



2025 Annual General Meeting 28 April 2025, 2.30 p.m.

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All measurements of floor area are defined herein as "Super Built-up Area" or "SBA", which is the sum of the floor area enclosed within the walls, the area occupied by the walls, and the common areas such as the lobbies, lift shafts, toilets and staircases of that property, and in respect of which rent is payable.

The Indian Rupee and Singapore Dollar are defined herein as "INR/₹" and "SGD/S\$" respectively.

Any discrepancy between individual amounts and total shown in this presentation is due to rounding.

CapitaLand India Trust (CLINT) Overview Largest India-focused Property Trust in Singapore with World-class Quality Assets **Portfolio Metrics** 21.9 7.1 6.0 million sq ft million sq ft million sq ft Completed Development Forward Floor Potential Purchases Floor Area Area Floor Area **Investment Metrics** МИМВА **6.2%**² CY6U **7.2%**¹ S\$1.4 billion HYDERABAD **Total Shareholder** Market Stock Dividend Capitalisation Yield Return Quote CHENNA 10 IT Parks

Note: Above as at 31 December 2024 unless otherwise stated

- 1. Trading yield based on FY 2024 DPU of 6.84 Singapore cents at closing price of S\$0.95 per unit as at 25 April 2025.
- 2. Source: Bloomberg. IPO to 31 December 2024.

BANGALORE

4 Industrial & Logistic Facilities

4 Data Centre Developments

FY 2024 Key Highlights



1. Excluding Logistics Park and acquisitions made in 2024.

2. Net gearing will be 36.6% if cash and cash equivalents are considered.

3. Platinum or Gold rating green certifications for business park portfolio.

Capital Management Highlights



All information as at 31 December 2024

1. Net gearing will be 36.6% if cash and cash equivalents are considered.

2. Gearing limit of 50%.

3. ICR assuming 10% increase in EBITDA and 100 bps increase in interest rate are 2.3 times. Note: CLINT has undrawn committed onshore and offshore facilities for additional financing flexibility

Sustainability Highlights

The first phase, with a capacity of 21 MW, commenced power generation in January 2024.

Contributed by employees of the Trustee-Manager.

Out of 43 REITs and Business Trusts.



CONSERVE IT

CapitaLand India Trust

3.

4. 5.

Macro Drivers Signal India's Growth Potential



Source: Capital Economics, Ministry of Finance, India

Impact of US Tariffs on India

India is currently **subjected to a 10% tariff** till 9 July on its goods exports to US¹ No tariffs are imposed on the service sector, including IT/ITES sectors Impact of US tariffs on Indian economy could be beneficial in the medium term

India did not retaliate and was among the first countries to hold bilateral trade talks

CLINT Portfolio

- US tariffs have minimal direct impact on service sector tenants
- Global economic uncertainty may slow service industry growth
- Leasing demand may be affected by cautious approach from MNCs

Short-term

- India's large domestic market is resilient to US demand fluctuations
- India's central bank has cut rates to 6% to boost economy
- India's GDP growth forecast:
 6.6 6.8% in 2025 2026

Medium-term

- India's large labour supply and stable politics make it an attractive relocation destination
- Firms from US-aligned countries may shift supply chains to India
- Contract manufacturing tenants likely to benefit from increased production

Source: Capital Economics

1. On 2 April 2025, the US government initially announced a reciprocal tariff rate of 26% to be imposed on Indian exports to the country.

Key Focus Areas in FY 2025

. Building on Strong FY 2024 Performance	
3	 Fresh income contributions from MTB 6 at ITPB and Tower 1, Navi Mumbai DC
Revenue	 Improve occupancy at aVance II, Pune and FTWZ, Panvel (Logistics Park)
Enhancement & Asset	 Improve space efficiency and tenant mix in the IT parks asset class
Recycling	 Recycle capital by strategic divestment of matured assets

Divest 33% stake in the DC portfolio to unlock ٠ value, reduce debt and cap-ex outlay

2. Unlocking Value via Prudent Capital Management





- Increase bond issuances to reduce interest costs further
- Minimise tax liabilities via onshoring debt and increasing tax shield benefits
- · Increase proportion of natural hedge to minimise impact of exchange rate fluctuations
- Make a case for non-applicability or reduced applicability of deferred tax liability under the current holding structure

3. Focusing on Core Micro-markets

4. Expanding Investor Base and Outreach



Investor Engagements

- Expand institutional investor outreach in new geographies and untapped markets
- Enhance connections with retail investors through targeted webinars, forums and events
- Increase online presence and broaden public reach through targeted collaborations with intermediaries

Investing in Core **Micro-markets**

- Plan an exit from matured assets in non-core locations
- · Focus on acquiring yield accretive assets in core micro-markets of growth via the forward purchase programme
- · Unlock value through re-development of existing older assets

CapitaLand India Trust





Thank you