTION OVERVIEW



Transaction Structure	 ESR-REIT to acquire all units of ARA LOGOS Logistics Trust ("ALOG") held by ALOG Unitholders by way of a Trust Scheme of Arrangement Conditional upon the completion of ESR Cayman Ltd ("ESR") and ARA Asset Management Ltd ("ARA") merger to form ESR Group⁽¹⁾ 	
Scheme Consideration	 ALOG Unitholders will be entitled to the following cash and consideration units (collectively the "Scheme Consideration"): S\$0.095⁽²⁾ in cash per ALOG Unit (the "Cash Consideration"); and 1.6765 new ESR-REIT Units⁽³⁾ ("Consideration Units") per ALOG Unit, issued at S\$0.510 for each Consideration Unit⁽⁴⁾ Based on the issue price of S\$0.510 per ESR-REIT Unit, the illustrative value of the Scheme Consideration is S\$0.950⁽⁵⁾ per ALOG Unit which is in line with the 52-week high closing price for ALOG Units By way of illustration, if the Scheme becomes effective in accordance with its terms, a Unitholder will receive S\$95.00 in cash and 1,676 Consideration Units for every 1,000 ALOG Units held as at the Books Closure Date 	
Permitted Distributions	 The ALOG Manager shall be entitled to announce, declare, pay or make distributions⁽⁶⁾ to ALOG Unitholders (the "Permitted Distributions") without any adjustment to the Scheme Consideration; ALOG Unitholders shall have the right to receive and retain the Permitted Distributions <u>in</u> addition to the Scheme Consideration 	
Enlarged REIT Structure	ALOG will be delisted and become a sub-trust of ESR-REIT The Enlarged REIT (" ESR-LOGOS REIT ") will continue to be sponsored by the ESR Group (including LOGOS)	

Source: Company Information

(1) Upon completion, ARA will hold 86.4% of LOGOS Property Group Limited ("LOGOS"). Refer to the Hong Kong Stock Exchange announcement dated 4 August 2021. The ALOG Manager announced on 3 November 2021 that the ordinary resolutions to approve, inter alia, the Proposed ARA Acquisition were duly passed by the shareholders of ESR Cayman at the extraordinary general meeting of ESR Cayman held on 3 November 2021

(2) The aggregate Cash Consideration to be paid to each Unitholder shall be rounded to the nearest S\$0.01

(4) 52-week high closing price for ESR-REIT units

(5) The illustrative value of the Scheme Consideration is subject to change based on market conditions

(6) Permitted Distributions include distributions that are declared, paid or made in the ordinary course of business in respect of the period from 1 July 2021 up to the day immediately before the effective date of the Scheme

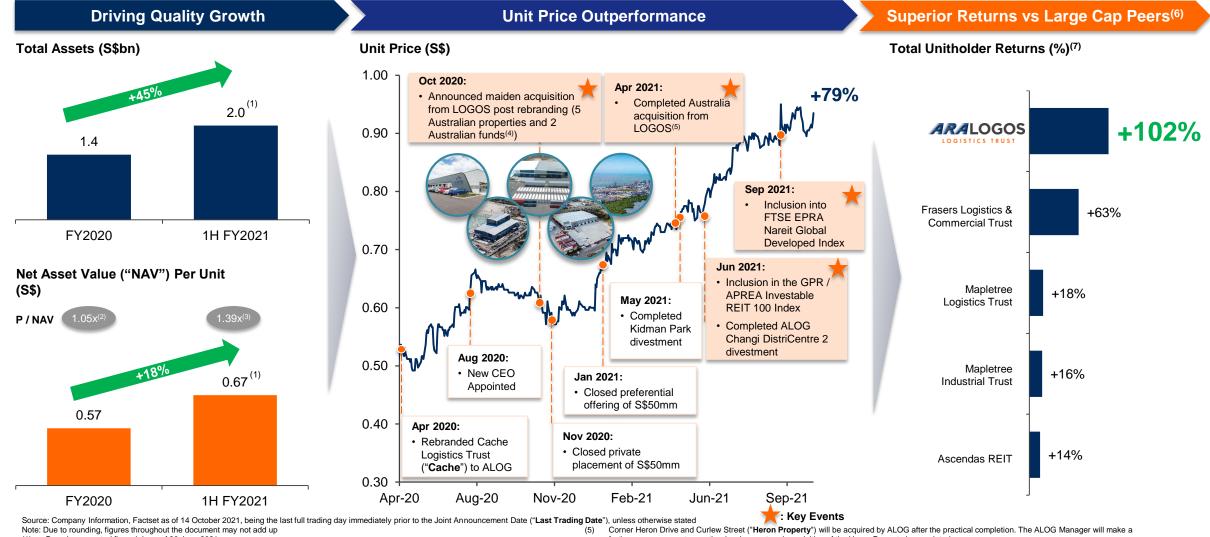
Note: Unless stated otherwise, any reference to ESR Group's figures across this presentation assumes that the proposed merger between ESR Cayman and ARA Asset Management (including LOGOS) is completed

⁽³⁾ The number of Consideration Units which each Unitholder will be entitled to pursuant to the Scheme will be rounded down to the nearest whole number, and fractional entitlements shall be disregarded in the calculation of the aggregate Consideration Units to be issued to any Unitholder pursuant to the Scheme



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TRANSFORMATIONAL GROWTH AND VALUE CREATION SINCE CHANGE IN SPONSOR AND REBRANDING



- Based on reported financials as of 30 June 2021 (1)
- Based on closing price of S\$0.600 as at 31 December 2020 (2)
- Based on closing price of S\$0.935 as at the Last Trading Date (3)
- Equity investments in the New LAIVS Trust (49.5% stake) and Oxford Property Fund (40.0% stake) (4)

further announcement once the development and acquisition of the Heron Property is completed

Large cap peers defined as industrial-related S-REITS with total assets of over S\$5 billion (6)

Total ALOG Unitholder returns from 28 April 2020 (rebranding of Cache Logistics Trust to ALOG) up till the Last Trading Date. Calculated as (current (7) price - beginning price + cumulative dividends for the period) divided by the beginning price, assuming that dividends are reinvested



BENCHMARK NEW ECONOMY S-REIT WITH THE LARGEST PIPELINE

LARGEST S-REIT ⁽¹⁾ RY FREE FLOAT

ESR-LOGOS REIT ("E-LOG") Sponsored by ESR GROUP (including LOGOS)

The Largest APAC Real Asset Fund Manager Powered by New Economy⁽⁴⁾

S\$5.4bn TOTAL ASSET⁽²⁾





Future-Proofed REIT with Clear Growth Trajectory

#1 New Economy Pipeline in APAC



(6)

- **Increase Attractiveness, Competitive Cost** $\mathbf{\nabla}$ of Capital & Diversification
- Leverage Sponsor's Operating Expertise, $\mathbf{\nabla}$ **Tenant, Deal and Capital Sourcing Network**
- Access to Sponsor's Core Asset and $\overline{\mathbf{N}}$ **Development Pipeline**

Source: Company Information, Information from ESR Group

Notes: Unless stated otherwise, any reference to ESR Group and / or the Sponsor figures across this presentation assumes that the proposed acquisition by ESR Cayman Limited of ARA Asset Management Limited is completed. All references to ESR-LOGOS REIT and ESR-REIT portfolio metrics in this presentation have not been adjusted for divestment of 11 Serangoon North Avenue 5 and 3C Toh Guan Road which was completed on 30 November 2021

- Based on free float market capitalisation of \$\$2.5 billion. Methodology defined on page 19 of this presentation (1)
- (2)Based on reported total assets as of 30 June 2021
- (3)Based on gross rental income ("GRI") for the month of June 2021, excludes contribution from all properties owned either directly or indirectly through investment funds ("Fund Properties")
- New Economy refers to logistics / warehouse and high-specs industrial properties (4)

- As at 30 June 2021, excludes Fund Properties (5)
 - Based on committed occupied area over net lettable area ("NLA") as at 30 June 2021, excludes contributions from Fund Properties
- Based on committed occupied area over net lettable area (NLA) as at 30 June 2021, excludes some based on the second some based on the second some based on the second sec (7) acquisition of Qantas project on 15 October 2021
- ESR Group's data as at 30 June 2021



