

# Ascendas India Trust Supplementary Information As at 30 June 2020

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Note:

An excel version of this file is available on a-iTrust's website: <u>https://ir.a-itrust.com/financials.html</u>

Any discrepancy between individual amounts and total shown in this document is due to rounding.

#### OVERVIEW AS AT 30 JUNE 2020

#### Portfolio breakdown

Property	City	Floor area (mil sq ft)
International Tech Park Bangalore (ITPB)	Bangalore	4.5
International Tech Park Chennai (ITPC)	Chennai	2.0
CyberVale (CV)	Chennai	0.8
International Tech Park Hyderabad (ITPH)	Hyderabad	1.5
CyberPearl (CP)	Hyderabad	0.4
aVance, HITEC City, Hyderabad (aVance Hyderabad)	Hyderabad	1.5
aVance, Hinjawadi, Pune (aVance Pune)	Pune	1.5
Arshiya Panvel	Mumbai	0.8
Total		13.1

#### Portfolio history

Date	Property	Building	Floor area	Portfolio floor area	Turne
Date	Property	building	(mil sq ft)	(mil sq ft)	Туре
Aug-07	-	-	-	3.6	At IPO
Dec-07	ITPH	Vega	0.4	4.0	Development
Dec-07	ITPC	Crest	0.7	4.7	Development
Sep-08	ITPB	Strata units	0.1	4.8	Acquisition
Dec-10	ITPB	Park Square	0.4	5.3	Development
Dec-10	ITPC	Zenith	0.7	6.0	Development
Jun-11	ITPB	Voyager	0.5	6.5	Development
Feb-12	aVance Hyderabad	aVance 1 & 2	0.4	6.9	Acquisition
Jan-14	ITPB	Aviator	0.6	7.5	Development
Mar-15	CyberVale	Lakeview & Springfield	0.6	8.1	Acquisition
Jul-15	aVance Hyderabad	aVance 3	0.7	8.8	Acquisition
Mar-16	CyberVale	CyberVale 3	0.3	9.0	Acquisition
Jun-16	ITPB	Victor	0.6	9.7	Development
Feb-17	aVance Pune	aVance Pune	1.5	11.1	Acquisition
Apr-17	aVance Hyderabad	aVance 4	0.4	11.5	Acquisition
Sep-17	ITPH	Atria	0.4	11.9	Development
Feb-18	Arshiya Panvel	Arshiya	0.8	12.8	Acquisition
Apr-18	ITPH	Auriga	-0.2	12.6	Redevelopment
May-19	ITPB	Anchor	0.5	13.1	Development

### Lease expiry profile (Sq ft)

City	FY2020	FY2021	FY2022	FY2023	FY2024 &	Total
City	F12020	F12021	F12022	F12023	beyond	TOTAL
Bangalore	227,200	1,258,200	649,200	101,600	2,184,200	4,420,400
Chennai	530,200	885,600	678,300	310,900	375,800	2,780,800
Hyderabad	228,300	696,000	759,100	579,900	997,100	3,260,400
Pune	68,500	-	64,100	58,300	1,312,800	1,503,700
Mumbai	-	-	-	-	832,200	832,200
Total	1,054,200	2,839,800	2,150,700	1,050,700	5,702,100	12,797,500

Note:

Anchor building was previously known as MTB 4.

aVance Hyderabad was previously known as aVance Business Hub.

aVance Pune was previously known as BlueRidge 2.

International Tech Park Hyderabad was previously known as The V.

All measurements of floor area are defined herein as Super Built-up Area (SBA), which is the sum of the floor area enclosed within the walls, the area occupied by the walls,

and the common areas such as the lobbies, lift shafts, toilets and staircases of that property, and in respect of which rent is payable.

