



CAPITALAND RETAIL CHINA TRUST

Citi-REITAS-SGX C-Suite Singapore REITS & Sponsors Forum 2020 25 August 2020

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- 1H 2020 Key Highlights
- Capital Management
- Portfolio Update
- COVID-19 Updates
- Looking Ahead











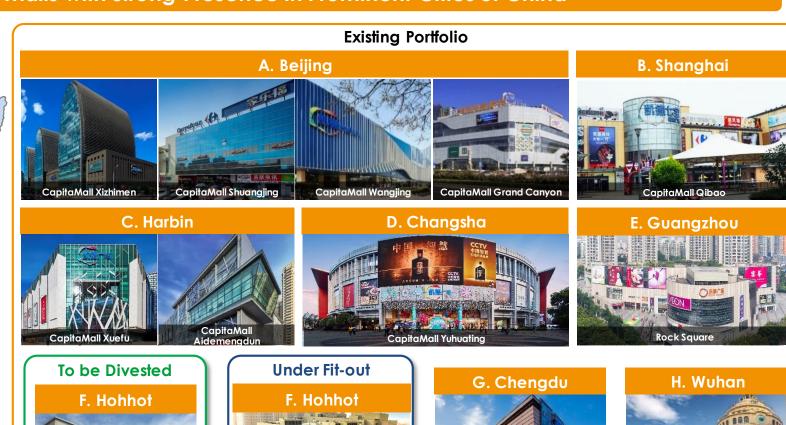
First and Largest China Retail S-REIT



13 Well-Located Malls with Strong Presence in Prominent Cities of China



- ✓ Listed in Dec 2006
- Geographically diversified portfolio in 8 cities
- ✓ CapitaLand, our Sponsor, is the Pioneer and Biggest S-REIT Manager



CapitaMall Xinnan

Yuquan Mall

CapitaMall Saihan



Key Highlights for 1H 2020

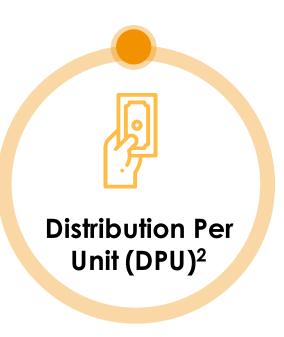
Performance Impacted by COVID-19











RMB511.0

million

▼ 7.8% y-o-y

RMB328.6

million

▼ 17.9% y-o-y

\$\$37.0

million

▼ 26.2% y-o-y

3.02

cents

▼ 40.0% y-o-y

^{1.} In 1H 2020, CRCT retained \$1.8 million from the income available for distribution to Unitholders for general corporate and working capital purposes. The retention represents 5.0% of the income available for distribution to Unitholders.

^{2.} Before capital distribution.

Key Highlights Portfolio Management



Portfolio Operating Metrics 2Q 2020



+23.7% q-o-q

-27.4% y-0-y

Total Tenants' Sales^{1,2}



+25.9% q-o-q

-24.7% y-o-y

Portfolio Shopper Traffic¹

Portfolio Operating Metrics 1H 2020



+0.7% y-o-y

Rental Reversion³



-35.0% y-o-y

Total Tenants' Sales^{1,2}



-31.0% y-o-y

Portfolio Shopper Traffic¹

- 1. Includes only multi-tenanted malls based on 100% ownership.
- 2. Excludes tenants' sales from supermarkets and department stores.
- B. Refer to slide 20 for 1 H 2020 information.

Key Highlights

Portfolio and Financial Management



Portfolio Statistics



RMB19,386 million

Portfolio Property Valuation¹



389

Successfully Signed or Renewed Leases



93.4%

Portfolio Occupancy as at 30 June 2020²

Financial Management



82.9%

Total Debt on Fixed Rates^{3,4}



64.4%

of Undistributed Income Hedged into SGD⁴



\$\$393.7 million

Available Credit Facilities⁵

Portfolio Update



Divested ahead of schedule in May 2020 despite COVID-19 challenges

Divested at **20.5%** above valuation

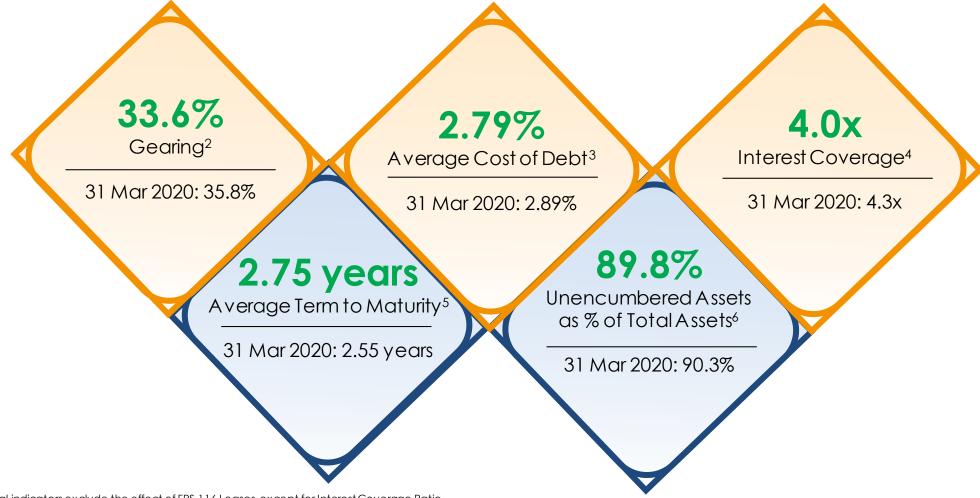
Proceeds improved CRCT's balance sheet and capital reserves

