

**Unaudited Financial Statements and Dividend Announcement for the Nine-Month Period Ended 31 December 2017**

**PART I – INFORMATION REQUIRED FOR THE THIRD QUARTER ANNOUNCEMENT**

**1(a)(i) A statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.**

**1(a)(i) Consolidated Statement of Comprehensive Income**

	Group			Group		
	3Q <sup>1</sup> 2017/2018	3Q 2016/2017	Increase/ (Decrease)	9M <sup>2</sup> 2017/2018	9M 2016/2017	Increase/ (Decrease)
	(Unaudited)	(Unaudited)	(Decrease)	(Unaudited)	(Unaudited)	(Decrease)
	\$'000	\$'000	%	\$'000	\$'000	%
Revenue	44,707	46,658	-4.2%	130,635	114,091	14.5%
<b>Other items of income</b>						
Interest income	33	2	N.M. <sup>3</sup>	164	7	N.M.
Other income	725	475	52.6%	1,643	3,439	-52.2%
<b>Items of expense</b>						
Purchases and consumables used	(20,449)	(23,628)	-13.5%	(62,883)	(51,271)	22.6%
Changes in inventories	319	42	659.5%	(20)	73	N.M.
Delivery expenses	(768)	(836)	-8.1%	(2,162)	(2,406)	-10.1%
Employee benefits expense	(12,235)	(11,595)	5.5%	(35,701)	(32,854)	8.7%
Depreciation and amortisation expenses	(2,258)	(2,187)	3.2%	(6,634)	(6,419)	3.3%
Advertising expenses	(833)	(1,476)	-43.6%	(2,646)	(4,292)	-38.4%
Operating lease expenses	(1,918)	(1,747)	9.8%	(6,857)	(5,503)	24.6%
Utilities	(1,445)	(1,200)	20.4%	(4,128)	(3,581)	15.3%
Other expenses	(3,066)	(7,711)	-60.2%	(8,905)	(13,009)	-31.5%
Finance costs	(649)	(501)	29.5%	(1,848)	(1,612)	14.6%
<b>Profit/(Loss) before income tax</b>	<b>2,163</b>	<b>(3,704)</b>	<b>N.M.</b>	<b>658</b>	<b>(3,337)</b>	<b>N.M.</b>
Income tax credit	298	2,501	-88.1%	110	2,383	-95.4%
<b>Profit/(Loss) for the financial period</b>	<b>2,461</b>	<b>(1,203)</b>	<b>N.M.</b>	<b>768</b>	<b>(954)</b>	<b>N.M.</b>
<b>Other comprehensive income:</b>						
<b>Items that may be reclassified subsequently to profit or loss</b>						
Exchange differences arising from translation of foreign operation	(89)	118	N.M.	(161)	355	N.M.
Gain/(Loss) on fair value changes of available-for-sale financial asset	112	23	387.0%	180	(238)	N.M.
Income tax relating to items that may be reclassified subsequently	-	-	N.M.	-	-	N.M.
<b>Other comprehensive income for the financial period, net of tax</b>	<b>23</b>	<b>141</b>	<b>-83.7%</b>	<b>19</b>	<b>117</b>	<b>-83.8%</b>
<b>Total comprehensive income for the financial period</b>	<b>2,484</b>	<b>(1,062)</b>	<b>N.M.</b>	<b>787</b>	<b>(837)</b>	<b>N.M.</b>

<sup>1</sup> "3Q" denotes financial period from 1 October to 31 December

<sup>2</sup> "9M" denotes financial period from 1 April to 31 December

<sup>3</sup> "N.M." denotes not meaningful

**1(a)(i) Consolidated Statement of Comprehensive Income (Continued)**

	Group			Group		
	3Q 2017/2018	3Q 2016/2017	Increase/	9M 2017/2018	9M 2016/2017	Increase/
	(Unaudited)	(Unaudited)	(Decrease)	(Unaudited)	(Unaudited)	(Decrease)
	\$'000	\$'000	%	\$'000	\$'000	%
<b>Profit/(Loss) attributable to:</b>						
Owners of the parent	2,083	125	N.M.	885	564	56.9%
Non-controlling interests	378	(1,328)	N.M.	(117)	(1,518)	-92.3%
	<u>2,461</u>	<u>(1,203)</u>	N.M.	<u>768</u>	<u>(954)</u>	N.M.
<b>Total comprehensive income attributable to:</b>						
Owners of the parent	2,145	213	N.M.	975	521	87.1%
Non-controlling interests	339	(1,275)	N.M.	(188)	(1,358)	-86.2%
	<u>2,484</u>	<u>(1,062)</u>	N.M.	<u>787</u>	<u>(837)</u>	N.M.

**1(a)(ii) Notes to Consolidated Statement of Comprehensive Income**

Profit/(Loss) for the financial period is arrived at after crediting/(charging) the following:

