

KEPPEL TELECOMMUNICATIONS & TRANSPORTATION LTD UNAUDITED RESULTS FOR THE FIRST QUARTER ENDED 31 MARCH 2016

14 April 2016

The Directors of Keppel Telecommunications & Transportation Ltd advise the following results of the Company and of the Group for the first quarter ended 31 March 2016.

These figures have not been audited.

1Q FY2016 RESULTS HIGHLIGHTS

1. Revenue grew by 0.7% to \$48.3 million.
2. Net profit attributable to shareholders decreased by 15.6% to \$13.3 million.
3. Earnings per share was 2.4 cents.
4. Net asset value per ordinary share was \$1.30 per share.

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This press release is also available at www.kepcorp.com and www.keppeltt.com.sg.

KEPPEL TELECOMMUNICATIONS & TRANSPORTATION LTD

(Co Reg No: 196500115G)

(Incorporated in the Republic of Singapore)

FIRST QUARTER 2016 FINANCIAL STATEMENTS

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First Quarter 2016 Financial Statements

1 UNAUDITED RESULTS FOR THE FIRST QUARTER ENDED 31 MARCH 2016

The Directors of **Keppel Telecommunications & Transportation Ltd** advise the following unaudited results of the Group for the first quarter ended 31 March 2016.

1(a) GROUP PROFIT AND LOSS ACCOUNT for the first quarter ended 31 March 2016

	<u>First Quarter</u>		
	2016 \$'000	2015 \$'000	+ / (-) %
REVENUE	48,268	47,930	0.7
Operating expenses	(43,920)	(44,263)	(0.8)
Other income	<u>2,347</u>	<u>2,626</u>	(10.6)
OPERATING PROFIT	6,695	6,293	6.4
Interest income	407	374	8.8
Interest expense	(3,441)	(2,621)	31.3
Share of results of associated companies and joint ventures	<u>16,037</u>	<u>17,755</u>	(9.7)
PROFIT BEFORE TAXATION	19,698	21,801	(9.6)
Taxation	<u>(4,755)</u>	<u>(4,182)</u>	13.7
PROFIT FOR THE PERIOD	<u>14,943</u>	<u>17,619</u>	(15.2)
Attributable to:			
Shareholders of the Company	13,313	15,782	(15.6)
Non-controlling interests	<u>1,630</u>	<u>1,837</u>	(11.3)
	<u>14,943</u>	<u>17,619</u>	(15.2)
Earnings per share			
- basic	2.4 cts	2.8 cts	(14.3)
- diluted	2.4 cts	2.8 cts	(14.3)

1(a) GROUP PROFIT AND LOSS ACCOUNT (cont'd)
for the first quarter ended 31 March 2016

Notes to Group Profit and Loss Account

(i) Operating expenses/other income comprise the following:

	<u>First Quarter</u>		
	2016	2015	+ / (-)
	\$'000	\$'000	%
Purchase of goods and services ^(a)	12,318	15,991	(23.0)
Staff costs	14,921	14,350	4.0
Share-based payment expenses	658	608	8.2
Depreciation of fixed assets ^(b)	4,403	3,210	37.2
Equipment rental and facilities expenses ^(c)	8,576	7,041	21.8
Other operating expenses	<u>3,044</u>	<u>3,063</u>	(0.6)
Operating expenses	<u>43,920</u>	<u>44,263</u>	(0.8)
Other income	<u>2,347</u>	<u>2,626</u>	(10.6)

Notes:

- (a) Purchase of goods and services decreased due mainly to lower transportation costs and handling fees in the Logistics Division.
- (b) Depreciation increased due mainly to depreciation charges on new logistics facilities.
- (c) Equipment rental and facilities expenses increased due mainly to higher maintenance expense on data centres.

