

樂

水

築

夢

*Dedicated to  
Pure Water*

# 2025 Interim Results Presentation

August 2025

China Everbright Water Limited

This presentation may contain forward-looking statements. Any such forward-looking statements are based on a number of assumptions about the operations of China Everbright Water Limited (“Everbright Water” or the “Company”, together with its subsidiaries, collectively the “Group”) and factors beyond the Company’s control and are subject to significant risks and uncertainties, and accordingly, actual results may differ materially from these forward-looking statements. The Company undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such dates.

The information in this presentation should be considered in the context of the circumstances prevailing at the time of its presentation and has not been, and will not be, updated to reflect material developments which may occur after the date of this presentation. The slides forming part of this presentation have been prepared solely as a support for oral discussion about background information about the Company. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of any information or opinion contained herein. It should not be regarded by recipients as a substitute for the exercise of their own judgment. Information and opinion contained in this presentation may be based on or derived from the judgment and opinion of the management of the Company. Such information is not always capable of verification or validation. None of the Company or financial adviser of the Company, or any of their respective directors, officers, employees, agents or advisers shall be in any way responsible for the contents hereof, or shall be liable for any loss arising from use of the information contained in this presentation or otherwise arising in connection therewith. This presentation does not take into consideration the investment objectives, financial situation or particular needs of any particular investor. It shall not be construed as a solicitation or an offer or invitation to buy or sell any securities or related financial instruments. No part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. This presentation may not be copied or otherwise reproduced.

# Table of Contents

- **Operating Results**
- **Financial Review**
- **Subsequent Events**
- **Business Prospects**



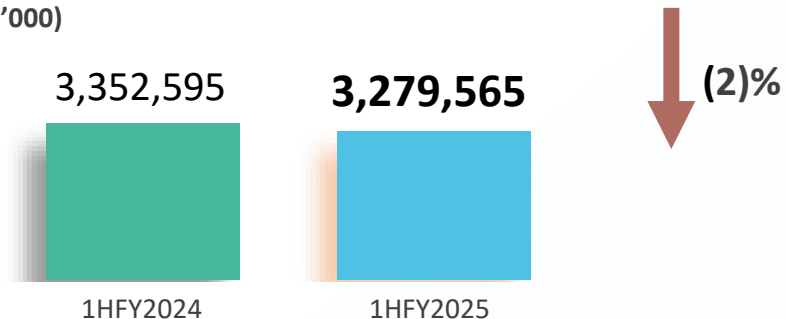
# 01 OPERATING RESULTS



# Stable Operational Indicators

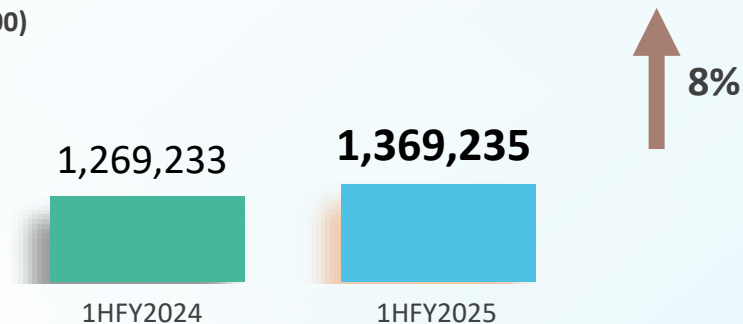
## Revenue

(HK\$'000)



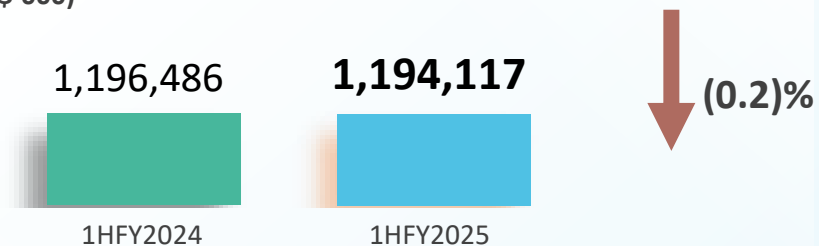
## Gross Profit

(HK\$'000)