	Group			Group		
	3Q 2017/2018	3Q 2016/2017	Increase/	9M 2017/2018	9M 2016/2017	Increase/
	(Unaudited)	(Unaudited)	(Decrease)	(Unaudited)	(Unaudited)	(Decrease)
	\$'000	\$'000	%	\$'000	\$'000	%
Interest income	33	2	N.M.	164	7	N.M.
Dividend income	-	-	N.M.	45	11	309.1%
Fair value gain on derivative financial instruments	-	-	N.M.	-	23	-100.0%
Gain on disposal of assets classified as held for sale	-	-	N.M.	-	1,817	-100.0%
Government grants	374	158	136.7%	620	515	20.4%
Rental income	122	142	-14.1%	375	499	-24.8%
Bad third parties trade receivables written off	(4)	(1)	300.0%	(7)	(4)	75.0%
Depreciation of property, plant and equipment	(2,164)	(2,045)	5.8%	(6,370)	(6,100)	4.4%
Depreciation of investment properties	(12)	(20)	-40.0%	(35)	(58)	-39.7%
Amortisation of intangible assets	(82)	(122)	-32.8%	(229)	(261)	-12.3%
Foreign exchange loss, net	(128)	(81)	58.0%	(239)	(401)	-40.4%
Inventories written down	(7)	-	N.M.	(7)	-	N.M.
Loss on disposal of property, plant and equipment	(10)	(5,161)	-99.8%	(10)	(4,989)	-99.8%
Plant and equipment written off	(32)	(13)	146.2%	(58)	(18)	222.2%
Finance costs	(649)	(501)	29.5%	(1,848)	(1,612)	14.6%

1(b)(i) A Statement of Financial Position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

1(b)(i) Statements of Financial Position

	Group		Company	
	As at		As at	
	31/12/2017 (Unaudited) \$'000	31/3/2017 (Audited) \$'000	31/12/2017 (Unaudited) \$'000	31/3/2017 (Audited) \$'000
<b>ASSETS</b>				
<b>Current assets</b>				
Inventories	12,395	12,983	-	-
Trade and other receivables	21,884	21,663	2,728	2,861
Prepayments	597	323	17	9
Cash and cash equivalents	13,128	10,540	386	237
<b>Total current assets</b>	<b>48,004</b>	<b>45,509</b>	<b>3,131</b>	<b>3,107</b>
<b>Non-current assets</b>				
Property, plant and equipment	81,061	75,204	6	10
Investment properties	1,215	1,250	-	-
Intangible assets	14,034	13,948	9	9
Investments in subsidiaries	-	-	29,480	28,969
Other receivables	3,166	2,583	1,900	2,551
Available-for-sale financial asset	810	630	810	630
<b>Total non-current assets</b>	<b>100,286</b>	<b>93,615</b>	<b>32,205</b>	<b>32,169</b>
<b>TOTAL ASSETS</b>	<b>148,290</b>	<b>139,124</b>	<b>35,336</b>	<b>35,276</b>
<b>EQUITY</b>				
<b>Capital and reserves</b>				
Share capital	7,899	7,899	7,899	7,899
Merger and capital reserves	179	179	-	-
Fair value adjustment account	180	-	180	-
Foreign currency translation reserve	315	405	-	-
Retained earnings	24,104	24,678	1,496	2,519
<b>Equity attributable to owners of the parent</b>	<b>32,677</b>	<b>33,161</b>	<b>9,575</b>	<b>10,418</b>
Non-controlling interests	4,601	4,350	-	-
<b>TOTAL EQUITY</b>	<b>37,278</b>	<b>37,511</b>	<b>9,575</b>	<b>10,418</b>

1(b)(i) Statements of Financial Position (Continued)

	Group		Company	
	As at		As at	
	31/12/2017 (Unaudited) \$'000	31/3/2017 (Audited) \$'000	31/12/2017 (Unaudited) \$'000	31/3/2017 (Audited) \$'000
<b>LIABILITIES</b>				
<b>Current liabilities</b>				
Trade and other payables	26,818	22,416	2,736	2,133
Provisions	433	404	-	-
Bank borrowings	42,241	36,938	-	-
Finance lease payables	1,409	1,481	-	-
Income tax payable	507	355	23	23
<b>Total current liabilities</b>	<b>71,408</b>	<b>61,594</b>	<b>2,759</b>	<b>2,156</b>
<b>Non-current liabilities</b>				
Other payables	1,555	1,255	23,002	22,702
Bank borrowings	31,751	33,192	-	-
Finance lease payables	3,123	2,395	-	-
Deferred tax liabilities	3,175	3,177	-	-
<b>Total non-current liabilities</b>	<b>39,604</b>	<b>40,019</b>	<b>23,002</b>	<b>22,702</b>
<b>TOTAL LIABILITIES</b>	<b>111,012</b>	<b>101,613</b>	<b>25,761</b>	<b>24,858</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>148,290</b>	<b>139,124</b>	<b>35,336</b>	<b>35,276</b>

**1(b)(ii) Aggregate amount of group's borrowings and debt securities**

Amount repayable in one year or less, or on demand	As at 31/12/2017 (Unaudited) \$'000		As at 31/03/2017 (Audited) \$'000	
	Secured	Unsecured	Secured	Unsecured
	Bank borrowings	23,870	18,371	16,292
Finance lease payables	1,409	-	1,481	-
Amount repayable after one year	As at 31/12/2017 (Unaudited) \$'000		As at 31/03/2017 (Audited) \$'000	
	Secured	Unsecured	Secured	Unsecured
	Bank borrowings	31,619	132	32,885
Finance lease payables	3,123	-	2,395	-

**Details of any collateral:**

As at 31 December 2017, the Group's borrowings comprised of bank borrowings and finance lease payables.

**Bank borrowings**

Bank borrowings of \$23.87 million repayable within one year or less or on demand, and \$31.62 million repayable after one year are both secured by the legal mortgage in favour of the banks over the following properties at:

- (i) 6A Wan Lee Road;
- (ii) 1, 3, 5, 7 & 9 Enterprise Road;
- (iii) 30B Quality Road;
- (iv) 14 Joo Koon Circle;
- (v) 50 Tuas Avenue 11 #02-12;
- (vi) 16 Jalan Kilang Timor #03-07;
- (vii) 22 Senoko Way;
- (viii) 6 & 8 Jalan Istimewa 8, Ulu Tiram, Johor, Malaysia; and
- (ix) 3343 Jalan Pekeliling Tanjung 27, Kulai, Johor, Malaysia.

