

10<sup>th</sup> November 2021

#### Subject: Explanation of the Operating Results for Quarter 3/2021

#### To: The President

The Stock Exchange of Thailand

We, IFS Capital (Thailand) Public Company Limited, would like to submit herewith the Reviewed Financial Statements for the Quarter 3/2021 ended 30<sup>th</sup> September 2021 as certified by our auditor, Deloitte Touche Tohmatsu Jaiyos Audit Co., Ltd., and to clarify the significant variance of the operating results as follows:-

|                                      |       |           |                           |             |  |        | (Unit : M                | Aillion Baht) |
|--------------------------------------|-------|-----------|---------------------------|-------------|--|--------|--------------------------|---------------|
|                                      | Quar  | ter 3 end | ed 30 <sup>th</sup> Septe | ember       | For Nine-Month Period ended 30th September |        |                          | eptember      |
|                                      | 2021  | 2020      | Increase /<br>(decrease)  | %<br>Change | 2021                                       | 2020   | Increase /<br>(decrease) | %<br>Change   |
| Revenues                             |       |           |                           |             |  |        |                          |               |
| Factoring Income                     | 61.60 | 52.08     | 9.52                      | 18.28       | 180.35                                     | 181.25 | (0.91)                   | (0.50)        |
| Hire Purchase Income                 | 0.07  | 0.06      | 0.01                      | 13.32       | 0.27                                       | 0.21   | 0.06                     | 28.23         |
| Finance Lease Income                 | 2.09  | 3.15      | (1.06)                    | (33.54)     | 7.04                                       | 10.87  | (3.83)                   | (35.26)       |
| Factoring Commission and Service Fee | 23.36 | 19.59     | 3.77                      | 19.25       | 68.77                                      | 65.58  | 3.19                     | 4.87          |
| Other Income                         | 8.32  | 7.73      | 0.59                      | 7.67        | 27.46                                      | 29.84  | (2.38)                   | (7.97)        |
| Total Revenues                       | 95.45 | 82.62     | 12.83                     | 15.53       | 283.88                                     | 287.75 | (3.87)                   | (1.34)        |
| Finance Costs                        | 9.10  | 7.41      | 1.69                      | 22.85       | 25.88                                      | 31.66  | (5.78)                   | (18.24)       |
| Income Before Operating Expenses     | 86.35 | 75.21     | 11.14                     | 14.81       | 257.99                                     | 256.08 | 1.91                     | 0.74          |
| Expenses                             |       |           |                           |             |  |        |                          |               |
| Selling Expenses                     | 3.32  | 2.76      | 0.56                      | 20.38       | 11.94                                      | 11.89  | 0.05                     | 0.38          |
| Administration Expenses              | 23.33 | 21.59     | 1.75                      | 8.08        | 75.16                                      | 71.88  | 3.28                     | 4.57          |
| Management Benefit Expenses          | 8.92  | 6.68      | 2.24                      | 32.60       | 29.00                                      | 25.57  | 3.43                     | 13.40         |
| Total Expenses                       | 35.58 | 31.03     | 4.55                      | 14.67       | 116.09                                     | 109.34 | 6.76                     | 6.18          |
| Profit Before Allowances             | 50.77 | 44.18     | 6.59                      | 14.91       | 141.90                                     | 146.75 | (4.85)                   | (3.30)        |
| Expected Credit Losses (ECL)         | 2.24  | 21.78     | (19.54)                   | (89.72)     | 3.59                                       | 22.16  | (18.57)                  | (83.81)       |
| Profit Before Income Tax Expenses    | 48.53 | 22.39     | 26.13                     | 116.69      | 138.31                                     | 124.59 | 13.72                    | 11.02         |
| Income Tax Expense                   | 10.71 | 5.44      | 5.27                      | 97.01       | 29.23                                      | 25.34  | 3.89                     | 15.35         |
| Profit for The Periods               | 37.82 | 16.96     | 20.86                     | 123.00      | 109.08                                     | 99.25  | 9.84                     | 9.91          |

#### **Quarterly to Quarterly Analysis**

For the 3<sup>rd</sup> quarter of 2021, the Company reported Net Profit of Baht 37.82 million, an increase of Baht 20.86 million or 123% from the same period last year. The main reasons were as follows:

- 1) total revenues increased by Baht 12.83 million or 15.53% due to higher factoring volume,
- 2) lower ECL of Baht 19.54 million or a decrease of 89.72% due to robust credit risk management,
- 3) partly offset by higher finance cost of Baht 1.69 million or 22.85% due to higher bank borrowing as a result of higher business volume, and higher total expenses of Baht 4.55 million due to impairment of property foreclosed of around Baht 5 million.

For the year-to-date ended 30<sup>th</sup> September 2021, the Company reported a Net Profit of Baht 109.08 million, an increase of Baht 9.84 million or 9.91% from the same period last year, and Earnings Per Share (EPS) increased to Baht 0.22 per share (YTD Q3/2020: Baht 0.20 per share), an increase of 10%.

Please be informed accordingly.

Sincerely yours,

(Mr. Tan Ley Yen) Director and CEO

20th Floor Lumpini Tower, 1168/55 Rama IV Road, Tungmahamek, Sathorn, Bangkok 10120 www.ifscapthai.com ทะเบียนแลขที่ 0107550000033 เชิ้น 20 อาคารลุมพินีกาวเวอร์ 1168/55 กนนพระราม 4 แขวงทุ่งมหาเมฆ เขตสากร กรุงเทพฯ 10120 โกรศัพท์ 66 (2) 285-6326-32, (2) 679-9140-4 โกรสาร 66 (2) 285-6335, (2) 679-9159

#### Financial Performance Quarter 3 (F45) (Reviewed)

Security Symbol:

IFS

#### Announcement Details

**Headline:** 

| Financial Statement (F                                     | 45)       |                |  |
|--|-----------|----------------|--|
| Company name IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED |           |                |  |
| Quarter  | Quarter 3 |                |  |
| Financial Statement  |           | (In thousands) |  |
|  | Quarter 3 | For 9 Months   |  |
| Status   | Reviewed  | Reviewed       |  |

| Ending  | 30 Septen | nber   | 30 Septem | ıber   |
|---|-----------|--------|-----------|--------|
| Year  | 2021      | 2020   | 2021      | 2020   |
| Profit (loss) attributable<br>to equity holders of the<br>Company * | 37,816    | 16,958 | 109,082   | 99,247 |
| EPS (baht)  | 0.08      | 0.03   | 0.22      | 0.20   |

Type of report

Unqualified opinion

\*For consolidated financial statements

Please review financial statement (Full Version) before making investment decision

"The company hereby certifies that the information above is correct and complete. In addition, the company has already reported and disseminated its financial statements in full via the SET Electronic Listed Company Information Disclosure (SET Portal)."

