

THIRD QUARTER FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT

PART I INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR ANNOUNCEMENTS

UNAUDITED FINANCIAL STATEMENT ANNOUNCEMENT FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2018 TO 30 SEPTEMBER 2018

1(a)(i) Consolidated Statements of Profit or Loss and Other Comprehensive Income (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year

	3rd Qtr 2018	Qtr 2018 3rd Qtr 2017 Change YTD Sept 202				Change	
		(Restated)			(Restated)		
	Rp '000	Rp '000	%	Rp '000	Rp '000	%	
Revenue	64,778,734	105,655,992	-39	245,326,329	354,531,975	-31	
Cost of sales	(57,727,359)	(78,339,904)	-26	(209,517,867)	(265,889,680)	-21	
Gross profit	7,051,375	27,316,088	-74	35,808,462	88,642,295	-60	
Operating expenses							
Distribution expenses	(72,338)	(122,989)	-41	(416,792)	(669,557)	-38	
Administrative expenses	(9,759,539)	(8,982,508)	9	(33,242,152)	(29,180,181)	14	
Finance costs	(1,285)	(7,184)	-82	(6,171)	(17,781)	-65	
	(9,833,162)	(9,112,681)	8	(33,665,115)	(29,867,519)	13	
Other items of income/(expenses)							
Interest income	2,317,874	3,373,554	-31	8,047,990	10,683,177	-25	
Other income	137,140	(182,831)	n.m	1,039,015	10,970,789	-91	
Other expenses	(256,962)	(640,176)	-60	(3,150,882)	(1,713,376)	84	
Foreign exchange loss, net	(1,742,509)	(4,214,198)	-59	(4,369,695)	(10,682,386)	-59	
	455,543	(1,663,651)	n.m	1,566,428	9,258,204	-83	
(Loss)/profit before income tax	(2,326,244)	16,539,756	n.m	3,709,775	68,032,980	-95	
Income tax expense	(571,772)	(4,852,139)	-88	(3,020,356)	(18,761,179)	-84	
(Loss)/profit for the financial period	(2,898,016)	11,687,617	n.m	689,419	49,271,801	-99	
n.m.: Not meaningful							



	3rd Qtr 2018	3rd Qtr 2017	Change	YTD Sept 2018	YTD Sept 2017	Chang
		(Restated)			(Restated)	
	Rp '000	Rp '000	%	Rp '000	Rp '000	%
Other comprehensive income	:					
Foreign currency translation						
differences on translation of						
non-Indonesian rupiah						
financial statements	10,721,618	11,325,903	-5	24,846,864	22,830,079	9
Total comprehensive						
income for the financial						
period	7,823,602	23,013,520	-66	25,536,283	72,101,880	-65
(Loss)/profit attributable to:						
Owners of the parent	(2,931,716)	10,843,130	n.m.	287,416	46,594,618	-99
Non-controlling interests	33,700	844,487	-96	402,003	2,677,183	-85
	(2,898,016)	11,687,617	n.m.	689,419	49,271,801	-99
Total comprehensive income	attributable to:					
Owners of the parent	7,789,902	22,169,033	-65	25,134,280	69,424,697	-64
Non-controlling interests	33,700	844,487	-96	402,003	2,677,183	-85
_	7,823,602	23,013,520	-66	25,536,283	72,101,880	-65



1(a)(ii) Profit before income tax is arrived at after charging / (crediting) the following significant items:

	3rd Qtr	3rd Qtr		YTD Sept	YTD Sept	Cl	
	2018	2017	Change	2018	2017	Change	
	Rp '000	Rp'000	%	Rp '000	Rp '000	%	
Interest income	(2,317,874)	(3,373,554)	-31	(8,047,990)	(10,683,177)	-25	
Finance costs	1,285	7,184	-82	6,171	17,781	-65	
Depreciation of property, plant and equipment	3,049,542	2,975,678	2	9,073,149	8,755,620	4	
Amortisation of operating use rights	10,828	10,828	n.m.	32,483	28,235	15	
Depreciation of bearer plants	2,293,705	2,512,619	-9	6,881,115	7,539,126	-9	
Foreign exchange (gain)/loss, net	1,742,509	4,214,198	-59	4,369,695	10,682,386	-59	
Loss/(gain) on disposal of plant and							
equipment, net	(13,850)	426,840	n.m.	1,534	422,255	-100	
Gain on disposal of bearer plants	-	-	n.m.	-	(286,567)	-100	
Provision for plasma loan impairment	-	-	n.m.	1,132,813	-	100	
Operating use rights written off	-	-	n.m.	-	15,546	-100	
Bearer plants written off	-	-	n.m.	-	248,448	-100	
Fair value gain on derivative financial							
instruments, net	_	454,470	-100	_	(7,710,457)	-100	
Fair value loss/(gain) from financial assets at		,					
fair value through profit of loss	165,380	(45,186)	n.m.	446,387	(90,546)	n.m.	
Employment benefits expenses		1			1		
- salaries, wages and bonuses	6,274,009	5,660,145	11	23,298,154	19,591,475	19	
Operating lease expenses							
- rental of premises	284,383	276,700	3	836,796	823,391	2	
Representation and entertainment	175,069	82,387	112	588,988	357,704	65	
Transportation, travelling and accommodation	257,303	228,904	12	691,885	697,841	-1	
Additional information:							
EBITDA (Excluding changes in fair value less							
estimated point-of-sales costs of biological							
assets)	711,242	18,672,510	-96	11,654,703	73,690,565	-84	
					,		