2 RATIONALE AND BENEFITS TO ALOG UNITHOLDERS

LOGO

DHL Supply Chain Advanced Regional Centre, Singapore

BENEFITS OF THE PROPOSED MERGER





⁽²⁾ Based on ESR-LOGOS REIT's FY2020 pro forma NAV multiplied by the net exchange ratio of 1.6765 and assuming that the Cash Consideration is reinvested at the 1 month VWAP of the ESR-REIT Units on the SGX-ST of S\$0.472 as at the Last Trading Date

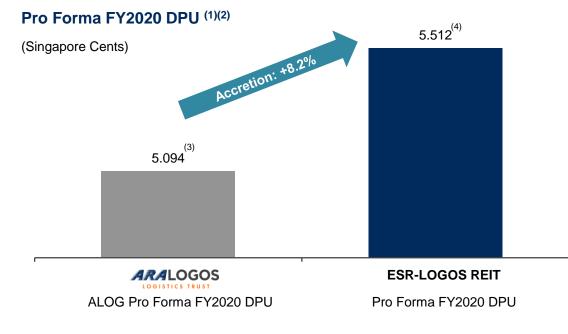
⁽³⁾ Purely for illustrative purposes only, if a Foreign Resident Individual has an interest of 10.0% or more in ESR-LOGOS REIT upon completion of the Merger and as a result, ALOG Australia does not qualify for the MIT Tax Treatment: the pro forma effects of the merger on DPU to ALOG Unitholders would decrease from 8.2% accretion to 3.3% accretion to 3.3% accretion, and the pro forma effects of the merger on NAV per unit to ALOG Unitholders would decrease from 2.2% accretion to 4.6% dilution. Please refer to Paragraph 2.6 of the Scheme Document for further details

The Proposed Merger is **VALUE ACCRETIVE TO ALOG UNITHOLDERS**

8.2% Distribution per Unit ("DPU") Accretive

2.2% NAV per Unit Accretive

For Illustrative Purposes Only – Not A Forward Looking Projection



The Enlarged REIT's DPU accounts for:

- ✓ Financing cost savings arising from the replacement of ALOG's total borrowings, interest rate swaps and perpetual securities
- Net cost savings from the reduction in land rent expenses for the ALOG Real Properties in Singapore and increased financing cost from the debt funded upfront land premium payment
- ✓ Transaction costs incurred related to the Merger
- ESR-REIT pays the acquisition fees pursuant to the Merger by issuing new ESR-REIT Units to its Manager

Source: Company Information

Note: All references to ESR-LOGOS REIT and ESR-REIT portfolio metrics in this presentation have not been adjusted for divestment of 11 Serangoon North Avenue 5 and 3C Toh Guan Road which was completed on 30 November 2021. No divestment fee is payable to the ALOG Manager in relation to the Merger (1) Assuming that the Merger had been completed on 1 January 2020 and ESR-REIT held and operated the properties of ALOG through to 31 December 2020, and assuming that the FY2021 ESR-REIT Divestments, the ESR-REIT EFR, the FY2021 ALOG Acquisitions, the FY2021 ALOG Divestments and the ALOG EFR (each as defined in Appendix D of the Scheme Document) were completed on 1 January 2020. Please refer to Appendix D of the Scheme Document for further details

(2) Purely for illustrative purposes only, if a Foreira point and the merger on DPU to ALOG Unitholders would decrease from 8.2% accretion to 3.3% accretion. Please refer to Paragraphic D of the Scheme Document for further details

(3) After the FY2021 ALOG Acquisitions, the FY2021 ALOG Divestments and the ALOG EFR. Based on approximately 1,448.3 million ALOG Units for the period from 1 January 2020 to 31 December 2020. Please refer to Appendix D of the Scheme Document for further details

(4) After the FY2021 ALOG Acquisitions, the FY2021 ALOG Divestments, the ALOG EFR and the Merger. Based on approximately 6,394.8 million ESR-LOGOS REIT units for the period from 1 January 2020 to 31 December 2020. Based on ESR-LOGOS REIT's FY2020 pro forma DPU multiplied by a net exchange 11 ratio of 1.6765 and assuming that the Cash Consideration is reinvested at ESR-REIT's one (1)-month VWAP of \$\$0.472 as at the Last Trading Date. Please refer to Appendix D of the Scheme Document for further details

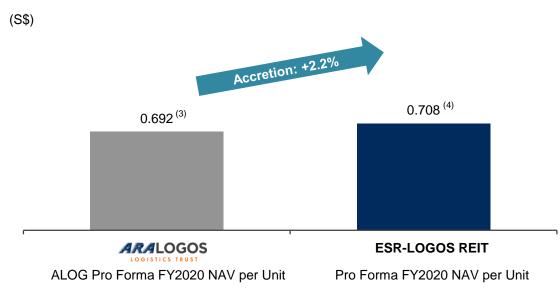
The Proposed Merger is **VALUE ACCRETIVE TO ALOG UNITHOLDERS (CONT'D)**

8.2% Distribution per Unit ("DPU") Accretive

2.2% NAV per Unit Accretive

For Illustrative Purposes Only – Not A Forward Looking Projection

Pro Forma FY2020 NAV per Unit (1)(2)



The Enlarged REIT's NAV per unit accounts for:

- ✓ Aforementioned assumptions impacting DPU
- ✓ ALOG's and ESR-REIT's revaluation as at 30 September 2021 on both pre and post Merger pro forma numbers

Source: Company Information

Note: All references to ESR-LOGOS REIT and ESR-REIT portfolio metrics in this presentation have not been adjusted for divestment of 11 Serangoon North Avenue 5 and 3C Toh Guan Road which was completed on 30 November 2021. No divestment fee is payable to the ALOG Manager in relation to the Merger (1) Assuming that the Merger had occurred on 31 December 2020 and ESR-LOGOS REIT held and operated the properties of ALOG as at 31 December 2020, and assuming that the FY2021 ESR-REIT Acquisitions, the FY2021 ESR-REIT Divestments, the ESR-REIT EFR, the FY2021 ALOG Acquisitions, the FY2021 ALOG Acquisitions, the FY2021 ESR-REIT Divestments, the ALOG Revaluation were completed on 31 December 2020. Please refer to Appendix D of the Scheme Document for further details

(2) Purely for illustrative purposes only, if a Foreign Resident Individual has an interest of 10.0% or more in ESR-LOGOS REIT upon completion of the Merger and as a result, ALOG Australia does not qualify for the MIT Tax Treatment: the pro forma effects of the merger on NAV per unit to ALOG Unitholders would decrease from 2.2% accretion to 0.6% dilution. Please refer to Paragraph 2.6 of the Scheme Document for further details

(3) After the FY2021 ALOG Acquisitions, the FY2021 ALOG Divestments, the ALOG EFR and the ALOG Revaluation. Based on approximately 1,446.9 million ALOG Units as at 31 December 2020. Please refer to Appendix D of the Scheme Document for further details

4 After the FY2021 ALOG Acquisitions, the FY2021 ALOG Divestments, the ALOG EFR, the ALOG Revaluation and the Merger. Based on approximately 6,431.6 million ESR-LOGOS REIT units as at 31 December 2020. Based on ESR-LOGOS REIT's FY2020 pro forma NAV multiplied by a net exchange ratio of 1.6765 and assuming that the Cash Consideration is reinvested at ESR-REIT's one (1) month VWAP of \$\$0.472 as at the Last Trading Date. Please refer to Appendix D of the Scheme Document for further details

2 The Enlarged REIT will be Sponsored by THE LARGEST APAC REAL ESTATE FUND MANAGER



Source: Information from ESR Group, JLL Independent Market Research, data for peers as of 31 December 2020, or if unavailable, as of latest publicly available figures

Notes: Unless stated otherwise, any reference to ESR Group and / or the Sponsor figures across this presentation assumes that the proposed acquisition by ESR Cayman Limited of ARA Asset Management Limited is completed

(1) Reported AUM of US\$36.3 billion for ESR Group as at 30 June 2021. AUM of ARA Asset Management Limited and its associates as at 30 June 2021, adjusted for LOGOS Group's acquisition of Moorebank Logistics Park announced on 5 July 2021, but excludes announced acquisition of Qantas project on 15