Signature \_\_\_\_\_\_ (Mr. Tan Ley Yen) Director and CEO Authorized Persons to Disclose Information

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## **REVIEW REPORT ON INTERIM FINANCIAL INFORMATION OF THE INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

# TO THE BOARD OF DIRECTORS IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED

We have reviewed the statement of financial position of IFS Capital (Thailand) Public Company Limited as at September 30, 2021 and the related statements of comprehensive income for the three-month and nine-month periods ended September 30, 2021, and the related statements of changes in shareholders' equity and cash flows for the nine-month period then ended, and the condensed notes to the financial statements. The Company's management is responsible for the preparation and fair presentation of this interim financial information in accordance with Thai Accounting Standard No. 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this interim financial information based on our review.

## **Scope of Review**

We conducted our review in accordance with Thai Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the aforementioned interim financial information has not been prepared in all material respects, in accordance with Thai Accounting Standard No. 34 "Interim Financial Reporting".

**BANGKOK** November 10, 2021 Nisakorn Songmanee Certified Public Accountant (Thailand) Registration No. 5035 DELOITTE TOUCHE TOHMATSU JAIYOS AUDIT CO., LTD.

# IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2021

**UNIT : BAHT** 

| ASSETS         CURRENT ASSETS         Cash and cash equivalents       450,441,728       390,619,301         Factoring receivables       5       2,747,193,338       2,667,557,627         Hire purchase current receivables       6       2,197,130       3,125,493         Finance lease current receivables       7       59,428,550       69,458,366         Inventory finance receivables       8       114,553,561       120,690,936         Other current assets       5,378,855       5,704,608         Total Current Assets       3,379,193,162       3,257,156,331         NON-CURRENT ASSETS       3,379,193,162       3,257,156,331         Bank deposits held as collateral       163,318       162,942         Hire purchase non-current receivables       6       -       1,527,685         Finance lease non-current receivables       7       61,263,095       66,698,203         Investment properties       59,198,485       62,675,948         Plant and equipment       20,195,358       23,713,089         Right-of-use assets       9       1,096,263       -         Other intangible assets       19,87,878       704,473         Deferred tax assets       32,597,454       36,457,738 |                                       | Notes | "Unaudited"<br>As at<br>September 30,<br>2021 | As at<br>December 31,<br>2020 |
|---|---------------------------------------|-------|---|-------------------------------|
| Cash and cash equivalents $450,441,728$ $390,619,301$ Factoring receivables5 $2,747,193,338$ $2,667,557,627$ Hire purchase current receivables6 $2,197,130$ $3,125,493$ Finance lease current receivables7 $59,428,550$ $69,458,366$ Inventory finance receivables8 $114,553,561$ $120,690,936$ Other current assets $5,378,855$ $5,704,608$ Total Current Assets $3,379,193,162$ $3,257,156,331$ NON-CURRENT ASSETS $6$ - $1,527,685$ Bank deposits held as collateral $163,318$ $162,942$ Hire purchase non-current receivables6- $1,527,685$ Finance lease non-current receivables7 $61,263,095$ $66,698,203$ Investment properties $59,198,485$ $62,675,948$ Plant and equipment $20,195,358$ $23,713,089$ Right-of-use assets9 $1,096,263$ -Other intangible assets9 $1,987,878$ $704,473$ Deferred tax assets $32,597,454$ $36,457,738$ Properties foreclosed10 $1,000,000$ -Other non-current Assets $478,167$ $477,150$ Total Non-current Assets $177,980,018$ $192,417,228$  |                                       |       |   |                               |
| Factoring receivables5 $2,747,193,338$ $2,667,557,627$ Hire purchase current receivables6 $2,197,130$ $3,125,493$ Finance lease current receivables7 $59,428,550$ $69,458,366$ Inventory finance receivables8 $114,553,561$ $120,690,936$ Other current assets $5,378,855$ $5,704,608$ Total Current Assets $3,379,193,162$ $3,257,156,331$ NON-CURRENT ASSETS $3,379,193,162$ $3,257,156,331$ Bank deposits held as collateral $163,318$ $162,942$ Hire purchase non-current receivables6- $1,527,685$ Finance lease non-current receivables7 $61,263,095$ $66,698,203$ Investment properties $59,198,485$ $62,675,948$ Plant and equipment $20,195,358$ $23,713,089$ Right-of-use assets9 $1,096,263$ -Other intangible assets $10$ $1,000,000$ -Other non-current assets $478,167$ $477,150$ Total Non-current Assets $177,980,018$ $192,417,228$  |                                       |       | 450 441 728                                   | 390.619.301                   |
| Hire purchase current receivables62,197,1303,125,493Finance lease current receivables7 $59,428,550$ $69,458,366$ Inventory finance receivables8 $114,553,561$ $120,690,936$ Other current assets $5,378,855$ $5,704,608$ Total Current Assets $3,379,193,162$ $3,257,156,331$ NON-CURRENT ASSETS $3,379,193,162$ $3,257,156,331$ Bank deposits held as collateral $163,318$ $162,942$ Hire purchase non-current receivables6- $1,527,685$ Finance lease non-current receivables7 $61,263,095$ $66,698,203$ Investment properties $59,198,485$ $62,675,948$ Plant and equipment $20,195,358$ $23,713,089$ Right-of-use assets9 $1,096,263$ -Other intangible assets $19,878,78$ $704,473$ Deferred tax assets $32,597,454$ $36,457,738$ Properties foreclosed10 $1,000,000$ -Other non-current assets $478,167$ $477,150$ Total Non-current Assets $177,980,018$ $192,417,228$   | *                                     | 5     |   |                               |
| Finance lease current receivables7 $59,428,550$ $69,458,366$ Inventory finance receivables8 $114,553,561$ $120,690,936$ Other current assets $5,378,855$ $5,704,608$ Total Current Assets $3,379,193,162$ $3,257,156,331$ NON-CURRENT ASSETS $6$ $ 1,527,685$ Bank deposits held as collateral $163,318$ $162,942$ Hire purchase non-current receivables $6$ $ 1,527,685$ Finance lease non-current receivables $7$ $61,263,095$ $66,698,203$ Investment properties $7$ $61,263,095$ $66,698,203$ Plant and equipment $20,195,358$ $23,713,089$ Right-of-use assets $9$ $1,096,263$ $-$ Other intangible assets $1,987,878$ $704,473$ Deferred tax assets $32,597,454$ $36,457,738$ Properties foreclosed $10$ $1,000,000$ $-$ Other non-current assets $478,167$ $477,150$ Total Non-current Assets $177,980,018$ $192,417,228$  | e                                     |       |   |                               |
| Inventory finance receivables8 $114,553,561$ $120,690,936$ Other current assets $5,378,855$ $5,704,608$ Total Current Assets $3,379,193,162$ $3,257,156,331$ NON-CURRENT ASSETS $163,318$ $162,942$ Hire purchase non-current receivables $6$ $-$ Finance lease non-current receivables $7$ $61,263,095$ G6,698,203 $1095,358$ $23,713,089$ Right-of-use assets $9$ $1,096,263$ Other intangible assets $10$ $1,000,000$ Other non-current assets $32,597,454$ $36,457,738$ Properties foreclosed $10$ $1,000,000$ Other non-current Assets $478,167$ $477,150$ Total Non-current Assets $177,980,018$ $192,417,228$  | *                                     |       |   |                               |
