



Quarterly Results

Telefónica del Perú S.A.A.

January - March 2023

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1. MILESTONES FIRST QUARTER 2023

In a complex and competitive environment, Telefonica maintained its leadership in connections and accesses during 1Q23



The Company improved its financial performance and led the national fiber optic roll out.



We ensured connectivity during the climate crisis

During the weather events that affected northern and central Peru from February onward, Movistar executed its Contingency Plan to the delivery of communication services to the affected regions. This was done through prevention actions, implementing support systems and opportunely responding to the damage the heavy rains occasioned to infrastructure. To achieve the same, Movistar deployed more than 430 technical teams.



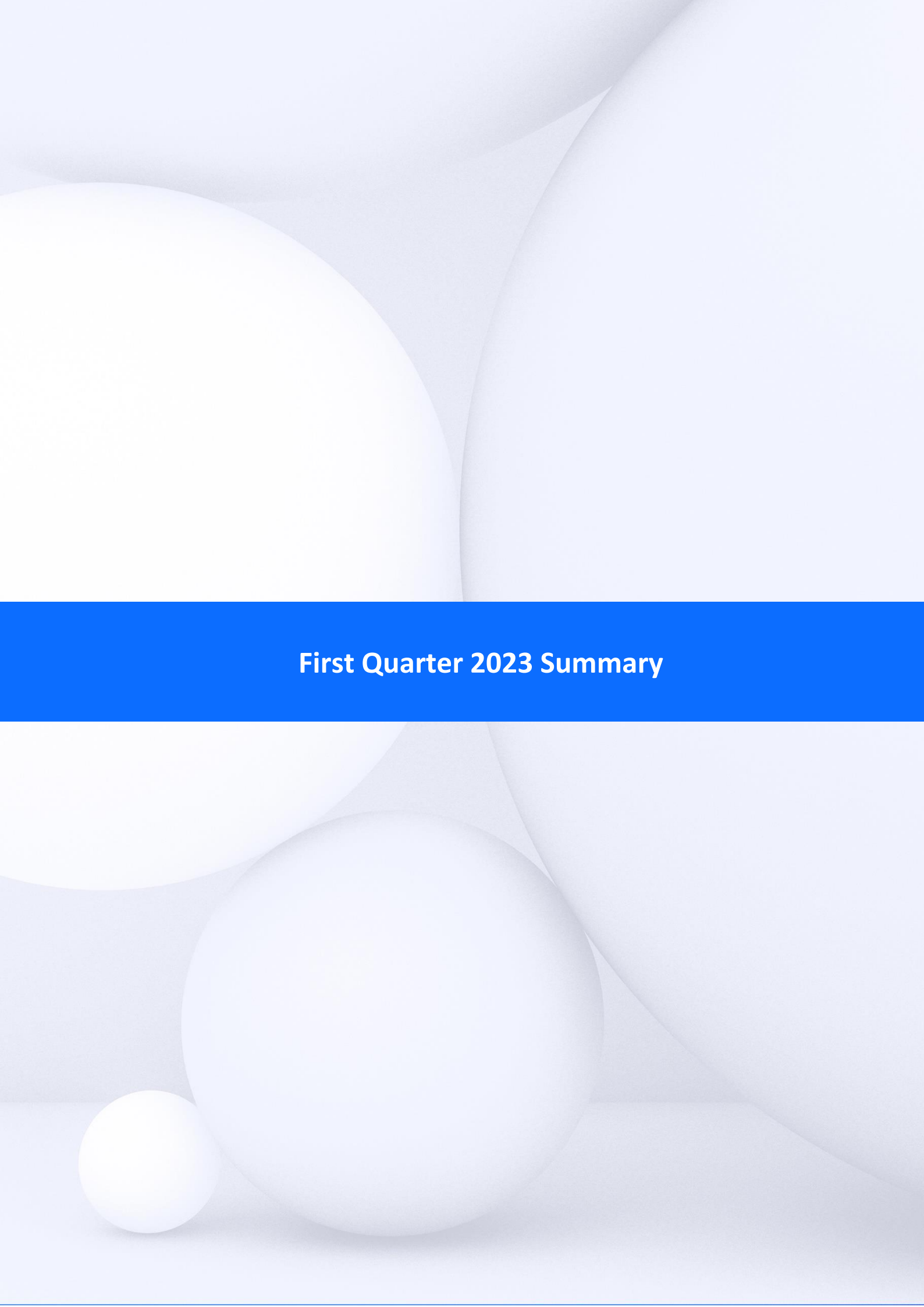
More than 2.23 million homes have fiber optic available throughout the nation.

Movistar kept its leadership of the most important technological change in the country through its roll out of fiber optics. In 1Q23, the number of Movistar customers connected to fiber optics rose 50.8% compared to 1Q22. To date, more than 2.23 million homes across the nation can access or migrate to fiber optic that provides speeds of up to 20 times greater than others in the market.

More than 16,700 rural communities connected via Internet para Todos

We celebrated the arrival of 4G to the rural community of Los Angeles, in the province of Julcán, La Libertad. In this region, more than 779 rural communities can already access Internet para Todos. Across the country, more than 3.1 million people can access the benefits of the digital world.





