

**TUAN SING HOLDINGS LIMITED**<br/>(Company Registration No. 196900130M)9 Oxley Rise #03-02 The Oxley Singapore 238697<br/>Tel: (65) 6223 7211Fax: (65) 6224 1085

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#### **UNAUDITED RESULTS FOR THE FIRST QUARTER ENDED 31 MARCH 2018**

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**Singapore, 27 April 2018** - The Directors of Tuan Sing Holdings Limited ("the Company") are pleased to announce the following unaudited results of the Group for the first quarter ended 31 March 2018.

This announcement and the accompanying PowerPoint presentation slides are also available at the Company's website: *http://www.tuansing.com*.

If you require any clarification on this announcement, please contact Chong Chou Yuen, Group CFO, at e-mail address: *chong\_chouyuen@tuansing.com*.

#### Important Notes on Forward-Looking Statements:

This announcement may contain forward-looking statements. Words such as 'expects', 'anticipates', 'intends' or the negative use of these terms and other similar expressions of future performance or results and their negatives are intended to identify such forward-looking statements. These forward-looking statements are based upon current expectations and assumptions regarding anticipated developments and other factors affecting the Group. They are not historical facts, nor are they guarantees of future performance or events.

These forward-looking statements involve assumptions, risks and uncertainties. The actual future performance or results may differ materially from those expressed or implied by these forward looking statements as a result of various important factors. These factors include but are not limited to, economic, political and social conditions in the geographic markets where the Group operates, interest rate and foreign currency exchange rate movements, cost of capital and availability of capital, competition from other companies and venues for sales / manufacturing / distribution of goods and services, shift in demands, customers and partners, and changes in operating costs. Further details of potential risks and uncertainties affecting the Group are discussed in the "BUSINESS DYNAMIC AND RISK FACTORS STATEMENT" section of this announcement. Unpredictable or unknown factors not discussed in this announcement could also have material adverse effects on forward-looking statements.

Readers are cautioned not to place undue reliance on these forward-looking statements which speak only as of the date of this announcement. Except as required by any applicable law or regulation, the Group expressly disclaims any obligation or undertaking to release publicly any updates or revision to any forward-looking statements contained herein to reflect any change in the Group's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

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## 1. CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

		Group				
	_	First Q				
		31.03.18	31.03.17	+/(		
	Note	\$'000	\$'000	9		
			(Restated*)			
Revenue	(a)	76,470	74,796	:		
Cost of sales	_	(59,881)	(59,432)			
Gross profit		16,589	15,364			
Other operating income	(b)	5,681	511	101		
Distribution costs	(c)	(557)	(1,227)	(5		
Administrative expenses	(d)	(6,202)	(5,666)			
Other operating expenses	(b)	(1,035)	(1,232)	(1		
Share of results of an equity accounted investee	(e)	4,172	3,603	1		
Interest income	(f)	1,143	1,031	1		
Finance costs	(g)	(10,127)	(6,102)	6		
Profit before tax and fair value adjustments		9,664	6,282	5		
Fair value adjustments	(h)	(67)	15	n		
Profit before tax		9,597	6,297	5.		
Income tax expenses	(j)	(1,423)	(1,044)	3		
Profit for the period	=	8,174	5,253	5		
OTHER COMPREHENSIVE LOSS						
Items that may be reclassified subsequently to profit or loss						
Exchange differences on translation of foreign operations	(1-)	(3 720)	(6,029)	(2)		
Share of other comprehensive (loss) / income of an equity	(k)	(3,720)	(0,029)	(3		
accounted investee	(k)	(2,278)	4,442	n		
Cash flow hedges	(k)	86	130	(3		
Income tax relating to components of other comprehensive income / (loss) that may be reclassified subsequently		22	(39)	n		
Other comprehensive loss, net of tax	-	(5,890)	(1,496)	294		
-	_					
Total comprehensive income for the period	-	2,284	3,757	(3		
<u>Profit attributable to:</u>						
Owners of the Company		8,159	5,317	5.		
Non-controlling interests		15	(64)	n		
	-	8,174	5,253	5		
Total comprehensive income attributable to:						
Owners of the Company		2,450	4,042	(3		
Non-controlling interests		(166)	(285)	(3		
	-	2,284	3,757	(3		
	_					
Basic and diluted earnings per share (in cents)			0.1			
Excluding fair value adjustments	(m) _	0.7	0.4			
Including fair value adjustments	<sup>(m)</sup> =	0.7	0.4			
Return on shareholders' funds ^	_	3.3%	2.3%			

^ Return on shareholders' funds = net profit attributable to shareholders / average shareholders' funds over the year

\* The 2017 comparatives are restated as the Group has adopted a new Singapore financial reporting framework, Singapore Financial Reporting Standards (International) ("SFRS(I)") for annual periods beginning on or after 1 January 2018.

Profit has been arrived at after crediting / (charging) the following:

	Group First Quarter		
Depreciation of property, plant and equipment [included in cost of sales, distribution costs, administrative expenses]	Note	31.03.18 \$'000 (2,204)	<b>31.03.17</b> <b>\$'000</b> (Restated) (2,184)
Allowance for doubtful trade and other receivables, net [included in other operating income / (expenses)]	(b)	(301)	(17)
Net gain on disposal of a subsidiary [included in other operating income]	(b)	3,940	-
Foreign exchange gain / (loss), net [included in other operating income / (expenses)]	(b)	343	(557)
Write-back of allowance / (allowance) for diminution in value for development properties, net [included in cost of sales and other operating expenses]		319	(361)

#### **Explanatory notes**

a) Group revenue in 1Q2018 was \$76.5 million, an increase of 2% as compared to the corresponding period last year. The increase was mainly attributable to higher revenue recorded in Industrial Services segment, partially offset by lower revenue from development properties.

The consolidated revenue did not include those of Gul Technologies Singapore Pte. Ltd. ("GulTech") and Pan-West (Private) Limited ("Pan-West") as their results are equity accounted for. Had their revenues been included, the Group's total revenue would have been \$185.4 million for 1Q2018 as compared to \$169.7 million in 1Q2017.

Detailed analysis of Group revenue is set out in Items 14 and 15.

(b) The increase in other operating income in 1Q2018 of \$5.7 million over 1Q2017 was attributable to i) a net gain of \$3.9 million on disposal of a subsidiary in China, ii) a \$0.5 million reversal of a provision for structure removal cost no longer required and iii) higher gain on foreign exchange of \$0.8 million.

The decrease in other operating expenses in 1Q2018 was due mainly to a decrease in allowance for diminution in value for development properties of \$0.4 million but offset by an increase in allowance for doubtful trade and other receivables of \$0.3 million.

- (c) The decrease in distribution costs for 1Q2018 was due mainly to i) lower commission and promotional expenses in the residential projects and ii) lower manpower cost from Industrial Services segment because of the discontinuation of the tyre distribution unit in December 2017.
- (d) The administrative expenses of \$6.2 million for 1Q2018 was higher than in 1Q2017 mainly because of higher manpower cost and additional legal fee relating to the termination of the previous main contractor for Seletar Park Residence.
- (e) This line reflected solely share of results of the 44.5%-owned GulTech. The Group has ceased recognising Pan-West's losses after the Group's share of Pan-West's accumulated losses exceeded the Group's cost of investment.
- (f) The increase in interest income for 1Q2018 was due mainly to higher interest income from fixed

deposits.

(g) The increase in finance costs for 1Q2018 was due mainly to loans taken up for the acquisition of 896 Dunearn Road including the issuance of the MTN Series II Term Notes of S\$150 million since June 2017. Interest cost capitalised was also higher reflecting higher amounts capitalised for both Jalan Remaja residential project and for 18 Robinson.