PORTFOLIO AS AT 30 JUNE 2020

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15	Mar-16	Mar-17	Mar-18	Mar-19	Dec-19 <sup>1</sup>	Jun-20
Floor area (mil sq ft)														
Portfolio	3.6	4.7	4.8	4.8	6.0	6.9	6.9	7.5	8.1	9.0	11.1	12.8	12.6	13.1
Development	1.1	-	-	1.2	0.5	-	0.6	-	-	0.6	0.4	-0.2	0.5	-
Acquisition	-	0.1	-	-	0.4	-	-	0.6	1.0	1.5	1.2	-	-	-
Total	4.7	4.8	4.8	6.0	6.9	6.9	7.5	8.1	9.0	11.1	12.8	12.6	13.1	13.1
Portfolio by city (%)														
Bangalore	36%	38%	38%	38%	40%	40%	45%	42%	38%	36%	31%	32%	34%	34%
Chennai	28%	27%	27%	33%	29%	29%	26%	31%	31%	25%	22%	22%	22%	22%
Hyderabad	36%	36%	36%	29%	31%	31%	29%	27%	31%	25%	28%	27%	26%	26%
Pune	-	-	-	-	-	-	-	-	-	14%	12%	12%	12%	12%
Mumbai				-	-	-	-	-	-	-	7%	7%	6%	6%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Physical occupancy (%)														
ІТРВ	100%	99%	98%	99% <sup>2</sup>	97% <sup>2</sup>	94%	90% <sup>2</sup>	92%	94%	95%	96%	98%	98%	98%
ITPC	100% <sup>2</sup>	99%	98%	97% <sup>2</sup>	98%	99%	99%	100%	100%	100%	99%	100%	100%	97%
CyberVale	-	-	-	-	-	-	-	100%	79%	100%	100%	100%	100%	100%
aVance Hyderabad	-	-	-	-	100%	96%	96%	98%	98%	100%	96%	98%	98%	98%
CyberPearl	95%	97%	99%	100%	100%	100%	100%	100%	100%	100%	99%	96%	100%	96%
ITPH	94% <sup>2</sup>	98%	95%	93%	94%	93%	99%	98%	100%	99%	88% <sup>3</sup>	99%	98%	96%
aVance Pune	-	-	-	-	-	-	-	-	-	54%	72%	98%	100%	100%
Arshiya Panvel				-	-	-	-	-	-	-	100%	100%	100%	100%
Portfolio	98%	98%	97%	97%	97%	97%	95%	96%	95%	92%	93%	98%	99%	98%
Retention rate (%)	92%	89%	77%	63%	78%	77%	94%	86%	86%	80%	<b>72%</b> <sup>4</sup>	<b>71%</b> <sup>4</sup>	63% <sup>4</sup>	57% <sup>4</sup>
Weighted average lease term (years)	3.9	3.9	3.9	4.1	4.8	4.8	5.1	5.3	5.5	6.4	6.5	6.6	6.7	6.6

Note:

<sup>1</sup> With effect from 1 April 2019, a-iTrust's financial year end was changed from 31 March to 31 December.

<sup>2</sup> Comprises stabilised buildings (excludes buildings that were completed recently).

<sup>3</sup> Committed occupancy was 93%. The consolidation of existing tenants into Atria building, as well as the shifting out of tenants affected by the redevelopment, resulted in lower occupancy at ITPH.

<sup>4</sup> Excludes leases in ITPH that were affected by the redevelopment and/or consolidation in Atria building.

