# **CAPTII LIMITED**

(Incorporated in the Republic of Singapore) (Company registration no.: 200211129W)

First Quarter Financial Statements and Dividend Announcement for the Period Ended 31 March 2020

# PART 1 - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2, Q3 & Q4), HALF-YEAR AND FULL YEAR RESULTS

1(a)(i) A statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

Set out below are the financial statements for the first quarter ended 31 March 2020

# Consolidated Statement of Comprehensive Income

		Group			
	Q	Quarter ended 31 March			
	2020	2019	Inc/(dec)		
	S\$'000	S\$'000	%		
Revenue	4,670	5,160	(9.5)		
Cost of Sales	(2,267)	(2,166)	4.7		
Gross profit	2,403	2,994	(19.7)		
Other Items of Income:					
Interest Income	40	17	135.3		
Other Gains	331	25	1,224.0		
Other Items of Expense:					
Technical Support Expenses	(1,065)	(1,008)	5.7		
Distribution Costs	(373)	(436)	(14.4)		
Administrative Expenses	(545)	(614)	(11.2)		
Other Losses	(2)	(127)	(98.4)		
Finance Costs	(35)	(34)	3.0		
Profit Before Income Tax	754	817	(7.7)		
Income Tax Expenses	(157)	(234)	(32.9)		
Profit, Net of Tax	597	583	2.4		
Profit, Net of Tax Attributable to:					
Owners of the Company	552	357	54.6		
Non-Controlling Interests	45	226	(80.1		
Profit, Net of Tax	597	583	2.4		

# **Consolidated Statement of Comprehensive Income**

		Group		
	C	Quarter ended 31 March		
	2020	2019	Inc/(dec)	
	S\$'000	S\$'000	%	
Profit, Net of Tax	597	583	2.4	
Other Comprehensive Income:				
Item that may be reclassified subsequently to profit or loss:				
Exchange Differences on Translating Foreign Operations, Net of Tax	79	241	(67.2)	
Total Comprehensive Income for the period	677	824	(19.0)	
Total Comprehensive Income for the period Attributable to:				
Owners of the Company	623	569	9.4	
Non-Controlling interest	54	255	(78.8)	
Total Comprehensive Income for the period	677	824	(19.0)	

# 1(a)(ii) Notes to Statement of Comprehensive Income

		Group		
	Qua	arter ended 31 March		
	2020	2019	Inc/(dec)	
	S\$'000	S\$'000	%	
Profit before income tax is stated after				
(charging)/crediting the following items:				
Fair Value Gain on Investments	(0)	25	(100.0)	
Foreign Exchange Gain/(Loss), net	315	(118)	(367.0)	
Amortisation of Intangible Assets	(106)	(118)	(10.2)	
Depreciation of Plant and Equipment	(158)	(171)	(7.6)	
Depreciation of Right-of-use assets	(28)	-	100.0	
Components of tax expense recognised in profit				
and loss include:				
Current Tax Expenses	(140)	(226)	(38.1)	
Over adjustments in respect of prior years	-	20	(100.0)	
Overseas Withholding Tax Expenses	(17)	(28)	(39.3)	

# **Statements of Financial Position**

	Group	Group	Company	Company	
	As at	As at	As at 31/3/2020	As at 31/12/2019 S\$'000	
	31/3/2020	31/12/2019			
	\$\$'000	S\$'000	S\$'000		
ASSETS					
Non-Current Assets					
Plant and Equipment	2,058	1,690	-	-	
Investment Property	2,306	2,301	-	-	
Intangible Assets	10,910	10,888	-	-	
Investments in Subsidiaries	-	-	34,778	34,778	
Other Financial Assets	12,294	12,073	-	-	
Deferred Tax assets	1,364	1,362	-		
Trade and Other Receivables	600	599	-		
Total Non-Current Assets	29,532	28,913	34,778	34,778	
Current assets					
Inventories	4	4	-	-	
Trade and Other Receivables	10,042	11.861	9.607	9,678	
Other Assets	2,977	3,073	46	4	
Cash and Cash Equivalents	11,930	10,173	302	282	
Total Current Assets	24,953	25,111	9,955	9,964	
Total Assets	54,485	54,024	44,734	44,742	
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EQUITY AND LIABILITIES					
Equity					
Share Capital	31,948	31,948	31,948	31,948	
Retained Earnings	17,600	17,048	10,446	10,501	
Foreign Currency Translation Reserve	(8,172)	(8,242)	-	-	
Equity, Attributable to Owners of the Parent	41,376	40,754	42,394	42,449	
Non-Controlling Interest	4,709	4,655	-	-	
Total Equity	46,085	45,409	42,394	42,449	
Non-Current Liabilities					
Lease Liabilities	187	-	-	-	
Total Non-Current Liabilities	187	-	-	-	
Current Liabilities					
Income Tax Payables	200	344	-		
Trade and Other Payables	4,036	4,615	2,339	2,293	
Other Liabilities	2,574	1,931	-	-	
Lease Liabilities	96	73			
Borrowings	1,307	1,652	-	-	
Total Current Liabilities	8,213	8,615	2,339	2,293	
Total Liabilities	8,400	8,615	2,339	2,293	
Total Equity and Liabilities	54,485	54,024	44,734	44,742	

