



SATS' aviation operating data for 3Q and 9M FY2014-15:

	Third Quarter FY2014-15 (OCT – DEC 2014)	Third Quarter FY2013-14 (OCT – DEC 2013)	% change
Unit Services Handled ('000)	27.45	29.42	(6.7)
Flights Handled ('000)	31.23	34.92	(10.6)
Cargo/Mail Processed ('000 tonnes)	407.65	384.27	6.1
Passengers Handled ('M)	10.43	11.25	(7.3)
Unit Meals Produced ('M)	5.32	5.29	0.6
Gross Meals Produced ('M)	6.73	6.66	1.0

	Nine Months FY2014-15 (APR – DEC 2014)	Nine Months FY2013-14 (APR – DEC 2013)	% change
Unit Services Handled ('000)	83.73	85.47	(2.0)
Flights Handled ('000)	96.73	100.57	(3.8)
Cargo/Mail Processed ('000 tonnes)	1,189.13	1,127.10	5.5
Passengers Handled ('M)	31.93	32.95	(3.1)
Unit Meals Produced ('M)	15.72	15.57	1.0
Gross Meals Produced ('M)	19.97	19.75	1.1

Notes:

- i. The above aviation operating data are for Singapore operations only.
- ii. With the exception of unit and gross meals produced, all data include LCC operations.
- iii. Unit services & flights handled relate to Apron handling. Unit services represent workload handled by Apron staff - whereby each different aircraft/flight type (e.g. A380, B747, etc.) is given a different unit service weightage factor.
- iv. Unit meals represent workload handled by Catering staff - whereby each meal type (e.g. dinner, lunch, etc.) is given a different unit meal weightage factor.
- v. Unit services in FY2013-14 and 1Q FY2014-15 have been restated due to the introduction of newer versions of aircraft-type with larger configurations.

Commentary:

In the third quarter of FY2014-15, unit services, flights handled and passengers handled decreased year-on-year by 6.7%, 10.6% and 7.3% respectively due mainly to the loss of Jetstar Asia account in October 2014. On the other hand, unit and gross meals grew modestly by 0.6% and 1% respectively while cargo throughput increased 6.1%, mostly reflecting our market share gain.

For the nine months ended 31 December 2014, unit services, flights handled and passengers handled reported year-on-year decline while unit meals, gross meals and cargo throughput saw steady growth.

Issued by:

SATS Corporate Relations