TENANT AS AT 30 JUNE 2020

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15	Mar-16	Mar-17	Mar-18	Mar-19	Dec-19 <sup>1</sup>	Jun-2
Number of tenants	234	239	248	266	309	337	345	324	297	300	321	337	344	326
Tenant activity (By base rental)														
T	61%	64%	63%	62%	59%	58%	54%	50%	43%	49%	45%	44%	47%	49%
IT/ITES	10%	10%	12%	13%	17%	19%	25%	31%	40%	37%	36%	37%	36%	35%
Logistics and warehousing	N.A.	7%	7%	7%	7%									
TES	18%	15%	16%	13%	11%	12%	12%	12%	8%	7%	6%	5%	4%	4%
Retail and F&B	1%	1%	1%	4%	7%	7%	5%	4%	3%	3%	3%	3%	3%	3%
R&D	6%	6%	5%	6%	4%	3%	3%	2%	4%	3%	2%	2%	2%	1%
Others	5%	4%	3%	2%	1%	1%	1%	1%	2%	1%	1%	2%	1%	1%
Tenant industry (By base rental)														
IT, Software & Application Devt & Service Support	N.A.	N.A.	N.A.	N.A.	40%	46%	53%	43%	45%	51%	49%	49%	51%	51%
3anking & Financial Services	N.A.	N.A.	N.A.	N.A.	19%	19%	18%	19%	16%	14%	13%	12%	11%	12%
Design, Gaming and Media	N.A.	N.A.	N.A.	N.A.	8%	10%	9%	8%	7%	7%	7%	7%	7%	7%
lectronics, Semiconductor & Engineering	N.A.	N.A.	N.A.	N.A.	6%	5%	4%	9%	7%	7%	6%	7%	6%	7%
ogistics	N.A.	7%	7%	7%	7%									
Automobile	N.A.	N.A.	N.A.	N.A.	3%	3%	3%	8%	8%	8%	7%	6%	6%	5%
Healthcare & Pharmaceutical	N.A.	N.A.	N.A.	N.A.	4%	2%	2%	2%	4%	4%	3%	3%	3%	3%
Retail	N.A.	N.A.	N.A.	N.A.	5%	5%	3%	2%	2%	1%	2%	2%	2%	1%
elecommunication & Network	N.A.	N.A.	N.A.	N.A.	5%	4%	2%	4%	4%	2%	2%	2%	2%	2%
-&B	N.A.	N.A.	N.A.	N.A.	2%	2%	2%	2%	2%	2%	1%	1%	1%	1%
Dil & Gas	N.A.	N.A.	N.A.	N.A.	1%	2%	2%	1%	2%	1%	1%	1%	1%	1%
Others	N.A.	N.A.	N.A.	N.A.	7%	2%	2%	2%	3%	3%	2%	3%	3%	3%
Country of origin														
JS	N.A.	69%	70%	68%	65%	66%	71%	68%	67%	62%	59%	59%	57%	55%
ndia <sup>2</sup>	N.A.	14%	14%	16%	15%	15%	13%	13%	13%	19%	23%	24%	27%	29%
France	N.A.	2%	2%	2%	8%	6%	6%	9%	11%	10%	9%	8%	7%	7%
JK	N.A.	5%	5%	5%	4%	4%	4%	3%	2%	2%	2%	2%	2%	1%
Singapore	N.A.	1%	1%	2%	2%	2%	2%	1%	1%	1%	1%	2%	1%	2%
apan	N.A.	0%	0%	0%	0%	0%	0%	3%	3%	3%	3%	2%	2%	2%
Others	N.A.	9%	8%	7%	5%	7%	4%	3%	3%	3%	3%	3%	4%	4%
Company structure														
Multinational corporations <sup>3</sup>	N.A.	91%	92%	89%	88%	88%	90%	90%	91%	93%	87%	86%	86%	869
Indian company <sup>4</sup>	N.A.	9%	8%	11%	12%	12%	10%	10%	9%	7%	13%	14%	14%	149