(ii) Operating profit is arrived at after charging/(crediting) the following:

	<u>First Quarter</u>		
	2016	2015	+ / (-)
	\$'000	\$'000	%
Gain on disposal of fixed assets	-	(1,031)	nm
Write-back of provision for doubtful debts	(5)	(4)	25.0
Foreign exchange (gain)/loss	(295)	470	nm

(iii) There was no adjustment made to the taxation expense for the quarter in respect of prior years (1Q 2015: provision for taxation of \$1,000).

nm – not meaningful

1(b) **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**
for the first quarter ended 31 March 2016

	<u>First Quarter</u>		
	2016	2015	+ / (-)
	\$'000	\$'000	%
Profit for the period	<u>14,943</u>	<u>17,619</u>	(15.2)
<u>Items that may be reclassified subsequently to profit and loss account:</u>			
Available-for-sale financial assets			
- Fair value changes	(4,979)	-	nm
Cash flow hedge			
- Fair value changes	(200)	-	nm
- Realised and transferred to profit and loss account	72	-	nm
Foreign currency translation			
- Exchange differences arising on consolidation	(7,131)	6,472	nm
Share of other comprehensive income of associated companies			
- Cash flow hedge	(734)	-	nm
- Foreign currency translation	<u>(1,751)</u>	<u>(593)</u>	195.3
Other comprehensive income for the period, net of tax	<u>(14,723)</u>	<u>5,879</u>	nm
Total comprehensive income for the period	<u><u>220</u></u>	<u><u>23,498</u></u>	(99.1)
Attributable to:			
Shareholders of the Company	708	19,842	(96.4)
Non-controlling interests	<u>(488)</u>	<u>3,656</u>	nm
	<u><u>220</u></u>	<u><u>23,498</u></u>	(99.1)

nm – not meaningful

1(c)(i) BALANCE SHEETS as at 31 March 2016

	Group		Company	
	31.3.2016 \$'000	31.12.2015 \$'000	31.3.2016 \$'000	31.12.2015 \$'000
Share capital	79,831	78,246	79,831	78,246
Reserves	644,009	644,263	100,179	101,610
Share capital and reserves	723,840	722,509	180,010	179,856
Non-controlling interests	105,881	102,013	-	-
Capital employed	829,721	824,522	180,010	179,856
Represented by:				
<u>Non-current assets</u>				
Fixed assets	355,037	356,152	-	-
Investment properties	288,900	288,643	-	-
Investments				
Subsidiaries	-	-	98,141	98,141
Associated companies and joint ventures	559,410	557,372	34,572	34,572
Others	4,704	9,851	-	-
Intangibles	16,757	16,757	-	-
Long-term receivables	-	-	156,860	156,860
	<u>1,224,808</u>	<u>1,228,775</u>	<u>289,573</u>	<u>289,573</u>
<u>Current assets</u>				
Stocks	613	631	-	-
Debtors	75,190	77,122	465	194
Amounts owing by holding and related companies	2,110	1,665	18,732	14,284
Amounts owing by associated companies	3,682	2,867	-	-
Fixed deposits	109,101	144,136	6,516	10,513
Bank balances and cash	47,128	44,371	186	181
	<u>237,824</u>	<u>270,792</u>	<u>25,899</u>	<u>25,172</u>
<u>Current liabilities</u>				
Creditors	81,013	96,147	3,046	3,961
Amounts owing to holding and related companies	1,156	1,274	12,416	10,928
Amounts owing to associated companies	23,574	28,755	-	-
Short-term borrowings	60,564	59,855	-	-
Taxation	17,907	16,272	-	-
	<u>184,214</u>	<u>202,303</u>	<u>15,462</u>	<u>14,889</u>
Net current assets	53,610	68,489	10,437	10,283
<u>Non-current liabilities</u>				
Long-term borrowings	426,846	455,538	120,000	120,000
Deferred taxation	10,129	9,798	-	-
Other non-current liabilities	11,722	7,406	-	-
	<u>448,697</u>	<u>472,742</u>	<u>120,000</u>	<u>120,000</u>
Net assets	829,721	824,522	180,010	179,856

1(c)(ii) GROUP'S BORROWINGS AND DEBT SECURITIES

Amount repayable in one year or less, or on demand

As at 31.3.2016		As at 31.12.2015	
Secured \$'000	Unsecured \$'000	Secured \$'000	Unsecured \$'000
2,794	57,770	2,664	57,191

Amount repayable after one year

As at 31.3.2016		As at 31.12.2015	
Secured \$'000	Unsecured \$'000	Secured \$'000	Unsecured \$'000
64,026	362,820	65,787	389,751

The Group funds its operations from internal sources, banks and related companies.