	Group First Quarter		
	31.03.18         31.03.17           \$'000         \$'000		
Finance costs			
Interest expense on loans and borrowings	11,480	6,986	
Amortisation of capitalised finance costs	493	322	
	11,973	7,308	
Less: Amounts capitalised as cost of properties	(1,846)	(1,206)	
	10,127	6,102	

- (h) Fair value adjustments arose solely from GulTech's foreign exchange forward contracts. These mark-to-market fair value adjustments are unrealised and may not necessarily recur in the future. Hence they are separately disclosed so as to provide a better understanding of the underlying profit attributable to shareholders.
- (j) Taxation charges were arrived at based on the statutory tax rates of the respective countries in which the Group operates and took into account non-deductible expenses and temporary differences. Included therein was deferred tax provision arising from a change in the fair value of net assets of Grand Hotel Group ("GHG") as compared to the tax-cost base of the securities in GHG. Overall, income tax increased for 1Q2018 because of higher taxable income from the Property segment in Singapore and Hotels Investment segment in Australia.

	Group First Quarter		
	31.03.18         31.03.17           \$'000         \$'000		
Income tax expenses			
Current income tax			
- Singapore	19	(57)	
- Foreign	317	413	
- Over provision in prior years		(55)	
	336	301	
Withholding tax expense	12	10	
Deferred tax	1,075	733	
	1,423	1,044	

(k) The foreign currency translation loss for 1Q2018 was mainly attributable to the depreciation of United States Dollar ("USD") and Australian Dollar ("AUD") against Singapore Dollar ("SGD") in translating the balance sheets of foreign currency denominated subsidiaries.

The share of other comprehensive loss or income was related to the Group's share of GulTech's foreign currency translation loss as USD depreciated against SGD.

Cash flow hedges represented the effective portion of changes in the fair value of AUD interest rate swap contracts. These contracts had already expired on 2 January 2018.

# (m) Analysis of the Group's profit before and after fair value adjustments is shown below:

	Group				Group	
	Fi	rst Quarter 20	18	Fi	rst Quarter 20	17
	Before Fair Value			Before Fair Value	Fair Value	After Fair Value
	Adjustments	Adjustments	Adjustments	Adjustments	Adjustments	Adjustments
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
				(Restated)		(Restated)
Profit before tax	9,664	(67)	9,597	6,282	15	6,297
Income tax expenses	(1,423)	-	(1,423)	(1,044)	-	(1,044)
Profit after tax	8,241	(67)	8,174	5,238	15	5,253
Less:						
Non-controlling interests	(15)	-	(15)	64	-	64
Profit attributable to owners						
of the Company	8,226	(67)	8,159	5,302	15	5,317
Basic and diluted earnings						
per share (in cents)	0.7	@	0.7	0.4	@	0.4
@ Loop them 0.1 count						

@ Less than 0.1 cent

## 2. STATEMENTS OF FINANCIAL POSITION

	_	Group		· · · · · · · · · · · · · · · · · · ·			Comp	
		31.03.18	31.12.17	01.01.17	31.03.18	31.12.17		
	Note	\$'000	\$'000	\$'000	\$'000	\$'000		
ASSETS			(Restated*)	(Restated*)				
Current assets				1 (2 (0))				
Cash and bank balances	(n)	221,141	216,843	163,688	75,323	88,737		
Trade and other receivables	(p)	75,399	94,114	159,130	12,218	12,162		
Amounts due from subsidiaries	(aa)	-	-	-	377,441	354,851		
Inventories	(q)	2,889	2,905	3,564	-	-		
Development properties Total current assets	(r)	<u>173,405</u> 472,834	<u>188,308</u> 502,170	<u>183,232</u> 509,614	464,982	455,750		
Total current assets		472,034	502,170		404,982	455,750		
Non-current assets								
Property, plant and equipment	(s)	439,931	446,749	422,506	-			
Investment properties	(t)	1,613,261	1,592,687	1,108,652	498	498		
Investments in subsidiaries	(aa)	-	-	-	695,685	695,647		
Investments in equity accounted investees	(u)	95,012	93,185	83,579	-			
Deferred tax assets	(z)	2,224	2,253	2,286	-	-		
Trade and other receivables	(p)	5,084	5,057	-				
Other non-current assets		12	12	11	-			
Total non-current assets	_	2,155,524	2,139,943	1,617,034	696,183	696,145		
Total assets	_	2,628,358	2,642,113	2,126,648	1,161,165	1,151,895		
LIABILITIES AND EQUITY Current liabilities								
	()	(12 262	279.042	2.400				
Loans and borrowings	(w)	642,262	278,943	3,406	-	20.15		
Trade and other payables Amounts due to subsidiaries	(y)	108,228	121,917	112,333	21,327	20,153 309,729		
Derivative financial instruments	(1-)	-	- 87	-	305,167	509,725		
	(k)	- 12,643	13,523	22,290	- 80	84		
Income tax payable Total current liabilities	-	763,133	414,470	138,029	326,574	329,966		
		705,155		150,022	520,574	527,700		
Non-current liabilities								
Loans and borrowings	(w)	814,011	1,179,177	1,017,387	228,540	228,364		
Derivative financial instruments	(k)	-	-	1,019	-			
Deferred tax liabilities	(z)	48,254	47,784	35,730	-			
Other non-current liabilities	_	457	463	462	-			
Total non-current liabilities	_	862,722	1,227,424	1,054,598	228,540	228,364		
Conital reserves and non-controlling interests								
Capital, reserves and non-controlling interests Share capital		172,514	172,514	171,306	172,514	172,514		
Reserves	(ab)	819,528	817,078	751,681	433,537	421,051		
Equity attributable to owners of the Company	()	992,042	989,592	922,987	606,051	593,565		
Non-controlling interests		10,461	10,627	11,034	• • • • •			
Total equity	_	1,002,503	1,000,219	934.021	606.051	593,565		
Total liabilities and equity	_	2,628,358	2,642,113	2,126,648	1,161,165	1,151,895		
Working capital #	_	(290,299)	87,700	371,585				
0	_	<u> </u>		. ,				
Total borrowings	(w)	1,456,273	1,458,120	1,020,793				
Gross gearing (times) ^	_	1.45	1.46	1.09				
Net borrowings ^^		1 235 122	1,241,277	857,105				
Net gearing (times) ^		1,235,132						
net gearing (unites)	_	1.23	1.24	0.92				
Net asset value per share (in cents)	_	83.6	83.4	78.0				

# Working capital = total current assets - total current liabilities

^ Gross gearing = total borrowings / total equity; Net gearing = net borrowings / total equity

 $^{\wedge}$  Net borrowings = total borrowings - cash and bank balances

\* The 2017 comparatives are restated as the Group has adopted a new Singapore financial reporting framework, Singapore Financial Reporting Standards (International) ("SFRS(I)") for annual periods beginning on or after 1 January 2018.

#### **Explanatory notes**

(n) Cash and bank balances held by the Group were \$221.1 million (31 December 2017: \$216.8 million), analysed as below. Certain amounts therein were held by banks as security for credit facilities [refer to Item 4 note (ac)]. Withdrawals of amounts held under Project Accounts of development properties are restricted to payments for expenditure incurred on development properties as regulated under the provisions in the Housing Developers (Project Account) Rules in Singapore.