October 2021. Peer data only includes AUM of funds

2 The Enlarged REIT will be Able to Leverage on the Sponsor's FULLY INTEGRATED PLATFORM AND GLOBAL TENANT NETWORK



Source: Information from ESR Group

Notes: Unless stated otherwise, any reference to ESR Group and / or the Sponsor figures across this presentation assumes that the proposed acquisition by ESR Cayman Limited of ARA Asset Management Limited is completed

(1) Reported AUM of US\$36.3 billion for ESR Group as at 30 June 2021. AUM of ARA Asset Management Limited and its associates as at 30 June 2021, adjusted for LOGOS Group's acquisition of Moorebank Logistics Park announced on 5 July 2021 but excludes announced acquisition of Qantas project on 15 October 2021. Peer data only includes AUM of funds

(2) ESR Group's data as at 30 June 2021, adjusted for LOGOS' acquisition of Moorebank Logistics Park announced on 5 July 2021, but excludes announced acquisition of Qantas project on 15 October 2021

(3) ESR Group's data as at 30 June 2021

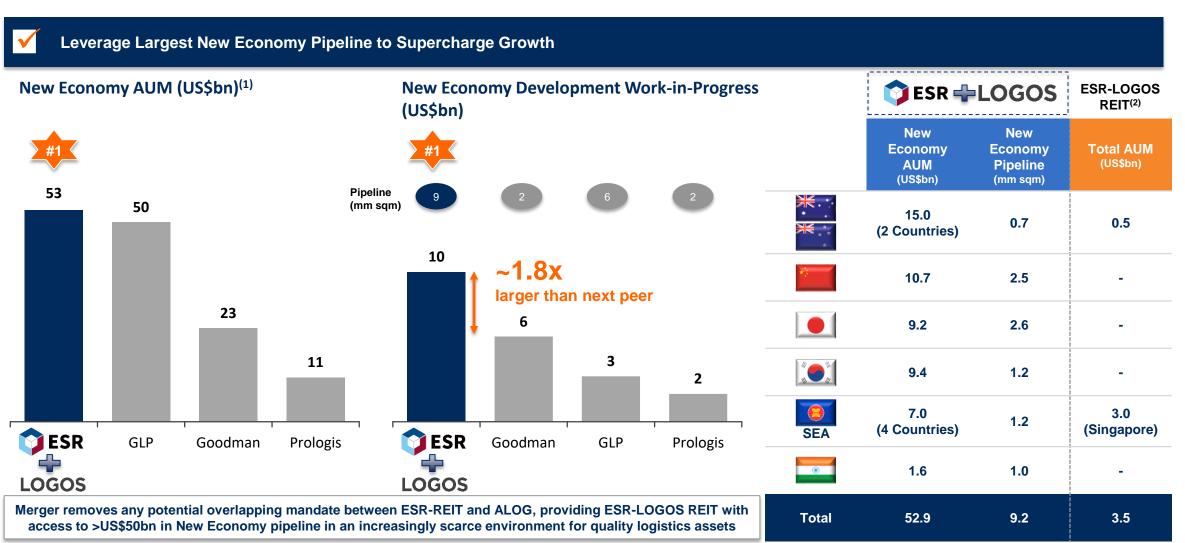
2 The Enlarged REIT will be Able to Access THE SPONSOR'S GLOBAL TENANT NETWORK

Leverage on Our Sponsor's Strong Network Effect to Enhance Our Access to Global Tenant Network



Source: Information from ESR Group and LOGOS Notes: Unless stated otherwise, any reference to ESR Group and / or the Sponsor figures across this presentation assumes that the proposed acquisition by ESR Cayman Limited of ARA Asset Management Limited is completed

3 Access to THE LARGEST NEW ECONOMY PIPELINE IN APAC



Source: Information from ESR Group, JLL Independent Market Research

Notes: Unless stated otherwise, any reference to ESR Group and / or the Sponsor figures across this presentation assumes that the proposed acquisition by ESR Cayman Limited of ARA Asset Management Limited is completed

(1) ESR Group and LOGOS Group's data as at 30 June 2021, inclusive of ALOG, adjusted for LOGOS Group's acquisition of Moorebank Logistics Park announced on 5 July 2021, but excludes announced acquisition of Qantas project on 15 October 2021. Goodman as at 31 March 2021. GLP and Prologis

as at 31 December 2020

(2) AUM for owned assets only as at 30 June 2021, excludes Fund Properties' AUM. Exchange rate used is US\$1 = S\$1.36



The Sponsors have Demonstrated Strong Commitment in **DELIVERING QUALITY ASSETS TO THE UNITHOLDERS**



Source: Company fillings

Note: All references to ESR-LOGOS REIT and ESR-REIT portfolio metrics in this presentation have not been adjusted for divestment of 11 Serangoon North Avenue 5 and 3C Toh Guan Road which was completed on 30 November 2021

- (1) Equity investments in the New LAIVS Trust (49.5% stake) and Oxford Property Fund (40.0% stake)
- (2) New lease to a logistics end-user has been secured for the property, commencing from August 2021

(3) The Heron Property will be acquired by ALOG after the practical completion. The ALOG Manager will make a further announcement once the development and acquisition of the Heron Property is completed. The Heron Property is fully leased to Teys Australia on an initial 20-year lease term

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The Enlarged Portfolio Comes with **EMBEDDED ORGANIC GROWTH**



Asset Enhancement Initiatives ("AEIs")





Property	16 Tai Seng Street	7000 Ang Mo Kio	
Capex (S\$mm)	c.25.9	c.53.3	
Estimated Completion	1Q 2023	3Q 2023	
GFA (sqm)	~2,700	~21,400	
Details	 Maximising the plot ratio by adding an additional floor to increase GFA by ~2.7k sqm or 13.8% Redesigning and repositioning works to the façade, drop-off point, lift lobbies, lifts, the external linkway to the Mass Rapid Transit station 	 Development of un-utilised plot ratio on a multi-tenanted basis Designed to allow for flexibility and specifications that are suitable for potential data centre tenants 	

Renewable Energy Projects

Existing Solar Projects

Over 21,000 rooftop solar panels installed across:

- ALOG Commodity Hub (one of Singapore's largest rooftop solar farms)
- Pandan Logistics Centre
- ALOG Changi DistriCentre 1

Upcoming Solar Projects

Partnership⁽¹⁾ to build a Regional Renewable Energy Platform in Asia Pacific:



LOGOS



- LOGOS has >4mm sqm of rooftop space within its existing logistics portfolio
- Potential to accelerate growth of solar projects across the enlarged platform
- First project agreed with DHL, who has committed to a c. 5MW solar installation at its Singapore facility⁽²⁾
- Platform expected to avail 50 to 150 MWp of renewable generation capacity annually

Value creation through ability to provide solar generation and renewable energy solutions to our customers

Source: Company Information

(1) Refer to LOGOS announcement dated 28 July 2021 titled "LOGOS and ENGIE to build a Renewable Energy Platform to deliver Solar Solutions Across Asia Pacific"

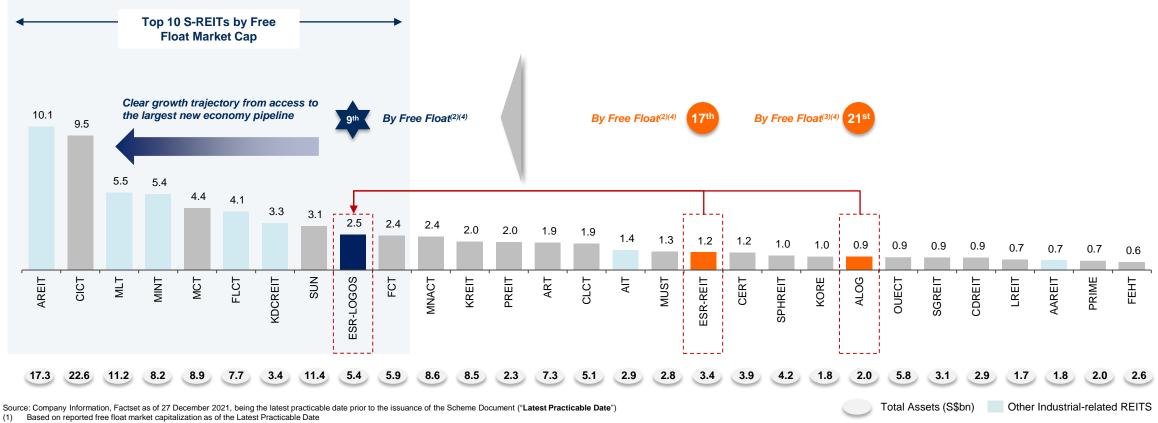
2 LOGOS officiated an agreement with DHL Supply Chain Singapore to install a c. 5MW solar installation at their Advanced Regional Centre warehouse facility. The agreement is the first project under LOGOS' partnership with ENGIE South East Asia which aims to build a Regional Renewable Energy Platform and provide solar generation and renewable energy options across LOGOS' Asia Pacific portfolio. The DHL Singapore facility is owned within ALOG's portfolio and builds on LOGOS, ENGIE and ALOG's sustainability commitment to provide more future-ready assets in Singapore

