Unaudited Full Year Financial Statements And Dividend Announcement For The Year Ended 31 December 2014

1(a) An income statement and statement of comprehensive income for the Group together with a comparative statement for the corresponding period of the immediately preceding financial year.

Consolidated Income Statement

	Notes		Group	
		31/12/2014	31/12/2013	Change (%)
		S\$' 000	S\$' 000	increase /
				(decrease)
Revenue	Para 8.01	48,006	40,302	19.1
Cost of sales		(36,428)	(30,035)	21.3
Gross profit	Para 8.02	11,578	10,267	12.8
Other income	(i) & Para 8.03	4,113	3,739	10.0
Distribution expenses	Para 8.04	(1,984)	(1,798)	10.3
Administrative expenses	(ii) & Para 8.05	(9,336)	(8,884)	5.1
Other expenses	(iii) & Para 8.06	(531)	(370)	43.5
Finance costs	(iv) & Para 8.07	(114)	(172)	(33.7)
Profit before income tax	(v) & Para 8.08	3,726	2,782	33.9
Income tax expenses	(vi) & Para 8.11(5)	(718)	(917)	(21.7)
Profit after income tax		3,008	1,865	61.3
Attributable to:		2 000	1 965	61.2
Owners of the parent		3,008	1,865	61.3

Consolidated Statement of Comprehensive Income

	Group	Group	Change
	31/12/2014	31/12/2013	(%)
	S\$' 000	S\$' 000	
Total profit for the year	3,008	1,865	61.3
Other comprehensive income:			
Items that will be reclassified subsequently to profit or loss:			
Exchange differences on translating foreign operations, net	(107)	(163)	(34.4)
of tax amount to \$nil (2013:\$nil)			
Total comprehensive income for the financial year	2,901	1,702	70.4

Total comprehensive income attributable to:			
Owners of the parent	2,901	1,702	70.4

Notes to the consolidated income statement

Notes		Note	Gro	oup
			31/12/2014	31/12/2013
			S\$' 000	S\$' 000
(i)	Other Income			
	Allowance for obsolete inventories written back		146	1
	Amortisation of deferred grants		29	29
	Fair value gain of investment property	Para 8.03	250	1
	Government grants		398	121
	Gain on disposal of plant and equipment	(a)	74	110
	Heat treatment and utilities income		139	157
	Interest income		13	7
	Rental and services income		2,539	2,827
	Waste collection income		318	160
	Other Income		207	328
	Total		4,113	3,739

(ii)	Administrative expenses		
	Advertisement expenses / Marketing and promotion	(175)	(114)
	expenses		
	Depreciation of property, plant and equipment	(1,636)	(1,639)
	Insurance expenses	(314)	(318)
	Legal and professional fee	(172)	(157)
	Property tax	(288)	(253)
	Rental expenses on premises	(989)	(721)
	Subletting fee	(139)	(106)
	Upkeep and maintenance expenses	(371)	(318)
(iii)	Other expenses		
	Foreign exchange loss, net	(243)	(216)
	Property, plant and equipment written-off	(196)	(20)
	Allowance for doubtful receivables	(92)	(128)
	Allowance for obsolete stock	-	(6)
	Total	(531)	(370)
(iv)	Finance costs		
	Interest expense in respect of :		
	- finance leases	(46)	(57)
	- loan interest	(68)	(115)
	Total	(114)	(172)

(v)	Profit before income tax is stated after (charging) /	Group	Group
	crediting	31/12/2014	31/12/2013
		S\$'000	S\$'000
	Non-audit fees paid to auditors	(23)	(25)
	Depreciation of property, plant and equipment – cost of	(1,817)	(1,640)
	sales		
	Directors' fees	(212)	(231)
	Employee benefit expenses:		
	-Post employment benefits	(503)	(475)
	-Salaries wages and other costs	(8,018)	(7,179)
(vi)	Income tax expenses		
	Based on result for the financial year :-		
	-Current income tax	(790)	(912)
	-Deferred tax	1	(51)
	-(Under)/over provision in respect of prior years:-		
	-Current tax	(39)	37
	-Deferred tax	110	9
	Total	(718)	(917)

There was no investment income during the year.