First Quarter 2023 Summary

2. FIRST QUARTER 2023 SUMMARY

Telefónica del Perú Presented Financial Results for the First Quarter of 2023

- Telefónica del Perú's revenues in the first quarter of 2023 amounted to S/1,629 million, thereby managing to maintain the OIBDA margin vis-a-vis 1Q22, despite the difficult economic context.
- The number of customers with fiber optic internet grew by 50.8% compared to 1Q22. Furthermore, Telefónica has connected 2.23 million homes to fiber access.
- Telefónica implemented a Contingency Plan to ensure telecommunications due to the climate emergency on the north and central coast of Peru.
- Through 'Internet para Todos' (Internet for All), the expansion of mobile internet in rural areas continued, surpassing 16,700 connected communities.

Lima, April 21, 2023- In the first quarter of 2023, in which the Company's revenues were affected by the social and economic situation, as well as by greater sector competition dynamics, Telefónica del Perú continued to focus on operating expenses and search for efficiencies, thereby achieving a reduction in recurring expenses by 8.6% compared to 1Q22. On the back of the foregoing, the OIBDA for the quarter reached S/324.6 million, constituting an OIBDA margin of 20%; 1pp greater than the same quarter of the previous year. Likewise, the operating performance together with improved financial revenues generated a positive 1Q23 net result amounting to S/93.2 million, S/290.8 million more than in 1Q22.

"In a complex and highly competitive context, we maintained our leadership in revenue and access in the sector, as well as creating efficiencies in our operational processes that allowed us to protect our margins. Furthermore, we continue to promote the main technological change that has been taking place in the country by rolling out fiber optics throughout the country. As such, we remain committed to making the best connectivity available to Peruvian homes", said Pedro Cortez, Executive President of Telefónica del Perú.

During the first quarter of 2023, Telefónica continued to maintain its leadership in sector revenues and access with 15.2 million customers, consisting of 11 million mobile accesses and 4.2 million fixed accesses. Telefónica del Perú's revenues in 1Q23 amounted to S/1,629 million. However, compared to the same period in 2022, these figures represented a reduction of 7.8%, due to a more competitive environment and a decrease in television and post-paid revenues.

Fixed Business

The fixed services business (voice, broadband, and TV) recorded revenues of S/806.5 million, a decrease of 6.7% compared to the same quarter of 2022. The foregoing was mainly due to increased churn associated with commercial aggressiveness.

Nonetheless, Telefónica continues to lead the Fiber Optic market in Lima and the provinces, having increased the number of fiber optic customers by 50.8% compared to 1Q22 and 10.7% compared to 4Q22. Telefónica continues with its plan to increase the scale of the rollout of fiber optic technology nationwide. To date there are more than 2.23 million households with the possibility of signing up to and/or migrating to this technology.

TELEFONICA DEL PERU
OPERATING DATA
Data in thousands

	2022				2023	Var. %
	March	June	September	December	March	
Total FTTH (TdP + Pangea)	1,393	1,525	1,795	2,019	2,232	60%
Own (TdP)	1,362	1,368	1,389	1,414	1,417	4%
Uptake FTTH	31.3%	28.9%	27.1%	28%	28%	-3.4 p.p

Likewise, in the fixed business, Data + IT revenues amounted to S/114.4 million. These figures demonstrate a growth of 7.6% compared to 1Q22 due to the company's improved performance in services aimed mainly at the B2B segment.

In 1Q23, according to 4Q22 OSIPTEL data, Telefónica continued to lead the fixed market with a 58.2% share in fixed telephony, 52% in broadband, and 54.9% in Pay TV.

Mobile Business

During the first quarter, Telefónica recorded revenues of S/822.5 million in the mobile business, 8.9% less than in 1Q22. The post-paid segment saw the sustained growth of recent periods affected by market aggressiveness in the current climate. Thus, the revenues of this segment amounted to S/441.3 million, which constitutes a reduction of 4.7% compared to 1Q22. These figures are mainly explained by our promotional actions to match those of the competition.

On the pre-paid front, revenues amounted to S/122.8 million in 1Q23, a reduction of S/17.1 million compared to 1Q22. These numbers reflect reduced sales channels and the continuous contraction in this segment of the industry.

Revenues from the sale of Telefónica handsets amounted to S/205.5 million, 7.9% less than in 1Q22. Despite this, this business line produced a higher margin, raising its profitability by 13% thanks to a sustained increase in the average ticket and a lower delinquency in the financed segment.

Adequate Financial Performance

In a context where the company's revenues were affected by competitive intensity, as well as the social and economic situation, we continue to focus on operating expenses and the constant search for efficiencies.

The company's OIBDA reached S/324.6 million and an OIBDA margin of 20%, thanks to lower expenses associated with creating efficiencies and digitalization of processes, and thereby offsetting almost all of the reduction in revenue. Income from operating activities in 1Q23 was -S/12.7 million, an improvement of S/27.7 million compared to 1Q22. On the other hand, the Non-Operating Result in 1Q23 was S/104.4 million, an improvement compared to 1Q22 by S/205.3 million, mainly due to higher financial income.

