#### **MARY CHIA HOLDINGS LIMITED**

Company Registration No. 200907634N (Incorporated in Singapore)

## **UNAUDITED FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018**

# PART 1 INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

|   | Grou              |            |          |                  |
|---|-------------------|------------|----------|------------------|
|   | For the financial | year ended |          |                  |
|   | 31-Mar-18         | 31-Mar-17  |          |                  |
|   | Unaudited         | Audited    | Variance | Variance         |
|   | \$'000            | \$'000     | \$'000   | %                |
| Revenue   | 9,201             | 9,177      | 24       | 0.3%             |
| Other operating income                                    | 196               | 553        | (357)    | -64.6%           |
| Purchases and related costs                               | (394)             | (452)      | 58       | -12.8%           |
| Changes in inventories                                    | 32                | (250)      | n/m      | n/m              |
| Depreciation of property, plant and equipment             | (445)             | (540)      | 95       | -17.6%           |
| Staff costs   | (5,728)           | (5,929)    | 201      | -3.4%            |
| Operating lease expenses                                  | (3,538)           | (4,457)    | 919      | -20.6%           |
| Other operating expenses                                  | (3,876)           | (3,426)    | (450)    | 13.1%            |
| Finance costs   | (891)             | (891)      | -        | 0.0%             |
| Loss before income tax                                    | (5,443)           | (6,215)    | 772      | -12.4%           |
| Income tax expenses                                       | (95)              | (197)      |          |                  |
| Loss for the year, net of tax                             | (5,538)           | (6,412)    | 874      | -13.6%           |
| Other comprehensive loss for the year, net of tax items   |                   |            |          |                  |
| that may be reclassified subsequently to profit or loss:  |                   |            |          |                  |
| Exchange differences on translation of foreign operations | (106)             | (71)       | n/m      | n/m              |
| Total comprehensive loss for the year                     | (5,644)           | (6,483)    | 839      | -12.9%           |
| Loss attributable to:                                     |                   |            |          |                  |
| Equity holders of the Company                             | (5,824)           | (6,128)    | 304      | -5.0%            |
| Non-controlling interest                                  | 286               | (284)      | 570      | -200.7%          |
|   | (5,538)           | (6,412)    | 874      | -13.6%           |
| Total common ancies la constatibutable to                 |                   |            |          |                  |
| Total comprehensive loss attributable to:                 | (5,930)           | (6,199)    | 260      | -4.3%            |
| Equity holders of the Company                             | , , ,             | , , ,      | 269      | -4.3%<br>-200.7% |
| Non-controlling interest                                  | 286               | (284)      | 570      |                  |
| n/m: not meaningful                                       | (5,644)           | (6,483)    | 839      | -12.9%           |

# 1(a)(ii) Notes to consolidated statement of comprehensive income

Loss before income tax is determined after charging:

|  | Group                         |                             |          |          |
|--|-------------------------------|-----------------------------|----------|----------|
|  | For the financial             |                             |          |          |
|  | <b>31-Mar-18</b><br>Unaudited | <b>31-Mar-17</b><br>Audited | Variance | Variance |
|  | \$'000                        | \$'000                      | \$'000   | %        |
| Advertising and marketing expenses       | 145                           | 440                         | (295)    | -67.0%   |
| Legal and professional fees              | 551                           | 404                         | 147      | 36.4%    |
| Final Award under arbitration proceeding | 580                           | =                           | n/m      | n/m      |