Note:

(a) The Group had disposed of plant and equipment comprising vehicles, forklifts and rental pallets with proceeds as shown below:

Total	99	161
Excavator	12	-
Forklift	-	10
Rental Pallets	87	151
	S\$' 000	S\$' 000
	31/12/2014	31/12/2013

1(b)(i) A statement of financial position (for the issuer and Group), together with a comparative statement as the end of the immediately preceding financial year.

Statements of Financial Position

	Notes	Group		Com	ompany
		As at	As at	As at	As at
		31/12/2014	31/12/2013	31/12/2014	31/12/2013
		S\$'000	S\$'000	S\$'000	S\$'000
Non-Current Assets	Para 8.09				
Property, plant and equipment		22,198	22,637	11,368	12,200
Investments					
-Subsidiary companies		-	-	13,951	13,951
-Investment property		5,750	5,500	5,750	5,500
		27,948	28,137	31,069	31,651
Current Assets	Para 8.10				
Inventories		8,163	6,299	7,040	5,551
Trade receivables		10,328	9,359	8,271	7,246
Amounts due from subsidiary companies		-	-	2,767	3,921
Other receivables		1,353	799	625	84
Fixed deposits		174	190	-	-
Cash and bank balances		5,915	8,313	1,458	2,995
		25,933	24,960	20,161	19,797
Less:			-		
Current Liabilities	Para 8.11				
Trade payables and accruals		4,300	4,075	3,237	3,008
Amount due to subsidiary companies		-	-	2,256	3,378
Other payables		785	711	455	433
Finance lease payables		453	399	141	135
Term loan, secured		960	960	960	960
Provision for income tax		536	649	436	523
Deferred grants		-	29	-	-
<u> </u>		7,034	6,823	7,485	8,437
Net Current Assets	Para 8.13	18,899	18,137	12,676	11,360
Less:					
Non-Current Liabilities	Para 8.12				
Finance lease payables		777	1,035	163	305
Term loan, secured		1,923	2,814	1,923	2,814
Deferred tax liabilities		1,205	1,319	563	759
20.0		3,905	5,168	2,649	3,878
Net Assets		42,942	41,106	41,096	39,133
Equity	Para 1 d(i)	_		_	
Share capital		24,621	24,621	24,621	24,621
Currency translation reserve		(888)	(781)	-	-
Asset revaluation reserves	<u> </u>	1,376	1,376	1,376	1,376
Retained earnings		17,833	15,890	15,099	13,136
		42,942	41,106	41,096	39,133

1(b)(ii) Aggregate amount of Group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

As at 31/12/2014		As at 31/12/2013		
Secured	Unsecured	Secured	Unsecured	
S\$'000	S\$'000	S\$'000	S\$'000	
1,413		1,359		

Amount repayable after one year

As at 31/12/2014		As at 31/12/2013		
Secured	Unsecured	Secured	Unsecured	
S\$'000	S\$'000	S\$'000	S\$'000	
2,700	1	3,849		

Details of any collateral

The borrowings of the Group are secured by charges on motor vehicles, plant and machinery and legal mortgage of certain properties.

Term loan with a carrying amount of \$0.96 million are repayable within one year and bear the interest at rates ranging from 1.90% to 2.41 % (2013: 1.87% to 2.39%) per annum.

Term loan with a carrying amount of \$1.92 million are repayable after one year and bear the interest at rates ranging from 1.90% to 2.41% (2013: 1.87% to 2.39%) per annum.

The bank overdraft facility granted by a bank to one of the subsidiaries was secured by fixed charge over the subsidiary's leasehold property.

