



SPECIALIST & PRIMARY
HEALTHCARE PROVIDER

**ANNUAL GENERAL
MEETING FY2019**

23 JUNE 2020

Impacts of COVID-19 on Our Business



Development of Covid-19 in Singapore	Impacts on our business
From 23 March 2020, short-term visitors not allowed to enter Singapore	<ul style="list-style-type: none">• Clinics not to accept new medical appointment requests from foreign patients• Oncology, diagnostic imaging, cardiology and health screening are most affected• Foreign patients contributing 15% ~ 20% to the Group's revenue
Circuit Breaker from 7 April 2020 to 1 June 2020	<ul style="list-style-type: none">• All non-essential medical services are to be deferred• Temporary closures of aesthetic, Lasik, health screening clinics. Suspended all non-emergency medical services in all clinics• Revenue dropped significantly during CB• Property tax rebates and Job Support Scheme supported business costs during CB• Organization wide cost-cutting measures to further mitigate the impact of Covid-10 during CB

Impacts of COVID-19 on Our Business



Development of Covid-19 in Singapore	Impacts on our business
Post Circuit Breaker Phase 1 from 2 June to 18 June 2020	<ul style="list-style-type: none">• Non-essential medical services continued to be deferred but services that can not be deferred for more than 4 weeks are allowed
Post Circuit Breaker Phase 2 from 19 June 2020	<ul style="list-style-type: none">• Resume all medical services• Safe management measures requirements may result in lower patient loads• Temporary surged in demands for aesthetics related services are expected post CB period• Border restriction continues to affect medical tourism

Corporate Developments – FY2020

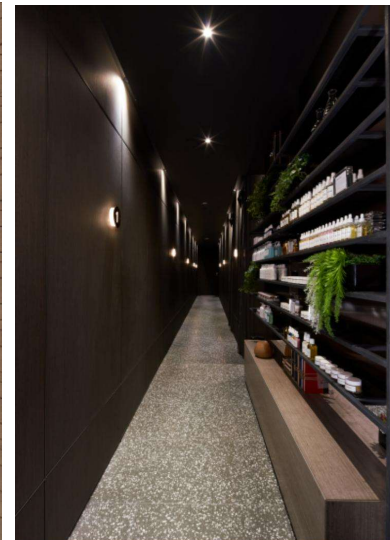


Organic growth initiatives in Singapore

- An ophthalmologist joined the Group in 2Q 2020, broadening our ophthalmology services to include retinal diseases related services
- An IVF and an O&G doctor will join the Group in 3Q 2020 and 4Q 2020 respectively
- A new Women's Health and Paediatric clinic are planned to open in 4Q 2020 at Singapore suburb
- On going recruitment efforts to increase specialist doctors in the Group

Driving growth across overseas entities

- Various growth initiatives at the Group's overseas investments
- Third medical centre at HCM City is expected to open in the 4Q 2020
- Second Ciputra SMG eye clinic is expected to open by the end of 2020.
- CFC Australia is in the process of setting up its second Melbourne IVF centre.
- Continue to explore overseas M&A opportunities





Thank you