n/m: not meaningful

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

|   | Grou      | Group     |           | Company      |  |  |
|---|-----------|-----------|-----------|--------------|--|--|
|   | As a      |           | As a      | t            |  |  |
|   | 31-Mar-18 | 31-Mar-17 | 31-Mar-18 | 31-Mar-17    |  |  |
|   | Unaudited | Audited   | Unaudited | Audited      |  |  |
|   | \$'000    | \$'000    | \$'000    | \$'000       |  |  |
| ASSETS  |           |           |           |              |  |  |
| Non-Current Assets                            |           |           |           |              |  |  |
| Property, plant and equipment                 | 668       | 4,047     | -         | -            |  |  |
| Investment property                           | -         | 57,000    | -         | -            |  |  |
| Investments in subsidiaries                   | -         | -         | 265       | 1,265        |  |  |
| Amount due from a non-controlling interest    | 180       | 60        |           |              |  |  |
| Other assets                                  | 584       | 386       |           |              |  |  |
|   | 1,432     | 61,493    | 265       | 1,265        |  |  |
| Current Assets                                |           |           |           |              |  |  |
| Assets held for sale                          | 59,915    | -         | -         | -            |  |  |
| Inventories                                   | 440       | 402       | -         | -            |  |  |
| Trade and other receivables                   | 111       | 385       | 6         | 3            |  |  |
| Amounts due from subsidiaries                 | -         | -         | 25,174    | 929          |  |  |
| Amounts due from related parties              | 4,578     | 1         | -         | -            |  |  |
| Other assets                                  | 403       | 942       | 12        | 4            |  |  |
| Cash and bank balances                        | 731       | 767       | 3         |              |  |  |
|   | 66,178    | 2,497     | 25,195    | 936          |  |  |
| Total Assets                                  | 67,610    | 63,990    | 25,460    | 2,201        |  |  |
| EQUITIES AND LIABILITIES                      |           |           |           |              |  |  |
| •   |           |           |           |              |  |  |
| Capital and Reserves                          | 4.010     | 4.010     | 4.010     | 4.010        |  |  |
| Share capital                                 | 4,818     | 4,818     | 4,818     | 4,818        |  |  |
| Reserves                                      | (6,266)   | (335)     | 9,699     | (9,988)      |  |  |
| Attributable to equity holders of the Company | (1,448)   | 4,483     | 14,517    | (5,170)      |  |  |
| Non-controlling interest                      | (1,085)   | 19,209    | 14 517    | -<br>/F 170\ |  |  |
| Total Equity                                  | (2,533)   | 23,692    | 14,517    | (5,170)      |  |  |
| Non-Current Liabilities                       |           |           |           |              |  |  |
| Finance lease liabilities                     | 156       | 206       | -         | -            |  |  |
| Borrowings                                    | -         | 22,272    | -         | -            |  |  |
| Amount due to a director                      | 1,488     | 1,310     | -         | -            |  |  |
| Amount due to a related party                 | 2,176     | 2,151     | -         | -            |  |  |
| Provision                                     | 255       | 195       | -         | -            |  |  |
|   | 4,075     | 26,134    |           | -            |  |  |
| Current Liabilities                           |           |           |           |              |  |  |
| Trade and other payables                      | 12,605    | 6,768     | 8,743     | 7,141        |  |  |
| Amounts due to related parties                | 24,089    | 77        | 2,200     | _            |  |  |
| Finance lease liabilities                     | 51        | 74        | -         | -            |  |  |
| Borrowings                                    | 28,913    | 6,615     | -         | 230          |  |  |
| Bank overdraft                                | 51        | 100       | -         | -            |  |  |
| Current tax liabilities                       | 196       | 268       | -         | _            |  |  |
| Provision                                     | 163       | 262       | -         | _            |  |  |
|   | 66,068    | 14,164    | 10,943    | 7,371        |  |  |
| Total Liabilities                             | 70,143    | 40,298    | 10,943    | 7,371        |  |  |
| Total Equity and Liabilities                  | 67,610    | 63,990    | 25,460    | 2,201        |  |  |
|   |           |           |           |              |  |  |

## 1(b)(ii) Aggregate amount of group's borrowings and debt securities.

|  | Unaudited As at 31-Mar-18 |           | Audited As at 31-Mar-17 |           |
|--|---------------------------|-----------|-------------------------|-----------|
|  |                           |           |                         |           |
|  | Secured                   | Unsecured | Secured                 | Unsecured |
|  | \$'000                    | \$'000    | \$'000                  | \$'000    |
| Amount repayable in one year or less, or on demand | 29,015                    | -         | 6,789                   | -         |
| Amount repayable after one year                    | 156                       |           | 22,478                  | -         |
|  | 29,171                    | -         | 29,267                  | -         |

#### **Details of any collateral:**

- a. Bank borrowings amounting to \$\$28.9 million as at 31 March 2018 (31 March 2017: \$\$28.9 million) comprises of term loans, an amalgamated term loan and revolving working capital loans. Term loans are secured by the Group's investment/leasehold properties ("Properties"). The amalgamated term loan is secured by the Properties, fixed and floating charges on personal properties associated with the Properties, existing deed of proportionate guarantee from a non-controlling interest of a subsidiary, and a corporate guarantee from the Company. Revolving working capital loans are secured by the Properties, joint and several personal guarantees provided by the Company's CEO Ms Ho Yow Ping (He YouPing) ("CEO") and Ms Mary Chia Ah Tow ("Ms Mary Chia")¹.
- b. Finance lease liabilities amounting to \$\$207,000 as at 31 March 2018 (31 March 2017: \$\$280,000) are secured over the leased equipment, motor vehicles and furniture and fittings, as the respective legal title is retained by the lessor and will be transferred to the Group upon full settlement of the finance lease liabilities. It is also secured by joint and several personal guarantees provided by the CEO and the Ms Mary Chia¹ and a corporate guarantee from the Company. The carrying amounts of these plant and equipment held under finance leases amounted to \$\$181,000 as at 31 March 2018 (31 March 2017: \$\$247,000).
- c. Bank overdrafts amounting to \$\$51,000 as at 31 March 2018 (31 March 2017: \$\$100,000) are secured by joint and several personal guarantees provided by the CEO and Ms Mary Chia<sup>1</sup>, a corporate guarantee from the Company and a negative pledge over all assets of a subsidiary.

## Note 1

Under the sales and purchase agreement dated 24 August 2017 entered into between Suki Sushi Pte Ltd ("Suki Sushi") and Ms Mary Chia on Suki Sushi's acquisition of 60.98% of shares of the Company from Ms Mary Chia, Suki Sushi has undertaken to use its best efforts to procure the release of all the personal guarantees that Ms Mary Chia has provided in favour of financial institutions and other relevant third parties to secure facilities taken up by the Group. As at the date of this announcement, Suki Sushi is in the process of procuring the release of the personal guarantees of Ms Mary Chia.