- 1. As at 31 December 2019. Includes 100% of Rock Square and excludes CapitaM all Erqi as the divestment of the Company holding the mall was completed in May 2020.
- 2. Based on all committed leases and excluding CapitaMall Minzhongleyuan (property under operational review).
- 3. Total outstanding debt \$\$1,260.8 million. 82.9% of total debt is fixed (excluding the MML and BL which were intended to be short term as well as RM B denominated loans).
- 4. CRCT's hedging policy is to hedge at least 50% of undistributed income into SGD and at least 80% of total debt to fixed interest rates.
- 6. Includes \$\$100.0 million earmarked for refinancing of floating bridge loan due in 2020.



Financial Strength¹ as at 30 June 2020



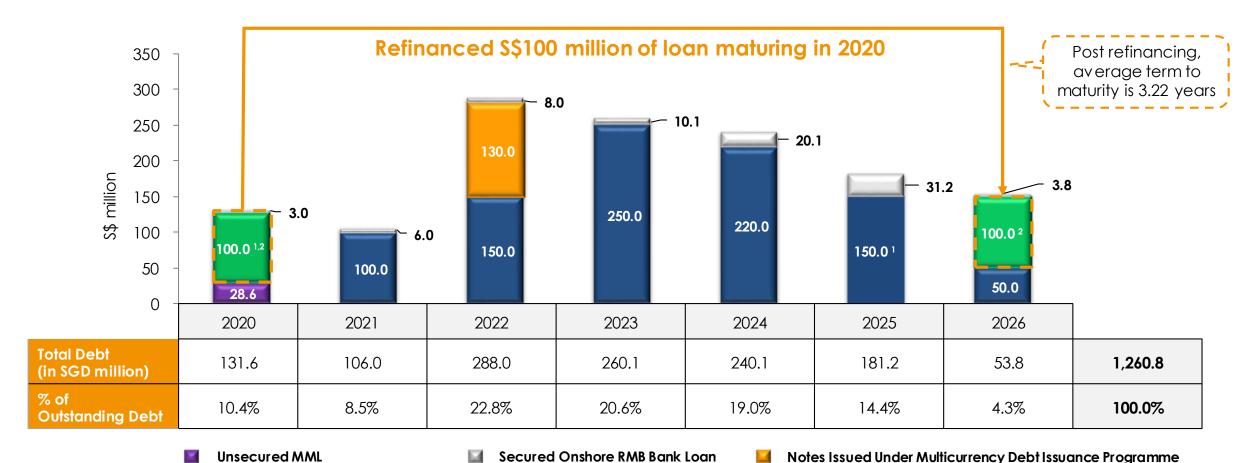


- 1. All key financial indicators exclude the effect of FRS 116 Leases, except for Interest Coverage Ratio.
- 2. Based on total borrowings over the deposited properties in accordance to Property Funds Appendix (includes CRCT's proportionate share of its Joint Venture's borrowing and deposited property).
- 3. Ratio of the consolidated YTD 2020 interest expense reflected over weighted average borrowings on balance sheet.
- 4. Ratio is calculated by dividing the trailing 12 months EBITDA by the trailing 12 months interest expense (includes finance le ase interest expenses under FRS 116) in accordance with M AS guidelines.
- 5. After refinancing 2020 outstanding debt of \$\$100 million and extending it to 2026, the average term to maturity is 3.22 years.
- 6. Excludes CRCT's proportionate share of its Joint Venture assets.

Prudent Capital Management



Well-Distributed Debt Maturity Profile (30 Jun 2020)



Notes:

Unsecured Offshore Term Loan

Floating Bridge Loan

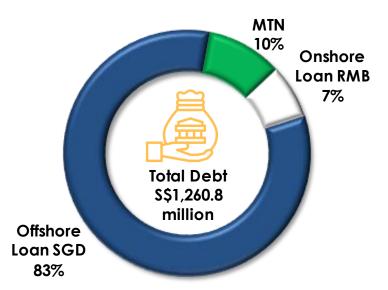
^{1.} Relates to acquisition of CapitaM all Yuhuating, CapitaM all Xuefu and CapitaM all Aidemengdun.