Details of any collateral

Certain subsidiaries of the Company pledged their assets in order to obtain loans from financial institutions. The Group has mortgaged certain properties and assets of up to an aggregate amount of \$127,768,000 (31 December 2015: \$129,832,000) to banks for loan facilities.

1(c)(iii) BALANCE SHEET ANALYSIS

Group shareholders' funds increased by \$1.3 million to \$723.8 million as at 31 March 2016 due mainly to retained profits, partly offset by fair value loss and foreign currency translation loss for the period.

Group total assets of \$1,462.6 million as at 31 March 2016 were \$36.9 million lower than as at the previous year end. Other investments decreased by \$5.1 million due to fair value loss for the period. Current assets decreased by \$33.0 million to \$237.8 million due largely to decrease in fixed deposits.

Group total liabilities of \$632.9 million as at 31 March 2016 were \$42.1 million lower than as at the previous year end due mainly to repayment of creditors, amount due to associated companies and borrowings. Group total borrowings as at 31 March 2016 were \$487.4 million compared to \$515.4 million as at the previous year end.

**1(d)(i) CONSOLIDATED STATEMENT OF CASH FLOWS
for the first quarter ended 31 March 2016**

	First Quarter	
	2016 \$'000	2015 \$'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Operating profit	6,695	6,293
Adjustments:		
Depreciation of fixed assets	4,403	3,210
Share-based payment expenses	658	608
Gain on disposal of fixed assets	-	(1,031)
Distributions received from other investments	(216)	-
Gain on dilution of interest in associated companies	(76)	(842)
Operating cash flows before changes in working capital	11,464	8,238
Working capital changes:		
Stocks	18	(13)
Debtors	782	(1,585)
Creditors	863	(641)
Amount due (from)/to associated companies	(5,738)	9,307
Cash flows from operations	7,389	15,306
Interest received	432	300
Interest paid	(4,004)	(3,561)
Income taxes paid	(32)	(921)
NET CASH FROM OPERATING ACTIVITIES	3,785	11,124
CASH FLOWS FROM INVESTING ACTIVITIES		
Addition to fixed assets	(8,690)	(23,302)
Addition to investment properties	(10,826)	(100)
Proceeds from disposal of fixed assets	1	1,262
Distributions received from other investments	216	-
Dividends received from associated companies	8,719	1,827
NET CASH USED IN INVESTING ACTIVITIES	(10,580)	(20,313)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from share issues	-	90
Proceeds from short-term loans	4,550	346
Repayment of short-term loans	(4,691)	-
Proceeds from long-term loans	565	7,911
Repayment of long-term loans	(27,852)	(528)
Repayment of lease liabilities	(54)	-
Contribution from non-controlling shareholder of a subsidiary	4,356	2,343
Dividends paid to non-controlling shareholder of a subsidiary	(848)	-
NET CASH (USED IN)/FROM FINANCING ACTIVITIES	(23,974)	10,162
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(30,769)	973
Cash and cash equivalents at beginning of period	188,507	280,664
Effect of exchange rate changes on cash and cash equivalents	(1,509)	2,406
Cash and cash equivalents as at 31 March (Note A)	156,229	284,043

1(d)(i) CONSOLIDATED STATEMENT OF CASH FLOWS (cont'd)
for the first quarter ended 31 March 2016

Notes to Consolidated Statement of Cash Flows

A. Cash and cash equivalents

Cash and cash equivalents consist of fixed deposits, bank balances and cash. Cash and cash equivalents in the consolidated statement of cash flows comprise the following:

	First Quarter	
	2016	2015
	\$'000	\$'000
Fixed deposits	109,101	229,390
Bank balances and cash	47,128	54,653
	<u>156,229</u>	<u>284,043</u>

1(d)(ii) CASH FLOW ANALYSIS

Net cash from operating activities was \$3.8 million compared to \$11.1 million last year due mainly to lower cash flows from operations after working capital changes.