1(c)(i) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  | Group            |               |  |
|--|------------------|---------------|--|
|  | For the financia | al year ended |  |
|  | 31-Mar-18        | 31-Mar-17     |  |
|  | Unaudited        | Unaudited     |  |
|  | \$'000           | \$'000        |  |
| Cash Flow from Operating Activities                                |                  |               |  |
| Loss before taxation   | (5,443)          | (6,215)       |  |
| Adjustments for:   | (=, : : = ,      | (-,,          |  |
| Depreciation of property, plant and equipment                      | 445              | 540           |  |
| Fair value loss on investment property                             | -                | 176           |  |
| Finance costs  | 891              | 891           |  |
| Property, plant and equipment written off                          | 15               | 436           |  |
| Write off of receivables and other assets                          | 201              | _             |  |
| Impairment of property, plant and equipment                        | 268              | 373           |  |
| Interest income  | -                | (1)           |  |
| Operating loss before working capital changes                      | (3,623)          | (3,800)       |  |
| Changes in inventories   | (39)             | 273           |  |
| Changes in trade and other receivables                             | 400              | 254           |  |
| Changes in trade and other payables                                | 1,074            | 144           |  |
| Cash used in operations  | (2,188)          | (3,129)       |  |
| Income tax paid  | (169)            | (188)         |  |
| Net cash used in operating activities                              | (2,357)          | (3,317)       |  |
| Cash Flows from Investing Activities                               |                  |               |  |
| Purchase of shares of a subsidiary from a non-controlling interest | (120)            | (60)          |  |
| Acquisition of property, plant and equipment                       | (257)            | (417)         |  |
| Deposit from a related party on the sale of properties             | 648              | -             |  |
| Interest received  | -                | 1             |  |
| Net cash generated from/ (used in) from investing activities       | 271              | (476)         |  |
| Cash Flows from Financing Activities                               |                  |               |  |
| Loans from related parties   | 2,863            | 1,447         |  |
| Proceeds from bank borrowings                                      | 1,480            | 4,000         |  |
| Repayment of bank borrowings                                       | (1,454)          | (1,505)       |  |
| Interest paid  | (891)            | (715)         |  |
| Repayment of finance lease liabilities                             | (75)             | (122)         |  |
| Increase in amount due to a director                               | 177              | 662           |  |
| Net cash generated from financing activities                       | 2,100            | 3,767         |  |
|  |                  | ·             |  |
| Net changes in cash and cash equivalents                           | 14               | (26)          |  |
| Cash and cash equivalents at beginning of the financial period     | 105              | 685           |  |
| Transfer to cash under restriction in use                          | -                | (562)         |  |
| Effects of foreign exchange on cash and cash equivalents           | (1)              | 8             |  |
| Cash and cash equivalents at end of the financial period           | 118              | 105           |  |

# 1(c)(ii) Cash and cash equivalents

|   | Group  |  |  |
|---|--|--|--|
|   | As a   | nt   |  |
|   | <b>31-Mar-18</b><br><b>Unaudited</b><br>\$'000 | <b>31-Mar-17</b><br><b>Unaudited</b><br>\$'000 |  |
| Cash and bank balances as per statement of financial position less: | 731  | 767  |  |
| Bank deposits pledged under rental agreement                        | (60)   | (60)   |  |
| Cash under restriction of use in a subsidiary to be liquidated      | (502)  | (502)  |  |
| Bank overdraft  | (51)   | (100)  |  |
| Cash and cash equivalents as per statement of cash flows            | 118  | 105  |  |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

| Group   | Share capital<br>\$'000 | Merger reserve<br>\$'000 | Foreign currency<br>translation<br>reserve<br>\$'000 | Fair Value<br>Reserves<br>\$'000 | Retained<br>earnings<br>\$'000 | Total attributable to<br>equity holders of<br>the Company<br>\$'000 | Non-controlling<br>interests<br>\$'000 | Total equity<br>\$'000 |
|---|-------------------------|--------------------------|--|----------------------------------|--------------------------------|---|--|------------------------|
| Balance as at 1 April 2017                                    | 4,818                   | (927)                    | 122  | 176                              | 294                            | 4,483   | 19,209                                 | 23,692                 |
| (Loss) / profit for the financial year                        | -                       | -                        | -  | -                                | (5,824)                        | (5,824)   | 286                                    | (5,538)                |
| Dividends<br>Exchange differences on translation of foreign   | -                       | -                        | -  | -                                | -                              | -   | (20,580)                               | (20,580)               |
| operations  | -                       | -                        | (107)  | -                                | -                              | (107)   | -                                      | (107)                  |
| Total comprehensive loss for the financial year               | -                       | - '                      | (107)  |                                  | (5,824)                        | (5,931)   | (20,294)                               | (26,225)               |
| Imputed interest on shareholders' loans                       |                         |                          |  |                                  |                                | -   |  |                        |
| Total transactions with owners, recognised directly in equity |                         |                          |  | -                                | -                              | -   |  | -                      |
| Balance as at 31 March 2018                                   | 4,818                   | (927)                    | 15   | 176                              | (5,530)                        | (1,448)   | (1,085)                                | (2,533)                |
| Balance as at 1 April 2016                                    | 4,818                   | (927)                    | 193  | _                                | 6.422                          | 10.506  | 19.493                                 | 29,999                 |
| Loss for the financial year                                   | -                       | -                        | -  | -                                | (6,128)                        | (6,128)   | (284)                                  | (6,412)                |
| Exchange differences on translation of foreign                |                         |                          |  |                                  |                                |   |  |                        |
| operations  | -                       |                          | (71)   | -                                | -                              | (71)  |  | (71)                   |
| Total comprehensive loss for the financial year               | -                       | · - '                    | (71)   | - '                              | (6,128)                        | (6,199)   | (284)                                  | (6,483)                |
| Imputed interest on shareholders' loans                       |                         |                          |  | 176                              | -                              | 176   | -                                      | 176                    |
| Total transactions with owners, recognised directly in equity | -                       | -                        | -  | 176                              | -                              | 176   | -                                      |                        |
| Balance as at 31 March 2017                                   | 4,818                   | (927)                    | 122  | 176                              | 294                            | 4,483   | 19,209                                 | 23,692                 |

