



**Global Invacom Group Limited**  
("Global Invacom", the "Company" or the "Group")

**Results for the six months ended 30 June 2021**

Singapore/London, 13 August 2021 - Global Invacom (SGX: QS9) (AIM: GINV), the global provider of satellite communications equipment and electronics, is pleased to announce its financial results for the six months ended 30 June 2021 ("1H FY2021").

**Key financial highlights:**

- Revenue for 1H FY2021 of US\$40.4m (1H FY2020: US\$52.8m)
- Gross Profit for 1H FY2021 of US\$8.8m (1H FY2020: US\$12.4m)
- Net loss for 1H FY2021 of US\$1.2m (1H FY2020: US\$0.3m net profit)
- Cash and cash equivalents as at 30 June 2021 of US\$9.4m (31 December 2020: US\$11.3m)

**Key operational highlights:**

- Continued demand for Direct to Home ("DTH") products through the Company's key customer in the United States, providing an ongoing revenue base albeit at lower levels than previous years
- Demand for Data Over Satellite ("DOS") products continues to grow, driven by ongoing demand for connectivity and data delivery through the COVID-19 pandemic
- Global supply chains continue to be impacted by COVID-19 pandemic
- The Group has undertaken cost reduction measures

The financial performance of the Group in the first half of 2021 reflects broader ongoing COVID-19 challenges. The much-publicised disruption to supply chains and problems with the availability of key products, including semi-conductors and capacitors, continues to be a challenge for the Company. Furthermore, the Company has also been impacted by supply chain and global transportation network issues as a result of government restrictions, the introduction of quarantine and additional checks and measures, coupled with a shortage of personnel at key sites such as ports. This has ultimately led to a delay in the transport of products from the manufacturing facility to customer sites.

The Group delivered sales of US\$40.4 million in the first half of the year. Geographically, we saw ongoing sales pressure in America, Europe and Asia, with an increase in demand across the Rest of the World. The United States, which remains a significant market for the Group, continues to be impacted by the ongoing pandemic, which has translated to a fall in anticipated orders.

As reported in the FY2020 full year results statement, in 2020 the Group restructured its development, sales and marketing teams to focus on the DOS products, a growth market, leaving just a core team focused on the DTH markets. The Group has also undertaken, and is continuing, a restructuring across the Group to reduce its cost base, removing excess headcount in non-core functions, and a reduction in administrative costs.

DOS continues to underpin 4G/5G and high-speed broadband access, service providers are adopting satellite solutions to meet the significant growth in demand where traditional fibre and cable solutions are not viable. We continue to work to position ourselves to take advantage of this potential growth in demand.

The Group's DTH products continue to generate good sales, albeit at lower levels than in previous years. As such, we continue to invest in the development of bespoke new products for our key customer in the United States but have reduced the size of the team focused on this segment.

The Group continues to monitor the pandemic situation closely, carrying out rigorous risk assessments and implementing stringent hygiene procedures across our sites. This has enabled us to allow our employees to return to work safely should they wish to do so. As a global business, the Group continues to monitor the situation closely and to adhere to all relevant Government guidelines for the regions in which it is present.

The challenges faced by the Group in the first half will likely continue to impact the Group's business throughout FY2021. Notwithstanding that, the Group believes Global Invacom's products have a key role to play in the provision of this connectivity as restrictions ease across territories, supply chains recover, and demand starts to normalise.

**Tony Taylor, Executive Chairman of Global Invacom, commented:**

*"The first half of 2021 has been challenging as we faced down a number of operational and macroeconomic headwinds. Despite this, our business has delivered a solid performance, supported by a highly skilled and talented workforce."*

*"As global restrictions ease, and supply chains move more freely, I firmly believe our business is ideally placed to deliver a sustainable recovery in the medium term."*

**For further information, please contact:**

**Global Invacom Group Limited**  
Tony Taylor, Executive Chairman

[www.globalinvacom.com](http://www.globalinvacom.com)  
via Vigo Consulting

**Strand Hanson Limited (Nominated Adviser and Broker)**  
James Harris / Rob Patrick

[www.strandhanson.co.uk](http://www.strandhanson.co.uk)  
Tel: +44 20 7409 3494

**Vigo Consulting (UK Media & Investor Relations)**  
Jeremy Garcia / Fiona Hetherington / Kendall Hill  
ginv@vigoconsulting.com

[www.vigoconsulting.com](http://www.vigoconsulting.com)  
Tel: +44 207 390 0238

**About Global Invacom Group Limited**

Global Invacom is a fully integrated satellite equipment provider with sites across Singapore, China, Indonesia, Philippines, Malaysia, Israel, UK and the US. Its customers include satellite broadcasters such as Sky Group of the UK and Dish Network of the USA and Data over Satellite providers including Hughes Network Systems, Viasat and Gilat Satellite Networks.

Global Invacom provides a full range of satellite ground equipment including antennas, LNB receivers, transceivers, fibre distribution equipment, transmitters, switches, and video distribution components, as well as manufacturing services for the defence and healthcare sectors. The Group is the world's only full-service outdoor unit supplier.

Global Invacom is listed on the Mainboard of the Singapore Exchange Securities Trading Limited and its shares are admitted to trading on the AIM Market of the London Stock Exchange.

For more information, please refer to [www.globalinvacom.com](http://www.globalinvacom.com).