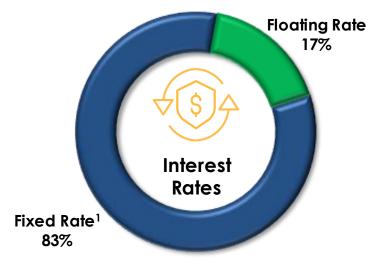
^{2.} Refinanced \$\$100 million of loans due in 2020 at competitive rates and extended it to 2026.

Proactive Interest Rate & Forex Management



Disciplined Financial Management to Mitigate Risk





MAS raised the leverage limit for S-REIT from 45% to 50%

- ✓ Debt headroom of \$\$800 million to 45% and \$\$1.3 billion to 50%
- ✓ Greater financial flexibility for stability and growth

Adequate liquidity to ride through temporary challenge

| Composition of Borrowings | | | |
|---------------------------|--|--|--|
| Offshore Loan SGD 83% | | | |
| Onshore Loan RMB 7% | | | |
| MTN 10% | | | |

| Impacton: | Assuming 0.1% p.a. increase/(decrease) in interest rate on variable rate borrowings |
|------------------|---|
| Interest Expense | +/(-) \$\$ 0.4 million p.a. |

- ✓ A vailable credit facilities: \$\$393.7
 million²
- ✓ Cash on hand: \$\$129.4 million

- 1. 83% of total debt is fixed (excluding the MML and BL which were intended to be short term as well as RMB denominated loans).
- 2. Includes \$\$100.0 million earmarked for refinancing of floating bridge loan due in 2020.



Portfolio Occupancy Rate of 93.4%¹



| Investment Property | 30-Jun-19 | 30-Sep-19 | 31-Dec-19 | 31-Mar-20 | 30-Jun-20 |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|
| Beijing Malls | | | | | |
| CapitaMall Xizhimen | 100.0% | 99.8% | 99.0% | 98.4% | 92.6% |
| CapitaMall Wangjing | 99.6% | 99.4% | 98.9% | 97.9% | 93.4% |
| CapitaMall Grand Canyon | 98.8% | 99.0% | 97.7% | 97.0% | 90.1% |
| CapitaMall Shuangjing | 100.0% | 100.0% | 99.7% | 99.7% | 98.5% |
| Sub-total for Beijing Malls | 99.6% | 99.6% | 98.9% | 98.3% | 93.7% |
| Non-Beijing Malls | | | | | |
| Rock Square | 96.8% | 99.0% | 99.0% | 98.0% | 93.8% |
| CapitaMall Xinnan | 98.7% | 98.1% | 99.4% | 98.2% | 93.1% |
| CapitaMall Yuhuating | - | 95.6% | 98.8% | 98.2% | 96.5% |
| CapitaMall Xuefu | - | 99.5% | 99.9% | 99.3% | 97.3% |
| CapitaMall Aidemengdun | - | 97.6% | 97.4% | 96.7% | 90.0% |
| CapitaMall Saihan | 99.9% | 99.8% | 99.8% | 99.8% | 99.0% |
| CapitaMall Qibao | 95.0% | 92.8% | 93.5% | 87.1% | 82.3% |
| CapitaMall Minzhongleyuan | 61.2% | 58.4% | 55.5% | 52.8% | 49.1% |
| Sub-total for Non-Beijing Malls | 92.9% | 94.8% | 95.4% | 93.7% | 90.2% |
| Total Portfolio | 96.3% | 96.6% | 96.7% | 95.4% | 91.5% |
| Total CRCT Portfolio ex MZLY | 98.5% | 98.3% | 98.5% | 97.3% | 93.4% |

Note:

1. Based on all committed leases and excluding CapitaMall Minzhongleyuan (property under operational review).

Portfolio Rental Reversion in 1H 2020¹



| From 1 | January to | 30 June 2020 |
|--------|------------|--------------|
| | | |

| Investment Property | No. of new leases/renewals | Area (sq m) | % of Total Net Lettable Area | Var. over last rental rate ^{2,3} |
|---------------------------|-------------------------------|----------------|---------------------------------|--|
| CapitaMall Xizhimen | 50 | 4,520 | 8.9% | 3.3% |
| CapitaMall Wangjing | 46 | 2,112 | 4.1% | (0.6)% |
| CapitaMall Grand Canyon | 18 | 1,312 | 2.9% | (23.2)% |
| Rock Square | 19 | 1,674 | 3.2% | 18.5% |
| CapitaMall Xinnan | 34 | 2,007 | 5.5% | (10.2)% |
| CapitaMall Yuhuating | 68 | 3,253 | 6.7% | 4.8% |
| CapitaMall Xuefu | 109 | 7,784 | 12.1% | 2.0% |
| CapitaMall Aidemengdun | 16 | 1,052 | 3.7% | 1.0% |
| CapitaMall Qibao | 25 | 2,302 | 4.5% | (14.9)% |
| CapitaMall Minzhongleyuan | 4 | 314 | 1.4% | (9.7)% |
| Total Portfolio | 389 | 26,330 | 5.8% | 0.7% |

- 1. Excludes master-leased mall and CapitaMall Saihan.
- 2. Excludes gross turnover component, newly created units leased, short term renewals (<1 year) and units vacant for >=1 year.
- 3. Includes re-configured units.