| Company   | Share capital<br>\$'000 | Retained<br>earnings<br>\$'000 | Total equity<br>\$'000 |
|---|-------------------------|--------------------------------|------------------------|
| Balance as at 1 April 2017                      | 4,818                   | (9,988)                        | (5,170)                |
| Total comprehensive gain for the financial year | -                       | 19,687                         | 19,687                 |
| Balance as at 31 March 2018                     | 4,818                   | 9,699                          | 14,517                 |
|   |                         |                                |                        |
| Balance as at 1 April 2016                      | 4,818                   | (3,005)                        | 1,813                  |
| Total comprehensive loss for the financial year | -                       | (6,983)                        | (6,983)                |
| Balance as at 31 March 2017                     | 4,818                   | (9,988)                        | (5,170)                |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

|   | No of shares | <u>Share Capital</u> |
|---|--------------|----------------------|
|   |              | S\$                  |
| Issued and paid-up capital as at 31 March 2018 and 31 March |              |                      |
| 2017  | 163,495,140  | 4,817,859            |

There was no change in the Company's share capital from 31 March 2017 up to 31 March 2018.

There were no outstanding convertibles, treasury shares and subsidiary holdings as at 31 March 2018 and 31 March 2017.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

|                               | <u>31-Mar-18</u> | <u>31-Mar-17</u> |
|-------------------------------|------------------|------------------|
| Total number of issued shares | 163 495 140      | 163 /05 1/0      |
| Total number of issued shares | 163,495,140      | 163,495,140      |

There were no treasury shares as at 31 March 2018 and 31 March 2017.

1(d)(iv) A statement showing all sales, transfer, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable. The Company did not have any treasury shares during and as at the end of the current financial period reported on.

1(d)(v) A statement showing all sales, transfer, cancellation and/or use of subsidiary holding as at the end of the current financial period reported on.

Not applicable. The Company did not have any subsidiary holdings during and as at the end of the current financial period reported on.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the Company's auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable. The figures have not been audited or reviewed by the Company's auditors.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited financial statements have been applied.

The Company and the Group had applied the same accounting policies and methods of computation in the preparation of the financial statements for the current financial period reporting on as in the latest audited financial statements for the financial year ended 31 March 2017, except for the adoption of the new and revised Financial Reporting Standards ("FRS"), Interpretations of FRS ("INT FRS") and amendments to FRSs that are relevant to its operations and effective for annual periods beginning on or after 1 April 2017.

5. If there were any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Company and the Group had adopted the new and revised FRSs, INT FRSs and amendments to FRSs that are relevant to its operations and effective for annual periods beginning 1 April 2017, as mentioned in Paragraph 4 above. The adoption has no material financial impact on the financial statements of the Company and the Group for the current financial period reported on.

6. (Loss)/Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

| _  | Group                        |         |  |
|--|------------------------------|---------|--|
|  | For the financial year ended |         |  |
|  | 31-Mar-18 31-M               |         |  |
|  | Unaudited                    | Audited |  |
| Loss per share attributable to equity holders of the Company |                              |         |  |
| - Basic loss per share (Cents)                               | (3.56)                       | (3.75)  |  |
| - Diluted loss per share (Cents)                             | (3.56)                       | (3.75)  |  |

#### Notes:

a. Basic loss per ordinary share had been calculated by dividing the loss for the respective financial period attributable to the equity holders of the Company, by the weighted average number of ordinary shares in issue during the respective financial period under review of 163,495,140 shares.

b. Fully diluted loss per ordinary share is the same as basic loss per ordinary share as there was no potentially dilutive instrument as at 31 March 2018 and 31 March 2017 respectively.