Note:

<sup>1</sup> With effect from 1 April 2019, a-iTrust's financial year end was changed from 31 March to 31 December.

<sup>2</sup> Comprises Indian companies with local and overseas operations.

<sup>3</sup> Multinational corporations, including Indian companies with local and overseas operations.

<sup>4</sup> Comprises Indian companies with local operations only.

#### ASCENDAS INDIA TRUST TOP 10 TENANTS AS AT 30 JUNE 2020

### (In alphabetical order)

	Mar-08	Mar-09	Mar-10
	Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.
	Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.
	C A Computer Associates India Pvt. Ltd.	Cognizant Technology Solution (India) Pvt. Ltd.	Cognizant Technology Solution (India) Pvt. Ltd.
	Cognizant Technology Solution (India) Pvt. Ltd.	General Motors India Pvt. Ltd.	General Motors India Pvt. Ltd.
	General Motors India Pvt. Ltd.	iNautix Technologies India Pvt. Ltd.	iNautix Technologies India Pvt. Ltd.
5	IBM Global Services Pvt. Ltd.	Invensys Development Center India Pvt. Ltd.	Merrill Lynch (India) Technology Services
,	iNautix Technologies India Pvt. Ltd.	Merrill Lynch (India) Technology Services	Paprikaas Interactive Services Pvt. Ltd.
3	Infineon Technologies India Pvt. Ltd.	Paprikaas Interactive Services Pvt. Ltd.	Pfizer Pharmaceutical India Pvt. Ltd.
,	Paprikaas Interactive Services Pvt. Ltd.	Pfizer Pharmaceutical India Pvt. Ltd.	Tata Consultancy Services Ltd.
0	ZapApp/First Indian Corporation/First Advantage	ZapApp/First Indian Corporation/First Advantage	ZapApp/First Indian Corporation/First Advantage/First American (India)
	Mar-11	Mar-12	Mar-13
	Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.
	Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.
	Bally Technologies India Pvt. Ltd.	BA Continuum Pvt. Ltd.	BA Continuum Pvt. Ltd.
	Cognizant Technology Solution (India) Pvt. Ltd.	Cognizant Technology Solution (India) Pvt. Ltd.	Bally Technologies India Pvt. Ltd.
5	General Motors India Pvt. Ltd.	First American (India) Private Limited	Cognizant Technology Solution (India) Pvt. Ltd.
5	iNautix Technologies India Pvt. Ltd.	General Motors India Pvt. Ltd.	First American (India) Private Limited
7	Merrill Lynch (India) Technology Services	iNautix Technologies India Pvt. Ltd.	General Motors India Pvt. Ltd.
8	Paprikaas Interactive Services Pvt. Ltd.	McKinsey Knowledge Centre India Private Limited	iNautix Technologies India Pvt. Ltd.
)	Tata Consultancy Services Ltd.	Societe Generale Global Solution Centre Pvt. Ltd.	Societe Generale Global Solution Centre Pvt. Ltd.
10	ZapApp/First Indian Corporation/First Advantage/First	Technicolor India Pvt. Ltd.	Technicolor India Pvt. Ltd.
	American (India)		
	Mar-14	Mar-15	Mar-16
_	Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.	Applied Materials
2	Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.	Bank of America
3	BA Continuum Pvt. Ltd.	BA Continuum Pvt. Ltd.	Cognizant
ŀ	Bally Technologies India Pvt. Ltd.	Cognizant Technology Solution (India) Pvt. Ltd.	General Motors
;	Cognizant Technology Solution (India) Pvt. Ltd.	General Motors India Pvt. Ltd.	Mu Sigma
5	General Motors India Pvt. Ltd.	iNautix Technologies India Pvt. Ltd.	Renault Nissan
7	iNautix Technologies India Pvt. Ltd.	Mu Sigma Business Solutions Pvt. Ltd.	Societe Generale
8	Mu Sigma Business Solutions Pvt. Ltd.	Renault Nissan Technology & Business Centre Pvt. Ltd.	The Bank of New York Mellon
à	Societe Generale Global Solution Centre Pvt. Ltd.	Societe Generale Global Solution Centre Pvt. Ltd.	UnitedHealth Group
, 10	Technicolor India Pvt. Ltd.	Technicolor India Pvt. Ltd.	Xerox
	Mar-17	Mar-18	
L	Bank of America	Arshiya Panvel	Applied Materials
2	Cognizant	Bank of America	Arshiya Panvel
	General Motors	Cognizant	Bank of America
	Mu Sigma	IBM	Cognizant
		Mu Sigma	Mu Sigma
	Renault Nissan	0	
	Renault Nissan Societe Generale	Renault Nissan	Renault Nissan
