

(Constituted in the Republic of Singapore pursuant to a trust deed dated 5 June 2006 (as amended))

# Frasers Centrepoint Trust Financial Statements Announcement For the financial period 1 January 2018 to 31 March 2018

Frasers Centrepoint Trust ("FCT") is a real estate investment trust ("REIT") constituted by the Trust Deed entered into on 5 June 2006 (as amended) between Frasers Centrepoint Asset Management Ltd., as the Manager of FCT, and HSBC Institutional Trust Services (Singapore) Limited, as the Trustee of FCT. FCT was listed on the Singapore Exchange Securities Trading Limited (the "SGX-ST") on 5 July 2006. FCT's financial year commences on the 1st of October.

FCT's property portfolio comprises the following suburban retail properties in Singapore: Causeway Point, Northpoint City North Wing and Yishun 10 Retail Podium, Anchorpoint, YewTee Point, Bedok Point and Changi City Point (collectively, the "Properties"). The Properties are strategically located in various established residential townships and have a diversified tenants base covering a wide variety of trade sectors.

FCT holds 31.15% of the units in Hektar Real Estate Investment Trust ("H-REIT"). H-REIT, an associate of FCT, is a retail-focused REIT in Malaysia listed on the Main Market of Bursa Malaysia Securities Berhad. Its property portfolio comprises Subang Parade (Selangor), Mahkota Parade (Melaka), Wetex Parade (Johor), Central Square, Kulim Central (Kedah) and Segamat Central (Johor).



1(a) Income statements together with comparatives for corresponding periods in immediately preceding financial year.

#### 1(a)(i) Statement of Total Return (2Q Mar 2018 vs 2Q Mar 2017)

	Group			Trust			
	2Q Jan 18	2Q Jan 17	Inc	2Q Jan 18	2Q Jan 17	Inc	
	to Mar 18	to Mar 17	/(Dec)	to Mar 18	to Mar 17	/(Dec)	
	S\$'000	S\$'000	%	S\$'000	S\$'000	%	
Gross rent	42,701	39,837	7.2%	42,701	39,837	7.2%	
Other revenue	5,904	5,880	0.4%	5,904	5,880	0.4%	
Gross revenue	48,605	45,717	6.3%	48,605	45,717	6.3%	
Property manager's fee	(1,883)	(1,766)	6.6%	(1,883)	(1,766)	6.6%	
Property tax	(4,141)	(4,162)	(0.5%)	(4,141)	(4,162)	(0.5%)	
Maintenance expenses	(4,223)	(4,432)	(4.7%)	(4,223)	(4,432)	(4.7%)	
Other property expenses (b)	(3,568)	(2,801)	27.4%	(3,568)	(2,801)	27.4%	
Property expenses	(13,815)	(13,161)	5.0%	(13,815)	(13,161)	5.0%	
Net property income	34,790	32,556	6.9%	34,790	32,556	6.9%	
Borrowing costs	(4,810)	(4,250)	13.2%	(4,810)	(4,250)	13.2%	
Trust expenses	(449)	(799)	(43.8%)	(450)	(800)	(43.8%)	
Manager's management fees	(3,783)	(3,579)	5.7%	(3,783)	(3,579)	5.7%	
Net income	25,748	23,928	7.6%	25,747	23,927	7.6%	
Unrealised gain/(loss) from fair valuation of derivatives (c)	72	(196)	NM	72	(196)	NM	
Distribution from associate (d)	-	-	NM	1,433	958	49.6%	
Distribution from joint venture <sup>(e)</sup>	-	-	NM	155	184	(15.8%)	
Share of associate's results							
– operations <sup>(f)</sup>	1,081	944	14.5%	-	-	NM	
<ul><li>revaluation surplus</li></ul>	-	243	NM	-	-	NM	
Share of joint venture's results <sup>(g)</sup>	126	97	29.9%	-	-	NM	
Total return for the period before tax	27,027	25,016	8.0%	27,407	24,873	10.2%	
Taxation (h)	-	-	NM	-	-	NM	
Total return for the period after tax	27,027	25,016	8.0%	27,407	24,873	10.2%	