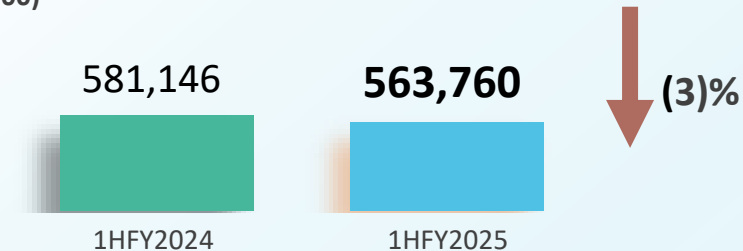
## Earnings before Interest, Taxes, Depreciation and Amortisation (EBITDA)

(HK\$'000)



## Profit Attributable to Equity Holders of the Company

(HK\$'000)



In the first half of 2025 (“1HFY2025”), Everbright Water has continued to realign its business strategy in a complex and volatile market environment, with traditional and emerging business areas progressing in tandem, while the asset-light and asset-heavy business models were further deepened. Additionally, the Group continues to drive its business expansion both within and outside mainland China through a deliberate and structured approach.

## Asset-Light Business Development in Multiple Areas

The business covers industrial waste water treatment, equipment supply, technological processes, and other areas.

New businesses were distributed across several Chinese provinces, including Hubei, Jiangsu and Zhejiang, as well as in the Thai market.

## Smooth Advancement of New Models and New Business

With a focus on addressing market-driven demands, the Group has been exploring multi-channel service solutions, pursuing opportunities within its business-to-business (ToB) model.

The Group also leveraged its core advantages and resources to evaluate and capitalise on opportunities to expand its industrial value chain.

Newly-added  
water treatment capacity

**10,000** m<sup>3</sup>/day

New  
contract value

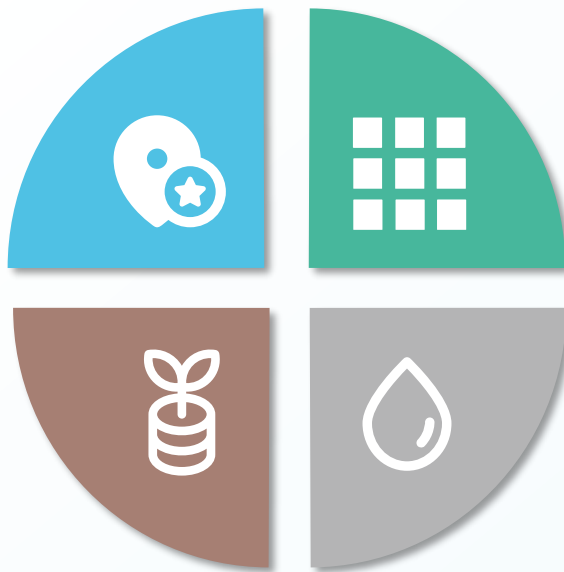
approx. RMB **60** million



## Business Footprint

The Group had a business presence in over 60 districts, counties and cities across **13 provinces, municipalities and autonomous regions in China**, in addition to **overseas markets such as Mauritius**.

**Total  
Project Investment**  
approx.  
**RMB31.63 billion**



## Total Number of Projects

The Group invested in and held **170 projects** and undertook various asset-light businesses, including **13 operation and management (“O&M”) services**.

**Total Designed  
Water Treatment  
and Supply Capacity\***  
exceeding  
**7.60 million m<sup>3</sup>/day**

# As of 30 June 2025

\*Project(s) with O&M capacity included

## Ongoing Optimisation of Cost Control and Management

The Group has been continuously strengthening its refined management measures, such as optimisation of chemical types, precise chemical dosing, and energy management contracting of equipment, to further reduce the operating costs of existing projects.