4 Creation of ONE OF THE LARGEST S-REITS

ARALOGOS

The Enlarged REIT will become the 9th Largest S-REIT by Free Float

S-REIT Ranking by Free Float Market Capitalization⁽¹⁾ (S\$bn)

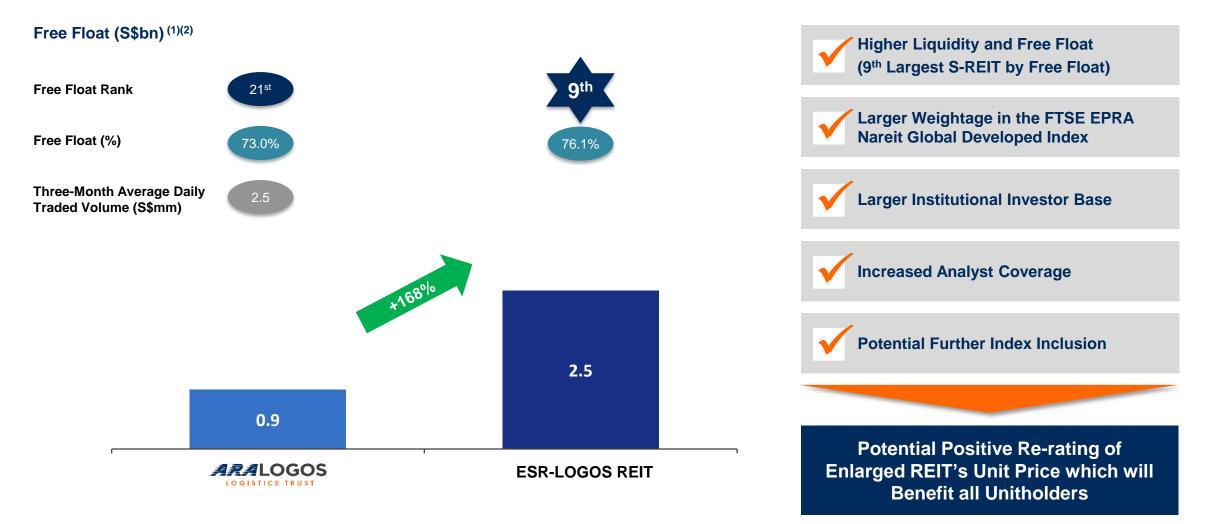


(2) Free float excludes ESR-REIT Units held by the Sponsor, Summit, the ESR-REIT Manager, the directors of the ESR-REIT Manager, other substantial ESR-REIT Unitholders and their respective associates. The free float of ESR-LOGOS REIT post-Merger also excludes ESR-REIT Units that would be held by the ALOG Manager, the directors of the ALOG Manager, and their respective associates

(3) Free float excludes ALOG units held by the joint Sponsors, LOGOS and ARA Asset Management, the ALOG Manager, the directors of the ALOG Manager, other substantial ALOG Unitholders and their respective associates

(4) ESR-REIT's free float of \$\$1.2 billion is computed based on free float ESR-REIT Units of 2,611 million ESR-REIT Units multiplied by the closing price of the ESR-REIT Units on the Latest Practicable Date of \$\$0.475. ALOG's free float of \$\$0.9 billion is computed based on free float ALOG Units of 1,060 million multiplied by the closing price of \$\$0.475. ALOG's free float of \$\$0.475. ALOG's free float of \$\$0.9 billion is computed based on free float ALOG Units of 1,060 million multiplied by the closing price of \$\$0.875. ESR-LOGOS REIT's free float of \$\$2.5 billion is computed based on 4,930 million free float units of ESR-LOGOS REIT multiplied by an issue price of \$\$0.510

4 Enlarged S-REIT Could Benefit From POTENTIAL RE-RATING WITH HIGHER TRADING LIQUIDITY

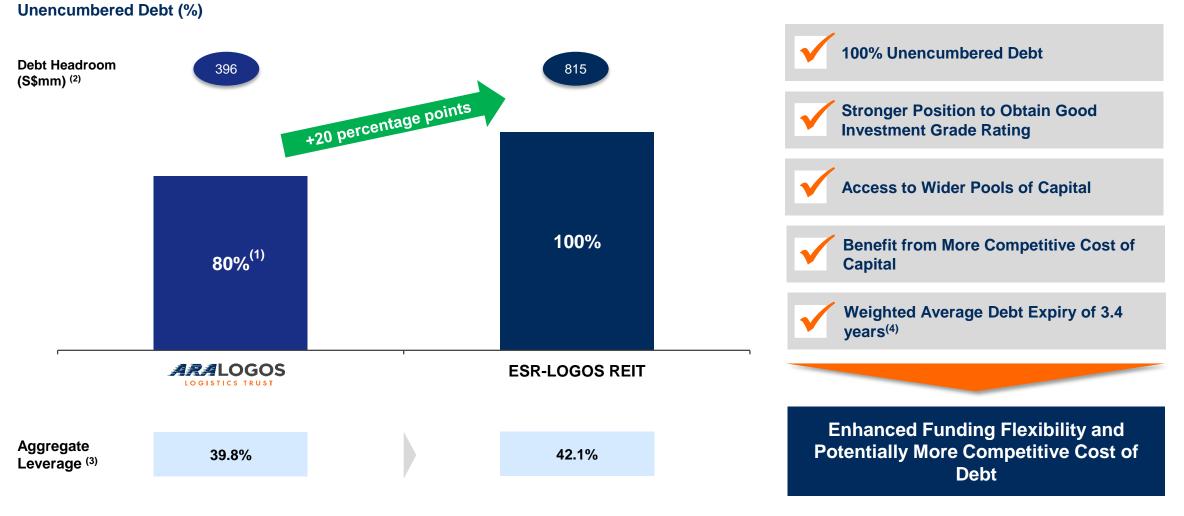


Source: Company Information, Factset as of the Latest Practicable Date unless otherwise stated

(1) Free float excludes ALOG units held by the joint Sponsors, LOGOS and ARA Asset Management, the ALOG Manager, the directors of the ALOG Manager, other substantial ALOG Unitholders and their respective associates

(2) ALOG's free float of \$\$0.9 billion is computed based on free float ALOG Units of 1,060 million multiplied by the closing price of ALOG Units on the Latest Practicable Date of \$\$0.885. ESR-LOGOS REIT's free float of \$\$2.5 billion is computed based on 4,930 million free float units of ESR-LOGOS REIT's free float of \$\$0.885. ESR-LOGOS REIT's free float of \$\$0.850.885. ESR-LOGOS REIT's free float of \$\$0.885. ESR-LOGOS REIT's free float of \$\$0

