JASON MARINE GROUP LIMITED
(Company Registration No. 200716601W)
(Incorporated in the Republic of Singapore)

## FULL-YEAR FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

This announcement has been reviewed by the Company's sponsor, CIMB Bank Berhad, Singapore Branch (the "Sponsor") for compliance with the Singapore Exchange Securities Trading Limited ("SGX-ST") Listing Manual Section B: Rules of Catalist (the "Catalist Rules"). The Sponsor has not independently verified the contents of this announcement. This announcement has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this announcement, including the correctness of any of the statements or opinions made or reports contained in this announcement. The contact person for the Sponsor is Ms Tan Cher Ting, Director, Investment Banking, CIMB Bank Berhad, Singapore Branch, at 50 Raffles Place, \#09-01 Singapore Land Tower, Singapore 048623, Telephone (65) 63375115.

1(a)(i) An income statement (for the Group) together with a comparative statement for the corresponding period of the immediately preceding financial period.

CONSOLIDATED INCOME STATEMENT

|  | Group |  | Increase / <br> (Decrease) \% |
| :---: | :---: | :---: | :---: |
|  | Year end | March |  |
|  | 2018 | 2017 |  |
|  | S\$'000 | $\begin{array}{r} \mathrm{S} \$ \mathbf{\prime} 000 \\ \text { (restated) } \end{array}$ |  |
| Revenue | 31,646 | 33,155 | (4.6) |
| Cost of sales | $(21,428)$ | $(23,163)$ | (7.5) |
| Gross profit | 10,218 | 9,992 | 2.3 |
| Other items of income |  |  |  |
| Interest income | 126 | 114 | 10.5 |
| Other income | 766 | 1,276 | (40.0) |
| Other items of expense |  |  |  |
| Distribution costs | $(4,080)$ | $(4,771)$ | (14.5) |
| General and administrative expenses | $(4,421)$ | $(4,565)$ | (3.2) |
| Other expenses | $(1,894)$ | $(1,064)$ | 78.0 |
| Share of results of associates, net of tax | (523) | (297) | 76.1 |
| Profit before income tax | 192 | 685 | (72.0) |
| Income tax expense | (125) | (269) | (53.5) |
| Profit for the financial year | 67 | 416 | (83.9) |
| Profit attributable to: |  |  |  |
| Owners of the parent | 45 | 406 | (88.9) |
| Non-controlling interests | 22 | 10 | 120.0 |
| Profit for the financial year | 67 | 416 | (83.9) |

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Statement of comprehensive income for the financial year ended 31 March 2018

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|  | Group |  | Increase / <br> (Decrease) \% |
| :---: | :---: | :---: | :---: |
|  | Year ended 31 March |  |  |
|  | 2018 | 2017 |  |
|  | S\$'000 | $\begin{array}{r} \mathbf{S} \$ \mathbf{\prime} 000 \\ \text { (restated) } \end{array}$ |  |
| Profit for the financial year | 67 | 416 | (83.9) |
| Other comprehensive income : |  |  |  |
| Items that will or may be reclassified subsequently to profit or loss |  |  |  |
| Net gain/(loss) on fair value changes of available-for-sale financial assets | 22,979 | (169) | NM |
| Foreign currency differences on translation of foreign operations | (103) | 69 | NM |
| Other comprehensive income for the financial year, net of tax | 22,876 | (100) | NM |
| Total comprehensive income for the financial year | 22,943 | 316 | 7160.4 |
| Total comprehensive income attributable to: |  |  |  |
| Owners of the parent | 22,919 | 316 | 7152.8 |
| Non-controlling interests | 24 | - | NM |
|  | 22,943 | 316 | 7160.4 |

## 1(a)(iii) Notes to consolidated income statements

Profit before income tax is arrived at after crediting/(charging):

| Group |  |
| :---: | ---: |
| Year ended 31 March |  |
| 2018 | 2017 |
| S\$'000 | S\$'000 |
|  | (restated) |

Increase / (Decrease)

Allowance for impairment loss on doubtful third parties trade receivables

| $(207)$ | $(931)$ | $(77.8)$ |
| ---: | ---: | :---: |
| $(46)$ | $(105)$ | $(56.2)$ |
| $(6)$ | $(25)$ | $(76.0)$ |
| $(395)$ | $(456)$ | $(13.4)$ |
| 25 | 19 | 31.6 |
| $(936)$ | 251 | NM |
| 663 | $(199)$ | NM |
| 55 | 6 | 816.7 |
| 258 | 283 | $(8.8)$ |
| 126 | 114 | 10.5 |
| $(35)$ | - | NM |
| $(6)$ | - | NM |
|  |  |  |
| 77 | 20 | 285.0 |
| 22 | 46 | $(52.2)$ |
| 215 | 178 | 20.8 |
|  |  |  |
| 114 | 274 | $(58.4)$ |

NM: Not Meaningful

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1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

