

Name of Company: AP OIL INTERNATIONAL LIMITED
Registration No: 197502257M

Full Year Financial Statement and Dividend Announcement for the Year Ended 31 December 2018

PART 1 – INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income for the group together with a comparative statement for the corresponding period of the immediately preceding Financial Year (FY).

	FY 2018 S\$'000	FY 2017 S\$'000	Change %	Note
Revenue	78,378	91,954	-15%	
Cost of sales	(68,526)	(80,837)	-15%	a
Gross profit	9,852	11,117	-11%	
Interest income	435	159	174%	
Other gains	442	938	-53%	b
Distribution costs	(2,259)	(2,639)	-14%	
Administrative expenses	(6,348)	(7,069)	-10%	a
Finance costs	(12)	(8)	50%	
Other losses	(32)	(12)	167%	c
Share of results of equity-accounted joint ventures	7	218	-97%	
Profit before tax from continuing operations	2,085	2,704	-23%	
Income tax expense	(79)	(302)	-74%	
Profit net of tax	2,006	2,402	-16%	
Other comprehensive income/(loss)				
Items that may be reclassified subsequently to profit or loss				
Available-for-sale financial assets, net of tax	-	24	-100%	
Exchange differences on translation from functional currency to presentation currency	653	(3,165)	-121%	d
Share of other comprehensive income from equity-accounted joint ventures, net of tax	15	69	-78%	
Other comprehensive income/(loss) for the year, net of tax	668	(3,072)	-122%	
Total comprehensive income/(loss) for the year	2,674	(670)	-499%	
Profit attributable to owners of the company, net of tax	1,933	2,422	-20%	
Profit/(loss) attributable to non-controlling interests, net of tax	73	(20)	-465%	
Profit net of tax	2,006	2,402	-16%	
Total comprehensive income/(loss) attributable to owners of the company	2,601	(650)	-500%	
Total comprehensive income/(loss) attributable to non-controlling interests, net of tax	73	(20)	-465%	
Total comprehensive income/(loss) for the year	2,674	(670)	-499%	

Notes to Statement of Comprehensive Income

	FY 2018 S\$'000	FY 2017 S\$'000
a. Depreciation		
The total depreciation expenses charged are as follows:		
Cost of sales	(524)	(642)
Administrative expenses	(592)	(616)
	<u>(1,116)</u>	<u>(1,258)</u>
b. Other gains		
Bad debts recovered on trade receivables	1	6
Foreign exchange adjustments gains	-	392
Gain on disposal of plant and equipment	11	31
Government grant	81	140
Loan waiver ^(*)	143	-
Royalty income	37	16
Other income	169	353
	<u>442</u>	<u>938</u>
c. Other losses		
Allowance for impairment on trade receivables	(2)	(9)
Bad debts written off on trade receivables	(21)	-
Foreign exchange adjustments losses	(9)	-
Plant and equipment written-off	-	(3)
	<u>(32)</u>	<u>(12)</u>
d. Exchange differences		
Exchange differences arose mainly from the translation of financial statements of entities in the Group with US dollar functional currency to the presentation currency (i.e. Singapore dollar) at the exchange rate at the end of the financial year.		

(*) Loan from minority shareholder written off pursuant to Heptalink Members' Voluntary Liquidation.