Net cash used in investing activities was \$10.6 million due mainly to capital expenditure on construction of warehouses and fit-out of data centres, partly offset by dividends received from associated companies.

Net cash used in financing activities was \$24.0 million due mainly to repayment of loans, partly offset by contribution from non-controlling interests.

1(e)(i) STATEMENTS OF CHANGES IN EQUITY
for the first quarter ended 31 March 2016

	Attributable to owners of the Company						
	Share Capital \$'000	Capital Reserves \$'000	Revenue Reserve \$'000	Foreign Currency Translation Account \$'000	Share Capital & Reserves \$'000	Non- Controlling Interests \$'000	Capital Employed \$'000
Group							
Balance at 1 January 2016	78,246	42,215	614,880	(12,832)	722,509	102,013	824,522
Total comprehensive income for the period							
Profit for the period	-	-	13,313	-	13,313	1,630	14,943
Other comprehensive income for the period *	-	(5,841)	-	(6,764)	(12,605)	(2,118)	(14,723)
Total comprehensive income for the period	-	(5,841)	13,313	(6,764)	708	(488)	220
Transactions with owners, recognised directly in equity							
<u>Contributions by and distributions to owners</u>							
Issue of shares	1,585	(1,585)	-	-	-	-	-
Cost of share-based payment	-	550	-	-	550	-	550
Total contributions by and distributions to owners	1,585	(1,035)	-	-	550	-	550
<u>Changes in ownership interests in subsidiaries</u>							
Cash contributed by non-controlling shareholder	-	-	-	-	-	4,356	4,356
Total changes in ownership interests in subsidiaries	-	-	-	-	-	4,356	4,356
Total transactions with owners	1,585	(1,035)	-	-	550	4,356	4,906
Share of reserves of associated companies	-	73	-	-	73	-	73
Balance at 31 March 2016	79,831	35,412	628,193	(19,596)	723,840	105,881	829,721

1(e)(i) STATEMENTS OF CHANGES IN EQUITY (cont'd)
for the first quarter ended 31 March 2016

	Attributable to owners of the Company						
	Share Capital \$'000	Capital Reserves \$'000	Revenue Reserve \$'000	Foreign Currency Translation Account \$'000	Share Capital & Reserves \$'000	Non-Controlling Interests \$'000	Capital Employed \$'000
Group							
Balance at 1 January 2015	76,741	30,646	607,083	(7,912)	706,558	86,003	792,561
Total comprehensive income for the period							
Profit for the period	-	-	15,782	-	15,782	1,837	17,619
Other comprehensive income for the period *	-	-	-	4,060	4,060	1,819	5,879
Total comprehensive income for the period	-	-	15,782	4,060	19,842	3,656	23,498
Transactions with owners, recognised directly in equity							
<u>Contributions by and distributions to owners</u>							
Issue of shares	1,286	(1,196)	-	-	90	-	90
Cost of share-based payment	-	572	-	-	572	-	572
Total contributions by and distributions to owners	1,286	(624)	-	-	662	-	662
<u>Changes in ownership interests in subsidiaries</u>							
Cash contributed by non-controlling shareholder	-	-	-	-	-	2,343	2,343
Total changes in ownership interests in subsidiaries	-	-	-	-	-	2,343	2,343
Total transactions with owners	1,286	(624)	-	-	662	2,343	3,005
Share of reserves of associated companies	-	70	-	-	70	-	70
Balance at 31 March 2015	78,027	30,092	622,865	(3,852)	727,132	92,002	819,134

* Details of other comprehensive income have been included in the consolidated statement of comprehensive income.