Portfolio Lease Expiry Profile



Lease Expiry Profile for 2020¹

| Investment Property | No. of Leases | % of total Gross Rental Income ^{2,3} | % of total Net Lettable Area⁴ |
|---------------------------|---------------|--|----------------------------------|
| CapitaMall Xizhimen | 90 | 27.6% | 20.1% |
| CapitaMall Wangjing | 72 | 25.0% | 10.5% |
| CapitaMall Grand Canyon | 36 | 12.1% | 5.2% |
| Rock Square | 40 | 10.7% | 6.1% |
| CapitaMall Xinnan | 73 | 20.6% | 16.8% |
| CapitaMall Yuhuating | 98 | 37.1% | 56.1% |
| CapitaMall Xuefu | 148 | 29.0% | 18.1% |
| CapitaMall Aidemengdun | 70 | 32.3% | 21.0% |
| CapitaMall Qibao | 33 | 19.2% | 11.7% |
| CapitaMall Minzhongleyuan | 17 | 15.7% | 10.9% |

- 1. Based on committed leases as at 30 June 2020. Excludes CapitaMall Saihan as the mall will be divested in 2H 2020.
- 2. Excludes gross turnover rent.
- 3. As a percentage of each respective mall's monthly gross rental income as at 30 June 2020.
- 4. As a percentage of each respective mall's committed net lettable area as at 30 June 2020.

Portfolio Lease Expiry Profile



Lease Expiry Profile By Year¹

| Year | No. of Leases | % of total Gross Rental Income ^{2,3} |
|-------------|---------------|---|
| 2020 | 677 | 22.2% |
| 2021 | 694 | 28.0% |
| 2022 | 282 | 17.3% |
| 2023 | 132 | 10.9% |
| 2024 | 79 | 9.3% |
| Beyond 2024 | 93 | 12.3% |

Partly contributed by upcoming lease expiry of anchortenant at CapitaMall Yuhuating

 In discussion with tenant to explore options for space recovery, unlocking value in well-located asset

Weighted Average Lease Expiry (years)

2.2

3.6

By Gross Rental Income²

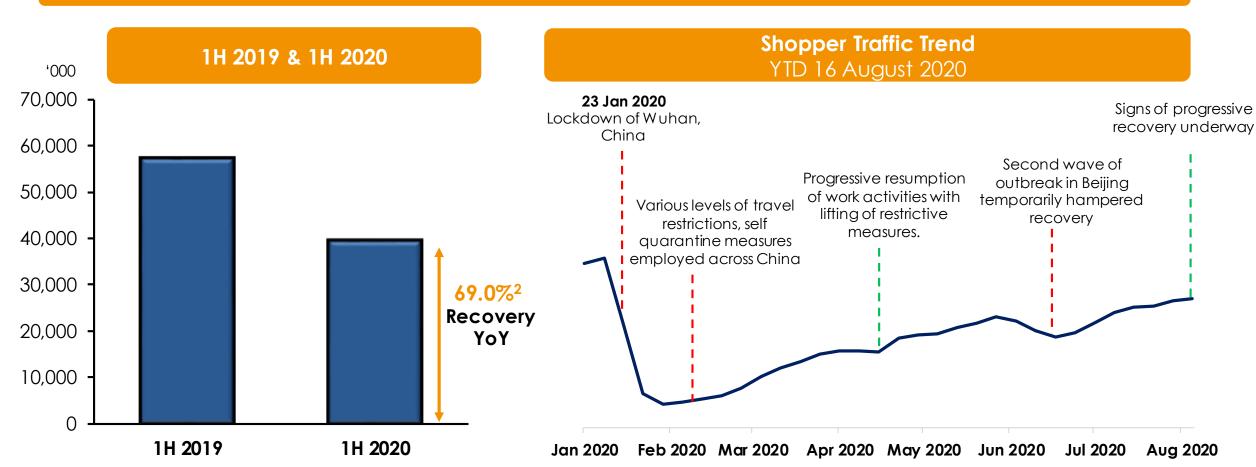
By Net Lettable Area

- I. Based on committed leases as at 30 June 2020. Excludes CapitaMall Saihan as the mall will be divested in 2H 2020.
- 2. Excludes gross turnover rent.
- 3. As a percentage of monthly gross rental income as at 30 June 2020.

