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(Incorporated in Bermuda with limited liability) (Hong Kong stock code: 854) (Singapore stock code: BDR)

# ANNOUNCEMENT OF UNAUDITED ANNUAL RESULTS FOR THE YEAR ENDED MARCH 31, 2022

	For the year ended March 31,				
	2022 <i>HK\$'000</i> (Unaudited)	2021 <i>HK\$'000</i> (Audited)	Change %		
Revenue	3,425,832	3,557,935	-3.7		
Gross profit	334,790	333,601	+0.4		
Profit before tax	108,074	106,332	+1.6		
Profit attributable to owners of the Company	82,192	92,483	-11.1		
Basic earnings per share (HK cents)	96.33	108.54	-11.2		

### **FINANCIAL HIGHLIGHTS**

### **UNAUDITED FINANCIAL RESULTS**

For the reasons explained under the section headed "REVIEW OF UNAUDITED ANNUAL RESULTS" on page 33 below, the auditing process for the annual results of Willas-Array Electronics (Holdings) Limited (the "Company") and its subsidiaries (collectively, the "Group", "We" or "Our") for the year ended March 31, 2022 has not been completed. In the meantime, the board of directors of the Company (the "Board") is pleased to announce the unaudited consolidated annual results of the Group for the year ended March 31, 2022, together with the comparative figures for the year ended March 31, 2021 as follows:

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended March 31, 2022

	NOTES	2022 <i>HK\$'000</i> (Unaudited)	2021 <i>HK\$'000</i> (Audited)	Change %
Revenue Cost of sales	3	3,425,832 (3,091,042)	3,557,935 (3,224,334)	-3.7 -4.1
Gross profit Other income Distribution costs Administrative expenses Other gains and losses Impairment losses reversed (recognised) under expected credit loss ("ECL") model, net Gain on fair value change of investment property Finance costs		334,790 2,803 (28,871) (189,070) 808 4,461 439 (17,286)	333,601 9,667 (37,469) (186,915) 15,323 (10,141) 1,312 (19,046)	+0.4 -71.0 -22.9 +1.2 -94.7 NM -66.5 -9.2
Profit before tax Income tax expense Profit for the year	4 5	108,074 (25,882) 82,192	106,332 (13,849) 92,483	+1.6 +86.9 -11.1

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME – continued

For the year ended March 31, 2022

	NOTE	2022 <i>HK\$'000</i> (Unaudited)	2021 <i>HK\$'000</i> (Audited)	Change %
Other comprehensive income:				
Items that will not be reclassified to profit or loss: – Gain on revaluation of owned properties – Income tax relating to gain		18,647	_	NM
recognised in other comprehensive income		(3,292)		NM
		15,355		NM
Item that may be reclassified subsequently to profit or loss: – Exchange differences arising from translation of foreign operations		10,746	22,984	-53.2
Other comprehensive income for the year		26,101	22,984	+13.6
Total comprehensive income for the year attributable to owners of the Company		108,293	115,467	-6.2
Earnings per share – Basic (HK cents)	13	96.33	108.54	-11.2
- Diluted (HK cents)		95.02	108.54	-12.5

NM – Not Meaningful

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at March 31, 2022

	NOTES	2022 <i>HK\$'000</i> (Unaudited)	2021 <i>HK\$'000</i> (Audited)
Non-current assets			
Property, plant and equipment	6	284,293	270,142
Right-of-use assets		16,093	18,201
Investment property		9,951	9,512
Club debentures		2,001	2,001
Interest in an associate		-	-
Financial assets measured at fair value			
through other comprehensive income			
("FVTOCI")		-	_
Long-term deposits		4,459	3,891
Deferred tax assets		503	624
Restricted bank deposits			2,378
Total non-current assets		317,300	306,749
Current assets			
Inventories		360,393	259,783
Trade receivables	7	862,816	844,049
Other receivables, deposits and prepayments		6,706	8,273
Income tax recoverable		4,567	4,574
Derivative financial instruments		-	434
Restricted bank deposits		2,457	_
Cash and cash equivalents		327,673	216,923
Total current assets		1,564,612	1,334,036
Total assets		1,881,912	1,640,785

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION –** continued

As at March 31, 2022

	NOTES	2022 <i>HK\$'000</i> (Unaudited)	2021 <i>HK\$'000</i> (Audited)
Current liabilities			
Trade payables	9	389,528	349,349
Other payables		41,456	48,275
Contract liabilities		9,632	8,846
Income tax payable		5,204	6,101
Trust receipt loans		486,359	344,493
Bank borrowings		124,434	146,647
Derivative financial instruments		579	539
Lease liabilities		7,988	6,514
Total current liabilities		1,065,180	910,764
Net current assets		499,432	423,272
Total assets less current liabilities		816,732	730,021
Capital and reserves			
Share capital	10	85,777	85,207
Reserves		684,789	601,894
Equity attributable to owners			
of the Company		770,566	687,101
Non-current liabilities			
Deferred tax liabilities		38,154	31,652
Lease liabilities		8,012	11,268
Total non-current liabilities		46,166	42,920
Total liabilities and equity		1,881,912	1,640,785

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended March 31, 2022

	Attributable to owners of the Company									
	Share capital	Capital reserves	Statutory reserve	Property revaluation reserve	Currency translation reserve	Financial assets measured at FVTOCI reserve	Other reserve	Accumulated profits	Total	
	HK\$'000	HK\$'000 (Note i)	HK\$'000 (Note ii)	HK\$'000	HK\$'000	HK\$'000	HK\$'000 (Note iii)	HK\$'000	HK\$'000	
At April 1, 2020 (Audited)	85,207	193,458	20,874	122,585	(12,132)	(16,448)	(3,561)	180,725	570,708	
Total comprehensive income for the year: Profit for the year Other comprehensive income	-	-	-	_	-	_	-	92,483	92,483	
for the year					22,984				22,984	
Total					22,984			92,483	115,467	
Transactions with owners, recognised directly in equity: Share options forfeited Recognition of equity-settled share-based payments	-	(129)	-	-	-	_	-	129	-	
(Note 11)	-	926	-	-	-	-	-	-	926	
Transfer from property revaluation reserve Transfer of statutory reserve	-	-	2,100	(5,144)	-			5,144 (2,100)	-	
Total		797	2,100	(5,144)				3,173	926	
At March 31, 2021 (Audited)	85,207	194,255	22,974	117,441	10,852	(16,448)	(3,561)	276,381	687,101	

#### **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY – continued**

For the year ended March 31, 2022

	Attributable to owners of the Company								
	Share capital HK\$'000	Capital reserves HK\$'000 (Note i)	Statutory reserve HK\$'000 (Note ii)	Property revaluation reserve <u>HK\$'000</u>	Currency translation reserve <u>HK\$'000</u>	Financial assets measured at FVTOCI reserve HK\$'000	Other reserve HK\$'000 (Note iii)	Accumulated <u>profits</u> <u>HK\$'000</u>	<b>Total</b> <i>HK\$'000</i>
At April 1, 2021 (Audited)	85,207	194,255	22,974	117,441	10,852	(16,448)	(3,561)	276,381	687,101
Total comprehensive income for the year: Profit for the year Other comprehensive income	-	-	_	-	-	-	-	82,192	82,192
for the year				15,355	10,746				26,101
Total				15,355	10,746			82,192	108,293
Transactions with owners, recognised directly in equity: Exercise of share options Recognition of equity-settled share-based payments	570	918	-	-	-	-	-	-	1,488
(Note 11)	_	1,802	-	-	-	-	_	-	1,802
Dividend paid (Note 12)	-	-	-	-	-	-	-	(28,118)	(28,118)
Transfer from property revaluation reserve Transfer of statutory reserve	-	-	5,108	(5,144)	-		-	5,144 (5,108)	-
Total	570	2,720	5,108	(5,144)				(28,082)	(24,828)
At March 31, 2022 (Unaudited)	85,777	196,975	28,082	127,652	21,598	(16,448)	(3,561)	330,491	770,566