1(c) A statement of cash flows (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

Consolidated Statement of Cash Flows

Consolidated Statement of Cash Flows	31/12/2014 S\$'000	31/12/2013 S\$'000
Operating activities:	39000	39 000
Profit before income tax	3,726	2,782
Adjustments for:	5,: 25	
Amortisation of deferred grants	(29)	(29)
Allowance for doubtful trade receivables	92	128
Allowance for obsolete stock written back	(146)	-
Property, plant and equipment written off	188	20
Interest expenses	114	172
Interest income	(13)	(7)
Depreciation of property, plant and equipment	3,453	3,189
Gain on disposal of property, plant and equipment	(74)	(110)
Fair value gain on investment property	(250)	-
Operating cash flow before movements in working capital	7,061	6,145
Changes in working capital:		
Inventories	(1,718)	(178)
Trade and other receivables	(1,539)	(1,651)
Trade and other payables	296	1,196
Cash generated from operations	4,100	5,512
Interest received	13	7
Interest paid	(114)	(172)
Income taxes paid	(1,037)	(377)
Net cash from operating activities	2,962	4,970
Investing activities:		
Proceeds from disposal of property, plant and equipment	99	161
Purchase of property, plant and equipment	(3,075)	(5,792)
Net cash used in investing activities	(2,976)	(5,631)
Financing activities:		
Dividend paid	(1,065)	(1,065)
Pledge of fixed deposits	-	(158)
Proceeds from fixed deposits	16	-
Proceeds from term loans	-	3,000
Repayment of term loans	(891)	(731)
Proceeds from finance lease obligations	-	263
Repayment of finance lease obligations	(409)	(374)
Net cash (used in)/from financing activities	(2,349)	935
Net (decrease)/increase in cash and cash equivalents	(2,363)	274
Cash and cash equivalents at beginning of financial year	8,313	8,052
Net effect of exchange rate changes on the cash and cash equivalents held in foreign	(35)	(13)
currencies	_	
Cash and cash equivalents at end of financial year	5,915	8,313

Cash and cash equivalents at end of financial year of:

	31/12/2014 S\$'000	31/12/2013 S\$'000
Cash and bank balances and fixed deposits	6,089	8,503
Sub-total	6,089	8,503
Fixed deposits pledged with bank	(174)	(190)
Total	5,915	8,313

1(d)(i) A statement (for the issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

		Equity attribu	ıtable to owne	ers of the parent	→
	Share	Asset	Currency	Retained	Total
	capital	revaluation	translation	earnings	equity
		reserve	reserve		
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Group					
Balance at 1 January 2014	24,621	1,376	(781)	15,890	41,106
Profit for the year	-	-	-	3,008	3,008
Other comprehensive income:					
Exchange differences on translating foreign					
subsidiaries	-	-	(107)	-	(107)
Total comprehensive income for the year	-	-	(107)	3,008	2,901
Dividend	-	1	-	(1,065)	(1,065)
Balance at 31 December 2014	24,621	1,376	(888)	17,833	42,942
Balance at 1 January 2013	24,621	1,376	(618)	15,090	40,469
-	24,021	1,370	(010)		· · · · · · · · · · · · · · · · · · ·
Profit for the year	-	-	-	1,865	1,865
Other comprehensive income:					
Exchange differences on translating foreign subsidiaries	_		(163)		(163)
	_		` ′	1,865	1,702
Total comprehensive income for the year Dividend	-	-	(163)	'	
Balance at 31 December 2013	24 624	1,376	(794)	(1,065)	(1,065)
Balance at 31 December 2013	24,621	1,376	(781)	15,890	41,106
Company					
Balance at 1 January 2014	24,621	1,376	-	13,136	39,133
Profit for the year, representing total	-	-	-	3,028	3,028
comprehensive income for the year					
Dividend	-	ı	-	(1,065)	(1,065)
Balance at 31 December 2014	24,621	1,376	-	15,099	41,096
Balance at 1 January 2013	24,621	1,376	-	12,018	38,015
Profit for the year, representing total	-	-	-	2,183	2,183
comprehensive income for the year					
Dividend	-	-	-	(1,065)	(1,065)
Balance at 31 December 2013	24,621	1,376	-	13,136	39,133

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on.