#### Statement of Total Return (YTD Mar 2018 vs YTD Mar 2017)

		Group			Trust	
	YTD Oct 17	YTD Oct 16	Inc	YTD Oct 17	YTD Oct 16	Inc
	to Mar 18	to Mar 17 <sup>(a)</sup>	/(Dec)	to Mar 18	to Mar 17 <sup>(a)</sup>	/(Dec)
	S\$'000	S\$'000	%	S\$'000	S\$'000	%
Gross rent	85,307	79,301	7.6%	85,307	79,301	7.6%
Other revenue	11,208	10,491	6.8%	11,208	10,491	6.8%
Gross revenue	96,515	89,792	7.5%	96,515	89,792	7.5%
Property manager's fee	(3,745)	(3,479)	7.6%	(3,745)	(3,479)	7.6%
Property tax	(7,972)	(7,818)	2.0%	(7,972)	(7,818)	2.0%
Maintenance expenses	(8,468)	(7,894)	7.3%	(8,468)	(7,894)	7.3%
Other property expenses (i)	(7,027)	(6,409)	9.6%	(7,027)	(6,409)	9.6%
Property expenses	(27,212)	(25,600)	6.3%	(27,212)	(25,600)	6.3%
Net property income	69,303	64,192	8.0%	69,303	64,192	8.0%
Interest income	25	-	NM	25	-	NM
Borrowing costs	(9,709)	(8,353)	16.2%	(9,709)	(8,353)	16.2%
Trust expenses	(782)	(1,181)	(33.8%)	(783)	(1,182)	(33.8%)
Manager's management fees	(7,601)	(7,161)	6.1%	(7,601)	(7,161)	6.1%
Net income	51,236	47,497	7.9%	51,235	47,496	7.9%
Unrealised gain from fair valuation of derivatives (c)	246	252	(2.4%)	246	252	(2.4%)
Distribution from associate (d)	-	-	NM	1,433	1,900	(24.6%)
Distribution from joint venture (e)	-	-	NM	299	295	1.4%
Share of associate's results						
– operations <sup>(j)</sup>	2,101	1,846	13.8%	-	-	NM
- revaluation (deficit)/surplus	(801)	243	NM	-	-	NM
Share of joint venture's results (g)	288	272	5.9%	-	-	NM
Total return for the period before tax	53,070	50,110	5.9%	53,213	49,943	6.5%
Taxation (h)	-	-	NM	-	-	NM
Total return for the period after tax	53,070	50,110	5.9%	53,213	49,943	6.5%

#### Footnotes:

NM - Not meaningful

- (a) Included results of Yishun 10 Retail Podium acquired on 16 November 2016.
- (b) Included net write back provision for doubtful debts of S\$14,002 (2017: S\$81,875) for the quarter ended 31 March 2018.



#### Footnotes:

- (c) This relates to unrealised differences arising from fair valuation of interest rate swaps for the hedging of interest rate relating to S\$80 million (2017: S\$170 million) of the loans. This is a non-cash item and has no impact on distributable income.
- (d) Being tax-exempt distribution received from investment in H-REIT for September 2017 to December 2017 during the period.
- (e) Being distribution received from investment in joint venture during the period. Please refer to footnote (g) for details.
- (f) The results for H-REIT was equity accounted for at the Group level, net of 10% (2017: 10%) withholding tax in Malaysia, and comprises the following:
  - (i) An estimate of H-REIT's results for the quarter ended 31 March 2018, based on H-REIT's actual results for the quarter ended 31 December 2017 (the latest publicly available results) adjusted for significant transactions and events occurring up to the reporting date of the Group, if any; and
  - (ii) Difference in the actual results subsequently reported, and the results previously estimated, in respect of the preceding quarter ended 31 December 2017.
- (g) Share of joint venture's results relates to the carpark operations at Changi City Point, which is operated through a joint venture entity, Changi City Carpark Operations LLP ("CCP LLP"), formed with Ascendas Frasers Pte Ltd. The results for CCP LLP was equity accounted for at the Group level.
- (h) No provision has been made for tax as it is assumed that 100% of the taxable income available for distribution to unitholders in the current financial year will be distributed. The Tax Ruling grants tax transparency to FCT on its taxable income that is distributed to unitholders such that FCT would not be taxed on such taxable income.
- (i) Included net write back provision for doubtful debts amounting to S\$21,415 (2017: net provision for doubtful debts amounting to S\$4,139) for the six months ended 31 March 2018.
- (j) The results for H-REIT was equity accounted for at the Group level, net of 10% (2017: 10%) withholding tax in Malaysia, and comprises the following:
  - (i) The actual results for the quarter ended 31 December 2017; and
  - (ii) An estimate of H-REIT's results for the quarter ended 31 March 2018, based on H-REIT's actual results for the quarter ended 31 December 2017 (the latest publicly available results) adjusted for significant transactions and events occurring up to the reporting date of the Group, if any.

#### 1(a)(ii) Distribution Statement (2Q Mar 2018 vs 2Q Mar 2017)

	Group			Trust			
	2Q Jan 18 to Mar 18	2Q Jan 17 to Mar 17	Inc /(Dec)	2Q Jan 18 to Mar 18	2Q Jan 17 to Mar 17	Inc /(Dec)	
	S\$'000	S\$'000	%	S\$'000	S\$'000	%	
Net income	25,748	23,928	7.6%	25,747	23,927	7.6%	
Net tax adjustments (Note A)	1,921	3,428	(44.0%)	1,922	3,429	(43.9%)	
Distribution from associate (b)	1,433	958	49.6%	1,433	958	49.6%	
Distribution from joint venture (c)	155	184	(15.8%)	155	184	(15.8%)	
Income available for distribution	29,257	28,498	2.7%	29,257	28,498	2.7%	
Distribution to unitholders	28,709	28,022	2.5%	28,709	28,022	2.5%	
Note A: Net tax adjustments re	elate to the follow	ving non-tax de	ductible items:				
Amortisation of upfront fee for credit facilities	175	196	(10.7%)	175	196	(10.7%)	
Manager's management fees paid/ payable in units (d)	1,513	2,505	(39.6%)	1,513	2,505	(39.6%)	
Trustee's fees	105	102	2.9%	105	102	2.9%	
Other adjustments	128	625	(79.5%)	129	626	(79.4%)	
Net tax adjustments	1,921	3,428	(44.0%)	1,922	3,429	(43.9%)	