TELFONICA DEL PERÚ
FINANCIAL DEVELOPMENTS
Data in thousands PEN

	2022				2023	Var. %
	March	June	September	December	March	
Net amount	1,768	1,789	1,806	1,794	1,629	-8%
Mobile business	903	913	956	949	823	-9%
<i>Handsets</i>	223	249	246	249	205	-8%
Fixed business	865	875	850	845	807	-7%
OIBDA	336	388	416	464	325	-3%
Margin %	19%	22%	23%	26%	20%	5%
Capex	63	125	103	300	74	17%
OIBDA-Capex	273	263	313	164	251	-8%

These improvements in performance, together with higher financial revenues, have generated a positive net result in 1Q23 that amounted to S/93.2 million, S/290.8 million more than in 1Q22.

Ruling on Tax Disputes

In January 2023, Telefónica del Perú was notified of several Supreme Court judgments that unfavorably ruled on income tax proceedings versus the National Superintendence of Tax Administration (SUNAT). It should be noted that the effects of these judgments were reflected in the financial statements for 4Q22.

It should be noted that of the total to which these judgments amount more than 80% stems from interest and arrears as a result of the delay on the part of the authority in dealing with a legitimate dispute. During its more than 28 years in the country, Telefónica del Perú has paid approximately S/10 billion in income tax to SUNAT.

Securing Telecommunications in the Face of the Climate Emergency in the Northern and Central Regions of Peru.

Since February, Telefónica del Perú has been tackling the effects to services as a result of Cyclone Yaku in the northern and central regions of the Peru and subsequently due to the heavy rains that still affect much of the north of the country.

Through its Contingency Plan, Telefónica del Perú carried out prevention actions to guarantee telecommunications, as well as providing a rapid response and solution to damages to telecommunications infrastructure caused by floods and landslides. To this end, Movistar deployed more than 430 technical crews to ensure continuity of services and keep the population connected in this difficult situation. Due to the climate crisis, the Company provided benefits such as free SMS and local calls between landlines in emergency-declared areas.

More Connectivity in Rural Areas in Peru.

Since 2019, "Internet Para Todos" (IPT), a company created by Telefónica del Perú, Meta (Facebook), IDB Invest and CAF, has been working to close the connectivity gap in Peru. At the end of the first quarter of 2023, more than 3.1 million people from more than 16,700 rural communities

from the coast, mountains, and jungle of Peru have the possibility of accessing 4G mobile internet and the opportunities offered by the digital world.

In February 2023, Telefónica celebrated a new milestone of rural connectivity in the community of Los Angeles, located in the province of Julcán, La Libertad. There it was announced that there are already more than 770 rural communities in La Libertad that have access to the internet, thereby benefiting more than 130 thousand people in the region. The 4G internet infrastructure was rolled out in this locality through Internet para Todos and is part of the commitments Telefónica del Perú undertook with the Ministry of Transport and Communications within the framework of the Royalties for Coverage program.

**Main Key Events
First Quarter 2023**

3. MAIN KEY EVENTS FIRST QUARTER 2023

The key events that occurred during the first quarter of 2023 are presented below:

1. On January 6, the following was communicated in relation to File No. 2023000862:

To date, the Company has recorded in its separate financial statements a provision of S/630,564,323. This will be reflected in the next financial information to be disclosed to the market, in accordance with the applicable standards. This provision is related to the administrative litigation proceedings related to income tax for the years 1998 to 2004. Similarly, the Company makes public that during the administrative proceedings for the income tax of the year 2000, specifically regarding the balance carry-over, the National Superintendence of Tax Administration (SUNAT) notified the Company of the resolution that provides for the payment of the first of S/450,815,898. This amount is provided for in the financial statements. The Company is evaluating the scope of this resolution and the measures it will adopt for this purpose.

2. On January 17, the following was communicated in relation to File No. 2023002681:

The Fifth Chamber of Constitutional and Transitional Corporate Law of the Supreme Court notified us of the judicial decision that rules, irrevocably and unfavorably to the Company on the administrative litigation process regarding income tax for the years 2000 and 2001 (File No. 9469-2020). It should be noted that the Company, in turn, recorded a provision corresponding to the aforementioned proceedings.

3. On January 18, the following was communicated in relation to File No. 2023002838:

The Fifth Chamber of Transitional Constitutional and Corporate Law of the Supreme Court notified us of the unfavorable rulings for Company's administrative litigation processes corresponding to the income tax for the years 2002 (File No. 22856-2019) and 1998 (File No. 26311-2019). It should be noted that the estimated impact of the aforementioned rulings is duly provided for in the Company's financial information.