<sup>1(</sup>b)(ii) Aggregate amount of group's borrowings and debt securities.

# Amount repayable in one year or less, or on demand

Group		Group	
As at 31/3/2020		As at 31/12/2019	
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
1,307	1	1,652	•

# Amount repayable after one year

Group		Group	
As at 31/3/2020		As at 31/12/2019	
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
_	_	_	_

# Details of any collateral

The company has issued financial guarantee to the financial institutions for the following facilities granted to the Group's subsidiaries:-

- 1) A facility with outstanding amount of S\$1,307,000 (2019: S\$1,479,000), that is secured by an asset of the subsidiary and coprorate guarantee of the company of S\$2,965,000 (2019: S\$2,959,000);
- 2) A facility with outstanding amount of Nil (2019: Nil), that is secured by fixed deposits of the subsidiary amounting to approximately \$2,303,000 and covered by a personal guarantee of a director of the subsidiary, and corporate guarantee of the company of \$2,016,000 (2019: \$2,012,000); and
- 3) A facility with outstanding amount of Nil (2019: S\$173,000), that is secured by an asset of the subsidiary and corporate guarantee of the company of S\$1,318,000 (2019: S\$1,315,000).

As at the end of the financial period/year, the outstanding facilities covered by the guarantee were S\$1,307,000 (2019: S\$1,652,000).

# Consolidated Statement of Cash Flow

	Group	)
	Quarter ended	31 March
	2020	2019
	\$\$'000	S\$'000
Operating activities:		
Profit Before Income Tax	754	817
Adjustments for:		
Amortisation of Intangible Assets	106	118
Depreciation of Plant and Equipment	158	171
Depreciation of Right-of-use assets	28	-
Fair Value Gain on Investments	-	(25)
Interest Expense	35	34
Interest Income	(40)	(17)
Operating Cash Flow before Changes in Working Capital	1,041	1,098
Inventories	(1)	(4)
Trade and Other receivables	1,818	4,584
Other Assets	95	(290)
Trade and Other payables	(570)	(3,525)
Other Liabilities	643	(522)
Net Cash Flows From Operations	3,026	1,341
Income Tax Paid	(310)	(320)
Net Cash Flows From Operating Activities	2,716	1,021
Cash Flows From Investing Activities:		
Purchase of Plant and Equipment	(262)	(159)
Redemption of Investment	103	116
Payment for Development Costs	(92)	(72)
Interest Income Received	40	17
Net Cash Flows Used in Investing Activities	(211)	(98)
Cash Flows From Financing Activities:		
Dividend Paid by a Subsidiary to Non-Controlling Interest	-	(49)
Cash Restricted in Use	4	298
Repayment of Interest Bearing Borrowings	(175)	(538)
Lease liabilities principal portion paid	(88)	-
Interest Expenses Paid	(35)	(34)
Net Cash Flows Used in Financing Activities	(294)	(323)
Not Change in Cook and Cook Equivalents	0044	222
Net Change in Cash and Cash Equivalents  Cook and Cash Equivalents at Regioning of the Financial Year (Note 1)	2,211	600
Cash and Cash Equivalents at Beginning of the Financial Year (Note 1) Effect of Exchange Rate Changes On Cash and Cash Equivalents	7,398 (286)	6,011 163
Cash and Cash Equivalents At End of the Financial Period (Note 1)	9,323	6,774