	Group		Company		
	31.03.18 \$'000	31.12.17 \$'000	01.01.17 \$'000	31.03.18 \$'000	31.12.17 \$'000
Cash and bank balances					
Cash at banks and on hand	103,782	62,380	39,271	37,973	13,787
Fixed deposits	115,318	151,673	117,323	37,350	74,950
Amounts held under the Housing Developers					
(Project Account) Rules	2,041	2,790	7,094	-	-
	221,141	216,843	163,688	75,323	88,737

- (p) The decrease in trade and other receivables was mainly due to i) reversal of land deposit for Jiaozhou, China of \$4.9 million after obtaining the land title deed in January 2018. The company holding the land was subsequently disposed of; ii) lower level of sales activities from Singapore Residential Property; and iii) the decrease in advances to suppliers and the timing in collections from customers in Industrial Services segment.
- (q) The inventories as at 31 March 2018 were comparable to 31 December 2017.
- (r) Development properties, comprising properties in the course of development, land held for future development and completed properties held for sale, are analysed in the table below.

		Group			
	31.03.18	31.12.17	01.01.17		
	\$'000	\$'000	\$'000		
		(Restated)	(Restated)		
Development properties					
Land cost	118,599	128,508	79,728		
Development costs incurred	9,463	8,862	979		
Interest and others	3,857	4,396	1,484		
	131,919	141,766	82,191		
Add: Attributable profit	1,461	732	-		
Less: Progress billings received and receivable	(4,942)	(2,791)	-		
Less: Allowance for diminution in value	(7,353)	(7,236)	(7,378)		
Properties in the course of development	121,085	132,471	74,813		
Completed properties held for sale	54,903	58,739	113,105		
Less: Allowance for diminution in value	(2,583)	(2,902)	(4,686)		
Completed properties held for sale	52,320	55,837	108,419		
Total Development Properties	173,405	188,308	183,232		
Represented by:					
Properties in the course of development in Singapore	113,732	113,379	56,166		
Land held for future development in China	7,353	7,236	18,647		
Land held for sale in China		11,856	-		
Completed properties held for sale in Singapore	48,176	51,793	104,310		
Completed properties held for sale in China	4,144	4,044	4,109		
	173,405	188,308	183,232		

- (s) Property, plant and equipment are mainly from hotel properties in Australia. The decrease was mainly caused by foreign currency translation loss as a result of the depreciation of AUD and depreciation charges.
- (t) The increase in the carrying amount of the investment properties was mainly driven by the redevelopment costs and interest expenses capitalised under 18 Robinson. There was no fair value adjustment for the current period as the Group's practice is to revalue investment properties on an annual basis at year-end.

	Group			
	31.03.18	31.12.17	01.01.17	
	\$'000	\$'000	\$'000	
Investment properties				
Completed investment properties	1,103,950	1,106,736	711,698	
Construction of 18 Robinson	509,311	485,951	396,954	
	1,613,261	1,592,687	1,108,652	
Represented by:				
Singapore, completed investment properties	865,030	865,030	478,030	
Australia, completed investment properties	232,484	235,372	227,309	
China, completed investment properties	6,436	6,334	6,359	
Singapore, construction of 18 Robinson	509,311	485,951	396,954	
	1,613,261	1,592,687	1,108,652	

- (u) The increase in value reflected the Group's share of GulTech's year-to-date profit, net of the fair value loss and a translation loss as a result of the depreciation of USD which is the reporting currency of GulTech.
- (w) The Group's loans and borrowings, net of capitalised finance costs, stood at \$1,456.3 million (31 December 2017: \$1,458.1 million). The decrease was mainly due to a lower carrying value of AUD-denominated borrowing as a result of the depreciation of AUD. In the current quarter, AUD-denominated borrowing amounting to \$360.1 million had been reclassified as a current liability as it will mature in January 2019.

	Group			Company	
	31.03.18 \$'000	31.12.17 \$'000	01.01.17 \$'000	31.03.18 \$'000	31.12.17 \$'000
Current					
Bank loans	642,262	278,943	3,406		-
Non-current					
Bank loans	585,471	950,813	937,825	-	-
Notes issued under MTN Programme	228,540	228,364	79,562	228,540	228,364
	814,011	1,179,177	1,017,387	228,540	228,364
	1,456,273	1,458,120	1,020,793	228,540	228,364
Represented by:					
Interest-bearing liabilities	1,459,527	1,462,088	1,024,085	230,000	230,000
Capitalised finance costs	(3,254)	(3,968)	(3,292)	(1,460)	(1,636)
	1,456,273	1,458,120	1,020,793	228,540	228,364

- (y) The decrease in trade and other payables was caused by the timing of progress payment for 18 Robinson, payments to suppliers for rubber and coal deals in Industrial Services segment, and payment to the replaced main contractors for a final retention sum for Seletar Park Residence.
- (z) Deferred tax assets and liabilities are netted off when there is a legally enforceable right to offset and when the deferred income taxes relate to the same tax authority. Deferred tax liabilities arose largely from the recognition the Group's deferred tax liabilities arising from its interest in GHG.

#### TUAN SING HOLDINGS LIMITED UNAUDITED RESULTS FOR THE FIRST QUARTER ENDED 31 MARCH 2018

(aa) Investments in subsidiaries and amounts due from subsidiaries shown under the Company's statement of financial position are tested for impairment whenever there is any objective evidence or indication that these assets may be impaired or any indication that the previously impaired amounts had decreased or no longer existed. No impairment loss or write-back was recognised in profit or loss as a result of above assessment for the current quarter.

### (ab) Composition of reserves

31.12.17 \$'000
\$'000
-
-
101,264
-
101,264
319,787
421,051

Foreign currency translation account comprises foreign exchange differences arising from the translation of the financial statements of foreign operations whose functional currencies are different from the presentation currency of the Group, i.e. SGD; as well as from the translation of monetary items which form part of the Group's net investment in foreign operations at the end of the reporting period.

Asset revaluation reserve comprises net cumulative surpluses arising from the revaluation of property, plant and equipment which are held for the purpose of production or supply of goods and services.

Non-distributable capital reserves comprise mainly capital reduction reserve of the Company, share of reserve of an associate, GulTech and distribution reserve of GHG which is used to record the balance of amounts available for distribution as defined by the Trust Deed.

Cash flow hedging account represents the cumulative net change in fair value of the effective portion of the cash flow hedges.

Revenue reserve is used to record the balance of amounts available for distributions as defined by regulatory requirements. This is distributable to shareholders as dividend.

Movement in the Group's and the Company's reserves are set out in Item 5.

## 3. GROUP'S BORROWINGS AND DEBT SECURITIES

	Group			Company		
	31.03.18 \$'000	<b>31.12.17</b> <b>\$'000</b> (Restated)	01.01.17 \$'000 (Restated)	31.03.18 \$'000	31.12.17 \$'000	
Secured borrowings						
Amount repayable in one year or less, or on demand	642,262	278,943	3,406	-	-	
Amount repayable after one year	585,471	950,813	937,825	<u> </u>	-	
	1,227,733	1,229,756	941,231	-	-	
Unsecured borrowings						
Amount repayable after one year	228,540	228,364	79,562	228,540	228,364	
	1,456,273	1,458,120	1,020,793	228,540	228,364	

The Group's borrowings are secured except for the two series of notes issued under the MTN Programme [refer to below]. These secured borrowings are mainly for the financing of development and investment properties in Singapore and hotel and investment properties in Australia.

Approximately 84% (31 December 2017: 84%) of the Group's borrowings were on floating rates with various tenures, while the remaining 16% (31 December 2017: 16%) were on fixed rates. Singapore Dollar denominated borrowings represented approximately 75% (31 December 2017: 75%) of total borrowings; while the remaining were in AUD.