STATEMENTS OF FINANCIAL POSITION

|  | Group |  |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | As at 31 March |  |
|  | 31.03.2018 | 31.03.2017 | 01.04.2016 | 2018 | 2017 |
|  | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
|  |  | (restated) | (restated) |  |  |
| Non-current assets |  |  |  |  |  |
| Intangible asset | - | 6 | 31 | - | - |
| Plant and equipment | 1,138 | 1,463 | 901 | - | - |
| Investments in subsidiaries | - |  | - | 15,480 | 15,480 |
| Investments in associates | 844 | 1,117 | 578 | - | - |
| Available-for-sale financial assets | 23,537 | 592 | 662 | - | - |
| Trade receivables | 57 | 136 | - | - | - |
| Deferred tax assets | 1 | 1 | 1 | - | - |
| Total non-current assets | 25,577 | 3,315 | 2,173 | 15,480 | 15,480 |
| Current assets |  |  |  |  |  |
| Inventories | 2,942 | 4,352 | 5,895 | - | - |
| Trade and other receivables | 11,942 | 5,506 | 16,051 | 694 | 575 |
| Derivative financial instruments | 955 | 1,618 | 1,419 | - | - |
| Prepayments | 236 | 212 | 274 | 23 | 24 |
| Current income tax recoverable | 2 | - | 1 | - | - |
| Cash and cash equivalents | 17,881 | 23,874 | 13,956 | 7,278 | 6,996 |
| Total current assets | 33,958 | 35,562 | 37,596 | 7,995 | 7,595 |
| Less: |  |  |  |  |  |
| Current liabilities |  |  |  |  |  |
| Trade and other payables | 6,767 | 7,298 | 8,710 | 298 | 274 |
| Deferred revenue | 6,128 | 7,525 | 7,801 | - | - |
| Current income tax payable | 137 | 495 | 15 | 1 | - |
| Total current liabilities | 13,032 | 15,318 | 16,526 | 299 | 274 |
| Net current assets | 20,926 | 20,244 | 21,070 | 7,696 | 7,321 |
| Less: |  |  |  |  |  |
| Non-current liabilities |  |  |  |  |  |
| Deferred tax liabilities | 51 | 50 | 50 | - | - |
| Total non-current liabilities | 51 | 50 | 50 | - | - |
| Net assets | 46,452 | 23,509 | 23,193 | 23,176 | 22,801 |
| Equity |  |  |  |  |  |
| Share capital | 17,967 | 17,967 | 17,967 | 17,967 | 17,967 |
| Treasury shares | (255) | (255) | (255) | (255) | (255) |
| Fair value adjustment reserve | 23,184 | 205 | 374 | - | - |
| Foreign currency translation account | (143) | (38) | (111) | - | - |
| Retained earnings | 5,645 | 5,600 | 5,194 | 5,464 | 5,089 |
| Equity attributable to the owners of the parent | 46,398 | 23,479 | 23,169 | 23,176 | 22,801 |
| Non-controlling interests | 54 | 30 | 24 | - | - |
| Total equity | 46,452 | 23,509 | 23,193 | 23,176 | 22,801 |

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1(b)(ii) Aggregate amount of group's borrowings and debt securities

Amount repayable in one year or less, or on demand

| As at 31.03.18 |  | As at 31.03.17 |  |
| :---: | :---: | :---: | :---: |
| Secured | Unsecured | Secured | Unsecured |
| S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| - | - | - | - |

Amount repayable after one year

| As at 31.03.18 |  | As at 31.03.17 |  |
| :---: | :---: | :---: | :---: |
| Secured | Unsecured | Secured | Unsecured |
| S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| - | - | - | - |

## Details of any collateral

As at 31 March 2018, the Group did not have any secured or unsecured borrowings.

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

## CONSOLIDATED STATEMENT OF CASH FLOWS

|  | Group |  |
| :---: | :---: | :---: |
|  | Year ended 31 March |  |
|  | 2018 | 2017 |
|  | S\$'000 | S\$'000 |
| Operating activities |  |  |
| Profit before income tax | 192 | 685 |
| Adjustments for: |  |  |
| Allowance for impairment loss on doubtful third parties trade receivables | 207 | 931 |
| Impairment loss on available-for-sale financial asset | 35 | - |
| Allowance for inventory obsolescence | 46 | 105 |
| Amortisation of intangible asset | 6 | 25 |
| Fair value loss/(gain) on derivative financial instruments | 663 | (199) |
| Depreciation of plant and equipment | 395 | 456 |
| Dividend income | (25) | (19) |
| Gain on disposal of plant and equipment | (55) | (6) |
| Interest income | (126) | (114) |
| Plant and equipment written off | 6 | - |
| Share of results of associates | 523 | 297 |
| Write-back of trade payables | (22) | (46) |
| Write-back of allowance for impairment loss on doubtful third parties trade and other receivables | (114) | (274) |
| Operating cash flows before working capital changes | 1,731 | 1,841 |
| Working capital changes: |  |  |
| Inventories | 1,364 | 1,438 |
| Trade and other receivables | $(6,500)$ | 9,371 |
| Prepayments | (24) | 62 |
| Trade and other payables | (509) | $(1,725)$ |
| Deferred revenue | $(1,397)$ | (276) |
| Cash generated (used in)/from operations | $(5,335)$ | 10,711 |
| Interest received | 126 | 114 |
| Income tax (paid)/refunded | (484) | 212 |
| Net cash (used in)/from operating activities | $(5,693)$ | 11,037 |

## Investing activities

Acquisition of shares in an associate company

| $(200)$ | $(568)$ |
| ---: | ---: | ---: |
| 25 | 33 |
| 188 | 11 |
| $(210)$ |  |
|  | $(197)$ |
|  | $(1,188)$ |

Net cash used in investing activities

| $(5,890)$ | 9,849 |  |
| ---: | ---: | ---: |
| 23,874 | 13,956 |  |
| $(103)$ |  |  |
|  | 69 |  |
|  |  | 23,874 |

Cash and cash equivalents comprise the following:
Fixed deposits
Cash and bank balances
Cash and cash equivalents included in the consolidated statement of cash flows

| 12,840 |  |  |
| ---: | ---: | ---: |
| 5,041 |  |  |
|  |  | 12,257 <br> 11,617 |
|  |  |  |