The remaining bank borrowings of \$18.37 million repayable within one year or less or on demand are unsecured, and \$0.13 million repayable after one year are unsecured.

**Finance lease payables**

The Group's obligations under finance leases of \$1.40 million repayable within one year or less or on demand, and \$3.12 million repayable after one year are secured by the leased assets.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

1(c) Consolidated Statement of Cash Flow

	Group		Group	
	3Q 2017/2018	3Q 2016/2017	9M 2017/2018	9M 2016/2017
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	\$'000	\$'000	\$'000	\$'000
<b>Operating activities</b>				
Profit/(Loss) before income tax	2,163	(3,704)	658	(3,337)
Adjustments for:				
Bad third parties trade receivables written off	4	1	7	4
Depreciation and amortisation expenses	2,258	2,187	6,634	6,419
Dividend income	-	-	(45)	(11)
Fair value gain on derivative financial instruments	-	-	-	(23)
Gain on disposal of assets classified as held for sale	-	-	-	(1,817)
Interest expense	649	501	1,848	1,612
Interest income	(33)	(2)	(164)	(7)
Inventories written down	7	-	7	-
Loss on disposal of property, plant and equipment	10	5,161	10	4,989
Plant and equipment written off	32	13	58	18
Operating cash flows before working capital changes	5,090	4,157	9,013	7,847
Working capital changes:				
Inventories	(704)	(1,443)	719	1,681
Trade and other receivables	(821)	(8,509)	(448)	(8,047)
Prepayments	48	7	(242)	193
Trade and other payables	4,077	3,090	2,951	562
Provisions	43	11	29	47
Derivative financial instruments	-	-	-	(59)
Cash generated from/(absorbed by) operations	7,733	(2,687)	12,022	2,224
Income tax refund/(paid)	496	183	208	(432)
Net cash from/(used in) operating activities	8,229	(2,504)	12,230	1,792
<b>Investing activities</b>				
Acquisition of a subsidiary, net of cash acquired	-	-	102	-
Acquisition of additional equity interest in a subsidiary	-	-	-	-
Deposit paid for purchase of property, plant and equipment	-	-	-	-
Purchase of property, plant and equipment	(4,275)	(1,096)	(11,358)	(18,957)
Purchase of intangible assets	(73)	(73)	(260)	(81)
Proceeds from disposal of assets classified as held for sale	-	-	-	2,860
Proceeds from disposal of investment property	-	-	-	-
Proceeds from disposal of property, plant and equipment	1,357	10,177	1,428	10,445
Interest received	33	2	164	7
Dividend received	-	-	45	11
Net cash (used in)/from investing activities	(2,958)	9,010	(9,879)	(5,715)

1(c) Consolidated Statement of Cash Flows (Continued)

	Group		Group	
	3Q 2017/2018	3Q 2016/2017	9M 2017/2018	9M 2016/2017
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	\$'000	\$'000	\$'000	\$'000
<b>Financing activities</b>				
Drawdown of bank borrowings	11,042	12,758	41,320	36,875
Issuance of ordinary shares to non-controlling interests in a subsidiary	-	245	-	1,745
Loan from a related party	-	-	300	-
Repayment of bank borrowings	(11,113)	(17,234)	(37,622)	(30,484)
Repayment of finance lease payables	(449)	(531)	(1,500)	(1,758)
Dividends paid	-	-	(462)	(1,459)
Interest paid	(649)	(501)	(1,848)	(1,612)
Net cash (used in)/from financing activities	(1,169)	(5,263)	188	3,307
Net change in cash and cash equivalents	4,102	1,243	2,539	(616)
Effect of foreign exchange rate changes on cash and cash equivalents	(114)	(7)	(109)	(4)
Cash and cash equivalents at beginning of financial period	7,608	8,910	9,166	10,766
<b>Cash and cash equivalents at end of financial period</b>	<b>11,596</b>	<b>10,146</b>	<b>11,596</b>	<b>10,146</b>
<b>Cash and cash equivalents comprise:</b>			<b>Group</b>	
			<b>As at</b>	
			<b>31/12/2017</b>	<b>31/12/2016</b>
			<b>(Unaudited)</b>	<b>(Unaudited)</b>
			<b>\$'000</b>	<b>\$'000</b>
Cash on hand and at bank			12,751	10,605
Fixed deposits			377	377
<b>Cash and cash equivalents as per statement of financial position</b>			<b>13,128</b>	<b>10,982</b>
Less: Fixed deposits pledged			(226)	(226)
Less: Bank overdraft			(1,306)	(610)
<b>Cash and cash equivalents as per consolidated statement of cash flows</b>			<b>11,596</b>	<b>10,146</b>

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

1(d)(i) Statements of Changes in Equity

Group	Share capital \$'000	Merger and capital reserves \$'000	Fair value adjustment account \$'000	Foreign currency translation reserves \$'000	Retained earnings \$'000	Total equity attributable to owners of the parent \$'000	Non-controlling interests \$'000	Total equity \$'000
<b>(Unaudited)</b>								
Balance at 1 April 2017	7,899	179	-	405	24,678	33,161	4,350	37,511
<b>Profit for the financial period</b>	-	-	-	-	885	885	(117)	768
<b>Other comprehensive income:</b>								
Exchange differences arising from translation of foreign operations	-	-	-	(90)	-	(90)	(71)	(161)
Gain on fair value changes of available-for-sale financial asset	-	-	180	-	-	180	-	180
<b>Total comprehensive income for the financial period</b>	-	-	180	(90)	885	975	(188)	787
<b>Transactions with non-controlling interests:</b>								
Acquisition of subsidiary	-	-	-	-	-	-	439	439
<b>Total transactions with non-controlling interests</b>	-	-	-	-	-	-	439	439
<b>Distributions to owners of the parent:</b>								
Dividends	-	-	-	-	(1,459)	(1,459)	-	(1,459)
<b>Total transactions with owners of the parent</b>	-	-	-	-	(1,459)	(1,459)	-	(1,459)
<b>Balance at 31 December 2017</b>	<b>7,899</b>	<b>179</b>	<b>180</b>	<b>315</b>	<b>24,104</b>	<b>32,677</b>	<b>4,601</b>	<b>37,278</b>