1(b)(i) Statement of Financial Position, together with a comparative statement as at the end of the immediately preceding financial year

		Group	
		As at	
	30/9/2018	31/12/2017	31/12/2016
		(Restated)	(Restated)
	Rp '000	Rp '000	Rp '000
Non-current assets			
Bearer plants	113,767,902	110,076,428	109,105,613
Property, plant and equipment	135,650,227	133,449,817	129,735,933
Investments in subsidiaries	-	-	-
Plasma plantation receivables	56,719,580	52,839,932	52,456,380
Operating use rights	514,740	547,223	606,080
Club memberships	-	658,679	604,430
Deferred charges	6,194,318	6,194,318	5,882,978
	312,846,767	303,766,397	298,391,414
Current assets			
Biological assets	1,689,697	1,689,697	2,373,420
Inventories	89,816,967	40,215,065	48.808.518
Trade and other receivables	29,591,703	23,690,286	26,647,493
Current income tax recoverable	11,225,593	1,965,452	14,387,248
Dividend receivable	11,223,393	1,903,432	14,367,246
Prepay ments	1,091,348	630,916	459,954
Financial assets at fair value through profit or loss	1,282,903	1,729,290	189,000
9.7	308,741,597		372,943,082
Cash and cash equivalents		382,844,694	
	443,439,808	452,765,400	465,808,715
Less:			
Current liabilities			
Trade and other payables	51,092,982	38,550,237	58,325,862
Dividend payable to non-controlling interest	147,500	4,377,500	2,847,500
Finance lease payables	18,318	169,154	64,544
Current income tax payable	1,254,761	8,013,464	3,753,622
	52,513,561	51,110,355	64,991,528
Net current asset	390,926,247	401,655,045	400,817,187
_			
Less: Non-current liabilities			
Finance lease payables	25,093	25,093	95,891
Provision for post-employment benefits	31.444.188	42.067.917	39,669,527
Deferred tax liabilities	7,453,246	5,386,206	3,448,278
Deferred tax mathrices	38,922,527	47,479,216	43,213,696
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Net assets	664,850,487	657,942,226	655,994,905
Capital and reserves			
Share capital	647,889,213	648,501,310	660,381,631
Foreign currency translation reserve	137,318,977	112,472,113	81,469,615
Accumulated losses	(138,025,554)	(117,797,045)	(99,688,197
Equity attributable to owners of the parent	647,182,636	643,176,378	642,163,049
Non-controlling interests	17,667,851	14,765,848	13,831,856
Total equity	664,850,487	657,942,226	655,994,905



	Company						
	As at						
	30/9/2018	31/12/2017	31/12/2016				
		(Restated)	(Restated)				
	Rp '000	Rp '000	Rp '000				
Non-current assets							
Property, plant and equipment	127,002	85,373	37,688				
Investments in subsidiaries	791,343,456	688,529,042	631,820,942				
Club memberships	-	658,679	604,430				
	791,470,458	689,273,094	632,463,060				
Current assets							
Trade and other receivables	197,390,236	153,384,014	164,345,834				
Dividend receivable	35,700,905	36,679,457	57,833,614				
Prepayments	500,483	210,874	211,529				
Cash and cash equivalents	84,381,516	177,467,335	158,744,236				
<u>-</u>	317,973,140	367,741,680	381,135,213				
Less:							
Current liabilities							
Trade and other payables	784,803	1,201,791	1,217,056				
Current income tax payable	-	1,266,691	520,173				
	784,803	2,468,482	1,737,229				
Net current asset	317,188,337	365,273,198	379,397,984				
	617,100,007	000,270,1250	012,021,201				
Less:							
Non-current liabilities							
Deferred tax liabilities	233,339	216,554	195,277				
	233,339	216,554	195,277				
Net assets	1,108,425,456	1,054,329,738	1,011,665,767				
Capital and reserves							
Share capital	647,889,213	648,501,310	660,381,631				
Foreign currency translation reserve	443,652,852	363,083,818	275,373,221				
Accumulated profits	16,933,391	42,744,610	75,910,915				
Equity attributable to owners of the parent	1,108,475,456	1,054,329,738	1,011,665,767				
Non-controlling interests	-	-	-				
Total equity	1,108,475,456	1,054,329,738	1,011,665,767				



1(b)(ii) Aggregate amount of the Group's borrowings and debt securities

	As at			
	30/9/2018	30/9/2017		
	Rp '000	Rp '000		
Amount repayable in one year or less, or on demand				
Secured	18,318	113,431		
Unsecured	-	-		
Total	18,318	113,431		
Amount repayable after one year				
Secured	25,093	194,246		
Unsecured	-	-		
Total	25,093	194,246		



1(c) Consolidated Statement of Cash Flows, together with a comparative statement for the corresponding period of the immediately preceding financial year