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1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

## STATEMENTS OF CHANGES IN EQUITY

| Group | Share capital S\$'000 | Treasury shares S\$'000 | Fair value adjustment reserve S\$'000 | Foreign currency translation account S\$'000 | Retained earnings S\$'000 | Equity attributable to owners of the parent S\$'000 | Noncontrolling interests S\$'000 | Total equity S\$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 April 2017 as restated | 17,967 | (255) | 205 | (38) | 5,600 | 23,479 | 30 | 23,509 |
| Profit for the financial year | - |  | - | - | 45 | 45 | 22 | 67 |
| Other comprehensive income for the financial year |  |  |  |  |  |  |  |  |
| Net gain on fair value changes of available-for-sale financial assets | - | - | 22,979 | - | - | 22,979 | - | 22,979 |
| Foreign currency differences on translation of foreign operations | - | - | - | (105) | - | (105) | 2 | (103) |
| Total comprehensive income for the financial year | - | - | 22,979 | (105) | 45 | 22,919 | 24 | 22,943 |
| Balance at 31 March 2018 | 17,967 | (255) | 23,184 | (143) | 5,645 | 46,398 | 54 | 46,452 |


| Balance at 1 April 2016 as restated | 17,967 | (255) | 374 | (111) | 5,194 | 23,169 | 24 | 23,193 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total comprehensive income for the financial year, as previously reported | - | - | - | 73 | 363 | 436 | 6 | 442 |
| Profit for the financial year, as previously reported | - | - | - | - | 363 | 363 | 10 | 373 |
| Foreign currenncy differences on translation of foreign operations | - | - | - | 73 | - | 73 | (4) | 69 |
| Prior year restatement effect on | - | - | (169) | - | 43 | (126) | - | (126) |
| Profit for the financial year | - | - | - | - | 43 | 43 | - | 43 |
| Other comprehensive income for the financial year |  |  |  |  |  |  |  |  |
| Net loss on fair value changes of available-for-sale financial assets | - | - | (169) | - | - | (169) | - | (169) |
| Total comprehensive income for the financial year, as restated | - | - | (169) | 73 | 406 | 310 | 6 | 316 |
| Balance at 31 March 2017 as restated | 17,967 | (255) | 205 | (38) | 5,600 | 23,479 | 30 | 23,509 |

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1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

STATEMENTS OF CHANGES IN EQUITY

| Group | Share capital S\$'000 | $\begin{array}{r} \text { Treasury } \\ \text { shares } \\ \mathbf{S} \$ \mathbf{\prime} 000 \\ \hline \end{array}$ | Fair value adjustment reserve S\$'000 | Foreign currency translation account S\$'000 | Retained earnings S\$'000 | Equity attributable to owners of the parent S\$'000 | Non- controlling interests $\mathrm{S} \$ \mathbf{} \mathbf{\prime} 000$ | $\begin{array}{r} \text { Total equity } \\ \mathbf{S} \$ \mathbf{\prime} 000 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 April 2015 as previously reported | 17,967 | (25) | - | (196) | 11,859 | 29,605 | 8 | 29,613 |
| Total comprehensive income for the financial year, as previously stated | - | - | - | 85 | $(5,996)$ | $(5,911)$ | 16 | $(5,895)$ |
| Loss for the financial year, as previously reported | - | - | - | - | $(5,996)$ | $(5,996)$ | 12 | $(5,984)$ |
| Foreign currenncy differences on translation of foreign operations | - | - | - | 85 | - | 85 | 4 | 89 |
|  | - | - | 374 | - | 906 | 1,280 | - | 1,280 |
| Prior year restatement effect on |  |  |  |  |  |  |  |  |
| Profit for the financial year | - | - | - | - | 906 | 906 | - | 906 |
| Other comprehensive income for the financial year |  |  |  |  |  |  |  |  |
| Net gain on fair value changes of available-for-sale financial assets | - | - | 374 | - | - | 374 | - | 374 |
| Total comprehensive income for the financial year, as restated | - | - | 374 | 85 | $(5,090)$ | $(4,631)$ | 16 | $(4,615)$ |
| Treasury shares | - | (230) | - | - | - | (230) | - | (230) |
| Dividends | - | - | - | - | $(1,575)$ | $(1,575)$ | - | $(1,575)$ |
| Total transactions with the owners of the parent | - | (230) | - | - | $(1,575)$ | $(1,805)$ | - | $(1,805)$ |
| Balance at 1 April 2016 as restated | 17,967 | (255) | 374 | (111) | 5,194 | 23,169 | 24 | 23,193 |

## STATEMENTS OF CHANGES IN EQUITY

| Company | Share capital S\＄＇000 | Treasury shares S\＄＇000 | Retained earnings S\＄＇000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at 1 April 2017 | 17，967 | （255） | 5，089 | 22，801 |
| Profit for the financial year | － | － | 375 | 375 |
| Total comprehensive income for the financial year | － | － | 375 | 375 |
| Total transactions with the owners of the parent | － | － | － | － |
| Balance at 31 March 2018 | 17，967 | （255） | 5，464 | 23，176 |
| Balance at 1 April 2016 | 17，967 | （255） | 2，550 | 20，262 |
| Profit for the financial year | － | － | 2，539 | 2，539 |
| Total comprehensive income for the financial year | － | － | 2，539 | 2，539 |
| Total transactions with the owners of the parent | － | － | － |  |
| Balance at 31 March 2017 | 17，967 | （255） | 5，089 | 22，801 |

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1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buybacks, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of corresponding period of the immediately preceding financial year.