l i		0	Renault Nissan Societe Generale
1 5 7	Societe Generale	Renault Nissan Societe Generale	
1 5 7 8	Societe Generale Tata Consultancy Services	Renault Nissan	Societe Generale
3 1 5 7 3 9	Societe Generale Tata Consultancy Services The Bank of New York Mellon	Renault Nissan Societe Generale Tata Consultancy Services	Societe Generale Tata Consultancy Services
4 5 7 8	Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Xerox	Renault Nissan Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group	Societe Generale Tata Consultancy Services Technicolor
1 ; ; ;	Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Xerox Dec-19	Renault Nissan Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Jun-20	Societe Generale Tata Consultancy Services Technicolor
.0	Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Xerox Dec-19 Applied Materials	Renault Nissan Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Jun-20 Applied Materials	Societe Generale Tata Consultancy Services Technicolor
1 5 7 3 10	Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Xerox Dec-19 Applied Materials Arshiya Panvel	Renault Nissan Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Jun-20 Applied Materials Arshiya Panvel	Societe Generale Tata Consultancy Services Technicolor
1 5 7 3 10	Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Xerox Dec-19 Applied Materials Arshiya Panvel Bank of America	Renault Nissan Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Jun-20 Applied Materials Arshiya Panvel Bank of America	Societe Generale Tata Consultancy Services Technicolor
1 5 7 3 1 0	Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Xerox Dec-19 Applied Materials Arshiya Panvel Bank of America Mu Sigma	Renault Nissan Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group  Jun-20 Applied Materials Arshiya Panvel Bank of America Cognizant	Societe Generale Tata Consultancy Services Technicolor
	Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Xerox Dec-19 Applied Materials Arshiya Panvel Bank of America Mu Sigma Renault Nissan	Renault Nissan Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Jun-20 Applied Materials Arshiya Panvel Bank of America Cognizant Mu Sigma	Societe Generale Tata Consultancy Services Technicolor
1 5 7 3 10	Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Xerox Dec-19 Applied Materials Arshiya Panvel Bank of America Mu Sigma Renault Nissan Societe Generale	Renault Nissan Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group  Jun-20 Applied Materials Arshiya Panvel Bank of America Cognizant	Societe Generale Tata Consultancy Services Technicolor
1 5 7 3 9 10	Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Xerox Dec-19 Applied Materials Arshiya Panvel Bank of America Mu Sigma Renault Nissan	Renault Nissan Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Jun-20 Applied Materials Arshiya Panvel Bank of America Cognizant Mu Sigma	Societe Generale Tata Consultancy Services Technicolor
	Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Xerox Dec-19 Applied Materials Arshiya Panvel Bank of America Mu Sigma Renault Nissan Societe Generale	Renault Nissan Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Jun-20 Applied Materials Arshiya Panvel Bank of America Cognizant Mu Sigma Renault Nissan	Societe Generale Tata Consultancy Services Technicolor
1 5 7 3 9 10	Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Xerox Dec-19 Dec-19 Applied Materials Arshiya Panvel Bank of America Mu Sigma Renault Nissan Societe Generale Tata Consultancy Services	Renault Nissan Societe Generale Tata Consultancy Services The Bank of New York Mellon UnitedHealth Group Jun-20 Applied Materials Arshiya Panvel Bank of America Cognizant Mu Sigma Renault Nissan Societe Generale	Societe Generale Tata Consultancy Services Technicolor

Note:

Starting from March 2016, the parent company is shown instead of the operating entity.