| Other current assets $5,378,855$ $5,704,608$ Total Current Assets $3,379,193,162$ $3,257,156,331$ NON-CURRENT ASSETS $163,318$ $162,942$ Hire purchase non-current receivables $6$ $-$ Finance lease non-current receivables $7$ $61,263,095$ Generative descert fragment $20,195,358$ $23,713,089$ Right-of-use assets $9$ $1,096,263$ $-$ Other intangible assets $32,597,454$ $36,457,738$ Properties forcelosed $10$ $1,000,000$ $-$ Other non-current Assets $478,167$ $477,150$ Total Non-current Assets $177,980,018$ $192,417,228$  |                                       |       |   |                               |
| Total Current Assets       3,379,193,162       3,257,156,331         NON-CURRENT ASSETS       163,318       162,942         Hire purchase non-current receivables       6       -       1,527,685         Finance lease non-current receivables       7       61,263,095       66,698,203         Investment properties       7       61,263,095       66,698,203         Plant and equipment       20,195,358       23,713,089         Right-of-use assets       9       1,096,263       -         Other intangible assets       32,597,454       36,457,738         Properties foreclosed       10       1,000,000       -         Other non-current assets       478,167       477,150         Total Non-current Assets       177,980,018       192,417,228  | ·                                     |       |   |                               |
| Bank deposits held as collateral       163,318       162,942         Hire purchase non-current receivables       6       -       1,527,685         Finance lease non-current receivables       7       61,263,095       66,698,203         Investment properties       7       61,263,095       66,698,203         Plant and equipment       20,195,358       23,713,089         Right-of-use assets       9       1,096,263       -         Other intangible assets       9       1,987,878       704,473         Deferred tax assets       32,597,454       36,457,738         Properties foreclosed       10       1,000,000       -         Other non-current assets       478,167       477,150         Total Non-current Assets       177,980,018       192,417,228   | Total Current Assets                  |       |   |                               |
| Hire purchase non-current receivables       6       -       1,527,685         Finance lease non-current receivables       7       61,263,095       66,698,203         Investment properties       59,198,485       62,675,948         Plant and equipment       20,195,358       23,713,089         Right-of-use assets       9       1,096,263       -         Other intangible assets       1,987,878       704,473         Deferred tax assets       32,597,454       36,457,738         Properties foreclosed       10       1,000,000       -         Other non-current Assets       478,167       477,150         Total Non-current Assets       177,980,018       192,417,228  | NON-CURRENT ASSETS                    |       |   |                               |
| Finance lease non-current receivables       7       61,263,095       66,698,203         Investment properties       59,198,485       62,675,948         Plant and equipment       20,195,358       23,713,089         Right-of-use assets       9       1,096,263       -         Other intangible assets       1,987,878       704,473         Deferred tax assets       32,597,454       36,457,738         Properties foreclosed       10       1,000,000       -         Other non-current assets       478,167       477,150         Total Non-current Assets       177,980,018       192,417,228  | Bank deposits held as collateral      |       | 163,318                                       | 162,942                       |
| Investment properties       59,198,485       62,675,948         Plant and equipment       20,195,358       23,713,089         Right-of-use assets       9       1,096,263       -         Other intangible assets       1,987,878       704,473         Deferred tax assets       32,597,454       36,457,738         Properties foreclosed       10       1,000,000       -         Other non-current assets       478,167       477,150         Total Non-current Assets       177,980,018       192,417,228  | Hire purchase non-current receivables | 6     | -   | 1,527,685                     |
| Plant and equipment       20,195,358       23,713,089         Right-of-use assets       9       1,096,263       -         Other intangible assets       1,987,878       704,473         Deferred tax assets       32,597,454       36,457,738         Properties foreclosed       10       1,000,000       -         Other non-current assets       478,167       477,150         Total Non-current Assets       177,980,018       192,417,228  | Finance lease non-current receivables | 7     | 61,263,095                                    | 66,698,203                    |
| Right-of-use assets       9       1,096,263       -         Other intangible assets       1,987,878       704,473         Deferred tax assets       32,597,454       36,457,738         Properties foreclosed       10       1,000,000       -         Other non-current assets       478,167       477,150         Total Non-current Assets       177,980,018       192,417,228  | Investment properties                 |       | 59,198,485                                    | 62,675,948                    |
| Other intangible assets       1,987,878       704,473         Deferred tax assets       32,597,454       36,457,738         Properties foreclosed       10       1,000,000       -         Other non-current assets       478,167       477,150         Total Non-current Assets       177,980,018       192,417,228  | Plant and equipment                   |       | 20,195,358                                    | 23,713,089                    |
| Deferred tax assets       32,597,454       36,457,738         Properties foreclosed       10       1,000,000       -         Other non-current assets       478,167       477,150         Total Non-current Assets       177,980,018       192,417,228  | Right-of-use assets                   | 9     | 1,096,263                                     | -                             |
| Properties foreclosed       10       1,000,000       -         Other non-current assets       478,167       477,150         Total Non-current Assets       177,980,018       192,417,228  | Other intangible assets               |       | 1,987,878                                     | 704,473                       |
| Other non-current assets     478,167     477,150       Total Non-current Assets     177,980,018     192,417,228   | Deferred tax assets                   |       | 32,597,454                                    | 36,457,738                    |
| Total Non-current Assets         177,980,018         192,417,228  | Properties foreclosed                 | 10    | 1,000,000                                     | -                             |
|   | Other non-current assets              |       | 478,167                                       | 477,150                       |
| TOTAL ASSETS         3,557,173,180         3,449,573,559  | Total Non-current Assets              |       | 177,980,018                                   | 192,417,228                   |
|   | TOTAL ASSETS                          |       | 3,557,173,180                                 | 3,449,573,559                 |

# IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED STATEMENT OF FINANCIAL POSITION (CONTINUED) AS AT SEPTEMBER 30, 2021

**UNIT : BAHT** 

| LIABILITIES AND SHAREHOLDERS' EQUITY           CURRENT LIABILITIES         11         1,450,000,000         1,425,000,000           Other current payables         40,074,608         42,427,087           Current portion of long-term borrowings         12         213,986,667         178,800,000           Current portion of lease liabilities         13         465,518         -           Other current liabilities         10,777,293         17,976,747           Total Current Liabilities         12         236,533,333         224,780,000           Lease liabilities         13         651,043         -           Non-current provisions for employee benefits         35,914,143         32,710,533           Other non-current Liabilities         273,997,923         257,490,533           TOTAL LIABILITIES         1,989,302,009         1,921,694,367 |   | Notes | "Unaudited"<br>As at<br>September 30,<br>2021 | As at<br>December 31,<br>2020 |
|--|---|-------|---|-------------------------------|
| Short-term borrowings from financial institutions11 $1,450,000,000$ $1,425,000,000$ Other current payables $40,074,608$ $42,427,087$ Current portion of long-term borrowings $12$ $213,986,667$ $178,800,000$ Current portion of lease liabilities $13$ $465,518$ $-$ Other current liabilities $13$ $465,518$ $-$ Other current Liabilities $10,777,293$ $17,976,747$ Total Current Liabilities $12$ $236,533,333$ $224,780,000$ Lease liabilities $13$ $651,043$ $-$ Non-current provisions for employee benefits $35,914,143$ $32,710,533$ Other non-current Liabilities $273,997,923$ $257,490,533$  | LIABILITIES AND SHAREHOLDERS' EQUITY              |       |   |                               |
| Other current payables $40,074,608$ $42,427,087$ Current portion of long-term borrowings12 $213,986,667$ $178,800,000$ Current portion of lease liabilities13 $465,518$ -Other current liabilities13 $465,518$ -Other current Liabilities $10,777,293$ $17,976,747$ Total Current Liabilities $1,715,304,086$ $1,664,203,834$ NON-CURRENT LIABILITIES12 $236,533,333$ $224,780,000$ Lease liabilities13 $651,043$ -Non-current provisions for employee benefits $35,914,143$ $32,710,533$ Other non-current Liabilities $899,404$ -Total Non-current Liabilities $273,997,923$ $257,490,533$   | CURRENT LIABILITIES                               |       |   |                               |
| Current portion of long-term borrowings12 $213,986,667$ $178,800,000$ Current portion of lease liabilities13 $465,518$ -Other current liabilities10,777,293 $17,976,747$ Total Current Liabilities $1,715,304,086$ $1,664,203,834$ NON-CURRENT LIABILITIES12 $236,533,333$ $224,780,000$ Lease liabilities13 $651,043$ -Non-current provisions for employee benefits $35,914,143$ $32,710,533$ Other non-current Liabilities $273,997,923$ $257,490,533$   | Short-term borrowings from financial institutions | 11    | 1,450,000,000                                 | 1,425,000,000                 |
| Current portion of lease liabilities13 $465,518$ -Other current liabilities $10,777,293$ $17,976,747$ Total Current Liabilities $1,715,304,086$ $1,664,203,834$ NON-CURRENT LIABILITIES $12$ $236,533,333$ $224,780,000$ Lease liabilities $13$ $651,043$ -Non-current provisions for employee benefits $35,914,143$ $32,710,533$ Other non-current Liabilities $273,997,923$ $257,490,533$  | Other current payables                            |       | 40,074,608                                    | 42,427,087                    |
| Other current liabilities $10,777,293$ $17,976,747$ Total Current Liabilities $1,715,304,086$ $1,664,203,834$ NON-CURRENT LIABILITIES $12$ $236,533,333$ $224,780,000$ Lease liabilities $13$ $651,043$ $-$ Non-current provisions for employee benefits $35,914,143$ $32,710,533$ Other non-current liabilities $899,404$ $-$ Total Non-current Liabilities $273,997,923$ $257,490,533$   | Current portion of long-term borrowings           | 12    | 213,986,667                                   | 178,800,000                   |
| Total Current Liabilities1,715,304,0861,664,203,834NON-CURRENT LIABILITIESLong-term borrowings12236,533,333224,780,000Lease liabilities13651,043-Non-current provisions for employee benefits35,914,14332,710,533Other non-current liabilities899,404-Total Non-current Liabilities273,997,923257,490,533  | Current portion of lease liabilities              | 13    | 465,518                                       | -                             |
| NON-CURRENT LIABILITIESLong-term borrowings12Lease liabilities130.12236,533,333224,780,000Lease liabilities130.120.10430.120.10430.120.10430.120.10430.120.10430.120.1043130.10430.140.10430.140.10430.140.1043140.1043150.1043160.1043170.104160.1043170.1043170.1043170.1043170.1043170.1043170.1043170.1043180.1043190.1043190.1043100.1043100.1043110.1043120.1043130.1043140.1043150.1043160.1043170.1043180.1043190.1043190.1043190.1043190.1043190.1043190.1043190.1043190.1043190.1043190.1043190.1043190.1043190.1043190.1043190.104319 <td< td=""><td>Other current liabilities</td><td></td><td>10,777,293</td><td>17,976,747</td></td<>  | Other current liabilities                         |       | 10,777,293                                    | 17,976,747                    |
| Long-term borrowings       12       236,533,333       224,780,000         Lease liabilities       13       651,043       -         Non-current provisions for employee benefits       35,914,143       32,710,533         Other non-current liabilities       899,404       -         Total Non-current Liabilities       273,997,923       257,490,533  | Total Current Liabilities                         |       | 1,715,304,086                                 | 1,664,203,834                 |
| Lease liabilities13651,043-Non-current provisions for employee benefits35,914,14332,710,533Other non-current liabilities899,404-Total Non-current Liabilities273,997,923257,490,533  | NON-CURRENT LIABILITIES                           |       |   |                               |
| Non-current provisions for employee benefits35,914,14332,710,533Other non-current liabilities899,404-Total Non-current Liabilities273,997,923257,490,533   | Long-term borrowings                              | 12    | 236,533,333                                   | 224,780,000                   |
| Other non-current liabilities899,404-Total Non-current Liabilities273,997,923257,490,533   | Lease liabilities                                 | 13    | 651,043                                       | -                             |
| Total Non-current Liabilities         273,997,923         257,490,533  | Non-current provisions for employee benefits      |       | 35,914,143                                    | 32,710,533                    |
|  | Other non-current liabilities                     |       | 899,404                                       | -                             |
| TOTAL LIABILITIES 1,989,302,009 1,921,694,367  | Total Non-current Liabilities                     |       | 273,997,923                                   | 257,490,533                   |
|  | TOTAL LIABILITIES                                 |       | 1,989,302,009                                 | 1,921,694,367                 |