4. On January 19, the following was communicated in relation to File No. 2023002870:

We complied in responding to the EMI official document No. 035/2023 sent by the Lima Stock Exchange in relation to the key event registered by Telefónica del Perú S.A.A. (hereinafter, "the Company") on January 17, 2023. The event is linked to the administrative litigation process associated with the income tax for the years 2000 and 2001. It was noted that the ruling issued by the Fifth Chamber of Constitutional and Transitional Corporate Law of the Supreme Court does not contain any payment mandate for the Company. Meanwhile, the rulings issued on the administrative litigation proceedings deal with concepts derived from a ruling of the Tax Court and, therefore, do not contain any obligation to pay. Once these proceedings are finalized, as well as any others that may correspond, the Tax Administration, through an administrative act, will determine the amount of the payment obligation. Even though SUNAT has made an estimate public, the corresponding administrative act is yet to be issued.

5. On February 10, the following was communicated in relation to File No. 2023006419:

Per the agreements of the Board of Directors Session held on the aforementioned date, the Company communicated a key event as it received the Technical Report prepared by Ernst & Young Consultores S. Civil de R.L., in accordance with the provisions of paragraph c) of article 51 of the Securities Market Law (hereinafter, the Technical Reports) and SMV Resolution No. 029-2018-SMV/01, within the framework of the designation made and communicated to the market on January 27.

The Board of Directors adopted the following agreements:

- (i) On the basis of the aforementioned Technical Report, the Board of Directors approved the loan to be conferred by Telefónica Hispanoamérica, S.A. in favor of the Company for an amount of up to S/1,000,000,000 and a maximum term of 1 year at an interest rate of 9.41% per annum and the option to be convertible into shares within said term at a value of S/0.83 per share. Furthermore, powers were delegated to management for the signing of the corresponding contract, which subsequently proceeded to sign the foregoing.
- (ii) In exercising the powers delegated by the General Meeting of Shareholders dated January 19, 2023, the Board of Directors, on the basis of the Technical Reports, approved a capitalization of S/700,000,000 of the total credits, and the interest accrued from them, that Telefónica Hispanoamérica S.A. holds with the Company. It furthermore approved an increase in the share capital up to S/707,506,620, which took into account the monetary contributions from exercising the preferential subscription right corresponding to the other shareholders of the Company. The foregoing was in accordance with the provisions of articles 207 and following of the General Companies Law.
- (iii) The Board additionally approved the procedure for the right of first refusal.
- (iv) It furthermore approved the separate financial statements for the fourth quarter of 2022 and the preliminary annual reports for the aforementioned year.

6. On March 28, the following was communicated in relation to File No. 2023013026:

The holding of a Mandatory Annual Shareholders' Meeting where the following points were discussed:

- 1. Approval of Corporate Management (Financial Statements and Report).
- 2. Appointment of external auditors for the 2023 fiscal year:
The appointment of the firm GAVEGLIO, APARICIO Y ASOCIADOS S. CIVIL DE R.L., a member of PricewaterhouseCoopers, as the external auditor for the 2023 fiscal year was approved.
- 3. Annual remuneration of directors:
The annual remuneration of the Directors for the 2023 fiscal year was approved.
- 4. Offset part of the accumulated loss as of December 31, 2022, against additional paid-in capital:
Approval of the allocation of up to a maximum of S/170,483,523 of the share premium to partially offset the accumulated loss recorded by the Company as of December 31, 2022, which amounts to the sum of S/1,110,589,665.
- 5. Reduction of the share capital to offset the balance of the accumulated loss as of December 31, 2022:

The reduction of the share capital up to the maximum amount of S/921,302,063 was approved in order to partially offset the balance of the accumulated loss recorded by the Company as of December 31, 2022. This capital reduction will be used to restore the balance between net equity and the share capital and will materialize through the decrease in the nominal share value, thereby maintaining the same number of shares issued and without this implying any reimbursement to the shareholders.

6. Delegation of powers to the Board of Directors for the determination of the conditions and execution of items 4 and 5 of the agenda, as well as for the modification of article 5 of the articles of association:

The delegation of powers to the Board of Directors was approved for the determination of the conditions and execution of items 4 and 5 of the agenda, as well as for the modification of article 5 of the articles of association.



Competitive Environment First Quarter 2023

4. COMPETITIVE ENVIRONMENT FIRST QUARTER 2023

In a complicated political and economic context that affected the Telecommunications sector, Telefónica saw its total accesses and revenues affected, which were reduced compared to the first and fourth quarters of 2022. Nevertheless, the Company showed good financial performance in operating results. It improved vis-a-vis 1Q22 and continues to lead the share of sector accesses and total revenues in 1Q23.

TELEFONICA DEL PERU
ACCESSES
Data in thousands PEN

	2022				2023	Var. %
	March	June	September	December	March	
Retail accesses	16,409	16,208	15,783	15,645	15,253	-7%
Fixed telephony accesses	1,464	1,391	1,293	1,235	1,155	-21%
Broadband	1,952	1,955	1,942	1,934	1,920	-2%
UBB	1,831	1,843	1,834	1,839	1,837	0%
FTTH	382	402	451	520	576	51%
Mobile accesses	11,228	11,068	10,797	10,751	10,490	-7%
Prepaid	6,769	6,610	6,295	6,176	5,909	-13%
Contract	4,460	4,459	4,503	4,574	4,581	3%
IoT (M2M)	451	520	528	542	557	24%
Pay TV	1,313	1,274	1,223	1,184	1,131	-14%
Cable	1,195	1,166	1,124	1,095	1,048	-12%

Mobile Business

According to official information from Osiptel, in 4Q22 Telefónica maintained the leadership of the mobile market with a 30.1% share of accesses.