Notes:

- (i) Capital reserves comprise share premium, contributed surplus and share options reserve. Contributed surplus represents the difference between the underlying net tangible assets of the subsidiaries which were acquired by the Company at the date of the group reorganisation in 2001 and the nominal amount of the shares issued by the Company under the reorganisation.
- (ii) The statutory reserve is non-distributable and was appropriated from profit after tax of the Company's subsidiaries in the People's Republic of China (the "PRC") and Taiwan under the respective laws and regulations of the PRC and Taiwan.
- (iii) Other reserve comprises a debit amount of HK\$3,561,000 and represents the difference between the fair value of the consideration paid and the carrying amount of the net assets attributable to the additional interest in certain then subsidiaries acquired during the year ended March 31, 2017.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended March 31, 2022

	2022 <i>HK\$'000</i> (Unaudited)	2021 <i>HK\$'000</i> (Audited)
Operating activities		
Profit before tax	108,074	106,332
Adjustments for:		
Depreciation of property, plant and equipment	14,127	14,010
Depreciation of right-of-use assets	8,401	12,276
Interest expense on bank borrowings		
and trust receipt loans	16,726	18,533
Interest expense on lease liabilities	560	513
Share-based payment expense	1,802	926
Reversal of allowance for inventories	-	(32,962)
Impairment losses (reversed) recognised		
under ECL model, net	(4,461)	10,141
(Gain) loss on disposal of property,		
plant and equipment	(6)	1,366
Gain on fair value change of investment property	(439)	(1,312)
Net loss (gain) on fair value changes	480	(1.1.10)
of derivative financial instruments	473	(1,140)
Gain on lease modification	-	(109)
Unrealised exchange gain	(3,170)	(21,771)
Interest income	(487)	(501)
Operating cash flows before movements		
in working capital	141,600	106,302
in working capital	141,000	100,502
(Increase) decrease in inventories	(99,471)	151,618
Increase in trade receivables	(66,705)	(173,973)
Decrease (increase) in other receivables,	(00,100)	(1,0,0,0)
deposits and prepayments	1,455	(3,698)
(Increase) decrease in long-term deposits	(484)	1,586
Increase in trade payables	35,039	40,897
(Decrease) increase in other payables	(8,197)	23,240
Increase in contract liabilities	648	3,747
Cash generated from operations	3,885	149,719
Income tax (paid) refund	(24,038)	401
Interest paid	(15,974)	(20,954)
Interest received	487	501
Net cash (used in) generated from operating activities	(35,640)	129,667

# **CONSOLIDATED STATEMENT OF CASH FLOWS** – continued

For the year ended March 31, 2022

	2022 <i>HK\$'000</i> (Unaudited)	2021 <i>HK\$'000</i> (Audited)
<b>Investing activities</b> Purchase of property, plant and equipment	(4,036)	(1,500)
Withdrawal of restricted bank deposits	(4,030)	2,231
Proceeds from disposal of property, plant and equipment	75	347
Net cash (used in) generated from investing activities	(3,961)	1,078
Financing activities		
Dividend paid to shareholders	(28,118)	_
Proceeds from exercise of share options	1,488	_
Repayments of trust receipt loans	(2,614,040)	(2,639,917)
Proceeds from trust receipt loans	2,754,626	2,512,405
Repayments of bank borrowings	(603,282)	(812,057)
Proceeds from bank borrowings	647,383	770,109
Repayments of lease liabilities	(8,615)	(12,807)
Net cash generated from (used in) financing activities	149,442	(182,267)
Net increase (decrease) in cash and cash equivalents	109,841	(51,522)
Cash and cash equivalents at beginning of the year	216,923	264,839
Effects of exchange rate changes on the balance of		
cash and cash equivalents held in foreign currencies	909	3,606
Cash and cash equivalents at end of the year	327,673	216,923

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended March 31, 2022

#### 1. GENERAL INFORMATION

The Company was incorporated in Bermuda on August 3, 2000 as an exempted company with limited liability under the Companies Act 1981 of Bermuda with its registered office at Victoria Place, 5/F, 31 Victoria Street, Hamilton HM10, Bermuda. Its principal place of business is located at 24/F, Wyler Centre, Phase 2, 200 Tai Lin Pai Road, Kwai Chung, New Territories, Hong Kong. The issued ordinary shares of the Company are listed and traded on the Main Board of Singapore Exchange Securities Trading Limited (the "SGX-ST") and the Main Board of The Stock Exchange of Hong Kong Limited (the "SEHK"). The consolidated financial statements of the Group are presented in Hong Kong dollars which is also the functional currency of the Company. All values are rounded to the nearest thousand except otherwise indicated.

The principal activity of the Company is investment holding and the Company's subsidiaries are principally engaged in the trading of electronic components.

#### 2. PRINCIPAL ACCOUNTING POLICIES

The consolidated financial statements have been prepared on the historical cost basis, except for certain properties and financial instruments, which are measured at fair values, as appropriate.

Other than additional accounting policies resulting from the application of amendments to International Financial Reporting Standards ("IFRS Standards") issued by the International Accounting Standards Board (the "IASB"), the accounting policies and methods of computation used in the consolidated financial statements for the year ended March 31, 2022 are the same as those presented in the Group's annual financial statements for the year ended March 31, 2021.

#### Application of new and amendments to IFRS Standards

In the current year, the Group has applied the following amendments to IFRS Standards issued by the IASB for the first time, which are mandatorily effective for the Group's annual period beginning on or after April 1, 2021 for the preparation of the Group's consolidated financial statements:

Amendments to IFRS 16	Covid-19-Related Rent Concessions
Amendments to IFRS 16	Covid-19-Related Rent Concessions beyond
	June 30, 2021
Amendments to IFRS 9, IAS 39,	Interest Rate Benchmark Reform – Phase 2
IFRS 7, IFRS 4 and IFRS 16	

#### 2. **PRINCIPAL ACCOUNTING POLICIES** – continued

#### Application of new and amendments to IFRS Standards - continued

In addition, the Group applied the agenda decision of the IFRS Interpretations Committee of the IASB issued in June, 2021 which clarified the costs an entity should include as "estimated costs necessary to make the sale" when determining the net realisable value of inventories.

The application of the amendments to IFRS Standards in the current year has had no material impact on the Group's financial positions and performance for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

#### 3. SEGMENT INFORMATION

The Group is engaged in the trading of electronic components. Information reported to the executive directors of the Company, being the Group's chief operating decision maker (the "CODM") for the purposes of resource allocation and assessment of performance is based on geographical locations as follows:

- Southern China Region;
- Northern China Region; and
- Taiwan

In addition, the CODM also reviews revenue by customers' market industries.

The CODM focuses on reportable segment profit which is gross profit earned by each segment. Other income, distribution costs, administrative expenses, other gains and losses, impairment losses reversed (recognised) under ECL model, net, gain on fair value change of investment property and finance costs are excluded from segment results.

No operating segments have been aggregated in arriving at the reportable segments of the Group.