# **Explanatory Notes:**

# Note 1

	Gr	oup
	Quarter end	led 31 March
	2020	2019
	S\$'000	S\$'000
Cash and bank balances per statement of financial position	11,930	9,168
Less: Restricted Deposits	(2,607)	(2,394)
Cash and cash equivalents per consolidated statement of cash flows	9,323	6,774

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

# Statements of Changes in Equity for the quarter ended 31 March 2020

					Foreign	
		Attributable			Currency	Non-
	Total	to Parent	Share	Retained	Translation	Controlling
	Equity	Sub-total	Capital	earnings	Reserve	Interests
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Current Period:						
Group						
Opening Balance at 1 January 2020	45,409	40,754	31,948	17,048	(8,242)	4,655
Total Comprehensive Income for the financial period	676	622	-	552	70	54
Closing Balance at 31 March 2020	46,085	41,376	31,948	17,600	(8,172)	4,709
Company						
Opening Balance at 1 January 2020	42,449	42,449	31,948	10,501	-	-
Total Comprehensive expense for the financial period	(55)	(55)	-	(55)	-	-
Closing Balance at 31 March 2020	42,394	42,394	31,948	10,446	-	-

<sup>1(</sup>d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

# Statements of Changes in Equity for the quarter ended 31 March 2019

	Total Equity S\$'000	Attributable to Parent Sub-total S\$'000	Share Capital S\$'000	Retained earnings S\$'000	Foreign Currency Translation Reserve S\$'000	Non- Controlling Interests S\$'000
Previous Quarter:						• • • • •
Group						
Opening Balance at 1 January 2019	43,106	39,026	31,948	15,371	(8,293)	4,080
Total Comprehensive Income for the financial period	824	569	-	357	212	255
Dividend Paid	(49)	-	-	-	-	(49)
Closing Balance at 31 March 2019	43,881	39,595	31,948	15,728	(8,081)	4,286
Company						
Opening Balance at 1 January 2019	42,003	42,003	31,948	10,055	-	-
Total Comprehensive expense for the financial period	(85)	(85)		(85)	-	-
Closing Balance at 31 March 2019	41,918	41,918	31,948	9,970	-	-

<sup>1(</sup>d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous financial year reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

None

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the preceding year.

	Company		
	As at 31/3/2020	As at 31/12/2019	
Ordinary share	31,957,264	31,957,264	

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period report on.

Not applicable.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

These figures have neither been audited nor reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has adopted the same accounting policies and methods of computation in the financial statements for the current period as those applied in their audited financial statements for the year ended 31 December 2019, except as disclosed in paragraph 5 below.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Group has adopted the new Singapore Financial Reporting Standards (International) ("SFRS(I)") and the related Interpretations to SFRS(I) s ("SFRS(I) INT") that are relevant to its operations and effective for annual periods beginning on or after 1 January 2020. The adoption of these SFRS(I) and SFRS(I) INT did not result in any significant impact on the financial statements of the Group.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Gro	oup
	3 months end	ded 31 March
	2020	2019
	cents	cents
Based on the weighted average number of ordinary shares on issue <sup>(1)</sup>	1.73	1.11
On fully diluted basis (detailing any adjustments made to the earnings) (2)	n.a	n.a

n.a.: not applicable

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the: (a) current financial period reported on; and (b) immediately preceding financial year.

	As at 3	As at 31/3/2020		As at 31/12/2019	
	Group cents	Company Group cents cents		Company cents	
(4)					
Net asset value per ordinary share (1)	129.47	132.66	127.53	132.83	

<sup>(1)</sup> For comparative purposes, the net asset value per ordinary share of the Group and the Company has been computed based on the net asset value of the Group and the Company attributable to owners of the Company at the relevant financial year and the existing issued share capital of 31,957,264 shares.

<sup>(1)</sup> For comparative purposes, the earnings per ordinary share of the Group has been computed based on the profit, net of tax from the financial statements of the relevant financial period and the weighted average number of ordinary shares issued of 31,957,264 shares for financial year ended 31 December 2019 and 31 December 2018.

Diluted earnings per share have not been calculated as no diluting events existed during these periods. No share options were granted to any employees during these periods.