There were no changes in the Company's share capital since the end of the previous period reported on, being the period between 1 October 2017 and 31 March 2018.

The Company held 1,000,000 treasury shares as at 31 March 2018 ( 31 March 2017: 1,000,000). There were no subsidiary holdings as at 31 March 2018 (31 March 2017: Nil). The percentage of the number of treasury shares held against the total number of issued ordinary shares (excluding treasury shares) in the capital of the Company ("Shares") as at 31 March 2018 was approximately $0.9 \%$ ( 31 March 2017: 0.9\%).

As at 31 March 2018 and 31 March 2017, the Company did not have any outstanding options or convertibles.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at end of the immediately preceding year.

|  | As at | As at |
| :--- | ---: | ---: |
|  | $\mathbf{3 1 . 0 3 . 1 8}$ | $\mathbf{3 1 . 0 3 . 1 7}$ |
| Total number of issued Shares | $106,000,000$ | $106,000,000$ |
| Less: Total number of treasury shares | $1,000,000$ | $1,000,000$ |
| Total number of issued Shares excluding treasury shares | $\underline{105,000,000}$ | $\underline{105,000,000}$ |

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at end of the current financial period reporting on.

|  | Financial year ended |  |
| :--- | ---: | ---: |
|  | $\mathbf{3 1 . 0 3 . 1 8}$ | $\mathbf{3 1 . 0 3 . 1 7}$ |
| Treasury shares: |  |  |
| Balance at beginning of financial year | $1,000,000$ | $1,000,000$ |
| Share buy-back   <br> Balance at end of financial year $-1,000,000$ - | $=$ | $1,000,000$ |

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at end of the current financial period reported on.

Not applicable as the Company did not have any subsidiary holdings.
2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited nor reviewed by the auditors of the Company.
3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable as the figures have not been audited or reviewed.

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4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Save as disclosed in paragraph 5 below, the Group has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period as compared to its most recent audited consolidated financial statements for the financial year ended 31 March 2017.
5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

In the current reporting period, the Group has adopted all of the new or revised Financial Reporting Standards ("FRS") and Interpretations to FRS ("INT FRS") that are relevant to its operations which are effective for annual periods beginning on or after 1 April 2017. The adoption of these new and revised FRS and INT FRS did not result in any substantive change to the Group's accounting policies or any significant impact on the Group's financial statements for the financial year ended 31 March 2018.
6. Earnings per ordinary share of the group for the current financial year reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

| EARNINGS PER SHARE ("EPS") | Group |  |
| :---: | :---: | :---: |
|  | Financial year ended 31 March |  |
|  | 2018 | $\begin{array}{r} 2017 \\ \text { (restated) } \end{array}$ |
| Profit for the financial year attributable to owners of the parent ( $\mathrm{S} \$ \mathbf{\prime} 000$ ) | 45 | 406 |
| Weighted average number of Shares used in the computation of EPS ('000) | 105,000 | 105,000 |
| EPS (cents) <br> (Basic and diluted) ${ }^{(1)}$ | 0.04 | 0.39 |

Note:
(1) Basic and diluted EPS are the same as the Company did not have any outstanding instruments convertible into, rights to subscribe for, and/or options in respect of, its Shares during these financial periods.
7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the: -
(a) current financial period reported on; and
(b) immediately preceding financial year.

| NET ASSET VALUE ("NAV") | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As at } \\ 31.03 .18 \end{gathered}$ | As at 31.03 .17 (restated) | $\begin{gathered} \text { As at } \\ 31.03 .18 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31.03 .17 \end{gathered}$ |
| NAV per Share (cents) | 44.24 | 22.39 | 22.07 | 21.72 |
| Number of Shares (excluding treasury shares) used in computation of NAV per Share ('000) | 105,000 | 105,000 | 105,000 | 105,000 |

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8．A review of the performance of the group，to the extent necessary for a reasonable understanding of the group＇s business．It must include a discussion of the following ：－
（a）any significant factors that affected the turnover，costs，and earnings of the group for the current financial period reported on，including（where applicable）seasonal or cyclical factors；and（b）any material factors that affected the cash flow，working capital，assets or liabilities of the group during the current financial period reported on．

## REVIEW OF INCOME STATEMENT OF THE GROUP

Financial year ended 31 March 2018 （＂FY2018＂）versus financial year ended 31 March 2017 （＂FY2017＂）

## Revenue

The Group＇s revenue decreased by approximately $\mathrm{S} \$ 1.6$ million or $4.6 \%$ from $\mathrm{S} \$ 33.2$ million in FY 2017 to $\mathrm{S} \$ 31.6$ million in FY2018 mainly due to a decrease in airtime revenue．

Revenue from sale of goods increased by approximately S $\$ 0.4$ million or $1.8 \%$ from $\mathrm{S} \$ 22.5$ million in FY2017 to $\mathrm{S} \$ 22.9$ million in FY2018．

Revenue from rendering of services which relates to equipment leasing and provision of maintenance and support services remained unchanged at approximately S\＄6．3 million in FY2017 and FY2018．

Airtime revenue decreased by approximately S $\$ 1.9$ million or $43.4 \%$ from $\mathrm{S} \$ 4.4$ million in FY 2017 to $\mathrm{S} \$ 2.5$ million in FY2018 due to a decrease in airtime services taken up by customers．

