



FEEDING & CONNECTING ASIA



43rd Annual General Meeting
19th July 2016

Financial Summary



\$1.7 billion

Revenue¹

\$220.6 million

PATMI¹

\$48.0 million

**Share of results of
Associates/JVs¹**

\$2.1 billion

Assets²

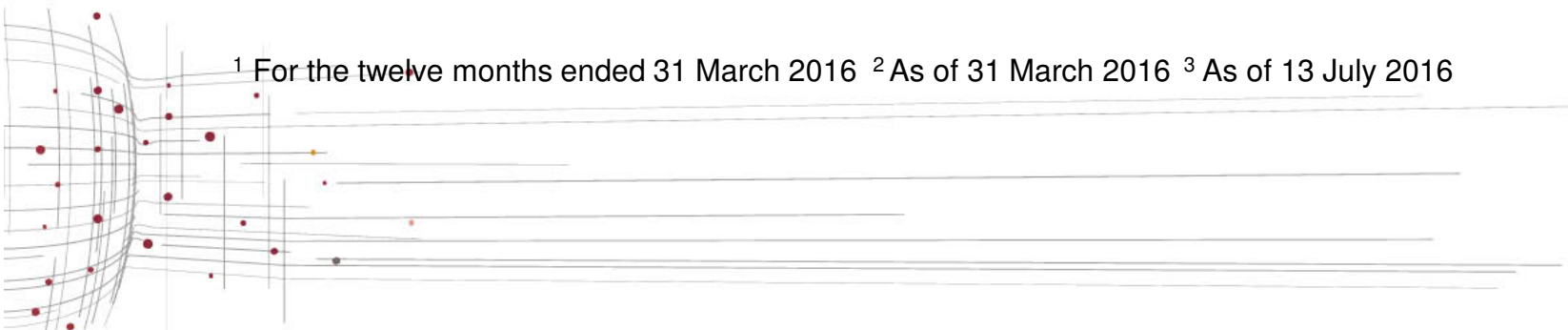
15.0%

Return on equity¹

4.9 billion

Market cap³

¹ For the twelve months ended 31 March 2016 ² As of 31 March 2016 ³ As of 13 July 2016



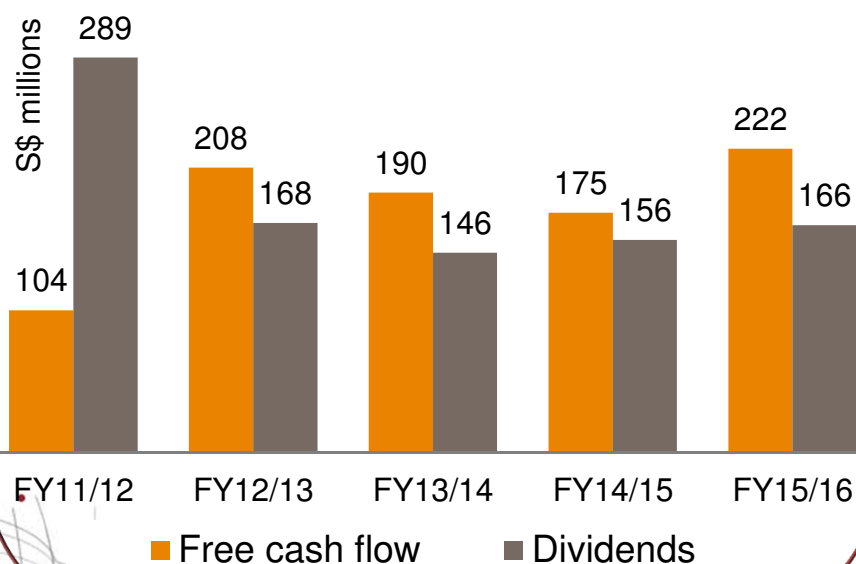
Strong Cash Flows Sustaining Progressive Dividends