#### **3. SEGMENT INFORMATION** – continued

The following is an analysis of the Group's revenue and results by reportable and operating segments:

## Year ended March 31, 2022 (Unaudited)

	Tra	nding of electro				
	Southern China Region HK\$'000	Northern China Region HK\$'000	Taiwan HK\$'000	Sub-total HK\$'000	Elimination <i>HK\$'000</i>	Total <i>HK\$'000</i>
Revenue						
Sales – external	1,692,024	1,648,152	85,656	3,425,832	-	3,425,832
Sales – inter-company	1,065,612	451,162	208	1,516,982	(1,516,982)	
	2,757,636	2,099,314	85,864	4,942,814	(1,516,982)	3,425,832
Cost of sales	(2,584,214)	(1,947,684)	(76,126)	(4,608,024)	1,516,982	(3,091,042)
Gross profit/segment results	173,422	151,630	9,738	334,790		334,790
Other income						2,803
Distribution costs						(28,871)
Administrative expenses						(189,070)
Other gains and losses						808
Impairment losses reversed under ECL model, net						4,461
Gain on fair value change						
of investment property						439
Finance costs						(17,286)
Profit before tax						108,074
Income tax expense						(25,882)
Profit attributable to owners of the Company						82,192

#### 3. SEGMENT INFORMATION – continued

Year ended March 31, 2021 (Audited)

	Tr					
	Southern	Northern				
	China	China				
	Region	Region	Taiwan	Sub-total	Elimination	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Revenue						
Sales – external	1,831,302	1,651,848	74,785	3,557,935	-	3,557,935
Sales – inter-company	574,967	444,120	90	1,019,177	(1,019,177)	
	2,406,269	2,095,968	74,875	4,577,112	(1,019,177)	3,557,935
Cost of sales	(2,233,099)	(1,943,496)	(66,916)	(4,243,511)	1,019,177	(3,224,334)
Gross profit/segment results	173,170	152,472	7,959	333,601		333,601
Other income						9,667
Distribution costs						(37,469)
Administrative expenses						(186,915)
Other gains and losses						15,323
Impairment losses recognised						
under ECL model, net						(10,141)
Gain on fair value change						1 2 1 0
of investment property Finance costs						1,312 (19,046)
Finance costs						(19,040)
Profit before tax						106,332
Income tax expense						(13,849)
Profit attributable to owners						
of the Company						92,483

The management monitors the Group's assets and liabilities in one pool, which is more efficient and effective. Accordingly, no segment assets and liabilities information was presented to the CODM.

#### 4. INCOME TAX EXPENSE

	2022 <i>HK\$'000</i> (Unaudited)	2021 <i>HK\$'000</i> (Audited)
The income tax charge comprises:		
Current tax:		
– Hong Kong	5,794	2,213
- PRC Enterprise Income Tax ("EIT")	15,659	11,076
– Taiwan	1,028	699
- Taiwan withholding tax on dividends	431	539
	22,912	14,527
Under (over) provision in respect of prior year:		
– Hong Kong	171	(1,229)
– PRC EIT	39	(157)
– Taiwan	(88)	(5)
	122	(1,391)
Deferred tax:		
– Current year	2,848	713
	25,882	13,849

Under the two-tiered profits tax rates regime, the Company was subject to Hong Kong Profits Tax at the rate of 8.25% for the first HK\$2,000,000 of assessable profits, and the remaining profits at 16.5%. Subsidiaries of the Company incorporated in Hong Kong were subject to Hong Kong Profits Tax at the rate of 16.5% for the years ended March 31, 2022 and 2021.

Under the Law of the PRC on EIT (the "EIT Law") and the Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25%. The tax rate of the Taiwan subsidiary is 20%.

#### 5. **PROFIT FOR THE YEAR**

Profit for the year has been arrived at or after charging (crediting):

	2022 HK\$'000	2021 <i>HK\$'000</i>
	(Unaudited)	(Audited)
Cost of inventories recognised as expenses (Note i)	3,091,042	3,224,334
Depreciation of property, plant and equipment	14,127	14,010
Depreciation of right-of-use assets	8,401	12,276
Directors' emoluments (Note ii)	11,758	11,071
(Gain) loss on disposal of property, plant and equipment	(6)	1,366
Audit fees paid to auditors		
Auditor of the Company	2,185	2,100
Other auditors	152	145
Non-audit fees paid to auditor		
Auditor of the Company	726	708
Staff costs (excluding directors' emoluments) (Note ii)	117,568	124,585
Net foreign exchange gain	(1,275)	(15,549)
Net loss (gain) on fair value changes of derivative		
financial instruments	473	(1,140)
Share-based payment expense	1,802	926
Interest income from bank deposits	(487)	(501)
Interest expense on borrowings	16,726	18,533
(Reversal of) impairment losses under ECL model		
recognised on trade receivables	(4,613)	9,114
Government grant	(841)	(7,836)

#### Notes:

- (i) During the year ended March 31, 2022, the amount did not include any reversal of allowance for inventories (2021: HK\$32,962,000).
- (ii) During the year ended March 31, 2022, cost of defined contribution plans amounting to HK\$15,389,000 (2021: HK\$9,117,000) was included in staff costs and directors' emoluments.

#### 6. PROPERTY, PLANT AND EQUIPMENT

During the current year, the Group acquired property, plant and equipment of HK\$4,036,000 (2021: HK\$12,343,000). In addition, the Group disposed of certain property, plant and equipment with a carrying amount of HK\$69,000 (2021: HK\$1,713,000), resulting in a gain of HK\$6,000 (2021: loss of HK\$1,366,000).

#### 7. TRADE RECEIVABLES

	2022	2021
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Trade receivables	904,535	890,362
Less: allowance for credit losses	(41,719)	(46,313)
	862,816	844,049

The Group allows a credit period of 30 to 120 days (2021: 30 to 120 days) to its trade customers.

The following is an aging analysis of trade receivables, net of allowance for credit losses, presented based on the invoice date, which is the same as revenue recognition date or based on bills issuance date, at the end of the reporting periods:

	2022 <i>HK\$`000</i> (Unaudited)	2021 <i>HK\$'000</i> (Audited)
Within 60 days	574,161	516,550
61 to 90 days	164,883	171,679
Over 90 days	123,772	155,820
	862,816	844,049

#### 8. TRANSFER OF FINANCIAL ASSETS

As at March 31, 2022, the Group's trade receivables amounting to HK\$43,217,000 (2021: HK\$46,846,000) were transferred to banks by discounting those trade receivables and bills received on a full recourse basis. As the Group had not transferred the significant risks and rewards relating to these receivables, it had continued to recognise the full carrying amount of the receivables and had recognised the cash received on the transfer as secured borrowings amounting to HK\$36,845,000 (2021: HK\$41,647,000).

#### 9. TRADE PAYABLES

10.

The following is an aging analysis of trade payables presented based on the invoice date at the end of the reporting periods:

	2022 <i>HK\$'000</i> (Unaudited)	2021 <i>HK\$`000</i> (Audited)
Within 30 days 31 to 60 days	281,386 108,142	236,751 112,598
	389,528	349,349
SHARE CAPITAL Ordinary shares of HK\$1.00 each	Number of shares '000	Share capital HK\$'000
Authorised At April 1, 2020 (Audited), April 1, 2021 (Audited) and March 31, 2022 (Unaudited)	120,000	120,000
<b>Issued and paid up</b> At April 1, 2020 (Audited) and April 1, 2021 (Audited) Exercise of share options	85,207 570	85,207 570
At March 31, 2022 (Unaudited)	85,777	85,777

The Company has no treasury shares.

#### 11. SHARE-BASED PAYMENTS

The Company had on July 30, 2013 adopted the Willas-Array Electronics Employee Share Option Scheme III ("ESOS III") to grant share options to eligible employees, including the executive directors of the Company and its subsidiaries.