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

Review of results for the financial period ended 31 March 2020 as compared to corresponding financial period ended 31 March 2019

# Group Revenue

The Group recorded consolidated revenue of S\$4.67 million for the quarter ended 31 March 2020 ("Q1 2020"), a decrease of 9.5% against the revenue achieved in the corresponding quarter ended 31 March 2019 ("Q1 2019"). The decline in Group revenue for Q1 2020 is attributable to lower revenue recorded by both GlobeOSS and Unifiedcomms.

GlobeOSS recorded revenue of \$\$1.855 million in Q1 2020, a decrease of 16% from the \$\$2.208 million achieved in Q1 2019. This decrease in revenue was due to lower system sale contract revenues as a result of uncertainty and lumpiness in the contribution of system sale contracts, coupled by slower than expected delivery of system sale contracts inhand.

Unifiedcomms recorded revenue of \$\$2.815 million in Q1 2020, a slight decrease of 4.6% from the \$\$2.952 million recorded in Q1 2019. This decline in revenue was due to lower system sale contract revenues recorded in Q1 2020.

The Group's sales mix in Q1 2020 showed a higher proportionate contribution of revenue of a recurring nature, with revenue from managed service contracts representing 86% of the Group's total revenue in Q1 2020 as compared to 62.6% in Q1 2019. The higher contribution of managed service contracts to the Group's sales mix in Q1 2020 was mainly due to lower system sale contract revenues from both GlobeOSS and Unifiedcomms, which had decreased 66.1% from S\$1.931 million in Q1 2019 to S\$0.654 million in Q1 2020.

#### Gross Profit and Gross Profit Margins

With the lower revenue in Q1 2020, the Group recorded lower gross profit of \$\$2.403 million, a decrease of 19.7% from the \$\$2.994 million achieved in Q1 2019. In addition, gross profit margin declined from 58% in Q1 2019 to 51.5% in Q1 2020. The decline was mainly due to lower gross profit margin realised on the Group's managed service contract revenues, which declined from 48.7% in Q1 2019 to 46.9% in Q1 2020. This decrease in managed service gross profit margin was mainly due to higher third-party cost being incurred on certain contracts.

Gross profit margin recorded by the Group on its system sale contract revenues increased to 79.2% in Q1 2020 from 73.7% in Q1 2019. This improvement in gross profit margin on system sales was mainly mainly attributable to the lower proportionate contribution of GlobeOSS contracts, which generally deliver lower gross profit margin as a result of its typically higher third-party component costs.

#### Interest Income

The Group recorded interest income of \$\$0.04 million in Q1 2020, 135.3% higher against the \$\$0.017 million recorded in Q1 2019, as a result of higher bank balances in this reporting quarter.

# Other gains

The Group recorded other gains of S\$0.331 million in Q1 2020, 1,224% higher against the S\$0.025 million recorded in Q1 2019. This is mainly contributed by the foreign exchange gain of S\$0.315 million in Q1 2020 as a result of a favourable exchange rate movement of USD against SGD, the Group's reporting currency.

# Other Items of Expense

The Group recorded total expenses of S\$2.020 million in Q1 2020, 9% lower than the S\$2.219 million incurred in Q1 2019. This decrease in total expenses was a result of the following movements:-

- \* Net decrease in technical support, distribution and administrative expenses due to headcount changes; and
- \* Absence of foreign exchange loss recorded in Q1 2019.

# Net Profit and EBITDA

The Group recorded net profit of S\$0.597 million in Q1 2020, 2.4% higher than the S\$0.583 million recorded in Q1 2019.

In contrast with the above, the Group recorded EBITDA of \$\$1.042 million in Q1 2020, 7.2% lower than the \$\$1.123 million recorded in Q1 2019. This is mainly attributable to the lower revenue and gross profit recorded in Q1 2020.

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on (continued)

# Review of results for the financial period ended 31 March 2020 as compared to corresponding financial period ended 31 March 2019 (continued)

Detailed Segmental Breakdown of Group Revenue and Gross Profit

The detailed segmental breakdown of the Group's revenue and gross profit for Q1 2020, together with comparative results for Q1 2019 is provided below:

Table 8.1: Group revenue as analysed by business unit for the quarter ended 31 March

	2020 Sales mix		2019	Sales mix
	S\$'000	%	S\$'000	%
Unifiedcomms	2,815	60.3	2,952	57.2
GlobeOSS	1,855	39.7	2,208	42.8
Captii Ventures	-	•	•	-
Others	-	•	•	-
Total	4,670	100.0	5,160	100.0

Unifiedcomms - Segment for content-driven mobile VAS, messaging and signaling systems, solutions and managed services.