During 1Q23, the political and economic context continued to affect the mobile market, which remained focused mainly on the post-paid segment. The foregoing implied greater commercial aggressiveness that generated significant growth in the volume of discounts to customers. Total annual market sign ups and cancellations were lower compared to the previous year. According to OSIPTEL, these contracted by -4.6%, of which post-paid fell by -1.1% and went from constituting 66% of the total in 2022 to 68% in 1Q23. As such, Telefónica saw its accesses and revenues affected, which decreased compared to 1Q22.

The handset sales market kept seeking to be more rational and decrease the bad sales that affect margins. Compared to 1Q22, Telefónica's handset sales revenue decreased; however, profitability increased by almost 13 percentage points.

Fixed Business

According to OSIPTEL 4Q22 data, Telefónica leads the fixed market with a 58.2% share in fixed telephony, 52.0% in broadband, and 54.9% in Pay TV. In the Fiber Optic access market, Telefónica also led in Lima and provinces.

In the fixed business, competitive aggressiveness was maintained during 1Q23 with a focus on broadband leveraged in Fiber Optic and Pay TV where OTTs continue to gain market from

traditional television. In addition, new offers were launched, speed increases and discounts on fixed charges were undertaken, coverage was expanded, among others.

In broadband, fiber optic coverage continued to grow rapidly in Lima and the provinces affecting traditional operators. In this context, Telefónica managed to increase its Fiber Optic accesses by 50.8% compared to 1Q22 and 10.7% compared to 4Q22. In terms of pay TV, Telefónica's accesses fell as a result of the growth of OTTs that are increasingly replacing the traditional service and generating high levels of satisfaction.

5. ECONOMIC ENVIRONMENT

Economic activity slowed down its growth rate in 4Q22, growing 1.7% year-on-year (the first half of the year saw growth of 3.6%). This is explained by the slowdown in domestic demand. Private consumption continued to lose momentum in a context of high inflation, higher interest rates, and social upheaval. Private investment contracted due to political and social uncertainty. Public consumption fell due to the reduction in spending associated with the health emergency. And the slowdown in exports, due to weather problems affecting the primary sector, were partially offset by lower imports.

The social upheaval continued into Jan-23, where it peaked and then calmed almost completely by the end of Feb-23. This severely affected the GDP of Jan-23, which recorded a fall of 1.1% (its first negative movement since Feb-21). It is estimated that in Feb-23 the activity showed relative improvement. However, in mid Mar23, cyclone Yaku, and the heavy rains associated with it, caused temporary interruptions of roads on the north and central coast that affected economic activity. As such, the GDP would have closed 1Q23 showing growth of around 0%.

Inflation, Exchange Rate, and Fees

Year-on-year inflation accelerated in the first months of 2023, from 8.45% in Dec-22 to 8.65% in Feb-23, due to food shortages in the wake of protests and weather factors. However, in Mar-23 the year-on-year inflation fell again to 8.40%. This figure is explained by a high Mar-22 comparison point and the normalization of the social situation. Consequently, the Central Bank kept the base rate unchanged at 7.75%, for the second consecutive month, thereby putting a definitive end to the cycle of increases. For its part, the sol (PEN) has appreciated 0.7%, reflecting the balance of the best external fundamentals: copper prices in particular, the international trend of the dollar (USD), the differential between interest rates in USD and PEN, and the willingness of the BCR to avoid significant volatility. In Jan-23, the sol depreciated 1.05% due to the uncertainty generated by the lack of conciliation in Congress to bring forward elections, which consequently escalated social protests. However, in Feb-23 and Mar-23, the sol gained ground due to improved prospects of the Chinese economy and the price of copper that rose again to levels above USD \$4.2 per pound.

Financial Markets

Amid the political rumblings, ratings firms Fitch, Standards and Poor's, and Moody's maintained Peru's rating at BBB and A3, respectively. However, they all lowered the outlook from stable to negative.

6. FIRST QUARTER 2023 RESULTS

Income from Ordinary Activities

Revenues amounted to S/1,629 million in 1Q23, 7.8% less than in 1Q22, due to a slowdown in growth and strong market competition.

Revenue from **Services (Voice + BB+ TV)** were S/632.4 million, 9.3% less than in 1Q22. The foregoing is explained by an increase in churn associated with commercial aggressiveness.

Data and Information Technology revenues ascended to S/114.4 million in 1Q23, 7.6% more than in 1Q22 due to the improved performance in the marketing of digital services.

Other Fixed Income grew to S/13.0 million in 1Q22, S/5.7 million more than in 1Q22. This amount is due to income from penalties and income with associated companies.

Mobile Phone revenues in 1Q23 contracted to S/822.6 million, 8.9% less than in 1Q22, which is equivalent to -S/80.5 million.