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares (excluding treasury shares) of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year.

|   | Group  As at                  |                      | Company<br>As at              |                      |
|---|-------------------------------|----------------------|-------------------------------|----------------------|
|   |                               |                      |                               |                      |
|   | <b>31-Mar-18</b><br>Unaudited | 31-Mar-17<br>Audited | <b>31-Mar-18</b><br>Unaudited | 31-Mar-17<br>Audited |
| Net asset value per ordinary share based on issued share capital as at the end of the financial period/year reported on (Cents) | (0.89)                        | 2.74                 | 8.88                          | (3.16)               |

Net asset value per ordinary share of the Group and Company is calculated by dividing net asset value of the Group and Company respectively by the number of issued ordinary shares of 163,495,140 as at 31 March 2018 (31 March 2017: 163,495,140).

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:
- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### a. <u>Income Statement</u>

Revenue remained at approximately \$\$9.2 million for the financial year ended 31 March 2018 ("FY2018") and for the corresponding prior year period ("FY2017"), after an increase in revenue of \$\$0.4 million from the direct selling of JUVE Daily Essence, a house brand of Organica International Holdings Pte. Ltd., which is a wholly-owned subsidiary of the Company, was offset by decreases in revenue from the segments of beauty, slimming and spa treatment attributed from the closure of retail outlets in Singapore and Malaysia. As at 31 March 2018, the Group has a total of 15 retail outlets in Singapore and Malaysia, as compared to 18 outlets as at 31 March 2017.

Other operating income decreased by \$\$0.4 million or 64.6% from \$\$0.6 million in FY2017 to \$\$0.2 million in FY2018 mainly due to decreases in government grants.

Purchases and related cost and changes in inventories in totality increased by \$\$0.3 million from \$\$0.4 million in FY2017 to \$\$0.7 million in FY2018 arising from higher utilization of inventories.

Depreciation decreased by \$\$0.1 million or 17.6% from \$\$0.5 million in FY2017 to \$\$0.4 million in FY2018 due to certain plant and equipment being fully depreciated or impaired as at 31 March 2017.

Staff and staff related costs decreased by \$\$0.2 million or 3.4% from \$\$5.9 million in FY2017 to \$\$5.7 million in FY2018, mainly due to the resignation of Ms Mary Chia as the Chairman in FY2018.

Operating lease expenses decreased by \$\$0.9 million or 20.6% from \$\$4.4 million in FY2017 to \$\$3.5 million in FY2018, mainly due to savings in rental expenses from both the new office and warehouse in Singapore, and from the closure of outlets in Singapore and Malaysia.

Other operating expenses increased by \$\$0.5 million or 13.1% from \$\$3.4 million in FY2017 to \$\$3.9 million in FY2018, mainly due to the final award of \$\$0.6 million arising from the arbitration proceedings between Mary Chia Beauty & Slimming Specialist Pte Ltd and Slim Beauty House Co., Ltd in relation to their joint venture and an increase in legal and professional fees of \$\$0.2 million, which was partially offset by a decrease in advertising marketing expenses of \$\$0.3 million.

The Group's finance costs remained unchanged at \$\$0.9 million.

As a result of the above factors, the Group reported a net loss of \$\$5.5 million in FY2018, as compared to \$\$6.4 million in FY2017.

## b. Statement of Financial Position

Property, plant and equipment decreased by \$\$3.3 million from \$\$4.0 million as at 31 March 2017 to \$\$0.7 million as at 31 March 2018 mainly due to the reclassification of the net book value of the leasehold property of \$\$2.9 million as assets held for sale following the sale of the leasehold/investment properties ("Properties") to JL Asia Resources Pte. Ltd. ("JL Asia") as announced in March 2018. Investment property decreased from \$\$57.0 million to nil due to the reclassification as assets held for sale. As a result, assets held for sale increased from nil to \$\$59.9 million as at 31 March 2018 due to reclassifications from leasehold property and investment property.

Amount due from a non-controlling interest increased by \$\$0.1 million from \$\$0.1 million as at 31 March 2017 to \$\$0.2 million as at 31 March 2018 due to an increase in prepayments via instalments to a non-controlling interest for the acquisition of the balance 30% shareholdings of Scinn Pte. Ltd. ("SCINN"), as announced on 21 November 2016.

Other assets (current and non-current) decreased by \$\$0.3 million from \$\$1.3 million as at 31 March 2017 to \$\$1.0 million as at 31 March 2018 mainly due to a decrease in rental deposits to landlords as a result of the closure of outlets.

Trade and other receivables decreased by \$\$0.3 million from \$\$0.4 million as at 31 March 2017 to \$\$0.1 million as at 31 March 2018 mainly due to long outstanding receivables being written off.

Amounts due from related parties increased by \$\$4.6 million from \$\$1,000 as at 31 March 2017 to \$\$4.6 million as at 31 March 2018 mainly due to a 7% of GST receivable of the sales price of \$\$64.8 million of the Properties from JL Asia.

Amount due to a director (non-current) increased by \$\$0.2 million from \$\$1.3 million to \$\$1.5 million mainly due to accrued salaries of the CEO for FY2018 being unpaid.