1(d)(i) Statements of Changes in Equity (Continued)

Group	Share capital \$'000	Merger and capital reserves \$'000	Fair value adjustment account \$'000	Foreign currency translation reserves \$'000	Retained earnings \$'000	Total equity attributable to owners of the parent \$'000	Non-controlling interests \$'000	Total equity \$'000
<b>(Unaudited)</b>								
Balance at 1 April 2016	7,899	(326)	-	150	22,874	30,597	5,660	36,257
<b>Profit for the financial period</b>	-	-	-	-	564	564	(1,518)	(954)
<b>Other comprehensive income:</b>								
Exchange differences arising from translation of foreign operations	-	-	-	195	-	195	160	355
Loss on fair value changes of available-for-sale financial asset	-	-	(238)	-	-	(238)	-	(238)
<b>Total comprehensive income for the financial period</b>	-	-	(238)	195	564	521	(1,358)	(837)
<b>Transactions with non-controlling interests:</b>								
Issue of ordinary shares to non-controlling interests in subsidiaries	-	-	-	-	-	-	1,745	1,745
<b>Total transactions with non-controlling interests</b>	-	-	-	-	-	-	1,745	1,745
<b>Distributions to owners of the parent:</b>								
Dividends	-	-	-	-	(1,459)	(1,459)	-	(1,459)
<b>Total transactions with owners of the parent</b>	-	-	-	-	(1,459)	(1,459)	-	(1,459)
<b>Balance at 31 December 2016</b>	<b>7,899</b>	<b>(326)</b>	<b>(238)</b>	<b>345</b>	<b>21,979</b>	<b>29,659</b>	<b>6,047</b>	<b>35,706</b>

1(d)(i) Statements of Changes in Equity

Company	Share capital \$'000	Fair value adjustment account \$'000	Retained earnings \$'000	Total equity attributable to owners \$'000
<b>(Unaudited)</b>				
Balance at 1 April 2017	7,899	-	2,519	10,418
Profit for the financial period	-	-	436	436
Other comprehensive income:				
Gain on fair value changes of available-for-sale financial asset	-	180	-	180
<b>Total comprehensive income for the financial period</b>	<b>-</b>	<b>180</b>	<b>436</b>	<b>616</b>
Distribution to owners:				
Dividends	-	-	(1,459)	(1,459)
<b>Total transactions with owners</b>	<b>-</b>	<b>-</b>	<b>(1,459)</b>	<b>(1,459)</b>
<b>Balance at 31 December 2017</b>	<b>7,899</b>	<b>180</b>	<b>1,496</b>	<b>9,575</b>
<b>(Unaudited)</b>				
Balance at 1 April 2016	7,899	-	3,748	11,647
Profit for the financial period	-	-	91	91
Other comprehensive income:				
Loss on fair value changes of available-for-sale financial asset	-	(238)	-	(238)
<b>Total comprehensive income for the financial period</b>	<b>-</b>	<b>(238)</b>	<b>91</b>	<b>(147)</b>
Transactions with owners:				
Dividends	-	-	(1,459)	(1,459)
<b>Total transactions with owners</b>	<b>-</b>	<b>-</b>	<b>(1,459)</b>	<b>(1,459)</b>
<b>Balance at 31 December 2016</b>	<b>7,899</b>	<b>(238)</b>	<b>2,380</b>	<b>10,041</b>

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There has been no change in the Company's share capital for the nine-month period ended 31 December 2017. There were no outstanding convertibles, treasury shares or subsidiary holdings held by the Company as at 31 December 2017 and 31 December 2016.

**1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current period and as at the end of the immediately preceding year.**

	Company	
	As at	
	31/12/2017	31/3/2017
Total number of issued shares excluding treasury shares	145,907,100	145,907,100

There were no treasury shares as at 31 December 2017 and 31 March 2017.

**1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

Not applicable as the Company did not hold any treasury shares.

**1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.**

Not applicable as the Company did not hold any subsidiary holdings.

**2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The figures have not been audited nor reviewed by the Company's auditors.

**3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).**

Not applicable.

**4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

The financial results for the current period have been prepared using the same accounting policies and methods of computation as presented in the Group's most recently audited financial statements for the financial year ended 31 March 2017.

In preparing this announcement, the management of the Company has assessed the fair value of the net identifiable assets and liabilities of Hi-Q Plastic Industries Sdn Bhd on a provisional basis and are subject to change. In accordance with *FRS 103 Business Combinations*, the Group is required to perform a purchase price allocation exercise within 12 months after completion of the acquisition to assess the fair value of the net identifiable assets and liabilities purchased by the Group, and the excess of the consideration transferred over such fair values will be recorded as actual goodwill in the Group's statement of financial position which is subject to impairment test annually or more frequent if there are indicators of impairment.

5. **If there were any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

The Group adopted the new standards, amendments to standards and interpretations that are effective for annual periods beginning on or after 1 April 2017. The adoption of these new standards, amendments to standards and interpretations did not result in any significant changes on the financial statements of the Group.