Post-paid revenues in 1Q23 closed at S/441.3 million, 4.7% less than 1Q22. This is an income equivalent to -S/21.6 million, due to the commercial redefinition of penalties and discounts to match the offer of the competition.

Handset sales revenues in 1Q23 amounted to S/205.5 million, with a drop of 7.9% compared to 1Q22. This figure equates to -S/17.6 million and is due to reduced commercial activity, but with a higher margin.

On the **Pre-paid** front, revenues decreased to S/122.8 million in 1Q23, which means S/17.1 million less compared to 1Q22. This occurred due to reduced sales channels and significant market contraction.

Revenues from **Mobile Wholesale Services** amounted to S/25.5 million in 1Q23, down 23.5% compared to 1Q22 and is due to interconnection tariff adjustments.

Income from Other Operating Activities

Income from Operating Activities in 1Q23 was -S/12.7 million, improving the result by S/27.7 million compared to 1Q22. This improvement is due to lower expenses associated with the management of efficiencies.

Non-Operating Income

The Non-Operating Result in 1Q23 was S/104.4 million, improving the result compared to 1Q22 by S/205.3 million. This is mainly due to higher financial income, related to the recognition of interest for taxes unduly paid for an amount of S/260.9 million.

Net financial Year Income

Net income for the fiscal year in 1Q23 was S/93.2 million, S/290.8 million more than in 1Q22. This improvement is due to higher financial income and lower taxes.

7. STATEMENT OF FINANCIAL POSITION

Total current assets as of 1Q23 amounted to S/2,337 million, which is lower by S/228 million compared to the previous quarter. This result is mainly explained by the reduction in cash and cash equivalents and income tax assets. This situation is for the most part due to the higher cash used in CAPEX (S/187MM) and the application of protest payments made for the 2000 to 2003 fiscal years. The foregoing is as a result of having earned a tax shield for the cost of disposing of the Nortel plant which amounted to S/109 million.

Total non-current assets closed the first quarter of 2023 at S/9,547 million, lower by S/192 million than what was observed in the previous quarter due to two factors: the first, the value of fixed assets offset by the accumulated depreciation that gives us S/81 million and, the second, due to intangibles for S/91 million.

As a result, total assets were S/11,844 million, a figure that is S/421 million lower compared to that recorded at the end of 4Q2.

At the end of 1Q23, total current liabilities were S/6,148 million, S/1,219 million less than 4Q22. The variation is mainly due to lower commercial accounts payable, as invoices were paid for the following: purchase of mobile equipment for an amount of S/112 million, registrations of equipment and accesses for S/87 million, signal rental service for, S/29 million and other services for S/38 million; other related accounts payable for loans received in 2022 from T. Hispam that were fully capitalized on February 10, 2023; and income tax liabilities that are broken down into two parts: the first for S/370 million for the application of the balance in favor of the protests pertaining to the 2000 to 2003 fiscal years as a result of having won the tax shield for the cost of disposing of the Nortel plant, added to the recognition of interest for these undue payments, and the second, for S/326 million for the ruling on the collection of enforced payments, also for the year 2000.

Total non-current liabilities amounted to S/3,950 million at the end of the 1Q23, which constitutes a balance of S/6 million greater than that observed in the previous quarter.

Finally, total Equity increased by S/792 million in 1Q23 to S/1,785 million. This increase is mainly explained by the capitalization of shareholder loans for S/700 million (where S/531 million was allocated to issue 843 million common shares and S/169 million for the share premium), which includes the capitalization of the loans received from T. Hispam in 2022, as well as the partial capitalization of the loan of S/365 million received in Feb-23 and the positive result of 1Q23.

Relevant Financial Ratios

At the end of 1Q23, liquidity ($[\text{Total current assets} - \text{Cash and cash equivalents}] / \text{Total current liabilities}$) closed at 0.34x, which is lower than the ratio obtained in the previous quarter of 0.29x.

Financial leverage ($\text{Financial liabilities} * / \text{Total equity}$) reached the level of 1.62x in the first quarter of the year, compared to the level of 2.82x in the previous quarter.

*Does not include the lease debt recorded by the adoption of IFRS 16.

TELEFONICA DEL PERU S.A.A.

INCOME STATEMENT IN SOLES (000) FOR THE PERIOD ENDED MARCH 31, 2023 AND 2022

(Prepared in accordance with International Financial Reporting Standards - IFRS)

