



SEC Reg. No. 152747

16 March 2017

Philippine Stock Exchange, Inc.

3rd Floor, Tower One and Exchange Plaza
Ayala Triangle, Ayala Ave., Makati City
Attention: Ms. Janet A. Encarnacion
Head, Disclosure Department

Dear Madam,

We respond to your letter seeking our clarification and/or confirmation on the news article entitled "Property giant Ayala Land readies P7-billion bond offering in April" posted in Business World Online on March 16, 2017. The article reported in part that:

"AYALA LAND, Inc. is firming up another bond offering for next month to raise P7 billion more from a three-year debt securities program for capital expenditures and other requirements.

....

Ayala Land is looking to offer the bonds on April 10-21 and list them on the Philippine Dealing & Exchange on April 28, Corporate Communications Manager Suzette P. Naval said in a mobile phone message.

The company will have the right to redeem the bonds in whole before the maturity date. It may decide to repay an amount equivalent to 102% of the bonds' face value on the seventh year; 101% on the eight and 100.5% on the ninth.

....

Ayala Land expects to net P6.92 billion from the bonds. It earmarked the proceeds for the completion of retail spaces, offices, hotels and a transportation hub across six developments in Makati, Quezon City and Parañaque.

...."

We confirm the foregoing details of the bond offering of Ayala Land. We likewise advise the following:

- a) In relation to the redemption of the bonds, the percentages in reference to the face value of the bonds are the Call Option Prices that will apply on each Call Option Date.
- b) Proceeds will be used to partially finance the Company's general corporate requirements and/or for such specific purposes as may be determined from time to time, including but not limited to the capital expenditures discussed above.

Thank you.

Very truly yours,

A handwritten signature in black ink, appearing to read 'Jaime E. Ysmael', with a long, sweeping horizontal line extending to the right.

JAIME E. YSMAEL

Senior Vice President
Chief Finance Officer and Compliance Officer

Cc

Philippine Dealing and Exchange Corporation

37th Floor, Tower 1, The Enterprise Center

6766 Ayala Ave cor. Paseo de Roxas, Makati City

Attention: Ms. Vina Vanessa S. Salonga

Head, Issuer Compliance and Disclosures Department

Securities and Exchange Commission

SEC Building, Mandaluyong City

Attention: Hon. Vicente Graciano P. Felizmenio, Jr.

Director, Market Regulation Department