### MTN Programme

The Company has in place a S\$900 million MTN Programme under which it can issue notes in series or tranches and may be denominated in Singapore Dollar or other currency deemed appropriate at the time.

Series I of S\$80 million were issued on 14 October 2014. They are of five years duration, unsecured, bear a fixed interest rate of 4.50% per annum payable semi-annually in arrear and will mature on 14 October 2019. Series II of S\$150 million were issued on 5 June 2017. They are of three years duration, unsecured, bear a fixed interest rate of 6.00% per annum payable semi-annually in arrear and will mature on 5 June 2020.

#### **Details of any collateral**

As at 31 March 2018, the net book value of assets pledged or mortgaged to financial institutions was \$2,242.9 million (31 December 2017: \$2,229.8 million).

## 4. CONSOLIDATED STATEMENT OF CASH FLOWS

		Grou First Qu	-
	Note	31.03.18 \$'000	31.03.17 \$'000
			(Restated*)
OPERATING ACTIVITIES Profit before tax		9,597	6,297
		9,391	0,277
Adjustments for:			
Fair value loss / (gain)		67	(15)
Share of results of an equity accounted investee		(4,172)	(3,603)
(Write-back of allowance) / allowance for diminution in value for development properties, net		(319)	361
Depreciation of property, plant and equipment		2,204	2,184
Allowance for doubtful trade and other receivables, net		301	17
Gain on disposal of a subsidiary		(3,940)	-
Interest income		(1,143)	(1,031
Finance costs		10,127	6,102
Operating cash flows before movements in working capital		12,722	10,312
Development properties less progressive billings receivable		4,025	8,585
Inventories		77	(210
Trade and other receivables		15,301	(3,288
Trade and other payables		(17,216)	(12,433
Cash generated from operations		14,909	2,966
Interest received		218	523
Income tax paid		(1,574)	(1,186
Net cash from operating activities		13,553	2,303
INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(888)	(1,675
Proceeds from disposal of property, plant and equipment		5	(1,070
Additions to investment properties		(22,086)	(9,947
Option fee paid for purchase of land		(22,000)	(1,000
Proceeds from disposal of a subsidiary		15,967	(-,
Net cash used in investing activities		(7,002)	(12,622)
The cash used in investing activities		(7,002)	(12,022)
FINANCING ACTIVITIES			
Proceeds from loans and borrowings		2,798	5,968
Repayment of loans and borrowings		(757)	(11,940)
Interest paid		(4,487)	(6,226)
Bank deposits released as securities for bank facilities		628	1,698
Net cash used in financing activities		(1,818)	(10,500)
Natinguages / (decreases) in cash and cash againslants		4.722	(20.910)
Net increase / (decrease) in cash and cash equivalents		4,733	(20,819)
Cash and cash equivalents:			
At the beginning of the period		151,145	95,896
Foreign currency translation adjustments		(747)	(687)
At the end of the period	(ac)	155,131	74,390

\* The 2017 comparatives are restated as the Group has adopted a new Singapore financial reporting framework, Singapore Financial Reporting Standards (International) ("SFRS(I)") for annual periods beginning on or after 1 January 2018.

#### **Explanatory notes**

(ac) Cash and cash equivalents

As at 31 March 2018, fixed deposits and bank balances of \$66.0 million (31 March 2017: \$64.4 million) held by banks as security for credit facilities were excluded from the cash and cash equivalents.

	Grou	пр
	31.03.18 \$'000	<b>31.03.17</b> <b>\$'000</b> (Restated)
Cash and bank balances Less:	221,141	138,741
Encumbered fixed deposits and bank balances	(66,010)	(64,351)
Cash and cash equivalents per consolidated statement of cash flows	155,131	74,390

As at 31 March 2018, the Group had cash placed with banks in China amounting to \$94.6 million (31 March 2017: \$77.6 million); of which, \$64.9 million (31 March 2017: \$63.4 million) was pledged to a bank as security for banking facilities in Singapore. The repatriation of such cash into Singapore is subject to the Foreign Exchange Control Regulations in China.

## (ad) Free cash flow

	Gro First Q	1
	31.03.18 \$'000	<b>31.03.17</b> <b>\$'000</b> (Restated)
Net cash from operating activities	13,565	2,303
Net cash used in investing activities	(7,014)	(12,622)
Free cash in / (out) flow for the period ^	6,551	(10,319)
<sup>A</sup> Free cashflow = operating cash flow + investing cash flow		

Detailed analysis of Group's cash flow is set out in Item 14.

# 5. STATEMENTS OF CHANGES IN EQUITY

# The Group

	Share capital \$'000	Foreign currency translation account \$'000	Asset revaluation reserve \$'000	Other capital reserves \$'000	Revenue reserve \$'000	Attributable to owners of the <u>Company</u> \$'000	Non- controlling interests \$'000	Total equity \$'000
2018								
At 1 January 2018	172,514	(31,102)	130,112	150,662	563,463	985,649	10,628	996,277
Effects of adopting SFRS(I) 1 and SFRS(I) 15		64	3,644	-	235	3,943	(1)	3,942
At 1 January 2018 (Restated)	172,514	(31,038)	133,756	150,662	563,698	989,592	10,627	1,000,219
Total comprehensive income Profit for the year Other comprehensive income / (loss),	-	-	-	-	8,159	8,159	15	8,174
net of tax	-	(5,817)	-	108	-	(5,709)	(181)	(5,890)
Total	-	(5,817)	-	108	8,159	2,450	(166)	2,284
Transaction with owners, recognised directly in equity Transfer from revenue reserve to other capital reserves	-	-	-	1,338	(1,338)	-	-	
At 31 March 2018 (Restated)	172,514	(36,855)	133,756	152,108	570,519	992,042	10,461	1,002,503
2017								
At 1 January 2017	171,306	(16,151)	106,420	126,787	531,060	919,422	11,034	930,456
Effects of adopting SFRS(I) 1 and SFRS(I) 15		-	3,228	-	337	3,565	-	3,565
At 1 January 2017 (Restated)	171,306	(16,151)	109,648	126,787	531,397	922,987	11,034	934,021
Total comprehensive income Profit for the period Other comprehensive loss,	-	-	-	-	5,317	5,317	(64)	5,253
net of tax		(1,366)	-	91	-	(1,275)	(221)	(1,496)
Total	-	(1,366)	-	91	5,317	4,042	(285)	3,757
Transaction with owners, recognised directly in equity Transfer from revenue reserve to other capital reserves	-	-	-	709	(709)	-	-	-
At 31 March 2017 (Restated)	171,306	(17,517)	100 640	127,587	536,005	927,029	10,749	937,778
At 51 Mai (li 2017 (Restateu)	1/1,506	(17,517)	109,648	127,587	550,005	927,029	10,749	957,778

# The Company

2018	Share capital \$'000	Other capital <u>reserve</u> \$'000	Revenue reserve \$'000	Total equity \$'000
At 1 January 2018	172,514	101,264	319,787	593,565
Profit, representing total comprehensive income for the year		-	12,486	12,486
At 31 March 2018 (Restated)	172,514	101,264	332,273	606,051
2017				
At 1 January 2017	171,306	101,264	310,779	583,349
Profit, representing total comprehensive income for the year	-	-	28	28
At 31 March 2017 (Restated)	171,306	101,264	310,807	583,377

## 6. SHARE CAPITAL

#### Share Capital

Total number of issued shares as at 31 March 2018 was 1,186,992,780 ordinary shares (31 December 2017: 1,186,992,780 ordinary shares). On 2 April 2018, 100,000 ordinary shares were purchased under the "Share Purchase Mandate" and subsequently cancelled on the same day.