GlobeOSS - Segment for mobile network operation support systems, solutions and managed services.

Captii Ventures - Segment for strategic investment in early and late-stage technology ventures.

Others - Segment for operational headquarters of the Group and investment holding.

Table 8.2: Group revenue as analysed by geographical segment for the quarter ended 31 March

External Sales	2020			
	Unifiedcomms S\$'000	GlobeOSS S\$'000	Others S\$'000	Group S\$'000
South East Asia (SEA)	2,665	1,851	-	4,516
South Asia (SA)	108	-	-	108
Middle East & Africa (MEA)	42	-	-	42
Others	-	4	-	4
Total	2,815	1,855	-	4,670

External Sales	2019			
	Unifiedcomms	GlobeOSS	Others	Group
	S\$'000	S\$'000	S\$'000	S\$'000
SEA	2,798	2,205	-	5,003
SA	154	-	-	154
MEA	-	-	-	-
Others	-	3	-	3
Total	2,952	2,208	-	5,160

Table 8.3: Group revenue as analysed by contract type for the quarter ended 31 March

External Sales		2020			2019			
	System Sale	Managed Service	Group	System Sale	Managed Service	Group		
Revenue	654	4,016	4,670	1,931	3,229	5,160		
Gross Profit	518	1,885	2,403	1,423	1,571	2,994		
Gross Profit (%)	79.2%	46.9%	51.5%	73.7%	48.7%	58.0%		

<sup>(1)</sup> System Sale – this refers to contracts that involve the outright purchase by customers of systems comprising the Group's products and technologies, and where these systems are in turn delivered as turnkey solutions. The scope of work for a system sale contract includes system design, implementation, testing and commissioning services.

<sup>(2)</sup> Managed Service – this refers to contracts that involve the provision of both systems comprising the Group's products and technologies as well as the Group's professional services, on a recurring, revenue sharing, software-as-a-service, pay-per-use or monthly or quarterly fixed and variable fee basis. Also treated as a managed service contract are system maintenance and technical support contracts with existing customers of the Group.

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on (continued)

### Review of the Group's financial position as at 31 March 2020 as compared to the Group's financial position as at 31 December 2019

Non-cash current assets of the Group decreased from \$14.938 million as at 31 December 2019 to \$\$13.023 million as at 31 March 2020. This 12.8% decrease in non-cash current assets was mainly due to a decrease in trade and other receivables as a result of lower revenue recorded.

Total non-current assets of the Group increased from S\$28.913 million as at 31 December 2019 to S\$29.532 million as at 31 March 2020 representing an increase of 2.1%. This increase consists of:-

- \* An increase in investment in plant and equipment; and
- \* The effect of foreign exchange movements on the Group's USD denominated other financial assets, namely a favorable foreign exchange translation rate of USD to SGD.

Total liabilities of the Group decreased from \$\$8.615 million as at 31 December 2019 to \$\$8.4 million as at 31 March 2020. This 2.5% decrease in total liabilities is attributable to a decrease in trade and other payables and borrowings, following repayments in the reporting period. This was however, partly offset by an increase in other liabilities.

# Review of the Group's cash flow for the quarter ended 31 March 2020 as compared to the corresponding quarter ended 31 March 2019

The Group's net cash flow from operations for Q1 2020 was \$\$3.026 million, as compared to \$\$1.341 million for Q1 2019, an increase of 125.7%. This significant increase was primarily due to a favourable change in working capital of \$\$1.985 million for Q1 2020, as compared to \$\$0.243 million for Q1 2019.

The Group's net cash flow used in investing activities for Q1 2020 was S\$0.211 million, as compared to S\$0.098 million for Q1 2019. The higher net cash used in investing activities was mainly due to the higher investment in plant and equipment for new managed service contracts in Q1 2020, as compared to Q1 2019.