sats

\$489.9 million

Cash reserves^{1,2}

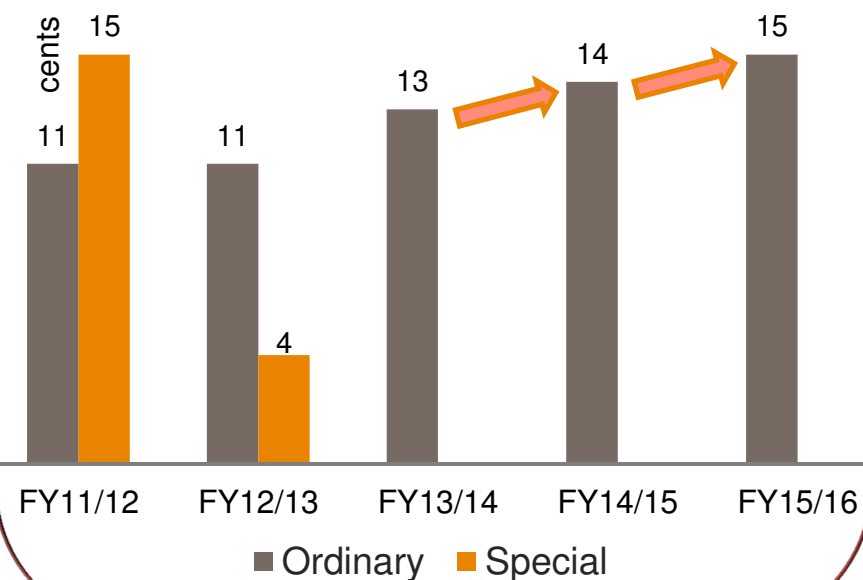
Free Cash Flow and Dividends



0.07 times

Debt-to-equity ratio²

Dividend Per Share



¹ Cash and cash equivalents, ² As of 31 March 2016

Strong Growth of Share Price



Total return
incl. dividends



+ 58%

SATS

-12%

Straits Times Index



Source: Bloomberg, as of 13 July 2016

Increasing Productivity & Connectivity

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Swiss, Cargologic and SATS form quality alliance

Swiss WorldCargo and its partner ground handling companies Cargologic AG and SATS have concluded a memorandum of understanding aimed at further enhancing their cargo handling and information services.

Posted on 15 January 2015 by Denice Cabel

SATS unveils e-Acceptance, training initiatives

Nisha Ramchandani | The Business Times | Friday, Apr 17, 2015



SATS' Japan subsidiary receives Halal certification for in-flight meals

PUBLISHED ON SEP 24, 2014 7:04 PM

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BUSINESS > SINGAPORE BUSINESS

SATS, SingPost in airmail handling tie-up

The companies will set up an automated facility at SATS Airfreight Terminal 1 to bring their airmail consignment operations under one roof.

POSTED: 17 Aug 2015 19:38

PHOTOS



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AA☆

SATS gets IATA pharma seal of approval

12 / 02 / 2014



Bengaluru airport to get its first perishable cargo facility

Air India joint venture to set up 60k sq ft centre at Kempegowda International Airport

Praveen Bose | Bengaluru March 2, 2015 Last Updated at 20:30 IST

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Air India SATS Airport Services, a joint venture between Air India and Singapore Airport Terminal Services, will have a 40,000-tonne per annum capacity perishable cargo handling centre 'AISATS Coolport' up and running at the Kempegowda International Airport (KIA) in the next 12 months. The joint venture between Air India and the Singapore Airport Terminal Services (SATS), broke ground for Bengaluru's first

SATS forms joint venture with global food company BRF

By Mindy Tan tanmindy@sph.com.sg @MindyTanBT

MORE

SATS unit clinches 30b yen catering contract from Delta

Market up on Greek optimism and Wall St gains

SATS' Japanese subsidiary bags 30b yen inflight catering contract from Delta

SATS reports 21.1% hike in Q4 profit, lifted in part by lower costs



APR 16, 2015 9:52 PM
SATS'S Singapore Food Industries (SFI) has entered into a

man presents the halal certificate toident Wong Chee Meng and Mus Chief

apore in-flight food catering in Tokyo's Narita airport.