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group			Company		
	31-12-18 S\$'000	31-12-17 S\$'000	% Change	31-12-18 S\$'000	31-12-17 S\$'000	% Change
<u>Non-current assets</u>						
Property, plant and equipment	6,833	4,823	42%	595	791	-25%
Goodwill	409	409	N.M.*	-	-	N.M.*
Investments in subsidiaries	-	-	N.M.*	18,274	17,939	2%
Investments in joint ventures	2,278	2,386	-5%	522	512	2%
Deferred tax assets	45	41	10%	-	-	N.M.*
Other assets	638	626	2%	-	-	N.M.*
Other financial assets	5,771	5,721	1%	5,771	5,721	1%
Total non-current assets	15,974	14,006	14%	25,162	24,963	1%
<u>Current assets</u>						
Inventories	4,466	4,998	-11%	-	-	N.M.*
Trade and other receivables	9,824	10,781	-9%	4,161	6,096	-32%
Other assets	471	575	-18%	18	23	-22%
Cash and cash equivalents	34,535	32,033	8%	13,058	10,556	24%
Total current assets	49,296	48,387	2%	17,237	16,675	3%
Total assets	65,270	62,393	5%	42,399	41,638	2%
<u>Equity and liabilities</u>						
<u>Equity attributable to owners of the company</u>						
Share capital	6,606	6,606	N.M.*	6,606	6,606	N.M.*
Retained earnings	44,061	42,951	3%	33,698	26,679	26%
Other reserves	4,526	3,905	16%	(586)	(1,188)	-51%
Equity attributable to owners of the company	55,193	53,462	3%	39,718	32,097	24%
Non-controlling interests	(29)	(102)	-72%	-	-	N.M.*
Total equity	55,164	53,360	3%	39,718	32,097	24%
<u>Non-current liabilities</u>						
Deferred tax liabilities	244	239	2%	54	60	-10%
Loans and borrowings	1,237	-	100%	-	-	N.M.*
Total non-current liabilities	1,481	239	520%	54	60	-10%
<u>Current liabilities</u>						
Income tax payable	247	87	184%	-	-	N.M.*
Loans and borrowings	137	-	100%	-	-	N.M.*
Trade and other payables	8,241	8,684	-5%	2,627	9,481	-72%
Finance leases	-	23	-100%	-	-	N.M.*
Total current liabilities	8,625	8,794	-2%	2,627	9,481	-72%
Total liabilities	10,106	9,033	12%	2,681	9,541	-72%
Total equity and liabilities	65,270	62,393	5%	42,399	41,638	2%

Note:

*N.M. : Not meaningful

1(b)(ii) Aggregate amount of group's borrowings and debt securities

Amount repayable in one year or less, or on demand (S\$'000)

31-12-18		31-12-17	
S\$'000	S\$'000	S\$'000	S\$'000
Secured	Unsecured	Secured	Unsecured
137	-	23	-

Amount repayable after one year (S\$'000)

31-12-18		31-12-17	
S\$'000	S\$'000	S\$'000	S\$'000
Secured	Unsecured	Secured	Unsecured
1,237	-	-	-

Details of any collaterals

Secured borrowings of S\$1.4 million as at 31 December 2018 relate to bank loan secured by a mortgage of the JTC lease at 18 Pioneer Sector 1.

Secured borrowings of S\$23,000 as at 31 December 2017 relate to obligations under finance leases that are secured by plant and equipment purchased under finance leases.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.p

	FY 2018 S\$'000	FY 2017 S\$'000
<u>Cash flows from operating activities</u>		
Profit before tax	2,085	2,704
Adjustments for:		
Interest income	(435)	(159)
Interest expense	12	8
Insurance premium charged to profit or loss	8	8
Depreciation of property, plant and equipment	1,116	1,258
Share of results of equity-accounted joint ventures, net of tax	(7)	(218)
Gain on disposal of property, plant and equipment	(11)	(31)
Operating cash flows before changes in working capital	<u>2,768</u>	<u>3,570</u>
Inventories	625	1,789
Trade and other receivables	1,157	(2,064)
Other assets	115	(301)
Trade and other payables	<u>(282)</u>	<u>(728)</u>
Net cash flows from operations activities	4,383	2,266
Income tax refunded/(paid)	71	(892)
Net cash flows from operating activities	<u>4,454</u>	<u>1,374</u>
<u>Cash flows from investing activities</u>		
Purchase of property, plant and equipment	(3,166)	(690)
Proceeds from disposal of property, plant and equipment	21	58
Investment in other financial assets	-	(5,179)
Interest received	435	159
Dividends from joint-venture	133	136
Net cash flows used in investing activities	<u>(2,577)</u>	<u>(5,516)</u>
<u>Cash flows from financing activities</u>		
Dividends paid	(823)	(1,234)
Decrease in cash restricted in use	568	-
Proceeds from loans and borrowings	1,374	-
Repayment of finance leases	(23)	(40)
Interest paid	<u>(12)</u>	<u>(8)</u>
Net cash flows generated from/(used in) financing activities	<u>1,084</u>	<u>(1,282)</u>
Net increase/(decrease) in cash and cash equivalents	2,961	(5,424)
Cash and cash equivalents, statement of cash flows, beginning balance	31,478	37,724
Net effect of exchange rate changes on cash and cash equivalents	96	(822)
Cash and cash equivalents, statement of cash flows, ending balance	<u>34,535</u>	<u>31,478</u>
Cash and cash equivalents comprise:		
Not restricted in use	34,535	31,478
Cash pledged for bank facilities	-	555
Cash at end of the year	<u>34,535</u>	<u>32,033</u>