6. **Earnings per ordinary share of the company for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.**

Earnings per share ("EPS")	Group	
	9M 2017/2018 (Unaudited)	9M 2016/2017 (Unaudited)
Profit attributable to owners of the parent (\$'000)	885	564
Actual number of ordinary shares <sup>(1)</sup>	145,907,100	145,907,100
Basic and diluted EPS based on actual number of ordinary shares (cents) <sup>(2)</sup>	0.61	0.39

**Notes:**

- (1) Basic EPS is computed by dividing the profit attributable to owners of the parent in each financial period by the actual number of issued ordinary shares outstanding during the respective financial period.
- (2) Diluted EPS is the same as the basic EPS for all the periods under review as the Company did not have any outstanding instruments convertible into rights or subscribe for, and options in respect of its ordinary shares during the respective financial periods.

7. **Net asset value (for the issuer and group) per ordinary share based on issued share capital of**  
**(a) current period reported on; and**  
**(b) immediately preceding financial year**

Net asset value ("NAV")	Group		Company	
	As at		As at	
	31/12/2017 (Unaudited)	31/3/2017 (Audited)	31/12/2017 (Unaudited)	31/3/2017 (Audited)
NAV (\$'000)	32,677	33,161	9,575	10,418
Number of ordinary shares	145,907,100	145,907,100	145,907,100	145,907,100
NAV per ordinary share (cents)	22.40	22.73	6.56	7.14

8. **A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:**
- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and**
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current period reported on.**

## **Review of Financial Performance**

For management reporting purposes, the Group is organised into business units based on its services, and has five reportable operating segments as follows:

- (i) “Food Catering business” – Provides events catering services under five catering brands to corporate, community or private functions. Food Catering business segment also provides daily meal delivery services to families, Halal-certified food as well as catering for last minute events or emergency orders.
- (ii) “Food Retail business” – Operates a chain of food retail outlets specialising in Japanese cuisine.
- (iii) “Food Manufacturing business” – Manufactures, distributes and retails surimi-based seafood products and the “DoDo” brand of fishballs.
- (iv) “Supplies and Trading business” – Supplies food ingredients used in Food Catering business and Food Retail business and the supply of food products for third parties’ catering business. Supplies and Trading business segment also imports, exports and wholesale fruits, vegetables and frozen meat to a wide customer base.
- (v) “Other businesses” – Involves in the design, marketing and distribution of floral arrangements, gifts and hampers and manufacturing of bread, cakes and confectionery.

### **3Q 2017/2018 compared to 3Q 2016/2017**

The Group registered \$44.71 million in revenue for the quarter ended 31 December 2017 (“**3Q 2017/2018**”) as compared to \$46.66 million in the previous corresponding quarter ended 31 December 2016 (“**3Q 2016/2017**”). The decrease was approximately \$1.95 million or 4.2%.

Food Catering business revenue increased by \$1.06 million or 6.3% from \$16.79 million in 3Q 2016/2017 to \$17.85 million in 3Q 2017/2018. The increase was mainly due to the strengthening of our recurring income stream from elder-care and childcare market segment by Gourmetz Pte. Ltd., our catering subsidiary incorporated in November 2016.

Food Retail business revenue decreased by \$0.38 million or 8.2% from \$4.64 million in 3Q 2016/2017 to \$4.26 million in 3Q 2017/2018. This was mainly attributable to the closure of non-performing outlets.

Food Manufacturing business revenue increased by \$0.06 million or 0.5% from \$12.60 million in 3Q 2016/2017 to \$12.66 million in 3Q 2017/2018. The increase was mostly contributed by increase in export sales of Food Manufacturing business.

Supplies and Trading business revenue decreased by \$2.68 million or 21.7% from \$12.35 million in 3Q 2016/2017 to \$9.67 million in 3Q 2017/2018. This was mainly attributable to the ongoing business review of Supplies and Trading business to reduce the trading transactions for low margin products.

Other businesses revenue decreased by \$0.01 million or 4.7% from \$0.28 million in 3Q 2016/2017 to \$0.27 million in 3Q 2017/2018.

Other income was recorded at \$0.73 million in 3Q 2017/2018 as compared to \$0.48 million in 3Q 2016/2017. It increased by approximately \$0.25 million or 52.6% mainly due to the increase in grants from government of approximately \$0.21 million or 136.7% during 3Q 2017/2018.

Purchases and consumables used decreased by \$3.18 million or 13.5% from \$23.63 million in 3Q 2016/2017 to \$20.45 million in 3Q 2017/2018. This is higher than decline in revenue generated from U-Market Place Enterprise Pte. Ltd. which recorded lower gross margins as compared to other business segments. This is in line with the decrease in our Group’s revenue which was mainly affected by Supplies and Trading business during 3Q 2017/2018.

### **3Q 2017/2018 compared to 3Q 2016/2017 (Continued)**

Employee benefits expense increased by \$0.64 million or 5.5% to \$12.24 million in 3Q 2017/2018 as compared to \$11.60 million in 3Q 2016/2017. This was mainly due to the consolidation of the new headcount for the newly acquired subsidiary, U-Market Place Enterprise Pte. Ltd., and newly setup catering subsidiary, Gourmetz Pte. Ltd., with employee benefits expense of \$0.59 million and \$0.39 million respectively during 3Q 2017/2018.

Advertising expenses decreased by \$0.65 million or 43.6% to \$0.83 million in 3Q 2017/2018 as compared to \$1.48 million in 3Q 2016/2017. This was mainly attributable to the reduction in our advertising and promotional activities during 3Q 2017/2018.