4 Enlarged Scale and Unencumbering of Assets Provides ACCESS TO MORE DIVERSIFIED CAPITAL SOURCES



Source: Company Information

(1) As at 30 June 2021

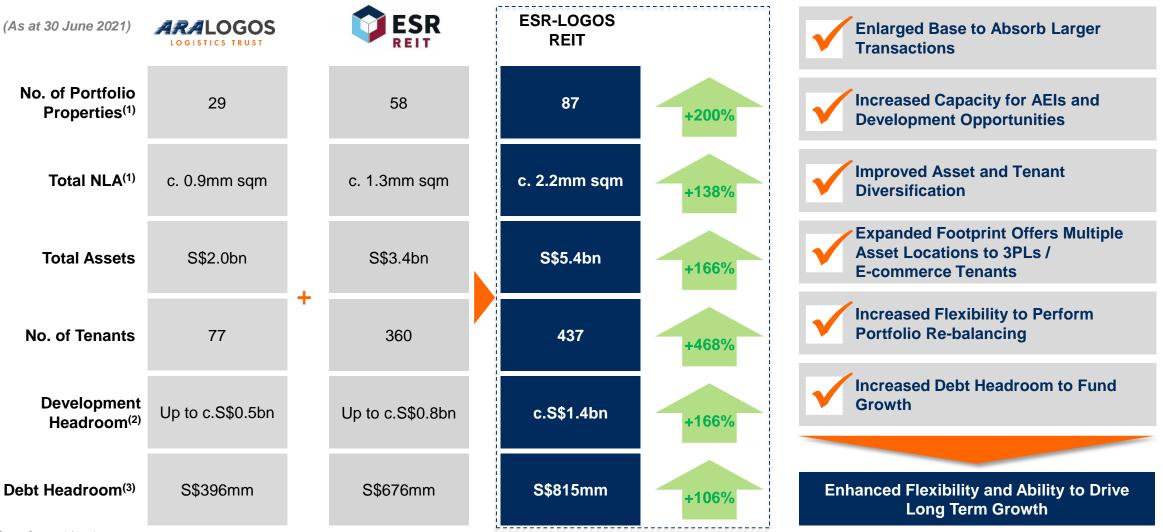
(2) Debt headroom based on an aggregate leverage limit of 50% under the Property Funds Appendix, calculated headroom from FY2020 pro forma adjusted aggregate leverage

(3) Based on pro-forma adjustments for FY2020. Please refer to Appendix D of the Scheme Document for further details

(4) As at the Effective Date and assuming that the Scheme became effective on 30 June 2021

OGISTICS TRU

5 Enlarged Portfolio Provides INCREASED FLEXIBILITY AND ABILITY TO DRIVE GROWTH



Source: Company Information

Note: All references to ESR-LOGOS REIT and ESR-REIT portfolio metrics in this presentation have not been adjusted for divestment of 11 Serangoon North Avenue 5 and 3C Toh Guan Road which was completed on 30 November 2021

(1) Based on owned properties as at 30 June 2021, excludes Fund Properties

(2) Development headroom of up to 25% of the total assets of ESR-LOGOS REIT. Total assets are taken as a proxy for deposited property value. The 25% development limit is subject to the approval of Unitholders of the REIT

(3) Debt headroom is based on an aggregate leverage limit of 50% under the Property Funds Appendix, calculated headroom from FY2020 pro forma adjusted aggregate leverage

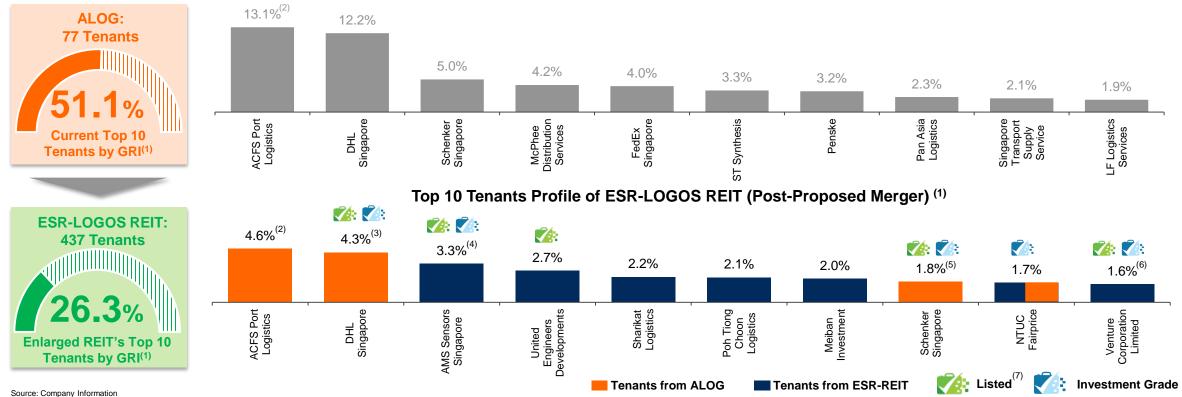
The Proposed Merger **IMPROVES OUR TENANT DIVERSIFICATION**

Increased Tenant Diversification with High-quality Tenants

No Single Tenant Accounting for >4.6% of the Enlarged REIT's Gross Rental Income ("GRI")

Top 10 Tenants by GRI ⁽¹⁾





Note: All references to ESR-LOGOS REIT and ESR-REIT portfolio metrics in this presentation have not been adjusted for divestment of 11 Serangoon North Avenue 5 and 3C Toh Guan Road which was completed on 30 November 2021

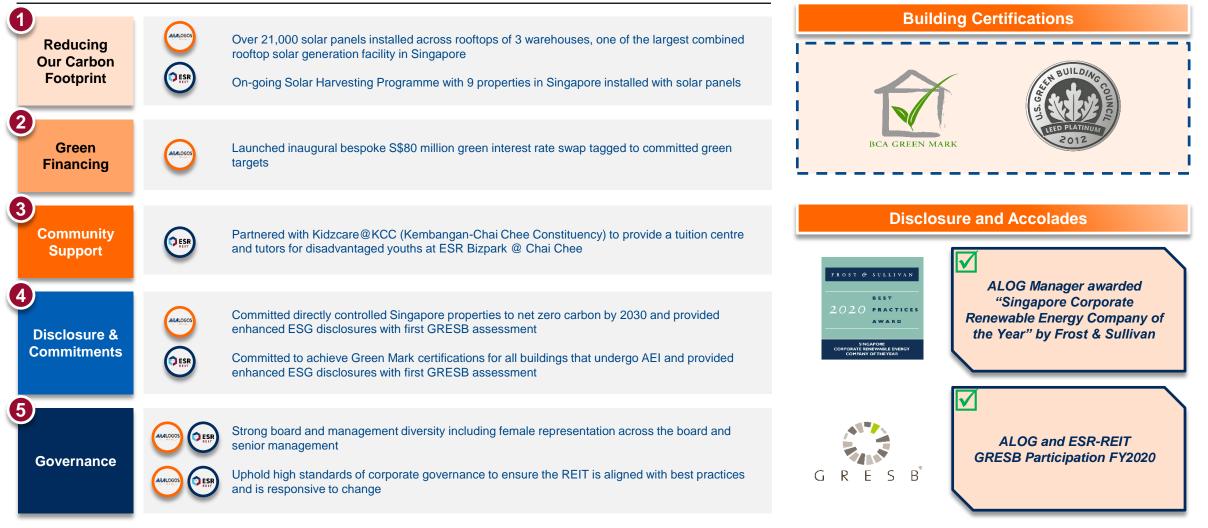
- Excludes contribution from Fund Properties. GRI based on month of June 2021 (1)
- ACFS Logistics had acquired IPS Logistics' Port of Brisbane operations in July 2021. Following this development, ACFS Logistics is now the top tenant in ALOG's portfolio (2) and is expected to be the top tenant of ESR-LOGOS REIT. GRI contribution is based on their combined GRI for the month of June 2021
- (3) DHL Supply Chain Singapore's rating is based on its ultimate parent, Deutsche Post AG
- (4) AMS Sensors Singapore's rating is based on its ultimate parent, AMS AG

- (5) Schenker Singapore's rating is based on its ultimate parent, Deutsche Bahn AG
- Venture Corporation Limited's rating is based on Bloomberg Default Risk Scale (6)
- 23 Ultimate parent of DHL Singapore, AMS Sensors Singapore, United Engineers Developments, Schenker Singapore are listed entities (7)



