



Grand Banks Yachts Proposes FY2024 Final Dividend of 1.0 Singapore Cent per Ordinary Share; Record-High Revenue of S\$133.7 Million and Net Profit of S\$21.4 Million

- Subject to shareholder approval of Final Dividend, total dividend for FY2024, including interim dividend, will amount to 1.5 Singapore cents per ordinary share (FY2023: 1.0 Singapore cent per ordinary share)
- FY2024 revenue increased 17.1% to S\$133.7 million, driven by higher boat-building activities at Malaysian yard
- Ninth consecutive full-year net profit of S\$21.4 million for FY2024, a record high for the Group
- Gross profit margin rose to 38.0% in FY2024 from 32.2% in FY2023
- Records 20 new boat orders; net order book at S\$120.0 million as of 30 June 2024

As at 30 June S\$'000	2H FY2024	2H FY2023	Change (%)	FY2024	FY2023	Change (%)
Revenue	68,646	63,956	7.3	133,653	114,171	17.1
Gross Profit	27,101	22,651	19.6	50,725	36,785	37.9
Gross Profit Margin (%)	39.5	35.4	4.1 ppt*	38.0	32.2	5.8 ppt*
Total Operating Expenses	(8,928)	(12,577)	(29.0)	(21,582)	(22,172)	(2.7)
Profit Before Tax	18,731	10,358	80.8	29,199	14,710	98.5
Net Profit	14,453	6,494	122.6	21,381	10,108	111.5
Earnings Per Share (cents)	7.83	3.52	122.6	11.58	5.47	111.5

*ppt: percentage points

SINGAPORE, 28 August 2024 – Luxury boat builder **Grand Banks Yachts Limited** (“Grand Banks” or the “Group”) proposed today a final dividend of 1.0 Singapore cent per ordinary share for the year ended 30 June 2024 (“FY2024”), after reporting that its revenue and net profit reached record highs even as profit margins improved.

The SGX Mainboard-listed builder of the prestigious Grand Banks, Eastbay, and Palm Beach brands said FY2024 net profit increased 111.5% to S\$21.4 million from S\$10.1 million in FY2023. Meanwhile, revenue for the six months ended 30 June 2024 (“2H FY2024”) and FY2024 rose 7.3% and 17.1%, respectively, to S\$68.6 million (2H FY2023: S\$64.0 million) and S\$133.7 million (FY2023: S\$114.2 million), respectively.

The healthy performance was propelled by increased production activities at its boat building facility in Pasir Gudang in Malaysia, which shortened delivery times.

FY2024 gross profit grew 37.9% to S\$50.7 million from S\$36.8 million in FY2023, outpacing revenue growth, driven by higher production efficiency and the absence of trade-in boat sales. Accordingly, gross profit margin rose to 38.0% from 32.2% in FY2023.

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Total operating expenses reduced to S\$21.6 million in FY2024 (FY2023: S\$22.2 million).

Earnings per share for FY2024 rose to 11.58 Singapore cents from 5.47 Singapore cents a year ago, while net asset value per share increased to 47.27 Singapore cents as at 30 June 2024 (30 June 2023: 37.44 Singapore cents).

Net cash generated from operating activities was lower at S\$9.0 million in FY2024 from S\$15.2 million in FY2023, mainly due to higher inventories, trade and other receivables, and decrease in trade and other payables partially offset by lower contract assets and increase in provisions.

Cash and cash equivalents increased to S\$42.1 million as at 30 June 2024, including fixed deposits with longer maturity of S\$1.4 million, compared to S\$40.1 million including fixed deposits with longer maturity of S\$4.5 million a year ago.

During the year under review, the Group recorded 20 new boat orders (of larger sizes relative to those in FY2023), compared to 19 new boats and one trade-in order for FY2023. The Group's net order book remains robust at S\$120.0 million as at 30 June 2024, compared to S\$159.4 million as at 30 June 2023.

The Group is completing its new single-storey facility at Pasir Gudang yard which will increase usable floor space by over 25%. The Group has also invested in new machinery which will enhance capacity, reduce delivery times and allow the Group to build larger, sleeker and more energy-efficient yacht models.

On the outlook, the luxury yacht market continues to present long-term growth potential. The Group's robust net order book provides a strong buffer against short-term macroeconomic headwinds, such as elevated interest rates, higher operating costs, and potential disruptions to the supply chain due to the ongoing Russia-Ukraine war and conflicts in the Middle East.

Mr Basil Chan, Chairman of Grand Banks, said: "Under the leadership of our CEO, Mr Mark Richards, the Group has closed another year in profit, underscoring our resilience amid the challenging operating environment. As a token of our appreciation to shareholders, the Board of Directors has proposed a final cash dividend of 1.0 Singapore cent per ordinary share, which if approved by shareholders, will bring total dividend for FY2024 to 1.5 Singapore cents per ordinary share for the year."

"The Board welcomes Ms Kay Pang as incoming Independent Director; her wealth of experience in legal and governance matters will be invaluable in bringing the Group to new heights and is a step forward in enhancing the diversity and effectiveness of our Board," added Mr Chan, who was re-designated as Non-Executive Independent Chairman on 1 August 2024.

Mr Mark Richards said: "FY2024 has been a strong year for the Group; the improvements implemented by the management team have begun to bear fruit, and I am particularly excited about the expansion of our manufacturing facility by early next year, which will further streamline our operations."

“I would also like to thank the Group’s staff for their hard work and contributions to our strong financial performance, and will continue to grow our production capacity and our reputation as a builder of sleek and fuel-efficient luxury yachts, so as to maintain a healthy sales volume and mitigate the challenges ahead.”

End of Release

About Grand Banks Yachts Limited

Grand Banks, a renowned manufacturer of luxury recreational motor yachts for more than 60 years, has designed and developed vessels that have become icons among boaters across the globe. While staying true to this heritage, Grand Banks continues to defy the expectations of yachtsmen with its timeless style, unique innovation and unyielding commitment to quality.

The Group manufactures yachts under the Grand Banks, Eastbay and Palm Beach brands out of its manufacturing yard at Pasir Gudang, Johor, Malaysia and provides customer support out of its service yards at Stuart, Florida, USA and Newport, New South Wales, Australia. The yachts, which range between 42 feet and 85 feet, have a reputation for impeccable quality that delivers unrivalled performance.

Grand Banks was listed on the Singapore Exchange Limited ("SGX") in 1987 and upgraded to the Main Board in 1993.

For more information, visit: www.grandbanks.com; www.palmbeachmotoryachts.com

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