Operating lease expenses increased by \$0.17 million or 9.8% to \$1.92 million in 3Q 2017/2018 as compared to \$1.75 million in 3Q 2016/2017. This was mainly due to the consolidation of operating lease expenses incurred by U-Market Place Enterprise Pte. Ltd which was absent in 3Q 2016/2017.

Other expenses decreased by \$4.64 million or 60.2% to \$3.07 million in 3Q 2017/2018 as compared to \$7.71 million in 3Q 2016/2017. This was largely due to the absence of one-off loss on disposal of 14 Senoko Way of approximately \$5.20 million in 3Q 2016/2017 as compared to the one-off loss on disposal of 475 Tampines Street 44 #01-129 of approximately \$0.02 million in 3Q 2017/2018.

Income tax credit decreased by \$2.20 million or 88.1% to \$0.30 million in 3Q 2017/2018 as compared to \$2.50 million in 3Q 2016/2017 primarily due to the absence of a reversal of deferred tax of \$1.90 million as a result of the disposal of property at 14 Senoko Way as well as a decrease in income tax refund of \$0.25 million from Inland Revenue Authority of Singapore (“IRAS”) being over-provision of income tax expense in prior financial years.

Despite the loss of \$1.09 million contributed by U-Market Place Enterprise Pte. Ltd., the Group reported a net profit of \$2.46 million in 3Q 2017/2018 as compared to a net loss of \$1.20 million in 3Q 2016/2017, an improvement by \$3.66 million. As a result of the above review, the profit attributable to the owners of the parent was recorded at \$2.08 million and profit attributable to non-controlling interests was recorded at \$0.38 million in 3Q 2017/2018.

Our earnings before interest, tax, depreciation and amortisation (“**EBITDA**”) increased by \$6.08 million from a negative EBITDA of \$1.01 million in 3Q 2016/2017 to a positive EBITA of \$5.07 million in 3Q 2017/2018.

### **9M 2017/2018 compared to 9M 2016/2017**

The Group registered \$130.64 million in revenue for the financial period ended 31 December 2017 (“**9M 2017/2018**”) as compared to \$114.09 million in the previous corresponding financial period ended 31 December 2016 (“**9M 2016/2017**”). The increase was approximately \$16.55 million or 14.5%.

Food Catering business revenue increased by \$1.37 million or 3.1% from \$43.94 million in 9M 2016/2017 to \$45.33 million in 9M 2017/2018. The increase was mainly due to the strengthening of our recurring income stream from elder-care and childcare market segment by Gourmetz Pte. Ltd., our catering subsidiary incorporated in November 2016.

Food Retail business revenue decreased by \$1.77 million or 12.3% from \$14.45 million in 9M 2016/2017 to \$12.68 million in 9M 2017/2018. This was mainly attributable to the closure of non-performing outlets.

Food Manufacturing business revenue increased by \$0.91 million or 2.7% from \$34.55 million in 9M 2016/2017 to \$35.46 million in 9M 2017/2018. The increase was mostly contributed by an increase in export sales of Food Manufacturing business.

Supplies and Trading business revenue increased by \$16.01 million or 78.4% from \$20.42 million in 9M 2016/2017 to \$36.43 million in 9M 2017/2018. This was mainly attributable to the revenue contributed by the recently acquired subsidiaries, U-Market Place Enterprise Pte. Ltd., in January 2017 as well as maiden revenue contributed by Hi-Q Plastic Industries Sdn Bhd from April 2017 onwards.

## **9M 2017/2018 compared to 9M 2016/2017 (Continued)**

Other businesses revenue increased by \$0.01 million or 1.8% from \$0.73 million in 9M 2016/2017 to \$0.74 million in 9M 2017/2018.

Other income was recorded at \$1.64 million in 9M 2017/2018 as compared to \$3.44 million in 9M 2016/2017. It decreased by approximately \$1.80 million or 52.2% mainly due to the absence of one-off gain on disposal of assets classified as held for sale of \$1.82 million during 9M 2016/2017.

Purchases and consumables used increased by \$11.61 million or 22.6% from \$51.27 million in 9M 2016/2017 to \$62.88 million in 9M 2017/2018. This increase was higher than the revenue growth of 14.5% primarily due to the lower gross margin contributed by the additional revenue generated from U-Market Place Enterprise Pte. Ltd as compared to other business segments. This is in line with the increment in our Group's revenue which was mainly contributed by Supplies and Trading business during 9M 2017/2018.

Employee benefits expense increased by \$2.85 million or 8.7% to \$35.70 million in 9M 2017/2018 as compared to \$32.85 million in 9M 2016/2017. This was mainly due to the consolidation of the new headcount for the newly acquired subsidiary, U-Market Place Enterprise Pte. Ltd., and newly setup catering subsidiary, Gourmetz Pte. Ltd., with employee benefits expense of \$2.15 million and \$1.01 million respectively during 9M 2017/2018.

Advertising expenses decreased by \$1.64 million or 38.4% to \$2.65 million in 9M 2017/2018 as compared to \$4.29 million in 9M 2016/2017. This was mainly attributable to the reduction in our advertising and promotional activities during 9M 2017/2018.

Operating lease expenses increased by \$1.36 million or 24.6% to \$6.86 million in 9M 2017/2018 as compared to \$5.50 million in 9M 2016/2017. This was mainly due to the consolidation of operating lease expenses incurred by U-Market Place Enterprise Pte. Ltd which was absent in 9M 2016/2017.