5 The Proposed Merger FURTHER PROPELS ESG OFFERINGS

Green Initiatives and ESG Efforts



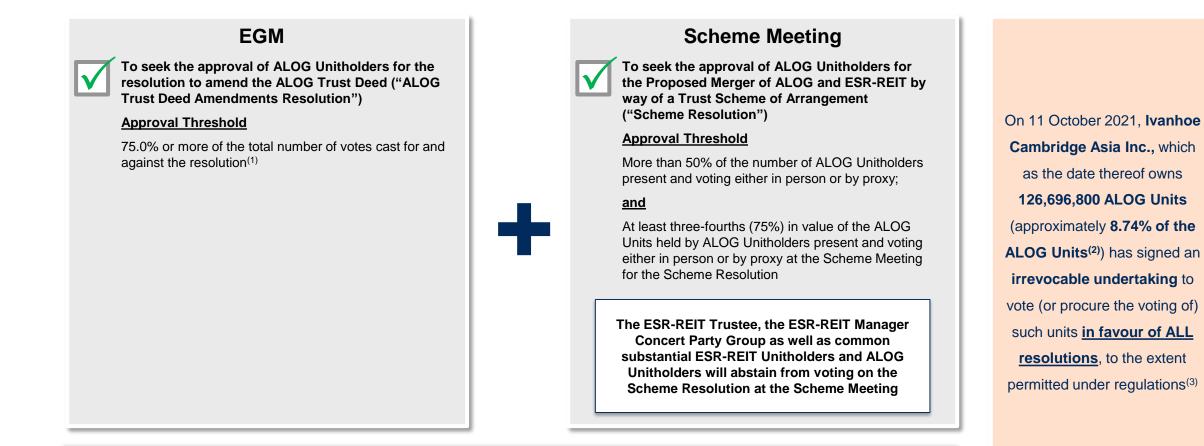
IOGISTICS TR





APPROVALS REQUIRED FOR ARA LOGOS LOGISTICS TRUST





The ALOG Trust Deed Amendments Resolution is not conditional on the Scheme Resolution being passed but the Scheme Resolution is contingent upon the approval of the ALOG Trust Deed Amendments Resolution

The Merger is conditional upon, inter alia, the completion of the indirect acquisition of ALOG Manager by ESR Cayman Limited in connection with the acquisition agreement dated 4 August 2021 between ESR Cayman Limited, ARA Asset Management Limited and certain sellers. The ALOG Manager announced on 3 November 2021 that the ordinary resolutions to approve, inter alia, the Proposed ARA Acquisition were duly passed by the shareholders of ESR Cayman at the extraordinary general meeting of ESR Cayman held on 3 November 2021

Source: Company Information

(2) Ivanhoe Cambridge's stake in ALOG as at 11 October 2021

(3) This obligation under the irrevocable undertaking applies only to the extent permitted by the SGX Listing Manual, the requirements of the SGX, the Singapore Code on Take-overs and Mergers or any other laws or regulations applicable to ALOG

⁽¹⁾ Based on ALOG Units held by ALOG Unitholders present and voting either in person or by proxy at the EGM or Scheme Meeting



OPINIONS AND RECOMMENDATIONS

11-19 Kellar Street, Berrinba, Queensland, AUS

Statistics.



WHAT DOES THE ALOG INDEPENDENT FINANCIAL ADVISER RECOMMEND?

 \checkmark

The ALOG IFA has Opined that the Financial Terms of the Scheme are Fair and Reasonable

ALOG IFA Opinion on the Scheme

"Having regard to the foregoing, as at the date of this letter, we are of the opinion that on balance, the terms of the Scheme are **fair and reasonable** from the financial point of view."

IT IS IMPORTANT THAT YOU READ THESE EXTRACTS TOGETHER WITH AND IN THE CONTEXT OF THE ALOG IFA LETTER WHICH CAN BE FOUND IN APPENDIX B OF THE SCHEME DOCUMENT. YOU ARE ADVISED AGAINST RELYING SOLELY ON THESE EXTRACTS WHICH IS ONLY MEANT TO DRAW ATTENTION TO THE CONCLUSION AND OPINION OF THE ALOG IFA.



WHAT DO THE ALOG DIRECTORS AND ALOG INDEPENDENT DIRECTORS RECOMMEND?



The ALOG Directors Recommend that ALOG Unitholders VOTE IN FAVOUR of the Trust Deed Amendments Resolution at the EGM



The ALOG Independent Directors Recommend that ALOG Unitholders VOTE IN FAVOUR of the Scheme Resolution at the Scheme Meeting

Recommendation by the ALOG Directors and ALOG Independent Directors

"Having regard to the above and the rationale for the ALOG Trust Deed Amendments as set out in Paragraph 3, the ALOG Directors are of the opinion that the ALOG Trust Deed Amendments would be beneficial to, and be in the interests of, ALOG. Accordingly, the ALOG Directors recommend that ALOG Unitholders **VOTE IN FAVOUR** of the ALOG Trust Deed Amendments Resolution at the EGM.

Further, in accordance with their fiduciary duties, the ALOG Independent Directors are proposing the Merger by way of the Scheme for the consideration of the independent ALOG Unitholders. The ALOG Independent Directors, having considered carefully the terms of the Scheme and the advice given by the ALOG IFA in the ALOG IFA Letter and having taken into account the various factors set out in the ALOG IFA Letter (an extract of which is set out in Paragraph 12.2 above), including the ALOG 805 Auditors Opinion, recommend that ALOG Unitholders **VOTE IN FAVOUR** of the Scheme Resolution at the Scheme Meeting."

IT IS IMPORTANT THAT YOU READ THESE EXTRACTS TOGETHER WITH AND IN THE CONTEXT OF THE LETTER TO ALOG UNITHOLDERS, WHICH CAN BE FOUND IN PAGES 27 TO 103 OF THE SCHEME DOCUMENT. YOU ARE ADVISED AGAINST RELYING SOLELY ON THESE EXTRACTS WHICH IS ONLY MEANT TO DRAW ATTENTION TO THE CONCLUSION AND OPINION OF THE ALOG INDEPENDENT DIRECTORS.

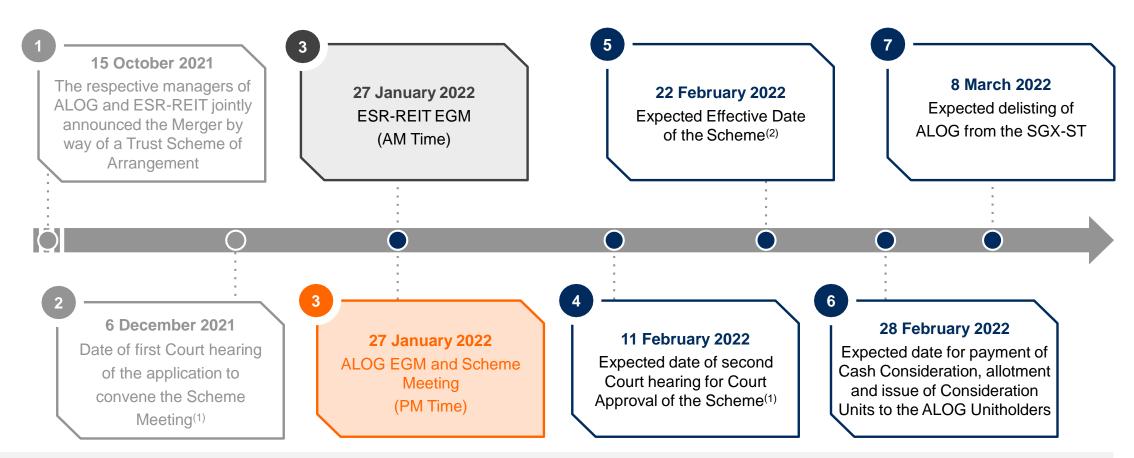


5 TIMELINE AND NEXT STEPS

ARALOGOS

Pandan Logistics Hub, Singapore

Indicative Merger Timeline PROPOSED MERGER TARGET TO CLOSE BY 1Q 2022



- The above timeline is indicative and subject to change. Please refer to future SGXNET announcement(s) by the ESR-REIT Manager and / or the ALOG Manager for the exact dates of these events
- The Merger is conditional upon, inter alia, the completion of the indirect acquisition of ALOG Manager by ESR Cayman Limited in connection with the acquisition agreement dated 4 August 2021 between ESR Cayman Limited, ARA Asset Management Limited and certain sellers⁽³⁾

Source: Company Information

(3) The ALOG Manager announced on 3 November 2021 that the ordinary resolutions to approve, inter alia, the Proposed ARA Acquisition were duly passed by the shareholders of ESR Cayman at the extraordinary general meeting of ESR Cayman held on 3 November 2021

⁽¹⁾ The dates of the Court hearings of the application to (i) convene the Scheme Meeting and (ii) approve the Scheme will depend on the dates that are allocated by the Court