# STATEMENT OF FINANCIAL POSITION (CONTINUED)

# AS AT SEPTEMBER 30, 2021

UNIT : BAHT

|  |       | "Unaudited"   |               |
|--|-------|---------------|---------------|
|  | Notes | As at         | As at         |
|  |       | September 30, | December 31,  |
|  |       | 2021          | 2020          |
| LIABILITIES AND SHAREHOLDERS' EQUITY (CONTINUED) |       |               |               |
| SHAREHOLDERS' EQUITY                             |       |               |               |
| SHARE CAPITAL                                    |       |               |               |
| Authorized share capital                         |       |               |               |
| 493,500,000 ordinary shares of Baht 1 each       |       | 493,500,000   | 493,500,000   |
| Issued and paid-up share capital                 |       |               |               |
| 493,499,975 ordinary shares of Baht 1 each       |       | 493,499,975   | 493,499,975   |
|  |       |               |               |
| ADDITIONAL PAID-UP CAPITAL                       |       |               |               |
| Premium on ordinary shares                       |       | 31,746,399    | 31,746,399    |
| RETAINED EARNINGS                                |       |               |               |
| Appropriated                                     |       |               |               |
| Legal reserve                                    |       | 49,350,000    | 49,350,000    |
| Unappropriated                                   |       | 993,274,797   | 953,282,818   |
| TOTAL SHAREHOLDERS' EQUITY                       |       | 1,567,871,171 | 1,527,879,192 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY       |       | 3,557,173,180 | 3,449,573,559 |

# IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE-MONTH PERIOD ENDED SEPTEMBER 30, 2021

# "UNAUDITED"

|  |        |             | UNIT : BAHT |
|--|--------|-------------|-------------|
|  | Note   | 2021        | 2020        |
| REVENUES                                   |        |             |             |
| Factoring income                           |        | 61,601,077  | 52,082,913  |
| Hire purchase income                       |        | 69,500      | 61,331      |
| Finance lease income                       |        | 2,093,461   | 3,149,895   |
| Factoring commission and service fees      |        | 23,361,990  | 19,591,354  |
| Other income                               |        | 8,323,596   | 7,730,758   |
| Total Revenues                             |        | 95,449,624  | 82,616,251  |
| EXPENSES                                   |        |             |             |
| Selling expenses                           |        | 3,317,611   | 2,756,028   |
| Administrative expenses                    |        | 23,338,493  | 21,593,105  |
| Management benefit expenses                | 14     | 8,925,609   | 6,680,629   |
| Total Expenses                             |        | 35,581,713  | 31,029,762  |
| Profit from operating activities           |        | 59,867,911  | 51,586,489  |
| Finance cost                               |        | 9,102,281   | 7,409,221   |
| Expected credit losses                     |        | 2,239,549   | 21,783,082  |
| PROFIT BEFORE INCOME TAX EXPENSE           |        | 48,526,081  | 22,394,186  |
| INCOME TAX EXPENSE                         |        | 10,709,994  | 5,436,275   |
| PROFIT FOR THE PERIODS                     |        | 37,816,087  | 16,957,911  |
| OTHER COMPREHENSIVE INCOME                 |        | -           | -           |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIODS | 5      | 37,816,087  | 16,957,911  |
| BASIC EARNINGS PER SHARE                   | BAHT   | 0.08        | 0.03        |
| WEIGHTED AVERAGE NUMBER OF                 |        |             |             |
| ORDINARY SHARES                            | SHARES | 493,499,975 | 493,499,975 |

# IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2021

# "UNAUDITED"

UNIT : BAHT

|                                       |        |             | UNIT . DAITT |
|---------------------------------------|--------|-------------|--------------|
|                                       | Note   | 2021        | 2020         |
| REVENUES                              |        |             |              |
| Factoring income                      |        | 180,345,354 | 181,253,848  |
| Hire purchase income                  |        | 266,313     | 207,679      |
| Finance lease income                  |        | 7,035,291   | 10,867,280   |
| Factoring commission and service fees |        | 68,771,085  | 65,578,555   |
| Other income                          |        | 27,458,914  | 29,838,044   |
| Total Revenues                        |        | 283,876,957 | 287,745,406  |
| EXPENSES                              |        |             |              |
| Selling expenses                      |        | 11,935,088  | 11,889,906   |
| Administrative expenses               |        | 75,159,157  | 71,876,884   |
| Management benefit expenses           | 14     | 28,998,831  | 25,571,178   |
| Total Expenses                        |        | 116,093,076 | 109,337,968  |
| Profit from operating activities      |        | 167,783,881 | 178,407,438  |
| Finance cost                          |        | 25,884,557  | 31,660,215   |
| Expected credit losses                |        | 3,588,233   | 22,160,935   |
| PROFIT BEFORE INCOME TAX EXPENSE      |        | 138,311,091 | 124,586,288  |
| INCOME TAX EXPENSE                    |        | 29,229,116  | 25,339,785   |
| PROFIT FOR THE PERIODS                |        | 109,081,975 | 99,246,503   |
| OTHER COMPREHENSIVE INCOME            |        | -           | -            |
| TOTAL COMPREHENSIVE INCOME FOR THE PE | RIODS  | 109,081,975 | 99,246,503   |
| BASIC EARNINGS PER SHARE              | BAHT   | 0.22        | 0.20         |
| WEIGHTED AVERAGE NUMBER OF            |        |             |              |
| ORDINARY SHARES                       | SHARES | 493,499,975 | 493,499,975  |

# IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2021

# "UNAUDITED"

**UNIT : BAHT** 

|  | Notes | Issued and    | Premium on | Retained      | <b>Retained Earnings</b> |               |
|--|-------|---------------|------------|---------------|--------------------------|---------------|
|  |       | Paid-up       | Ordinary   | Appropriated  | Unappropriated           | Shareholders' |
|  |       | Share Capital | Shares     | Legal Reserve |                          | Equity        |
| Beginning balance as at January 1, 2020    |       | 493,499,975   | 31,746,399 | 49,350,000    | 937,259,383              | 1,511,855,757 |
| Effect of change in accounting policy      |       | -             | -          | -             | (2,403,600)              | (2,403,600)   |
| Balance as at January 1, 2020 after adjust | ment  | 493,499,975   | 31,746,399 | 49,350,000    | 934,855,783              | 1,509,452,157 |
| Changes during the period                  |       |               |            |               |                          |               |
| Total comprehensive income                 |       | -             | -          | -             | 99,246,503               | 99,246,503    |
| Dividends paid                             | 15.2  | -             | -          | -             | (115,972,494)            | (115,972,494) |
| Ending balance as at September 30, 2020    |       | 493,499,975   | 31,746,399 | 49,350,000    | 918,129,792              | 1,492,726,166 |
| Beginning balance as at January 1, 2021    |       | 493,499,975   | 31,746,399 | 49,350,000    | 953,282,818              | 1,527,879,192 |
| Changes during the period                  |       |               |            |               |                          |               |
| Total comprehensive income                 |       | -             | -          | -             | 109,081,975              | 109,081,975   |
| Dividends paid                             | 15.1  | -             | -          | -             | (69,089,996)             | (69,089,996)  |
| Ending balance as at September 30, 2021    |       | 493,499,975   | 31,746,399 | 49,350,000    | 993,274,797              | 1,567,871,171 |

# IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED STATEMENT OF CASH FLOWS

## FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2021

"UNAUDITED"

|   |       |              | UNIT : BAHT   |
|---|-------|--------------|---------------|
|   | Notes | 2021         | 2020          |
| CASH FLOWS FROM OPERATING ACTIVITIES      |       |              |               |
| Profit for the periods                    |       | 109,081,975  | 99,246,503    |
| Adjustments for:                          |       |              |               |
| Income tax expenses                       |       | 29,229,116   | 25,339,785    |
| Expected credit losses                    |       | 3,588,233    | 22,160,935    |
| Gain on disposal of fixed assets          |       | (691,589)    | -             |
| Loss on written-off assets                | 10    | 5,217,172    | -             |
| Interest expenses                         |       | 25,514,665   | 31,350,707    |
| Employee benefits expense                 |       | 3,203,610    | 3,114,686     |
| Depreciation and amortization             |       | 7,799,979    | 7,836,231     |
|   |       | 182,943,161  | 189,048,847   |
| Operating assets (increase) decrease      |       |              |               |
| Factoring receivables                     |       | (81,615,680) | 958,073,253   |
| Hire purchase receivables                 |       | 2,494,460    | (2,553,623)   |
| Finance lease receivables                 | 10    | 9,092,650    | 26,337,484    |
| Inventory finance receivables             |       | 4,645,801    | 58,930,813    |
| Other current assets                      |       | 325,753      | 1,518,911     |
| Bank deposits held as collateral          |       | (376)        | (1,759)       |
| Other non-current assets                  |       | (1,017)      | (178,760)     |
| Operating liabilities increase (decrease) |       |              |               |
| Other current payables                    |       | (2,352,479)  | (9,384,894)   |
| Other current liabilities                 |       | (424,490)    | (3,931,552)   |
| Other non-current liabilities             |       | 899,404      | (762,750)     |
| Cash received from operating activities   |       | 116,007,187  | 1,217,095,970 |
| Interest expense paid                     |       | (25,813,271) | (32,696,715)  |
| Interest tax paid                         |       | (31,819,870) | (45,043,078)  |
| Net cash provided by operating activities |       | 58,374,046   | 1,139,356,177 |

#### IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED

# STATEMENT OF CASH FLOWS (CONTINUED)

# FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2021

## "UNAUDITED"

|   |       |                 | UNIT : BAHT     |
|---|-------|-----------------|-----------------|
|   | Notes | 2021            | 2020            |
| CASH FLOWS FROM INVESTING ACTIVITIES                      |       |                 |                 |
| Cash paid for purchases of equipment                      |       | (77,310)        | (48,850)        |
| Cash paid for purchases of other intangible assets        |       | (1,697,662)     | (111,422)       |
| Cash received from disposal of assets                     |       | 691,589         | -               |
| Net cash used in investing activities                     | _     | (1,083,383)     | (160,272)       |
| CASH FLOWS FROM FINANCING ACTIVITIES                      |       |                 |                 |
| Cash paid for short-term borrowings                       |       |                 |                 |
| to financial institutions                                 | 4.2   | (8,535,000,000) | (9,230,000,000) |
| Cash received from short-term borrowings                  |       |                 |                 |
| from financial institutions                               | 4.2   | 8,560,000,000   | 8,230,000,000   |
| Cash paid for long-term borrowings                        | 4.2   | (153,060,000)   | (130,380,000)   |
| Cash received from long-term borrowings                   | 4.2   | 200,000,000     | 100,000,000     |
| Cash paid for lease liabilities                           | 4.3   | (292,920)       | -               |
| Cash paid for interest expenses under lease agreements    | 4.3   | (25,320)        | -               |
| Cash paid for dividend                                    | 15    | (69,089,996)    | (115,972,494)   |
| Net cash provided by (used in) financing activities       | _     | 2,531,764       | (1,146,352,494) |
| Net increase (decrease) in cash and cash equivalents      |       | 59,822,427      | (7,156,589)     |
| Cash and cash equivalents at the beginning of the periods |       | 390,619,301     | 364,123,985     |
| Cash and cash equivalents at the end of the periods       | 4.1   | 450,441,728     | 356,967,396     |

# IFS CAPITAL (THAILAND) PUBLIC COMPANY LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2021 "UNAUDITED"

## 1. GENERAL INFORMATION AND THE COMPANY'S OPERATION

IFS Capital (Thailand) Public Company Limited (the "Company") was incorporated in March 1991, under the laws of Thailand and registered as a Public Company Limited with the Ministry of Commerce on April 18, 2007. The Company's office is located at 20<sup>th</sup> floor Lumpini Tower, 1168/55 Rama IV Road, Tungmahamek, Sathorn, Bangkok. The business activities of the Company are factoring, hire purchase, finance lease businesses and office rental.

The major shareholders are IFS Capital Holdings (Thailand) Limited with 36.64% shareholdings and IFS Capital Limited (registered in Singapore) with 36.49% shareholdings. The Company's ultimate shareholder is Phillip Asset Pte. Ltd. (registered in Singapore).

The Company has been foreign and submitted the request to do business under Section 17 of the Foreign Business Act B.E. 2542 and obtained the license of foreign business operations dated July 3, 2009 from the Department of Business Development to do business in category 3 (21) service business as follows:

- 1) Factoring
- 2) Leasing and hire purchase businesses only to the existing customers committed under the leasing and hire purchase agreements

Thus, the Company has to comply with the conditions specified in the certificate of foreign business operations.