	3rd Qtr 2018	3rd Qtr 2017	YTD	YTD
			Sept 2018	Sept 2017
	Rp '000	Rp '000	Rp '000	Rp '000
Cash flows from operating activities		•	•	•
(Loss)/profit before income tax	(2,326,244)	16,539,756	3,709,775	68,032,980
· · ·				
Adjustments for:				
Amortisation of operating use rights	10,828	10,828	32,483	28,235
Changes in fair value of financial assets at fair value through				
profit or loss	165,380	(45,186)	446,387	(90,546)
Fair value gain on derivative financial instruments	-	454,470	-	(7,710,457)
Depreciation of property, plant and equipment	3,049,542	2,975,678	9,073,149	8,755,620
Depreciation of bearer plants	2,293,705	2,512,619	6,881,115	7,539,126
Impairment of club membership	(303,033)	-	(303,033)	-
Gain on disposal of bearer plants	-	-	-	(286,567)
(Gain)/loss on disposal of plant and equipment, net	(13,850)	426,840	1,534	422,255
Provision for Plasma loan impairment	-	-	1,132,813	-
Bearer plants written off	-	-	-	248,448
Operating use rights written off	-	-	-	15,546
Interest expense	1,285	7,184	6,171	17,781
Interest income	(2,317,874)	(3,373,554)	(8,047,990)	(10,683,177)
Unrealised currency translation loss	2,613,271	2,228,599	3,372,052	7,906,979
Operating cash flows before working capital changes	3,173,010	21,737,234	16,304,456	74,196,223
Working capital changes:				
Inventories	(31,323,451)	(2,136,009)	(49,601,902)	11,790,316
Trade and other receivables	(10,168,504)	969,517	(5,923,506)	6,967,999
Prepayments	(121,989)	(641,216)	(429,709)	(922,863)
Trade and other payables	20,542,882	10,631,343	12,460,950	(6,474,855)
Utilisation of post-employment benefits	-	(3,460,136)	(10,623,729)	(6,819,946)
Cash (used in)/generated from operations	(17,898,052)	27,100,733	(37,813,440)	78,736,874
Interest received	1,032,279	1,836,491	4,017,672	5,953,050
Income tax (paid)/refunded	(4,220,245)	(2,125,612)	(16,467,891)	2,301,428
Net cash (used in)/from operating activities	(21,086,018)	26,811,612	(50,263,659)	86,991,352
Cash flows from investing activities				
Capital expenditure on bearer plants	(3,578,403)	(4,928,907)	(10,572,589)	(8,351,106)
Cash receipts from trading of derivative financial instruments	(3,376,403)	11,154,235	(10,572,567)	146,044,079
Cash payments for trading of derivative financial instruments	-	(11,132,875)		(138,395,570)
Additions to available-for-sale financial assets	-	(1,651,576)		(1,651,576)
Purchases of property, plant and equipment	(4,303,332)	(3,365,839)	(11,382,852)	(7,513,061)
Proceeds from disposal of property, plant and equipment	68,563	220,000	115,913	237,750
Payments for deferred charges	00,303	220,000	113,913	(311,340)
Net cash used in investing activities	(7,813,172)	(9,704,962)	(21,839,528)	(9,940,824)



1(c) Consolidated Statement of Cash Flows, together with a comparative statement for the corresponding period of the immediately preceding financial year (cont'd)

	3rd Qtr 2018	3rd Qtr 2017	YTD	YTD
			Sept 2018	Sept 2017
	Rp '000	Rp '000	Rp '000	Rp '000
Cash flows from financing activities				
Dividends paid to owners of the parent	_	-	(20,515,925)	(56,804,376)
Dividends paid to non-controlling interest	(3,220,000)	-	(4,230,000)	-
Capital injection from non-controlling interest of subsidiary	2,500,000	-	2,500,000	-
Shares buy back held in treasury	-	(3,845,689)	(582,483)	(10,463,385)
Finance lease interest paid	(1,285)	(7,184)	(6,171)	(17,781)
Repayments of obligations under finance leases	(17,900)	(111,453)	(150,836)	(238,678)
Net cash used in financing activities	(739,185)	(3,964,326)	(22,985,415)	(67,524,220)
Net change in cash and cash equivalents	(29,638,375)	13,142,324	(95,088,602)	9,526,308
Cash and cash equivalents at beginning of financial period	330,387,405	374,907,670	382,844,694	372,943,082
Effects of currency translation on cash and cash equivalents	7,992,567	8,967,006	20,985,505	14,547,610
Cash and cash equivalents at end of financial period	308,741,597	397,017,000	308,741,597	397,017,000

Reconciliation of liabilities arising from financing activities

	1 January 2018 Rp '000	Cash flow Rp '000	Non-cash changes Rp '000		30 September 2018
			Acquisition	Accretion in interest	Rp '000
Finance lease liabilities	194,247	(157,007)	-	6,171	43,411



1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	A	ttributable to ov	butable to owners of the parent			
	Share capital	Foreign currency translation reserve	Accumulated (losses)/profits	Equity attributable to owners of the parent	Non-controlling interests	Total equity
Group	Rp '000	Rp '000	Rp '000	Rp '000	Rp '000	Rp '000
Balance as at 1 January 2018	648,501,310	112,481,865	(117,590,243)	643,392,932	14,765,848	658,158,780
Adoption of SFRS(I)	-	(9,752)	(206,802)	(216,554)	-	(216,554)
Balance as at 1 January 2018 (Restated)	648,501,310	112,472,113	(117,797,045)	643,176,378	14,765,848	657,942,226
Profit for the financial period	-	-	287,416	287,416	402,003	689,419
Other comprehensive income for the financial period:						
Currency translation differences	-	24,846,864	-	24,846,864	-	24,846,864
Total comprehensive income for the financial period	-	24,846,864	287,416	25,134,280	402,003	25,536,283
Contribution by and distribution to owners of the parent:						
Shares buy back held in treasury	(612,097)	-	-	(612,097)	-	(612,097)
Dividend to owners of the parent	-	-	(20,515,925)	(20,515,925)	-	(20,515,925)
Total transactions with owners of the parent,						
recognised directly in equity	(612,097)	-	(20,515,925)	(21,128,022)	-	(21,128,022)
Changes in ownership interests in subsidiary:						
Capital injection from non-controlling interest in subsidiary	-	-	-	-	2,500,000	2,500,000
Total changes in ownership interests in subsidiary	-	-	-	-	2,500,000	2,500,000
Balance as at 30 September 2018	647,889,213	137,318,977	(138,025,554)	647,182,636	17,667,851	664,850,487