State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There is no change in the Company's issued and paid-up capital nor any conversion and any outstanding convertibles for the financial year ended 31 December 2014.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

The total number of issued shares as at the end of the current financial year was 212,980,000 (31 December 2013; 212,980,000).

1(d)(iv) A statement showing all sales, transfer, disposal, cancellation and/or use of treasury shares as at the end of the current period reported on.

As at 31 December 2014, the Company did not hold any of its issued shares as treasury shares. (As at 31 December 2013: Nil).

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited nor reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has adopted the same accounting policies and methods of computation as stated in the audited financial statement of the Group for the year ended 31 December 2013, except for the adoption of the new and revised Financial Reporting Standards ("FRSs") which become effective on 1 January 2014. The adoption of these new and revised FRSs did not give rise to significant changes in the financial statements.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

There are no changes in accounting policies and methods of computation used in the preparation of the financial information in this announcement.

6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	31/12/2014	31/12/2013	Change (%)
Earnings per share (cents)			
(i) On basic	1.41	0.88	60.2
(ii) On a fully diluted basis	1.41	0.88	60.2

Note: The earnings per share are calculated based on actual number of share capital of 212,980,000 (31 December 2013: 212,980,000) ordinary shares in issue during the year.

- 7. Net asset value (for the issuer and Group) per ordinary share based on issued share capital of the issuer at the end of the:-
 - (a) current financial period reported on; and
 - (b) immediately preceding financial year.

	Group			Company		
	31/12/2014	31/12/2013	+/(-)%	31/12/2014	31/12/2013	+/(-)%
Net asset value per	20.16	19.30	4.46	19.30	18.37	5.1
Ordinary Share						
(cents) based on						
issued share capital						
at the end of						
financial year						

- 8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:-
 - (a) any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.

8.01 Revenue:

The Group's revenue for the financial year ended 31 December 2014 (FY2014) increased by 19.1% to \$48.0 million as compared to \$40.3 million for the financial year ended 31 December 2013 (FY2013).

The increase in revenue was due to the increase of revenue from pallets and packaging business by 10.9% or \$3.76 million from \$34.38 million to \$38.14 million. The increase in this segment was due to the increased demand from the local exporters.

Revenue from trading of timber related products increased by 496.6% or \$2.93 million from \$0.59 million to \$3.52 million due to increased demand from local agent for the export market.

Technical Wood® and Technical Wood® related products and woodchip supply increased by 23.1 % or \$0.40 million from \$1.73 million to \$2.13 million due to increased woodchip

supply in Tuas Power Project.

The pallet rental and others has also increased by 16.9% or \$0.61 million from \$3.61 million to \$4.22 million due to increased demand in logistic market both in Singapore and Malaysia.

8.02 Gross Profit and Gross Profit Margin:

Gross profit increased by 12.8% or \$1.31 million from \$10.27 million in FY2013 to \$11.58 million in FY2014. The gross profit margin dropped slightly to 24.1% in FY2014 as compared to 25.5% in FY2013.

8.03 Other Income:

Other income increased by 10.0% or \$0.37 million to \$4.11 million in FY2014 when compared to \$3.74 million in FY2013 as there was gain on revaluation of investment property for \$0.25 million in FY2014. A notice of valuation of real assets was announced via SGXNET Announcement dated 17 January 2015. Both the income from waste wood collection and government's grant has also increased for the amount of \$0.16 million and \$0.28 million respectively. However the increased amount was partially offset by the drop of rental and services income for \$0.29 million which was mainly due to JTC's revised sublet quantum cap from 50% to 30% of GFA. Please refer to page 2, note (i).

8.04 Distribution Expenses:

Distribution expenses were increased by 10.3% or \$0.19 million which was in line with the sales volume increase.

8.05 Administrative Expenses:

Administrative expenses slightly increased by 5.1% or \$0.45 million to \$9.34 million in FY2014 from \$8.88 million in FY2013 which was mainly due to the increase of advertisement expenses/marketing and promotion expenses, rental expenses and administrative salary. Please refer to page 2, note (ii).