BALANCE SHEET AS AT 30 JUNE 2020

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15	Mar-16	Mar-17	Mar-18	Mar-19	Dec-19 <sup>1</sup>	Jun-20
SGD/INR closing FX rate (for balance sheet)	29.4	33.3	32.3	35.7	40.0	43.5	47.8	45.2	49.0	46.7	49.5	51.0	52.7	53.0
Valuation (₹ mil)														
ІТРВ	13,623	13,858	15,476	16,917	17,868	18,535	20,318	20,671	23,761	25,000	27,516	32,687	37,825	N.A.
ITPC	7,088	6,611	8,146	8,879	9,060	9,574	10,740	11,809	13,332	14,704	16,867	18,559	19,677	N.A.
CyberVale	-	-	-	-	-	-	-	1,653	2,522	2,768	3,539	3,693	4,065	N.A.
ІТРН	6,544	5,646	5,940	5,941	5,973	6,263	6,450	6,875	8,126	9,378	13,102	16,333	17,778	N.A.
CyberPearl	2,043	1,810	1,922	1,921	1,924	1,959	2,024	2,145	2,384	2,600	3,077	3,247	3,418	N.A.
aVance Hyderabad	-	-	-	-	1,882	1,911	2,051	2,149	5,637	5,956	9,657	10,146	10,848	N.A.
aVance Pune	-	-	-	-	-	-	-	-	-	7,058	7,668	8,198	9,282	N.A.
Arshiya Panvel				-	-	-	-	-	-	-	4,762	4,984	5,698	N.A.
Total	29,298	27,925	31,484	33,658	36,707	38,242	41,583	45,302	55,762	67,464	86,188	97,847	108,591	N.A.
Net asset value per unit (S\$)	1.08	0.89	0.90	0.80	0.71	0.67	0.62	0.68	0.69	0.81	0.90	1.02	1.09	1.11
Adjusted NAV per unit (S\$) <sup>2</sup>	N.A.	0.85	0.87	1.05	1.15	1.31	1.38	1.40						
Gearing (LTV basis) <sup>3</sup>	4%	9%	19%	18%	29%	22%	22%	25%	26%	29%	26%	31%	28%	29%
Effective borrowings (S\$ mil) <sup>4</sup>	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	218	312	353	475	506	717	719	771
Gross borrowings (S\$ mil)	40	79	172	160	250	205	234	315	363	453	512	724	741	790
Effective weighted average cost of debt	N.A.	N.A.	6.2%	5.6%	6.2%	5.9%	6.1%	6.7%	6.9%	6.8%	6.3%	6.0%	6.3%	5.7%
Percentage of fixed rate debt	N.A.	N.A.	43%	70%	100%	100%	100%	100%	100%	99%	86%	77%	89%	82%
Breakdown of effective borrowings by currency (S\$ mil) $^{5}$														
SGD denominated	N.A.	N.A.	110	110	110	83	83	103	101	122	183	274	217	270
INR denominated	N.A.	N.A.	62	50	140	122	135	209	244	342	318	442	502	501
Total	N.A.	N.A.	172	160	250	205	218	312	345	464	501	716	719	771

Note:

<sup>1</sup> With effect from 1 April 2019, a-iTrust's financial year end was changed from 31 March to 31 December.

<sup>2</sup> Excludes deferred income tax liabilities on capital gains due to fair value revaluation of investment properties.

<sup>3</sup> From FY07/08 to FY12/13, gearing was computed as gross borrowings divided by asset values, excluding minority interests. From FY13/14 onwards, gearing was computed as effective borrowings divided by Trust property.

<sup>4</sup> Effective borrowings is calculated by adding/(deducting) derivative financial instruments liabilities/(assets) to/from gross borrowings, inclusive of deferred consideration.

<sup>5</sup> Excludes deferred consideration.

