



BSE Limited
First Floor, New Trading Ring
Rotunda Building, P J Towers
Dalal Street, Fort
Mumbai 400 001
Kind Attn: Mr Khushro A. Bulsara
General Manager & Head
Listing Compliance & Legal Regulatory

National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra-Kurla Complex
Bandra (East), Mumbai 400 051
Kind Attn: Mr Hari K, Vice President

October 1, 2015
Sc- 15193

Dear Sirs,

Re: Tata Motors September, 2015 sales

Pursuant to Clause 36 of the Listing Agreement, enclosed herewith is a Press Release issued by the Company on the above subject, which is self-explanatory.

This is for the information of the exchange and the members.

Yours faithfully,
Tata Motors Limited

H K Sethna
Company Secretary

Z:\New Folders\2015-16\Tata Motors\Stock Exchanges\Clause 36- Monthly sales reporting\October 2015\Monthly\BSE-NSE-letter-October-1- Monthly sales September 2015 reporting 2015.doc

TATA MOTORS LIMITED

Bombay House 24 Homi Mody Street Mumbai 400 001
Tel 91 22 6665 8282 Fax 91 22 6665 7799
www.tatamotors.com CIN L28920MH1945PLC004520

Tata Motors sales for September 2015 at 45,215 units

Mumbai, October 01, 2015: Sales of Tata Motors passenger and commercial vehicles (including exports) were lower by 2% at 45,215 units, sold in September 2015, over 46,154 vehicles sold in September 2014. The domestic sale of Tata commercial and passenger vehicles for September 2015 were flat at 40,813 nos., over 40,908 vehicles sold in September 2014.

Cumulative sales (including exports) for the fiscal at 242,569 nos., higher by 2% over 236,670 vehicles, sold last year.

Passenger Vehicles

In September 2015, Tata Motors passenger vehicles sales were flat at 11,774 nos., compared to 11,931 nos.

The sale of the passenger cars in September 2015 were higher by 5% at 10,226 nos., compared to 9,766 nos., in September 2014. UV sales declined by 28% at 1,548 nos., in September 2015.

Cumulative sales of all passenger vehicles in the domestic market for the fiscal are 65,006 nos., higher by 15% over last year.

Commercial Vehicles

In commercial vehicles, M&HCV sales continued to grow at 15,915 nos., higher by 52%, over September 2014. The Light & Small Commercial Vehicle sales however continued to reflect industry decline and were at 13,124 nos., a decline of 29% over September 2014. These impacted the overall commercial vehicles sales for Tata Motors in the domestic market, that were flat at 29,039 nos. in September 2015.

Cumulative sales of commercial vehicles in the domestic market for the fiscal was 149,361 nos., lower by 4% over last year. Cumulative LCV sales was 77,204 nos., a decline of 22% over last year, while M&HCV sales at 72,157 nos., were higher by 27%, over last year.

Exports

The company's sales from exports were 4,402 nos., in September 2015, lower by 16% compared to 5,246 vehicles in September 2014. The cumulative sales from exports for the fiscal at 28,202 nos., were higher by 16%, over 24,316 nos., sold last year.

Tata Motors Limited

Bombay House 24 Homi Mody Street Fort Mumbai 400 001
Tel 91 22 6665 8282 Fax 91 22 6665 7799 www.tatamotors.com

About Tata Motors

Tata Motors Limited is India's largest automobile company, with consolidated revenues of INR 2,62,796 crores (USD 42.04 billion) in 2014-15. Through subsidiaries and associate companies, Tata Motors has operations in the UK, South Korea, Thailand, South Africa and Indonesia. Among them is Jaguar Land Rover, the business comprising the two iconic British brands. It also has an industrial joint venture with Fiat in India. With over 8 million Tata vehicles plying in India, Tata Motors is the country's market leader in commercial vehicles and among the top in passenger vehicles. Tata cars, buses and trucks are being marketed in several countries in Europe, Africa, the Middle East, South Asia, South East Asia, South America, Australia, CIS and Russia.

(www.tatamotors.com) ; also follow us on Twitter: <https://twitter.com/TataMotors>)

Issued by:

Ms. Minari Shah

Head – Corporate Communications

Tata Motors Limited

Phone: 00 91 22 66657289; E-Mail: minari@tatamotors.com

www.tatamotors.com

Tata Motors Limited

Bombay House 24 Homi Mody Street Fort Mumbai 400 001
Tel 91 22 6665 8282 Fax 91 22 6665 7799 www.tatamotors.com