Portfolio Shopper Traffic¹







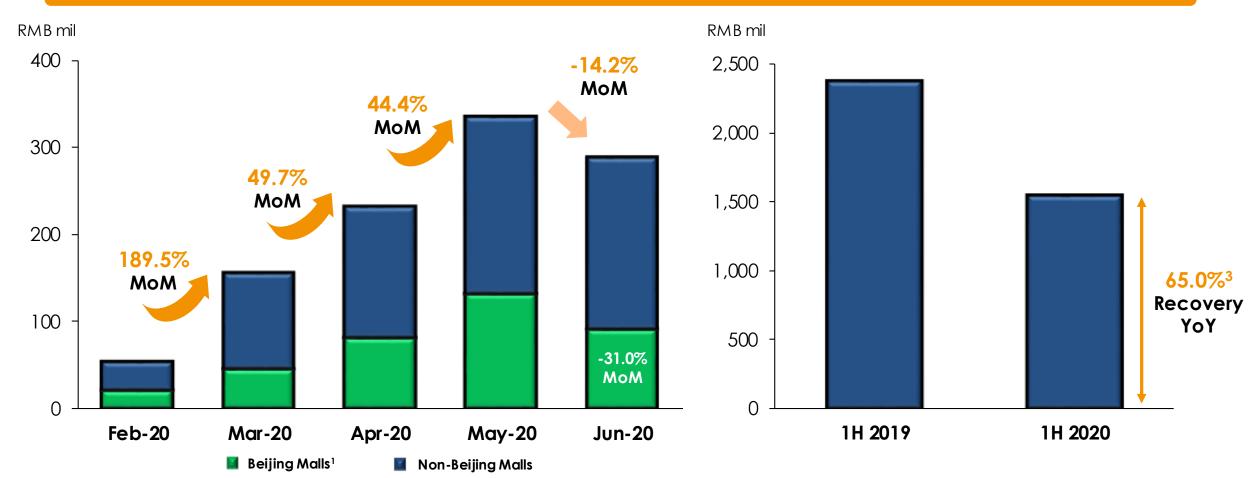
Excludes master-leased malls.

On same mall basis (excluding CapitaMall Yuhuating, CapitaMall Xuefu and CapitaMall Aidemengdun): a 2Q 2020 Shopper Traffic Recovery: 58.5% b 1H 2020 Shopper Traffic Recovery: 53.3%

Portfolio Tenants' Sales^{1,2}



Encouraging Signs of Recovery Impacted by Second Wave in Beijing that Soon Abated



- Excludes master-leased mall.
- 2. Excludes tenants' sales from Supermarket and Department Store.
- 3. On same portfolio and holding period basis (excluding CapitaMall Yuhuating, CapitaMall Xuefu and CapitaMall Aidemengdun): a. 2Q 2020 Tenant Sales Recovery: 58.5%
 - b. 1H 2020 Tenant Sales recovery: 51.8%



COVID-19 in China: First In, First Out



China - Leading the Recovery



Decisive Actions Taken by Chinese Government to Contain COVID-19

- China was first to be affected by COVID-19 and therefore further along the road to recovery than other countries¹
- Government's decisive & coordinated approach allowed the country to swiftly bring virus under control
- Leveraged on technology to contain the spread
 - Established risk rating for cities, counties and districts to monitor hotspots
 - Use QR code-based reporting and tracking system to streamline and digitalise health declaration²
- National efforts made to achieve medical breakthrough for COVID-19 vaccine



Focus on Stimulating Economy to Spearhead Recovery

- Government unveiled a series of monetary and fiscal policies to stimulate economy from end of February
- Most companies returned to work by late-March and more than 90% of manufacturing plants started production
- Chinese government earmarked "Six Priorities" at the Two Sessions meetings in May 2020 to focus on employment, basic livelihood, companies, food and energy security, stable supply chains and smooth operation of government
- By July, China reported 2Q 2020 GDP³ grew by 3.2% year-on-year and 11.5% quarter-on-quarter, becoming the first major economy to achieve positive economic growth from COVID-19⁴.

- 1. Allianz Global Investors, China is positioned to lead Asia's economic recovery from the coronavirus, 10 June 2020.
- Asia Times, QR codes help China fight virus, 12 M ay 2020.
- China Bureau of Statistics.
- 4. South China Morning Post, China GDP: first major economy to show a recovery from coronavirus damage with 3.2 per cent growth in second quarter, 16 July 2020.

CRCT Strategy - Response to COVID-19



Strengthen Relationship with Valued Tenants



Rolled out Tenant Relief Packages to Support Business Continuity

CapitaLand offered the following rental relief to our tenants in China:

Phase 1

- 100% rental relief for CapitaMall
 Minzhongleyuan for the period from
 25 Jan –13 Feb
- 50% rental relief for all other China malls from 25 Jan – 9 Feb

Phase 2

- Introduced targeted rental relief to most affected tenants in addition to the first relief package
- Provided innovative marketing assistance

All in, rental relief of around 1.2 months of equivalent portfolio gross rent was extended in 1H 2020.