## Gross profit

The Group＇s gross profit increased by approximately S $\$ 0.2$ million or $2.3 \%$ from $\mathrm{S} \$ 10.0$ million in FY2017 to $\mathrm{S} \$ 10.2$ million in FY2018．This increase was attributable mainly to the better gross profit margin from rendering of services segment．The overall gross profit margin increased from $30.1 \%$ in FY 2017 to $32.3 \%$ in FY 2018 ．Overall gross profit margin improved due to reduction in costs and improvement in operational efficiency．

Gross profit from sale of goods increased by approximately S $\$ 0.1$ million or $1.9 \%$ from S $\$ 7.2$ million in FY 2017 to $\mathrm{S} \$ 7.3$ million in FY2018．Gross profit margin of this segment remained unchanged at 32．1\％in FY2017 and FY2018．

Gross profit from rendering of services increased by approximately S\＄0．5 million or $24.6 \%$ from S\＄2．1 million in FY2017 to $\mathrm{S} \$ 2.6$ million in FY2018．Gross profit margin of this segment increased from $33.9 \%$ in FY 2017 to $41.7 \%$ in FY 2018.

Gross profit from airtime revenue decreased by approximately $\mathrm{S} \$ 0.4$ million or $61.9 \%$ from $\mathrm{S} \$ 0.7$ million in FY 2017 to S $\$ 0.3$ million in FY2018．Gross profit margin of this segment decreased from $14.3 \%$ in FY2017 to $10.6 \%$ in FY2018．

## Other items of income

Other items of income（including interest income）for FY2018 decreased by approximately S $\$ 0.5$ million or $35.8 \%$ from S $\$ 1.4$ million in FY2017 to S $\$ 0.9$ million in FY2018．This was due mainly to the absence of fair value gain on derivative financial instruments of $S \$ 0.2$ million and of net exchange gain of $S \$ 0.3$ million and a decrease in write－back of allowance for impairment loss on doubtful third parties trade and other receivables of $\$ 0.2$ million which was offset by the increase in the gain on disposal of plant and equipment of S $\$ 0.1$ million and the increase in sponsorships and other sundry income of S $\$ 0.1$ million in aggregate．

## Distribution costs

The Group＇s distribution costs decreased by approximately S $\$ 0.7$ million or $14.5 \%$ from S $\$ 4.8$ million in FY 2017 to $\mathrm{S} \$ 4.1$ million in FY2018．This was due mainly to lower salaries paid for sales，marketing and support staff．

## General and administrative expenses

The Group＇s general and administrative expenses for FY2018 decreased by approximately S $\$ 0.2$ million or $3.2 \%$ from $\mathrm{S} \$ 4.6$ million in FY2017 to $\mathrm{S} \$ 4.4$ million in FY2018．This was due mainly to the decrease in rental of premises of S\＄0．2 million，general expenses and repair and maintenance expenses of S $\$ 0.2$ million in aggregate，which were partially offset by a one－off payment to a retired executive director during FY2018．

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## Other expenses

Other expenses increased by approximately S $\$ 0.8$ million or $78.0 \%$ from S $\$ 1.1$ million in FY2017 to S $\$ 1.9$ million in FY2018 due to the increase in net exchange loss of $\$ 0.9$ million arising from the depreciation of US\＄against $\mathbf{S} \$$ and fair value loss on derivative financial instruments of $S \$ 1.6$ million．The fair value loss on derivative financial instruments was mainly due to the fair valuation loss of $\mathbf{S} \$ 1.6$ million in relation to the put option on the $1,363,953$ common stock shares in eMarine Global Inc． （＂eMarine Global＂）held by the Group＇s wholly－owned subsidiary Jason Venture Pte．Ltd．（＂JV＂）（the＂Put Option＂）．The Put Option allows JV the flexibility to sell its shares in eMarine Global in whole or parts to Mr Ung Gyu Kim，the CEO of eMarine Global，between 1 January 2017 and 31 December 2019 at the exercise price of 759 Korean won per share plus interest accrued at a rate of $5.38 \%$ per annum from 28 October 2011 to the date the Put Option is exercised under the terms of the relevant agreement．

As at 31 March 2018，the fair value of the Put Option was $S \$ 3$ against $\mathrm{S} \$ 1.6$ million as at 31 March 2017 （restated）．In determining the fair value of the Put Option，the applied binomial model took into consideration parameters such as the US\＄ market price of eMarine Global＇s shares versus the exercise price in Korean won，the exchange rate volatility between the two currencies，the differences in the risk－free rates between the US and South Korea，and the remaining life of 1.75 years to 31 December 2019．The price of eMarine Global＇s shares used in the valuation model was US $\$ 13.00$ or approximately 13,827 Korean won per share．

The Group has also restated its balance sheet to better reflect the value of JV＇s shareholding in eMarine Global separately from the fair value of the Put Option，in accordance with the Singapore Financial Reporting Standard 39 －Financial Instruments Recognition and Measurement（＂FRS 39＂）．

The abovementioned was partially offset by the fair value gain of $\mathrm{S} \$ 0.9$ million which relates to the financial performance of Sense Infosys Pte．Ltd．（＂SIS＂）．Pursuant to the agreements previously entered into between JV and SIS，in the event that SIS cannot achieve a pre－specified amount of consolidated net profit target for the financial year ending 31 March 2019，JV（as a holder of Series A Convertible Preference Shares（＂CPS＂）and Series A2 CPS），shall be issued such number of bonus Series A CPS and Series A2 CPS based on a specified formula in the agreements．

These were further offset by the decrease in allowance for impairment loss on doubtful third parties trade receivables of $\mathrm{S} \$ 0.7$ million which were previously provided in respect of customers that had undergone judicial management and the decrease in allowances for inventory obsolescence of S $\$ 0.1$ million．

