







### **DEL MONTE PACIFIC LIMITED**

## Management Discussion and Analysis of Unaudited Financial Condition and Results of Operations for the First Quarter Ended July 2019

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#### **AUDIT**

First Quarter FY2020 results covering the period from 1 May 2019 to 31 July 2019 have neither been audited nor reviewed by the Group's auditors.

#### **ACCOUNTING POLICIES**

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's FY2019 annual consolidated financial statements, except for the adoption of the following amendments effective beginning 1 May 2019, which the Group has adopted or is currently assessing the impact thereof:

Applicable 1 May 2019 which the Group has adopted:

IFRS 16, Leases. The Group has adopted IFRS 16 effective 1 May 2019

Applicable for the first annual reporting period that begins on or after 1 May 2019 and onwards and are currently being assessed by the Group:

- IFRIC 23, Uncertainty over Income Tax Treatments Amendments to IAS 19, Plan Amendment, Curtailment or Settlement
- Amendments to IAS 12, Income Tax Consequences of Payments on Financial Instruments Classified as Equity
- Amendments to IAS 23, Borrowing Costs, Borrowing Costs Eligible for Capitalisation
- Amendments to IFRS 9, Prepayment Features with Negative Compensation
- Amendments to IAS 28, Long-term Interests in Associates and Joint Ventures

#### DISCLAIMER

This announcement may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the "Group") that are of a forward-looking nature and are therefore based on management's assumptions about future developments. Such forward looking statements are typically identified by words such as 'believe', 'estimate', 'intend', 'may', 'expect', and 'project' and similar expressions as they relate to the Group. Forward looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers' performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group's future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

Neither the Group nor its advisers and representatives shall have any liability whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this announcement or its contents.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for shares in Del Monte Pacific.

#### SIGNED UNDERTAKING FROM DIRECTORS AND EXECUTIVE OFFICERS

The Company confirms that the undertakings from all its Directors and Executive Officers as required in the format as set out in Appendix 7.7 under Rule 720(1) have been procured.

#### **DIRECTORS' ASSURANCE**

Confirmation by Directors Pursuant to Clause 705(5) of the Listing Manual of SGX-ST.

We confirm that to the best of our knowledge, nothing has come to the attention of the Board of Directors of Del Monte Pacific Limited which may render these interim financial statements to be false or misleading in any material aspect.

For and on behalf of the Board of Directors of Del Monte Pacific Limited

(Signed) Rolando C Gapud Executive Chairman

(Signed)
Joselito D Campos, Jr
Executive Director

6 September 2019

#### NOTES ON THE 1Q FY2020 DMPL RESULTS

- 1. DMPL's effective stake in DMFI is 89.4%, hence the non-controlling interest line (NCI) in the P&L. Net income/(loss) is net of NCI.
- 2. FY means Fiscal Year for the purposes of this MD&A.
- 3. DMPL Group adopted the amendments to IAS 16 and IAS 41 (Agriculture: Bearer Plants in April 2017). The change in accounting standard was applied retrospectively. This involved reclassifying a portion of biological assets to plant, property and equipment leading to much higher depreciation expense. However, for EBITDA calculation, the Group retained the old calculation using the lower depreciation for comparability.
- 4. The Group has adopted IFRS 16 from 1 May 2019. IFRS 16 introduces a single, on-balance sheet accounting model for lessees. As a result, the Group, as a lessee, recognises right-of-use assets representing its right to use the underlying assets and lease liabilities representing its obligation to make lease payments. Please refer to page 21 for a discussion of the impact of IFRS 16.

### FINANCIAL HIGHLIGHTS - FIRST QUARTER ENDED 31 JULY 2019

	For the thre	e months ended	31 July
in US\$'000 unless otherwise stated *	Fiscal Year 2020	Fiscal Year 2019	% Change
With one-off items**			
Turnover	375,858	437,229	(14.0)
Gross profit	91,148	78,026	16.8
Gross margin (%)	24.3	17.8	6.5
EBITDA	36,646	18,846	94.4
Operating profit	20,267	2,023	901.8
Operating margin (%)	5.4	0.5	4.9
Net profit attributable to owners of the Company	(38,261)	3,022	nm
Net margin (%)	(10.2)	0.7	(10.9)
EPS (US cents)	(2.22)	(0.10)	nm
EPS before preference dividends (US cents)	(1.97)	0.16	nm

	For the thre	For the three months ended 31 July					
in US\$'000 unless otherwise stated <sup>*</sup>	Fiscal Year 2020	Fiscal Year 2019	% Change				
Without one-off items**							
Gross profit	91,148	81,426	11.9				
EBITDA	38,730	27,288	41.9				
Operating profit	22,351	10,465	113.6				
Net profit attributable to owners of the Company	4,149	(3,731)	211.2				
Net debt	1,558,705	1,498,085	4.0				
Gearing*** (%)	276.1	249.1	27.0				
Cash flow from operations	(38,803)	(34,105)	(13.8)				
Capital expenditure	24,321	28,337	(14.2)				
Inventory (days)	229	195	34				
Receivables (days)	31	29	2				
Account Payables (days)	54	48	6				

<sup>\*</sup>The Company's reporting currency is US dollars. For conversion to S\$, the following exchange rates can be used: 1.36 in July 2019, 1.34 in July 2018. For conversion to Php, these exchange rates can be used: 51.98 in July 2019, 52.97 in July 2018.

#### REVIEW OF OPERATING PERFORMANCE

The Group achieved sales of US\$375.9 million for the first quarter of FY2020, down 14.0% versus the prior year quarter mainly due to the divestiture of the Sager Creek vegetable business in September 2017, lower sales in the USA and lower exports of processed pineapple products, partly offset by higher sales in the Philippines and S&W business in Asia.

Stripping out Sager Creek's sales, the Group sales in the first quarter would have been lower by 9.2%.

The Group's US subsidiary, Del Monte Foods, Inc (DMFI) generated US\$241.4 million or 64.2% of Group sales. DMFI's sales decreased by 21.7% from US\$308.3 million mainly driven by the Sager Creek divestiture, and lower private label and USDA sales. Volume decline in packaged fruit was due to the impact of pricing.

DMFI has fast-tracked its innovation pipeline. In synch with trends for health, snacking and convenience, it launched innovative products in the growing categories of refrigerated produce and frozen. Del Monte continued to diversify beyond the canned goods aisle, which is a declining category. New products contributed 3.8% to DMFI's retail sales in the first quarter.

In May, Del Monte introduced an innovative product, *Del Monte Fruit Crunch Parfaits*, which feature layers of non-dairy coconut crème, crunchy granola with probiotics, and a full serving of fruit. For the frozen segment, DMFI launched *Del Monte Veggieful Bites* and *Contadina Pizzettas*, frozen snacks made with cauliflower crust, with a full serving of vegetable in five bites. These items are being accepted by retailers across the US and have been launched nationwide in May.

In June, DMFI started shipping Del Monte bubble fruit, exciting fruit cups with juicy popping boba great for kids' snacks. DMFI also started shipping new flavours of *Del Monte Fruit & Oats - Strawberry Apple* and *Blueberry Apple*, and *Del Monte Fruit & Chia Apple Raspberry Cherry*.

<sup>\*\*</sup>Please refer to the last page of this MD&A for a schedule of the one-off items

<sup>\*\*\*</sup>Gearing = Net Debt / Equity

DMFI generated higher gross profit and margin of 20.3% from 12.9% in the prior year period. Higher gross margin was in line with DMFI's strategy to increase list price in the fourth quarter of FY2019 after several years of no price increase, favourable impact of the divestiture of low-margin Sager Creek vegetable business and reduced sales of low-margin private label, partly offset by higher delivered costs. FY2019 was also impacted by increased costs to liquidate Sager Creek products.

DMFI generated a higher operating income for the quarter driven by improvement in gross profit and lower operating expenses.

DMPL ex-DMFI generated sales of US\$144.3 million (inclusive of the US\$8.4 million sales by DMPL to DMFI which were netted out during consolidation) which were 2.4% higher than US\$140.9 million sales in prior year period. Higher sales were mainly driven by higher volume of fresh pineapple and higher sales in the Philippines as the Group continued to fix the distribution transition issues in General Trade.

DMPL ex-DMFI delivered higher gross margin of 27.9% from 26.5% in the same period last year mainly from higher sales of fresh pineapple and price increases in the Philippine market in line with inflation, partly offset by lower pineapple juice concentrate (PJC) and packaged pineapple pricing for exports.