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	<u>Attributable to owners of the company</u>				Non-controlling interests	Total equity
	Share capital	Retained earnings	Other reserves	Total		
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Group						
Current period:						
Opening balance at 1.1.18 as previously reported	6,606	42,951	3,905	53,462	(102)	53,360
Adoption of SFRS(I) 9	-	-	(47)	(47)	-	(47)
Opening balance at 1.1.18 as restated	6,606	42,951	3,858	53,415	(102)	53,313
Changes in equity:						
Total comprehensive income for the year	-	1,933	668	2,601	73	2,674
Dividends paid	-	(823)	-	(823)	-	(823)
Closing balance at 31.12.18	6,606	44,061	4,526	55,193	(29)	55,164
Previous period:						
Opening balance at 1.1.17	6,606	41,763	6,977	55,346	(82)	55,264
Changes in equity:						
Total comprehensive income/(loss) for the year	-	2,422	(3,072)	(650)	(20)	(670)
Dividends paid	-	(1,234)	-	(1,234)	-	(1,234)
Closing balance at 31.12.17	6,606	42,951	3,905	53,462	(102)	53,360
	Share capital	Retained earnings	Other reserves	Total equity		
	S\$'000	S\$'000	S\$'000	S\$'000		
Company						
Current period:						
Opening balance at 1.1.18 as previously reported	6,606	26,679	(1,188)	32,097		
Adoption of SFRS(I) 9	-	-	(47)	(47)		
Opening balance at 1.1.18 as restated	6,606	26,679	(1,235)	32,050		
Changes in equity:						
Total comprehensive income for the year	-	7,842	649	8,491		
Dividends paid	-	(823)	-	(823)		
Closing balance at 31.12.18	6,606	33,698	(586)	39,718		
Previous period:						
Opening balance at 1.1.17	6,606	23,770	1,180	31,556		
Changes in equity:						
Total comprehensive income/(loss) for the year	-	4,143	(2,368)	1,775		
Dividends paid	-	(1,234)	-	(1,234)		
Closing balance at 31.12.17	6,606	26,679	(1,188)	32,097		

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

As at 31 December 2018, there was no movement in the company's share capital and no share options were issued.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

The total number of issued shares was 164,531,172 as at 31 December 2018 and 31 December 2017.

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Yes.

5. If there were any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Our Group has adopted all the new Singapore Financial Reporting Standards (International) ("SFRS(I)") and the related interpretations to SFRS(I) that are relevant to our Group and effective for the financial period beginning on or after 1 January 2018. The adoption of these framework has no material impact on the amounts reported for the current or prior periods.

SFRS(I) 9

For financial assets previously designated as available-for-sales financial assets, the Group has designated these assets as financial assets measured at amortised cost upon adoption of SFRS(I) 9.

Accordingly, the fair value adjustment reserve in relation to keyman life insurance had been reclassified to other financials assets as at 1 January 2018, resulting in a decrease in other financial assets by S\$47,000.

6. Earnings per ordinary share of the company for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group	
	31-12-18	31-12-17
	Singapore Cents	Singapore Cents
(i) Based on number of ordinary shares in issue of 164,531,172 (31.12.2017: 164,531,172 shares)	1.17	1.47
(ii) On a fully diluted basis of 164,531,172 ordinary shares (31.12.2017: 164,531,172 shares)	1.17	1.47

Note:

The total earnings per ordinary share from continuing and discontinued operations were calculated based on the number of ordinary shares in issue of 164,531,172 as at 31 December 2018 and 31 December 2017.

7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the:-

- (a) current period reported on; and**
- (b) immediately preceding financial year**

	31-12-18	31-12-17
	Singapore Cents	Singapore Cents
Net asset value per ordinary shares in issue of 164,531,172 (31.12.17 : 164,531,172)		
Group	33.55	32.49
Company	24.14	19.51

Note:

Net asset value per ordinary share was calculated based on the number of ordinary shares in issue of 164,531,172 as at 31 December 2018 and 31 December 2017.