## Share of results of associates

The Group＇s share of loss from associates increased by approximately S $\$ 0.2$ million or $76.1 \%$ from S $\$ 0.3$ million in FY2017 to S $\$ 0.5$ million in FY2018．

## Income tax expenses

Income tax expense was approximately S\＄0．1 million in FY2018 as compared to approximately S\＄0．3 million in FY2017．

## Profit after income tax attributable to owners of the parent

As a result of the foregoing，profit after income tax attributable to owners of the parent generated for FY2018 was approximately S $\$ 45,000$ as compared to a profit after income tax attributable to owners of the parent of approximately $\mathrm{S} \$ 406,000$ recorded in FY2017．The Group recorded net profit margin of $0.1 \%$ in FY2018 as compared to a net profit margin of $1.2 \%$ in FY2017．

## Other comprehensive income

The net gain on fair value changes of available－for－sale financial assets of S\＄23．0 million，which was due to the increase in fair value of available－for－sale financial assets has been taken into account under other comprehensive income．

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## REVIEW OF STATEMENT OF FINANCIAL POSITION OF THE GROUP

Total non－current assets increased by approximately S $\$ 22.3$ million，from S $\$ 3.3$ million as at 31 March 2017 to $\mathrm{S} \$ 25.6$ million as at 31 March 2018．This was mainly due to a significant increase in available－for－sale financial assets of approximately S\＄23．0 million．The net gain on fair value changes of available－for－sale financial assets mainly relates to the Group＇s investment in e－ Marine Co．，Ltd．（＂e－Marine＂）．In July 2017，e－Marine undertook a corporate exercise pursuant to which it became a wholly owned subsidiary of Pollex，Inc．（＂Pollex＂）which is listed on the OTC Pink Market in the U．S．As a result of the corporate exercise，the Group＇s equity interest of approximately $9.6 \%$ in e－Marine was exchanged into approximately $6.0 \%$ in Pollex Pollex subsequently changed its name to eMarine Global in September 2017．The Group＇s stake of $6.0 \%$ in eMarine Global was subject to a lock－up period of 6 months from 25 July 2017 which has expired on 25 January 2018．The net gain on fair value changes of available－for－sale financial assets of $\mathbf{S} \$ 23.0$ million has been taken into account under other comprehensive income．

Shareholders should note that depending on market conditions and other relevant factors，the gain，if any，that the Group may be able to realise on its investment in eMarine Global may not necessarily be the same or close to the accounting impact reflected in the Group＇s unaudited consolidated financial statements for FY2018．It should be noted that trading in eMarine Global shares appears to be illiquid and that its share prices have been volatile．

The aforementioned increase in available－for－sale financial assets of $S \$ 23.0$ million was partially offset by a decrease in plant and equipment of $\mathrm{S} \$ 0.3$ million and a decrease in investments in associates of $\mathrm{S} \$ 0.3$ million．The decrease in investments in associates of $\mathrm{S} \$ 0.3$ million was a result of share of loss of associates of $\mathrm{S} \$ 0.5$ million which was offset by an increase in investment in Ipromar（Pte）Ltd（＂Ipromar＂）of S\＄0．2 million pursuant to the conversion of the Group＇s loan into equity in Ipromar．

Total current assets decreased by approximately S $\$ 1.6$ million，from $\mathrm{S} \$ 35.6$ million as at 31 March 2017 （restated）to $\mathrm{S} \$ 34.0$ million as at 31 March 2018．This was mainly due to the decreases in inventories of S\＄1．4 million，cash and cash equivalents of S $\$ 6.0$ million and derivative financial instrument of $\mathrm{S} \$ 0.6$ million，which were partially offset by the increase in trade and other receivables of $S \$ 6.4$ million mainly as a result of billings to a customer whom the Group has a sizeable contract with．

Total current liabilities decreased by approximately $\mathbf{S} \$ 2.3$ million，from $\mathrm{S} \$ 15.3$ million as at 31 March 2017 to $\mathbf{S} \$ 13.0$ million as at 31 March 2018．This was due mainly to the decrease in trade and other payables of $\mathrm{S} \$ 0.5$ million，deferred revenue of $\mathrm{S} \$ 1.4$ million and income tax payable of S $\$ 0.4$ million．

As at 31 March 2018，the Group＇s equity attributable to the owners of the parent amounted to approximately $\mathbf{S} \$ 46.4$ million， comprising mainly share capital of $S \$ 18.0$ million，fair value adjustment reserve of approximately $\mathbf{S} \$ 23.2$ million in respect of the Group＇s investment in eMarine Global and retained earnings of $\mathrm{S} \$ 5.6$ million，partially offset by treasury shares held of approximately $\mathbf{S} \$ 0.3$ million and foreign currency translation account of approximately $\mathbf{S} \$ 0.1$ million．

## REVIEW OF STATEMENT OF CASH FLOWS OF THE GROUP

In FY2018，the Group generated net cash from operating activities before working capital changes of approximately S\＄1．7 million．Net cash used in working capital amounted to $\mathrm{S} \$ 7.0$ million which was mainly due to the increase in trade and other receivables of $S \$ 6.5$ million，decrease in trade and other payables of $S \$ 0.5$ million and the decrease in deferred revenue of S $\$ 1.4$ million，which were partially offset by the decrease in inventories of S $\$ 1.4$ million．After payment of income tax of $\mathrm{S} \$ 0.5$ million and receipt of interest received of $\mathbf{S} \$ 0.1$ million，the net cash used in operating activities amounted to $\mathbf{S} \$ 5.7$ million for FY2018．