DMPL ex-DMFI generated an EBITDA of US\$25.3 million which was higher by 14.0% and a net income of US\$12.5 million, higher versus the US\$11.6 million in the same period last year driven by higher margin as explained above and gain on foreign exchange due to strengthening of the peso versus the US dollar.

Reversing a decline in FY2019, sales in the Philippines domestic market grew by 2.2% in peso terms and 4.1% in US dollar terms due to peso appreciation. Retail sales grew by 4% in volume and 9% in peso sales value. Non-retail foodservice declined due to a change in a customer's procurement policy. Price increase and lower direct promotion spend saw a positive contribution of 4.8% to net sales growth, driven by a series of price adjustments across all categories mostly in 2019. In retail, sales in the General Trade segment (about 50% of Philippines sales) grew by 4% year on year and by 20% quarter on quarter, as the Group continued to make progress in improving its distributor business that had impacted results in the prior year. Sales in the Modern Trade (about 30% of Philippines sales) increased by 7%.

Sales of the S&W branded business in Asia and the Middle East grew strongly by 19.1% in the first quarter versus the prior year period mainly driven by higher sales of fresh pineapple in North Asia. Fresh sales, both branded and non-branded, improved by 28%. S&W packaged product also delivered higher volume and sales. The S&W business generated a much higher operating income, up 22.3% mainly due to higher volume.

DMPL's share in the FieldFresh joint venture in India was lower at US\$0.2 million loss from a US\$0.1 million profit in the prior year quarter, due to lower than planned sales, higher logistics costs for the fresh business, commodity headwinds and higher overheads.

The Group's EBITDA of US\$36.6 million was significantly higher than prior year quarter's EBITDA of US\$18.8 million. This quarter's EBITDA included US\$2.1 million of one-off expenses mainly related to severance and loss on partial disposal of assets of a plant in Crystal City, Texas. Without the one-off expenses, the Group recurring EBITDA was US\$38.7 million, also higher versus prior year quarter's recurring EBITDA of US\$27.3 million due to the factors mentioned above. Please refer to the last page of this MD&A for a schedule of the one-off items.

In preparation for its capital raising initiatives, DMPL's Philippine subsidiary, Del Monte Philippines, Inc, declared a dividend to its parent which was taxed at 15% amounting to US\$39.6 million. Consequently, the Group reported a net loss of US\$38.3 million for the quarter versus a net income of US\$3.0 million in the prior year quarter. Last year's net income had also included a one-off gain of US\$15.9 million pre-tax or US\$12.6 million post-tax from the purchase of US\$99.0 million of DMFI's second lien loan at a discount in the secondary market.

Without the one-off items, the Group reported a recurring net income of US\$4.1 million as compared to last year's recurring net loss of US\$3.7 million.

The Group gearing increased marginally to 2.7x equity as of 31 July 2019, from 2.5x in prior year quarter, primarily due to additional loans obtained to pay taxes on intercompany dividends as well as reduction of retained earnings from net loss booked in the first quarter.

The Group's cash outflow from operations in the first quarter was US\$38.8 million, slightly higher than last year's US\$34.1 million mainly on income tax payments as explained above.

Past the production peak in October, cash flows are expected to improve in the seasonally stronger second semester with peak sales around Thanksgiving and Christmas, as well as Easter in the last quarter ending April.

#### VARIANCE FROM PROSPECT STATEMENT

The Group expects to generate a net profit for the balance of the year on a recurring basis. It is on track to achieving a net profit for the full year on a recurring basis which is in line with earlier guidance.

#### **BUSINESS OUTLOOK**

DMFI faces headwinds from the long-term structural decline of canned categories in which it competes. Del Monte is "thinking outside the can" to meet the rapidly changing world of consumer preferences and eating habits. With consumers gravitating towards fresh, healthy food and away from physical retail stores, Del Monte had to rethink its products and how to get them in front of customers.

The Group will continue to strengthen its product offerings and enter new categories, in line with market trends for health and wellness, snacking and convenience. It will continue to focus on business segments which are ontrend, pursue innovation to address growing consumer needs for more convenient, healthy and flavourful solutions, as well as build its distribution base in the growing store perimeter and emerging channels. At the same time, it will rationalise non-profitable businesses, in particular the low-margin, non-branded segment.

Over time, the product portfolio in the USA will no longer be mostly canned but will have increasingly meaningful contribution from non-can formats such as cups, cartons and pouches. New categories of frozen and snacking will be further developed. In FY2020, innovation will be out of the can. It will no longer focus solely on retail centre-of-store, but also on retail perimeter, convenience stores, foodservice and e-commerce.

The Group will continue to review its manufacturing and distribution footprint in the US to further improve operational efficiency, reduce costs and increase margins amidst expected cost headwinds including rising metal packaging prices and impact of tariffs imposed by the US. Certain one-off expenses are expected in 2Q of FY2020 from streamlining of operations.

On 20 August 2019, DMFI announced the closure and sale of facilities in four locations. The facilities include those in Sleepy Eye, Minnesota and Mendota, Illinois, which will cease production at the end of the current peak season. The company will also divest from its facilities in Cambria, Wisconsin and from its manufacturing assets in Crystal City, Texas. Most of the production in these locations will be transferred to other facilities within the US. The company looks to fully utilise the capacity of its existing plants after the restructuring.

"The restructuring is a necessary step for us to remain competitive in a rapidly changing marketplace," said DMPL Managing Director and Chief Executive Officer Joselito D Campos, Jr. "Our asset-light strategy will lead to more efficient and lower cost operations," he added. The facilities are part of Del Monte Foods' 10 plants in the US. It also has two plants in Mexico.

The Group will continue to expand its existing branded business in Asia, through the Del Monte brand in the Philippines, where it is a dominant market leader. S&W, both packaged and fresh, will continue to gain more traction as it leverages its distribution expansion in Asia and the Middle East, while the Group's joint venture in India will continue to generate higher branded Del Monte sales and maintain its positive EBITDA.

The Nice Fruit frozen pineapple plant is in operation, with shipments to the USA, Japan, China and South Korea. We expect Nice Fruit frozen pineapple to be a growth engine for us across all major geographies particularly US and China.

The Group will be exploring e-commerce opportunities for its range of products across markets.

Barring unforeseen circumstances, the Group is expected to be profitable for FY2020 on a recurring basis (without one-off items).

#### REVIEW OF TURNOVER, GROSS PROFIT AND OPERATING PROFIT

#### **AMERICAS**

For the three months ended 31 July

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In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2020	FY2019	%Chg	FY2020	FY2019	% Chg	FY2020	FY2019	%Chg
Packaged vegetable	87,423	130,091	(32.8)	21,836	15,129	44.3	5,758	(8,965)	164.2
Packaged fruit	107,299	128,129	(16.3)	21,799	20,969	4.0	(124)	(2,311)	94.6
Beverage	2,772	4,960	(44.1)	681	404	68.6	(232)	(724)	68.0
Culinary	42,464	42,158	0.7	7,396	5,575	32.7	(805)	(2,174)	63.0
Others	235	961	(75.5)	(303)	238	(227.3)	(2,225)	108	nm
Total	240,193	306,299	(21.6)	51,409	42,315	21.5	2,372	(14,066)	116.9

Reported under the Americas segment are sales and profit on sales in USA, Canada and Mexico. Majority of this segment's sales are principally sold under the Del Monte brand but also under the Contadina, S&W, College Inn and other brands. This segment also includes sales of private label food products. Sales in the Americas are distributed across the United States, in all channels serving retail markets, as well as to the US military, certain export markets, the foodservice industry and other food processors.

Sales in the Americas declined by 21.6% to US\$240.2 million driven by the Sager Creek divestiture and lower sales from private label and USDA. The decline in sales was in line with DMFI's strategy to deprioritise non-profitable businesses, including private label. Stripping out Sager Creek's sales, Americas sales would have been lower by 15.1%.

DMFI has fast-tracked its innovation pipeline. In synch with trends for health, snacking and convenience, it launched innovative products in the growing refrigerated produce and frozen categories. Del Monte continues to diversify beyond the canned goods aisle which is a declining category. Please refer to page 4 for more details.

Gross profit was higher this quarter as a result of price increase and the divestiture of low-margin Sager Creek business. Also, last year's gross profit was impacted by incremental one-off expenses of US\$8.4 million from the sale of Sager Creek residual inventory and closure of Plymouth plant. Please refer to the last page of this MD&A for a schedule of the one-off expenses.

