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## PROPOSED EXPANSION

- The Group's existing business has delivered a compound annual growth rate of 401.2% in revenue from S\$288,000 in 2017 to S\$36,258,000 in 2020
- While remaining committed to the existing business, the Group proposes to expand into the business of investing into various entities in the global healthcare sector which are EBITDA positive or at an inflection point with a clear line of sight to profitability and growing such entities with a view towards eventually exiting (the "Proposed New Business")
- The existing core business will continue to form core sources of income of the Group while the Proposed New Business will adopt an enhanced growth strategy in investing, growing and divesting entities in the healthcare sector



## CBMG: Medical Clinics/ Centres

Distribution of medical services and healthcare products with a focus on patient-centric services and healthcare products



## **Healthcare Systems**

Operates 24 renal care centres in Indonesia, 22 clinical laboratories and other patient care facilities in Indonesia



### **Medtech Investments**

Strategic interests in medical technology companies that gives the Group access to new medical products and/or services and unlock value for shareholders





## **Proposed New Business**

Investing into various entities in the global healthcare sector which are EBITDA positive or at an inflection point with a clear line of sight to profitability and growing such entities with a view towards eventually exiting

Proposed New Business ("Plus")

# PROPOSED NEW BUSINESS OVERVIEW



#### **INVEST**

- Portfolio Companies: entities in the global healthcare sectors which are EBITDA positive or at an inflection point with a clear line of sight to profitability
- Investment size and strategies: majority stake or minority holdings in the form of equity, debt or a hybrid in various structures e.g. joint ventures, partnerships, co-investments, and the formation of strategic alliances with parties in various countries



#### **GROW**

- Provide support to the Portfolio Companies'
   operations and business in various areas e.g.
   research and development, business
   development, market and
   commercialization strategies, investment
   strategy, and financial planning
- Portfolio Companies may leverage on the Group's capabilities and networks in the Existing Business to scale their operations and business



#### **DIVEST**

- Exit strategies: through mergers and acquisitions, listings on public stock exchanges, trade sales, etc.
- Portfolio Companies with synergistic value may be packaged together to achieve a collective divestment
- Assessment may be made to determine if an entity within the Group should be reclassified between Existing Business and the Proposed New Business with a view to maximise shareholders' value

## RATIONALE OF EXPANSION



## Potential in the Proposed New Business

- Enable the Group to better participate in the growth prospects of the global healthcare sector
- Create synergies between the Existing Business and the Proposed New Business
- Portfolio Companies may also be able to provide complementary support to enhance the performance of the Existing Business



## Attractive value and opportunities in the Proposed New Business

 Allow the Group to carry out investments in the development of a wide array of healthcare products to address healthcare needs, including but not limited to, diagnostic tests for endemic diseases, vaccines, pandemic swabbing booths, personalised healthcare test and products/services, and digital healthcare



## Additional revenue stream and flexibility for the Group

- Additional revenue streams for the Group which are likely to include profit margins derived from its exit from the Portfolio Companies
- A more diversified business portfolio and income base for future growth
- Reduce the Group's reliance on its Existing Business for its revenue streams
- Allow the Group to be more resilient in the face of challenging times



### Enhanced shareholders' value

 Additional funds generated from additional revenue streams, which can be channelled towards the enhancement of shareholders' value over the long term

# MANAGEMENT OF PROPOSED NEW BUSINESS



JEREMY YEE

Executive Director and Chief Executive Officer (CEO)

- Currently responsible for the overall operations of the Group as its Executive Director and CEO
- Experienced in identifying, spearheading and implementing company-wide business growth strategies
- Well positioned to implement the business plans in relation to the Proposed New Business
- Leadership experience in various listed companies both in Singapore and Australia to grow the Proposed New Business



JONATHAN LIAU
Chief Operating Officer (COO)

- Currently responsible for overseeing the commercial strategy and development of the Group as its COO
- Previously involved in portfolio management in the medical technology and biopharmaceutical fields at a wellestablished corporate investment arm of Singapore Economic Development Board
- Previously a director of corporate development and chief operating officer of other listed companies within the healthcare sector

# FUNDING AND RISK FACTORS

## **Funding for the Proposed New Business**

- Through a combination of internal resources and external funding such as capital raising, borrowings from financial institutions and other sources
- The management will determine the optimal mix of internal and external funding, taking into account the cash flow of the Company and prevailing bank borrowing costs
- The Company may also consider tapping the capital markets in various ways, including but not limited to, issuance of securities for cash by way of rights issues and placements and issuance of debt instruments as and when necessary and deemed appropriate

### **Risk Factors**

- In undertaking the Proposed New Business, the Group could be affected by a number of risks which relate to the Proposed New Business as well as those which may generally arise from, inter alia, economic, business, market and political factors
- A summary of risk factors in relation to the Proposed New Business is as follows (please refer to shareholders' circular for more details):
  - The Proposed New Business has inherent risks associated with investing in entities
  - The Company's investment in the securities in relation to the Proposed New Business may be illiquid
  - The Proposed New Business has to cope with rapidly evolving technologies and market trends
  - The Proposed New Business may require substantial capital investments or cash outlay
  - The Group's performance following the proposed expansion will be subject to exposure to macro-economic risks
- The risks described above and in the shareholders' circular are not intended to be exhaustive and are not presented in any particular order of importance

# **END OF PRESENTATION**

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