8.06 Other Expenses:

Other expenses increased by 43.5% or \$0.16 million to \$0.53 million in FY2014 from \$0.37 million in FY2013 due to the increase of rental pallet written and the loss of foreign exchange and partially offset by the decrease of allowance for doubtful receivables. Please refer to page 2, note (iii).

8.07 Finance Costs:

Finance costs decreased by 33.7% or \$0.06 million to \$0.11 million in FY2014 from \$0.17 million in FY2013 because of the repayment of the term loan.

8.08 Profit before Income Tax:

The Group's net profit before income tax was increased by 33.9% or \$0.95 million to \$3.73 million in FY2014 from \$2.78 million in FY2013. This was mainly due to the increase in sales volume of the Group.

8.09 Non-Current Assets:

The non-current assets slightly decreased by 0.6% or \$0.19 million to \$27.95 million as at 31 December 2014 from \$28.14 million as at 31 December 2013 mainly due to the deprecation charged of plant and machinery and was partially offset by the valuation gain of the investment property.

8.10 Current Assets:

The current assets increased by 3.9% or \$0.97 million to \$25.93 million in FY2014 from \$24.96 million in FY2013 were mainly attributable to:

an increase of inventories to \$8.16 million in FY2014 from \$6.30 million in FY2013; (1)

- (2) an increase in trade receivables to \$10.33 million in FY2014 from \$9.36 million in FY2013 due to the increase of sales volume;
- (3) an increase of other receivables to \$1.35 million in FY2014 from \$0.80 million in FY2013: and
- (4) partially offset by the decrease of cash and bank balances to \$5.92 million in FY2014 from \$8.31 million in FY2013.

8.11 Current Liabilities:

The slight increase in current liabilities by 3.1% or \$0.21 million to \$7.03 million in FY2014 from \$6.82 million in FY2013 was mainly due to:

- (1) an increase in trade payables and accruals to \$4.30 million in FY2014 from \$4.08 million in FY2013 due to the increased purchases for raw materials being made;
- (3) an increase in other payables to \$0.79 million in FY2014 from \$0.71 million in FY2013 due to the increase purchase of auxiliary supplies;
- (4) an slight increase in finance lease payables to \$0.45 million in FY2014 from \$0.40 million in FY2013 due to the addition of finance lease of equipment and machinery by subsidiary; and
- (5) partially offset by a decrease of provision of income tax for the amount of \$0.54 million in FY2014 compared to \$0.65 million in FY2013.

8.12 Non-Current Liabilities:

The decrease in non-current liabilities by 24.4% or \$1.26 million to \$3.91 million in FY2014 from \$5.17 million in FY2013 was due to repayment of secured term loan and finance lease.

8.13 Working Capital (Net Current Assets):

The Group's working capital increased by 4.20% or \$0.76 million to \$18.90 million in FY2014 from \$18.14 million in FY2013. This was mainly due to the increase in trade receivables and inventories.

8.14 Consolidated Statement of Cash Flows:

The Group's net cash generated from operating activities was an inflow of \$2.96 million in FY2014 as compared to the inflow of \$4.97 million in FY2013. The drop of inflow was mainly due to the purchase of raw materials and payment of income tax.

Net cash used in investing activities of \$2.98 million was mainly due to the purchases of plant and equipment during the financial year.

Net cash used in financing activities of \$2.35 million was mainly used in payment of dividend and repayment of term loans and finance lease.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast or prospect statement has been disclosed to shareholders previously.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months.

In view of significant drop in oil prices in recent months and the volatility in US dollars currency, the Group expect market conditions to remain challenging and profit margins continue to be under pressure. In view of this, the Group will continue to keep up its marketing efforts as well as cost management. The Group will be cautious and prudent in business activities and continue to improve its productivity to remain sustainable.