	FY07/08	FY08/09	FY09/10	FY10/11	FY11/12	FY12/13	FY13/14	FY14/15	FY15/16	FY16/17	FY17/18	FY18/19	FY2019 <sup>1</sup>	FY2020
	Full Year	Full Year	Full Year	Full Year	Full Year	Full Year	Full Year	Full Year	Full Year	Full Year	Full Year	Full Year	Full Year	YTD
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Base rent	61,726	71,820	71,416	69,886	73,657	73,855	70,066	76,692	89,613	99,041	125,712	134,744	110,381	73,047
Amenities income	2,416	2,552	2,487	2,505	2,378	2,098	1,920	1,986	2,036	2,008	2,136	2,221	1,589	982
Fit-out rental income	4,972	4,799	4,241	3,832	2,687	1,861	1,795	1,659	1,476	1,343	1,600	1,709	2,232	1,441
Operations, maintenance and utilities income	30,850	34,882	37,847	39,937	43,692	43,298	41,908	42,894	44,386	46,279	48,975	35,350	29,428	19,489
Car park and other operating income	2,749	4,026	4,871	5,346	5,101	5,154	5,020	5,528	6,448	7,994	9,729	7,947	6,685	4,034
Total property income	102,713	118,079	120,862	121,506	127,515	126,266	120,709	128,759	143,959	156,665	188,152	181,971	150,315	98,993
Operations, maintenance and utilities expenses	(29,584)	(35,394)	(32,333)	(36,532)	(39,215)	(37,239)	(34,755)	(35,949)	(34,487)	(35,067)	(36,005)	(22,343)	(18,806)	(10,961)
Service and property taxes	(1,164)	(1,608)	(1,839)	(2,300)	(3,052)	(2,743)	(2,506)	(2,679)	(2,940)	(3,871)	(5,438)	(5,053)	(3,754)	(2,537)
Property management fees	(5,137)	(6,054)	(6,461)	(6,216)	(6,698)	(6,794)	(6,254)	(6,261)	(6,762)	(7,352)	(8,854)	(9,216)	(7,031)	(4,570)
Other property operating expenses	(6,292)	(8,862)	(6,436)	(5,882)	(5,521)	(7,341)	(5,088)	(6,268)	(6,050)	(6,172)	(9,788)	(9,683)	(7,363)	(7,405)
Total property expenses	(42,177)	(51,918)	(47,069)	(50,930)	(54,485)	(54,117)	(48,603)	(51,157)	(50,239)	(52,462)	(60,085)	(46,295)	(36,954)	(25,473)
Net property income	60,536	66,161	73,793	70,576	73,030	72,149	72,106	77,602	93,720	104,203	128,067	135,676	113,361	73,520
Trustee-manager's fees	(7,349)	(7,103)	(7,015)	(7,254)	(7,196)	(6,815)	(6,692)	(7,271)	(8,705)	(9,716)	(12,480)	(13,874)	(11,704)	(7,897)
Other operating expenses	(1,413)	(1,529)	(1,738)	(1,456)	(1,029)	(1,125)	(1,182)	(1,084)	(1,092)	(1,698)	(1,669)	(4,163)	(4,366)	(2,092)
Finance costs	(10,565)	(2,646)	(5,051)	(5,956)	(14,489)	(13,936)	(13,306)	(16,457)	(23,551)	(28,699)	(32,754)	(37,046)	(35,956)	(22,752)
Interest income	3,121	3,867	2,442	3,484	4,288	4,227	9,372	13,620	14,325	14,046	4,915	28,661	32,790	26,019
Other income	0	0	0	0	0	0	0	0	0	0	0	45	600	201
Fair value gain/(loss) on derivative financial	(=)			(===)										
instruments - realised	(6) 2,286	4,436 (2,010)	2,799 (76)	(763) (208)	749	11,857 (33,538)	17 (912)	2,202 (8,773)	5,091 (11,395)	4,926 (4,641)	1,162 (1,892)	7,962 (16,840)	2,571 (3,365)	7,521 (8,549)
Exchange gain/(loss) - realised Ordinary profit before tax	38,567	55.828	65.154	58,423	56,530	32,819	59.403	59.839	68,393	78.421	(1,892) 85,349	100,421	93.931	(8,349)
Ordinary profit before tax	30,307	55,626	65,154	30,423	36,330	32,019	59,405	39,639	66,393	70,421	63,349	100,421	93,931	65,971
Fair value gain/(loss) on derivative financial														
instruments - unrealised	2,470	9,488	(9,348)	(663)	(1,434)	222	(420)	303	960	(1,016)	717	(2,272)	3,247	6,368
Exchange gain/(loss) - unrealised	(2,272)	(7,023)	5,869	(9,044)	(9,909)	9,044	(6,772)	10,576	(1,706)	5,603	(9,085)	5,634	(8,895)	(2,191)
Fair value gain/(loss) on investment properties	59,124	(53,904)	7,501	15,407	26,395	18,619	33,013	38,596	96,136	88,211	211,812	184,888	173,986	0
Profit before tax	97,889	4,389	69,176	64,123	71,582	60,704	85,224	109,314	163,783	171,219	288,793	288,671	262,269	70,148
Income tax expenses	(31,499)	(1,990)	(16,558)	(23,600)	(20,434)	(15,416)	(30,364)	(38,297)	(51,089)	(22,974)	(87,525)	(84,152)	(73,280)	(10,056)
Net profit after tax	66,390	2,399	52,618	40,523	51,148	45,288	54,860	71,017	112,694	148,245	201,268	204,519	188,989	60,092
Attributable to:														
Unitholders of the Trust	61,866	1,835	49,560	36,717	46,391	41,518	50,107	65,911	104,732	139,166	191,312	192,115	177,808	55,745
Non-controlling interest	4,524	564	3,058	3,806		3,770	4,753	5,106	7,962	9,079	9,956	12,404	11,181	4,347
	66,390	2,399	52,618	40,523	51,148	45,288	54,860	71,017	112,694	148,245	201,268	204,519	188,989	60,092
Distributions														
Ordinary profit before tax	38,567	55,828	65,154	58,423	56,530	32,819	59,403	59,839	68,393	78,421	85,349	100,421	93,931	65,971
Distribution adjustments	7,231	1,242	(7,619)	(8,093)	(10,451)	10,463	(13,272)	(10,019)	(11,938)	(19,695)	(21,117)	(15,888)	(18,445)	(6,930)
Income available for distribution	45,798	57,070	57,535	50,330	46,079	43,282	46,131	49,820	56,455	58,726	64,232	84,533	75,486	59,041
Income to be distributed <sup>2</sup>	45,798	57,070	57,535	50,330	46,079	38,954	41,518	44,838	50,809	52,853	57,809	76,080	67,937	53,137
Income available for distribution per unit (S¢)	6.09	7.54	7.55	6.58	6.00	5.16	5.05	5.41	6.11	6.32	6.78	8.14	7.17	5.15
Income to be distributed (DPU) (S¢) <sup>2</sup>	6.09	7.54	7.55	6.58	6.00	4.65	4.56	4.86	5.50	5.69	6.10	7.33	6.45	4.64
SGD/INR average FX rate (for income statement)	27.2	32.0	33.2	34.4	38.4	43.9	47.9	47.5	47.1	48.5	47.5	51.5	51.4	52.5