On November 27, 2009, the Company had reapplied for a permission to operate a business under annex 3 (21): service businesses of leasing and hire purchase of vehicles and machineries used in industry, tools used in transport of goods, vessels and carriages used in agriculture to new clients and on April 8, 2010, the Company had obtained the approval from the Department of Business Development.

Subsequently, on June 18, 2015 and February 4, 2021, the Company had applied for a permission to operate a business under annex 3 (21): service businesses of office rental including utility and facility with other company and on September 23, 2015 and March 26, 2021, respectively, the Company had obtained the approval from the Department of Business Development.

# **Coronavirus Disease 2019 Pandemic**

The Coronavirus disease 2019 ("COVID-19") pandemic is continuing to evolve, resulting in an economic slowdown and adversely impacting most businesses and industries. This situation may bring uncertainties and have an impact on the environment in which the group operates. Nevertheless, the Company's management will continue to monitor the ongoing development and regularly assess the financial impact in respect of valuation of assets, provisions and contingent liabilities.

# 2. BASIS OF PREPARATION AND PRESENTATION OF THE FINANCIAL STATEMENTS

- 2.1 These interim financial statements are prepared in Thai Baht and in compliance with Thai Accounting Standard No.34 "Interim Financial Reporting" and accounting practices generally accepted in Thailand. The Company presents the condensed notes to interim financial statements and the additional information is disclosed in accordance with the regulations of the Office of the Securities and Exchange Commission.
- 2.2 The statement of financial position as at December 31, 2020, presented herein for comparison, have been derived from the financial statements of the Company for the year then ended which had been previously audited.
- 2.3 The unaudited results of operations presented in the three-month and nine-month periods ended September 30, 2021 are not necessarily an indication nor anticipation of the operating results for the full year.
- 2.4 Certain financial information which is normally included in the annual financial statements prepared in accordance with TFRS, but which is not required for interim reporting purposes, has been omitted. Therefore, the interim financial statements for the three-month and nine-month periods ended September 30, 2021 should be read in conjunction with the audited financial statements for the year ended December 31, 2020.
- 2.5 Thai Financial Reporting Standards affecting the presentation and disclosure in the current period financial statements

During the period, the Company has adopted the revised financial reporting standards and the Conceptual Framework for Financial Reporting issued by the Federation of Accounting Professions which are effective for fiscal years beginning on or after January 1, 2021. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards, with most of the changes directed towards revisions to references to the Conceptual Framework in TFRSs, the amendment for definition of business, the amendment for definition of materiality and accounting requirements for interest rate reform. The adoption of these financial reporting standards does not have any significant impact on the Company's interim financial statements.

2.6 Thai Financial Reporting Standards announced in the Royal Gazette but not yet effective

The Amendment to Thai Financial Reporting Standards No. 16 "Leases" ("TFRS 16") added the requirements for the temporary exception arising from the Phase 2 of the interest rate benchmark reform amendments, which an entity shall apply these amendments for annual reporting periods beginning on or after January 1, 2022 with earlier application permitted. This revised TFRS 16 has been announced in the Royal Gazette on January 27, 2021.

In addition, the Federation of Accounting Professions has issued the Notification regarding the amendments to Thai Financial Reporting Standards No. 4 "Insurance Contracts", Thai Financial Reporting Standards No. 7 "Financial Instruments: Disclosures", and Thai Financial Reporting Standards No. 9 "Financial Instruments", which have been announced in the Royal Gazette on June 28, 2021 and will be effective for the financial statements for the period beginning on or after January 1, 2022 onwards with earlier application permitted. The amendment to such Thai Financial Reporting Standards are relevant to the Phase 2 of the interest rate benchmark reform amendments which provided practical expedients for the modification of the contractual cash flows of financial assets or financial liabilities resulted from the interest rate benchmark reform, including temporary exceptions from specific hedge accounting requirements, and additional disclosure requirements of TFRS 7.

The Company's management will adopt such TFRSs in the preparation of the Company's financial statements when it becomes effective. The Company's management is in the process to assess the impact of these TFRSs on the financial statements of the Company in the period of initial application.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The interim financial statements have been prepared based on the basis, accounting policies and method of computation consistent with those used in the financial statements for the year ended December 31, 2020. However, during the period, the Company has applied Thai Financial Reporting Standards No.5 "Non-current Assets Held for Sale due to related transactions and Discontinued Operations" and Thai Financial Reporting Standards No.16 "Leases" due to entering into the car rental agreements to the financial statements for the three-month and nine-month periods ended September 30, 2021 as follows:

3.1 TFRS 5 "Non-current Assets Held for Sale and Discontinued Operations"

# Properties Foreclosed

Properties foreclosed is stated at the lower of cost (fair value with reference to appraisal value, providing this does not exceed the legally claimable amount of debt) or net realizable value, which is determined with reference to the latest appraisal value less estimated selling expenses and taking into consideration the type and the nature of the assets.

Gains on disposal of properties foreclosed are recognized as income in part of profit or loss in the statement of comprehensive income on the disposal date.

#### 3.2 TFRS 16 "Leases"

#### The Company as lessee

The Company assesses whether a contract is or contains a lease, at inception of the contract. The Company recognizes a right-of-use asset and corresponding lease liability with respect to all lease arrangements in which it is the lease, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases of low value assets. For these leases, the Company recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leases assets are consumed.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the Company uses its incremental borrowing rate.

Lease payments included in the measurement of the lease liability comprise fixed lease payments (including in-substance fixed payments), less any lease incentives receivable.

The lease liability is presented as a separate line in the statement of financial position.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day, less any lease incentives received and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated over the shorter period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the Company expects to exercise a purchase option, the related right-of-use is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

The right-of-use assets are presented as a separate line in the statement of financial position.