On December 2, 2020, the Company granted share options exercisable for 3,835,000 ordinary shares of HK\$1.00 each of the Company to certain eligible employees under ESOS III with an exercise price of HK\$2.61 per share. The period for the exercise of the share options commenced after the first anniversary of the date of grant and will expire on the tenth anniversary of such date of grant. The total estimated fair value of the share options as at the date of grant was approximately HK\$2,817,000.

During the year ended March 31, 2022, share options holders under ESOS III exercised part of their share options and subscribed for 570,000 shares of HK\$1.00 each of the Company at an exercise price of HK\$2.61 per share. The weighted average closing price of the Company's shares immediately before the dates on which the options were exercised was HK\$3.98 per share.

The table below discloses movement of the Company's share options granted under ESOS III:

	Number of share options
Unexercised share options for ordinary shares at April 1, 2020 (Audited)	907,500
Granted during the year	3,835,000
Forfeited during the year	(165,500)
Unexercised share options for ordinary shares at April 1, 2021 (Audited)	4,577,000
Forfeited during the year	(70,000)
Exercised during the year	(570,000)
Unexercised share options for ordinary shares at March 31, 2022 (Unaudited)	3.937.000
Unexercised share options for ordinary shares at March 31, 2022 (Unaudited)	3,937,000

#### 11. SHARE-BASED PAYMENTS - continued

Fair values of the share options granted under ESOS III were calculated using the Binomial option pricing model. The inputs into the model were as follows:

	ESOS III	ESOS III
Grant date	December 2, 2020	July 17, 2017
Share price at valuation date	HK\$2.25	HK\$4.07
Exercise price	HK\$2.61	HK\$4.30
Expected volatility	35.49%	48.41%
Risk-free rate	0.59%	1.49%
Expected dividend yield	0.00%	7.62%
Expected life	10 years	10 years
Exercisable period	9 years	9 years
Vesting period	1 year	1 year
Fair value per share option	HK\$0.73	HK\$1.23

During the year ended March 31, 2022, share-based payment expense of HK\$1,802,000 (2021: HK\$926,000) had been recognised in profit or loss.

#### 12. DIVIDEND

	2022 <i>HK\$'000</i> (Unaudited)	2021 <i>HK\$'000</i> (Audited)
Dividend recognised as distribution during the year: 2021 – Final HK33.0 cents per share	28,118	_

On August 27, 2021, a one-tier tax exempt final dividend of HK33.0 cents per share, in an aggregate amount of HK\$28,118,000, was paid to the shareholders of the Company (the "Shareholders") in respect of the financial year ended March 31, 2021.

In respect of the year ended March 31, 2022, the Board has recommended that a one-tier tax exempt final dividend of HK33.0 cents per share and a one-tier tax exempt special dividend of HK40.0 cents per share be paid to the Shareholders. These dividends will be subject to the approval of the Shareholders at the forthcoming annual general meeting of the Company (the "2022 AGM") and has not been included as a liability in these financial statements. The estimated total dividend to be paid is HK\$62,960,000.

#### 13. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to owners of the Company is based on the following:

	Group Figures			
	2022		2021	
	(Unau	idited)	(Aud	lited)
	Basic	Diluted	Basic	Diluted
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Profit attributable to owners of the Company	82,192	82,192	92,483	92,483
	No. of shares	No. of shares	No. of shares	No. of shares
Weighted average number of ordinary shares	85,325,912	85,325,912	85,207,049	85,207,049
Adjustment for dilutive potential ordinary shares		1,178,201		N/A
Weighted average number of ordinary shares used to compute earnings per share	85,325,912	86,504,113	85,207,049	85,207,049
Earnings per share (HK cents)	96.33	95.02	108.54	108.54

The computation of diluted earnings per share for the year ended March 31, 2021 did not assume the exercise of share options granted by the Company since the exercise price of those share options was higher than the average market price of the shares for the year.

#### 14. NET ASSET VALUE

The net asset value per ordinary share on each of the Group and Company level is shown below:

	<b>Group Figures</b>		Company	Figures
	<b>2022</b> 2021		2022	2021
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
Net asset value per ordinary share based on the number of issued shares of the				
Company at the end of the year (HK cents)	898.34	806.39	515.77	472.31

The net asset backing per ordinary share as at March 31, 2022 was based on a total of 85,777,049 (2021: 85,207,049) issued ordinary shares.