1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	A	ttributable to ov	vners of the paren	t		
	Share capital	Foreign currency translation reserve	Accumulated (losses)/profits	Equity attributable to owners of the parent	Non-controlling interests	Total equity
Group	Rp '000	Rp '000	Rp '000	Rp '000	Rp '000	Rp '000
Balance as at 1 January 2017	660,381,631	81,461,691	(99,484,996)	642,358,326	13,831,856	656,190,182
Adoption of SFRS(I)	-	7,924	(203,201)	(195,277)	-	(195,277)
Balance as at 1 January 2017 (Restated)	660,381,631	81,469,615	(99,688,197)	642,163,049	13,831,856	655,994,905
Profit for the financial period	-	-	46,594,617	46,594,617	2,677,183	49,271,800
Other comprehensive income for the financial period:						
Currency translation differences	-	22,830,079	-	22,830,079	-	22,830,079
Total comprehensive income for the financial period	-	22,830,079	46,594,617	69,424,696	2,677,183	72,101,879
Contribution by and distribution to owners of the parent:						
Shares buy back held in treasury	(10,463,385)	-	-	(10,463,385)	-	(10,463,385)
Dividend to owners of the parent	-	-	(56,804,376)	(56,804,376)	-	(56,804,376)
Total transactions with owners of the parent,						
recognised directly in equity	(10,463,385)	-	(56,804,376)	(67,267,761)	-	(67,267,761)
Balance as at 30 September 2017 (Restated)	649,918,246	104,299,694	(109,897,956)	644,319,984	16,509,039	660,829,023



1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Share capital	translation reserve	Accumulated profits/(losses)	Total equity
Company	Rp '000	Rp '000	Rp '000	Rp '000
Balance as at 1 January 2018	648,501,310	363,093,570	42,951,412	1,054,546,292
Adoption of SFRS(I)	-	(9,752)	(206,802)	(216,554)
Balance as at 1 January 2018 (Restated)	648,501,310	363,083,818	42,744,610	1,054,329,738
Profit for the financial period	-	-	(5,295,294)	(5,295,294)
Other comprehensive income for the financial period:				
Currency translation differences	-	80,569,034	-	80,569,034
Total comprehensive income for the financial period	-	80,569,034	(5,295,294)	75,273,740
Contribution by and distribution to owners of the parent:				
Shares buy back held in treasury	(612,097)	-	-	(612,097)
Dividend to owners of the parent	-	-	(20,515,925)	(20,515,925)
Total transactions with owners of the parent, recognised directly in equity	(612,097)	-	(20,515,925)	(21,128,022)
Balance as at 30 September 2018	647,889,213	443,652,852	16,933,391	1,108,475,456
Balance as at 1 January 2017	660,381,631	275,365,297	76,114,116	1,011,861,044
Adoption of SFRS(I)	-	7,924	(203,202)	(195,278)
Balance as at 1 January 2017 (Restated)	660,381,631	275,373,221	75,910,914	1,011,665,766
Profit for the financial period	-	-	(2,022,537)	(2,022,537)
Other comprehensive income for the financial period:				
Currency translation differences	-	65,442,178	-	65,442,178
Total comprehensive income for the financial period	-	65,442,178	(2,022,537)	63,419,641
Contribution by and distribution to owners of the parent:				
Shares buy back held in treasury	(10,463,385)	-	-	(10,463,385)
Dividend to owners of the parent	-	-	(56,804,376)	(56,804,376)
Total transactions with owners of the parent, recognised directly in equity	(10,463,385)	-	(56,804,376)	(67,267,761)
Balance as at 30 September 2017 (Restated)	649,918,246	340,815,399	17,084,001	1,007,817,646

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1 (d) (ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

As at 30 September 2018, the number of ordinary shares in issue was 206,484,000 of which 10,202,000 were held by the Company as treasury shares (30 September 2017: 206,484,000 ordinary shares of which 9,645,700 were held as treasury shares).

During the period from July 2018 to September 2018, the Company did not purchase any shares from the open market (July 2017 to September 2017: 456,900 shares).

The total number of treasury shares held by the Company as at 30 September 2018 was 10,202,000 (30 September 2017: 9,645,700).

Treasury shares are presented as a component within equity attributable to owners of the parent.