Save for the above, there has been no change in the Company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since 31 December 2017, being the end of the preceding period reported on. There were also no outstanding convertible securities for which shares might be issued.

#### **Treasury Shares**

The Company did not hold any treasury shares both on 31 March 2018 and 31 December 2017. As aforementioned, on 2 April 2018, the Company purchased from the market, 100,000 ordinary shares in the Company at an average price \$0.425 per share under the "Share Purchase Mandate". For FY2017, the Company purchased from the market, 50,000 ordinary shares in the Company at an average price \$0.465 per share under the "Share Purchase Mandate". All the shares purchased were cancelled.

#### 7. AUDIT

The financial statements have not been audited or reviewed by the Company's external auditors.

## 8. AUDITORS' REPORT

Not applicable.

#### 9. BASIS OF PREPARATION

The financial statements are prepared in accordance with the provisions of the Singapore Companies Act and the new Singapore financial framework, the Singapore Financial Reporting Standards (International) ("SFRS(I)"), that is identical to the International Financial Reporting Standards ("IFRS") for annual periods beginning on or after 1 January 2018.

#### **10. ACCOUNTING POLICIES**

Except as disclosed in Item 11 below, the Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period as compared with those of the audited financial statements for the financial year ended 31 December 2017.

## 11. CHANGES IN ACCOUNTING POLICIES

On 1 January 2018, the Group adopted all the new and revised SFRS(I) and interpretations of SFRS ("SFRS(I) INT") that are effective for annual period beginning on or after 1 January 2018. Changes to the Group's accounting policies have been made as required, in accordance with the respective SFRS(I) and SFRS(I) INT.

The adoption of these SFRS(I) and SFRS(I) INT does not result in changes to the Group's and the Company's accounting policies and has no material effect on the accounts reported for the current or prior financial periods except as disclosed below:

- SFRS(I) 1 First-time Adoption of Singapore Financial Reporting Standards (International)

- SFRS(I) 15 Revenue from Contracts with Customers (with clarifications issued)

## 12. EARNINGS PER ORDINARY SHARE

	Group First Quarter	
	31.03.18	<b>31.03.17</b> (Restated)
(a)Earnings per ordinary share based on the weighted average number of ordinary shares in issue (in cents):		(Restated)
Excluding fair value adjustments	0.7	0.4
Including fair value adjustments	0.7	0.4
Weighted average number of ordinary shares in issue (in millions)	1,187.0	1,182.8
(b) Earnings per ordinary share based on fully diluted basis (in cents)		
Excluding fair value adjustments	0.7	0.4
Including fair value adjustments	0.7	0.4
Adjusted weighted average number of ordinary shares (in millions)	1,187.0	1,182.8

Earnings per ordinary share = Profit attributable to owners of the Company / Weighted average number of shares

There was no outstanding dilutive potential ordinary share. Hence diluted earnings per ordinary share were the same as the earnings per ordinary share for the respective periods.

## 13. NET ASSET VALUE PER ORDINARY SHARE

		Group	Company		
	31.03.18	<b>31.12.17</b> (Restated)	<b>01.01.17</b> (Restated)	31.03.18	31.12.17
Net asset value per ordinary share (in cents)	83.6	83.4	78.0	51.1	50.0
Total number of issued shares (in millions)	1,187.0	1,187.0	1,182.8	1,187.0	1,187.0

Net asset value per ordinary share = Equity attributable to owners of the Company / Total number of issued shares

## **14. REVIEW OF GROUP PERFORMANCE**

### **Overview**

For the 1Q2018, the Group reported a 2% increase in revenue from \$74.8 million in 1Q2017 to \$76.5 million. This was attributable to higher revenue from the Industrial Services segment but was partially offset by lower sales of the residential development projects. A one-off \$3.9 million gain on divestment of a subsidiary in China increased net profit attributable to shareholders for 1Q2018 by 53% to \$8.2 million. Earnings per share increased to 0.7 cent for 1Q2018 as compared to 0.4 cent a year earlier and net asset value per share increased marginally, from 83.4 cents at 31 December 2017 to 83.6 cents as at 31 March 2018.

### **Financial Performance**

Administrative expenses were higher by 9% mainly because of higher manpower costs and additional legal fee provision relating to the termination of the previous main contractor for Seletar Park Residence. The decrease in distribution costs by 55% was due mainly to lower promotion expense in the residential projects and lower manpower costs from Industrial Services segment resulting from the divestment of the tyre distribution unit in December 2017.

The increment in other operating income was mainly attributable to a one-off \$3.9 million gain on divestment of a subsidiary in China and the decrease in other operating expenses was mainly attributable to a decrease in allowance for diminution in value for development properties as reported in Item 1 note (b).

The Group's share of results of its 44.5%-owned associate, GulTech, increased 16% to \$4.2 million in 1Q2018 from 1Q2017 as a result of higher contribution from all three plants.

Overall, the Group's profit after tax (inclusive of fair value adjustments) in 1Q2018 was \$8.2 million, an increase of 56% over 1Q2017.

### **Financial Position**

As at 31 March 2018, both the Group's total assets and total liabilities decreased marginally. Total assets decreased to \$2,628.4 million, from \$2,642.1 million at the previous year-end; whereas total liabilities decreased to \$1,625.9 million from \$1,641.9 million at the previous year. Accordingly, gross gearing improved slightly to 1.45 times from 1.46 times, and net gearing improved to 1.23 times from 1.24 times.

As at 31 March 2018, shareholders' fund stood at \$992.0 million, from \$989.6 million as at the previous year-end reflecting profit made in the quarter offset by foreign currency translation loss caused by the depreciation of USD and AUD against SGD.

The negative working capital as at 31 March 2018 of \$290.3 million was due to the reclassification to current liability of a bank loan amounting to \$360.1 million maturing in January 2019. The Group plans to rollover the loan before the end of the year.

## **Cash Flows**

During the quarter, net cash generated from operating activities of \$13.6 million was mainly from the sale of completed development properties.

Net cash used in investing activities was \$7.0 million which were inclusive of the construction payments for 18 Robinson of \$20.9 million but offset by the proceeds of \$16.0 million from the disposal of subsidiary in China.

Net cash of \$1.8 million was used in financing activities consisting mainly of interest payment of \$4.5 million offset by the net borrowings of \$2.7 million. For last year, net cash of \$10.5 million was used in financing activities consisting of net loan repayment of \$4.3 million and interest payment of \$6.2 million.

As a result of the aforementioned, cash and cash equivalents stood at \$155.1 million as at 31 March 2018. There was a free cash inflow of \$6.6 million as contrast to free cash outflow of \$10.3 million in the same period last year.

## **15. REVIEW OF SEGMENT PERFORMANCE**

### **Property**

As there were few remaining units in Sennett Residence and Cluny Park Residence and Kandis Residence not yet officially launched, property revenue for 1Q2018 decreased by 12% to \$17.2 million from \$19.5 million in the same period last year.

### **Hotels Investment**

For 1Q2018, Hotels Investment reported revenue of \$29.2 million (A\$28.1 million) as compared to \$29.6 million (A\$27.6 million) in the same period a year ago. Grand Hyatt Melbourne and Hyatt Regency Perth registered a combined 2% increase in RevPAR with higher occupancy rates. 1Q2018 net income increased by 1.5% to \$6.8 million (A\$6.6 million) from \$6.7 million (A\$6.3 million) in 1Q2017. As a result, profit after tax was \$2.2 million (A\$2.1 million); higher than the \$1.4 million (A\$1.3 million) reported last year.