# 15. INFORMATION ABOUT THE STATEMENT OF FINANCIAL POSITION OF THE COMPANY

As at March 31, 2022

Non-current assetsAmount due from a subsidiary33,814Interests in subsidiaries162,165Total non-current assets195,979Current assets249,381Amounts due from subsidiaries249,381Deposits and prepayments1717101Income tax recoverable101Cash and cash equivalents253,087214,597214,597Total current assets253,087Current liabilities1,510Other payables1,510Portal guarantee liabilities5,141Total assets246,436Zurrent liabilities6,651Current liabilities246,436Other payables1,510Financial guarantee liabilities211,606Total assets less current liabilities442,415Capital and reserves85,777Share capital85,777Reserves33,618Share capital85,777Reserves31,7237Equity attributable to owners of the Company442,415449,066405,435		2022 <i>HK\$'000</i> (Unaudited)	2021 <i>HK\$'000</i> (Audited)
Interests in subsidiaries162,165157,024Total non-current assets195,979190,838Current assets249,381213,604Deposits and prepayments1717Income tax recoverable101-Cash and cash equivalents3,588976Total current assets253,087214,597Total assets249,381213,604Other payables101-Current liabilities253,087214,597Total assets449,066405,435Current liabilities-63Pinancial guarantee liabilities5,1411,981Total current liabilities5,1411,981Total current liabilities246,436211,606Total assets less current liabilities246,436211,606Total assets less current liabilities442,415402,444Capital and reservesShare capital Reserves85,777 356,63885,207 317,237Equity attributable to owners of the Company442,415402,444	Non-current assets		
Total non-current assets195,979190,838Current assets249,381213,604Deposits and prepayments1717Income tax recoverable101-Cash and cash equivalents3,588976Total current assets253,087214,597Total current assets253,087214,597Total assets449,066405,435Current liabilities63Other payables5,1411,981Total current liabilities6,6512,991Net current liabilities6,6512,991Net current liabilities442,415402,444Capital and reserves3356,638317,237Equity attributable to owners of the Company442,415402,444	Amount due from a subsidiary	33,814	33,814
Current assetsAmounts due from subsidiariesDeposits and prepayments17Income tax recoverable101Cash and cash equivalents3,588976Total current assets253,087214,597Total current assets253,087214,597Total assets253,087214,597Total assets253,087214,597Total assets253,087214,597Total assets253,087214,597Total assets253,087214,597Total assets0ther payables1,510947Income tax payable63Financial guarantee liabilities5,1411,981Total current liabilities6,6512,991Net current assets246,436211,606Total assets less current liabilities442,415402,444Capital and reservesShare capitalReserves356,638317,237Equity attributable to owners of the Company442,415402,444	Interests in subsidiaries	162,165	157,024
Amounts due from subsidiaries249,381213,604Deposits and prepayments1717Income tax recoverable101-Cash and cash equivalents3,588976Total current assets253,087214,597Total assets449,066405,435Current liabilities449,066405,435Other payables1,510947Income tax payable-63Financial guarantee liabilities5,1411,981Total current liabilities6,6512,991Net current liabilities246,436211,606Total assets less current liabilities442,415402,444Capital and reserves85,77785,207Reserves356,638317,237Equity attributable to owners of the Company442,415402,444	Total non-current assets	195,979	190,838
Deposits and prepayments1717Income tax recoverable101-Cash and cash equivalents3,588976Total current assets253,087214,597Total assets449,066405,435Current liabilities449,066405,435Other payables1,510947Income tax payable-63Financial guarantee liabilities5,1411,981Total current liabilities6,6512,991Net current assets246,436211,606Total assets less current liabilities442,415402,444Capital and reserves85,77785,207Reserves356,638317,237Equity attributable to owners of the Company442,415402,444	Current assets		
Income tax recoverable101Cash and cash equivalents3,588976Total current assets253,087214,597Total current assets449,066405,435Current liabilitiesOther payablesIncome tax payableFinancial guarantee liabilities5,1411,981Total current liabilities66512,991Net current assets246,436211,606Total assets less current liabilities442,415<	Amounts due from subsidiaries	249,381	213,604
Cash and cash equivalents3,588976Total current assets253,087214,597Total current assets449,066405,435Current liabilities449,066405,435Other payables1,510947Income tax payable-63Financial guarantee liabilities5,1411,981Total current liabilities6,6512,991Net current assets246,436211,606Total assets less current liabilities442,415402,444Capital and reserves85,77785,207Share capital Reserves356,638317,237Equity attributable to owners of the Company442,415402,444	Deposits and prepayments	17	17
Total current assets253,087214,597Total assets449,066405,435Current liabilities449,066405,435Other payables1,510947Income tax payable-63Financial guarantee liabilities5,1411,981Total current liabilities6,6512,991Net current assets246,436211,606Total assets less current liabilities442,415402,444Capital and reserves85,77785,207Share capital Reserves85,77785,207Equity attributable to owners of the Company442,415402,444	Income tax recoverable	101	-
Total assets449,066405,435Current liabilities1,510947Income tax payable-63Financial guarantee liabilities5,1411,981Total current liabilities6,6512,991Net current assets246,436211,606Total assets less current liabilities442,415402,444Capital and reserves Share capital Reserves85,77785,207Share capital Reserves356,638317,237Equity attributable to owners of the Company442,415402,444	Cash and cash equivalents	3,588	976
Current liabilitiesOther payables1,510Income tax payable-Financial guarantee liabilities5,141Total current liabilities6,6512,991Net current assets246,436211,606Total assets less current liabilities442,415402,444Capital and reservesShare capitalReserves356,638317,237Equity attributable to owners of the Company442,415402,444	Total current assets	253,087	214,597
Other payables1,510947Income tax payable-63Financial guarantee liabilities5,1411,981Total current liabilities6,6512,991Net current assets246,436211,606Total assets less current liabilities442,415402,444Capital and reserves85,77785,207Share capital Reserves85,77785,207State capital Reserves356,638317,237Equity attributable to owners of the Company442,415402,444	Total assets	449,066	405,435
Income tax payable-63Financial guarantee liabilities5,1411,981Total current liabilities6,6512,991Net current assets246,436211,606Total assets less current liabilities442,415402,444Capital and reserves Share capital Reserves85,77785,207Share capital Reserves356,638317,237Equity attributable to owners of the Company442,415402,444	Current liabilities		
Financial guarantee liabilities5,1411,981Total current liabilities6,6512,991Net current assets246,436211,606Total assets less current liabilities442,415402,444Capital and reserves Share capital Reserves85,77785,207Share capital Reserves356,638317,237Equity attributable to owners of the Company442,415402,444	Other payables	1,510	947
Total current liabilities6,6512,991Net current assets246,436211,606Total assets less current liabilities442,415402,444Capital and reserves Share capital Reserves85,77785,207Share capital Reserves356,638317,237Equity attributable to owners of the Company442,415402,444	Income tax payable	-	63
Net current assets246,436211,606Total assets less current liabilities442,415402,444Capital and reserves Share capital Reserves85,77785,207Share capital Reserves356,638317,237Equity attributable to owners of the Company442,415402,444	Financial guarantee liabilities	5,141	1,981
Total assets less current liabilities442,415402,444Capital and reserves Share capital Reserves85,77785,207Share capital Reserves356,638317,237Equity attributable to owners of the Company442,415402,444	Total current liabilities	6,651	2,991
Capital and reservesShare capitalReserves356,638317,237Equity attributable to owners of the Company442,415402,444	Net current assets	246,436	211,606
Share capital       85,777       85,207         Reserves       356,638       317,237         Equity attributable to owners of the Company       442,415       402,444	Total assets less current liabilities	442,415	402,444
Share capital       85,777       85,207         Reserves       356,638       317,237         Equity attributable to owners of the Company       442,415       402,444	Capital and reserves		
Reserves         356,638         317,237           Equity attributable to owners of the Company         442,415         402,444	-	85,777	85,207
	*		
Total liabilities and equity449,066405,435	Equity attributable to owners of the Company	442,415	402,444
	Total liabilities and equity	449,066	405,435

# 16. INFORMATION ABOUT THE STATEMENT OF CHANGES IN EQUITY OF THE COMPANY

For the year ended March 31, 2022

	Share capital HK\$'000	Capital reserves HK\$'000	Accumulated profits HK\$'000	<b>Total</b> <i>HK\$'000</i>
At April 1, 2020 (Audited)	85,207	193,458	84,747	363,412
Profit for the year, representing total comprehensive income for the year	_	-	38,106	38,106
Transactions with owners, recognised directly in equity:				
Share options forfeited	-	(129)	129	_
Recognition of equity-settled share-based payments ( <i>Note 11</i> )		926		926
Total		797	129	926
At March 31, 2021 (Audited)	85,207	194,255	122,982	402,444
Profit for the year, representing total comprehensive income for the year	_	-	64,799	64,799
Transactions with owners, recognised directly in equity:				
Exercise of share options Recognition of equity-settled	570	918	_	1,488
share-based payments (Note 11) Dividend paid (Note 12)		1,802	(28,118)	1,802 (28,118)
Total	570	2,720	(28,118)	(24,828)
At March 31, 2022 (Unaudited)	85,777	196,975	159,663	442,415

## MANAGEMENT DISCUSSION AND ANALYSIS

### **BUSINESS REVIEW**

The Group's revenue for the year ended March 31, 2022 ("FY2022") decreased slightly by 3.7% as compared to the year ended March 31, 2021 ("FY2021") whereas gross profit margin increased over the same period from 9.4% to 9.8% mainly due to the persistent imbalance between the supply and demand of electronics components.

Gross profit of the Group was flat year-on-year ("YOY") but due to lower overall expenses as a result of the Group's effort to curb spending and reduce warehouse rental expenses by keeping the inventory at appropriate levels, profit before tax increased by 1.6% from HK\$106.3 million in FY2021 to HK\$108.1 million in FY2022.

### Revenue

The Group registered a 3.7% YOY reduction in revenue from HK\$3,557.9 million in FY2021 to HK\$3,425.8 million in FY2022. This was because of stronger sales in the second half of FY2021 due to pandemic-fueled demand for home appliances and consumer electronic goods as more people worked from home during that period as compared to the same period in FY2022.

In FY2022, there was also a widening global shortage in semiconductor chips caused by a demand-supply imbalance, which had dragged on for more than a year due to supply chain disruptions and overwhelming demand. This led to a decrease in revenue from certain segments, including Electronic Manufacturing Services ("EMS") and Dealer segments, due to demand not being able to be fully fulfilled despite the Group's best efforts to co-ordinate between suppliers and customers. In addition, some segments also suffered from component shortage and weak application demand during the period under review.

In spite of the supply chain challenges, the Group was able to achieve stability for its top three revenue generating segments in FY2022 with the Automotive segment recording a strong 11.7% YOY growth in sales, though Home Appliance and Industrial segments slightly dipped 0.3% and 3.7%, respectively.