#### Distribution Statement (YTD Mar 2018 vs YTD Mar 2017)

	Group				Trust			
	YTD Oct 17 to Mar 18	YTD Oct 16 to Mar 17 <sup>(a)</sup>	Inc /(Dec)	YTD Oct 17 to Mar 18	YTD Oct 16 to Mar 17 <sup>(a)</sup>	Inc /(Dec)		
	S\$'000	S\$'000	%	S\$'000	S\$'000	%		
Net income	51,236	47,497	7.9%	51,235	47,496	7.9%		
Net tax adjustments (Note A)	4,258	6,455	(34.0%)	4,259	6,456	(34.0%)		
Distribution from associate (b)	1,433	1,900	(24.6%)	1,433	1,900	(24.6%)		
Distribution from joint venture (c)	299	295	1.4%	299	295	1.4%		
Income available for distribution	57,226	56,147	1.9%	57,226	56,147	1.9%		
Distribution to unitholders	56,481	54,643	3.4%	56,481	54,643	3.4%		
Note A: Net tax adjustments re	elate to the follow	ving non-tax de	ductible items	S:				
Amortisation of upfront fee for credit facilities	359	393	(8.7%)	359	393	(8.7%)		
Manager's management fees paid/ payable in units (e)	3,422	5,013	(31.7%)	3,422	5,013	(31.7%)		
Trustee's fees	213	205	3.9%	213	205	3.9%		
Other adjustments	264	844	(68.7%)	265	845	(68.6%)		
Net tax adjustments	4,258	6,455	(34.0%)	4,259	6,456	(34.0%)		

#### Footnotes:

- (a) Included results of Yishun 10 Retail Podium acquired on 16 November 2016.
- (b) Being distribution received from investment in H-REIT for September 2017 to December 2017 during the period.
- (c) Being distribution received from investment in CCP LLP during the period.
- (d) Being 40% (2017: 70%) of the base and performance components of the Manager's management fees for the quarter ended 31 March 2018.
- (e) The units issued for the six months ended 31 March 2018 comprises:
  - 50% (2016: 70%) of the base and performance components of the Manager's management fees for the quarter ended 31 December 2017:
  - 40% (2017: 70%) of the base and performance components of the Manager's management fees for the quarter ended 31 March 2018;



#### 1(b) Balance Sheet together with comparatives as at end of immediately preceding financial year

#### 1(b)(i) Balance Sheet as at 31 March 2018

	Group		Trus	st
	As at 31/03/18	As at 30/09/17	As at 31/03/18	As at 30/09/17
	S\$'000	S\$'000	S\$'000	S\$'000
Non-current assets				
Investment properties (a)	2,674,175	2,668,100	2,674,175	2,668,100
Fixed assets	75	80	75	80
Intangible assets	21	30	21	30
Investment in subsidiary	-	-	*	*
Investment in associate (b)	67,992	64,608	64,608	64,608
Investment in joint venture (c)	232	243	1	1
Total non-current assets	2,742,495	2,733,061	2,738,880	2,732,819
Current assets				
Trade and other receivables	4,444	4,257	4,444	4,257
Cash and cash equivalents	15,815	13,547	15,815	13,547
Total current assets	20,259	17,804	20,259	17,804
Total assets	2,762,754	2,750,865	2,759,139	2,750,623
Current liabilities				
Trade and other payables	(31,562)	(32,674)	(31,584)	(32,695)
Financial derivatives (d)	(71)	-	(71)	-
Current portion of security deposits	(16,743)	(17,208)	(16,743)	(17,208)
Deferred income – current	(134)	(134)	(134)	(134)
Borrowings – current (e)	(91,000)	(152,000)	(91,000)	(152,000)
Total current liabilities (f)	(139,510)	(202,016)	(139,532)	(202,037)
Non-current liabilities				
Financial derivatives (d)	-	(317)	-	(317)
Borrowings (e)	(715,484)	(645,540)	(715,484)	(645,540)
Non-current portion of security deposits	(30,785)	(30,774)	(30,785)	(30,774)
Deferred income	(15)	(15)	(15)	(15)
Total non-current liabilities	(746,284)	(676,646)	(746,284)	(676,646)
Total liabilities	(885,794)	(878,662)	(885,816)	(878,683)
Net assets	1,876,960	1,872,203	1,873,323	1,871,940
Unitholders' funds (g)	1,893,909	1,892,669	1,873,323	1,871,940
Translation reserve (b)	(16,949)	(20,466)	-	-
Unitholders' funds and reserves	1,876,960	1,872,203	1,873,323	1,871,940

<sup>\*</sup> This relates to the cost of investment in a wholly-owned subsidiary, FCT MTN Pte. Ltd. ("FCT MTN"), which amounts to S\$2.