Group and Company	Number of treasury shares	Treasury shares Rp '000
Balance as at 1 July 2018	10,202,000	33,927,834
Purchase of treasury shares	-	-
Balance as at 30 September 2018	10,202,000	33,927,834

Total number of treasury shares against issued shares (excluding treasury shares):

Number of shares	As at 30 September 2018	As at 30 September 2017
Treasury shares	10,202,000	9,645,700
Issued shares	196,282,000	196,838,300
(excluding treasury shares)		
Total shares in issue	206,484,000	206,484,000

	As at 30 September 2018	As at 30 September 2017
Percentage of treasury shares	5.2%	4.9%

1 (d) (iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

Total number of issued shares (excluding treasury shares):

As at 30 September 2018	As at 31 December 2017
196,282,000	196,454,300

As at 30 September 2018, the number of ordinary shares in issue was 206,484,000 of which 10,202,000 were held by the Company as treasury shares (31 December 2017: 206,484,000 ordinary shares of which 10,029,700 were held as treasury shares).

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1 (d) (iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

During the period from July 2018 to September 2018, there were no changes in the number of ordinary shares held as treasury shares by the Company (July 2017 to September 2017: 456,900 shares).

The total number of treasury shares held by the Company as at 30 September 2018 was 10,202,000 (30 September 2017: 9,645,700)

Treasury shares are presented as a component within equity attributable to owners of the parent.

Group and Company	Number of shares	Treasury shares Rp '000
Balance as at 1 July 2018	10,202,000	33,927,834
Purchase of treasury shares	-	-
Balance as at 30 September 2018	10,202,000	33,927,834

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice has been followed.

These figures have not been audited, or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter.

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Accounting Standards Council announced on 29 May 2014 that Singapore incorporated companies listed on the Singapore Exchange will apply a new financial reporting framework identical to the International Financial Reporting Standards. The Group and Company has adopted the new financial reporting framework on 1 January 2018 and adopted the Singapore Financial Reporting Standards (International) ("SFRS(I)") which are effective on 1 January 2018.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Other than the adoption of SFRS(I) which are effective for its financial year beginning 1 January 2018, the Group expects that the adoption of the new financial reporting framework will have no material impact to the Group's and the Company's financial statements in the year of initial application. The impact of adopting the following SFRS(I) which are effective for financial year beginning 1 January 2018, are detailed as follows:

SFRS(I) 1 – First-time adoption of Singapore Financial Reporting Standards (International)
On transition to SFRS(I), the Group restated comparative periods financial statements to retrospectively apply SFRS(I) where applicable, except where SFRS(I) 1 specifically prohibited such retrospective applications and where optional exemptions from retrospective applications were elected.



Summary of Impact

Consolidated income statement	3rd Qtr 2017	Effects	3rd Qtr 2017	YTD September 2017	Effects	YTD September 2017
	As previously reported		(Restated)	As previously reported		(Restated)
	Rp '000	Rp '000	Rp '000	Rp '000	Rp '000	Rp '000
Tax	(4,863,775)	11,636	(4,852,139)	(18,772,815)	11,636	(18,761,179)
Profit for the financial period	11,675,981	11,636	11,687,617	49,260,165	11,636	49,271,801
Other comprehensive income:						
Items that may be reclassified subsequently to pro-	ofit or loss:					
Foreign currency translation differences on						
translation of non-Indonesian rupiah						
financial statements	11,340,782	(14,879)	11,325,903	22,844,958	(14,879)	22,830,079
Total comprehensive income for the						
financial period	23,016,763	(3,243)	23,013,520	72,105,123	(3,243)	72,101,880
Profit attributable to:						
Owners of the parent	10,831,494	11,636	10,843,130	46,582,982	11,636	46,594,618
Total comprehensive income attributable to:						
Owners of the parent	22,172,276	(3,243)	22,169,033	69,427,940	(3,243)	69,424,697

Balance sheet as at 1 January	Group			Group			
2017 and 31 December 2017		As at		As at			
	1/1/2017		1/1/2017	1/1/2017 31/12/2017		31/12/2017	
	(As previously reported)	Effects	(Restated)	(As previously reported)	Effects	(Restated)	
	Rp '000	Rp '000	Rp '000	Rp '000	Rp '000	Rp '000	
Non-current liabilities							
Deferred tax liabilities	3,253,001	195,277	3,448,278	5,169,652	216,554	5,386,206	
	43,018,419	195,277	43,213,696	47,262,662	216,554	47,479,216	
Net assets	656,190,182	(195,277)	655,994,905	658,158,780	(216,554)	657,942,226	
Capital and reserves							
Foreign currency translation reserve	81,461,691	7,924	81,469,615	112,481,865	(9,752)	112,472,113	
Accumulated losses	(99,484,996)	(203,201)	(99,688,197)	(117,590,243)	(206,802)	(117,797,045)	
Equity attributable to owners of the							
parent	642,358,326	(195,277)	642,163,049	643,392,932	(216,554)	643,176,378	
Total equity	656,190,182	(195,277)	655,994,905	658,158,780	(216,554)	657,942,226	



6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends; (a) Based on the weighted average number of ordinary shares on issue; and (b) On a fully diluted basis (detailing any adjustments made to the earnings).

	3rd Qtr 2018	3rd Qtr 2017	YTD	YTD	
		(Restated)	September 2018	September 2017	
	Rp	Rp	Rp	Rp	
Earnings per share for the period (Rp)					
(a) based on weighted average number of shares	(15)	55	1	235	
(b) based on a fully diluted basis	(15)	55	1	235	
Number of shares outstanding					
- Weighted average number of shares	196,282,000	197,129,600	196,346,307	198,202,928	

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the; (a) current financial period reported on; and (b) immediately preceding financial year.