#### **Revenue by Market Segment Analysis**

	FY2022		FY2021		Increase/(Decrease)	
	HK\$'000	%	HK\$'000	%	HK\$'000	%
Industrial	1,010,422	29.5%	1,049,738	29.5%	(39,316)	-3.7%
Automotive	710,758	20.7%	636,418	17.9%	74,340	11.7%
Home Appliance	660,797	19.3%	662,802	18.6%	(2,005)	-0.3%
Audio and Video	238,855	7.0%	242,741	6.8%	(3,886)	-1.6%
Dealer	218,577	6.4%	261,632	7.4%	(43,055)	-16.5%
Telecommunications	213,945	6.2%	244,453	6.9%	(30,508)	-12.5%
EMS	163,241	4.8%	235,639	6.6%	(72,398)	-30.7%
Lighting	118,753	3.5%	135,958	3.8%	(17,205)	-12.7%
Others	90,484	2.6%	88,554	2.5%	1,930	2.2%
	3,425,832	100.0%	3,557,935	100.0%	(132,103)	-3.7%

#### Industrial

The Industrial segment is the largest revenue contributor to the Group. It recorded revenue of HK\$1,010.4 million in FY2022, representing a YOY decrease of 3.7% as compared to FY2021. This was due to the shortage of components for the segment's applications in power supply, DIY tools, motor application and LCD modules, which could not fulfil the pandemic-led demand for consumer electronics products and small home appliances as a result of stay-at-home lifestyle.

In the long term, the Group will continue to devote resources to creating new applications that will support power saving and energy efficiency features as part of the overall trend towards achieving carbon neutrality.

#### Automotive

The Automotive segment achieved YOY revenue growth of 11.7% to HK\$710.8 million in FY2022, as compared to FY2021. This made the Automotive segment the second largest revenue contributor in FY2022, leapfrogging the position previously occupied by the Group's Home Appliance segment for the first time. It was also the first time that the revenue from the Automotive segment constituted over 20% of the Group's total revenue, which affirmed our strategy of focusing our resources on this growth segment. Given the substantial growth opportunities in the automotive sector, especially in the development of electric vehicles, the Group will continue to allocate resources to this segment.

## Home Appliance

The Home Appliance segment recorded a revenue of HK\$660.8 million in FY2022, representing a slight drop of 0.3% as compared to FY2021. Due to the global shortage of components, the Home Appliance segment was not able to keep up with escalating demand from exports and domestic consumption as home appliances increasingly come with more features and higher energy efficiency requirements which need more semiconductor chips.

## Audio and Video

Revenue from the Audio and Video segment was HK\$238.9 million in FY2022, representing a decrease of 1.6% as compared to FY2021. This segment continued to benefit from the gaming and in-house entertainment under the new normal of stay-at-home and work-from-home lifestyle. Like the Home Appliance segment, the Audio and Video segment was not able to cope with the strong demand given the global shortage of components. Nevertheless, the Audio and Video segment managed to obtain adequate supply for the major players in this industry.

## Dealer

Revenue from the Dealer segment was HK\$218.6 million in FY2022, representing a drop of 16.5% as compared to FY2021. Although the demand from this segment was strong, revenue performance was affected by the prioritisation and allocation of semiconductor chips available to key growth industries. However, to maintain the Group's relationships with dealer partners, we were able to fulfill at least their minimum requirements due to the Group's strong relationship with suppliers.

### **Telecommunications**

Revenue from the Telecommunications segment fell 12.5% YOY to HK\$213.9 million in FY2022 as the global demand for smartphones continued to be weak during the period under review. The Group will monitor the performance of this segment closely and may consider redeploying its resources to other segments.

# EMS

The EMS segment recorded a significant YOY decline in revenue of 30.7% to HK\$163.2 million in FY2022. Its revenue performance was affected by the prioritisation and allocation of semiconductor chips available to key growth industries given the global shortage of components. Although the Group had strived and will continue to strive to allocate resources to meet the minimum requirements of its customers in this segment, a meaningful improvement can only be achieved upon the restoration of the demand-supply balance.

# Lighting

Revenue from the Lighting segment declined 12.7% YOY to HK\$118.8 million in FY2022. Although the Lighting segment benefited from the stay-at-home trend and the resumption of economic activities, the global shortage of components impacted the growth in business and revenue.

## Others

The Others segment contributed revenue of HK\$90.5 million in FY2022, representing an increase of 2.2% as compared to FY2021 due to the global shortage of components. The Group will continue to monitor and identify upcoming electronic trends to secure future growth of this segment.

## **Gross Profit Margin**

The Group's gross profit margin increased from 9.4% in FY2021 to 9.8% in FY2022 mainly due to the persistent imbalance between the supply and demand of electronics components arising out of the global shortage of supply of semiconductor chips.

### **Other Income**

Other income decreased by HK\$6.9 million, or 71.0%, from HK\$9.7 million in FY2021 to HK\$2.8 million in FY2022 mainly due to the non-recurring subsidy of HK\$6.9 million from the Hong Kong government's Employment Support Scheme, which was recognised in FY2021. No such income was received in FY2022.

### **Distribution Costs**

Distribution costs decreased by HK\$8.6 million, or 22.9%, from HK\$37.5 million in FY2021 to HK\$28.9 million in FY2022. The decrease was mainly due to lower sales incentive expense and transportation cost. Furthermore, there was an overprovision adjustment of incentive provision for FY2021 being recorded in FY2022.

### **Administrative Expenses**

Administrative expenses increased slightly by HK\$2.2 million, or 1.2%, from HK\$186.9 million in FY2021 to HK\$189.1 million in FY2022. This was mainly due to the net effect of (i) no reduction and exemption of corporate social insurance premiums was granted by the Chinese government during FY2022 whereas a reduction and exemption of such insurance premiums was granted in FY2021 which covered the period from February 1, 2020 to December 31, 2020; and (ii) lower lease expenses due to less warehouse space being rented in Hong Kong by keeping the inventory at appropriate level.

## **Other Gains and Losses**

Other gains of HK\$0.8 million in FY2022 (FY2021: HK\$15.3 million) were due to exchange gain mainly arising from the appreciation of Renminbi ("RMB").

## Impairment Losses Reversed (Recognised) Under ECL Model, Net

Reversal of impairment losses of HK\$4.5 million in FY2022 (FY2021: Impairment losses of HK\$10.1 million) mainly represented the reversal of impairment losses on trade receivables.

### **Finance Costs**

The finance costs which represented interest expenses on trust receipt loans and bank borrowings and interest on lease liabilities decreased by HK\$1.7 million, or 9.2%, from HK\$19.0 million in FY2021 to HK\$17.3 million in FY2022. This was mainly due to the decrease in interest expenses on bank borrowings.

# LIQUIDITY AND FINANCIAL RESOURCES

### **Financial Position**

As compared to as at March 31, 2021, trust receipt loans increased by HK\$141.9 million as at March 31, 2022 mainly due to the increased purchases during the period under review.

Trade payables increased from HK\$349.3 million as at March 31, 2021 to HK\$389.5 million as at March 31, 2022. Trade receivables as at March 31, 2022 increased by HK\$18.8 million as compared to as at March 31, 2021, due to the increased sales revenue towards the end of the current year when compared with the sales revenue towards March 31, 2021. The debtors turnover days were 3.1 months as at March 31, 2022 (March 31, 2021: 2.9 months).

As at March 31, 2022, the Group's current ratio (current assets divided by current liabilities) was 1.47 (March 31, 2021: 1.46).

### Inventories

Inventories increased from HK\$259.8 million as at March 31, 2021 to HK\$360.4 million as at March 31, 2022. The inventory turnover days increased from 1.0 month as at March 31, 2021 to 1.4 months as at March 31, 2022.