Amount due to a related party (non-current) increased by \$\$30,000 from \$\$2.15 million to \$\$2.18 million mainly due to accrued salaries of Ms Mary Chia for the month of April 2017 being unpaid.

Amounts due to related parties (current) increased by \$\$24.0 million from \$\$0.1 million as at 31 March 2017 to \$\$24.1 million mainly due to dividends payable of \$\$20.6 million from Hotel Culture Pte. Ltd. to a non-controlling interest and an interest free cash advance of \$\$2.2 million repayable to Ms Mary Chia, as announced on 27 March 2018.

Total borrowings (current and non-current) remained at approximately \$\$29.2 million as at 31 March 2018 and 31 March 2017. The property loans of \$\$22.3 million as at 31 March 2017 in the financing

of the Properties have been reclassified as current as at 31 March 2018 in view of these loans were settled in April 2018 following the sale of the Properties.

Trade and other payables increased by \$\$5.8 million from \$\$6.8 million as at 31 March 2017 to \$\$12.6 million as at 31 March 2018 mainly due to \$\$4.6 million of GST payable arising from the sale of the Properties.

The Group has a working capital of \$\$0.1 million as at 31 March 2018. Included in trade and other payables are billings in advance amounting to \$\$2.5 million for non-refundable treatment packages paid for by customers and will only be recognized as revenue after the services has been rendered as required by the financial accounting standards.

#### c. Statement of Cash Flows

Net cash outflow from operating activities in FY2018 of S\$2.4 million was mainly due to the loss before taxation, partially offset by higher trade and other payables and adjustments for depreciation of property, plant and equipment and finance costs.

The Group had a net cash inflow of \$\$0.3 million from investing activities in FY2018 due to a 1% deposit amounting to \$\$0.6 million on the sales price of the Properties received from a related party JL Asia which was partially offset payments to a non-controlling interest for the purchase of shares of SCINN.

The Group's net cash inflow from financing activities of \$\\$2.1 million in FY2018 was mainly due to loans from related parties of \$\\$2.9 million, proceeds of new borrowings of \$\\$1.5 million, partially offset by partial repayment of borrowings of \$\\$1.5 million and interest paid of \$\\$0.9 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable. No forecast or a prospect statement has been previously disclosed to shareholders.

10. A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

As announced on 1 March 2018, Hotel Culture Pte. Ltd., a 51% owned subsidiary of the Company, has entered into a sales and purchase agreement to dispose the Properties at a sales price of S\$64.8 million to JL Asia Resources Pte. Ltd.. As at 31 March 2018, the Properties previously recognized as investment property (of amounts approximately S\$57.0 million) and leasehold property (of amounts approximately S\$2.9 million) were reclassified as assets held for sale as per financial accounting standards and stated at S\$59.9 million which is the lower of carrying amount of S\$59.9 million and fair value of S\$64.8 million. Following the transfer of property title with the Singapore Land Authority on 7 May 2018, the Group will recognize a gain on disposal of approximately S\$4.9 million in FY2019.

The Group expects the operating environment to remain challenging amid weak consumer sentiments, rising operating costs and tight labour market. Additionally, the Company will explore various options (as and when made available) to enhance its and/or the Group's financial position through discussions with strategic investors and/or partners.

#### 11. Dividend

# (a) Current Financial Period Reported On

No dividend has been declared or recommended for the current financial year reported on.

# (b) Corresponding Period of the Immediately Preceding Financial Year

None.

# (c) Date payable

Not applicable.

# (d) Books closure date

Not applicable.

# 12. If no dividend has been declared/recommended, a statement to that effect

No dividend has been declared/recommended for the current financial year.

#### 13. Interested person transactions ("IPTs")

The Group does not have a general mandate for IPTs.

| Name of Interested Person   | Aggregate value of all IPTs during the financial period under review (excluding transactions less than \$\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920) (\$\$ million) | Aggregate value of all IPTs conducted under shareholder's mandate pursuant to Rule 920 (excluding transactions less than \$\$100,000) (\$\$ million) |
|---|--|--|
| JL Asia Resources Pte Ltd <sup>1</sup><br>Operating lease rental income | 4.5  | -  |
| Suki Sushi Pte. Ltd.i <sup>2</sup><br>Operating lease rental expense    | 0.1  | -  |

#### Notes:

- JL Asia Resources Pte Ltd ("JL Asia") is wholly-owned by Mr Lee, being the controlling shareholder of Suki Sushi Pte. Ltd. ("Suki Sushi"), is the ultimate controlling shareholder of the Company, and the spouse of the CEO. JL Asia leases the investment property from the Group to operate a hotel. The lease of the premises entered into between Hotel Culture Pte Ltd and JL Asia was renewed on 24 April 2017 for a term of three years commencing on 15 February 2017 and expiring on 14 February 2020. At a monthly rental of \$\$125,000, the aggregate value of the IPT under the three years lease will be \$\$4.5 million. The entry of the renewal of the lease agreement falls within the exception of Catalist Rule 916(1).
- 2. As announced on 9 May 2017, the Company entered into a rental agreement with Suki Sushi, the controlling shareholder of the Company, to lease the premises of 26 Tai Seng Street #01-03A for approximately 22 months from 1 April 2017 to 23 January 2019 at a monthly rental of \$\$6,239 for, inter alia, retail distribution and marketing purposes. The aggregate value of the IPT under the approximate 22 months lease will be approximately \$\$137,000. The entry of the rental agreement falls within the exception of Catalist Rule 916(1)