#### Footnotes:

- (a) The Properties are stated at valuation as at 30 September 2017 as assessed by independent professional valuers, adjusted for subsequent capital expenditure.
- (b) This relates to 143.9 million units (30 September 2017: 143.9 million units) in H-REIT. The Group's 31.15% (30 September 2017: 31.15%) investment in H-REIT is stated at cost, adjusted for translation differences, share of associate's results (net of withholding tax in Malaysia), less distributions received and provision for impairment. The market value of FCT's investment in H-REIT, based on its last traded unit price of RM1.18 on Bursa Malaysia Securities Berhad on 31 March 2018, was \$\$57.6 million (translated at \$\$1 = RM2.9499) (30 September 2017: \$\$58.8 million).
- (c) Please refer to footnote (g) to the Statement of Total Return (section 1(a)(i)) as shown on page 4 for details.
- (d) Relates to the fair value of interest rate swaps payable of \$\$0.1 million (30 September 2017: \$\$0.3 million). Changes to the fair value were recognised in the Statement of Total Return.
- (e) Movement in borrowings under current liabilities was due to:
  - net repayment of S\$1 million of short-term unsecured bank facilities; and
  - repayment of S\$60 million Medium Term Note due on 12 December 2017.

The increase in borrowings under non-current liabilities was due to the issuance of S\$70m Medium Term Note due 8 November 2024 through its MTN programme.

- (f) Based on the Group's existing financial resources, we are able to refinance the Group's borrowings and meet our current obligations as and when they fall due.
- (g) Please refer to the Statement of Changes in Unitholders' Funds as shown in 1(d)(i) on page 10 for details.



#### 1(b)(ii) Aggregate Amount of Borrowings (as at 31 March 2018 vs 30 September 2017)

	31/0	3/18	30/09/17		
	Secured	Unsecured	Secured	Unsecured	
	S\$'000	S\$'000	S\$'000	S\$'000	
Amount repayable in one year or less, or on demand	-	91,000 <sup>(1)</sup>	-	<b>152,000</b> <sup>(2)</sup>	
Amount repayable after one year Less: Unamortised transaction costs	286,000 <sup>(3)</sup> (179)	430,000 <sup>(4)</sup> (337)	286,000 <sup>(3)</sup> (231)	360,000 <sup>(4)</sup> (229)	
	285,821	429,663	285,769	359,771	

#### Details of borrowings and collateral:

- 1. Short term unsecured facilities with DBS Bank Limited and Oversea-Chinese Banking Corporation Limited.
- 2. Short term unsecured facilities with DBS Bank Limited and Oversea-Chinese Banking Corporation Limited as well as unsecured facilities drawn from the issue of note under the MTN Programme.
- 3. Secured facilities drawn from:
  - S\$80m Secured Term Loan:
  - S\$136m Secured Term Loan; and
  - S\$70m Secured Term Loan.

The S\$80m Secured Term Loan is secured on the following:

- a mortgage over Anchorpoint ("ACP");
- an assignment of the rights, benefits, title and interest of FCT in, under and arising out of the insurances effected in respect of ACP; and
- an assignment and charge of the rights, benefits, title and interest of FCT in, under and arising out of the tenancy
  agreements, the sale agreements, the performance guarantees (including sale proceeds and rental proceeds) and the bank
  accounts arising from, relating to or in connection with ACP.

The S\$136m Secured Term Loan is secured on the following:

- a mortgage over YewTee Point ("YTP");
- an assignment of the rights, benefits, title and interest of FCT in, under and arising out of the insurances effected in respect of YTP; and
- an assignment and charge of the rights, benefits, title and interest of FCT in, under and arising out of the tenancy agreements, the sale agreements, the performance guarantees (including sale proceeds and rental proceeds) and the bank accounts arising from, relating to or in connection with YTP.

The S\$70m Secured Term Loan is secured on the following:

- a mortgage over Bedok Point ("BPT");
- an assignment of the rights, benefits, title and interest of FCT in, under and arising out of the insurances effected in respect
  of BPT; and
- an assignment and charge of the rights, benefits, title and interest of FCT in, under and arising out of the tenancy
  agreements, the sale agreements, the performance guarantees (including sale proceeds and rental proceeds) and the bank
  accounts arising from, relating to or in connection with BPT.
- 4. Unsecured facilities drawn from the issue of notes under the MTN Programme and a Term Loan.