## **Cash Flow**

As at March 31, 2022, the Group had a working capital of HK\$499.4 million which included a cash balance of HK\$327.7 million, compared to a working capital of HK\$423.3 million which included a cash balance of HK\$216.9 million as at March 31, 2021. The increase in cash of HK\$110.8 million was primarily attributable to the net effect of cash inflow of HK\$149.4 million generated from financing activities and cash outflow of HK\$35.6 million used in operating activities. The Group's cash balance was mainly denominated in US dollars ("USD"), RMB and Hong Kong dollars ("HKD").

Cash inflow generated from financing activities was mainly attributable to the increases in trust receipt loans and bank borrowings to finance the increased purchases towards March 31, 2022 when compared with the purchases towards March 31, 2021.

Cash outflow in operating activities was mainly due to the net effect of the increase in operating cash flows before movement in working capital and the increases in inventories and trade receivables.

### **Borrowings and Banking Facilities**

As at March 31, 2022, the Group had bank borrowings of HK\$124.4 million which were repayable within one year. Among the Group's bank borrowings, 71.0% was denominated in HKD and 29.0% was denominated in USD. As at March 31, 2022, the fixed-rate bank borrowings and the variable-rate bank borrowings accounted for 83.5% and 16.5%, respectively. The fixed-rate bank borrowings bore interest at a weighted average effective rate of 2.60% per annum while variable-rate bank borrowings bore interest at a weighted average effective rate of 1.85% per annum.

As at March 31, 2022, trust receipt loans of HK\$486.4 million were unsecured and repayable within one year and bore interest at a weighted average effective rate of 2.94% per annum. The trust receipt loans were denominated in USD. As at March 31, 2022, the Group had unutilised banking facilities of HK\$980.1 million (March 31, 2021: HK\$1,018.3 million).

The aggregate amount of the Group's borrowings and debt securities were as follows:

As at March 31, 2022		As at March 31, 2021		
Secured	Unsecured	Secured	Unsecured	
HK\$'000	HK\$'000	HK\$'000	HK\$'000	
49,434	561,359	41,647	449,493	

## Amount repayable in one year or less, or on demand

## Amount repayable after one year

As at March 31, 2022		As at March 31, 2021		
Secured	Unsecured	Secured	Unsecured	
HK\$'000	HK\$'000	HK\$'000	HK\$'000	
_	_	_	_	

As at March 31, 2022, the Group's trade receivables amounting to HK\$43.2 million (March 31, 2021: HK\$46.8 million) were transferred to banks by discounting those trade receivables and bills received on a full recourse basis. As the Group had not transferred the significant risks and rewards relating to these receivables, it had continued to recognise the full carrying amount of the receivables and had recognised the cash received on the transfer as secured borrowings amounting to HK\$36.8 million (March 31, 2021: HK\$41.6 million).

As at March 31, 2022, the Group's remaining secured bank borrowings amounting to HK\$12.6 million had been secured by the pledge of certain bills receivables held by the Group amounting to HK\$14.0 million (March 31, 2021: nil).

# Foreign Exchange Risk Management

The Group operates in Hong Kong, the PRC and Taiwan. It incurred foreign currency risk mainly on sales and purchases that were denominated in currencies other than its functional currencies. Sales are mainly denominated in USD, RMB and HKD whereas purchases are mainly denominated in USD, Japanese yen ("JPY"), RMB and HKD. Therefore, the exposure in exchange rate risks mainly arises from fluctuations in foreign currencies against the functional currencies. Given the pegged exchange rate between HKD and USD, the exposure of entities that use HKD as their respective functional currencies to the fluctuations in USD is minimal. However, exchange rate fluctuations between RMB and USD, RMB and JPY, HKD and JPY, or Taiwan dollars and USD could affect the Group's performance and asset value. The Group has a foreign currency hedging policy to monitor and maintain its foreign exchange exposure at an acceptable level.

## **Net Gearing Ratio**

The net gearing ratio as at March 31, 2022 was 37.0% (March 31, 2021: 39.6%). The net gearing ratio was derived by dividing net debts (representing interest-bearing bank borrowings, trust receipt loans and bills payables minus cash and cash equivalents and restricted bank deposits) by shareholders' equity at the end of a given period and multiplied by 100%. The decrease was mainly due to the increases in cash balance and shareholders' equity.

STRATEGY AND PROSPECTS (A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months)

The resurgence of the COVID-19 pandemic situation in China and the country's zero-COVID-19 policy has resulted in lockdowns in various cities since March 2022. This has led to major logistical issues and exacerbated supply chain disruptions due to production delays. Against this backdrop, China's gross domestic product (GDP) growth is widely expected to slow to 5.0% in 2022.<sup>1</sup>

Meanwhile, geopolitical tensions in Eastern Europe and between the United States and China have led to poor consumer sentiment as well as rising inflation, which has driven up our operating costs.

The Group expects the next 12 months to remain challenging. Nevertheless, we are optimistic that China will put in place the necessary support measures that would mitigate the economic challenges and the anticipated slowing growth.

Barring unforseen circumstances, the Group is positive about the industry's business outlook and will continue to be prudent in managing its resources and expenses to protect its bottom-line. This will ensure that our operations remain sustainable to tide over the uncertain business environment and maintaining a healthy liquidity position in order to support the long-term growth.

# IMPORTANT EVENTS AFFECTING THE GROUP AFTER THE END OF THE REPORTING PERIOD

No important events affecting the Group have occurred after the end of the reporting period.

<sup>&</sup>lt;sup>1</sup> Source: Reuters article, "China's GDP growth seen slowing to 5.0% in 2022 on COVID hit", April 14, 2022.

## FINAL DIVIDEND

The Board has recommended the payment of a final dividend of HK33.0 cents (the "Final Dividend") per ordinary share of HK\$1.00 each (the "Share") for the year ended March 31, 2022 (2021: HK33.0 cents) and a special dividend of HK40.0 cents (2021: nil) (the "Special Dividend") per Share to the Shareholders, subject to the approval of the Shareholders at the forthcoming 2022 AGM.

### **EMPLOYEES AND REMUNERATION POLICIES**

As at March 31, 2022, the Group had a workforce of 359 (March 31, 2021: 361) full-time employees, of which 32.9% worked in Hong Kong, 63.7% in the PRC and the remainder in Taiwan.

The Group actively pursues a strategy of recruiting, retaining and developing talented employees by (i) providing them with regular training programmes to ensure that they are kept abreast of the latest information pertaining to the products distributed by the Group, technological developments and market conditions of the electronics industry; (ii) aligning employees' compensation and incentives or bonus with their performance; and (iii) providing them with a clear career path with opportunities for taking on additional responsibilities and securing promotions. Besides, the Company has adopted an employee share option scheme to reward the directors of the Company (the "Directors") and the eligible employees for their contribution to the Group.

While the Group's employees in Hong Kong and Taiwan are required to participate in the mandatory provident fund scheme and a defined contribution pension scheme respectively, the Group makes contributions to various government-sponsored employee-benefit funds, including social insurance fund, housing fund, basic pension insurance fund and unemployment, maternity and work-related insurance funds for its employees in the PRC in accordance with the applicable PRC laws and regulations.

Further, the remuneration committee of the Board reviews and recommends to the Board the remuneration and compensation packages of the Directors and senior management of the Group by reference to the salaries paid by comparable companies, their time commitment, responsibilities and performance as well as the financial results of the Group.

### **CONTINGENT LIABILITIES**

The Group did not have any contingent liabilities as at March 31, 2022 (March 31, 2021: nil).