Other expenses decreased by \$4.10 million or 31.5% to \$8.91 million in 9M 2017/2018 as compared to \$13.01 million in 9M 2016/2017. This was largely due to the absence of one-off loss on disposal of 14 Senoko Way of \$5.20 million in 9M 2016/2017 as compared to the one-off loss on disposal of 475 Tampines Street 44 #01-129 of \$0.02 million in 9M 2017/2018.

Income tax credit decreased by \$2.27 million or 95.4% to \$0.11 million in 9M 2017/2018 as compared to \$2.38 million in 9M 2016/2017 primarily due to the absence of a reversal of deferred tax of \$1.90 million as a result of the disposal of property at 14 Senoko Way as well as decrease in income tax refund of \$0.25 million from IRAS being over-provision of income tax expense in prior financial years.

Despite the loss of \$2.73 million contributed by U-Market Place Enterprise Pte. Ltd., the Group reported a net profit of \$0.77 million in 9M 2017/2018 as compared to a net loss of \$0.95 million in 9M 2016/2017, an improvement of \$1.72 million. As a result of the above review, the profit attributable to the owners of the parent was recorded at \$0.89 million in 9M 2017/2018, while loss attributable to non-controlling interests was recorded at \$0.12 million in 9M 2017/2018.

Our EBITDA increased by \$4.45 million or 94.9% from \$4.69 million in 9M 2016/2017 to \$9.14 million in 9M 2017/2018.

### **Review of Financial Position**

The Group's current assets increased by \$2.49 million from \$45.51 million as at 31 March 2017 to \$48.00 million as at 31 December 2017. The Group's decrease in inventories by \$0.58 million was mainly due to the overall improvement in our inventory management and control. The Group's increase in trade and other receivables by \$0.22 million was mainly attributable to the growth in our export sales from our Food Manufacturing business and recurring income from Food Catering business, in particular Gourmetz Pte Ltd as well as consolidation of Hi-Q Plastic Industries Sdn Bhd.'s receivables. Prepayments increased by \$0.28 million to \$0.60 million, and cash and cash equivalents increased by \$2.59 million to \$13.13 million.

## **Review of Financial Position** (Continued)

The Group's non-current assets increased by \$6.67 million from \$93.62 million as at 31 March 2017 to \$100.29 million as at 31 December 2017 primarily due to the addition in property, plant and equipment of \$13.50 million which was mainly attributable to the machinery and equipment acquired and renovation works done on the new property for Food Manufacturing business at 22 Senoko Way and our existing central kitchen at 6A Wan Lee Road for Gourmetz Pte Ltd, as well as the new property acquired by Hi-Q Plastic Industries Sdn Bhd in Johor, Malaysia with a carrying amount of \$2.42 million. This was offset by the depreciation charged to property, plant and equipment of \$6.37 million for 9M 2017/2018 and disposal of 475 Tampines Street 44 #01-129 with carrying amount of \$1.33 million.

The Group's current liabilities increased by \$9.82 million from \$61.59 million as at 31 March 2017 to \$71.41 million as at 31 December 2017. This was mainly attributable to the increase in trade and other payables and bank borrowings of \$4.40 million and \$5.30 million respectively and arose primarily from facilities to support the operating activities of Supplies and Trading business as well as a timing difference in non-trade payables in relation to capital expenditures recorded but not yet disbursed through banking facilities as at 31 December 2017.

As at 31 December 2017, the Group was in a net current liability position of \$23.41 million, mainly due to the effects of drawdown of revolving short-term facilities and trade facilities from banks to support the operating activities in Supplies and Trading business and business expansion in Food Manufacturing business. However, the Group's total assets exceeded its total liabilities by approximately \$37.28 million. In assessing whether the Group can meet its debt obligations as and when they fall due, the management had prepared cash flow forecasts which was approved by the Board of Directors of the Company ("**Board**"). The cash flows were derived from the financial budget where it indicates that the Group has sufficient cash and cash equivalents and adequate bank facilities to support the Group's operations and pay its debts as and when they fall due.

Barring unforeseen circumstances, the Board believes that the Group's negative working capital position would be overcome in the longer term as the Group realises the synergistic benefits of the acquisition of the Food Manufacturing business as well as Supplies and Trading business, and the new initiatives implemented to increase efficiency and productivity for the Group.

## **Review of Cash Flows**

The Group's net cash from operating activities in 9M 2017/2018 was \$12.23 million, mainly resulted from operating cash flows before working capital changes of \$9.01 million and an increase in net working capital of \$3.01 million, as well as a net income tax refund of \$0.21 million.

The increase in net working capital was mainly due to a decrease in inventories of approximately \$0.72 million and increase in trade and other payables of approximately of \$2.95 million. This is offset by an increase in trade and other receivables and prepayments of approximately \$0.45 million and \$0.24 million respectively.

The Group's net cash used in investing activities of \$9.88 million during 9M 2017/2018 was mainly due to the cash purchase of property, plant and equipment of \$11.36 million. The cash used in the purchase of property, plant and equipment was mainly attributable to the machinery and equipment acquired and renovation works done on the new property for Food Manufacturing business at 22 Senoko Way and our existing central kitchen at 6A Wan Lee Road for Gourmetz Pte Ltd, as well as including a new property acquired by Hi-Q Plastic Industries Sdn Bhd in Johor, Malaysia with carrying amount of \$2.42 million. This is offset by the proceeds from the disposal of property, plant and equipment of \$1.43 million, including the net proceeds of \$1.31 million from the disposal of 475 Tampines Street 44 #01-129.



## **Review of Cash Flows** (Continued)

The Group's net cash from financing activities of \$0.19 million during 9M 2017/2018 was mainly due to drawdown of bank borrowings of \$41.32 million and a loan from a related party of \$0.30 million. The cash inflow is offset by the repayment of bank borrowings of \$37.62 million, repayment of finance lease payables of \$1.50 million, dividends paid to the shareholders of \$0.46 million and interest payment of \$1.85 million.