Implement Flexible Leasing Strategies

- Balance between tenant retention, early actions to reposition, as well as securing new desired mix
- Adopt flexible leasing approach to secure optimal tenant mix in the short term

Drive Cost Efficiencies

Actively Seek China's Supportive Policies and Streamline Costs:

Utilities



- 5% off electricity and water tariffs with gas charged at off-peak rates
- Reduced / suspended Sewage Treatment Fees

Subsidies and Taxes

 Financial subsidies and property tax waiver for extending rental relief support

Alleviating Financial Burdens

- 50% off HR Social Security Fund Contribution waiver
- Lower borrowing costs for businesses

CRCT's OPEX and CAPEX



- Pace non-essential maintenance works
- Optimise marketing expenses with reduction of planned physical events
- Reduce total OPEX and CAPEX by up to 20%
 - Achieved OPEX savings of around 15% from property taxes, HR related expenses and marketing expenses in 1H 2020.

CRCT Strategy - Response to COVID-19



Proactive Lease Management to Capture Evolving Retail Trends Post COVID-19

Reposition our Malls and Offerings to be Synergistic with the Preference of Today's Consumers

Introduce more F&B tenants with takeaway concepts







Introduce **Trending Emerging** Brands

adidas kids



PERFECT DIARY 完美日记

Attract & Retain Brands with **Strong Following**







CRCT Strategy – Response to COVID-19



Leverage on Digitalisation to Complement Offerings

Accelerated Digitalisation Efforts to Capture Sales and Mindshare

Fast track digitalisation journey to establish a new "normal"

- ✓ Sizeable member base crossing 12 million people, enables CapitaStar to convert offline customer at a lower cost compared to pure e-commerce players¹
- ✓ Tap on data analytics to understand consumer behavior and preferences to cater to their evolving lifestyle needs



Burgeoning Interest from Retailers

- ✓ Over 1,200 retailers were onboarded onto China's CapitaStar platform YTD¹
- ✓ Breaking immediate catchment boundaries for tenants with transactions taking place 24/7

Leading digital platform by a Real Estate Player in China and Singapore

Benefit from rising sales outreach and higher turnover

Offline and Online
Retail Sales Growth

Offline Sales accounts for around 75%² retail sales in China

^{1.} CapitaLand Limited "DBS Vickers - CapitaLand Group Virtual Corporate Day 2020 Presentation", 17 August 2020

^{2.} China Bureau of Statistics, July 2020.

CRCT Strategy - Response to COVID-19



Roll out Innovative Offline and Online Marketing Outreach

Attracting Shoppers by Organising Interactive and Exciting Thematic Activities

Sports and Wellness





Family Focused Fun



Night bazaars In line with Chinese Government push to promote Night-time economy



Ride on Latest Social Media Trends to Engage Shoppers

Live Streaming of Tenant's Products by Social Media Influencers





Collaborate with tenants to roll out attractive discounts for Community Group-Buying Events







CRCT Navigating Ahead



Challenging Near-Term Outlook

Retail Headwinds in FY 2020



OUTLOOK

- Global economic slowdown as well as escalating US and China tensions might impact recovery sentiment
- Consumer sentiments remain cautious on employment concerns



TRAFFIC TENANT SALES

 Traffic and tenant sales are not yet back to pre-COVID levels but are expected to improve in 2H 2020



SOFT LEASING DEMAND

 Retailers are realigning their business strategies and expansion plans, which would lead to consolidation of store fronts



PRESSURE ON OCCUPANCY AND RENT

 Expect transitional vacancy and softer rental rates in the near term



PRIMED FOR RECOVERY

- CRCT is well-positioned to benefit from China's push to boost domestic consumption
- Cautiously optimistic on government's probusiness and consumption stimulus

Future Growth Catalyst Buoyed by Pipeline of Opportunities



Paving the way for New Income Stream, AEI Opportunities and Redevelopment Potential

Close to 80%¹ of leasing space have been secured

On schedule for opening by end of 2020

Exciting lifestyle activities and offerings to invigorate shoppers' experience

2020

Yuquan Mall

Extract value from upcoming expiring lease

In negotiations with anchor tenant to **recover** space

Opportunity to reconfigure large space into smaller units to introduce **higher-yielding specialty stores**

2021

Master-leased agreements expiring by **2024**

Redevelopment opportunity to **unlock upside** by converting to multi-tenanted mall or other asset classes.

2024

CapitaMall Yuhuating



CapitaMall Shuangjing





Based on NLA

Building on Portfolio Rejuvenation Momentum...