#### 1(c) Cash Flow Statement (2Q Mar 2018 vs 2Q Mar 2017 and YTD Mar 2018 vs YTD Mar 2017)

	Gro	oup	Gro	oup
	2Q Jan 18 to Mar 18	2Q Jan 17 to Mar 17	YTD Oct 17 to Mar 18	YTD Oct 16 To Mar 17
	S\$'000	S\$'000	S\$'000	S\$'000
Operating activities				
Total return before tax	27,027	25,016	53,070	50,110
Adjustments for:				
Allowance for doubtful receivables	1	2	15	88
Write back of allowance for doubtful receivables	(15)	(84)	(36)	(84)
Borrowing costs	4,810	4,250	9,709	8,353
Manager's management fees paid/payable in units	1,513	2,505	3,422	5,013
Unrealised (gain)/loss from fair valuation of derivatives	(72)	196	(246)	(252)
Share of associate's results	(1,081)	(1,187)	(1,300)	(2,089)
Share of joint venture's results	(126)	(97)	(288)	(272)
Depreciation of fixed assets	7	7	14	15
Amortisation of intangible assets	4	4	9	9
Operating profit before working capital changes	32,068	30,612	64,369	60,891
Changes in working capital				
Trade and other receivables	2,677	1,892	(423)	1,380
Trade and other payables	472	(648)	472	(1,086)
Cash flows generated from operating activities	35,217	31,856	64,418	61,185
Investing activities				
Distribution received from associate	1,433	958	1,433	1,900
Distribution received from joint venture	155	184	299	295
Acquisition of investment properties	-	-	-	(38,377)
Capital expenditure on investment properties	(2,585)	(4,365)	(8,220)	(12,095)
Acquisition of fixed assets	(9)	=	(9)	(3)
Cash flows used in investing activities	(1,006)	(3,223)	(6,497)	(48,280)
Financing activities				
Payment of transaction costs	-	-	(158)	(315)
Borrowing costs paid	(3,719)	(3,198)	(9,243)	(7,570)
Proceeds from borrowings	5,000	-	116,000	51,000
Repayment of borrowings	(12,000)	(8,000)	(107,000)	(8,000)
Distribution to unitholders	(27,772)	(26,620)	(55,252)	(52,524)
Cash flows used in financing activities	(38,491)	(37,818)	(55,653)	(17,409)
Net (decrease)/increase in cash and cash equivalents	(4,280)	(9,185)	2,268	(4,504)
Cash and cash equivalents at beginning of the period	20,095	23,389	13,547	18,708
Cash and cash equivalents at end of the period	15,815	14,204	15,815	14,204



#### 1(d)(i) Statement of Changes in Unitholders' Funds (2Q Mar 2018 vs 2Q Mar 2017)

	Group		Tre	ust
	2Q Jan 18	2Q Jan 17	2Q Jan 18	2Q Jan 17
	to Mar 18	to Mar 17	to Mar 18	to Mar 17
	S\$'000	S\$'000	S\$'000	S\$'000
Balance at beginning of period	1,893,141	1,798,537	1,872,175	1,783,455
Increase in net assets resulting from operations	27,027	25,016	27,407	24,873
Unitholders' transactions				
Creation of units				
Manager's management fees paid/ payable in units	1,513	2,505	1,513	2,505
Distribution to unitholders	(27,772)	(26,620)	(27,772)	(26,620)
Net decrease in net assets resulting from unitholders' transactions	(26,259)	(24,115)	(26,259)	(24,115)
Unitholders' funds at end of period (b)	1,893,909	1,799,438	1,873,323	1,784,213

#### Statement of Changes in Unitholders' Funds (YTD Mar 2018 vs YTD Mar 2017)

	Group		Trust	
	YTD Oct 17 to Mar 18	YTD Oct 16 to Mar 17	YTD Oct 17 to Mar 18	YTD Oct 16 to Mar 17
	S\$'000	S\$'000	S\$'000	S\$'000
Balance at beginning of period	1,892,669	1,794,694	1,871,940	1,779,636
Increase in net assets resulting from operations	53,070	50,110	53,213	49,943
Unitholders' transactions				
Creation of units				
Manager's acquisition fees paid in units (a)	-	378	-	378
Manager's management fees paid/ payable in units	3,422	6,780	3,422	6,780
Distribution to unitholders	(55,252)	(52,524)	(55,252)	(52,524)
Net decrease in net assets resulting from unitholders' transactions	(51,830)	(45,366)	(51,830)	(45,366)
Unitholders' funds at end of period <sup>(b)</sup>	1,893,909	1,799,438	1,873,323	1,784,213

#### Footnotes:

- (a) 189,631 new units were issued on 21 November 2016 to the Manager as payment for acquisition fee in connection with the acquisition of Yishun 10 Retail Podium completed on 16 November 2016.
- (b) Amount inclusive of property revaluation surplus of S\$836.8 million (2017: S\$742.4 million), and share of associate's revaluation surplus of S\$13.4 million (2017: S\$14.2 million).



#### 1(d)(ii) Details of Changes in Issued and Issuable Units (2Q Mar 2018 vs 2Q Mar 2017)

	Trus	st
	2Q Jan 18 to Mar 18	2Q Jan 17 to Mar 17
	No. of Units	No. of Units
Issued units at beginning of period	925,262,216	920,387,961
Issue of new units:		
As payment of Manager's management fees (a)	473,587	738,767
Total issued units	925,735,803	921,126,728
Units to be issued:		
As payment of Manager's management fees (b)	1,080,627	1,804,176
Total issued and issuable units	926,816,430	922,930,904

#### Details of Changes in Issued and Issuable Units (YTD Mar 2018 vs YTD Mar 2017)

	Trus	st
	YTD Oct 17 to Mar 18	YTD Oct 16 to Mar 17
	No. of Units	No. of Units
Issued units at beginning of period	922,448,285	919,369,341
Issue of new units:		
As payment of Manager's management fees (c)	3,287,518	1,567,756
As payment of Manager's acquisition fees	-	189,631
Total issued units	925,735,803	921,126,728
Units to be issued:		
As payment of Manager's management fees (b)	1,080,627	1,804,176
Total issued and issuable units	926,816,430	922,930,904

#### Footnotes:

(a) In respect of 2Q2018, these were units issued in January 2018 to the Manager in partial satisfaction of the Manager's base management fees for the quarter ended 31 December 2017. The units issued in January 2018 accounted for 50% of the Manager's base management fees.