	1Q23		1Q22		Var Abs 1Q22-1Q23	Var. % 1Q22-1Q23
		%		%		%
Income from ordinary activities	1,629,139	100.0	1,767,897	100.0	(138,758)	(7.8)
Landline Income	806,545	49.5	864,808	48.9	(58,263)	(6.7)
Income from services (Voice + BB + TV)	632,394	38.8	697,267	39.4	(64,873)	(9.3)
Data + IT	114,387	7.0	106,348	6.0	8,039	7.6
Wholesale	42,363	2.6	41,539	2.3	824	2.0
Equipment (Voice + BB + TV)	4,436	0.3	12,433	0.7	(7,997)	(64.3)
Other Fixed Incomes	12,965	0.8	7,221	0.4	5,744	79.5
Mobile income	822,594	50.5	903,089	51.1	(80,495)	(8.9)
Postpaid	441,335	27.1	462,925	26.2	(21,590)	(4.7)
Terminals (Customer Recruitment + Loyalty)	205,477	12.6	223,118	12.6	(17,641)	(7.9)
Prepaid	122,821	7.5	139,930	7.9	(17,109)	(12.2)
Wholesale	25,522	1.6	33,361	1.9	(7,839)	(23.5)
Other Mobile income	27,439	1.7	43,755	2.5	(16,316)	(37.3)
Operating Expenses	1,641,848	100.8	1,808,336	102.3	(166,488)	(9.2)
General and Administrative	758,137	46.5	855,260	48.4	(97,123)	(11.4)
Equipment sales cost	235,907	14.5	277,862	15.7	(41,955)	(15.1)
Depreciation and Amortization	246,348	15.1	284,353	16.1	(38,005)	(13.4)
Depreciation of user rights	49,525	3.0	53,627	3.0	(4,102)	(7.6)
Employees	145,779	8.9	145,252	8.2	527	0.4
Interconnection expenses	51,518	3.2	58,798	3.3	(7,280)	(12.4)
Allowance for doubtful accounts and inventory devaluation	121,800	7.5	104,836	5.9	16,964	16.2
Fees for transfer of technical capacity and management	32,834	2.0	28,348	1.6	4,486	15.8
Operating income before other income and expenses, net	(12,709)	(0.8)	(40,439)	(2.3)	27,730	(68.6)
Other operating income - expenses, net	2,505	0.2	2,079	0.1	426	20.5
Loss from operating activities	(10,204)	(0.6)	(38,360)	(2.2)	28,156	(73.4)
Financial Income	263,963	16.2	3,672	0.2	260,291	7,088.5
Financial Expenses	(172,944)	(10.6)	(100,853)	(5.7)	(72,091)	71.5
Exchange Difference, net	6,402	0.4	(509)	(0.0)	6,911	(1,357.8)
Share in Income of related parties	7,026	0.4	(3,250)	(0.2)	10,276	(316.2)
Non-Operating income	104,447	6.4	(100,940)	(5.7)	205,387	(203.5)
Income before income tax	94,243	5.8	(139,300)	(7.9)	233,543	(167.7)
Income tax	(1,052)	(0.1)	(58,304)	(3.3)	57,252	(98.2)
Profit / (loss) for the year	93,191	5.7	(197,604)	(11.2)	290,795	(147.2)

We recommend reading this document simultaneously with the corresponding Financial Statements and accompanying notes, which are an integral part of this document and contain complementary information.

TABLE 2
TELEFONICA DEL PERU S.A.A.
STATEMENT OF FINANCIAL SITUATION IN SOLES (000) AS OF MARCH 31, 2023
(Prepared in accordance with International Financial Reporting Standards - IFRS)