Americas reported a higher operating income for the quarter of US\$2.4 million versus prior year quarter's operating loss of US\$14.1 million due to factors mentioned above as well as lower brokerage cost and variable selling expenses.

DMFI's first quarter is seasonally its weakest quarter accounting for only 19-21% of full year sales. As such, the first quarter is generally the least profitable quarter for DMFI.

#### **ASIA PACIFIC**

For the three months ended 31 July

In US\$'000	Turnover			Gross Profit			Operating Income/(Loss)		
	FY2020	FY2019	%Chg	FY2020	FY2019	%Chg	FY2020	FY2019	%Chg
Packaged vegetable	449	609	(26.3)	94	171	(45.0)	87	116	(25.0)
Packaged fruit	22,388	21,294	5.1	5,782	5,794	(0.2)	3,433	2,613	31.4
Beverage	32,328	31,245	3.5	9,360	7,843	19.3	5,595	1,877	198.1
Culinary	26,200	24,816	5.6	10,109	9,788	3.3	6,843	5,756	18.9
Others	48,245	42,612	13.2	15,436	12,969	19.0	3,649	7,434	(50.9)
Total	129,610	120,576	7.5	40,781	36,565	11.5	19,607	17,796	10.2

Reported under this segment are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded packaged products, including Del Monte traded goods; S&W products in Asia and the Middle East both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded Fresh and packaged goods.

Asia Pacific's sales in the fourth quarter increased by 7.5% to US\$129.6 million from US\$120.6 million mainly due to increase in exports of fresh pineapples as well as increase in sales from the Philippine market as the Group continued to fix the distribution transition issues in General Trade.

Sales in the Philippines domestic market were up in both peso and US dollar terms by 2.2% and 4.1%, respectively, mainly due to peso appreciation, price increases and lower direct promotion spending.

#### **EUROPE**

For the three months ended 31 July

In US\$'000	Turnover			Turnover Gross Profit			Operating Income/(Loss)		
	FY2020	FY2019	%Chg	FY2020	FY2019	% Chg	FY2020	FY2019	% Chg
Packaged vegetable	-	-	-	-	-	-	-	-	-
Packaged fruit	3,789	6,294	(39.8)	(396)	1,252	(131.6)	(842)	671	(225.5)
Beverage	2,266	4,060	(44.2)	(646)	(2,106)	69.3	(870)	(2,378)	63.4
Culinary	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-
Total	6,055	10,354	(41.5)	(1,042)	(854)	(22.0)	(1,712)	(1,707)	(0.3)

Included in this segment are sales of unbranded products in Europe.

For the first quarter, Europe's sales declined by 41.5% to US\$6.1 million from US\$10.4 million mainly on lower sales from all categories. Gross profit and operating profit decreased by 22.0% and 0.30%, respectively, driven by significantly lower PJC pricing.

### **REVIEW OF COST OF GOODS SOLD AND OPERATING EXPENSES**

% of Turnover	For the three months ended 31 July					
	FY2020	FY2019	Explanatory Notes			
Cost of Goods Sold	75.7	82.2	Due to low er delivered cost per unit primarily from divestiture of low margin businesses as well as low er overall variable cost and fixed manufacturing cost versus last year			
Distribution and Selling Expenses	10.4	9.7	Mainly due to higher freight cost from increased line haul rates as well as higher warehousing cost			
G&A Expenses	8.0	8.2	Mainly due to low er personnel and medical costs			
Other Operating Expenses (Income)	0.4	(0.5)	Mainly due to loss on properties disposed of from plant closures			

REVIEW OF OTHER MATERIAL CHANGES TO INCOME STATEMENTS								
In US\$'000 For the three months ended 31 July								
	FY2020	FY2019	%	Explanatory Notes				
Depreciation and amortisation	(35,082)	(31,824)	(10.2)	Mainly from adoption of new standards (IFRS 16)				
Reversal/ (Provision) of asset impairment	16	25	(36.0)	This is mainly from write off of closed fields for replanting which was lower this quarter				
Reversal/ (Provision) for inventory obsolescence	(586)	159	(468.6)	Due to unrealised demand resulting to higher obsolescence for the quarter				
Provision for doubtful debts	(55)	(12)	(358)	Higher debt reversal last quarter which offset provision for debts				
Net gain/(loss) on disposal of fixed assets	(1,588)	(1,886)	15.8	Driven by low er losses on assets sold in relation to plant closures				
Foreign exchange gain/(loss)- net	3,463	1,763	96.4	Mainly from appreciation of the Philippine peso				
Interestincome	259	16,110	(98.4)	Recognised gain on second lien loan buyout last year, none this year				
Interest expense	(25,020)	(23,026)	(8.7)	Maiinly from additional loans obtained during the quarter				
Share in net loss of JV	(383)	(83)	(361.4)	Due to higher losses of JV companies during the quarter				
Taxation	(38,717)	2,851	(1,458.0)	Payment of final taxes on intercompany dividends				

### **REVIEW OF GROUP ASSETS AND LIABILITIES**

Balance Sheet	31 July 2019	30 April 2019	1Q Variance %	Explanatory Notes
In US\$'000				
ASSETS				
Property, plant and equipment - net	573,003	582,033	(1.6)	nm
Right-of-use assets	256,233	-	nm	Change in accounting policy (IFRS 16)
Investment in joint ventures	23,829	24,212	(1.6)	nm
Intangible assets and goodwill	706,335	707,997	(0.2)	nm
Other noncurrent assets	29,391	39,096	(24.8)	Reposition of deferred rent as part of Right of Use Asset due to IFRS 16 change
Deferred tax assets - net	113,937	106,321	7.2	nm
Pension assets	8,042	8,240	(2.4)	nm
Biological assets	1,795	1,682	6.7	nm
Inventories	782,549	664,922	17.7	Inventories starting to build up due to pack season in the US in preparation for the peak in 2Q
Biological assets	53,466	52,320	2.2	nm
Trade and other receivables	140,548	149,054	(5.7)	nm
Prepaid expenses and other current assets	56,829	36,716	54.8	Mainly from higher prepaid trade deals, parts and supplies from DMFI as well as short-term warehouse rentals from DMPI
Cash and cash equivalents	27,198	21,636	25.7	Increase in borrow ings during the quarter
Noncurrent assets held for sale	4,750	4,465	6.4	nm
EQUITY				
Share capital	49,449	49,449	-	nm
Share premium	478,339	478,339	-	nm
Retained earnings	63,457	96,074	(33.9)	First quarter loss and dividend payment
Reserves	(67,275)	(65,827)	2.2	nm
Non-controlling interest	40,626	43,106	(5.8)	Share in DMFI losses
LIABILITIES Loans and borrowings	1,585,903	1,478,655	7.3	nm
Lease liabilities	224,294	-	nm	Change in accounting policy (IFRS 16)
Other noncurrent liabilities	22,442	30,015	(25.2)	Lease liabilities are presented separately due to adoption of IFRS 16
Employee benefits	98,024	91,421	7.2	nm
Environmental remediation liabilities	705	697	1.1	nm
Deferred tax liabilities - net	8,463	6,404	32.2	Mainly from deferred tax set up for undistributed 1Q earnings
Trade and other current liabilities	267,626	188,669	41.8	Mainly due to increase in trade payables and overdrafts to build up inventories in time for the pack season
Current tax liabilities	5,852	1,692	245.9	This is mainly from timing difference, unpaid taxes for FY2019

#### SHARE CAPITAL

Total shares outstanding were at 1,973,960,024 (common shares 1,943,960,024 and preference shares 30,000,000) as of 31 July 2019 and 2018. Share capital is at US\$49.5 million as of 31 July 2019 and 2018. Market price options and share awards were granted pursuant to the Company's Executive Stock Option Plan and Restricted Share Plan as set out in the table below.

Date of Grant	Options	Share Awards	Recipient(s)
7 March 2008	1,550,000	1,725,000	Key Executives
20 May 2008	_	1,611,000	CEO
12 May 2009	_	3,749,000	Key Executives
29 April 2011	_	2,643,000	CEO
21 November 2011	_	67,700	Non-Executive Director
30 April 2013	150,000	486,880	Key Executives
22 August 2013	_	688,000	Executive/Non-Executive Directors
1 July 2015	75,765	57,918	Executive/Non-Executive Directors

The number of shares outstanding includes 975,802 shares held by the Company as treasury shares as at 31 July 2019 and 2018. There was no sale, disposal and cancellation of treasury shares during the quarter and as at 31 July 2019.