1(e)(i) STATEMENTS OF CHANGES IN EQUITY (cont'd)
for the first quarter ended 31 March 2016

	Share Capital \$'000	Capital Reserves \$'000	Revenue Reserve \$'000	Total \$'000
<u>Company</u>				
Balance at 1 January 2016	78,246	6,374	95,236	179,856
Loss for the period, representing total comprehensive income for the period	-	-	(396)	(396)
<i>Transactions with owners, recognised directly in equity</i>				
Issue of shares	1,585	(1,585)	-	-
Cost of share-based payment	-	550	-	550
Total transactions with owners	1,585	(1,035)	-	550
Balance at 31 March 2016	<u>79,831</u>	<u>5,339</u>	<u>94,840</u>	<u>180,010</u>
Balance at 1 January 2015	76,741	5,884	91,661	174,286
Profit for the period, representing total comprehensive income for the period	-	-	1,587	1,587
<i>Transactions with owners, recognised directly in equity</i>				
Issue of shares	1,286	(1,196)	-	90
Cost of share-based payment	-	572	-	572
Total transactions with owners	1,286	(624)	-	662
Balance at 31 March 2015	<u>78,027</u>	<u>5,260</u>	<u>93,248</u>	<u>176,535</u>

1(e)(ii) SHARE CAPITAL

Issued share capital and treasury shares

	<u>Number of shares</u>
Balance at 1 January 2016	555,982,987
Issue of shares under restricted share plan and performance share plan	<u>1,017,181</u>
Balance at 31 March 2016	<u><u>557,000,168</u></u>

As at 31 March 2016, the number of ordinary shares in issue was 557,000,168 of which none were held by the Company as treasury shares (31 March 2015: 555,837,987 ordinary shares of which none were held as treasury shares; 31 December 2015: 555,982,987 ordinary shares of which none were held as treasury shares).

Share Options

As at 31 March 2016, there were unexercised options for 595,000 (31 March 2015: 740,000) of unissued ordinary shares under the Company's Share Option Scheme.

KT&T Restricted Share Plan ("KT&T RSP")

As at 31 March 2016, there was no contingent shares granted and not released (31 March 2015: Nil) for KT&T Restricted Share Plan ("KT&T RSP").

As at 31 March 2016, the number of restricted shares released but not vested was 922,315 (31 March 2015: 946,315) for KT&T RSP.

KT&T Performance Share Plan ("KT&T PSP")

As at 31 March 2016, the number of contingent shares granted and not released was 365,000 (31 March 2015: 250,000) for KT&T Performance Share Plan ("KT&T PSP"). Based on the achievement factor, the actual release of the awards could range from zero to a maximum of 547,500 ordinary shares of the Company for KT&T PSP.

1(e)(ii) SHARE CAPITAL (cont'd)

The movements in number of shares under KT&T RSP and PSP are as follows:

Contingent awards:

Date of Grant	Number of Shares					At 31.3.16
	At 1.1.16	Contingent shares granted	Adjustment upon release	Released	Cancelled	
<u>KT&T RSP</u>						
10.4.15	1,001,781	-	-	(1,001,781)	-	-
	<u>1,001,781</u>	<u>-</u>	<u>-</u>	<u>(1,001,781)</u>	<u>-</u>	<u>-</u>
<u>KT&T PSP</u>						
3.4.13	125,000	-	1,300	(126,300)	-	-
7.4.14	125,000	-	-	-	-	125,000
10.4.15	240,000	-	-	-	-	240,000
	<u>490,000</u>	<u>-</u>	<u>1,300</u>	<u>(126,300)</u>	<u>-</u>	<u>365,000</u>

Awards released but not vested:

Date of Grant	Number of Shares				At 31.3.16
	At 1.1.16	Released	Vested	Cancelled	
<u>KT&T RSP</u>					
3.4.13	252,400	-	(252,400)	-	-
7.4.14	589,015	-	(297,800)	(10,000)	281,215
10.4.15	-	1,001,781	(340,681)	(20,000)	641,100
	<u>841,415</u>	<u>1,001,781</u>	<u>(890,881)</u>	<u>(30,000)</u>	<u>922,315</u>
<u>KT&T PSP</u>					
3.4.13	-	126,300	(126,300)	-	-
	<u>-</u>	<u>126,300</u>	<u>(126,300)</u>	<u>-</u>	<u>-</u>

2. AUDIT

The financial statements have not been audited nor reviewed by our auditors.

3. AUDITORS' REPORT

Not applicable.

4. ACCOUNTING POLICIES

The Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period compared with those of the audited financial statements as at 31 December 2015, except as disclosed in paragraph 5.