Net cash used in investing activities in FY2018 was approximately S $\$ 0.2$ million．This was due mainly to the conversion of the convertible loan to Ipromar of S\＄0．2 million into new ordinary shares in the capital of Ipromar by Jason Venture Pte．Ltd．，a wholly owned subsidiary of the Group，on 15 December 2017 and the purchase of plant and equipment of S $\$ 0.2$ million，which was partially offset by proceeds from the disposal of plant and equipment of $\mathrm{S} \$ 0.2$ million．

No cash was generated or used in financing activities in FY2018 and FY2017．

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9．Where a forecast，or a prospect statement，has been previously disclosed to shareholders，any variance between it and the actual results．

No forecast or prospect statement in relation to the Group＇s full year results for FY2018 has been previously disclosed to shareholders．

10．A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months．

Notwithstanding the improved conditions in the global marine and offshore oil and gas industry，the Group expects market conditions to remain challenging and its financial performance will continue to be affected．Pressure on margins will continue to persist on the back of softer demand for goods and services and intense market competition．As such，the Group is cautious over its industry outlook．

The Group will focus on strengthening its existing business and look for opportunities to expand and differentiate business activities by creating value for customers and leveraging on technology．At the same time，the Group will actively exercise prudence in managing operational costs．

11．Dividend
（a）Any dividend declared for the current financial period reported on？
Yes．The first and final dividend in respect of FY2018，as proposed below，is subject to the approval of shareholders at the Company＇s annual general meeting to be held in July 2018.

| Name of dividend | First and Final Dividend |
| :--- | :--- |
| Dividend type | Cash |
| Dividend rate | 0.5 cent per share |
| Tax rate | Tax exempt（One－tier） |
| Total annual dividend | S\＄525，000 |

（b）Corresponding Period of the Immediately Preceding Financial Year
No．The Board did not recommend any dividend in respect of FY2017．

| Name of dividend | First and Final Dividend |
| :--- | :--- |
| Dividend type | Nil |
| Dividend rate | - |
| Tax rate | - |
| Total annual dividend | - |

（c）Whether the dividend is before tax，net of tax or tax exempt．If before tax or net of tax，state the tax rate and the country where the dividend is derived．（If the dividend is not taxable in the hands of shareholders，this must be stated）

Tax exempt（one－tier）
（d）Date payable
To be announced at a later date．
（e）Books closure date
To be announced at a later date．

12．If no dividend has been declared／recommended，a statement to that effect．

Not applicable．The Company＇s board of directors is recommending to declare a dividend in respect of FY2018．
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PART II－ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT（This part is not applicable to Q1，Q2，Q3 or Half Year Results）
13．Segmented revenue and results for business or geographical segments（of the group）in the form presented in the issuer＇s most recently audited annual financial statements，with comparative information for the immediately preceding year

## Business Segments

The Group is primarily engaged in three business segments namely：
（i）Sale of marine communication，navigation and automation systems（sale of goods）；
（ii）Provision of maintenance and support services（rendering of services）；and
（iii）Resale of airtime services（airtime revenue）．
Financial year ended 31 March 2018

| Group | Sale of goods | Rendering of services | Airtime revenue | Unallocated | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S\＄＇000 | S\＄＇000 | S\＄＇000 | S\＄＇000 | S\＄＇000 | S\＄＇000 |
| Revenue |  |  |  |  |  |  |
| External revenue | 22，860 | 6，271 | 2，515 | － | － | 31，646 |
| Inter－segment revenue | 1，412 | 938 | 6 | － | $(2,356)$ | － |
|  | 24，272 | 7，209 | 2，521 | － | $(2,356)$ | 31，646 |
| Results |  |  |  |  |  |  |
| Gain on disposal of plant and equipment | － | － | － | 55 | － | 55 |
| Write－back of allowance for impairment loss on doubtful third parties trade and other receivables | 64 | － | － | 50 | － | 114 |
| Interest income | － | － | － | 126 | － | 126 |
| Depreciation of plant and equipment | （61） | （301） | （6） | （27） | － | （395） |
| Amortisation of intangible asset | － | － | － | （6） | － | （6） |
| Share of results of associates | － | － | － | － | （523） | （523） |
| Other non－cash expenses： <br> －allowance for impairment loss on doubtful third parties trade receivables | （162） | （7） | （38） | － | － | （207） |
| －allowance for inventory obsolescence | （46） | （7） | （38） | － | － | （46） |
| －allowance for impairment loss on available－for－sale financial assets | － | － | － | （35） | － | （35） |
| Segment profit／（loss） | 2，117 | 307 | （100） | （641） | $(1,491)$ | 192 |
| Capital expenditure |  |  |  |  |  |  |
| Plant and equipment | 48 | 158 | 4 | － | － | 210 |
| Assets and liabilities |  |  |  |  |  |  |
| Segment assets | 18，357 | 4，525 | 1，572 | 36，015 | $(25,315)$ | 35，154 |
| Available－for－sale financial assets | － | － | － | 23，541 | （4） | 23，537 |
| Investments in associates | － | － | － | 1，516 | （672） | 844 |
|  |  |  |  |  |  | 59，535 |
| Segment liabilities | 10，060 | 5，292 | 1，107 | 6，151 | $(9,664)$ | 12，946 |
| Current income tax payable | 99 | 25 | 12 | 1 | － | 137 |
|  |  |  |  |  |  | 13，083 |