An efficient, high-quality digital supply chain system was developed by the Group.

## Orderly Progress in Energy Optimisation

The Group's water treatment projects have been exploring new business opportunities such as industrial waste water and reusable water treatment, optimising operational efficiency of existing projects and securing over 10 business contracts for existing projects.

The Group's "In-Plant Solar Energy" programme continues to advance. As of 30 June 2025, solar power facilities have been put into operation at 12 projects, with a total installed capacity of approx. 20 MWp, generating around 20 million kWh of green electricity annually.

## Stable Safety Operation Conditions

The Group steadily advanced the "Three-Year Action Plan for Tackling the Root Causes of Work Safety Risks", reinforcing the foundation for business development. It also intensified the supervision of safety and environmental practices, refined safety and environmental management, and conducted targeted assistance to safeguard the safety of frontline.

The Group achieved "zero safety accidents and zero environmental incidents" ("Dual Zeros") across operating projects.

## Steady Operational Indicators

In 1HFY2025, the Group treated approx. 835 million m<sup>3</sup> of waste water and supplied approx. 20 million m<sup>3</sup> of reusable water.

Subsidies of approx. RMB27.50 million in total were granted to the Group.

**In 1HFY2025, Everbright Water has been improving the quality and efficiency of operations management through a dual approach of technological innovation and refined management, while further advancing the implementation of intelligent operations management.**





In 1HFY2025, Everbright Water remains committed to its “Development Driven by Technological Innovation” strategy, focusing on market and business expansion, while addressing technical challenges encountered in operations management. This was achieved through technological innovation, the adoption of new technologies, and the development of technical reserves, in an orderly manner.

## Continued Enhancement of Technical Support System

The Group delivered technical solutions in areas such as drainage, reusable water, and waste water source heat pump, supporting new business development.

Technical optimisation solutions were formulated for major overhauls, equipment upgrades, and odour control, and pilot applications of various technologies were promoted, facilitating the upgrading of existing projects.

## Steady Expansion of Intellectual Property Portfolio

The Group was granted 3 new intellectual property rights, including 1 invention patent.

01

02



In 1HFY2025, Everbright Water continued to optimise its financing structure by adjusting loan tenors, currencies, and interest rates to reduce overall financial costs. Concurrently, the Group reinforced its trade receivables management to effectively control liquidity risks, thereby strengthening support for business growth.



In January 2025, the Company completed the issuance of the 2025 first tranche medium-term notes (“MTN”) in mainland China, with **an issuance amount of RMB1.5 billion** and an interest rate of 1.78%, **setting the lowest interest rate for panda bond issuance of the same maturity period in the market**. The proceeds of which were used to replenish the working capital of the Company.



In April 2025, the Company completed the issuance of the 2025 second tranche MTN in mainland China, with **an issuance amount of RMB1 billion** and an interest rate of 1.90%. The proceeds of which were used to repay the outstanding debts of the Company.



In June 2025, the Company completed the issuance of the 2025 third tranche MTN in mainland China, with **an issuance amount of RMB700 million** and an interest rate of 2.07%, **marking the lowest issuance rate for panda perpetual bonds in the market as of the issuance date**. The proceeds of which were used to redeem the existing perpetual MTN of the Company.

## 02 FINANCIAL REVIEW



(HK\$'000)	Six Months Ended 30 June		Year-on-Year ("YoY") Change (increase/(decrease))
	2025	2024	
Revenue	3,279,565	3,352,595	(2)%
Gross Profit	1,369,235	1,269,233	8%
Gross Profit Margin (%)	42	38	4ppt*
EBITDA	1,194,117	1,196,486	(0.2)%
Profit Attributable to Equity Holders of the Company	563,760	581,146	(3)%
Basic Earnings per Share (HK cents)	19.71	20.31	(3)%
Interim Dividend per Share (HK cents) (equivalent to Singapore cents)	6.09	6.09	-
	0.99	1.05	(6)%