11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial year reported on? Yes

Name of Dividend : First and final dividend

Dividend : Cash

Dividend amount per share: 0.70 cent per ordinary share (one tier exempt dividend)

Tax Rate : Tax exempt

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding year of the immediately preceding financial year? **Yes**

Name of Dividend : First and final dividend

Dividend : Cash

Dividend amount per share: 0.50 cent per ordinary share (one tier exempt dividend)

Tax Rate : Tax exempt

(c) Date payable

Subject to shareholders' approval at the Annual General Meeting to be held on 24 April 2015, the dividend will be paid on 25 May 2015.

(d) Books closure date

Registrable Transfers received by the Company's Registrar, B.A.C.S Private Limited, at 63 Cantonment Road Singapore 089758, up to 5.00 p.m. on 14 May 2015 will be registered before entitlements to the proposed dividend are determined. The Register of Transfer and the Register of Members of the Company will be closed on 15 May 2015 for the preparation of dividend warrants.

12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

13. Segmented revenue and results for business or geographical segments (of the Group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

By Business Segment

	Pall	et /	Timber I	Related	Technica	al Wood®	Pallet Re	ntal and	Elimin	ation	Consol	idated
	Packa		Prod			lucts	Oth					
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Sales to external customers	38,136	34,381	3,522	591	2,133	1,725	4,215	3,605	ı	ı	48,006	40,302
Inter-segment sales	12,570	11,495	1,150	1,388	1,258	1,451	8	10	(14,986)	(14,344)	1	-
Total revenue	50,706	45,876	4,672	1,979	3,391	3,176	4,223	3,615	(14,986)	(14,344)	48,006	40,302
Segment results	1,237	2,653	1,743	226	1,001	972	348	477	(489)	(1,374)	3,840	2,954
Finance cost	-	-	-	-	-	-	-	-	-	-	(114)	(172)
Profit before income tax	-	-	-	-	-	-	-	-	-	-	3,726	2,782
Income tax expenses	-	-	-	-	-	-	-	-	-	-	(718)	(917)
Profit for the financial year	-	-	-	-	-	-	-	-	-	-	3,008	1,865
Segment assets	29,300	24,474	1,613	753	8,728	9,188	21,823	29,948	(7,583)	(11,266)	53,881	53,097
Segment liabilities	9,686	10,374	-	-	2,000	2,673	810	3,040	(6,181)	(9,838)	6,315	6,249
Unallocated liabilities											4,624	5,742
Total Liabilities											10,939	11,991
Other segment information												
Capital expenditures	986	4,860	-	-	457	268	1,769	2,109	(27)	(1,298)	3,185	5,939
Deprecation	1,054	994	-	-	790	763	1,652	1,480	(43)	(48)	3,453	3,189
Amortisation	-	-	-	-	-	-	(29)	(29)	-	-	(29)	(29)
Non-Cash (obsolete Stock)	-	=	(117)	-	-	-	-	(110)	-	-	(117)	(110)

By Geographical Location

	Singapore		,	sia and hers	Consolidation	
	2014	2013	2014	2013	2014	2013
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Sales to external customers	44,784	37,290	3,222	3,012	48,006	40,302
Location of non-current assets						
Non-current assets	22,289	17,411	5,659	10,726	27,948	28,137

14. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

14.1 By Business Segments

- (a) Please refer to para 8.01 for turnover contributions.
- (b) The segment results showed that the pallet and packaging business was dropped by 53.2% or \$1.41 million from \$2.65 million in FY2013 to \$1.24 million in FY2014 which was due to the cost incurred in innovating and promoting of new pest-free pallet products. The timber trading was increased by 656.5% or \$1.51 million from \$0.23 million to \$1.74 million. Technical Wood® products and others were also increased by 3.1% or \$0.03 million from \$0.97 million to \$1.00 million due to the increased supply of woodchip to Tuas Power project. However, the results for pallet rental business has dropped by 27.1% or \$0.13 million from \$0.48 million to \$0.35 million due to the written off of obsolete rental pallets.