In respect of 2Q2017, these were units issued in January 2017 to the Manager in partial satisfaction of the Manager's base management fees for the quarter ended 31 December 2016. The units issued in January 2017 accounted for 70% of the Manager's base management fees.

(b) These are units to be issued to the Manager in partial satisfaction of the Manager's base management fees for the quarter ended 31 March 2018 and performance management fees for the six months ended 31 March 2018. 372,764 units will be issued in April 2018 as payment of base management fees for the quarter ended 31 March 2018. Units relating to performance fee will be issued after financial year ending 30 September 2018.

These were units issued in April 2017 and October 2017 to the Manager in partial satisfaction of the Manager's base management fees for the quarter ended 31 March 2017 and performance management fees for the six months ended 31 March 2017 respectively.

(c) These were units issued to the Manager in partial satisfaction of the Manager's management fees for the relevant periods:

Issued in	For period	No. of units	No. of units
October 2016	Base and performance fees for quarter ended 30 September 2016	-	828,989
January 2017	Base fees for quarter ended 31 December 2016	-	738,767
October 2017	Base fees for quarter ended 30 September 2017 and performance fees	2,813,931	-
	for year ended 30 September 2017		
January 2018	Base fees for quarter ended 31 December 2017	473,587	-
	-	3,287,518	1,567,756
	-		



2 Whether the figures have been audited or reviewed.

The figures have neither been audited nor reviewed by the auditors.

3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation in the preparation of the financial results for the current reporting period as the audited financial statements for the year ended 30 September 2017.

If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Not applicable.

Earnings per unit ("EPU") and Distribution per unit ("DPU") for the financial period (2Q Mar 2018 vs 2Q Mar 2017)

	Group		Trust	
	2Q Jan 18 to Mar 18	2Q Jan 17 to Mar 17	2Q Jan 18 to Mar 18	2Q Jan 17 to Mar 17
Weighted average number of units in issue	925,739,945	921,134,118	925,739,945	921,134,118
Total return for the period after tax (a) (S\$'000)	27,027	25,016	27,407	24,873
Basic EPU based on weighted average number of units in issue (cents)	2.92	2.72	2.96	2.70
Weighted average number of units in issue	926,816,430	922,930,904	926,816,430	922,930,904
Total return for the period after tax (a) (S\$'000)	27,027	25,016	27,407	24,873
Diluted EPU based on weighted average number of units in issue (cents) (b)	2.92	2.71	2.96	2.70
Total number of units entitled to distribution (c)	926,108,567	921,791,849	926,108,567	921,791,849
Distribution to unitholders (d) (S\$'000)	28,709	28,022	28,709	28,022
DPU based on the total number of units entitled to distribution (cents)	3.10 <sup>(e)</sup>	3.040 <sup>(e)</sup>	3.10 <sup>(e)</sup>	3.040 <sup>(e)</sup>



### Earnings per unit ("EPU") and Distribution per unit ("DPU") for the financial period (YTD Mar 2018 vs YTD Mar 2017)

	Group		Trust	
	YTD Oct 17 to Mar 18	YTD Oct 16 to Mar 17	YTD Oct 17 to Mar 18	YTD Oct 16 to Mar 17
Weighted average number of units in issue	925,501,058	920,713,070	925,501,058	920,713,070
Total return for the period after tax (a) (S\$'000)	53,070	50,110	53,213	49,943
Basic EPU based on weighted average number of units in issue (cents)	5.73	5.44	5.75	5.42
Weighted average number of units in issue	926,816,430	922,882.975	926,816,430	922,882.975
Total return for the period after tax (a) (S\$'000)	53,070	50,110	53,213	49,943
Diluted EPU based on weighted average number of units in issue (cents) (b)	5.73	5.43	5.74	5.41
Total number of units entitled to distribution (c)	926,108,567	921,791,849	926,108,567	921,791,849
Distribution to unitholders (d) (S\$'000)	56,481	54,643	56,481	54,643
DPU based on the total number of units entitled to distribution (cents)	6.10 <sup>(e)</sup>	5.930 <sup>(e)</sup>	6.10 <sup>(e)</sup>	5.930 <sup>(e)</sup>

#### Footnotes:

- (a) As shown in 1(a)(i) on pages 2 and 3.
- (b) The weighted average number of units was adjusted to take into account the estimated number of units to be issued as payment for the Manager's performance fee after the year ended 30 September 2018.
- (c) The number of units entitled to distribution comprises:
  - (i) 925,735,803 units in issue as at 31 March 2018 (2017: 921,126,728 units); and
  - (ii) 372,764 units (2017: 665,121 units) issuable to the Manager in April 2018 as partial satisfaction of Manager's base management fee for the quarter ended 31 March 2018.
- (d) As shown in 1(a)(ii) on pages 4 and 5.
- (e) The portion of the performance management fees in the form of units will be paid annually in arrears. Assuming the performance fees in the form of units was payable on a quarterly basis in arrears, the DPU for 2Q2018 and YTD March 2018 would be 3.098 cents (2017: 3.036 cents) and 6.097cents (2017: 5.924 cents) respectively.