### **Industrial Services**

For 1Q2018, Industrial Services reported higher revenue of \$30.4 million as compared to \$26.0 million the same period a year ago. It had higher activities from Commodities Trading despite the absence of activities from the tyre distribution. Industrial Services reported a marginal loss after tax of \$45,000.

#### **Other Investments**

For 1Q2018, GulTech reported revenue of \$106.9 million (US\$80.9 million), an increase of 15% from \$92.6 million (US\$65.2 million) in the previous corresponding quarter. All its three plants performed better than in the corresponding period.

GulTech reported net profit attributable to shareholders of \$9.6 million (US\$7.2 million) for 1Q2018, an increase of 19% from \$8.1 million (US\$5.7 million) in 1Q2017. This translated into an increase in the Group's share of net profit (including fair value adjustment) of \$4.1 million as compared to \$3.6 million in the same quarter last year.

## **16. VARIANCE FROM PROSPECT STATEMENT**

Not applicable.

## **17. OUTLOOK**

In 2018, Singapore's residential property sector is expecting a moderate increase in price and volume. As at 31 March 2018, the Group has sold most of its completed units. The Group will now focus on two new projects, namely, Kandis Residence and Remaja project as well as the repositioning of the property at 896 Dunearn Road.

The completion of 18 Robinson before the end of 2018 will enable the Group to realise a material developer's profit. Rental of the new building will also provide a steady stream of recurring income to the Group thereafter.

Written Planning Approval has been obtained from the City of Perth for the Asset Enhancement Initiative in respect of Hyatt Centre and development of Lot 11, one of the two vacant plots. The Group planned to commence the enhancement work in the last quarter of 2018. When completed, it would be a significant commercial and retail hub in Perth.

Subject to the relevant authorities' approval, the Group plans to launch the Batam Marina City's initial phase of the integrated township development comprising condotels, retail outlets, food & beverage and entertainment spaces by end 2018.

The Group will continue to explore acquisitions of well-located sites for residential and commercial development properties in Singapore, Australia, Indonesia, China and elsewhere.

Barring unforeseen circumstances, the Group will be profitable for the year 2018.

## **18. BUSINESS DYNAMIC AND RISK FACTORS STATEMENT**

We list below key risks that have been identified. There may be other risks which are unknown to the Group. We have also taken mitigating actions that we believe could help us to manage these risks. However, we may not always be successful in deploying all of these mitigating actions. In that event, our cash flow, operating results, financial position, business and reputation could be adversely affected.

The Group acknowledges that it is necessary to take certain risks in order to remain in the business. However, such risks taking should be within its risks appetite and strategy after considering the economic and regulatory environments that the Group is operating in.

After making due inquiry, the Group is satisfied that there were no risks that could affect its ability to continue as a going concern within the next 12 months.

#### Business & Strategic Risk

- The Group may not be able to successfully implement its business strategy due to limited opportunities, foreign ownership restrictions, government policies, political consideration or specific preference of sellers
- The Group's operations are subject to country-specific risks be they political, regulatory, economic
  or currency particularly when it ventures into neighbouring country
- Industries that the Group operates in are highly competitive. The increasing competition could adversely affect the business and financial position of the Group
- The Group's development property business inherently has long gestation period and is subject to
  execution risks during which government policy changes could have substantial effect on the success
  of a project
- The Group's property and hotels investment businesses are capital intensive and rely on the availability of sizable external funding below the breakeven rate of the businesses
- The Group may face reputation risk arising from negative publicity over adverse happenings or events
- The Group is facing increasing expectations on good corporate governance and social responsibility obligations

#### Financial Risk

- The Group is exposed to the increasing volatility in interest rates, foreign exchange and equity rate of returns
- The Group is exposed to the inherent risks of using financial derivatives to counter volatility in interest rates and foreign exchange
- The Group is exposed to liquidity risks arising from external borrowings
- The Group is exposed to risk of regulatory bodies' monetary policy changes which may render its capital structure ineffective or inefficient
- The Group faces credit risks when counterparties default on their contractual obligations thereby resulting in financial loss to the Group
- The Group is subject to tax exposure in foreign jurisdictions in which the tax regulations are complex, less explicit or subject to changes at short notice
- The Group's investment value may fluctuate due to changes in the economic conditions

#### **Operational Risk**

- The Group is exposed to alliance risk due to possible conflict of interests between the Group and its business associates or joint venture partners
- The property business relies heavily on third-party contractors whose services may fall short of the quality and timeliness the Group requires, given the prevailing tight labour market in Singapore
- The Group's hotels investment is also subject to technology disruption including attendant cyber security risks
- The Group is exposed to inefficient operations that it does not discover in time
- With increasing concern from the community on climatic and environmental issues, the Group's exposure to such risk is increasing
- Unexpected loss of key personnel or a failure in the execution of succession plans may jeopardise the successful implementation of business plans
- The Group is exposed to vendors whose services in terms of quality and timeliness are not satisfactory
- The Group is exposed to work health and safety risks arising from occurrence of incidents in carrying out a process or pandemic beyond the control of the Group
- The Group is exposed to personal data protection risk in relating to the Personal Data Protection Act 2012 in Singapore and the Privacy Act in Australia
- Not all facets of the Group's operations are insurable or at an acceptable premium

### Compliance Risk

- The Group may be held responsible for non-compliance in countries where laws, regulations, rules, practices or ethical standards are less explicit or different from those in Singapore
- Rapid changes in laws, regulations, rules and practices where the Group operates have created an increasingly more complex environment for compliance
- The Group is exposed to the risk of inappropriate or inadequate documentation of contractual relationships with third parties
- The Group's internal control systems and related framework may not be kept up-to-date in this dynamic business environment and any non-observance by business units may not be discovered in time

## **19. DIVIDEND**

(a) Current financial period reported on

No dividend has been recommended or declared for 1Q2018.

(b) Corresponding period of the immediately preceding financial year

No dividend was declared for 1Q2017, being the corresponding period of the immediately preceding year.

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

## 20. SEGMENTAL ANALYSIS

#### Products and services from which reportable segments derive their revenue

For management purpose, the Group is organised into strategic business units based on their products and services. The Group's principal business operating units, during and at the end of the reporting period, are Property, Hotels Investment, Industrial Services and Other Investments. Accordingly, the Group's reportable operating segments under SFRS(I) 108 are as follows:

Segment	Principal activities
Property	Development of properties for sale, property investment and provision of property management services in Singapore, Australia and China.
Hotels Investment	Investment in hotels in Australia.
Industrial Services	Trading and marketing of industrial commodities as well as manufacturing of polypropylene woven bags in Malaysia.
Other Investments	Investment in GulTech, a printed circuit boards manufacturer with plants in China.
Corporate and Others	Provision of corporate-level services.

Segment revenue represents revenue generated from external and internal customers. Segment profit represents the profit earned by each segment after allocation of central administrative costs and finance costs. This is the measure reported to the chief operating decision maker for the purpose of resource allocation and assessment of segment performance.

Management monitors the operating results of each of its business unit for the purpose of making decisions on resource allocation and performance assessment. Corporate and Others are managed on a group basis and are not allocated to operating segments. Segment assets and liabilities are presented net of inter-segment balances. Inter-segment pricing is determined on arm's length basis.

Information regarding each of the Group's reportable segments is presented below.