# PART II – ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

14(a) Segmented revenue and results for operating segment (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

# **BUSINESS SEGMENTS**

| -   | Beauty, s<br>and spa tr<br>for wo  | eatment   | Beauty, slimming and spa treatment for men               |   | and spa treatment   |   | Investment holding                          |   | Total  |  |
|---|--|---|--|---|---|---|---|---|--|--|
|   | FY2018<br>\$'000   | FY2017<br>\$'000  | FY2018<br>\$'000   | FY2017<br>\$'000  | FY2018<br>\$'000  | FY2017<br>\$'000  | FY2018<br>\$'000                            | FY2017<br>\$'000                                | FY2018<br>\$'000   | FY2017<br>\$'000   |
| Revenue<br>Inter-segment revenue<br>Revenue from external customers   | 6,614<br>(239)<br><b>6,375</b>   | 6,673<br>(248)<br><b>6,425</b>  | 698<br>-<br><b>698</b>                                   | 1,111<br>-<br><b>1,111</b>  | 579<br>-<br><b>579</b>  | 80<br>-<br><b>80</b>  | 1,780<br>(231)<br><b>1,549</b>              | 1,793<br>(233)<br><b>1,560</b>                  | 9,671<br>(470)<br><b>9,201</b>   | 9,658<br>(481)<br><b>9,177</b>   |
| Adjusted EBITA  | (4,567)  | (5,002)   | (681)  | (1,239)   | (542)   | (196)   | 1,682                                       | 1,653   | (4,107)  | (4,785)  |
| Other information: Other income Interest income Purchases and related costs Staff costs Changes in inventories Depreciation of property, plant and equipment Operating lease expenses Other operating expenses Finance costs  Loss before income tax Income tax expense Loss for the year, net of tax | 152<br>0<br>(390)<br>(4,664)<br>38<br>(360)<br>(2,597)<br>(2,926)<br>(298) | 385<br>0<br>(452)<br>(4,948)<br>(215)<br>(411)<br>(3,038)<br>(2,764)<br>(301) | 13<br>-<br>-<br>(639)<br>-<br>0<br>(791)<br>(285)<br>(0) | 50<br>0<br>(0)<br>(763)<br>(50)<br>(32)<br>(1,340)<br>(445)<br>(76) | 30<br>-<br>(3)<br>(425)<br>(5)<br>(85)<br>(150)<br>(567)<br>(0) | 117<br>-<br>(0)<br>(217)<br>15<br>(53)<br>(78)<br>(75)<br>(2) | 0<br>-<br>-<br>-<br>-<br>-<br>(98)<br>(593) | -<br>-<br>-<br>-<br>(44)<br>-<br>(142)<br>(513) | 196<br>0<br>(394)<br>(5,728)<br>32<br>(445)<br>(3,538)<br>(3,876)<br>(891)<br>(5,443)<br>(95)<br>(5,538) | 553<br>0<br>(452)<br>(5,929)<br>(250)<br>(540)<br>(4,457)<br>(3,426)<br>(891)<br>(6,215)<br>(197)<br>(6,412) |
| Assets<br>Segment assets  | (4,173)  | (3,487)   | 319  | 462   | 2,030   | 2,147   | 69,434                                      | 64,868  | 67,610   | 63,990   |
| Liabilities<br>Segment liabilities<br>Unallocated liabilities<br>- Tax payable<br>Total liabilities   | 12,867   | 9,739   | 1,303  | 1,152   | 338   | 55  | 55,439                                      | 29,083  | 69,947<br>196<br>70,143  | 40,029<br>268<br>40,297  |
| Other segment information Capital expenditures Depreciation on property, plant and equipment Fair values loss on investment property Impairment loss on property, plant and equipment Property, plant and equipment   | 208<br>(360)<br>-<br>(123)   | 459<br>(411)<br>-<br>253  | -<br>0<br>-<br>0   | 49<br>(32)<br>-<br>120  | 49<br>(85)<br>-<br>(145)  | 57<br>(53)<br>-<br>-  | -   | -<br>(44)<br>176<br>-                           | 257<br>(445)<br>-<br>(268)   | 565<br>(540)<br>176<br>373   |
| written off   | 0  | 436   | -  | -   | -   | -   | -   | -   | 0  | 436  |

|   | Group                        |         |  |
|---|------------------------------|---------|--|
|   | For the financial year ended |         |  |
|   | 31-Mar-18 31-Mar-1           |         |  |
|   | Unaudited                    | Audited |  |
| Sales of goods                              | 3,249                        | 3,407   |  |
| Beauty, slimming and spa service treatments | 4,403                        | 4,210   |  |
| Rental income                               | 1,549_                       | 1,560_  |  |
|   | 9,201                        | 9,177   |  |