Note:

<sup>2</sup> 10% of income available for distribution was retained from FY12/13 onwards.

#### FY12/13 FY13/14 FY14/15 FY15/16 FY16/17 FY17/18 FY18/19 FY2020 FY2019<sup>1</sup> Full Year YTD INR '000 3.240.748 3.349.723 3,636,932 4.222.700 4,796,407 5,976,391 6.953.294 5.674.932 3.836.493 Base rent Amenities income 92,087 91,830 94,221 95,934 97,395 101,539 114,397 81,665 51,564 Fit-out rental income 81,614 85,981 78,854 69,607 65,163 75,940 88,307 114,769 75,680 Operations, maintenance and utilities income 1,900,122 2,006,176 2,035,798 2,091,310 2,241,997 2,324,590 1,823,234 1.512.979 1,023,591 Car park and other operating income 225,855 240,104 262,079 303,994 385,731 464,777 409,924 343,801 211,888 5,540,426 5,773,814 6,107,884 6,783,545 7,586,693 8,943,237 9,389,156 7,728,146 5,199,216 Total property income Operations, maintenance and utilities expenses (1,633,376) (1,661,282) (1,707,732) (1,625,254) (1,697,970)(1,708,695) (1,152,333) (967,198) (575,676) (120,328) (119,740) (127,052) (138,568) (187,625) (258,566) (261,315) (192,949) (133,231) Service and property taxes (298.084) (299.439) (296.751) (318.697) (356.098) (420.933) (475.898) (361,480) (240.028) Property management fees (465,972) Other property operating expenses (324,127) (243,483) (295,837) (285,923) (298,343) (500,539) (379,095) (388,911) (2,323,944) (2,427,372) (2,540,036) Total property expenses (2,375,915) (2,368,442)(2,854,166) (2,390,085) (1,900,722) (1,337,846)Net property income 3.164.511 3.449.870 3.680.512 4.415.103 5.046.657 6.089.071 6 999 071 5.827.424 3.861.370 (299,137) (319,995) (344,651) (410,961) (472,309) (593,403) (714,997) (601,769) (414,740) Trustee-manager's fees Other operating expenses (49,357) (56,195) (51.663) (51,716) (81,105) (79.682) (215,130) (224,167) (109.888) (780,245) (610,704) (637,385) (1,110,176) (1,391,666) (1,555,871) (1,911,202) (1,848,909) (1, 194, 988)Finance costs 185,207 449,508 645,865 674,819 682,869 234,246 1,483,017 1,686,429 1,366,564 Interest income Other income 0 0 0 0 0 0 2.328 30.906 10.575 Fair value gain/(loss) on derivative financial 511.376 3.976 109.398 244,966 238.409 57.767 420.715 132,268 395.003 instruments - realised Exchange gain/(loss) - realised (1.464.584) (44.864) (427.019) (532.874) (224,519) (86,932) (899.762) (173.092) (449.033) 1,437,312 2.844.915 2.832.197 3,229,161 3.798.336 4.065.196 5.164.040 4.829.090 3.464.863 Ordinary profit before tax Fair value gain/(loss) on derivative financial 9,400 (24,201) 14,250 45,569 (48,477) 33.311 (117,833) 167,176 334,436 instruments - unrealised Exchange gain/(loss) - unrealised 401,804 (310,601) 500,676 (92,361) 265,950 (437,685) 297,430 (461,506) (117,378) Fair value gain/(loss) on investment properties 813,041 1,601,424 1,746,432 4,684,418 4,141,341 10,478,023 9,530,340 8,977,617 0 2,661,557 4,111,537 5,093,555 8,157,150 14,138,845 14,873,977 13,512,377 3.681.921 7,866,787 Profit before tax Income tax expenses (669,822) (1,459,490)(1,766,147)(2,449,874) (1, 105, 127)(4,293,866) (4,338,881) (3,777,204) (528,146) 1,991,735 2,652,047 3,327,408 5,416,913 7,052,023 9,844,979 10,535,096 9,735,173 3,153,775 Net profit after tax Attributable to: Unitholders of the Trust 2.423.321 3.088.403 1 826 505 5 034 867 6 618 788 9 363 113 9 895 945 9 159 198 2 925 468 228,726 433,235 575,975 Non-controlling interest 165,230 239,005 382,046 481,866 639,151 228,307 1,991,735 2,652,047 3,327,408 5,416,913 7,052,023 9,844,979 10,535,096 9,735,173 3,153,775 Distributions Ordinary profit before tax 1,437,312 2,844,915 2,832,197 3,229,161 3,798,336 4,065,196 5,164,040 4,829,090 3,464,863 Distribution adjustments 459,097 (635,160) (469,811) (570,014) (955,216) (1,002,757) (807,181) (947,928) (363,963) 2,843,120 4,356,859 3,881,162 Income available for distribution 1,896,409 2,209,755 2,362,386 2,659,147 3,062,439 3,100,900 1,706,768 1,988,779 2,126,147 2,393,232 2,558,808 2,756,195 3,921,173 3,493,046 2,790,810 Income to be distributed Income available for distribution per unit (INR) 2.25 2.42 2.56 3.06 3.23 4.20 3.69 2.88 2.71 Income to be distributed (DPU) (INR) 2.03 2.18 2.31 2.59 2.75 2.91 3.78 3.32 2.44

#### Note:

The Income Statement in India Rupee was disclosed from FY12/13 onwards.

<sup>1</sup> FY2019 refers to the nine-month period ended 31 December 2019. Hence the numbers presented in FY2019 are not comparable to those of prior years.

## GLOSSARY

Arshiya Panvel	Operating warehouses located at the Arshiya Free Trade Warehouse Zone, Panvel (near Mumbai)
aVance Hyderabad	aVance, HITEC City, Hyderabad, located at IT corridor of Madhapur and Gachibowli, Hyderabad
aVance Pune	aVance, Hinjawadi, Pune, located at Blue Ridge Township, Hinjawadi, Pune 411057
СР	CyberPearl, Hyderabad, located at Hitec City Layout, Madhapur, Hyderabad 500081
CV	CyberVale, located at Mahindra World City, Chennai 603002
F&B	Food and beverage
IT	Information technology
ITES	IT enabled services (includes various services ranging from call centres, claims processing, medical transcription, e-CRM, SCM to back-office operations such as accounting, data processing, and data mining)
ITPB	International Tech Park, Bangalore, located at Whitefield Road, Bangalore 560066
ITPC	International Tech Park, Chennai, located at Tharamani Road, Chennai 600013
ІТРН	International Tech Park Hyderabad, located at IT Park, Software Units Layout, Madhapur, Hyderabad 500081
R&D	Research and development
UK	United Kingdom
USA	United States of America
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