Assets						Liabilities and equity					
	1Q23	4Q22	3Q22	2Q22	1Q22		1Q23	4Q22	3Q22	2Q22	1Q22
Current assets						Current liabilities					
Cash and cash equivalents	256,669	432,987	476,622	576,773	562,921	Other financial liabilities	384,369	302,885	360,750	580,891	374,389
Trade accounts receivable, net	973,304	1,032,718	1,007,610	992,286	946,328	Lease liabilities	373,425	401,086	391,687	345,782	319,137
Contractual assets	32,835	37,356	39,031	38,561	15,787	Trade accounts payable	1,792,756	2,008,234	1,763,910	1,796,927	1,721,710
Inventories	202,611	190,147	192,822	251,766	268,919	Other accounts payable to related companies	56,027	385,884	968	4,048	4,121
Other non-financial assets	594,405	509,841	496,194	477,098	474,710	Other accounts payable	181,349	225,324	198,222	201,192	245,255
Income tax assets	196,076	304,705	304,020	303,650	303,510	Deferred income	21,468	26,981	29,300	35,065	39,446
						Other provisions	600,086	611,082	490,647	399,331	396,372
						Income tax liabilities	2,612,079	3,289,767	2,794,079	2,825,162	2,772,131
Total current assets	2,336,640	2,565,123	2,586,592	2,730,560	2,661,349	Total current liabilities	6,148,240	7,367,742	6,167,486	6,325,549	6,032,305
Trade accounts receivable, net	1,078	982	2,141	1,302	2,377	Other financial liabilities	2,499,909	2,494,500	2,488,898	2,478,452	2,728,209
Contractual assets	2,409	2,264	1,295	1,249	1,543	Lease liabilities	908,855	928,289	960,557	947,512	1,000,481
Other accounts receivable, net	77,371	82,173	85,491	84,772	82,147	Contract liabilities	38,843	49,818	56,142	65,211	71,936
Investments in subsidiaries and associates	230,199	223,173	228,060	229,769	232,904	Other accounts payable to related companies	819	5,173	4,292	3,378	2,474
						Other accounts payable	26,335	29,709	29,636	32,767	27,601
Property, plant, and equipment	29,386,341	29,281,045	29,241,788	29,234,958	29,175,079	Deferred income	50,499	48,479	57,050	57,177	58,038
Accumulated depreciation	(24,934,464)	(24,748,090)	(24,667,752)	(24,516,479)	(24,336,341)	Other provisions	381,016	323,873	293,452	301,647	282,424
	4,451,877	4,532,955	4,574,036	4,718,479	4,838,738	Non-current income tax liabilities	44,441	64,786	51,521	39,414	38,659
						Total non-current liabilities	3,950,717	3,944,627	3,941,548	3,925,558	4,209,822
Intangible assets other than capital gains (net)	1,736,351	1,828,219	1,757,444	1,797,789	1,859,341	Total liabilities	10,098,957	11,312,369	10,109,034	10,251,107	10,242,127
Rights-of-use assets	972,876	977,464	1,015,912	1,008,817	1,046,759	Equity					
Deferred tax assets	389,615	415,283	450,345	444,708	435,480	Issued capital	2,638,274	2,106,949	2,106,949	2,876,152	2,876,152
Current and non-current tax assets	315,401	315,401	-	-	-	Issuance premiums	168,675	-	-	77,899	77,899
Capital gains	959,137	959,137	959,137	959,137	959,137	Other capital reserves	-	-	-	601,856	601,856
Other non-financial assets	410,970	402,815	384,430	375,587	361,389	Accumulated results	(1,017,399)	(1,110,590)	(168,816)	(1,452,912)	(1,302,375)
Total non-current assets	9,547,284	9,739,866	9,458,291	9,621,609	9,819,815	Other equity reserves	(4,583)	(3,739)	(2,284)	(1,933)	(14,495)
						Total assets	1,784,967	992,620	1,935,849	2,101,062	2,239,037
Total assets	11,883,924	12,304,989	12,044,883	12,352,169	12,481,164	Total liabilities and equity	11,883,924	12,304,989	12,044,883	12,352,169	12,481,164

We recommend reading this document simultaneously with the corresponding Financial Statements and accompanying notes, which are an integral part of this document and contain complementary information.

TELEFONICA DEL PERU
ACCESSES
Data in thousands PEN

	2022				2023	Var. %
	March	June	September	December	March	
Retail accesses	16,409	16,208	15,783	15,645	15,253	-7%
Fixed telephony accesses	1,464	1,391	1,293	1,235	1,155	-21%
Broadband	1,952	1,955	1,942	1,934	1,920	-2%
UBB	1,831	1,843	1,834	1,839	1,837	0%
FTTH	382	402	451	520	576	51%
Mobile accesses	11,228	11,068	10,797	10,751	10,490	-7%
Prepaid	6,769	6,610	6,295	6,176	5,909	-13%
Contract	4,460	4,459	4,503	4,574	4,581	3%
IoT (M2M)	451	520	528	542	557	24%
Pay TV	1,313	1,274	1,223	1,184	1,131	-14%
Cable	1,195	1,166	1,124	1,095	1,048	-12%

TELEFONICA DEL PERU
POST-PAID OPERATIONAL DATA
Data in (%) and thousands PEN

	2022				2023	Var. %
	March	June	September	December	March	
Quarterly mobile churn	5.3%	5.2%	5.6%	5.4%	5.3%	0.0 pp.
Post-paid	3.4%	3.4%	3.5%	3.2%	3.5%	0.1 pp.
Accumulated mobile churn	5.3%	5.3%	5.4%	5.4%	5.3%	0.0 pp.
Post-paid	3.4%	3.4%	3.4%	3.4%	3.5%	0.1 pp.
BAF churn	2.3%	2.2%	2.2%	2.2%	2.8%	0.5 p.p.
Arpu Móvil	17.1	17.1	18.2	18.3	16.8	-1.6%
Post-paid	34.9	34.4	36.2	35.4	32.1	-8.1%
Arpu BAF	55.9	57.3	54.5	52.8	55.3	-1.1%

TELEFONICA DEL PERU
OPERATING DATA
Data in thousands

	2022				2023	Var. %
	March	June	September	December	March	
Total FTTH (TdP + Pangea)	1,393	1,525	1,795	2,019	2,232	60%
Own (TdP)	1,362	1,368	1,389	1,414	1,417	4%
Uptake FTTH	31.3%	28.9%	27.1%	28%	28%	-3.4 p.p

TELFONICA DEL PERÚ
FINANCIAL DEVELOPMENTS
Data in thousands PEN

	2022				2023	Var. %
	March	June	September	December	March	
Net amount	1,768	1,789	1,806	1,794	1,629	-8%
Mobile business	903	913	956	949	823	-9%
Handsets	223	249	246	249	205	-8%
Fixed business	865	875	850	845	807	-7%
OIBDA	336	388	416	464	325	-3%
Margin %	19%	22%	23%	26%	20%	5%
Capex	63	125	103	300	74	17%
OIBDA-Capex	273	263	313	164	251	-8%

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