In April 2019, the parent Company converted its advances to wholly owned subsidiaries Del Monte Pacific Resources Limited (DMPRL) and DMPL India, Pte Ltd (DMPLI) in the amounts of US\$167.6 million and US\$70.1 million, respectively into additional paid in capital. The conversion was approved by the Board of directors on 30 April 2019.

In April 2017, the Company successfully completed the offering and listing of 20 million Series A-1 Preference Shares at an offer price of US\$10 per share in the Philippines generating US\$200 million in proceeds. In December 2017, the Company raised and listed another US\$100 million of Preference Shares (10 million Series A-2 shares).

The Company used the net proceeds to substantially refinance the US\$350 million BDO Unibank, Inc loan due in February 2019.

#### **BORROWINGS AND NET DEBT**

Liamidia in UCCIOO	31 July	31 July	30 April
Liquidity in US\$'000	2019	2018	2019
Gross borrowings	(1,585,903)	(1,531,381)	(1,478,655)
Current	(598,444)	(644,212)	(492,740)
Secured	(146,378)	(149,558)	(138,870)
Unsecured	(452,066)	(494,654)	(353,870)
Non-current	(987,459)	(887,169)	(985,915)
Secured	(876,218)	(887,169)	(874,674)
Unsecured	(111,241)	0	(111,241)
Less: Cash and bank balances	27,198	33,296	21,636
Net debt	(1,558,705)	(1,498,085)	(1,457,019)

The Group's net debt (cash and bank balances less borrowings) amounted to US\$1.6 billion as at 31 July 2019, higher than last year due to additional borrowings made during the quarter for payment of dividend taxes as well as for general use purposes.

### **DIVIDENDS**

No dividends were declared for this quarter and the prior year quarter. The Group does not declare dividends based on first quarter, third quarter or nine months results. The last dividend declaration was in June 2019, based on FY2019 results, and paid on 19 July 2019.

### INTERESTED PERSON TRANSACTIONS

The aggregate value of IPT conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

In US\$'000  For the first quarter of the fiscal year	Aggregate value of all IF transactions less than S transactions co shareholders' manda	\$\$100,000 and nducted under	Aggregate value of all IPTs conducte under shareholders' manda pursuant to Rule 920 (excludir transactions less than S\$100,00		
	FY2020	FY2019	FY2020	FY2019	
NutriAsia, Inc	-	-	169	272	
DMPI Retirement Fund	-	-	468	396	
NutriAsia, Inc Retirement Fund	-	-	246	167	
Aggregate Value	-	-	883	835	