	Group As at		Company As at	
	30 September 2018	31 December 2017	30 September 2018	31 December 2017
Net asset value per ordinary share (Rp)	3,387	3,349	5,647	5,367
Number of issued shares excluding treasury shares	196,282,000	196,454,300	196,282,000	196,454,300

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8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following; (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Review of Group performance

3Q2018 versus 3Q2017

Revenue

Our revenue for 3Q2018 decreased Rp40.9 billion or 39%, from Rp105.7 billion in 3Q2017 to Rp64.8 billion in 3Q2018. Crude palm oil ("CPO") sales revenue decreased Rp38.8 billon and palm kernel ("PK") sales revenue decreased Rp2.1 billion.

CPO sales revenue decreased by Rp38.7 billion or 39%, from Rp99.3 billion in 3Q2017 to Rp60.6 billion in 3Q2018. This was mainly due to the decrease in CPO sales volume and CPO average selling price. Sales volume of CPO decreased by 4,000 tons or 31% from 13,006 tons in 3Q2017 to 9,006 tons in 3Q2018. The decrease in CPO sales volume was influenced by unfavorable market and logistics conditions, coupled with lower productions that resulted from the Group's recent replanting programme. CPO average selling price decreased by Rp911 per kilogram or 12%, from Rp7,635 per kilogram in 3Q2017 to Rp6,724 per kilogram in 3Q2018.

PK sales revenue decreased by Rp2.2 billion or 34%, from Rp6.4 billion in 3Q2017 to Rp4.2 billion in 3Q2018. The decrease was mainly due to lower PK average selling price from Rp6,359 per kilogram in 3Q2017 to Rp4,225 per kilogram in 3Q2018. PK sales volume remained at 1,000 tons in both 3Q2018 and 3Q2017.

Costs of sales

Cost of sales decreased by Rp20.6 billion or 26%, from Rp78.3 billion in 3Q2017 to Rp57.7 billion in 3Q2018. The decrease mainly resulted from the decrease in CPO sales volume in 3Q2018.

Gross profit

As a result of the foregoing, gross profit decreased by Rp20.3 billion or 74%, from Rp27.3 billion in 3Q2017 to Rp7.0 billion in 3Q2018. Gross profit margin decreased by 15.0% from 25.9% in 3Q2017 to 10.9% in 3Q2018.

Distribution expenses

Distribution expenses remained stable at Rp0.1 billion in both 3Q2018 and 3Q2017.

Administrative expenses

Administrative expenses increased by Rp0.8 billion or 9% from Rp9.0 billion in 3Q2017 to Rp9.8 billion in 3Q2018. The increase is mainly due to incurrence of professional fees for valuation.

Finance costs

Finance cost remained minimal at below Rp0.1 billion both 3Q2018 and in 3Q2017.

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Interest income

Interest income decreased by Rp1.1 billion or 31%, from Rp3.4 billion in 3Q2017 to Rp2.3 billion in 3Q2018, mainly due to lower interest earned from bank deposits and lower interest from the plasma plantation receivables in 3Q2018.

Other income

Other income increased by Rp0.3 billion, mainly due to increase in insurance claim of Rp0.2 billion.

Other expenses

Other expenses decreased by Rp0.4 billion or 60%, from Rp0.6 billion in 3Q2017 to Rp0.2 billion in 3Q2018, as there was a net loss in disposal of property, plant and equipment of Rp0.4 billion during 3Q2017, while there is none in 3Q2018.

Foreign exchange loss, net

Net foreign exchange loss of Rp1.7 billion in 3Q2018 was mainly due to the depreciation of IDR against SGD in relation to the Company's IDR denominated inter-company non-working capital financing for its subsidiary, and the depreciation of IDR against SGD for the Company's IDR bank balances held.

(Loss)/profit before income tax

As a result of the foregoing, there is a loss before income tax of Rp2.3 billion in 3Q2018, compared to a profit before income tax of Rp16.5 billion in 3Q2017.

Income tax expense

Income tax expense decreased by Rp4.3 billion or 88% from Rp4.9 billion in 3Q2017 to Rp0.6 billion in 3Q2018. The decrease is in line with the lower profit generated.

(Loss)/profit after income tax

As a result of the above, there is a loss after income tax of Rp2.9 billion in 3Q2018, as compared to a profit after income tax of Rp11.7 billion in 3Q2017.

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9M2018 versus 9M2017

Revenue

Our revenue for 9M2018 decreased Rp109.2 billion or 31%, from Rp354.5 billion in 9M2017 to Rp245.3 billion in 9M2018. This was mainly due to the decrease in crude palm oil ("CPO") sales revenue of Rp104.7 billion and decrease in palm kernel ("PK") sales revenue of Rp4.5 billion.

CPO sales revenue decreased by Rp104.7 billion or 32%, from Rp323.3 billion in 9M2017 to Rp218.6 billion in 9M2018. This was mainly due to the decrease in CPO sales volume and CPO average selling price. Sales volume of CPO decreased by 10,300 tons or 26% from 40,318 tons in 9M2017 to 30,018 tons in 9M2018. The decrease in CPO sales volume was influenced by unfavorable market and logistics conditions, coupled with lower productions that resulted from the Group's recent replanting programme. CPO average selling price decreased by Rp736 per kilogram or 9%, from Rp8,019 per kilogram in 9M2017 to Rp7,283 per kilogram in 9M2018.