Reconciliations of the total adjusted EBITDA to loss before income tax in FY2018 and FY2017 are as follows:

|   | Group                        |         |  |
|---|------------------------------|---------|--|
|   | For the financial year ended |         |  |
|   | 31-Mar-18 31-Mar-            |         |  |
|   | Unaudited                    | Audited |  |
| Adjusted EBITA for reported segments          | (4,107)                      | (4,785) |  |
| Depreciation of property, plant and equipment | (445)                        | (540)   |  |
| Finance costs                                 | (891)                        | (891)   |  |
| Interest income                               | 0                            | 1       |  |
| Loss before income tax                        | (5,443)                      | (6,215) |  |

# 15(b) Geographical segments

The Group operates in two principal geographical areas, Singapore (country of domicile) and Malaysia. The following table presents revenue and certain assets information regarding the Group's geographical segments in FY2018 and FY2017:

|                                       | Singapore |        | Malays | Malaysia |        |        |
|---------------------------------------|-----------|--------|--------|----------|--------|--------|
|                                       | 2018      | 2017   | 2018   | 2017     | 2018   | 2017   |
|                                       | \$'000    | \$'000 | \$'000 | \$'000   | \$'000 | \$'000 |
| Revenue - Sales to external customers | 7,844     | 8,102  | 1,357  | 1,075    | 9,201  | 9,177  |
| Non-current assets <sup>1</sup>       | 776       | 60,812 | 72     | 235      | 848    | 61,047 |
| Note 1 Exclude non-current deposits   |           |        |        |          |        |        |

The Group did not derive any significant revenue from any single customer during FY2018 except for the rental income of \$\$1.5 million (FY2017: \$\$1.5 million) in the investment holding business segment.

16. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the operating segments.

Please refer to paragraph 8 for further details.

#### 17. A breakdown of sales

| _  | Group  For the financial year ended |           |  |
|--|-------------------------------------|-----------|--|
|  |                                     |           |  |
|  | 31-Mar-18                           | 31-Mar-17 |  |
|  | Unaudited                           | Audited   |  |
| Revenue reported for first half year   | 4,517                               | 4,664     |  |
| Loss after tax before non-controlling interests reported for first half year | (2,663)                             | (3,084)   |  |
| Revenue reported for second half year  | 4,684                               | 4,513     |  |
| Loss after tax before non-controlling interests reported for                 |                                     |           |  |
| second half year   | (2,875)                             | (3,328)   |  |

# 18. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

Not applicable. There was no dividend declared or paid for FY2018 and FY2017 respectively.

# 19. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704 (10) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

| Name           | Age | Family relationship with<br>any director, CEO and/or<br>substantial shareholder  | Current position and duties, and the year the position was first held   | Details of changes<br>in duties and<br>position held, if<br>any, during the<br>period/year                            |
|----------------|-----|--|---|---|
| Wai Lee Chien  | 41  | Daughter-in-law of Chia Ah<br>Tow Mary (Ex-Chairman and<br>ex-substantial shareholder);<br>and  Sister-in-law of Ho Yow Ping<br>(CEO and substantial<br>shareholder) | District manager for the wholly-owned subsidiary of the Company, Mary Chia Beauty & Slimming Specialist Pte Ltd ("MCBSS")since 2009.  She is the district manager in charge of the branches in Jurong Point Shopping Centre since 2009.  She is primarily responsible for the daily management and operations.  A director of MCU Holdings Sdn. Bhd ("MCUH")., a wholly-owned subsidiary of the Company, incorporated in Malaysia since 2008. | Wai Lee Chien has resigned as the District Manager of MCBSS on 21 July 2017 and director of MCUH on 1 September 2017. |
| Chia Tse Ching | 41  | Niece of Chia Ah Tow Mary;<br>and<br>Cousin of Ho Yow Ping   | Branch manager for the Company's wholly-owned subsidiary, Mary Chia Beauty & Slimming Specialist Pte Ltd, since 2001.  She is the branch manager for Parkway Parade branch.  She is primarily responsible for the daily management and operations.  | N.A.  |

# 20. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7H) under Rule 720(1)

The Company confirms that it has procured undertakings from all of its directors and executive officers in the required format.

#### BY ORDER OF THE BOARD

Ho Yow Ping (He YouPing) Chief Executive Officer 31 July 2018

This announcement has been prepared by Mary Chia Holdings Limited (the "Company") and its contents have been reviewed by the Company's sponsor, PrimePartners Corporate Finance Pte. Ltd. (the "Sponsor") for compliance with the Singapore Exchange Securities Trading Limited (the "SGX-ST") Listing Manual Section B: Rules of Catalist. The Sponsor has not verified the contents of this announcement.

This announcement has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this announcement, including the accuracy, completeness or correctness of any of the information, statements or opinions made or reports contained in this announcement.

The contact person for the Sponsor is Ms Keng Yeng Pheng, Associate Director, Continuing Sponsorship (Mailing Address: 16 Collyer Quay, #10-00 Income at Raffles, Singapore 049318 and E-mail: sponsorship@ppcf.com.sg).