the growing number of Muslim

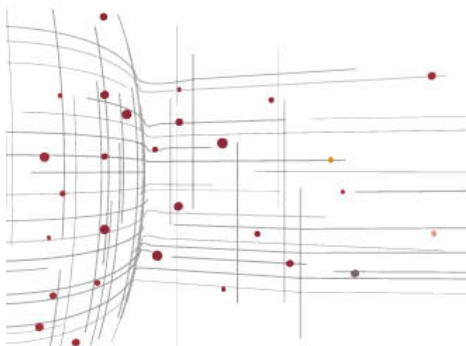
Opportunity to Feed & Connect Asia



FEEDING ASIA

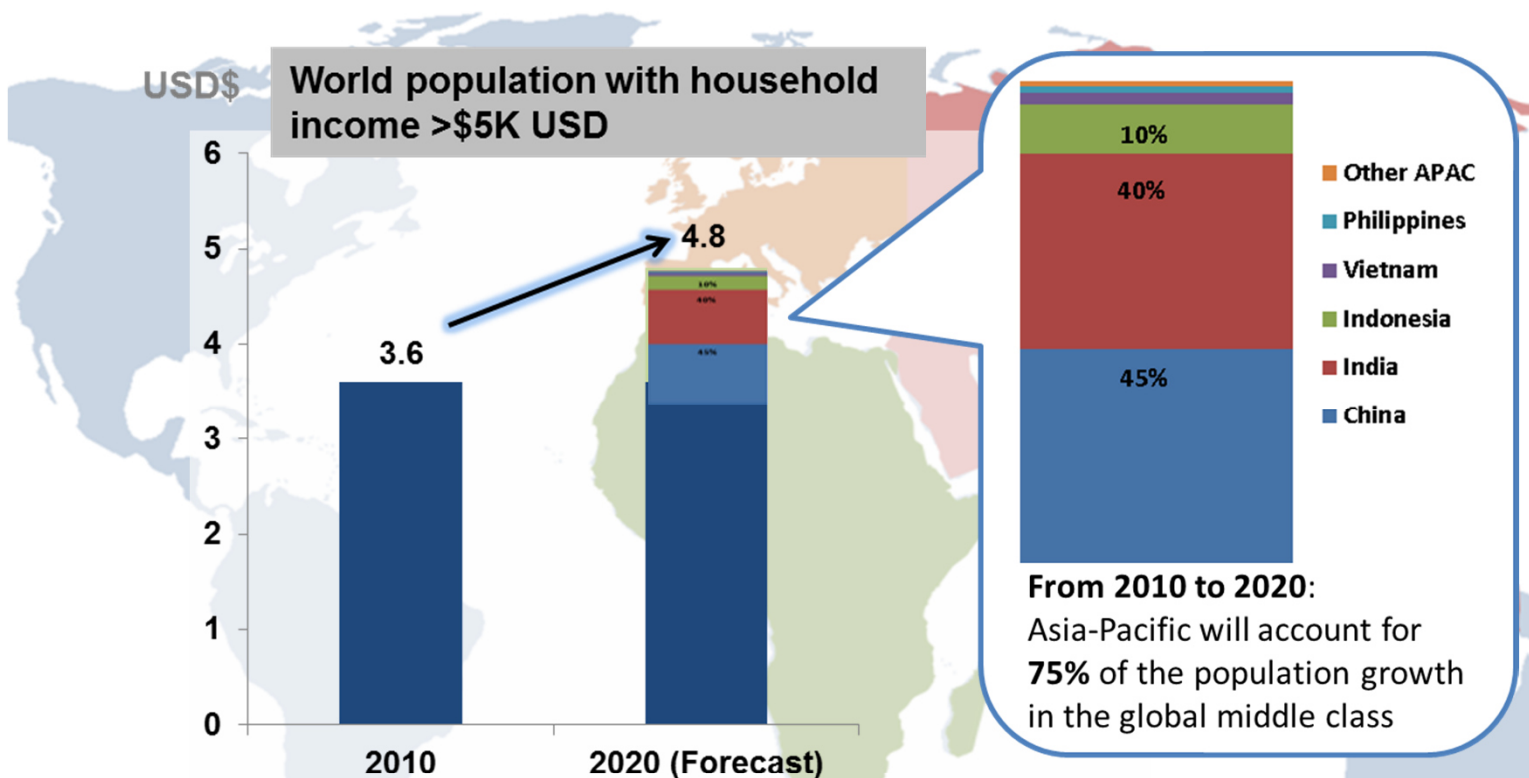


CONNECTING ASIA



Rapid Growth of Middle Class in Asia

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Increased Food Demand in Asia



Increased Travels in Asia



Increased eCommerce in Asia

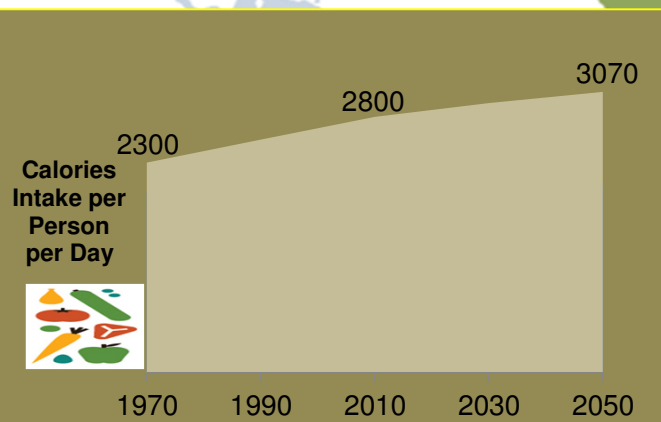
Is Driving Demand For Food In Asia

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Food demand in Asia will more than **double** by 2020, to nearly **US\$3 trillion** a year

Food consumption in **China** will more than **double** to around **US\$1.48 trillion** by 2020