PK sales revenue decreased by Rp4.5 billion or 14%, from Rp31.2 billion in 9M2017 to Rp26.7 billion in 9M2018. The decrease was mainly due to the decrease in PK sales volume of 1,002 tons from 6,003 tons in 9M2017 to 5,001 tons in 9M2018. This was offset by higher PK average selling price from Rp5,202 per kilogram in 9M2017 to Rp5,343 per kilogram in 9M2018.

Costs of sales

Cost of sales decreased by Rp56.4 billion or 21%, from Rp265.9 billion in 9M2017 to Rp209.5 billion in 9M2018. The decrease mainly resulted from the decrease in CPO and PK sales volume in 9M2018.

Gross profit

As a result of the foregoing, gross profit decreased by Rp52.8 billion or 60%, from Rp88.6 billion in 9M2017 to Rp35.8 billion in 9M2018. Gross profit margin decreased by 10.4% from 25.0% in 9M2017 to 14.6% in 9M2018.

Distribution expenses

Distribution expenses decreased by Rp0.3 billion or 38%, from Rp0.7 billion in 9M2017 to Rp0.4 billion in 9M2018. This was mainly due to lower freight charges incurred for the transportation of PK, which is in line with the lower PK sales volume in 9M2018 and that there are no levy charges incurred in 9M2018.

Administrative expenses

Administrative expenses increased by Rp4.0 billion or 14% from Rp29.2 billion in 9M2017 to Rp33.2 billion in 9M2018. The increase is mainly due to increase in salaries and wages for the Group and higher professional fees incurred in 9M2018.

Finance costs

Finance cost remained stable at below Rp0.1 billion in both 9M2018 and in 9M2017.

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Interest income

Interest income decreased by Rp2.7 billion or 25%, from Rp10.7 billion in 9M2017 to Rp8.0 billion in 9M2018, mainly due to lower interest earned from bank deposits and lower interest from the plasma plantation receivables in 9M2018.

Other income

Other income decreased by Rp10.0 billion or 91%, from Rp11.0 billion in 9M2017 to Rp1.0 billion, mainly due to the fair value gain on derivative financial instruments of Rp7.7 billion and sales of sludge oil of Rp2.0 billion recognized in 9M2017.

Other expenses

Other expenses increased by Rp1.4 billion or 84%, from Rp1.7 billion in 9M2017 to Rp3.1 billion in 9M2018, mainly due incurrence of land permit application expenses of Rp1.6 billion in 9M2018, offset by decrease in loss on disposal of property, plant and equipment of Rp0.4 billion in 9M2018.

Foreign exchange loss, net

Net foreign exchange loss of Rp4.4 billion in 9M2018 was mainly attributable to the depreciation of IDR against SGD in relation to the Company's IDR denominated inter-company non-working capital financing for its subsidiary, and the depreciation of IDR against SGD for the Company's IDR bank balances held.

Profit before income tax

As a result of the foregoing, profit before income tax decreased by Rp64.3 billion or 95%, from Rp68.0 billion in 9M2017 to Rp3.7 billion in 9M2018.

Income tax expense

Income tax expense decreased by Rp15.8 billion or 84% from Rp18.8 billion in 9M2017 to Rp3.0 billion in 9M2018. The decrease is in line with the lower profit generated.

Profit after income tax

As a result of the above, profit after income tax decreased by Rp48.6 billion or 99%, from Rp49.3 billion in 9M2017 to Rp0.7 billion in 9M2018.

Review of Financial Position as at 30 September 2018

Non-current assets

Non-current assets for the Group increased by Rp9.1 billion or 3%, from Rp303.8 billion as at 31 December 2017 to Rp312.9 billion as at 30 September 2018. This was mainly due to the net increase in bearer plants of Rp3.7 billion, increase of Rp3.9 billion from the credit extended to the Plasma farmers for the biological assets transferred and the increase of Rp2.2 billion in property, plant and equipment.

Current assets

Current assets for the Group decreased by Rp9.4 billion or 2%, from Rp452.8 billion as at 31 December 2017 to Rp443.4 billion as at 30 September 2018. This was mainly due to decrease in cash and cash equivalent of Rp74.1 billion from lower cash generated from operating activities of Rp50.3 billion, cash used in investing activities of Rp21.8 billion and cash used in financing activities of Rp23.0 billion. This was offset by increase in inventories of Rp49.6 billion from lower sales in 9M2018, increase in income tax recoverable of Rp9.3 billion and increase in trade and other receivables of Rp5.9 billion.

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Current liabilities

Current liabilities for the Group increased by Rp1.4 billion or 3%, from Rp51.1 billion as at 31 December 2017 to Rp52.5 billion as at 30 September 2018. This was mainly due to decrease in current income tax payable of Rp6.8 billion and payment of dividend payable to non-controlling interest of Rp4.2 billion.

Non-current liabilities

Non-current liabilities for the Group decreased by Rp8.6 billion or 18% from Rp47.5 billion as at 31 December 2017 to Rp38.9 billion as at 30 September 2018, mainly due to decrease in provision for post-employment benefits of Rp10.6 billion and offset by increase in deferred tax liabilities of Rp2.1 billion.

