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NEWS RELEASE

NERATEL SECURES IP NETWORK EQUIPMENT CONTRACTS WORTH S$3.2 MILLION FROM LEADING TELCOS IN SINGAPORE AND MALAYSIA

- ***In line with NeraTel's intention to grow Network Infrastructure segment***

Singapore, February 8, 2018 - Mainboard-listed Nera Telecommunications Ltd ("**NeraTel**", 挪拉电讯, or the "**Group**"), a leading Communications and Network Solutions Provider, announced today that it has clinched a total of S$3.2 million worth of new contracts for the Network Infrastructure ("**NI**") business segments.

The first contract worth S$2.2 million was awarded by a top-tier repeat customer, a major telecommunications service provider ("**telco**") in Singapore. Under the scope of the project, NeraTel will supply, deliver, install and maintain IP network equipment for broadband and mobile networks.

The second contract worth S$1.0 million marks NeraTel's first win with a key telco in Malaysia, relating to the design, supply, delivery, installation, maintenance and management of internet service.

Commenting on the contract wins, Chief Executive Officer of NeraTel, Mr. Beck Tong Hong (麦东宏), said, "These are important and strategic contracts for NeraTel – the repeat contract from our tier-one customer in Singapore signifies confidence in our NI offerings as we seek to grow our new verticals, such as that in IP network, security, cloud/data centre-related solutions."

"The Malaysian contract is a breakthrough for us – this presents us with the opportunity to showcase our capabilities and start building a relationship with a potentially large customer. These telcos are large groups that we can provide multi-domain technological solutions to and grow alongside with."

These contracts are expected to start contributing positively in the financial year ending December 31, 2018.

About Nera Telecommunications Ltd

Established in October 1978 and listed on the SGX Mainboard since July 1, 1999, Nera Telecommunications Ltd ("**NeraTel**") is a leading Communications and Network Solutions Provider. With over 38 years of established track record, the Singapore-headquartered NeraTel has a diversified geographical presence in over 16 countries in Asia-Pacific and the Middle East and North Africa regions.

NeraTel provides a full suite of turnkey network and wireless solutions. Its two business segments work seamlessly to deliver cutting-edge services for the digital world:

- Network Infrastructure ("**NI**") offers a wide range of solutions, services and products to steer secure digital transformation including cloud network infrastructure, network security solutions, IP networks, optical networks and broadcast networks;
- Wireless Infrastructure Networks ("**WIN**") provides integrated wireless network services for Service Providers, ISPs, Broadcasters, Enterprises, Government organisations, as well as the Offshore and Utilities sectors.

With its comprehensive range of customisable solutions, NeraTel empowers its customers to enhance their business processes and deliver new innovative services and business models.

For more details, please visit: http://www.nera.net/

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