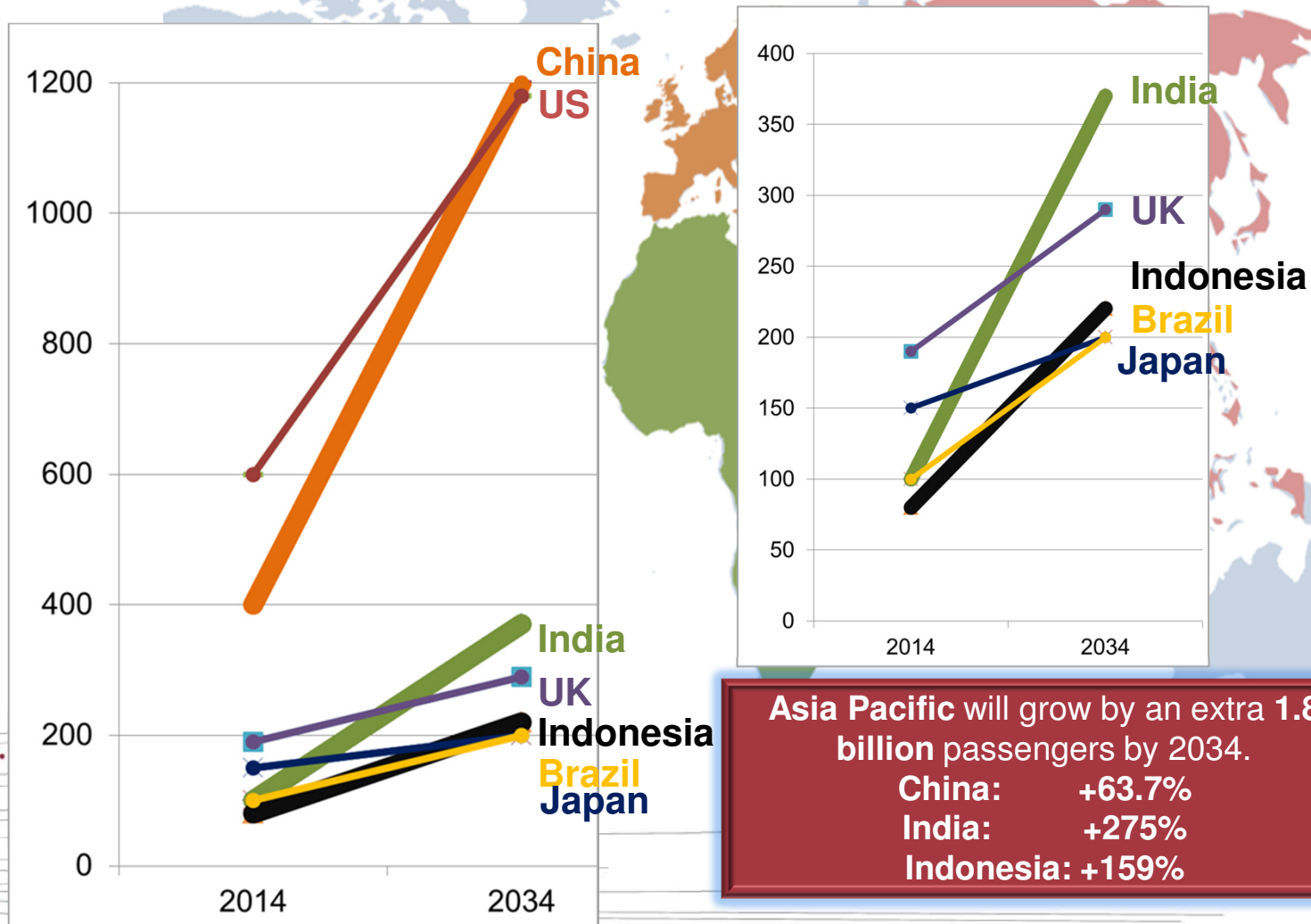
Indonesia will account for **56%** of the **Southeast Asian** food market size