## Segment revenues and results

	Property \$'000	Hotels Investment \$'000	Industrial Services \$'000	Other Investments <sup>1</sup> \$'000	Corporate and Others <sup>2</sup> \$'000	Inter- Segment Eliminations \$'000	Total Consolidated \$'000
1Q2018							
Revenue							
External revenue	16,892	29,111	30,422	-	45	-	76,470
Inter-segment revenue	286	95	-	-	17,269	(17,650)	-
	17,178	29,206	30,422	-	17,314	(17,650)	76,470
Results							
Gross profit	9,178	6,809	624	-	15,241	(15,263)	16,589
Other operating income	4,380	494	56	_	755	(10,200)	5,681
Distribution costs	(474)		(83)	_	-	-	(557)
Administrative expenses	(1,421)	(3,007)	(806)	_	(514)	(454)	(6,202)
Other operating expenses	(392)	(12)	(47)	_	(584)	-	(1,035)
Share of results	(0)2)	(1-)	()		(001)		(1,000)
of an equity accounted investee	-	-	-	4,172	-	-	4,172
Interest income	1,163	7	253		176	(456)	1,143
Finance costs	(5,062)	(1,781)	-	-	(3,740)	456	(10,127)
Profit before tax and							
fair value adjustments	7,372	2,510	(3)	4,172	11,334	(15,721)	9,664
Fair value adjustments	-	-	-	(67)	-	-	(67)
Profit before tax	7,372	2,510	(3)	4,105	11,334	(15,721)	9,597
Income tax expenses	(13)	(317)	(42)	_	(1,051)	-	(1,423)
Profit for the year	7,359	2,193	(45)	4,105	10,283		
I folit for the year	7,359	2,195	(45)	4,105	10,285	(15,721)	8,174
Profit attributable to:							
Owners of the Company	7,359	2,193	(60)	4,105	10,283	(15,721)	8,159
Non-controlling interests	-	-	15	-	-	-	15
Profit for the year	7,359	2,193	(45)	4,105	10,283	(15,721)	8,174
1Q2017 (Restated)							
Revenue							
External revenue	19,214	29,515	26,023	-	44	-	74,796
							1 1,7 9 0
			-	-	2.160	(2.504)	-
Inter-segment revenue	240 19,454	104 29,619		-	2,160 2,204	(2,504) (2,504)	- 74,796
Inter-segment revenue	240	104	-				- 74,796
Inter-segment revenue Results	240 19,454	104 29,619	26,023		2,204	(2,504)	
Inter-segment revenue <b>Results</b> Gross profit	240 19,454 7,591	104 29,619 6,812	26,023		2,204 443	(2,504)	15,364
Inter-segment revenue <b>Results</b> Gross profit Other operating income	240 19,454 7,591 94	104 29,619	26,023 940 144		2,204 443 277	(2,504)	15,364 511
Inter-segment revenue <b>Results</b> Gross profit Other operating income Distribution costs	240 19,454 7,591 94 (617)	104 29,619 6,812 - -	26,023 940 144 (610)		2,204 443 277 -	(2,504) (422) (4)	15,364 511 (1,227)
Inter-segment revenue <b>Results</b> Gross profit Other operating income Distribution costs Administrative expenses	240 19,454 7,591 94 (617) (942)	104 29,619 6,812	26,023 940 144 (610) (912)		2,204 443 277 - (497)	(2,504) (422) (4) - (258)	15,364 511 (1,227) (5,666)
Inter-segment revenue <b>Results</b> Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses	240 19,454 7,591 94 (617)	104 29,619 6,812 - -	26,023 940 144 (610)		2,204 443 277 -	(2,504) (422) (4)	15,364 511 (1,227)
Inter-segment revenue <b>Results</b> Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Share of results	240 19,454 7,591 94 (617) (942) (455)	104 29,619 6,812 - -	26,023 940 144 (610) (912) (252)	- - - - -	2,204 443 277 - (497) (525)	(2,504) (422) (4) - (258) -	15,364 511 (1,227) (5,666) (1,232)
Inter-segment revenue <b>Results</b> Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Share of results of an equity accounted investee	240 19,454 7,591 94 (617) (942) (455)	104 29,619 6,812 - -	26,023 940 144 (610) (912) (252)	- - - - 3,603	2,204 443 277 - (497) (525) -	(2,504) (422) (4) - (258) -	15,364 511 (1,227) (5,666) (1,232) 3,603
Inter-segment revenue <b>Results</b> Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Share of results of an equity accounted investee Interest income	240 19,454 7,591 94 (617) (942) (455) - 1,051	104 29,619 6,812 - (3,057) - - -	26,023 940 144 (610) (912) (252) - 329	- - - - 3,603 -	2,204 443 277 - (497) (525) - 1,285	(2,504) (422) (4) - (258) - (1,634)	15,364 511 (1,227) (5,666) (1,232) 3,603 1,031
Inter-segment revenue <b>Results</b> Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Share of results of an equity accounted investee Interest income Finance costs	240 19,454 7,591 94 (617) (942) (455)	104 29,619 6,812 - -	26,023 940 144 (610) (912) (252)	- - - - 3,603	2,204 443 277 - (497) (525) -	(2,504) (422) (4) - (258) -	15,364 511 (1,227) (5,666) (1,232) 3,603 1,031
Inter-segment revenue Results Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Share of results of an equity accounted investee Interest income Finance costs Profit before tax and	240 19,454 7,591 94 (617) (942) (455) - 1,051 (3,216)	104 29,619 6,812 - (3,057) - - (1,960)	26,023 940 144 (610) (912) (252) - 329 -	- - - 3,603 -	2,204 443 277 - (497) (525) - 1,285 (2,560)	(2,504) (422) (4) - (258) - (1,634) 1,634	15,364 511 (1,227) (5,666) (1,232) 3,603 1,031 (6,102)
Inter-segment revenue Results Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Share of results of an equity accounted investee Interest income Finance costs Profit before tax and fair value adjustments	240 19,454 7,591 94 (617) (942) (455) - 1,051	104 29,619 6,812 - (3,057) - - -	26,023 940 144 (610) (912) (252) - 329 - (361)	- - - 3,603 - 3,603	2,204 443 277 - (497) (525) - 1,285	(2,504) (422) (4) - (258) - (1,634)	15,364 511 (1,227) (5,666) (1,232) 3,603 1,031 (6,102) 6,282
Inter-segment revenue Results Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Other operating expenses Share of results of an equity accounted investee Interest income Finance costs Profit before tax and fair value adjustments Fair value adjustments	240 19,454 7,591 94 (617) (942) (455) - 1,051 (3,216) 3,506	104 29,619 6,812 - (3,057) - - (1,960) 1,795 -	26,023 940 144 (610) (912) (252) - 329 - (361) -	- - - 3,603 - - 3,603 15	2,204 443 277 - (497) (525) - 1,285 (2,560) (1,577) -	(2,504) (422) (4) - (258) - (1,634) 1,634 (684) -	15,364 511 (1,227) (5,666) (1,232) 3,603 1,031 (6,102) 6,282 15
Inter-segment revenue Results Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Other operating expenses Share of results of an equity accounted investee Interest income Finance costs Profit before tax and fair value adjustments Fair value adjustments Profit before tax	240 19,454 7,591 94 (617) (942) (455) - 1,051 (3,216) 3,506 - 3,506	104 29,619 6,812 - (3,057) - - (1,960) 1,795 - 1,795	26,023 940 144 (610) (912) (252) - 329 - (361) - (361)	- - - 3,603 - 3,603	2,204 443 277 - (497) (525) - 1,285 (2,560) (1,577) - (1,577)	(2,504) (422) (4) - (258) - (1,634) 1,634 (684) - (684)	15,364 511 (1,227) (5,666) (1,232) 3,603 1,031 (6,102) 6,282 15 6,297
Inter-segment revenue Results Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Other operating expenses Share of results of an equity accounted investee Interest income Finance costs Profit before tax and fair value adjustments Profit before tax Income tax expenses	240 19,454 7,591 94 (617) (942) (455) - 1,051 (3,216) 3,506	104 29,619 6,812 - (3,057) - - (1,960) 1,795 -	26,023 940 144 (610) (912) (252) - 329 - (361) -	- - - 3,603 - - 3,603 15 3,618	2,204 443 277 - (497) (525) - 1,285 (2,560) (1,577) -	(2,504) (422) (4) - (258) - (1,634) 1,634 (684) -	15,364 511 (1,227) (5,666) (1,232) 3,603 1,031 (6,102) 6,282 15 6,297
inter-segment revenue Results Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Other operating expenses Other operating expenses Share of results of an equity accounted investee Interest income Finance costs Profit before tax and fair value adjustments Profit before tax Income tax expenses	240 19,454 7,591 94 (617) (942) (455) - 1,051 (3,216) 3,506 - 3,506 20	104 29,619 - (3,057) - (1,960) 1,795 - 1,795 (373)	26,023 940 144 (610) (912) (252) - 329 - (361) - (361) 17	- - - - 3,603 - - - 3,603 - - - - 3,603 - - - - - - - - - - - - - - - - - - -	2,204 443 277 - (497) (525) - 1,285 (2,560) (1,577) - (1,577) (708)	(2,504) (422) (4) - (258) - (1,634) 1,634 (684) - (684) -	15,364 511 (1,227) (5,666) (1,232) 3,603 1,031 (6,102) 6,282 15 6,297 (1,044)
Inter-segment revenue Results Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Other operating expenses Share of results of an equity accounted investee Interest income Finance costs Profit before tax and fair value adjustments Profit before tax Income tax expenses Profit for the year	240 19,454 7,591 94 (617) (942) (455) - 1,051 (3,216) 3,506 - 3,506 20	104 29,619 - (3,057) - (1,960) 1,795 - 1,795 (373)	26,023 940 144 (610) (912) (252) - 329 - (361) - (361) 17	- - - - 3,603 - - - 3,603 - - - - 3,603 - - - - - - - - - - - - - - - - - - -	2,204 443 277 - (497) (525) - 1,285 (2,560) (1,577) - (1,577) (708)	(2,504) (422) (4) - (258) - (1,634) 1,634 (684) - (684) -	15,364 511 (1,227) (5,666) (1,232) 3,603 1,031 (6,102) 6,282 15 6,297 (1,044)
Inter-segment revenue Results Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Other operating expenses Share of results of an equity accounted investee Interest income Finance costs Profit before tax and fair value adjustments Fair value adjustments Profit before tax Income tax expenses Profit for the year Profit attributable to:	240 19,454 7,591 94 (617) (942) (455) - 1,051 (3,216) 3,506 - 3,506 20 3,526	104 29,619 6,812 - - (3,057) - - (1,960) 1,795 - 1,795 (373) 1,422	26,023 940 144 (610) (912) (252) - 329 - (361) - (361) - (361) 17 (344)	- - - - - - - - - - - - - - - - - - -	2,204 443 277 - (497) (525) - 1,285 (2,560) (1,577) - (1,577) (708) (2,285)	(2,504) (422) (4) - (258) - (1,634) 1,634 (684) - (684) - (684)	15,364 511 (1,227) (5,666) (1,232) 3,603 1,031 (6,102) 6,282 15 6,297 (1,044) 5,253
Inter-segment revenue <b>Results</b> Gross profit Other operating income Distribution costs Administrative expenses Other operating expenses Share of results of an equity accounted investee Interest income Finance costs <b>Profit before tax and</b>	240 19,454 7,591 94 (617) (942) (455) - 1,051 (3,216) 3,506 - 3,506 20	104 29,619 - (3,057) - (1,960) 1,795 - 1,795 (373)	26,023 940 144 (610) (912) (252) - 329 - (361) - (361) 17	- - - - 3,603 - - - 3,603 - - - - 3,603 - - - - - - - - - - - - - - - - - - -	2,204 443 277 - (497) (525) - 1,285 (2,560) (1,577) - (1,577) (708)	(2,504) (422) (4) - (258) - (1,634) 1,634 (684) - (684) -	15,364 511 (1,227) (5,666) (1,232) 3,603 1,031 (6,102) 6,282 15 6,297 (1,044)

