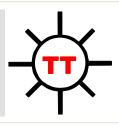


## TT International Limited

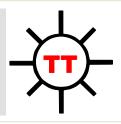
Business Update 24 June 2015

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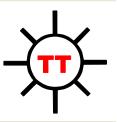
- Corporate Overview
- 2 Recent Developments
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- 4 Retail Operations
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## **Corporate Overview**



- Listed on SGX Mainboard in 2000
- Singapore-based TT International Limited has nearly 30 years' experience
- A global trader, distributor and retailer of consumer electronics & furniture
- Offers third-party warehousing, logistics, sourcing and brand management services
- TTI also owns and manages furniture and furnishing brands.
- Three core activities:
  - Retail operations
  - BIG BOX
  - Sourcing and brand management

## **Recent Developments**

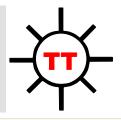


**27 December 2014** 

7 May 2015

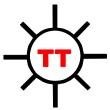
Launch of BIG BOX

Completed restructuring of Indonesian Business
– US\$42M investment by Standard Chartered Private Equity into a joint-venture



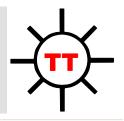
# BIG BOX







- 1.3M sqft warehouse retail mall that was launched on 27 Dec 2014
- "Factory-to-store-front" concept offers quality products and at affordable prices
- 51%-owned by TTI and has 700 staff
- Draws ~600,000 customers per month (20% increment by end 2015)



 Offers TTI's own house brands: AKIRA, Mod Living, Castila, Natural Living, Barang Barang, Novena







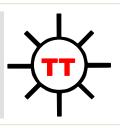






 Offers international brands: Habitat, Koinor, Gama, Caila and Ashley

## Strategic Location (Jurong Gateway Precinct)



Apart from its accessible location – near to major roads, expressways, MRT and bus interchange – recent developments in the area will:

- Increase capital values of properties in the vicinity
- Increase foot traffic to the mall



High Speed Rail



Genting Hotel Jurong

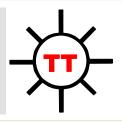


Ng Teng Fong General Hospital

- Expected completion in 2020
- First and only
   Singapore-Malaysia
   high speed rail
- Launched on April 2015
- First major hotel in Singapore's West

- To be launched end June 2015
- Major healthcare hub for the western region

## **Retail Operations**



- Owns and operates 100 stores in six countries Singapore, Indonesia, Brunei, Cambodia, Myanmar and Taiwan
- Intends to increase Asian retail network to 300 stores (or 3 million retail sqft) by 2019











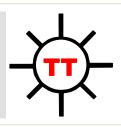








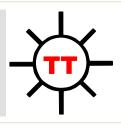
## Retail Operations Streamline Indonesian Business



- Completed a joint-venture with Standard Chartered Private Equity ("SCPE") to streamline consumer electronic business (Electronic Solution) in Indonesia
- Joint-venture receives US\$42 million investment from SCPE
- Post-JV:
  - Sharpened business to focus on stores above 1,200 sqm
  - JV company owns 39 Electronic Solution retail stores
  - Strengthened balance sheet of Indonesian operations
  - Better positioned to enlarge retail footprint



## **FY2015 Financial Analysis**

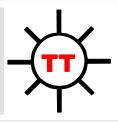


Net loss of S\$56.3 million in FY2015

| Unrealised forex impact   | S\$5.2 million  |
|---|-----------------|
| Accretion of interest fair value impact adjustment                      | S\$18.7 million |
| Commencement of depreciation for BIG BOX                                | S\$5.7 million  |
| One-off pre-operating expenses in relation to the setting up of BIG BOX | S\$6.7 million  |
| Impairment of goodwill by a subsidiary                                  | S\$2.6 million  |
| Value Added Tax and other tax expenses incurred by a subsidiary         | S\$2.1 million  |
| Interest expense on loan, bonds and scheme debts                        | S\$7.6 million  |
|   |                 |
| Sub-total   | S\$48.6 million |
|   |                 |
| Loss excluding items above  | S\$7.7 million  |

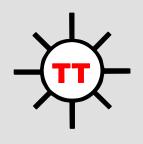
 Net Asset Value per share as at 31 March 2015: 5.85 S cents (31 March 2014: 3.00 S cents)

### **Outlook**



1. Australia operations hopes to be positive in FY2016

- 2. With full year contributions from BIG BOX, and partial contribution from Indonesia Retail Operations, the Group is cautiously optimistic about business outlook of FY2016
- 3. The Group will work vigorously to explore business opportunities and improve internal efficiencies with a view to achieve profitability and enhance shareholder value
- 4. Continue to engage Scheme Creditors to explore various options to discharge the Scheme in the near future



## **Thank You**

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