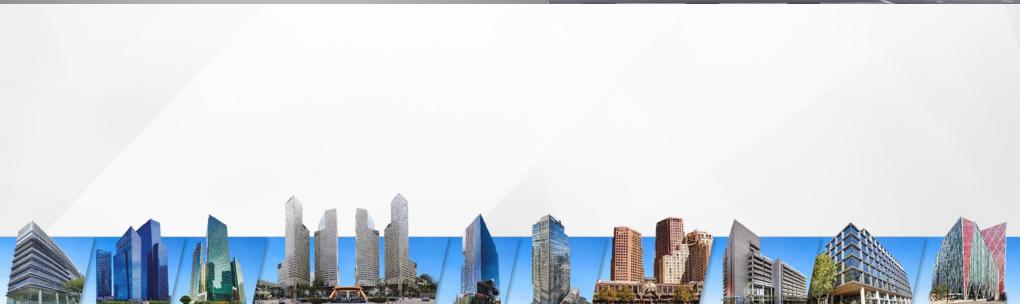


## Divestment of 30% Interest in 9 Penang Road

16 June 2021





## **Overview**



- Sale of 30% interest in 9 Penang Road for S\$295.5 million (S\$2,468 psf) to existing JV partner, Haiyi Holdings Pte. Ltd.
- 5.7% above valuation<sup>1</sup>
- 30.3% above total development cost<sup>2</sup>
- Resilient office segment continue to anchor Suntec REIT

Building Completion	2019
Total NLA	399,044 sq ft
Committed Occupancy (as at 31 Mar 2021)	98.7%
Valuation <sup>1</sup>	S\$931.8 million
Total Development Cost <sup>2</sup>	S\$756.0 million

#### Notes:

<sup>1</sup> Based on the average of independent valuations by Knight Frank Pte Ltd and Savills Valuation and Professional Services (S) Pte Ltd as at 1 May 2021.

<sup>2</sup> Includes land and construction costs.



## **Divestment Rationale**







Enhance Resilience and Diversification of Suntec REIT's Portfolio

• Acquisition of Nova Properties, London in Dec 2020 (NPI yield of 4.6%)

#### Portfolio Optimisation: Divestment of 9 Penang Road

- Asset Value Maximised through Redevelopment
- NPI yield of 3.3%<sup>1</sup>
- Office Component 100% Leased on Long Tenure



Former Park Mall Building

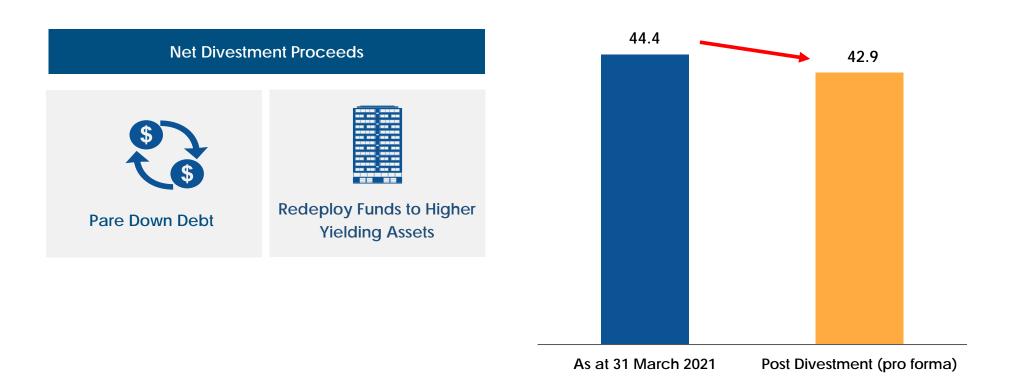


Maximised Asset Value through Redevelopment

## **Strengthen Balance Sheet**



Aggregate Leverage Ratio Reduced by 1.5 percentage points



### **Realised Value of Capital Appreciation**



Agreed Value of \$\$985.0 millionRealised Asset Value Upside of \$\$229.0 millionNPl yield of 3.3%1\$\$931.8 million25.7% above latest valuation of \$\$931.8 million2\$\$931.8 million2(\$\$2,335 psf)\$\$756.0 million (\$\$1,895 psf)Capital gains equivalent to approx. 2.27 cents<br/>per unit\$\$756 million

**Total Development Cost** 

Divestment (2021)

#### Returns on Investment of 305%<sup>4</sup>

Notes:

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<sup>1</sup> On stabilised basis.

<sup>2</sup> Based on the average of independent valuations by Knight Frank Pte Ltd and Savills Valuation and Professional Services (S) Pte Ltd as at 1 May 2021.

<sup>3</sup> Includes land and construction costs.

<sup>4</sup> Net divestment profit as percentage of cost of investment.

## **Pro Forma Impact**



For Illustrative Purpose	Before	After
DPU	7.402 cents	7.402 cents <sup>1</sup>
NAV per Unit	S\$2.054 <sup>2</sup>	\$\$2.057 <sup>3</sup>
Assets Under Management	S\$11.7 billion	S\$11.5 billion <sup>4</sup>
Deposited Property (by Segment)	Office, 78% Retail, 20% Convention, 2%	Office, 77% Retail, 21% Convention, 2%
Deposited Property (by Country)	Singapore, 76% Australia, 17%	Singapore, 75% Australia, 18%

Notes:

<sup>1</sup> Based on pro forma financial effects of the divestment for FY 2020, assuming the divestment was completed on 1 January 2020. DPU remains unchanged as no income contribution from 9 Penang Road was declared in FY 2020.

<sup>2</sup> Based on number of units issued and to be issued as at 31 December 2020.

<sup>3</sup> Based on number of units issued and to be issued as at 31 December 2020, inclusive of divestment fee.

<sup>4</sup> Assuming net proceeds is utilised to pare down debt.

Resilient Office Segment Continue to Anchor Suntec REIT



# THANK YOU

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## **Disclaimer**



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This presentation may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other developments or companies, shifts in the expected levels of occupancy rates, property rental income, changes in operating expenses, property expenses and governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. Past performance is not necessarily indicative of future performance. Predictions, projections or forecasts of the economy or economic trends of the markets are not necessarily indicative of the future or likely performance of Suntec REIT. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of management on future events.

#### **IMPORTANT NOTICE**

- The value of Units and the income derived from them, if any, may fall or rise. Units are not obligations of, deposits in, or guaranteed by, ARA Trust Management (Suntec) Limited (as the manager of Suntec REIT) (the "Manager") or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.
- 2. Investors should note that they will have no right to request the Manager to redeem or purchase their Units for so long as the Units are listed on the SGX-ST. It is intended that holders of Units may only deal in their Units through trading on the SGX-ST. The listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.
- 3. The past performance of Suntec REIT is not necessarily indicative of the future performance of Suntec REIT.