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## Financial year ended 31 March 2017 (restated)

| Group | Sale of goods S\$'000 | Rendering of services S\$'000 | Airtime revenue <br> S\$'000 | Unallocated S\$'000 | Eliminations S\$'000 | $\begin{aligned} & \text { Total } \\ & \text { s\$'000 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |
| External revenue | 22,458 | 6,257 | 4,440 | - | - | 33,155 |
| Inter-segment revenue | 822 | 969 | 11 | - | $(1,802)$ | - |
|  | 23,280 | 7,226 | 4,451 | - | $(1,802)$ | 33,155 |
| Results |  |  |  |  |  |  |
| Fair value of derivative financial instruments | - | - | - | - | - | - |
| Gain on disposal of available-for-sale financial asset | - | - | - | 6 | - | 6 |
| Write-back of allowance for impairment loss on doubtful third parties trade receivables | 4 | 5 | 259 | 6 | - | 274 |
| Interest income | - | - | - | 114 | - | 114 |
| Depreciation of plant and equipment | (91) | (321) | (8) | (36) | - | (456) |
| Amortisation of intangible asset | - | ( | - | (25) | - | (25) |
| Share of results of associates | - | - | - | - | (297) | (297) |
| Other non-cash expenses: allowance for impairment loss on doubtful third parties trade receivables | (301) | (35) | (595) | - | - | (931) |
| - allowance for inventory obsolescence | (105) | (35) | (595) | - | - | (105) |
| - impairment loss on available-for-sale financial asset | - | - | - | - | - | - |
| Segment profit/(loss) | 1,010 | 235 | (410) | 3,004 | $(3,154)$ | 685 |
| Capital expenditure |  |  |  |  |  |  |
| Plant and equipment | 55 | 957 | 11 | - | - | 1,023 |
| Assets and liabilities |  |  |  |  |  |  |
| Segment assets Available-for-sale financial assets | 13,245 | 3,639 | 1,674 | 42,139 | $(23,529)$ | 37,168 |
|  | - | - | - | 596 | (4) | 592 |
| Investments in associates | - | - | - | 1,266 | (149) | 1,117 |
|  |  |  |  |  |  | 38,877 |
| Segment liabilities | 10,457 | 5,292 | 1,879 | 5,139 | $(7,894)$ | 14,873 |
| Current income tax payable | 335 | 94 | 66 | - | - | 495 |
|  |  |  |  |  |  | 15,368 |

## Geographical Segments

The Group's operates in six main geographical areas. The revenue classification below is based on the country in which the Group's customers are located.

## Revenue from external customers

Singapore

| FY2018 | FY2017 |
| :---: | :---: |
| \$'000 | \$'000 |
| 14,126 | 13,374 |
| 6,341 | 7,942 |
| 3,698 | 2,899 |
| 1,194 | 1,765 |
| 1,020 | 957 |
| 594 | 744 |
| 4,673 | 5,474 |
| 31,646 | 33,155 |

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## Geographical Segments－continued

|  | FY2018 | FY2017 |
| :---: | :---: | :---: |
|  | \＄＇000 | \＄＇000 |
| Non－current assets |  |  |
| Singapore | 1，895 | 2，458 |
| People＇s Republic of China | 13 | 20 |
| Others | 74 | 108 |
|  | 1，982 | 2，586 |

Non－current assets information presented above excludes available－for－sale financial assets，deferred tax assets and trade and other receivables．

14．In the review of performance，the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

In FY2017，the key geographical segments，namely Singapore，China，Indonesia，Malaysia，Germany and Denmark accounted for $40.3 \%, 24.0 \%, 8.7 \%, 5.3 \%, 2.9 \%$ and $2.2 \%$ of the Group＇s total revenue，respectively，while other countries accounted for the remaining 16．6\％．In FY2018，Singapore，China，Indonesia，Malaysia，Germany and Denmark accounted for $44.6 \%, 20.0 \%, 11.7 \%, 3.8 \%, 3.2 \%$ ，and $1.9 \%$ of the Group＇s total revenue，respectively，while other countries accounted for the remaining $14.8 \%$ ．

Please also refer to paragraph 8 of this announcement．

15．A breakdown of sales

|  | Group |  | Increase／ <br> （Decrease） |
| :--- | :---: | ---: | ---: |
| $\%$ |  |  |  |

16．A breakdown of the total annual dividend（in dollar value）for the issuer＇s latest full year and its previous full year

| Total annual ordinary <br> dividend | Latest Full Year <br> （FY2018） <br> （S\＄） | Previous Full Year <br> （FY2017） <br> （S\＄） |
| :--- | :---: | :---: |
| Interim（Tax exempt one－tier） <br> Final（Tax exempt one－tier） <br> Total： | - | - |
|  | 525,000 | - |
|  | 525,000 | - |

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## 17. Interested Person Transactions



The Group did not obtain any general mandate from shareholders for interested person transactions.
18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule $704(10)$. If there are no such persons, the issuer must make an appropriate negative statement

Pursuant to Rule $704(10)$ of the Catalist Rules, the Company confirms that there were no persons occupying a managerial position in the Company or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the Company.
19. Confirmation pursuant to Appendix 7H of Rule 720(1) of the Listing Manual

The Company confirms that it has already procured signed undertakings from all its directors and relevant executive officers in the format as set out in Appendix 7H of the Catalist Rules in accordance with Rule 720(1) of the Catalist Rules, as revised by the SGX-ST on 21 January 2016.

## BY ORDER OF THE BOARD

Foo Chew Tuck
Executive Chairman and CEO
30 May 2018