5. CHANGES IN ACCOUNTING POLICIES

The Group has adopted all amendments to Financial Reporting Standards (FRS) that are relevant to its operations and effective for annual periods beginning on or after 1 January 2016 as follows:

- Amendments to FRS 1: Disclosure Initiative;
- Amendments to FRS 16 and FRS 38: Clarification of Acceptable Methods of Depreciation and Amortisation;
- Amendments to FRS 27: Equity Method in Separate Financial Statements;
- Amendments to FRS 110, FRS 112 and FRS 28: Investment Entities: Applying the Consolidation Exception;
- Amendments to FRS 111: Accounting for Acquisitions of Interest in Joint Operations;
- FRS 114 Regulatory Deferral Accounts; and
- Improvements to FRSs (November 2014).

The adoption of these FRS did not have any significant impact on the financial performance or position of the Group.

6. EARNINGS PER ORDINARY SHARE

	GROUP		
	First Quarter		
	2016	2015	+/(-)%
Earnings per ordinary share of the Group for the financial period based on net profit attributable to shareholders of the Company:-			
(i) Based on the weighted average number of shares (cents)	2.4	2.8	(14.3)
- Weighted average number of shares ('000)	556,664	555,521	0.2
(ii) On a fully diluted basis (cents)	2.4	2.8	(14.3)
- Adjusted weighted average number of shares ('000)	557,904	556,714	0.2

7. NET ASSET VALUE

	GROUP			COMPANY		
	31.3.2016	31.12.2015	+/(-)%	31.3.2016	31.12.2015	+/(-)%
Net asset value per ordinary share based on issued share capital at the end of the financial period/year (\$)	1.30	1.30	-	0.32	0.32	-

8. REVIEW OF GROUP PERFORMANCE

Group revenue in the first quarter of \$48.3 million was 1% higher compared to the corresponding quarter in 2015 due mainly to higher revenue from Data Centre Division, partly offset by lower revenue from Logistics Division.

Operating profit was higher by \$0.4 million due largely to higher contribution from data centres, partly offset by lower dilution gain on investment in associated companies and absence of gain on disposal of fixed assets.

Profit before taxation of \$19.7 million decreased by \$2.1 million due to higher interest expense and lower share of results from associated companies, partly offset by higher operating profit.

After taking into account higher taxation and lower non-controlling interests, the Group's net profit attributable to shareholders was lower by \$2.5 million at \$13.3 million.

9. VARIANCE FROM FORECAST STATEMENT

No forecast for the first quarter ended 31 March 2016 was previously provided.

10. PROSPECTS

The slowdown in China and Southeast Asia continue to pose challenges to the Logistics Division's performance. During the quarter, the Division commenced operation for a key Fast Moving Consumer Goods customer in Vietnam-Singapore Industrial Park 1 warehouse. In Singapore, the Division has expanded its footprint in the healthcare sector with more contract wins. The projects under development in Tianjin Eco-city and Lu'an remain on track for commencement of operations later this year. The Division continues to focus on building sales pipelines in Southeast Asia and China, and managing costs in existing operations.

The Data Centre Division has maintained healthy occupancy at its facilities. Keppel Datahub 2 is undergoing its last phase of fit-out works and its net lettable space has been fully contracted. Construction has commenced for Keppel Datahub 3, its fourth data centre in Singapore. A Memorandum of Understanding was signed with the National Supercomputing Centre in Singapore to explore collaboration in areas of supercomputing, networking and green technology. The Division's strategy is to provide more value-added services to the tenants.

Keppel T&T has been notified of Keppel Corporation Limited's intention to consolidate Keppel DC REIT Management Pte Ltd (a wholly-owned company by Keppel T&T) with three other of its subsidiaries into a business trust management under Keppel Capital Holdings, a wholly-owned subsidiary of Keppel Corporation. Subject to obtaining the relevant approvals, Keppel Corporation aims to complete the proposed consolidation by the second half of 2016.

11. DIVIDENDS

(a) Current Financial Period Reported On

Any dividend recommended for the current financial period reported on? None

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? None

(c) Date Payable

Not applicable.