Note:
1. No revenue is reported under "Other Investments" as the Group equity accounts for its investments in GulTech and Pan-West.
2. "Corporate and Others" refers to the aggregation of provision of corporate-level services by the Company to the various subsidiaries and charged as such. They are eliminated at group-level upon consolidation.

#### Segment assets and liabilities

	Property \$'000	Hotels Investment \$'000	Industrial Services \$'000	Other Investments \$'000	Corporate and Others \$'000	Total Consolidated \$'000
31.03.2018						
Assets						
Segment assets	1,926,222	449,946	68,603	-	88,575	2,533,346
Investment in equity accounted investees	-	-	-	95,012	-	95,012
Total assets	1,926,222	449,946	68,603	95,012	88,575	2,628,358
Liabilities						
Segment liabilities	(69,252)	(18,230)	(9,208)	(5,432)	(6,563)	(108,685
Loan and borrowings	(1,011,777)	(215,956)	-	-	(228,540)	(1,456,273)
Current and deferred tax liabilities	(13,613)	(333)	(322)	-	(46,629)	(60,897)
Total liabilities	(1,094,642)	(234,519)	(9,530)	(5,432)	(281,732)	(1,625,855)
Net assets/ (liabilities)	831,580	215,427	59,073	89,580	(193,157)	1,002,503
31.12.2017 (Restated)						
Assets						
Segment assets	1,907,276	455,994	76,918	-	108,740	2,548,928
Investment in equity accounted investees		-	-	93,185	-	93,185
Total assets	1,907,276	455,994	76,918	93,185	108,740	2,642,113
Liabilities						
Segment liabilities	(75,540)	(19,435)	(16,665)	(5,432)	(5,395)	(122,467)
Loan and borrowings	(1,011,132)	(218,624)	-	-	(228,364)	(1,458,120)
Current and deferred tax liabilities	(14,535)	(275)	(292)	-	(46,205)	(61,307)
Total liabilities	(1,101,207)	(238,334)	(16,957)	(5,432)	(279,964)	(1,641,894
Net assets/ (liabilities)	806,069	217,660	59,961	87,753	(171,224)	1,000,219

# 21. INTERESTED PERSON TRANSACTIONS

The Company did not seek and does not have a shareholders' general mandate pursuant to Rule 920 of the Listing Manual.

## 22. SUBSEQUENT EVENTS

There was no subsequent event between 1 April 2018 and the date of this announcement which would materially affect the results of the Group and of the Company for the period just ended.

## 23. CONFIRMATION PURSUANT TO RULE 720(1) OF THE LISTING MANUAL

The Company confirms that it has procured undertakings from all its Directors and executive officers in the format set out in Appendix 7.7 pursuant to Rule 720(1) of the Listing Manual of SGX-ST.

## 24. CONFIRMATION BY THE BOARD

We, Ong Beng Kheong and William Nursalim alias William Liem, being two directors of Tuan Sing Holdings Limited (the "Company"), do hereby confirm on behalf of the directors of the Company that, to the best of our knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the financial results of the first quarter ended 31 March 2018 to be false or misleading in any material aspect.

**Ong Beng Kheong** Chairman **William Nursalim alias William Liem** Chief Executive Officer

### **BY ORDER OF THE BOARD**

Helena Chua Company Secretary 27 April 2018