2019

2018

2017

2016



Acquisition of

CapitaMall Xinnan

CRCT's **first** retail

mall in **Chengdu**







Mature masterleased mall

Acquisition of 51% of Rock Square

Rock Sauare

CRCT's first retail mall in **Guangzhou**







Acquisition of CapitaMall Xuefu, CapitaMall Aidemengdun and CapitaMall Yuhuating

CRCT's first retail assets in Changsha and Harbin



2020



Divestment of CapitaMall Ergi

Non-core masterleased mall







Bundle deal to divest CapitaMall Saihan and acquire Yuguan Mall

> Strategic mall to capture growing market in Hohhot

Divestment of CapitaMall Wuhu

Non-core mall

30

...To Create a Resilient and Diversified Portfolio



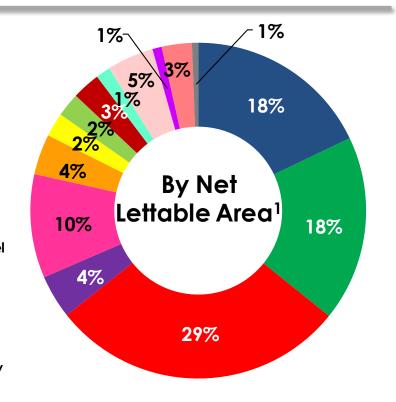
Geographically Diversified across China with Extensive Offerings Focused on Core Lifestyle Needs

Offers wide variety of **14** Trade Sectors

Majority of leases cater to lifestyle needs such as daily necessities

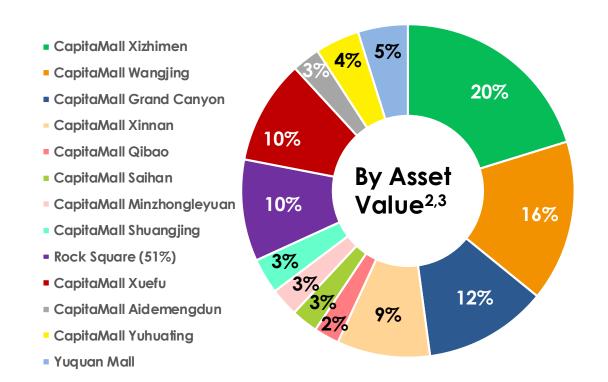


- Food & Beverage
- Supermarket
- Beauty & Healthcare
- Leisure & Entertainment
- Education
- Sundry & Services
- Others
- Sporting Goods & Apparel
- Shoes & Bags
- Jewellery/Watches/Pens
- Houseware & Furnishings
- Department Stores
- Information & Technology



Reduced overall concentration risk

AUM exposure in Beijing city reduced from 61% in FY 2018 to 51% in 1H 2020



- 1. Percentage of committed NLA as at 30 June 2020.
- 2. Includes CRCT's 51.0% interest in Rock Square.
- 3. As at 30 June 2020, Includes 51% of Rock Square and excludes CapitaM all Erqi as the divestment was completed in May 2020. CapitaMall Saihan's valuation is based on the agreed property selling price as it is classified as asset held for sale.

Key Attributes of CRCT's Strong Foundation

Resilient

Portfolio

Growth

Pipeline

Asel



 Resilient and quality portfolio that caters to strong catchment & necessity spending

 Strategically located in densely populated areas with good connectivity to public transport

 Geographically diversified with >90% of our assets located in Tier 1 and 2 cites¹

- Access to high quality assets across asset classes held under CapitaLand Group
- Positioned as CapitaLand's long-term China REIT platform for quality income producing assets
- Capital recycling strategy

- Experienced ground team with strong domain knowledge to capture new retail and consumer trends
- Proactive leasing and customer engagement strategy by collaborating and partnering new-to-market retailers and brands
- Renew content and refresh offerings to enhance mall appeal

 Leverage on overall position of financial and operational strength



Well-Positioned to Overcome Challenges

Operational

Resilience

Financial

Discipline

CRCT

















Thank you

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168 Robinson Road, #30-01 Capital Tower, Singapore 068912 Tel: (65) 6713 2888, Fax: (65) 6713 2999





Portfolio at a Glance¹



| | CapitaMall Xizhimen 凯德MALL•西直门 | CapitaMall Wangjing 凯德MALL•望京 | CapitaMall Grand Canyon 凯德MALL• 大峡谷 | CapitaMall Xuefu 凯德广场•学府 | Rock Square ² 乐峰广场 |
|-----------------------|--------------------------------------|-------------------------------------|---|-----------------------------|----------------------------------|
| Location | Beijing | Beijing | Beijing | Harbin | Guangzhou |
| GFA (sq m) | 83,075 | 83,768 | 92,918 | 123,811 | 88,279 |
| GRA (sq m) | 83,075 | 68,010 | 69,967 | 104,294 | 83,591 |
| NLA (sq m) | 50,791 | 51,898 | 45,513 | 64,190 | 53,070 |
| Land Use Right Expiry | 23 Aug 2044 23 Aug 2054 | 15 May 2043 15 May 2053 | 29 Aug 2044 29 Aug 2054 | 15 Dec 2045 | 17 Oct 2045 |
| Valuation (RMB mil) | 3,580 | 2,772 | 2,125 | 1,792 | 3,425 |
| Number of Leases | 233 | 212 | 154 | 393 | 176 |
| Committed Occupancy | 92.6% | 93.4% | 90.1% | 97.3% | 93.8% |

^{1.} As at 30 June 2020.