And Demand For Travel In Asia

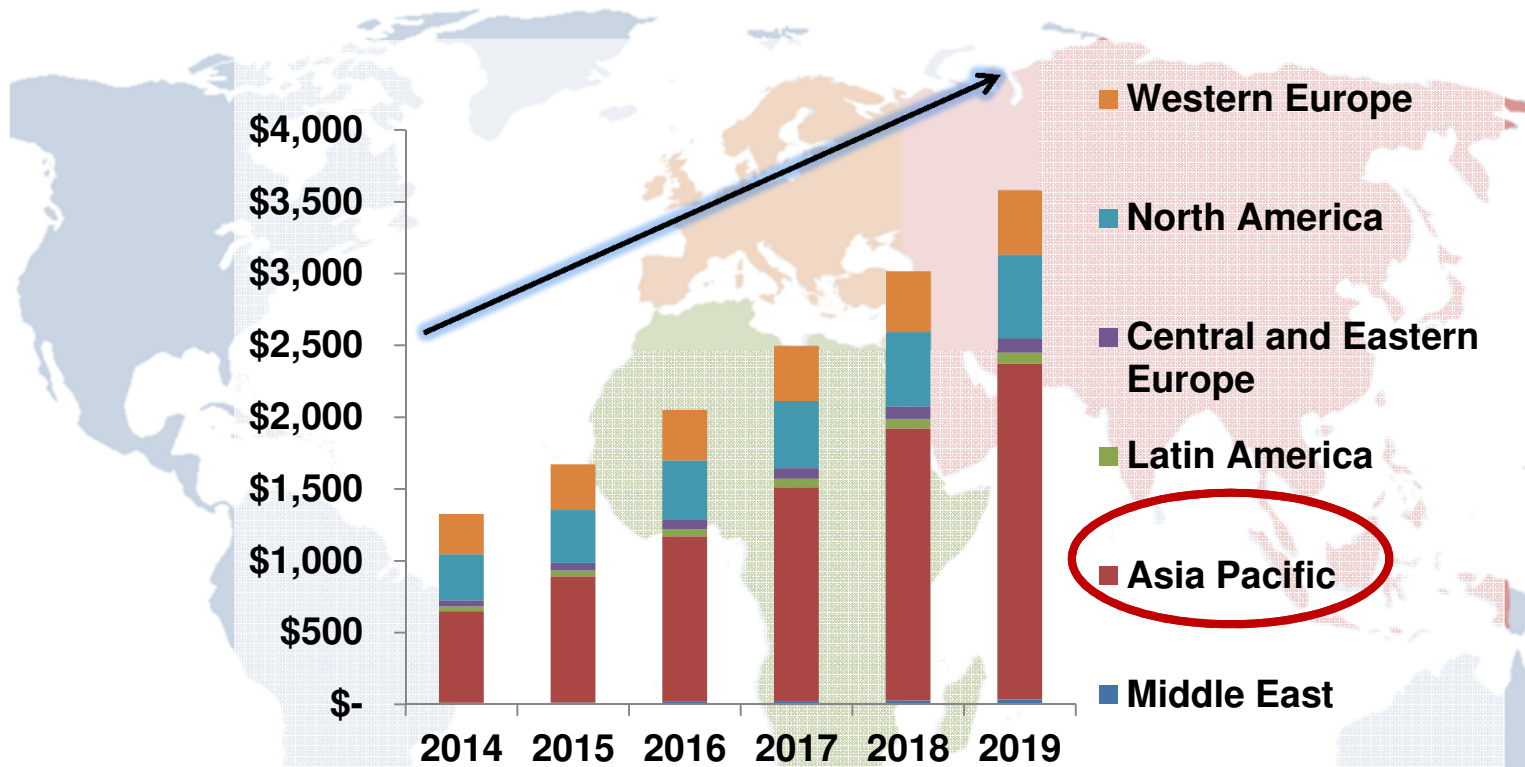
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Growth trends of passenger volumes in key markets



Increased eCommerce Is Driving Demand For Air Freight

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Asia Pacific's eCommerce sales is expected to increase by USD1.7trillion from 2014 to 2019