## DEL MONTE PACIFIC LIMITED UNAUDITED CONSOLIDATED INCOME STATEMENT

Property   Property	Amounts in US\$'000	For the three months ended					
Unaudited		3	1 July				
Turnover   375,858   437,229   (14.		FY2020	FY2019	0/_			
Cost of sales         (284,710)         (359,203)         20.           Gross profit         91,148         78,026         16.           Distribution and selling expenses         (39,068)         (42,548)         8.           General and administration expenses         (30,212)         (35,644)         15.           Other operating income/(loss)         (1,601)         2,189         (173.           Profit from operations         20,267         2,023         901.           Financial income*         3,937         17,910         78.           Financial expense*         (25,235)         (23,063)         (9.           Share in net loss of joint venture         (383)         (83)         (361)           Profit /(loss) before taxation         (1,414)         (3,213)         56.           Taxation         (38,717)         2,851         n           Profit/(loss) after taxation         (40,131)         (362)         n           Profit/(loss) after taxation         (38,261)         3,022         n           Profit/(loss) after taxation         (38,261)         3,022         n           Non-controlling interest         (1,870)         (3,384)         44.           Profit/(loss) for the period         (35,082) <td></td> <td>(Unaudited)</td> <td>(Unaudited)</td> <td>76</td>		(Unaudited)	(Unaudited)	76			
Gross profit         91,148         78,026         16.           Distribution and selling expenses         (39,068)         (42,548)         8.           General and administration expenses         (30,212)         (35,644)         15.           Other operating income/(loss)         (1,601)         2,189         (173.           Profit from operations         20,267         2,023         901.           Financial income*         3,937         17,910         (78.           Financial expense*         (25,235)         (23,063)         (9.           Share in net loss of joint venture         (383)         (83)         (83)         (361.           Profit (loss) before taxation         (1,414)         (3,213)         56.           Taxation         (38,717)         2,851         n           Profit (loss) after taxation         (40,131)         (362)         n           Profit (loss) attributable to:         (38,261)         3,022         n           Owners of the Company         (38,261)         3,022         n           Non-controlling interest         (1,870)         (3,384)         44.           Profit/(loss) for the period         (35,082)         (31,824)         (10.           Reversal (Provision) of as	Turnover	375,858	437,229	(14.0)			
Distribution and selling expenses   (39,068)   (42,548)   8.	Cost of sales	(284,710)	(359,203)	20.7			
General and administration expenses         (30,212)         (35,644)         15.           Other operating income/(loss)         (1,601)         2,189         (173.           Profit from operations         20,267         2,023         901.           Financial income*         3,937         17,910         (78.           Financial expense*         (25,235)         (23,063)         (9.           Share in net loss of joint venture         (383)         (83)         (361.           Profit /(loss) before taxation         (1,414)         (3,213)         56.           Taxation         (38,717)         2,851         n           Profit/(loss) after taxation         (40,131)         (362)         n           Profit/(loss) attributable to:         Value         Value         Value         Value         N           Owners of the Company         (38,261)         3,022         n         n           Non-controlling interest         (1,870)         (3,384)         44.           Profit/(loss) for the period         (40,131)         (362)         n           Notes:         Value         <	Gross profit	91,148	78,026	16.8			
Other operating income/(loss)         (1,601)         2,189         (173.           Profit from operations         20,267         2,023         901.           Financial income*         3,937         17,910         (78.           Financial expense*         (25,235)         (23,063)         (9.           Share in net loss of joint venture         (383)         (83)         (361)           Profit (loss) before taxation         (1,414)         (3,213)         56.           Taxation         (38,717)         2,851         n           Profit/(loss) after taxation         (40,131)         (362)         n           Profit/(loss) attributable to:         Owners of the Company         (38,261)         3,022         n           Non-controlling interest         (1,870)         (3,384)         44.           Profit/(loss) for the period         (40,131)         (362)         n           Notes:         Depreciation and amortisation         (35,082)         (31,824)         (10.           Reversal (Provision) of asset impairment         16         25         n           Reversal of (provision for) inventory obsolescence         (586)         159         (468.           Foreign exchange gain         259         16,110         (98. <td>Distribution and selling expenses</td> <td>(39,068)</td> <td>(42,548)</td> <td>8.2</td>	Distribution and selling expenses	(39,068)	(42,548)	8.2			
Profit from operations         20,267         2,023         901.           Financial income*         3,937         17,910         (78.           Financial expense*         (25,235)         (23,063)         (9.           Share in net loss of joint venture         (383)         (83)         (361.           Profit /(loss) before taxation         (1,414)         (3,213)         56.           Taxation         (38,717)         2,851         n           Profit/(loss) after taxation         (40,131)         (362)         n           Profit/(loss) attributable to:           Owners of the Company         (38,261)         3,022         n           Non-controlling interest*         (1,870)         (3,384)         44.           Profit/(loss) for the period         (40,131)         (362)         n           Notes:         Sepreciation and amortisation         (35,082)         (31,824)         (10.           Reversal (Provision) of asset impairment         16         25         n           Reversal of (provision for) inventory obsolescence         (586)         159         (468.           Provision for doubtful debts         (55)         (12)         (358.           Gain (loss) on disposal of fixed assets         (1,588)	General and administration expenses	(30,212)	(35,644)	15.2			
Financial income*         3,937         17,910         (78.           Financial expense*         (25,235)         (23,063)         (9.           Share in net loss of joint venture         (383)         (83)         (361.           Profit /(loss) before taxation         (1,414)         (3,213)         56.           Taxation         (38,717)         2,851         n           Profit/(loss) after taxation         (40,131)         (362)         n           Profit/(loss) attributable to:           Owners of the Company         (38,261)         3,022         n           Non-controlling interest         (1,870)         (3,384)         44.           Profit/(loss) for the period         (40,131)         (362)         n           Notes:         State of the period         (35,082)         (31,824)         (10.           Reversal (Provision) of asset impairment         16         25         n           Reversal of (provision for) inventory obsolescence         (586)         159         (468.           Provision for doubtful debts         (55)         (12)         (358.           Gain (loss) on disposal of fixed assets         (1,588)         (1,886)         15           *Financial income comprise:	Other operating income/(loss)	(1,601)	2,189	(173.1)			
Prinancial expense* (25,235) (23,063) (9.5)	Profit from operations	20,267	2,023	901.8			
Share in net loss of joint venture   (383)   (83)   (361)     Profit /(loss) before taxation   (1,414)   (3,213)   56.     Taxation   (38,717)   2,851   n.     Profit/(loss) after taxation   (40,131)   (362)   n.     Profit/(loss) attributable to:   (40,131)   (362)   n.     Profit/(loss) attributable to:   (1,870)   (3,384)   44.     Profit/(loss) for the period   (40,131)   (362)   n.     Non-controlling interest   (1,870)   (3,384)   44.     Profit/(loss) for the period   (40,131)   (362)   n.     Notes:	Financial income*	3,937	17,910	(78.0)			
Profit /(loss) before taxation         (1,414)         (3,213)         56.           Taxation         (38,717)         2,851         n           Profit/(loss) after taxation         (40,131)         (362)         n           Profit/(loss) attributable to:           Owners of the Company         (38,261)         3,022         n           Non-controlling interest (1,870)         (3,384)         44.           Profit/(loss) for the period         (40,131)         (362)         n           Notes:         Sepreciation and amortisation         (35,082)         (31,824)         (10.           Reversal (Provision) of asset impairment         16         25         n           Reversal of (provision for) inventory obsolescence         (586)         159         (468.           Provision for doubtful debts         (55)         (12)         (358.           Gain (loss) on disposal of fixed assets         (1,588)         (1,886)         15           *Financial income comprise:           Interest income         259         16,110         (98.           Foreign exchange gain         3,678         1,800         104           *Financial expense comprise:         10,481         10,481           Interest expense	Financial expense*	(25,235)	(23,063)	(9.4)			
Profit /(loss) before taxation         (1,414)         (3,213)         56.           Taxation         (38,717)         2,851         n           Profit/(loss) after taxation         (40,131)         (362)         n           Profit/(loss) attributable to:           Owners of the Company         (38,261)         3,022         n           Non-controlling interest         (1,870)         (3,384)         44.           Profit/(loss) for the period         (40,131)         (362)         n           Notes:         Sepreciation and amortisation         (35,082)         (31,824)         (10.           Reversal (Provision) of asset impairment         16         25         n           Reversal of (provision for) inventory obsolescence         (586)         159         (468.           Provision for doubtful debts         (55)         (12)         (358.           Gain (loss) on disposal of fixed assets         (1,588)         (1,886)         15           *Financial income comprise:           Interest income         259         16,110         (98.           Foreign exchange gain         3,678         1,800         104           *Financial expense comprise:         (25,020)         (23,026)         (8.	Share in net loss of joint venture	(383)	(83)	(361.4)			
Profit/(loss) after taxation         (40,131)         (362)         n           Profit(loss) attributable to:         (38,261)         3,022         n           Owners of the Company         (1,870)         (3,384)         44.           Profit/(loss) for the period         (40,131)         (362)         n           Notes:         Sepreciation and amortisation         (35,082)         (31,824)         (10.           Reversal (Provision) of asset impairment         16         25         n           Reversal of (provision for) inventory obsolescence         (586)         159         (468.           Provision for doubtful debts         (55)         (12)         (358.           Gain (loss) on disposal of fixed assets         (1,588)         (1,886)         15           *Financial income comprise:           Interest income         259         16,110         (98.           Foreign exchange gain         3,678         1,800         104           *Financial expense comprise:         (25,020)         (23,026)         (8.           Interest expense         (25,020)         (23,026)         (8.           Foreign exchange loss         (215)         (37)         (481.	_	(1,414)	(3,213)	56.0			
Profit(loss) attributable to:         Owners of the Company       (38,261)       3,022       n         Non-controlling interest*       (1,870)       (3,384)       44.         Profit/(loss) for the period       (40,131)       (362)       n         Notes:         Depreciation and amortisation       (35,082)       (31,824)       (10.         Reversal (Provision) of asset impairment       16       25       n         Reversal of (provision for) inventory obsolescence       (586)       159       (468.         Provision for doubtful debts       (55)       (12)       (358.         Gain (loss) on disposal of fixed assets       (1,588)       (1,886)       15         *Financial income comprise:         Interest income       259       16,110       (98.         Foreign exchange gain       3,678       1,800       104         *Financial expense comprise:       (25,020)       (23,026)       (8.         Interest expense       (25,020)       (23,026)       (8.         Foreign exchange loss       (215)       (37)       (481.	Taxation	(38,717)	2,851	nm			
Owners of the Company       (38,261)       3,022       n         Non-controlling interest**       (1,870)       (3,384)       44.         Profit/(loss) for the period       (40,131)       (362)       n         Notes:         Depreciation and amortisation       (35,082)       (31,824)       (10.         Reversal (Provision) of asset impairment       16       25       n         Reversal of (provision for) inventory obsolescence       (586)       159       (468.         Provision for doubtful debts       (55)       (12)       (358.         Gain (loss) on disposal of fixed assets       (1,588)       (1,886)       15         *Financial income comprise:         Interest income       259       16,110       (98.         Foreign exchange gain       3,678       1,800       104         *Financial expense comprise:       (25,020)       (23,026)       (8.         Interest expense       (25,020)       (23,026)       (8.         Foreign exchange loss       (215)       (37)       (481.	Profit/(loss) after taxation		(362)	nm			
Owners of the Company       (38,261)       3,022       n         Non-controlling interest**       (1,870)       (3,384)       44.         Profit/(loss) for the period       (40,131)       (362)       n         Notes:         Depreciation and amortisation       (35,082)       (31,824)       (10.         Reversal (Provision) of asset impairment       16       25       n         Reversal of (provision for) inventory obsolescence       (586)       159       (468.         Provision for doubtful debts       (55)       (12)       (358.         Gain (loss) on disposal of fixed assets       (1,588)       (1,886)       15         *Financial income comprise:         Interest income       259       16,110       (98.         Foreign exchange gain       3,678       1,800       104         *Financial expense comprise:       (25,020)       (23,026)       (8.         Interest expense       (25,020)       (23,026)       (8.         Foreign exchange loss       (215)       (37)       (481.	Profit(loss) attributable to:						
Non-controlling interest   (1,870)   (3,384)   44.		(38 261)	3 022	nm			
Profit/(loss) for the period         (40,131)         (362)         n           Notes:         Depreciation and amortisation         (35,082)         (31,824)         (10.           Reversal (Provision) of asset impairment         16         25         n           Reversal of (provision for) inventory obsolescence         (586)         159         (468.           Provision for doubtful debts         (55)         (12)         (358.           Gain (loss) on disposal of fixed assets         (1,588)         (1,886)         15           *Financial income comprise:           Interest income         259         16,110         (98.           Foreign exchange gain         3,678         1,800         104           *Financial expense comprise:         (25,020)         (23,026)         (8.           Interest expense         (25,020)         (23,026)         (8.           Foreign exchange loss         (215)         (37)         (481.	· · · · · · · · · · · · · · · · · · ·	-		44.7			
Depreciation and amortisation       (35,082)       (31,824)       (10.         Reversal (Provision) of asset impairment       16       25       n         Reversal of (provision for) inventory obsolescence       (586)       159       (468.         Provision for doubtful debts       (55)       (12)       (358.         Gain (loss) on disposal of fixed assets       (1,588)       (1,886)       15         *Financial income comprise:         Interest income       259       16,110       (98.         Foreign exchange gain       3,678       1,800       104         *Financial expense comprise:       (25,020)       (23,026)       (8.         Interest expense       (25,020)       (23,026)       (8.         Foreign exchange loss       (215)       (37)       (481.		•	<u> </u>	nm			
Depreciation and amortisation       (35,082)       (31,824)       (10.         Reversal (Provision) of asset impairment       16       25       n         Reversal of (provision for) inventory obsolescence       (586)       159       (468.         Provision for doubtful debts       (55)       (12)       (358.         Gain (loss) on disposal of fixed assets       (1,588)       (1,886)       15         *Financial income comprise:         Interest income       259       16,110       (98.         Foreign exchange gain       3,678       1,800       104         *Financial expense comprise:       (25,020)       (23,026)       (8.         Interest expense       (25,020)       (23,026)       (8.         Foreign exchange loss       (215)       (37)       (481.	Notoci						
Reversal (Provision) of asset impairment       16       25       n         Reversal of (provision for) inventory obsolescence       (586)       159       (468.         Provision for doubtful debts       (55)       (12)       (358.         Gain (loss) on disposal of fixed assets       (1,588)       (1,886)       15         *Financial income comprise:         Interest income       259       16,110       (98.         Foreign exchange gain       3,678       1,800       104         *Financial expense comprise:       3,937       17,910       (78.         *Financial expense comprise:       (25,020)       (23,026)       (8.         Foreign exchange loss       (215)       (37)       (481.		(35,082)	(31,824)	(10.2)			
Provision for doubtful debts       (55)       (12)       (358.         Gain (loss) on disposal of fixed assets       (1,588)       (1,886)       15         *Financial income comprise:         Interest income       259       16,110       (98.         Foreign exchange gain       3,678       1,800       104         *Financial expense comprise:       (78.         Interest expense       (25,020)       (23,026)       (8.         Foreign exchange loss       (215)       (37)       (481.	Reversal (Provision) of asset impairment		25	nm			
Financial income comprise:       (1,588)       (1,886)       15         Interest income       259       16,110       (98.         Foreign exchange gain       3,678       1,800       104         *Financial expense comprise:       (78.         Interest expense       (25,020)       (23,026)       (8.         Foreign exchange loss       (215)       (37)       (481.	Reversal of (provision for) inventory obsolescence	(586)	159	(468.6)			
Financial income comprise:       (1,588)       (1,886)       15         Interest income       259       16,110       (98.         Foreign exchange gain       3,678       1,800       104         *Financial expense comprise:       (78.         Interest expense       (25,020)       (23,026)       (8.         Foreign exchange loss       (215)       (37)       (481.	Provision for doubtful debts	(55)	(12)	(358.3)			
Interest income         259         16,110         (98.           Foreign exchange gain         3,678         1,800         104           *Financial expense comprise:         (78.           Interest expense         (25,020)         (23,026)         (8.           Foreign exchange loss         (215)         (37)         (481.	Gain (loss) on disposal of fixed assets	• •	(1,886)	15.8			
Interest income         259         16,110         (98.           Foreign exchange gain         3,678         1,800         104           *Financial expense comprise:         (78.           Interest expense         (25,020)         (23,026)         (8.           Foreign exchange loss         (215)         (37)         (481.	*Financial income comprise:						
Foreign exchange gain         3,678         1,800         104           3,937         17,910         (78.           *Financial expense comprise:           Interest expense         (25,020)         (23,026)         (8.           Foreign exchange loss         (215)         (37)         (481.		259	16.110	(98.4)			
*Financial expense comprise:         3,937         17,910         (78.           Interest expense         (25,020)         (23,026)         (8.           Foreign exchange loss         (215)         (37)         (481.			·	104.3			
*Financial expense comprise: Interest expense (25,020) (23,026) (8. Foreign exchange loss (215) (37) (481.	- Toroign change gam			(78.0)			
Interest expense         (25,020)         (23,026)         (8.           Foreign exchange loss         (215)         (37)         (481.	*Financial expense comprise:	0,00.	.,,,,,,,,	(, 0.0)			
Foreign exchange loss (215) (37)	•	(25.020)	(23 026)	(8.7)			
	•		·	(481.1)			
<b>(25.235)</b> (23.063) (9.		(25,235)	(23,063)	(9.4)			