\*ppt: percentage point

(HK\$'000)	As at 30/6/2025	As at 31/12/2024	As at 31/12/2023	As at 31/12/2022	As at 31/12/2021
<b>Total Assets</b>	<b>38,212,846</b>	35,889,362	34,220,661	33,446,151	32,969,256
<b>Total Liabilities</b>	<b>23,391,257</b>	21,897,684	20,768,319	20,445,273	19,806,024
<b>Equity Attributable to Equity Holders of the Company</b>	<b>12,614,517</b>	11,835,120	11,406,121	10,967,490	11,870,083
<b>Gearing Ratio (%)</b> (total liabilities/total assets)	<b>61.2</b>	61.0	60.7	61.1	60.1
<b>Return on Shareholders' Equity (%)</b>	<b>9.2*</b>	8.8	10.6	8.9	10.7
<b>Dividend Payout Ratio (%)</b>	<b>31</b>	33	30	30	30

- The Company holds quality assets and has ready access to various financing channels with a reasonable gearing ratio, and is in a healthy financial position.
- The constant and steady dividend payout over the years demonstrates the Company's adherence to its philosophy of "sharing fruitful operating results with its shareholders".

\* annualised figure

(HK\$'000)	As at 30/6/2025	As at 31/12/2024	Change (increase/(decrease))
Short-term Borrowings	3,729,409	4,181,329	(11)%
Long-term Borrowings	13,526,971	12,208,281	11%
Total Borrowings <sup>#</sup>	17,256,380	16,389,610	5%
Current Ratio (%)	147	132	15ppt*
Unutilised Banking Facilities	5,078,582	3,627,433	40%
Bank Deposit Balance and Cash	1,869,776	1,847,805	1%
Cash and Banking Facilities Available <sup>#</sup>	6,948,358	5,475,238	27%

- As at 30 June 2025, the Group's bank deposit balance and cash were abundant, with the unutilised banking facilities of approx. HK\$ 5.079 billion, providing solid capital support for the Group's future development.
- As at 30 June 2025, the Group's total borrowings were approx. HK\$17.256 billion, with long-term borrowings accounting for 78% of the total.

<sup>#</sup>Total borrowings = short-term borrowings + long-term borrowings

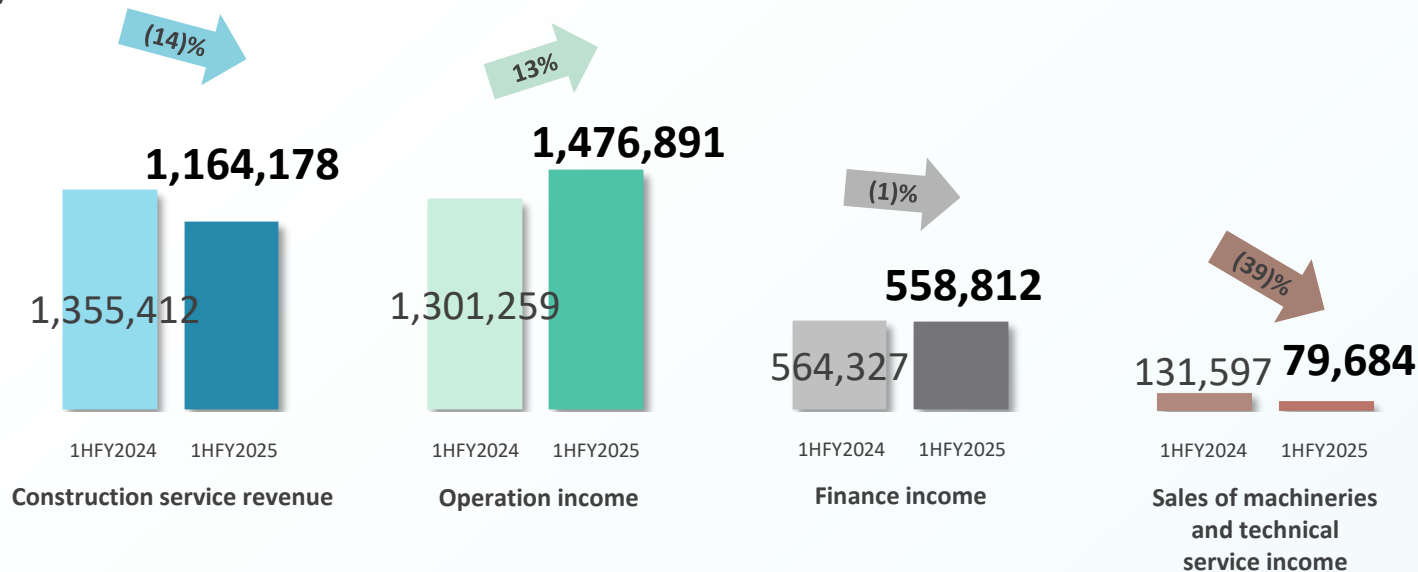
Cash and banking facilities available = unutilised banking facilities + bank deposit balance and cash

