



Annual General Meeting

27 April 2017



Sponsor's Statement

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The contact person for the Sponsor is Ms Lee Khai Yinn, at 1 Robinson Road #21-02 AIA Tower Singapore 048542, telephone (65) 6532 3829.

SAC Capital Private Limited is the parent company of SAC Advisors Private Limited.

2016 – A milestone year

➤ 8 July 2016 – successful listing on Singapore Exchange's Catalyst



In Commemoration of the Initial Public Offer of
United Global Limited on the SGX Catalyst
8 July 2016





Business Updates

1. MOU with PLI (Indonesia)

➤ August 2016

Signed a non-binding MOU with PT Pacific Lubritama Indonesia (PLI) to explore future collaboration opportunities and/or the possibility of acquiring an equity interest in the latter.

➤ PLI, with its 80,000MT annual blending capacity, 17,000MT storage tanks and jetty access, would strengthen the Group's production capacity and export capabilities.



2. Joint Venture in Taiwan

➤ December 2016

Entered into a shareholders agreement with our Taiwan distributor Jin Wei Chuang Co. Ltd to incorporate a 35%/65% JV in Taiwan to distribute lubricants of United Oil's in-house brands in Taiwan and trading of third party lubricants.



3. Joint Venture in Myanmar

➤ January 2017

Entered into a joint operation agreement with Lighthouse Enterprise, our lubricant distributor in Myanmar.

➤ United Oil will provide expertise and assist Lighthouse in promoting, marketing, distributing and selling specialised lubricant products in Myanmar for a three-year period.



4. Expansion into new markets

- Expansion of distribution network to include East Timor, Iraq, Kazakhstan and Mauritius.

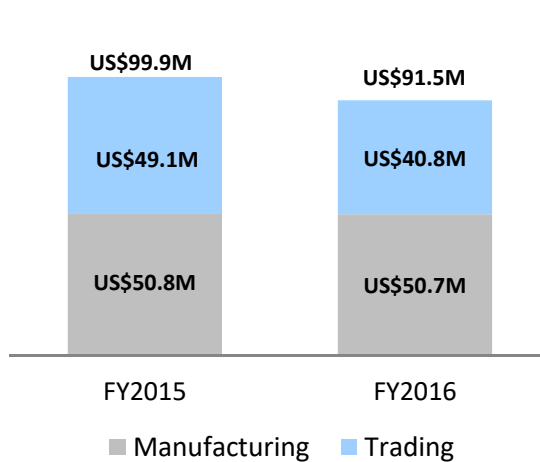




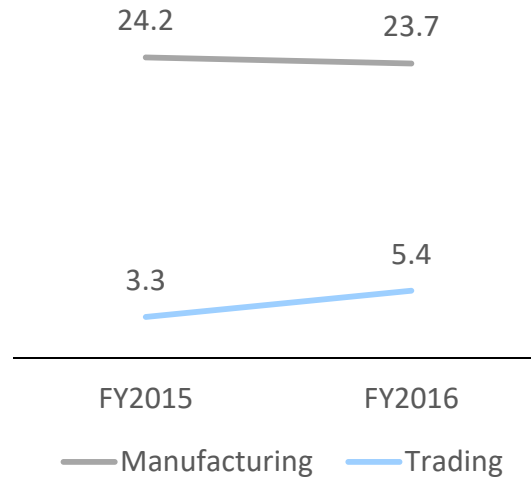
Financial Highlights

Financial Highlights

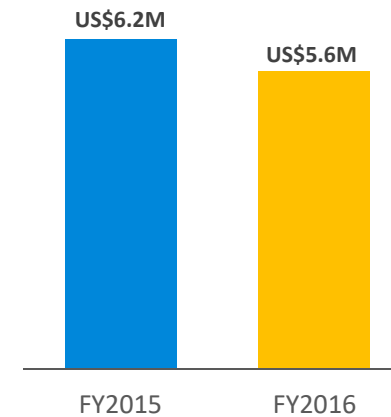
Revenue



Gross Profit Margin (GPM)



Net Profit After Tax (NPAT)



	Change in sales volume (%)	Change in average selling price (%)
Manufacturing	8.4	(7.8)
Trading	(5.7)	(11.9)
GROUP	(0.7)	(7.7)

➔ NPAT declined mainly due to inclusion of IPO expenses charged to the P&L of US\$0.6 million.

Dividend

- The Board recommends a final dividend of **0.5 Singapore cent** per ordinary share.
- Coupled with the interim dividend of **0.5 Singapore cent**, approximately **36%** of FY2016 net profits will be distributed as dividend.



Strategy For Growth

Strategy for Growth

2-Pronged Growth Strategy

Organic

- Grow in the existing markets
- Expand into new markets

Inorganic

- M&A
- Joint ventures
- Strategic partnerships and business opportunities



Thank You