#### 7 Net asset value ("NAV") / Net tangible asset value ("NTA") per unit:-

	Group	
	31/03/18 <sup>(a)</sup>	30/09/17 <sup>(b)</sup>
NAV and NTA per unit (S\$)	2.03	2.02

#### Footnotes:

- (a) The number of units used for computation of NAV and NTA per unit as at 31 March 2018 is 926,816,430. This comprises:
  - (i) 925,735,803 units in issue as at 31 March 2018;
  - (ii) 372,764 units issuable to the Manager in April 2018, in satisfaction of 40% of the base management fee payable to the Manager for the guarter ended 31 March 2018; and
  - (iii) 707,863 units issuable after financial year ending 30 September 2018, in satisfaction of 50% and 40% of the performance management fee payable to the Manager for the quarter ended 31 December 2017 and 31 March 2018 respectively.
- (b) The number of units used for computation of NAV and NTA per unit as at 30 September 2017 is 925,262,216. This comprises:
  - (i) 922,448,285 units in issue as at 30 September 2017;
  - (ii) 683,956 units issued to the Manager in October 2017, in satisfaction of 70% of the base management fee payable to the Manager for the quarter ended 30 September 2017; and
  - (iii) 2,129,975 units issued to the Manager in October 2017, in satisfaction of 70% of the performance management fee payable to the Manager for the year ended 30 September 2017.

#### 8 A review of the performance

#### 2Q Mar 2018 vs 2Q Mar 2017

Gross revenue for the quarter ended 31 March 2018 totalled S\$48.6 an increase of S\$2.9 million or 6.3% as compared to the corresponding period last year, mainly due to post AEI recovery and improvement in revenue from Northpoint City North Wing. The portfolio occupancy rate of the Properties as at 31 March 2018 was 94.0%, which was higher than 87.2% as at 31 March 2017.

Property expenses for the quarter ended 31 March 2018 totaled S\$13.8 million, an increase of S\$0.7 million or 5.0% compared to the corresponding period last year. The increase was mainly due to higher other property expenses and Property manager's fees. It is partially offset by lower maintenance expenses.

Net property income for the quarter was therefore higher at S\$34.8 million being S\$2.2 million or 6.9% higher than the corresponding period last year.

Non-property expenses of S\$9.0 million was S\$0.4 million higher than the corresponding period last year mainly due to higher borrowing costs from increased loans and Manager's management fees arising from the increase in total assets and improvement in net property income. The increase is partially offset by lower trust expenses.

#### Total return included:

- (i) unrealised gain of S\$0.1 million arising from fair valuation of interest rate swaps for the hedging of interest rate in respect of S\$80 million of the loans;
- (ii) share of associate's results from operations of S\$1.1 million; and
- (iii) share of joint venture's results of S\$0.1 million.

Income available for distribution for the current quarter was \$\$29.3 million, which was \$\$0.8 million higher than the corresponding period in the preceding financial year.



#### 8 A review of the performance (cont'd)

#### 2Q Mar 2018 vs 1Q Dec 2017

Gross revenue for the quarter ended 31 March 2018 totalled \$\$48.6 million were comparable to last quarter ended 31 December 2017. The portfolio occupancy rate of the Properties as at 31 March 2018 was 94.0%, which was slightly higher than 92.6% as at 31 December 2017.

Property expenses for the quarter ended 31 March 2018 totaled S\$13.8 million, an increase of S\$0.4 million or 3.1% compared to the last quarter ended 31 December 2017. The increase was mainly due to the absence of property tax refunds.

Net property income for the quarter was at \$\$34.8 million, which was comparable to last quarter ended 31 December 2017 of \$\$34.5 million.

Non-property expenses of S\$9.0 million were comparable to last quarter ended 31 December 2017.

Income available for distribution for the current quarter was \$\$29.3 million, which was \$\$1.3 million higher than last quarter ended 31 December 2017.

#### YTD Mar 2018 vs YTD Mar 2017

Gross revenue for the six months ended 31 March 2018 was \$\$96.5 million, an increase of \$\$6.7 million or 7.5% over the corresponding period last year. It is mainly due to post AEI recovery and improvement in revenue from Northpoint City North Wing.

FCT's property portfolio continued to achieve positive rental reversions during the six months. Rentals from renewal and replacement leases from the Properties commencing during the period, showed an average increase of 3.9% over the expiring leases.

Property expenses for the six months ended 31 March 2018 totaled \$\$27.2 million, an increase of \$\$1.6 million or 6.3% from the corresponding period last year. The increase was mainly due to higher other property expenses, utilities tariff rates and Property manager's fees.