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:

- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and**
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current period reported on.**

Income Statement and Statement of Comprehensive Income

- (i) Revenue decreased by 15% over FY 2017 to S\$78.4 million as manufacturing volume and franchising activities decreased year on year.
- (ii) Cost of sales decreased by 15% in line with the lower revenue.
- (iii) Gross profit decreased by S\$1.3 million in line with the lower revenue. Gross profit margin increased by 0.5% to 12.6%. This was mainly a result of reduced revenue from the lower margin marine business in FY 2018.
- (iv) Distribution costs decreased by S\$0.4 million mainly due to lower freight charges in line with the lower trading volume.
- (v) Administrative expenses decreased by S\$0.7 million mainly due to lower employees' headcount, lower payroll and bonus incentive expenses.
- (vi) The profit before tax and profit net of tax decreased by 23% and 16% to S\$2.1 million and S\$2.0 million, respectively due mainly to lower gross profit and other gains offset by the lower administrative expenses.
- (vii) Exchange difference arose mainly from the translation of financial statements of entities in the Group with US dollar functional currency to the presentation currency (i.e. Singapore dollar) at the exchange rate at the end of the year. The income and expenses were translated at the average rate of exchange for the year.

Statement of Financial Position

- (i) Property, plant and equipment asset of S\$6.8 million included the construction-in-progress of the new factory building at 18 Pioneer Sector 1 of S\$2.7 million (related to June 2018 announcement of contract award value of S\$8.7 million).
- (ii) Trade and other receivables decreased by 9% as a result of lower manufacturing and franchising revenue.
- (iii) Cash and cash equivalents increased by S\$2.5 million mainly attributed to cash flow from operations.
- (iv) Other reserves increased by S\$0.6 million due mainly to foreign exchange translation gains from the translation of financial statements of entities in the Group with US dollar functional currency (in line with the strengthen US dollar of FY 2018) to the presentation currency of Singapore dollar.
- (v) Total loan and borrowing of S\$1.4 million relates to bank loan financing for construction of the new factory building at 18 Pioneer Sector 1.

Statement of Cash Flows

Operational cash flows increased to S\$4.4 million in FY 2018 due mainly to decrease in trade receivables as compared to last year. Cash flows from investing activities decreased by S\$3.0 million due to FY 2017 subscription of S\$5.1 million for 12.5% of equity interest in Chongqing Zongshen Financial Leasing Company Limited offset by increase in purchase of property, plant and equipment of S\$2.5 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to our shareholders, any variance between it and the actual results.

There is no significant variance between the previous disclosures and the actual results.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

- (i) The new HQ building and production facilities at 18 Pioneer Sector 1 is scheduled to be completed in 2nd Half FY 2019. The improved blending and filling lines, jetty capabilities and better laboratory capabilities are an investment for future business. The production facilities at 30 Gul Crescent will be upgraded to cater for new business requirements.
- (ii) In FY 2017, the Group's largest marine lubricant customer, embarked on a strategy to gain market share. However, in FY 2018, the same customer filed for Chapter 11 process. This resulted in a significant loss in volume in FY 2018. Though the Group has found new customers in marine lubricants, these relationships are still in their infancy. The competition in marine lubricants remains strong.
- (iii) Management continues to seek new business development and manage costs to bolster the performance of the Group in the challenging year ahead.

11. Dividend

(a) Current financial year reported on

Any dividend declared for the current financial period reported on?

The Directors are pleased to propose a final tax exempt (one-tier) dividend of 0.50 cents per ordinary share in respect of the financial year ended 31 December 2018 for approval by shareholders at the next Annual General Meeting ("AGM") to be held on 26 April 2019.

	2018 Interim Ordinary Exempt-1-Tier	Proposed 2018 Final Ordinary Exempt-1-Tier	2018 Total
Name of Dividend			
Dividend Type	Cash	Cash	Cash
Dividend Amount (cents per shares)	0.00	0.50	0.50

(b) Corresponding year of the immediately preceding financial year

Any dividend declared for the corresponding period of the immediately preceding financial year?

	2017 Interim Ordinary Exempt-1-Tier	Proposed 2017 Final Ordinary Exempt-1-Tier	2017 Total
Name of Dividend			
Dividend Type	Cash	Cash	Cash
Dividend Amount (cents per shares)	0.00	0.50	0.50

(c) Date payable

The proposed final tax exempt 1-Tier dividend of 0.50 cents per ordinary share, if approved at the AGM to be held on 26 April 2019, will be paid on 24 May 2019.

(d) Books closure date

Notice is hereby given that the Register of Members and Share Transfer Books of the Company will be closed on 8 May 2019 to determine the shareholders' entitlements to the proposed final dividend.

Duly completed transfers of shares received by the Company's Share Registrar, Tricor Singapore Pte Ltd, 80 Robinson Road, #02-00, Singapore 068898, up to close of business at 5.00 p.m. on 7 May 2019 (the "Book Closure Date") will be registered to determine shareholders' entitlement to the proposed final dividend.