As a result of the above, the net increase in cash and cash equivalents during 9M 2017/2018 was \$2.54 million.

**9. Where a forecast, or a prospect statement, has been previously disclosed to our shareholders, any variance between it and the actual results.**

The Group's profitability for the full financial year ending 31 March 2018, as contained in Paragraph 10 of the Company's results announcement for the six-month period ended 30 September 2017 on 10 November 2017, remain unchanged.

**10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.**

The Food Catering business would continue to focus on strengthening its recurring income streams and capturing a larger market share by pursuing more institutional catering, corporate clients and venue partnerships.

The Food Retail business is currently on the right track and would remain profitable.

The Food Manufacturing business constantly contributes positively to the Group as a result of enhanced cost efficiency and successful restructuring efforts, and the Group would continue to improve the operational efficiency as well as widen its product offerings for the Food Manufacturing business. Meanwhile, the Supplies and Trading business is undergoing a business review to enhance its performance.

Barring any unforeseen circumstances, the Company expects the Group's operations to remain profitable.

**11. Dividend**

**a. Current Financial Period Reported On**

**Any dividend declared for the current financial period reported on?**

None

**b. Corresponding Period of the Immediately Preceding Financial Year**

**Any dividend declared for the corresponding period of the immediately preceding financial year?**

None

**c. Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated).**

Not applicable

**d. The date the dividend is payable**

Not applicable

**e. Books closure date**

Not applicable

**12. If no dividend has been declared/recommendeded, a statement to that effect**

There is no dividend declared in this quarter.

**13. Interested person transactions**

	Aggregate value of all interested person transactions during the financial period under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)
	\$'000	\$'000
<b>Neo Kah Kiat</b>		
(i) GUI Solutions Pte Ltd		
- Cost of goods and services purchased	202.9	-
- Rental and utilities income	18.0	-
(ii) Office premise lease expense <sup>1</sup>	73.8	-
<b>Neo Kah Kiat and Liew Oi Peng</b>		
(i) Office premise lease expense <sup>2</sup>	146.3	-
(ii) Rental of hostel for staff welfare	9.0	-
(iii) Twinkle Investment Pte Ltd		
- Rental of yacht	180.0	-
- Office premise lease expense <sup>3</sup>	76.7	-
- Loan from	300.0	-

**Notes:**

The Group has not obtained any general mandate from shareholders for interested person transactions pursuant to Catalist Rule 920.

- (1) The office premise lease expense paid to the Company's director, Neo Kah Kiat, in 9M 2017/2018 relates to #05-04 at Enterprise One amounting to approximately \$73,800. As the terms of the tenancy agreement for the office premise were supported by independent valuations and with lease period of 3 years, the lease thereunder is not required to comply with Catalist Rule 906 in relation to the approval of the shareholders of the Company as exempted under Catalist Rule 916 (1).
- (2) The office premise lease expense paid to the Company's directors, Neo Kah Kiat and Liew Oi Peng, in 9M 2017/2018 relates to lease expense for #05-03 and #05-05 at Enterprise One amounting to approximately \$146,300. As the terms of the tenancy agreements for the office premises were supported by independent valuations and with lease period of 3 years, the leases thereunder are not required to comply with Catalist Rule 906 in relation to the approval of the shareholders of the Company as exempted under Catalist Rule 916 (1).

- (3) The office premise lease expense paid to the Twinkle Investment Pte. Ltd., which is jointly owned by Neo Kah Kiat and Liew Oi Peng, in 9M 2017/2018 relates to lease expense for #05-06 at Enterprise One amounting to approximately \$76,700. As the terms of the tenancy agreement for the office premise were supported by independent valuations and with lease period of 3 years, the lease thereunder is not required to comply with Catalist Rule 906 in relation to the approval of the shareholders of the Company as exempted under Catalist Rule 916 (1).

**14. Negative assurance confirmation on interim financial results pursuant to Rule 705 (5) of the Catalist Rules**

We, Neo Kah Kiat, and Liew Oi Peng, being two directors of Neo Group Limited (the “**Company**”), do hereby confirm on behalf of the directors of the Company that, to the best of their knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the unaudited consolidated financial statements of the Group for the nine-month period ended 31 December 2017 to be false or misleading in any material aspect.

Neo Kah Kiat  
Chairman and Chief Executive Officer

Liew Oi Peng  
Executive Director

**15. Confirmation that the issuer has procured undertakings from all its directors and executive offices (in the format set out in Appendix 7H) under Rule 720 (1)**

The Company hereby confirms that it has already procured undertakings from all of its Directors and executive officers in the format as set out in Appendix 7H of the Catalist Rules in accordance with Rule 720 (1) of the Catalist Rules.

**BY ORDER OF THE BOARD**

Neo Kah Kiat  
Chairman and Chief Executive Officer  
**7 February 2018**

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This announcement has been prepared by the Company and its contents have been reviewed by the Company’s sponsor, CIMB Bank Berhad, Singapore Branch (the “**Sponsor**”), for compliance with the Singapore Exchange Securities Trading Limited (“**SGX-ST**”), Listing Manual Section B: Rules of Catalist. The Sponsor has not independently verified the contents of this announcement.

This announcement has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this announcement, including the correctness of any of the statements or opinions made or reports contained in this announcement.

The contact person for the Sponsor is Mr. Yee Chia Hsing, Head, Catalist. The contact particulars are 50 Raffles Place #09-01 Singapore Land Tower Singapore 048623, telephone: +65 6337 5115.