(d) Books Closure Date

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared for the quarter ended 31 March 2016 (31 March 2015: Nil).

For the financial year ended 31 December 2015, the Directors have recommended a final dividend of 3.5 cents per share tax exempt one-tier for approval by shareholders at the Annual General Meeting to be held on 15 April 2016. If approved, the dividend will be paid on 10 May 2016.

13. SEGMENT ANALYSIS

First Quarter ended 31 March 2016 By business segments

	Logistics \$'000	Data Centre \$'000	Investments \$'000	Eliminations \$'000	Consolidated Total \$'000
<u>Revenue</u>					
External sales	35,000	13,268	-	-	48,268
Inter-segment sales	25	-	-	(25)	-
Total	35,025	13,268	-	(25)	48,268
<u>Segment results</u>					
Operating profit/(loss)	2,600	6,843	(2,748)	-	6,695
Interest income	118	291	765	(767)	407
Interest expense	(831)	(1,930)	(1,447)	767	(3,441)
Share of results of associated companies and joint ventures	(66)	4,624	11,479	-	16,037
Profit before taxation	1,821	9,828	8,049	-	19,698
Taxation	(711)	(1,715)	(2,329)	-	(4,755)
Profit for the period	1,110	8,113	5,720	-	14,943
<u>Attributable to:</u>					
Shareholders of the Company	675	6,973	5,665	-	13,313
Non-controlling interests	435	1,140	55	-	1,630
	1,110	8,113	5,720	-	14,943
<u>Other Information</u>					
Segment assets	535,780	711,351	445,472	(229,971)	1,462,632
Segment liabilities	(252,059)	(377,247)	(233,576)	229,971	(632,911)
Net assets	283,721	334,104	211,896	-	829,721
Investment in associated companies and joint ventures	53,305	255,529	250,576	-	559,410
Additions to non-current assets	8,692	521	5	-	9,218
Depreciation	4,327	61	15	-	4,403

By geographical information

	Singapore \$'000	China \$'000	ASEAN other than Singapore \$'000	Others \$'000	Consolidated Total \$'000
External sales	29,006	12,267	3,710	3,285	48,268
Non-current assets	833,741	249,359	42,757	98,951	1,224,808

Information about major customers

For the first quarter ended 31 March 2016, revenue of \$5,396,000 was derived from a single external customer in the Data Centre segment for the provision of data centre co-location and other services.

13. SEGMENT ANALYSIS (cont'd)

First Quarter ended 31 March 2015 By business segments

	Logistics \$'000	Data Centre \$'000	Investments \$'000	Eliminations \$'000	Consolidated Total \$'000
<u>Revenue</u>					
External sales	38,082	9,848	-	-	47,930
Inter-segment sales	25	-	-	(25)	-
Total	38,107	9,848	-	(25)	47,930
<u>Segment results</u>					
Operating profit/(loss)	4,337	4,225	(2,269)	-	6,293
Interest income	55	328	633	(642)	374
Interest expense	(526)	(1,520)	(1,217)	642	(2,621)
Share of results of associated companies and joint ventures	402	5,025	12,328	-	17,755
Profit before taxation	4,268	8,058	9,475	-	21,801
Taxation	(667)	(1,167)	(2,348)	-	(4,182)
Profit for the period	3,601	6,891	7,127	-	17,619
<u>Attributable to:</u>					
Shareholders of the Company	2,512	6,192	7,078	-	15,782
Non-controlling interests	1,089	699	49	-	1,837
	3,601	6,891	7,127	-	17,619
<u>Other Information</u>					
Segment assets	504,437	698,585	435,143	(172,997)	1,465,168
Segment liabilities	(218,783)	(383,809)	(216,439)	172,997	(646,034)
Net assets	285,654	314,776	218,704	-	819,134
Investment in associated companies and joint ventures	53,643	245,287	256,403	-	555,333
Additions to non-current assets	15,483	61,181	10	-	76,674
Depreciation	3,144	51	15	-	3,210

By geographical information

	Singapore \$'000	China \$'000	ASEAN other than Singapore \$'000	Others \$'000	Consolidated Total \$'000
External sales	26,353	13,647	5,411	2,519	47,930
Non-current assets	747,094	220,346	52,780	60,868	1,081,088

Information about major customers

No single external customer accounted for 10% or more of the Group's revenue for the first quarter ended 31 March 2015.