In respect of shares in securities with the Central Depository (Pte) Limited ("CDP"), the said final dividend will be paid by the Company to CDP which will in turn distribute the final dividend entitlement to the CDP account holders in accordance with its normal practice.

12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group does not have a general mandate from shareholders for interested person transactions.

14. Confirmation of undertakings from directors and executive officers.

The company has procured undertaking from all its directors and executive officers under Rule 720(1) of the listing manual.

15. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

	Manufacturing		Trading		Franchising*		Unallocated		Group	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Continuing Operations										
Revenue by segment										
Total revenue by segment	31,847	42,335	39,066	38,377	9,340	13,302	-	-	80,253	94,014
Inter-segment sales	(561)	(783)	(1,314)	(1,277)	-	-	-	-	(1,875)	(2,060)
External revenue	31,286	41,552	37,752	37,100	9,340	13,302	-	-	78,378	91,954
Gross profit	7,234	7,445	1,803	2,280	815	1,392	-	-	9,852	11,117
Interest income							435	159	435	159
Other gains							442	938	442	938
Finance costs							(12)	(8)	(12)	(8)
Other losses							(32)	(12)	(32)	(12)
Unallocated expense							(8,607)	(9,708)	(8,607)	(9,708)
Share of results of joint ventures							7	218	7	218
Profit before tax									2,085	2,704
Income tax expense							(79)	(302)	(79)	(302)
Profit from continuing operations									2,006	2,402
Assets and reconciliations										
Total assets for reportable segments	11,304	11,172	4,377	5,561	4,545	3,011	45,044	42,649	65,270	62,393
Liabilities and reconciliations										
Total liabilities for reportable segments	3,927	4,232	2,733	1,671	762	560	2,684	2,570	10,106	9,033
Other material items and reconciliations										
Depreciation expense	352	441	373	397	-	-	391	420	1,116	1,258
Capital expenditure	1,034	290	177	257	-	-	1,955	143	3,166	690

* The franchising segment includes trades in raw materials for products under our brand names.

Geographical Information

Location	Revenue			Non-Current Asset		
	2018	2017	%	2018	2017	%
	S\$'000	S\$'000	Change	S\$'000	S\$'000	Change
Singapore	43,256	51,563	-16%	6,041	3,894	55%
Vietnam	8,089	10,832	-25%	2,362	2,468	-4%
UAE	7,353	3,999	84%	-	-	N.M.
China	3,405	2,491	37%	1,755	1,882	-7%
Philippines	2,390	1,406	70%	-	-	N.M.
Malaysia	2,242	2,656	-16%	-	-	N.M.
Indonesia	2,070	2,077	N.M.	-	-	N.M.
Bangladesh	1,844	5,621	-67%	-	-	N.M.
Myanmar	1,716	2,004	-14%	-	-	N.M.
Sri Lanka	1,664	-	100%	-	-	N.M.
Netherlands	870	266	227%	-	-	N.M.
Other countries	3,479	9,039	-62%	-	-	N.M.
Total	78,378	91,954	-15%	10,158	8,244	23%

N.M. : Not meaningful

Information about major customers

1 customer (FY 2017: 2 customers) contributed more than 10% each of the Group's total revenues. The total sale to this customer (FY 2017: 2 customers) was approximately S\$8.0 million (FY 2017: S\$32.2 million).

16. In the review of performance, the factors leading to any material changes in contribution to turnover and earnings by the business or geographical segments.

Total revenue decreased by 15% over last year to S\$78 million due mainly to decrease in manufacturing and franchising volume during the year.

17. A breakdown of sales and profit

	Group		
	2018 S\$'000	2017 S\$'000	% Change
Revenue for first half year	43,001	44,318	-3%
Profit after tax before deducting minority interests reported for first half year	766	1,483	-48%
Revenue for second half year	35,377	47,636	-26%
Profit after tax before deducting minority interests reported for second half year	1,240	919	35%

18. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

	2018 S\$'000	2017 S\$'000
Ordinary**	823	823
Preference	-	-
Total:	823	823

** includes proposed final dividend of 0.50 cents to be approved at AGM on April 26, 2019

19. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Pursuant to Rule 704(13) of the Listing Manual, we confirm that there is no person occupying managerial positions in the Company or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the Company.

BY ORDER OF THE BOARD

Ho Chee Hon
Group Chief Executive Officer
26 February 2019