Hence, net property income was \$\$69.3 million, which was \$\$5.1 million or 8.0% higher than the corresponding period last year.

Non-property expenses of S\$18.1 million was S\$1.4 million higher than the corresponding period last year due to higher borrowing costs from increased loans and Manager's management fees arising from the increase in total assets and improvement in net property income. The increase is partially offset by lower trust expenses.

#### Total return included:

- (i) unrealised gain of S\$0.3 million arising from fair valuation of interest rate swaps for the hedging of interest rate in respect of S\$80 million of the loans;
- (ii) share of associate's results from operations of S\$2.1 million and from revaluation loss of S\$0.8 million; and
- (iii) share of joint venture's results of \$\$0.3 million.

Income available for distribution for the six months ended 31 March 2018 was S\$57.2 million, which was S\$1.1 million higher compared to the corresponding period in the preceding financial year.

#### 9 Variance between forecast and the actual result

Not applicable.

10 Commentary on the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Excluding motor vehicles, retail sales index increased 14% year-on-year in February 2018. Suburban malls, which make up FCT's portfolio, are expected to see relatively stable performance.

Overall financial performance of the Trust continues to benefit from the successful completion of asset enhancement at Northpoint City North Wing.



Yes

# Financial Statements Announcement For financial period ended 31 March 2018

#### 11 DISTRIBUTIONS

#### 11(a) Current financial period

Any distribution declared for the current period?

Name of distribution Distribution for the period from 1 January 2018 to 31 March 2018

Distribution Type Taxable income

Distribution Rate Taxable income distribution – 3.10 cents per unit

Tax Rate <u>Taxable income distribution</u>

Individuals who hold the units as investment assets and not through a partnership in Singapore will receive pre-tax distributions. These distributions are tax-exempt at the

individuals' level.

Individuals who hold the units as trading assets or individuals who hold units through a partnership in Singapore will receive pre-tax distributions. These distributions will however

be subject to tax at the individuals' level at their applicable income tax rates.

Qualifying unitholders will receive pre-tax distributions. These distributions will however be

subject to tax at their applicable income tax rates.

Qualifying foreign non-individual investors received distributions after deduction of tax at the

rate of 10% for the distribution made on or before 31 March 2020.

All other investors will receive their distributions after deduction of tax at the rate of 17%.

#### 11(b) Corresponding period of the immediate preceding financial period

Any distribution declared for the previous corresponding period?

Name of distribution Distribution for the period from 1 January 2017 to 31 March 2017

Distribution Type Taxable income

Distribution Rate Taxable income distribution – 3.04 cents per unit

Tax Rate Taxable income distribution

Individuals who hold the units as investment assets and not through a partnership in Singapore will receive pre-tax distributions. These distributions are tax-exempt at the individuals' level.

Individuals who hold the units as trading assets or individuals who hold units through a partnership in Singapore will receive pre-tax distributions. These distributions will however be subject to tax at the individuals' level at their applicable income tax rates.

Qualifying unitholders will receive pre-tax distributions. These distributions will however be subject to tax at their applicable income tax rates.

Qualifying foreign non-individual investors received distributions after deduction of tax at the rate of 10% for the distribution made on or before 31 March 2020.

All other investors will receive their distributions after deduction of tax at the rate of 17%.



11(c)	Date paid/payable	30 May 2018		
11(d)	Books closure date	4 May 2018 (5 pm)		
11(e)	Unitholders must complete and return Form A or Form B, as applicable	17 May 2018 (5 pm)		
12	If no dividend has been declared/ recommen	ded, a statement to that effect.		
	Not applicable.			
13		ate from unitholders for IPT, the aggregate value of such transactions are andate has been obtained, a statement to that effect.		
	FCT Group did not obtain any general mandate	from unitholders for IPTs.		
14	Confirmation pursuant to Rule 720(1) of the SGX-ST Listing Manual			
	FCAM Ltd (as Manager of FCT) confirms that format set out in Appendix 7.7) pursuant to Rule	it has procured undertakings from all its Directors and Executive Officers (in the 2720(1) of the SGX-ST Listing Manual.		
15	Confirmation pursuant to Rule 705(5) of the SGX-ST Listing Manual			
	To the best of our knowledge, nothing has come to the attention of the Directors which may render the financial results to false or misleading, in any material aspect.			
ON BE	HALF OF THE BOARD			
_	ERS CENTREPOINT ASSET MANAGEMENT LT	TD.		
	any registration no. 200601347G)			
(as ivia	nager for FRASERS CENTREPOINT TRUST)			
Cheon	g Choong Kong or	Chew Tuan Chiong Director		
Cather	RDER OF THE BOARD rine Yeo any Secretary il 2018			



#### Important Notice

This announcement may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses (including employee wages, benefits and training costs), property expenses, governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business.

Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view on future events.

The value of Units and the income derived from them, if any, may fall or rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.

Investors should note that they have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on the SGX-ST. Listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for the Units. The past performance of FCT and the Manager is not necessarily indicative of the future performance of FCT and the Manager.