14.2 By Geographical Location

The sales for Singapore location was increased by 20.1% or \$7.50 million from \$37.29 million in FY2013 to \$44.79 million in FY2014 mainly due to the strong market demand. For Malaysia and others location, the sales was merely increased by 6.9% or \$0.21 million from \$3.01 million for FY 2013 to \$3.22 million for FY2014.

15 A breakdown of sales.

	Group				
	FY2014	FY2013	Change		
	S\$'000	S\$'000	(%)		
Sales reported for the first half year	22,453	18,458	21.6		
Operating profit after tax	936	666	40.5		
Sales reported for the second half year	25,553	21,844	17.0		
Operating profit after tax	2,072	1,199	72.8		

16. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

	Latest Full Year S\$'000	Previous Full Year S\$'000
Ordinary – First and Final Dividend	1,491	1,065
Preference	-	-
Total:	1,491	1,065

17. Interested Person Transactions.

Name of Interested Person	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)
Hwee Wong Transport Trading Pte Ltd ("HWT")	HWT is providing transport services to the Company. \$1,065,337	0
Total	\$1,065,337	0

For interest person transactions above, no shareholders' mandate pursuant to Rule 920 has been obtained. There were no transactions with interested person as defined in the SGX's Listing Manual for the financial year ended 31 December 2014 that exceeded the stipulated threshold.

18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Pursuant to Rule 704(13) of the Listing Manual, we append below the persons occupying managerial positions who are related to a director, chief executive officer or substantial shareholder.

Name	Age	Family Relationship with any director and/or Substantial Shareholders	Current position and duties, and the year position was first held	Details of changes in duties and position held, if any, during the year
Neo Kah Seng	51	Brother of Neo Koon Boo (Managing Director, Substantial Shareholder)	Plant Manager - Wood Recycle Overseeing the operation and maintenance of the Wood Waste Recycling Plant 1st January 2005	No Change
Kok Chee Chuen	59	Nephew of Neo Koon Boo (Managing Director, Substantial Shareholder)	Production Manager - Case and Packaging Responsible for the operation of case and packaging department September 2005	No Change
Billy Neo Kian Wee	42	Son of Neo Koon Boo (Managing Director, Substantial Shareholder)	Appointed as Manager of overseas market development section 19th January 2004	No Change

Sally Yap Mei Yen	51	Sister of Yap Mui Kee (Executive Director, Substantial Shareholder)	Appointed as Alternate Director to Yap Mui Kee on 20th July 1998 Corporate Secretary of LHT Holdings Limited Secretary to Board of Directors and Board Committees and Personal Assistant to Managing Director 1st July 2000 Appointed as Corporate Secretary of LHT Ecotech Resources Pte Ltd (subsidiary) on 9th July 2008. Appointed as Supervisor of LHT Ecotech Resources (Tianjin) Co. Ltd on 11 December 2012 Appointed as Corporate Secretary of Kim Hiap Lee Co. (Pte) Ltd and LHT Marketing Pte Ltd (subsidiaries) on 23 May 2014	No Change
Yap Mei Lan	46	Sister of Yap Mui Kee (Executive Director, Substantial Shareholder)	Senior Sales Manager Responsible for supervision of the sales department as well as attending to sales inquiries. 1st July 2007	No Change
Tay Kee Kuang	42	Nephew of Neo Koon Boo (Managing Director, Substantial Shareholder)	Appointed as Sales & Admin Assistant Manager of Siri Belukar Packaging Sdn Bhd (subsidiary company) in 1994 Appointed as Director of Lian Hup Packaging Industries Sdn Bhd	No Change

			(subsidiary company) on 15th January 1997 Discharge the duties of a director in the subsidiary company and overseeing the whole company.	
Yeo Wen Torng	54	Spouse of Yap Mui Kee (Executive Director, Substantial Shareholder)	Appointed as ECR-RFID Project Manager of Kim Hiap Lee Company (Pte) Limited (subsidiary company) on 1st May 2008. Overseeing the operation activities of ECR and RFID projects.	No Change

BY ORDER OF THE BOARD

Neo Koon Boo Managing Director

27 February 2015