MARCH 2014 OPERATING RESULTS

| The operating results t | or March 2014 are given in the table below. |
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| ine operating recute | |

| How Singapore Airlines performed in | | | | |
|-------------------------------------|---------|---------|----------|--|
| March 2014 | | | | |
| | 2014 | 2013 | Change | |
| SINGAPORE AIRLINES (PASSENGER) | | | | |
| Capacity (M seat-km) | 9,967.3 | 9,965.8 | - | |
| Passenger-km (M) | 7,476.2 | 7,904.3 | -5.4 % | |
| Passengers carried ('000) | 1,510 | 1,570 | -3.8 % | |
| Passenger load factor (%) | 75.0 | 79.3 | -4.3 pts | |
| Load Factor by Route Region (%) | | | | |
| East Asia | 79.4 | 83.1 | -3.7 pts | |
| Americas | 78.2 | 80.1 | -1.9 pts | |
| Europe | 72.2 | 79.6 | -7.4 pts | |
| South West Pacific | 74.3 | 77.4 | -3.1 pts | |
| West Asia and Africa | 67.1 | 72.4 | -5.3 pts | |
| SILKAIR (PASSENGER) | | | | |
| Capacity (M seat-km) | 629.2 | 622.4 | 1.1 % | |
| Passenger-km (M) | 431.2 | 431.6 | -0.1 % | |
| Passengers carried ('000) | 281 | 280 | 0.4 % | |
| Passenger load factor (%) | 68.5 | 69.3 | -0.8 pt | |
| Load Factor by Route Region (%) | | | | |
| East Asia and Pacific | 70.6 | 71.2 | -0.6 pt | |
| West Asia | 62.5 | 64.6 | -2.1 pts | |
| SIA CARGO | | | | |
| Capacity (M tonne-km) | 879.9 | 908.0 | -3.1 % | |
| Freight tonne-km (M) | 598.0 | 610.1 | -2.0 % | |
| Freight carried (M kg) | 104.9 | 103.7 | 1.2 % | |
| Cargo load factor (%) | 68.0 | 67.2 | 0.8 pt | |
| Load Factor by Route Region (%) | | | | |
| East Asia | 58.9 | 55.5 | 3.4 pts | |
| Americas | 66.7 | 67.2 | -0.5 pt | |
| Europe | 83.4 | 84.2 | -0.8 pt | |
| South West Pacific | 61.9 | 62.9 | -1.0 pts | |
| West Asia and Africa | 68.7 | 67.2 | 1.5 pts | |
| OVERALL (PASSENGER & CARGO) | | | | |
| Capacity (M tonne-km) | 1,917.6 | 1,950.7 | -1.7 % | |
| Load carried (M tonne-km) | 1,332.6 | 1,394.1 | -4.4 % | |
| Overall load factor (%) | 69.5 | 71.5 | -2.0 pts | |

In March 2014, Singapore Airlines' systemwide passenger carriage (measured in revenue passenger kilometres) decreased 5.4% while capacity (measured in available seat kilometres) remained unchanged, resulting in a 4.3 percentage points decline in passenger load factor (PLF) to 75.0%. The number of passengers carried decreased by 3.8% to 1.5 million.

PLFs declined across all route regions. The weaker passenger carriage was attributed to a combination of the Easter demand shift from March last year to April this year, and soft demand to Bangkok. Yields are expected to remain under pressure as efforts are made to boost loads in the challenging operating environment.

SilkAir's systemwide passenger carriage was marginally lower year-on-year against capacity growth of 1.1%. Hence, PLF was 0.8 percentage points lower at 68.5%. Passenger carriage lagged behind capacity growth in East Asia and Pacific region, while West Asia region experienced a year-on-year decline in passenger carriage.

Overall cargo load factor was 0.8 percentage points higher at 68.0%. Cargo traffic (measured in freighttonne-kilometres) was 2.0% lower against a 3.1% reduction in capacity. Load factor for the East Asia route region increased 3.4 percentage points as traffic increased at a faster pace than capacity. Traffic also increased on the Europe and South West Pacific route regions, but at a slightly slower pace than capacity changes, resulting in marginally lower load factors.

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