nm – not meaningful

Earnings per ordinary share in US cents	For the three months ended 31 July	
	FY2020	FY2019
Earnings per ordinary share based on net profit attributable to shareho	olders:	
(i) Based on weighted average no. of ordinary shares	(2.22)	(0.10)
(ii) On a fully diluted basis	(2.22)	(0.10)

<sup>&</sup>quot;Includes (US\$1,857) for DMFI and (US\$13) for FieldFresh in the first quarter ended 31 July of FY2020 and (US\$3,390) for DMFI and US\$7 for FieldFresh in the first quarter of FY2019.

## DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENT OF COMPREHENSIVE INCOME

Amounts in US\$'000	For the thre	e months ende	ed 30 July
	FY2020 (Unaudited)	FY2019 (Unaudited)	%
Profit /(Loss) for the period	(40,131)	(362)	(10,985.9)
Other comprehensive income (after reclassification adjustment):			
Items that will or may be reclassified subsequently to profit or loss			
Exchange differences on translating of foreign operations	1,613	(10,258)	115.7
Effective portion of changes in fair value of cash flow hedges	(1,355)	1,249	(208.5)
Income tax expense on cash flow hedge	332	(306)	208.5
	590	(9,315)	106.3
Items that will not be classified to profit or loss			
Remeasurement of retirement benefit	(6,565)	2,989	(319.6)
Income tax expense on retirement benefit	3,917	(516)	859.1
	(2,648)	2,473	(207.1)
Other comprehensive loss for the period	(2,058)	(6,842)	69.9
Total comprehensive income/(loss) for the period	(42,189)	(7,204)	(485.6)
Attributable to:			
Owners of the Company	(39,709)	(4,068)	(876.1)
Non-controlling interests	(2,480)	(3,136)	20.9
Total comprehensive income /(loss)for the period	(42,189)	(7,204)	(485.6)
	(12,130)	(1,234)	(100.0)

nm – not meaningful

Please refer to page 3 for the Notes

# DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENT OF FINANCIAL POSITION

		Group			Company	
Amounts in US\$'000	31 July	31 July	30 April	31 July	31 July	30 April
Amounts in 03\$ 000	2019	2018	2019	2019	2018	2019
	(Unaudited)	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)	(Audited)
Non-Current Assets						
Property, plant and equipment - net	573,003	597,855	582,033	-	-	-
Right-of-use assets	256,233	-	-	-	-	-
Investment in subsidiaries	· -	-	-	630,182	705,799	830,855
Investment in joint ventures	23,829	25,112	24,212	635	1,407	766
Intangible assets and goodwill	706,335	712,985	707,997	-	-	-
Other noncurrent assets	29,391	41,761	39,096	-	-	-
Deferred tax assets - net	113,937	85,222	106,321	33	6	27
Pension assets	8,042	10,682	8,240	-	-	-
Biological assets	1,795	1,582	1,682	-	-	-
Amount due from related company	· -	•	<i>-</i>	208,312	177,140	202,471
, , , , , , , , , , , , , , , , , , , ,	1,712,565	1,475,199	1,469,581	839,162	884,352	1,034,119
Current Assets	<b></b>	705.000	201.000			
Inventories	782,549	795,228	664,922	-	-	-
Biological assets	53,466	43,424	52,320	-	-	-
Trade and other receivables	140,548	168,124	149,054	100,656	168,250	3,187
Prepaid expenses and other current assets	56,829	36,074	36,716	187	146	192
Cash and cash equivalents	27,198	33,296	21,636	1,231	906	886
	1,060,590	1,076,146	924,648	102,074	169,302	4,265
Noncurrent assets held for sale	4,750	3,958	4,465		-	-
	1,065,340	1,080,104	929,113	102,074	169,302	4,265
Total Assets	2,777,905	2,555,303	2,398,694	941,236	1,053,654	1,038,384
Equity attributable to equity holders of the						
Company						
Share capital	49,449	49,449	49,449	49,449	49,449	49,449
Share premium	478,339	478,339	478,339	478,478	478,478	478,478
Retained earnings	63,457	98,527	96,074	63,457	98,527	96,074
Reserves	(67,275)	(71,084)	(65,827)	(67,275)	(72,128)	(65,827)
Equity attributable to owners of the Company	523,970	555,231	558,035	524,109	554,326	558,174
Non-controlling interest	40,626	46,117	43,106	-	-	-
Total Equity	564,596	601,348	601,141	524,109	554,326	558,174
Non-Current Liabilities		001,040	001,141	024,103	004,020	000,174
Loans and borrowings	987,459	887,169	985,915	241,060	129,639	241,015
Lease liabilities	188,483	-	-	- 11,000	-	
Other noncurrent liabilities	22,442	33,262	30,015	_	_	148
Employee benefits	70,359	71,741	63,781	167	_	-
Environmental remediation liabilities	705	152	697	-	_	_
Deferred tax liabilities - net	8,463	8,539	6,404	_	-	_
	1,277,911	1,000,863	1,086,812	241,227	129,639	241,163
Current Liabilities		•			•	•
Trade and other current liabilities	267,626	267,215	188,669	40,830	141,319	103,977
Loans and borrowings	598,444	644,212	492,740	135,070	228,368	135,070
Lease liabilities	35,811	-	-	-	_	_
Current tax liabilities	5,852	2,729	1,692	-	-	-
Employee benefits	27,665	38,936	27,640	-	2	-
• •	935,398	953,092	710,741	175,900	369,689	239,047
Total Liabilities	2,213,309	1,953,955	1,797,553	417,127	499,328	480,210
Total Equity and Liabilities	2,777,905	2,555,303	2,398,694	941,236	1,053,654	1,038,384
	07.50	00.00	00.00	05.40	00.07	07.47
NAV per ordinary share (US cents)	27.50 (8.83)	<u>29.39</u> (7.29)	<u>29.38</u> (7.04)	25.42 25.42	26.97 26.97	<u>27.17</u> 27.17
NTAV per ordinary share (US cents)	(0.03)	(1.29)	(7.04)	20.42	20.91	

# DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENTS OF CHANGES IN EQUITY

					Remeasure-							
Amounts in US\$'000					ment of		Share				Non-	
Amounts in 03¢ 000	Share capital	Share premium	Translation reserve	Revaluation reserve	retirement plan	Hedging Reserve	•	Reserve for own shares	Retained earnings	Totals	controlling interest	Total equity
Group												
Fiscal Year 2020												
At 1 May 2019	49,449	478,339	(93,375)	10,885	17,648	(2,452)	1,753	(286)	96,074	558,035	43,106	601,141
Change in accounting policy	-	-	-	-	-	-	-	-	15,756	15,756	-	15,756
At 1 May 2019, as restated	49,449	478,339	(93,375)	10,885	17,648	(2,452)	1,753	(286)	111,830	573,791	43,106	616,897
Total comprehensive income for the per	iod											
Loss for the year	-	-	-	-	-	-	-	-	(38,261)	(38,261)	(1,870)	(40,131)
Other comprehensive income												
Currency translation differences												
recognised directly in equity	-	-	1,611	-	-	-	-	-	-	1,611	2	1,613
Remeasurement of retirement plan, net of tax	_	_	_	_	(2,144)	_	_	_	_	(2,144)	(504)	(2,648)
Effective portion of changes in fair value					(2,111)					(2,111)	(001)	(2,010)
of cash flow hedges, net of tax	-	-	-	-	-	(915)	-	-	-	(915)	(108)	(1,023)
Total other comprehensive income	-	-	1,611	-	(2,144)	(915)	-	-	-	(1,448)	(610)	(2,058)
Total comprehensive (loss)/income for					(0.4.4.)	(0.1.5)			(00.004)	(00 =00)	(0.100)	(40.400)
the period	-	-	1,611	-	(2,144)	(915)	-	-	(38,261)	(39,709)	(2,480)	(42,189)
Transactions with owners recorded dire												
Contributions by and distributions to own	ners											
Value of employee services received for issue of share options	_	_	_	_	_	_	_	_	_	_	_	_
Share options exercised			_		_	_		_				
Issuance of new preference shares			_		_	_		_				
Transaction cost from issue of	_	_	_	_	_	_	_	_	_	_	_	
preference shares	-	-	-	-	-	-	-	-	-	-	-	-
Release of share awards	-	-	-	-	-	-	-		-	-	-	-
Payment of Dividends	-	-	-	-	-	-	-	-	(10,112)	(10,112)	-	(10,112)
Total contributions by and												
distributions to owners	-	-	-	-	-	-	-	-	(10,112)	(10,112)	-	(10,112)
At 31 July 2019	49,449	478,339	(91,764)	10,885	15,504	(3,367)	1,753	(286)	63,457	523,970	40,626	564,596

# DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)

Amounts in US\$'000	Share capital	Share premium	Translation reserve		Remeasure- ment of retirement plan	Hedging Reserve	Share Option Re reserve ov		Retained earnings	Totals	Non- controlling interest	Total equity
Group												
Fiscal Year 2019												
At 1 May 2018	49,449	478,323	(91,515)	10,885	18,225	(2,764)	1,373	(286)	95,505	559,195	49,065	608,260
Total comprehensive income for the period	od											
Loss for the year	-	-	-	-	-	-	-	-	3,022	3,022	(3,384)	(362)
Other comprehensive income												
Currency translation differences recognised directly in equity Remeasurement of retirement plan, net	-	-	(10,238)	-	-	-	-	-	-	(10,238)	(20)	(10,258)
of tax	-	-	-	-	2,305	-	-	-	-	2,305	168	2,473
Effective portion of changes in fair value		_	_	_	_	843	_		_	843	100	943
of cash flow hedges, net of tax			(40.000)						-			
Total other comprehensive income	-	-	(10,238)	-	2,305	843	-	-	-	(7,090)	248	(6,842)
Total comprehensive (loss)/income for the period	-	-	(10,238)	-	2,305	843	-	-	3,022	(4,068)	(3,136)	(7,204)
Transactions with owners recorded direc	tly in equity											
Contributions by and distributions to owner	ers											
Value of employee services received for issue of share options	-	-	-	-	-	-	88	-	-	88	188	276
Share options exercised	-	-	-	-	-	-	-	-	-	-	_	-
Issuance of new preference shares	-	-	_	-	-	-	-	_	-	_	-	-
Transaction cost from issue of preference shares	-	16	-	-	-	-	-	-	_	16	-	16
Release of share awards	-	-	_	-	_	_	-	-	-	-	-	-
Payment of Dividends	-	-	-	-	_	-	-	-	-	-	-	-
Total contributions by and distributions to owners	-	16	-	-	-	-	88	-	-	104	188	292
At 31 July 2018	49,449	478,339	(101,753)	10,885	20,530	(1,921)	1,461	(286)	98,527	555,231	46,117	601,348

# DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)

					Remeasure-					
Amounts in US\$'000					ment of		Share			
Amounts in US\$ 000	Share capital	Share premium	Translation reserve	Revaluation reserve	retirement plan	Hedging Reserve	•	Reserve for own shares	Retained earnings	Total equity
Company										
Fiscal Year 2020										
At 1 May 2019	49,449	478,478	(93,375)	10,885	17,648	(2,452)	1,753	(286)	96,074	558,174
Change in accounting policy	-	-	-	-	-	-	-	-	15,756	15,756
At 1 May 2019, as restated	49,449	478,478	(93,375)	10,885	17,648	(2,452)	1,753	(286)	111,830	573,930
Total comprehensive income for the period	od									
Loss for the year	-	_	-	_	-	-	_	-	(38,261)	(38,261)
Other comprehensive income									, ,	, ,
Currency translation differences										
recognised directly in equity	-	-	1,611	-	-	-	-	-	-	1,611
Remeasurement of retirement plan, net					(0.4.4.4)					(0.4.44)
of tax Effective portion of changes in fair value	-	-	-	-	(2,144)	-	-	-	-	(2,144)
of cash flow hedges, net of tax	-	-	-	_	-	(915)	-	-	-	(915)
Total other comprehensive income	-	-	1,611	-	(2,144)	(915)	-	_	=	(1,448)
Total comprehensive (loss)/income for			,-		· , ,	()				( , - ,
the period	-	-	1,611	-	(2,144)	(915)	-	-	(38,261)	(39,709)
Transactions with owners recorded direc	tly in equity									
Contributions by and distributions to owner	ers									
Value of employee services received for										
issue of share options	-	-	-	-	-	-	-	-	-	-
Share options exercised	-	-	-	-	-	-	-	-	-	-
Issuance of new preference shares	-	-	-	-	-	-	-	-	-	-
Transaction cost from issue of										
preference shares	-	-	-	-	-	-	-	-	-	-
Release of share awards	-	-	-	-	-	-	-	-	-	-
Payment of Dividends	-	-	-	-	-	-	-	-	(10,112)	(10,112)
Total contributions by and distributions to owners	-	-	-	-	-	-	-	-	(10,112)	(10,112)
At 31 July 2019	49,449	478,478	(91,764)	10,885	15,504	(3,367)	1,753	(286)	63,457	524,109