\*ppt: percentage point



## Revenue Analysis by Categories for the Six-Month Period

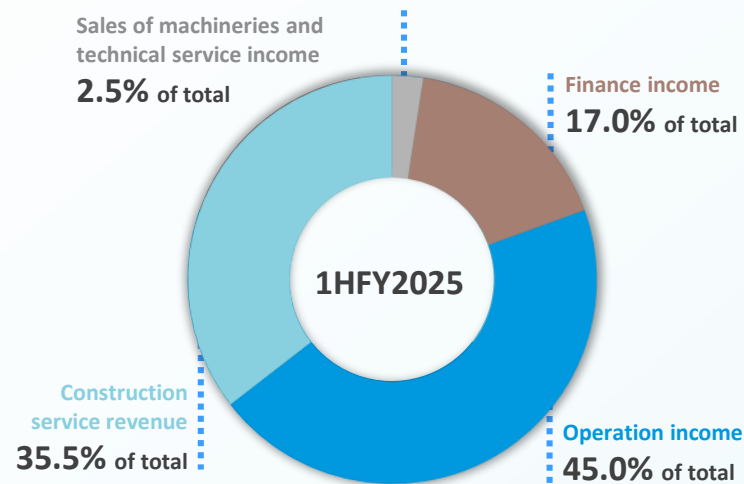
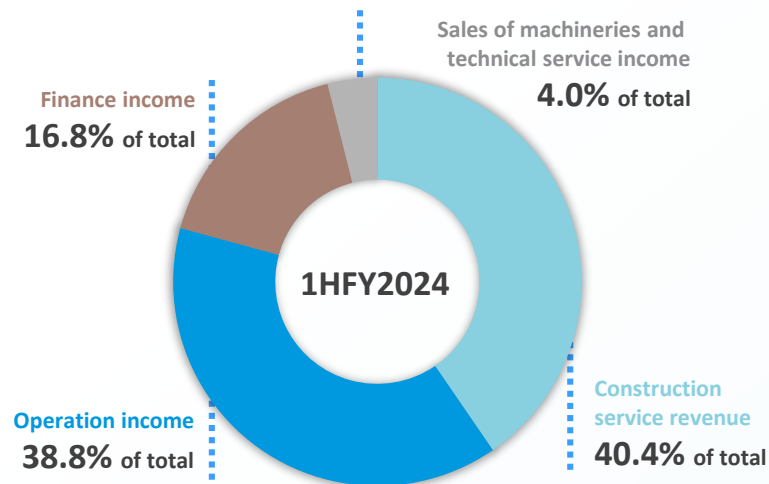
(HK\$'000)



**Total revenue in 1H FY2025: HK\$3,279,565,000**

**Total revenue in 1H FY2024: HK\$3,352,595,000**

## Proportion of Revenue in Each Category for the Six-Month Period



- In 1HFY2025, as the Group's projects in the preparatory stage/under construction gradually entered the final stage of construction, the proportion of construction service revenue decreased from 1HFY2024.
- In 1HFY2025, as the Group's new projects gradually commenced operation, operation income increasingly accounted for a larger proportion of total revenue, becoming an important driver of the Group's growth.