Asia's Largest Food and Gateway Services Network



45 Airports

12 Countries

651,000

Flights¹



91 million

Passengers¹



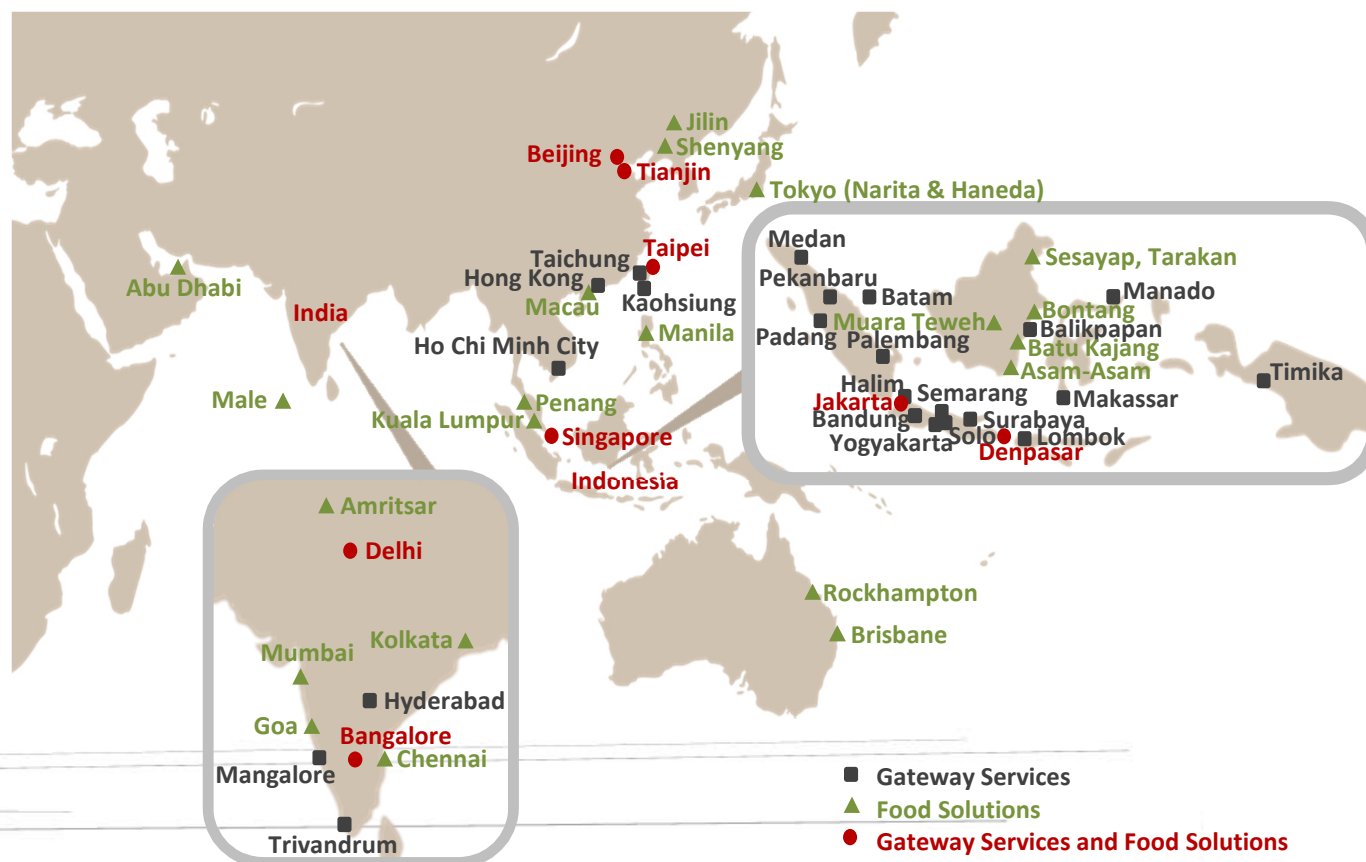
96 million

Meals¹



4 million

Tonnes of cargo¹



¹ Based on FY16 aviation statistics for Singapore and overseas operations

We Will Continue to Build Out Across Asia and Middle East

sats

Brahim's

sats

MALAYSIA

- Acquired 49% of Brahim's Airline Catering Holdings in February 2016



MACROASIA
CATERING SERVICES

PHILIPPINES

- Acquired additional 13% interest in MacroAsia Catering Services in January 2016 to raise stake from 20% to 33%

Oman

الطيران العماني
OMAN AIR

sats

OMAN

- Signed JV agreement with Oman Air for cargo handling services at Muscat International Airport in March 2016

Philippines

Malaysia

Indonesia



INDONESIA

- Signed Share Subscription Agreement to acquire 20% of Purantara Mitra Angkasa Dua, inflight catering arm of PTCAS, in May 2016.

And Build Up Into Adjacent Businesses



CHINA

- Signed JV agreement with Yihai Kerry, a subsidiary of Wilmar, to provide safe, high quality food in January 2016



SINGAPORE

- Formed JV with DFASS to enter into the fast growing travel retail market in April 2016



Thank You