# DEL MONTE PACIFIC LIMITED UNAUDITED STATEMENTS OF CHANGES IN EQUITY (CONTINUED)

Amounts in US\$'000	Share capital	Share premium	Translation reserve	Revaluation reserve	Remeasure- ment of retirement plan	Hedging Reserve	•	Reserve for own shares	Retained earnings	Total equity
Company										
Fiscal Year 2019										
At 1 May 2018	49,449	478,462	(91,515)	10,885	18,225	(2,764)	1,373	(286)	95,505	559,334
Total comprehensive income for the period	d									
Loss for the year	=	=	-	=	-	=	-	-	3,022	3,022
Other comprehensive income										
Currency translation differences recognised directly in equity Remeasurement of retirement plan, net	-	-	(10,346)	-	-	-	-	-	-	(10,346)
of tax Effective portion of changes in fair value	-	-	-	-	1,369	-	-	-	-	1,369
of cash flow hedges, net of tax	-	-	-	-	-	843	-	-	-	843
Total other comprehensive income	-	-	(10,346)	-	1,369	843	-	-	-	(8,134)
Total comprehensive (loss)/income for the period	-	÷	(10,346)	-	1,369	843	-	-	3,022	(5,112)
Transactions with owners recorded direct	ly in equity									
Contributions by and distributions to owne	rs									
Value of employee services received for issue of share options	-	-	-	-	-	-	88	-	-	88
Share options exercised	-	-	-	-	-	-	-	-	-	-
Issuance of new preference shares Transaction cost from issue of	-	-	-	-	-	-	-	-	-	-
preference shares	=	16	-	-	-	-	-	-	=	16
Release of share awards	-	-	-	-	=	=	-	-	-	-
Payment of Dividends	-	-	-	-	-	-	-	-	-	-
Total contributions by and distributions to owners		16	-	-		<u>-</u>	88			104
At 31 July 2018	49,449	478,478	(101,861)	10,885	19,594	(1,921)	1,461	(286)	98,527	554,326

# DEL MONTE PACIFIC LIMITED UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

A	For the three m	onths ended
Amounts in US\$'000	31 J	uly
	FY2020	FY2019
	(Unaudited)	(Unaudited)
Cash flows from operating activities		
Profit (loss) for the period	(40,131)	(362)
Adjustments for:		
Depreciation of property, plant and equipment	33,419	30,158
Amortisation of intangible assets	1,663	1,666
Impairment loss on property, plant and equipment	(16)	(25)
Gain/(loss) on disposal of property, plant and equipment	1,588	1,886
Equity-settled share-based payment transactions	-	276
Share in net loss of joint venture	383	83
Finance income	(3,937)	(17,910)
Finance expense	25,235	23,063
Tax expense - current	43,313	(4,532)
Tax credit - deferred	(4,596)	1,681
Net loss (gain) on derivative financial instrument	421	(9,261)
Operating profit before working capital changes	57,342	26,723
Changes in:		
Other assets	(14,370)	(3,513)
Inventories	(113,458)	(33,469)
Biological assets	50	(2,586)
Trade and other receivables	28,244	(910)
Prepaid and other current assets	(18,680)	(4,946)
Trade and other payables	58,021	(19,040)
Employee Benefit	3,819	3,636
Operating cash flow	968	(34,105)
Income taxes paid  Net cash flows from operating activities	(39,771)	(0.4.4.05)
Cash flows from investing activities	(38,803)	(34,105)
Interest received	153	120
Proceeds from disposal of property, plant and equipment	301	138 2,337
Purchase of property, plant and equipment		(28,337)
Net cash flows used in investing activities	(24,321)	(25,862)
Cash flows from financing activities	(23,007)	(23,002)
Interest paid	(21,268)	(21,788)
Proceeds of borrowings	118,242	282,411
Repayment of borrowings	(18,898)	(201,011)
Dividends paid	(10,112)	(201,011)
Transactions costs related to issuance of preference shares	-	16
Net cash flows from financing activities	67,964	59,628
Not decreased to each and each at the second		
Net decrease in cash and cash equivalents	5,294	(339)
Cash and cash equivalents at 1 May	21,636	24,249
Effect of exchange rate fluctuations on cash held in foreign		
currency	268	9,386
Cash and cash equivalents at 30 April	27,198	33,296

### **IMPACT OF CHANGE IN ACCOUNTING POLICY**

The Group has applied IFRS 16 using the modified retrospective approach, under which the cumulative effect of initial application is recognized in retained earnings as at 1 May 2019 (see Statement of Changes in Stockholder's Equity). Accordingly, the comparative information presented for fiscal year 2019 has not been restated. In relation to those leases under IFRS 16, the Group recognized depreciation and interest costs, instead of operating lease expense.

As a lessee, the Group previously classified leases as operating or finance leases based on its assessment of whether the lease transferred substantially all of the risk and rewards of ownership. Under IFRS 16, the Group recognizes right-of-use assets and lease liabilities for most leases, except for some short-term and low-value assets.

At transition, for leases classified as operating leases under IAS 17, lease liabilities were measured at the present value of the remaining lease payments, discounted at the Group's incremental borrowing rate as at 1 May 2019. Right-of-use assets are measured at either:

- their carrying amount as if IFRS 16 had been applied since the commencement date, discounted using the lessee's incremental borrowing rate at the date of initial application (the Group applied this approach for leases under DMPI); or
- an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments (the Group applied this approach for leases under DMFI).

For leases classified as finance leases under IAS 17, the carrying amount of the right-of-use asset and the lease liability at 1 May 2019 were determined at the carrying amount of lease asset and lease liability under IAS 17 immediately before that date. The Group has no finance leases under IAS 17.

Right-of-use assets and lease liabilities are presented separately in the consolidated statement of financial position.

The impact of adoption of IFRS 16 as at 1 May 2019 is as follows:

#### **Consolidated Statement of Financial Position**

Amounts in US\$'000	1 May 2019
ASSETS	
Prepaid expenses and other current assets 1	(1,829)
Right-of-use assets-net	266,554
Deferred tax assets	(303)
Other noncurrent assets <sup>1</sup>	(23,896)
	240,526
LIABILITIES AND EQUITY	
Lease liability - current portion	30,173
Lease liability - noncurrent portion	200,817
Other noncurrent liabilities <sup>1</sup>	(6,220)
Total Liabilities	224,770
Retained earnings	15,756
Total Equity	15,756
	240,526

The associated right-of-use assets for property leases were measured on a retrospective basis as if the new rules had always been applied (DMPI). Other right-of use assets were measured at the amount equal to the lease liability (DMFI). The

right-of-use assets were adjusted by the amount of any prepaid rent expense (previously classified under "Prepaid expenses and other current assets"), deferred rent (previously classified under "Other noncurrent assets"), and accrued rent expense (previously classified under "Other noncurrent liabilities") relating to the lease recognised in the balance sheet as at 30 April 2019 resulting to the respective reduction amounting to US\$ 1.8 million, US\$ 23.9 million, and US\$ 6.2 million, respectively, as at 1 May 2019.

### **ONE-OFF EXPENSES/(INCOME)**

Amounts in US\$'000	For the th	For the three months ended					
Amounts in 03\$ 000	31 July						
	FY2020	FY2019	%				
	(Unaudited)	(Unaudited)	70				
DMFI one-off expenses:							
Closure of Sager Creek Arkansas plant	-	7.4	nm				
Partial disposal of Crystal City, Texas assets	1.7	-	nm				
Closure of Plymouth plant	-	0.9	nm				
Severance	0.4	0.2	(100.0)				
Total (pre-tax basis)	2.1	8.5	75.3				
Taximpact	(0.5)	(2.0)	(75.0)				
Non-controlling interest	(0.2)	(0.7)	(71.4)				
Total DMR one-off expenses (post tax, post NCI basis)	1.4	5.8	75.9				
Second Lien Loan Purchase:							
Gain due to the purchase of DMFl's second lien loan at a discount	0.1	(15.9)	(100.6)				
Tax impact for the other one-off items	-	3.3	nm				
Total one-off gain on second lien loan purchase (post tax basis)	0.1	(12.6)	(100.8)				
Intercompany Dividends Tax:							
Final tax paid on intercompany dividends	39.6	_	nm				
Deferred tax on undistributed share in profits	1.3	-	nm				
Total one-off final taxes on intercompany dividends	40.9	-	nm				
Total (post-tax and post non-controlling interest)	42.4	(6.8)	nm				