The Group's net cash flow used in financing activities for Q1 2020 was S\$0.294 million, as compared to S\$0.323 million for Q1 2019. This decrease was mainly due to lower repayment of borrowings. This reduction was partly offset by the absence of proceeds from restricted deposit withdrawal in the curernt quarter.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No profit forecast has been issued for the financial period under review.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The CoViD-19 pandemic has resulted in many countries in our Group's regions of focus imposing movement and travel restrictions, including the movement control order in Malaysia and the 'circuit-breaker' lockdown in Singapore. Such restrictions have adversely affected many businesses that are prohibited to trade, or that have been asked to significantly alter the scope of their operations within government-prescribed safety limits. The uncertainty of economic recovery from the shock caused by COVID-19 and the prospect of a protracted economic slowdown globally, especially in the Group's regions of focus, have weighed on the minds of management and the directors of the Group when considering the outlook for the remainder of financial year.

The impact of CoViD-19 on the Group has fortunately been minimal in the year to-date. This is because the Group's businesses operate primarily in the field of telecommunications, an essential service in any economy today. In addition, the Group's businesses have been made capable of fully-functioning under a work-from-home mode of operation, well ahead of movement control restrictions or lockdown orders being enforced. The Group's primary customers in the Unifiedcomms and GlobeOSS businesses are telecommunications network operators and service providers that have continued to operate normally throughout the CoViD-19 restrictions, albeit remotely and through digital engagement, rather than face-to-face interaction. Contracts in-hand continue to be progressed and management of the Group are hopeful that new projects and initiatives requiring our products and services, will continue to be pursued by customers in the months ahead. The possibility remains however, that larger system sale contracts that have yet to be committed this year, may be deferred by customers to next year, or even abandoned entirely if macroeconic and industry conditions deteriorate significantly. Some managed service contracts of the Group which are impacted by government restrictions or directives arising from CoViD-19 policy measures, may meanwhile continue to show weaker performance than before.

At Captii Ventures, the Group' venture investment business, the climate for either business development or funding has become more challenging since the CoViD-19 pandemic set in. If the adverse microeconomic and funding environment persists to the end of the year, some of the investees in the venture investment portfolio may face difficulty in raising further capital, while those that successfully raise may be faced with dampened valuations. Management has taken active, early measures to perform impact assessment as well as in assisting investees to plan and manage through a more hostile environment for both business and funding. Investment management activities to assist investees and protect our investments will be the priority at Captii Ventures for the remainder of the year.

Against this negative macroeconomic backdrop for the future, the Group remains optimistic and will continue to work closely with customers and investees, to minimise any potential negative impact of CoViD-19-related developments on Group financial performance. Management of the Group has in recent months taken an active and measured approach to managing risks to protect the Group's people and assets, and will sustain these efforts until the pandemic resolves.

Management will further the work it has been doing to strengthen the Group's managed service contract portfolio and will invest even more selectively in the venture investment business. Interest in internet-driven application services for enterprises, in the broad domain of fintech, as well as in internet and handset-app delivered digital media, have been heightened in the current environment. These areas will continue to be the focus for the Group's venture investment activities, and is expected complement the organic growth strategies of the Unifiedcomms and GlobeOSS businesses.

#### 11. Dividend

# (a) Current Financial Year Reported On

Any dividend declared for the current financial period reported on? None

# (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? None

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

#### 13. Interested Person Transactions

Name of the Interested Person	person transa financial ye (excluding tran S\$100,000 a conducted un	ue of all interested actions during the ear under review esactions less than and transactions der shareholders' suant to Rule 920)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)			
	3 months e	ended 31 March	3 months ended 31 March			
	2020	2020 2019		2019		
	S\$'000	S\$'000	S\$'000	S\$'000		
Nil		Nil		Nil Nil		lil

The Group does not require any shareholders' mandate pursuant to Rule 920 of the Listing Manual of SGX-ST.

# PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

Not applicable.

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Not applicable.

16. A breakdown of sales.

Not applicable.

17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

Not applicable.

18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13).

Not applicable.

# 19. Negative Confirmation pursuant to rule 705(5).

We, Wong Tze Leng and Anton Syazi Ahmad Sebi, being two directors of the Company, do hereby confirm on behalf of the directors of the Company that, to the best of our knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the financial results for the financial period ended 31 March 2020 to be false or misleading.

# 20. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in appendix 7.7) under rule 720(1).

The Company confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

On behalf of the Board of Directors

Wong Tze Leng Executive Chairman Anton Syazi Ahmad Sebi Executive Director

BY ORDER OF THE BOARD

Wong Tze Leng Executive Chairman 12 May 2020