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the year ended March 31, 2022, the Company did not redeem any of its securities listed on the Main Board of the SEHK and the SGX-ST nor did the Company or any of its subsidiaries purchase or sell any of such securities.

## **COMPLIANCE WITH CORPORATE GOVERNANCE CODES**

The Board and the Company's management are committed to maintaining high standards of corporate governance. The Board firmly believes that conducting the Group's business in a transparent and responsible manner and following good corporate governance practices serve its long-term interests and those of the Shareholders. The Board considers that during the year ended March 31, 2022, the Company had complied with all the code provisions set out in the Corporate Governance Code as contained in Appendix 14 to the Rules Governing the Listing of Securities on the SEHK (the "HK Listing Rules" and the "HK CG Code", respectively) and the Code of Corporate Governance 2018 of Singapore (the "Singapore CG Code") except those stated in paragraph 3 of this section.

In the event of any conflict among the HK CG Code, the Singapore CG Code and the bye-laws of the Company, the Company will comply with the most onerous provisions. As such, the Board considers that sufficient measures are in place to ensure the adequateness of the Company's corporate governance practices relating to, amongst others, the appointment, retirement and re-election of Directors (including independent non-executive Directors (the "INEDs")).

Provision 2.2 of the Singapore CG Code stipulates that independent directors make up a majority of the board where the chairman is not independent. The Company notes that the current Board composition is a variation from Provision 2.2 of the Singapore CG Code as the Board comprises seven members, one of whom is a non-executive Director (who is also the chairman of the Board), three of whom are executive Directors and three of whom are INEDs. The Board has plans for Board renewal and an orderly succession, will continually review its composition to take into account the recommendation in Provision 2.2 of the Singapore CG Code, and intends to adopt the necessary measures in due course. Such measures may include having some of the existing Directors (apart from INEDs) stepping down at the appropriate juncture, and/or appointing new independent Directors, if suitable candidates are identified.

# COMPLIANCE WITH HONG KONG MODEL CODE

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the HK Listing Rules (the "HK Model Code") as its own code of conduct for dealing in the securities of the Company by the Directors. Following a specific enquiry made by the Company with each of the current Directors, all of them confirmed that they had complied with the required standards as set out in the HK Model Code throughout the year ended March 31, 2022.

# **REVIEW BY AUDIT COMMITTEE**

The Board has established an audit committee (the "Audit Committee") with written terms of reference in compliance with the HK CG Code and the Main Board rules of the listing manual of the SGX-ST. The Audit Committee currently comprises all of the three INEDs, namely Lim Lee Meng (committee chairman), Iu Po Chan, Eugene and Tang Wai Loong Kenneth. The Audit Committee has reviewed and discussed with the management the auditing, internal control, risk management, financial reporting matters and sustainability reporting process of the Group. The Group's unaudited annual results and the Company's draft annual report for the year ended March 31, 2022 have also been reviewed by the Audit Committee.

# **REVIEW OF UNAUDITED ANNUAL RESULTS**

As at the date of this announcement, the auditing process for the annual results for the year ended March 31, 2022 has not been completed mainly due to the movement restrictions in force in Shanghai to combat with the COVID-19 pandemic. One of the principal subsidiaries of the Company, Willas-Array Electronics (Shanghai) Limited, is located in Shanghai, PRC which is subject to movement restrictions and hence the overall audit process has been delayed. There are certain outstanding matters, including but not limited to the collecting and inspecting of audit evidence, receiving of certain audit confirmations and other audit procedures to complete the audit process. The unaudited results contained herein have not been agreed by the Company's independent auditor, Deloitte Touche Tohmatsu, Hong Kong (the "Independent Auditors"). An announcement relating to the audited results will be made as soon as reasonably practicable when the auditing process has been completed in accordance with International Standards on Auditing.

# FURTHER ANNOUNCEMENT(S)

Following the completion of the audit process, the Company will issue further announcement(s) in due course in relation to (i) the audited annual results for the year ended March 31, 2022 as agreed by the Independent Auditors and the material differences (if any) as compared with the unaudited annual results contained herein; (ii) the proposed date on which the 2022 AGM will be held; (iii) the period during which the register of members of the Company will be closed in order to determine Shareholders' entitlement to attend and vote at the 2022 AGM; (iv) the payment date of the Final Dividend and the Special Dividend, and (v) the period during which the register of members of the Company will be closed in order to determine Shareholders' entitlement to the Final Dividend and the Special Dividend.

The Company will make further announcement(s) as and when necessary if there are other material developments during the completion of the auditing process.

# PUBLICATION OF INFORMATION ON THE WEBSITES OF HONG KONG EXCHANGES AND CLEARING LIMITED (THE "HKEX"), THE COMPANY AND THE SGX-ST

This unaudited results announcement is published on the website of the HKEX at <u>www.hkexnews.hk</u>, the website of the Company at <u>www.willas-array.com</u> and the website of the SGX-ST at <u>www.sgx.com</u>.

## SUPPLEMENTARY INFORMATION

1. Where a forecast, or a prospect statement, has been previously disclosed to Shareholders, any variance between it and the actual results

Not applicable. No forecast or prospect statement was previously disclosed to the Shareholders.

2. If the Group has obtained a general mandate from Shareholders for interest person transactions (the "IPTs"), the aggregate value of such transactions as required under Rule 920(1)(a)(ii) of the Listing Manual of the SGX-ST. If no IPT mandate has been obtained, a statement to that effect

No general mandate has been obtained from the Shareholders for IPTs.

# 3. A breakdown of sales

	Group		
	2022	2021	Increase
	(Unaudited)	(Audited)	(Decrease)
	HK\$'000	HK\$'000	%
(a) Sales reported for first half year	1,785,868	1,687,189	5.8%
(b) Operating profit after tax reported for first half year	43,534	22,393	94.4%
(c) Sales reported for second half year	1,639,964	1,870,746	-12.3%
(d) Operating profit after tax reported for			
second half year	38,658	70,090	-44.8%

# 4. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

	Total Annual Dividend		
	Latest Full Year	Previous Full Year	
	(Unaudited)	(Audited)	
	HK\$'000	HK\$'000	
(a) Ordinary			
Final dividend for 2020 (Paid)	-	_	
Final dividend for 2021 (Paid)	28,118	_	
Proposed final dividend for 2021	-	28,118	
Proposed final dividend and			
special dividend for 2022	62,960	_	
(b) Preference	-	_	
Total:	91,078	28,118	

5. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) of the Listing Manual of the SGX-ST in the format below. If there are no such persons, the issuer must make an appropriate negative statement

Pursuant to Rule 704(13) of the Listing Manual of the SGX-ST, the Company confirms that there is no person occupying a managerial position in the Company or any of its principal subsidiaries, who is a relative of a director or chief executive officer or substantial shareholder of the Company.

# 6. Undertakings from the Directors and Executive Officers pursuant to Rule 720(1) of the Listing Manual of the SGX-ST

On behalf of the Board, we confirm that we have procured all the required undertakings to comply with the listing manual of the SGX-ST from all the directors and executive officers of the Company.

> By Order of the Board Willas-Array Electronics (Holdings) Limited Leung Chun Wah Chairman and Non-executive Director

Hong Kong/Singapore, May 27, 2022

As at the date of this announcement, the Board comprises one Non-executive Director, Leung Chun Wah (Chairman); three Executive Directors, namely Hon Kar Chun (Managing Director), Leung Hon Shing and Leung Chi Hang Daniel; and three Independent Non-executive Directors, namely Lim Lee Meng, Iu Po Chan, Eugene and Tang Wai Loong Kenneth.

In the case of inconsistency, the English text of this announcement shall prevail over the Chinese text.