⁽²⁾ The Scheme will become effective on the date of the written notification to the MAS of the grant of the Scheme Court Order, which shall be effected by or on behalf of the ESR-REIT Manager on a date to be mutually agreed in writing between the ESR-REIT Manager and the ALOG Manager, being a date within 25 Business Days from the date on which the Conditions set out in Paragraphs 2.9(a)(ii), 2.9(a)(iii), 2.9(a)(iii





BENEFITS OF THE PROPOSED MERGER



LOGISTICS TR

Source: Company Information, JLL Independent Market Research

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- Based on ESR-LOGOS REIT's FY2020 pro forma DPU multiplied by the net exchange ratio of 1.6765 and assuming that the Cash Consideration is reinvested at the 1 month volume weighted average price ("VWAP") of the ESR-REIT Units on the SGX-ST of S\$0.472 as at the Last Trading Date (1)
- Based on ESR-LOGOS REIT's FY2020 pro forma NAV multiplied by the net exchange ratio of 1.6765 and assuming that the Cash Consideration is reinvested at the 1 month VWAP of the ESR-REIT Units on the SGX-ST of S\$0.472 as at the Last Trading Date (2)
- Purely for illustrative purposes only, if a Foreign Resident Individual has an interest of 10.0% or more in ESR-LOGOS REIT upon completion of the Merger and as a result, ALOG Australia does not qualify for the MIT Tax Treatment: the pro forma effects of the merger on DPU to ALOG Unitholders would decrease 33 (3) from 8.2% accretion to 3.3% accretion. and the pro forma effects of the merger on NAV per unit to ALOG Unitholders would decrease from 2.2% accretion to 0.6% dilution. Please refer to Paragraph 2.6 of the Scheme Document for further details



7 ADDITIONAL INFORMATION

RALOGOS

DHL Supply Chain Advanced Regional Centre, Singapore

HOW DO I VOTE FOR THE EGM AND THE SCHEME?



Information on Obtaining the Proxy Forms

- ALOG Unitholders would be receiving a printed copy of the Proxy Form A (EGM) and Proxy Form B (Scheme Meeting) which are also available by electronic means via publication on ALOG's website at: <u>https://investor.aralogos-reit.com/proposed-merger-with-esr-reit.html</u>, and on the SGX website at: <u>https://www.sgx.com/securities/company-announcements</u>
- The proxy forms are enclosed in the Scheme Document, and can also be obtained from Boardroom Corporate & Advisory Services Pte. Ltd.:
 - Email: srs.teamd@boardroomlimited.com
 - Phone: +65 6230 9580 / +65 6230 9586 (during office hours)
- ALOG Unitholders can also scan the QR Code to access the proxy forms





Primary Investor Contacts

BofA Securities

Telephone: +65 6678 0066

DBS Bank Ltd.

Telephone: +65 6878 4155

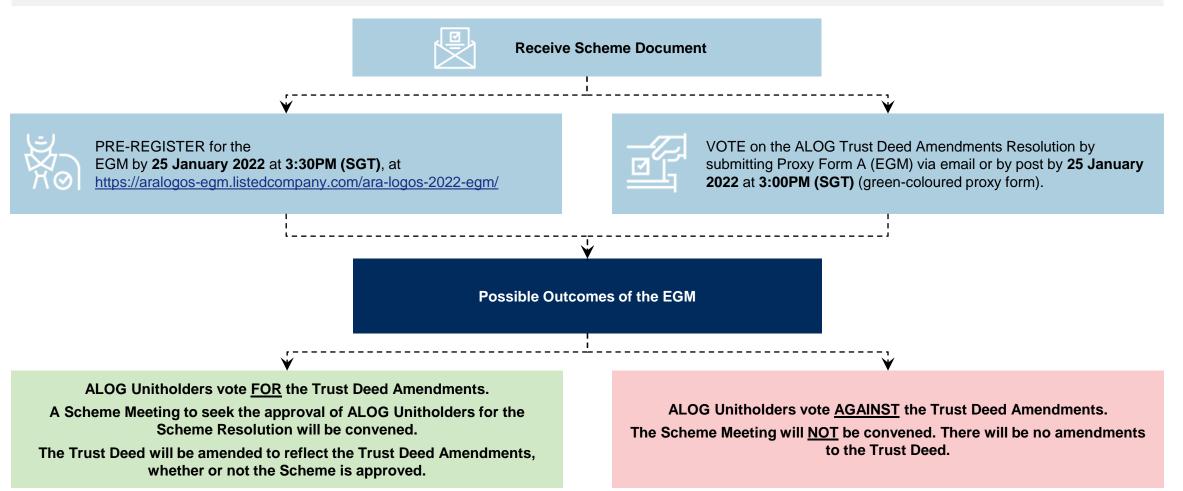
VOTING OUTCOMES OF THE EGM

ARALOGOS

The EGM and the Scheme Meeting are two different meetings of ALOG Unitholders to be held on the same day. Each meeting has a separate proxy form, with different instructions and different approval thresholds. If you wish to appoint a proxy for both the EGM and the Scheme Meeting, you are required to submit both proxy forms.

You should note that an ALOG Unitholder (including a Relevant Intermediary) entitled to attend and vote at the Scheme Meeting is, unless the Court orders otherwise, entitled to appoint only ONE proxy to vote at the Scheme Meeting and may only cast all the votes he/she/it uses at the Scheme Meeting in the manner as set out in Appendix N of the Scheme Document. Accordingly, if you hold ALOG Units through a Relevant Intermediary but do not want to be subject to the prescribed manner of voting as set out in Appendix N of the Scheme Document, you should deposit your ALOG Units with CDP instead.

It is important that you read the instructions for the two meetings carefully.

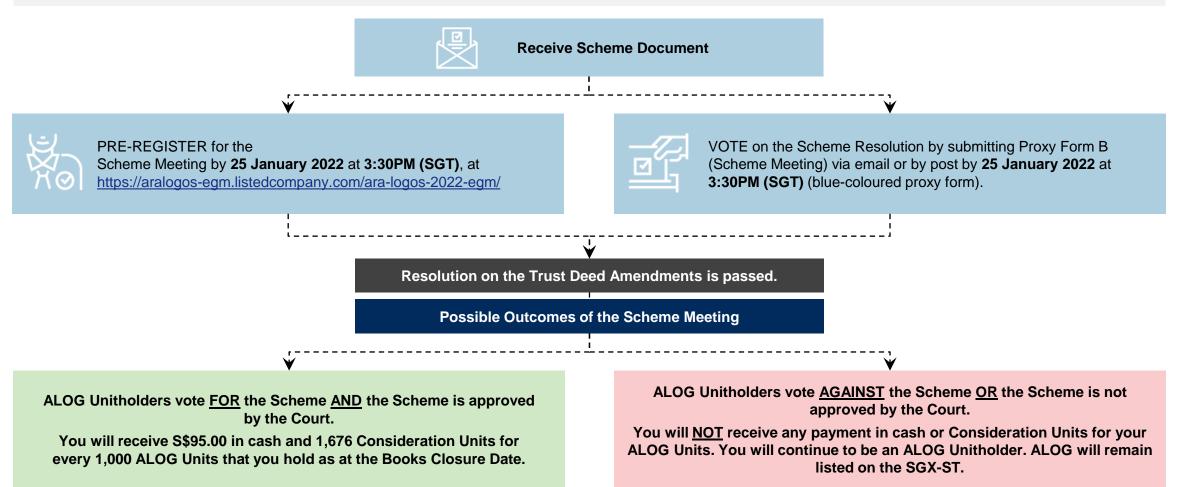


VOTING OUTCOMES OF THE SCHEME MEETING

The EGM and the Scheme Meeting are two different meetings of ALOG Unitholders to be held on the same day. Each meeting has a separate proxy form, with different instructions and different approval thresholds. If you wish to appoint a proxy for both the EGM and the Scheme Meeting, you are required to submit both proxy forms.

You should note that an ALOG Unitholder (including a Relevant Intermediary) entitled to attend and vote at the Scheme Meeting is, unless the Court orders otherwise, entitled to appoint only ONE proxy to vote at the Scheme Meeting and may only cast all the votes he/she/it uses at the Scheme Meeting in the manner as set out in Appendix N of the Scheme Document. Accordingly, if you hold ALOG Units through a Relevant Intermediary but do not want to be subject to the prescribed manner of voting as set out in Appendix N of the Scheme Document, you should deposit your ALOG Units with CDP instead.