## 03 SUBSEQUENT EVENTS





## Appointment of New Senior Management

On 24 July 2025, Everbright Water announced the appointment of Mr. Xiong Jianping as an executive director of the board of directors (the “Board”) and chief executive officer of the Company (the “CEO”), succeeding Mr. Tao Junjie, who has stepped down from both positions. Mr. Xiong is committed to work in close collaboration with the Board members, the management team, and all employees to honour the trust placed in the Company by the shareholders, fulfil the Company’s social responsibilities, and contribute greater value to the sustainable development of the industry.

## Enhanced ESG Governance Mechanism

On 24 July 2025, Everbright Water announced the establishment of the Sustainability Committee under the Board to oversee the management of environmental, social, and governance (“ESG”) matters, and evaluate and recommend to the Board on issues relating to the Group’s sustainability and ESG performance. Mr. Xiong Jianping has been appointed as the chairman of the committee.



## 04 BUSINESS PROSPECTS





# Striving for Breakthroughs in Both Scale and Efficiency

Looking ahead, Everbright Water will prioritise sustainable scale growth alongside continuous efficiency improvement. With extraordinary vision, determination and measures, the Group will steadily advance its business operations by prioritising **five core tasks**. Driven by its commitment to high-quality development, and aiming to reflect a refreshed outlook, innovative actions and tangible progress, the Group remains steadfast in transforming **from a “traditional water service operator” to a “technology-driven environmental service provider”**.

## Unconventional Vision

By challenging conventional thinking and moving beyond the limitations of traditional industry models, the Group is committed to boldly exploring innovative approaches to market analysis and business strategy.

## Exceptional Determination

The Group will maintain a strong focus on addressing key challenges, directing core resources towards overcoming critical tasks, such as achieving growth targets and receivables collection. It will also strengthen mechanisms for personnel performance assessment, incentives and accountability.

## Extraordinary Measures

The Group will eliminate conventional barriers in organisational collaboration and process optimisation, establish a “special task force” model to enable rapid market response, and deploy dedicated task forces to drive the execution of key tasks with agility and precision.





## Scale Expansion: Stepping Beyond Traditional Boundaries

To focus on market opportunities in key regions including Beijing, Shanghai, Guangzhou and Shenzhen in China.

To proactively pay attention to and follow high-quality merger and acquisition opportunities.

To strengthen the role of “frontline operational units” at the regional and project levels.

## Cost Reduction and Efficiency Enhancement: Advancing Refined Management

To accelerate the development of its digital platform for operations management, fully implement the “Twenty Measures for Refined Management” and the “Fifteen Special Measures for Revenue Enhancement”, and harness technology to drive cost reduction and efficiency enhancement.

## Trade Receivables Collection: Safeguarding Cash Flow

To strengthen regional communication and collaboration, by sharing best practices, consolidating effective methodologies, and developing practical, results-oriented approaches to problem-solving.



## Compliance and Risk Control: Building a Solid Foundation for Sustainable Development

To enhance procurement management in alignment with actual operational conditions.

To ensure effective implementation of safety protocols, including relevant rules beyond regular working hours, strengthen oversight of third-party teams and personnel, and remain firmly committed to achieving the “Dual Zeros” target for safety and environmental management.

## Organisational Optimisation: Forging a Strong Team for Next Stage of Growth

To nurture talent and leadership development, optimise the tiered talent structure, and cultivate a culture that embraces accountability and the readiness to take on critical responsibilities.



**DEDICATED TO  
CLEAN WATER**

CLEAN WATER  
DEDICATED TO