13. SEGMENT ANALYSIS (cont'd)

Notes:

- (a) The Group is organised into business units based on their products and services, and has three reportable operating segments namely Logistics, Data Centre and Investments. The Logistics segment provides integrated logistics port operations, third-party logistics services, supply chain solutions, warehousing, distribution, container storage and repairs, and freight forwarding services. The Data Centre segment provides data centre co-location services, business continuity, disaster recovery, facility management and REIT management services. The Investments segment is the investment holding arm for various entities not within the Logistics and Data Centre segments.
- (b) Pricing of inter-segment sales is at fair market value.
- (c) Segment assets and liabilities are those used in the operation of each segment.
- (d) Other than Singapore and China, no single country accounted for 10% or more of the Group's revenue for the first quarter ended 31 March 2016 and 31 March 2015.

14. REVIEW OF SEGMENT PERFORMANCE

Logistics Division's revenue of \$35.0 million decreased by \$3.1 million compared to the same period last year due to lower warehousing and port operations revenue. Operating profit decreased by \$1.7 million to \$2.6 million due largely to lower profit from port operations and absence of gain on disposal of fixed assets. Profit before taxation of \$1.8 million decreased by \$2.4 million due to lower operating profit, lower share of results of associated companies and higher interest expense. After taking into account lower non-controlling interests, net profit attributable to shareholders was lower at \$0.7 million.

Data Centre Division's revenue of \$13.3 million was \$3.4 million higher as compared to the same period last year due largely to higher co-location service income. Consequently, operating profit increased by \$2.6 million to \$6.8 million. Profit before taxation increased by \$1.8 million to \$9.8 million due to higher operating profit, partly offset by higher interest expense and lower share of results of an associated company. Net profit attributable to shareholders was higher at \$7.0 million after taking into account higher taxation and non-controlling interests.

Investments Division's profit before taxation of \$8.0 million decreased by \$1.4 million compared to the same period last year due mainly to lower contribution from associated companies and lower dilution gain on investment in associated companies. Consequently, net profit attributable to shareholders was lower at \$5.7 million.

15. INTERESTED PERSON TRANSACTIONS

The Group has obtained a general mandate from shareholders of the Company for interested person transactions in the Annual General Meeting held on 15 April 2015. During the financial period, the following interested person transactions were entered into by the Group:

Name of Interested Person	Aggregate value of all interested person transactions during the financial period under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920 of the SGX Listing Manual)		Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 of the SGX Listing Manual (excluding transactions less than \$100,000)	
	2016 3 Months \$'000	2015 3 Months \$'000	2016 3 Months \$'000	2015 3 Months \$'000
<u>General Transactions</u>				
Keppel Corporation Limited Group	110	-	162	1,046
Singapore Telecommunications Limited Group	-	-	356	177
Singapore Technologies Telemedia Pte Ltd Group	-	-	-	146
<u>Treasury Transactions</u>				
Keppel Corporation Limited Group	-	-	82,421	205,057
<u>Management Services</u>				
Keppel Corporation Limited Group	-	-	830	842
	110	-	83,769	207,268

16. CONFIRMATION THAT THE ISSUER HAS PROCURED UNDERTAKINGS FROM ALL ITS DIRECTORS AND EXECUTIVE OFFICERS

The Company confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

BY ORDER OF THE BOARD

KENNY LEE
Company Secretary
14 April 2016

Confirmation by the Board

We, LOH CHIN HUA and NEO BOON SIONG being two directors of Keppel Telecommunications & Transportation Ltd (the "Company"), do hereby confirm on behalf of the directors of the Company that, to the best of their knowledge, nothing has come to the attention of the board of directors of the Company which may render the first quarter 2016 financial statements to be false or misleading in any material respect.

On behalf of the board of directors



LOH CHIN HUA
Chairman



NEO BOON SIONG
Director

Singapore, 14 April 2016