Accumulated losses

The accumulated losses of Rp138.0 billion was mainly contributed by the accumulated losses of Rp117.8 billion brought forward from FY2017 and dividend paid to owners of the parent of Rp20.5 billion in 9M2018, offset by the net profit attributable to owners of the parent of Rp0.3 billion in 9M2018.

Review of Consolidated Cash Flows

Net cash used in operating activities of Rp50.3 billion in 9M2018, compared to net cash generated from operating activities of Rp87.0 billion in 9M2017, was mainly due to the decrease in operating profit in 9M2018 and increase in inventories of Rp49.6 billion in 9M2018.

Net cash used in investing activities of Rp21.8 billion in 9M2018 was mainly due to capital expenditure on bearer plants of Rp10.6 billion and purchases of property, plant and equipment of Rp11.4 billion in 9M2018.

Net cash used in financing activities of Rp23.0 billion in 9M2018 mainly due to dividend paid to owners of the parent of Rp20.5 billion, dividend paid to non-controlling interest of Rp4.2 billion, and buyback of Rp0.6 billion of the Company's shares to be held as treasury shares, offset by capital injection from non-controlling interest of subsidiary of Rp2.5 billion.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

CPO prices are expected to remain within the current price range in the short term, given the supply situation and the uncertainty in the global economy and abnormal weather's affect on market dynamics. However, the demand for palm oil is expected to be well supported in view of rising food requirements from China, India, Indonesia and emerging markets, as well as demand from the biofuel, oleochemicals and compound feed industries. Indonesia's recent implementation of the mandatory use of the expanded B20 biodiesel program, should increase the demand of CPO in the near future.

In view of the current low CPO price, the Group will speed up the replacement of older palm trees with newer breed of higher-yielding palm trees. The management expects to see higher yield per hectare when the replanted palm trees reach maturity. This together with the management continuous effort to increase productivity, should result in a positive sustainable future for the Group.

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11. Dividend

(a) Current Financial Period Reported on Any dividend to be declared for the current financial period reported on?

None.

(b) Corresponding Period of the Immediately Preceding Financial Year

None.

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12. If no dividend has been declared, a statement to that effect.

No dividend has been declared for the quarter ended 30 September 2018.

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

Name of interested person	Aggregate value of all interested person transactions during the period under review (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920) (Rp' million)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000) (Rp' million)
	9M2018	9M2018
PT Bumiraya Utama Lines	754	NIL*
PT Cemaru Lestari	NIL	NIL*

^{*}The Group has not obtained a general mandate from shareholders for Interested Person Transactions.

14. Negative confirmation pursuant to Rule 705(5)

The Directors of the Company do hereby confirm that to the best of their knowledge, nothing has come to their attention which would render the unaudited financial statements for the financial period from 1 January 2018 to 30 September 2018 to be false or misleading in any material aspects.

15. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720 (1).

The Company confirmed that the Company has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720 (1).

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15. Update of the utilization of the Initial Public Offering ("IPO") proceeds of S\$50.6 million

As at 30 September 2018, the use of net proceeds from the IPO are as follows:

Use of net proceeds	Amount allocated (S\$' million)	Amount utilised (S\$' million)	Balance (S\$' million)
Development of existing uncultivated land banks into oil palm plantations	15.61	13.34(1)	2.27
Acquisition of other oil palm plantations and land banks	15.00	1.12(2)	13.88(3)
Repayment of the loans to PT Bank CIMB Niaga Tbk			
("Bank Niaga)	5.00	5.00	-
Construction of the co-composting plant	2.00	1.49	0.51
Working capital	9.50	9.50	-
Invitation expenses	3.49	3.49	-
Total	50.60	33.94	16.66

As at 30 September 2018, the use of net proceeds from the IPO for working capital are as follows:

	Indonesia Office (S\$' million)	Singapore Office (S\$' million)	Amount utilised (S\$' million)
Plantation & Mill Expenses	1.26	-	1.26
Purchase of FFB	1.76	-	1.76
Transport & Freight	0.36	-	0.36
Fertilizers	1.57	-	1.57
Purchase Fuel	0.35	-	0.35
Suppliers	0.65	-	0.65
Administration Expenses	0.49	1.00	1.49
Bank Interest	0.11	-	0.11
Leasing	0.09	-	0.09
Tax Payment	1.86	-	1.86
Total	8.50	1.00	9.50

Notes:

- (1) Out of the S\$13.34 million utilized for the development of existing uncultivated land banks into oil palm plantations, approximately S\$11.12 million were used for land clearing and new planting purposes.
- (2) The S\$1.12 million utilized for the acquisition of other oil palm plantations and land banks are expenses of S\$0.46 million incurred for the land location permit for 7,170 hectares of land in Muara Lesan Village and Lesan Dayak Village, both located in Berau Regency, East Kalimantan and expenses of S\$0.66 million incurred for the land location permit for 6,546 hectares of land in sub-districts of Ngabang and Jelimpo, both located in Landak Regency, West Kalimantan.
- (3) The Company has the option to acquire PT Cemaru, an Indonesian-incorporated company which holds *Hak Guna Usaha* to approximately 6,429 ha of oil palm plantation land in the Landak Regency in West Kalimantan. The acquisition is subject to the fulfillment of conditions such as the conduct of legal and financial due diligence on PT Cemaru as well as approvals required by the Indonesian authorities.

BY ORDER OF THE BOARD

Dr Tan Hong Kiat @ Suparno Adijanto Executive Chairman & CEO

14 November 2018