^{2.} CRCT has a 51.0% interest in Rock Square. All information are presented based on 100% ownership.

Portfolio at a Glance¹



| | CapitaMall Xinnan 凯德广场•新南 | CapitaMall Yuhuating 凯德广场•雨花亭 | CapitaMall Aidemengdun 凯德广场•埃德蒙顿 | CapitaMall Qibao 凯德七宝购物广场 |
|-----------------------|------------------------------|-------------------------------------|--|------------------------------|
| Location | Chengdu | Changsha | Harbin | Shanghai |
| GFA (sq m) | 91,816 | 75,431 | 49,040 | 83,986 |
| GRA (sq m) | 53,619 | 58,575 | 43,394 | 72,729 |
| NLA (sq m) | 36,573 | 48,302 | 28,377 | 50,599 |
| Land Use Right Expiry | 17 Oct 2047 | 03 Mar 2044 | 07 Sep 2042 | 10 Mar 2043 ² |
| Valuation (RMB mil) | 1,600 | 760 | 480 | 435 |
| Number of Leases | 237 | 229 | 153 | 133 |
| Committed Occupancy | 93.1% | 96.5% | 90.0% | 82.3% |

^{1.} As at 30 June 2020.

^{2.} CapitaM all Qibao is indirectly held by CRCT under a master lease which expires in January 2024, with the right to renew for a further term of 19 years and 2 months.

Portfolio at a Glance¹



| | CapitaMall Minzhongleyuan 凯德新民众乐园 | CapitaMall Saihan 凯德MALL•赛罕 | Yuquan Mall ² 凯德广场●诺和木勒 | CapitaMall Shuangjing 凯德MALL•双井 |
|-----------------------|---|--------------------------------|----------------------------|---------------------------------------|
| Location | Wuhan | Hohhot | Hohhot | Beijing |
| GFA (sq m) | 41,717 | 41,938 | 100,047 | 49,463 |
| GRA (sq m) | 41,717 | 41,938 | 76,309 | 49,463 |
| NLA (sq m) | 22,121 | 31,051 | - | 51,193 ³ |
| Land Use Right Expiry | 30 Jun 2044 ⁴ 15 Sep 2045 | 11 Mar 2041 20 Mar 2041 | 26 July 2049 | 10 Jul 2042 |
| Valuation (RMB mil) | 490 | 460 ⁵ | 857 | 610 |
| Number of Leases | 34 | 181 | _ | 4 |
| Committed Occupancy | 49.1% | 99.0% | _ | 98.5% |

- 1. As at 30 June 2020.
- 2. Yuguan Mall is undergoing fitting-out and will not be opened till 2H 2020.
- 3. Included the area zoned for civil defense but is certified for commercial use.
- 4. The conserved building is under a lease from the Wuhan Cultural Bureau.
- Referring to agreed property selling price for CapitaMall Saihan as it is classified as asset held for sale.

Yuquan Mall



Leverage on New Building Specifications to Expand Presence in City with Good Track Record

| Location | E' Er Duo Si Street, Yuquan District, Hohhot, Inner Mongolia Autonomous Region |
|-------------------------|---|
| Description | An eight-storey shopping mall comprising seven levels above ground and one basement level |
| Land Use Expiry | 26 July 2049 |
| Site Area | 82,508 sqm ¹ |
| GFA | 100,047 sqm |
| GRA (Excl. Car Park) | 76,309 sqm |
| Car Park (B2 - B3) | 408 lots |
| Connectivity | Direct link to NuoHeMuLe Station on Metro Line 2 |
| Expected Opening | End of 2020 |



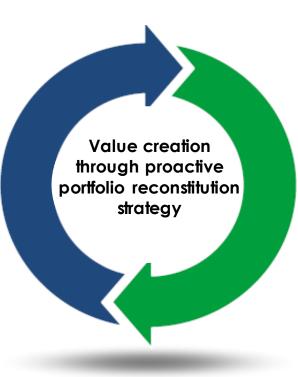
^{1.} Consists of the entire mixed-use development which Yuguan Mall is located on.

Bundle Deal Transaction Overview



Rejuvenate Portfolio with Higher Quality Asset







^{1.} Basement expected to be directly connected to Metro Line 2 w hich is slated to commence operations by end of 2020

Higher Quality And More Strategically Located Asset With Excellent Connectivity



Newer and Larger Asset with Better Specifications Increase Competitiveness

- Brand new asset more than double the size of CapitaMall Saihan
- 2 basement levels of car park
- Direct link to upcoming metro line
- Enjoys excellent frontage linked to 2 main arterial roads