It is important that you read the instructions for the two meetings carefully.





Who are the **ADVISERS TO THE PROPOSED MERGER**

Financial Advisers	BofA SECURITIES	
Legal Adviser	ALLEN & GLEDHILL	
Public Relations Adviser	Citigate Dewe Rogerson	
Auditor	KPMG	
Independent Financial Adviser	ING 🔊	20

Who do I Contact if I Need Assistance INVESTOR AND MEDIA CONTACTS



Investor Contacts

BofA Securities

Telephone: +65 6678 0066

DBS Bank Ltd.

Telephone: +65 6878 4155

Media Contact

Citigate Dewe Rogerson

Chia Hui Kheng / Justin Teh / Samantha Lee

Email: huikheng.chia@citigatedewerogerson.com / justin.teh@citigatedewerogerson.com / samantha.lee@citigatedewerogerson.com





OVERVIEW OF ESR-LOGOS REIT PORTFOLIO



			ESR-LOGOS REIT
Total Assets (S\$bn)	2.0	3.4	5.4
Number of Portfolio Properties ⁽¹⁾	29	58	87
Sector Mix ⁽²⁾ (by GRI)	Logistics / Warehouse, 100%	Business Parks, 25% General Industrial, 28%	Business Parks, 16% General Industrial, 18% High-Specs Industrial, 20%
Geography Exposure ⁽²⁾ (by GRI)	Australia, 37% Singapore, 63%	Singapore, 100%	Australia, 13% Singapore, 87%
Land Lease Expiry (years) ⁽¹⁾⁽³⁾	53	31	38
Number of Tenants ⁽¹⁾	77	360	437
Trade Sector Mix (by GRI) ⁽²⁾⁽⁴⁾	E-commerce and Lifestyle, 7% ICT and Data centre, 5% Hi-Tech Manufacturing and Engineering, 4%	E-commerce and Lifestyle, 16% ICT and Data centre, 18%	E-commerce and Lifestyle, 13% ICT and Data centre, 14% Hi-Tech Manufacturing and Engineering, 19%
Occupancy (by NLA) ⁽¹⁾	98.2%	91.7%	94.5%
WALE (years) (by GRI) ⁽²⁾	4.0	2.8	3.2

Source: Company Information

Note: Data as at 30 June 2021. All references to ESR-LOGOS REIT and ESR-REIT portfolio metrics in this presentation have not been adjusted for divestment of 11 Serangoon North Avenue 5 and 3C Toh Guan Road which was completed on 30 November 2021

(1) As at 30 June 2021, excludes Fund Properties

(2) Based on gross rental income for the month of June 2021, excludes contribution from Fund Properties

(3) Based on land lease expiry of owned assets weighted by valuation as at 30 June 2021. For the purpose of presentation, freehold properties are computed using a 99-year leasehold tenure

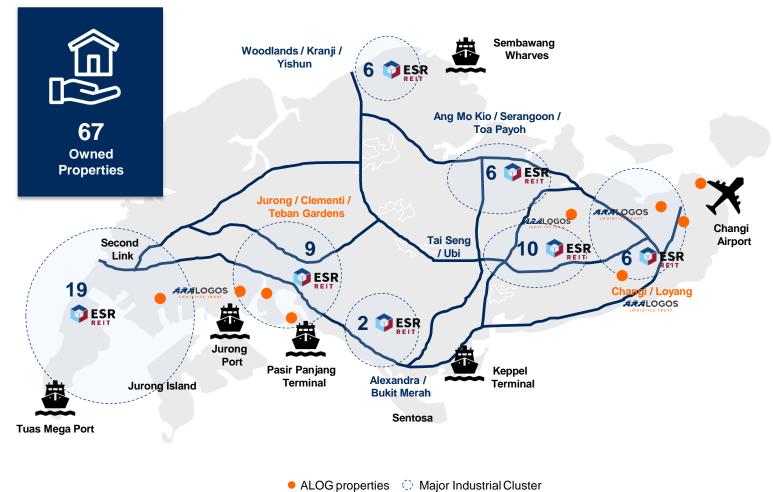
(4) Logistics / Warehousing refers to Logistics & Warehousing, Self-Storage. Hi-Tech Manufacturing and Engineering refers to General & Precision Engineering, Manufacturing, Electronics, Construction. ICT and Data Centre refers to Info-Comm & Technology, Data Centre, Research and Development. E-Commerce and Lifestyle refers to Retail, Lifestyle, Childcare & Education, Healthcare, F&B, Hotel/Convention Hall. Others, refers to Others, Water & Energy

ESR-LOGOS REIT PORTFOLIO – SINGAPORE



Enhanced Portfolio Presence in Singapore⁽¹⁾







Schenker Megahub

Pan Asia

Logistics Centre

ALOG Gul

LogisCentre

DHL Supply Chain

Advanced Regional Centre

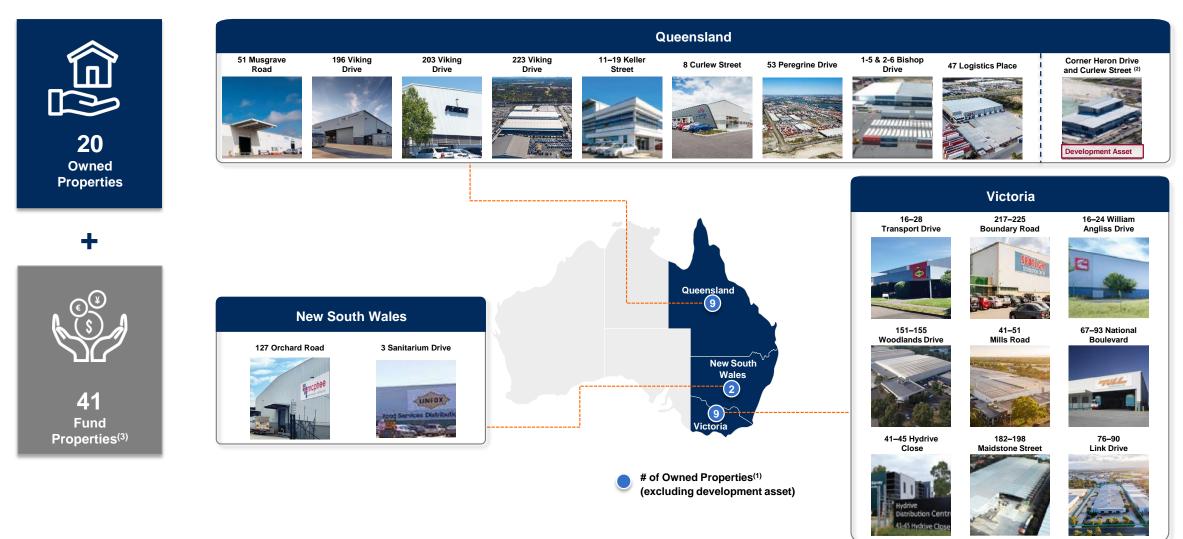
ALOG Changi

DistriCentre 1

Air Market

Logistics Centre

ESR-LOGOS REIT PORTFOLIO – AUSTRALIA



Source: Company Information

Note: All references to ESR-LOGOS REIT and ESR-REIT portfolio metrics in this presentation have not been adjusted for divestment of 11 Serangoon North Avenue 5 and 3C Toh Guan Road which was completed on 30 November 2021

- (1) As at 30 June 2021
- (2)
- The Heron Property will be acquired by ALOG after the practical completion ALOG equity investments in the New LAIVS Trust (49.5% stake) and Oxford Property Fund (40.0% stake), ESR-REIT equity investment in ESR Australia Logistics Partnership (10.0% stake) (3)

ARALOGOS

LOGISTICS TRUST

SPONSOR'S NEW ECONOMY NETWORK⁽¹⁾





Source: Information from ESR Group

Notes: Unless stated otherwise, any reference to ESR Group and / or the Sponsor figures across this presentation assumes that the proposed acquisition by ESR Cayman Limited of ARA Asset Management Limited is completed

(1) As at 30 June 2021