# 4. SUPPLEMENTARY DISCLOSURE OF CASH FLOWS INFORMATION

4.1 Cash and cash equivalents as at September 30, 2021 and 2020 consisted of the following:

|  | 2021<br>Baht                                      | 2020<br>Baht                                      |
|--|---|---|
| Cash on hand<br>Cash at banks - current accounts<br>Cash at banks - savings accounts | 30,000<br>9,397,559<br>441,014,169<br>450,441,728 | 30,000<br>8,973,457<br>347,963,939<br>356,967,396 |

4.2 Changes in liabilities from financing activities as at September 30, 2021 and 2020 consisted of the following:

|                            |                    | Cash flows from f |                     |                       |
|----------------------------|--------------------|-------------------|---------------------|-----------------------|
|                            | Balance<br>as at   | Cash<br>received  | Cash<br>paid        | Balance<br>as at      |
|                            | January 1,<br>2021 |                   |                     | September 30,<br>2021 |
|                            | Baht               | Baht              | Baht                | Baht                  |
| Short-term borrowings from |                    |                   |                     |                       |
| financial institutions     | 1,425,000,000      | 8,560,000,000     | (8,535,000,000)     | 1,450,000,000         |
| Long-term borrowings       | 403,580,000        | 200,000,000       | (153,060,000)       | 450,520,000           |
| Total                      | 1,828,580,000      | 8,760,000,000     | (8,688,060,000)     | 1,900,520,000         |
|                            |                    | Cash flows from f | inancing activities |                       |
|                            | Balance            | Cash              | Cash                | Balance               |

|                            | Dalalice      | Cash          | Cash            | Dalalice      |
|----------------------------|---------------|---------------|-----------------|---------------|
|                            | as at         | received      | paid            | as at         |
|                            | January 1,    |               |                 | September 30, |
|                            | 2020          |               |                 | 2020          |
|                            | Baht          | Baht          | Baht            | Baht          |
|                            |               |               |                 |               |
| Short-term borrowings from |               |               |                 |               |
| financial institutions     | 2,210,000,000 | 8,230,000,000 | (9,230,000,000) | 1,210,000,000 |
| Long-term borrowings       | 266,980,000   | 100,000,000   | (130,380,000)   | 236,600,000   |
| Total                      | 2,476,980,000 | 8,330,000,000 | (9,360,380,000) | 1,446,600,000 |

4.3 Reconciliation of liabilities arising from financing activities for the nine-month period ended September 30, 2021 was as follows (2020: Nil):

|  | As at                         | Changes in    | cash flows | Non-cash             | As at                 |
|--|-------------------------------|---------------|------------|----------------------|-----------------------|
|  | January 1,<br>2021            | Cash received | Cash paid  | items <sup>(1)</sup> | September 30,<br>2021 |
| Lease liabilities (1) Non-cash items were ar | -<br>isen from car rental agi | -             | (318,240)  | 1,434,801            | 1,116,561             |

# 5. FACTORING RECEIVABLES

Factoring receivables as at September 30, 2021 and December 31, 2020 consisted of the following:

|   | As at<br>September 30,<br>2021<br>Baht | As at<br>December 31,<br>2020<br>Baht |
|---|--|---------------------------------------|
| Factoring receivables                     | 3,632,287,371                          | 3,402,411,026                         |
| Less Allowance for expected credit losses | (88,522,127)                           | (87,112,738)                          |
|   | 3,543,765,244                          | 3,315,298,288                         |
| Less Factoring payables                   | (796,571,906)                          | (647,740,661)                         |
| Factoring receivables, net                | 2,747,193,338                          | 2,667,557,627                         |

Factoring receivables as at September 30, 2021 and December 31, 2020 were classified by staging as follows:

| 6 6   | As                    | s at September 30, 2021   | Unit : Baht                                |
|---|-----------------------|---|--|
|   | Factoring receivables | Recognized amount<br>as allowance for<br>expected credit losses | Allowance<br>for expected<br>credit losses |
| Low credit risk receivables                     | 3,226,702,468         | 2,489,367,404   | 78,384                                     |
| Significant increase in credit risk receivables | 313,846,053           | 253,703,845   | 194,248                                    |
| Default receivables in credit risk              | 91,738,850            | 90,320,351  | 88,249,495                                 |
| Total   | 3,632,287,371         | 2,833,391,600   | 88,522,127                                 |

|   | Α                        | s at December 31, 2020  | Unit : Baht                                |
|---|--------------------------|---|--|
| _   | Factoring<br>receivables | Recognized amount<br>as allowance for<br>expected credit losses | Allowance<br>for expected<br>credit losses |
| Low credit risk receivables                     | 3,091,277,137            | 2,482,214,092   | 61,471                                     |
| Significant increase in credit risk receivables | 223,004,204              | 185,193,056   | 100,827                                    |
| Default receivables in credit risk              | 88,129,685               | <u>86,950,440</u>   | 86,950,440                                 |
| Total   | 3,402,411,026            | 2,754,357,588   | 87,112,738                                 |

Allowance for expected credit losses for the nine-month period ended September 30, 2021 consisted of the following:

|                                  | Allowanc                | Unit : Baht                       |                             |            |
|----------------------------------|-------------------------|-----------------------------------|-----------------------------|------------|
|                                  | Performing<br>(Stage 1) | Under-<br>Performing<br>(Stage 2) | Non-Performing<br>(Stage 3) | Total      |
| Balance as at January 1, 2021    | 61,471                  | 100,827                           | 86,950,440                  | 87,112,738 |
| Changes in staging               | 15,004                  | (33,591)                          | 18,587                      | -          |
| Changes in risk parameters       | (8,531)                 | 133,241                           | 1,851,048                   | 1,975,758  |
| New financial assets originated  |                         |                                   |                             |            |
| or purchased                     | 15,604                  | 630                               | -                           | 16,234     |
| Financial assets derecognized    | (5,164)                 | (6,859)                           | -                           | (12,023)   |
| Written-off                      | -                       | -                                 | (570,580)                   | (570,580)  |
| Balance as at September 30, 2021 | 78,384                  | 194,248                           | 88,249,495                  | 88,522,127 |

# 6. HIRE PURCHASE RECEIVABLES

Hire purchase receivables as at September 30, 2021 and December 31, 2020 consisted of the following:

|  | As at<br>September 30,<br>2021<br>Baht | As at<br>December 31,<br>2020<br>Baht |
|--|--|---------------------------------------|
| Outstanding contract price                 | 2,312,489                              | 5,073,263                             |
| Less Unearned financing income             | (114,805)<br>2,197,684                 | (381,119)<br>4,692,144                |
| Less Allowance for expected credit losses  | (554)                                  | (38,966)                              |
|  | 2,197,130                              | 4,653,178                             |
| Due within one year                        | 2,312,489                              | 3,483,271                             |
| Less Unearned financing income             | (114,805)                              | (318,812)                             |
| Allowance for expected credit losses       | (554)                                  | (38,966)                              |
| Hire purchase current receivables, net     | 2,197,130                              | 3,125,493                             |
| Hire purchase non-current receivables, net | -                                      | 1,527,685                             |

Hire purchase receivables as at September 30, 2021 and December 31, 2020 were classified by staging as follows:

|  |                              |   | Unit : Baht                                |  |  |
|--|------------------------------|---|--|--|--|
|  | As at September 30, 2021     |   |  |  |  |
|  | Hire purchase<br>receivables | Recognized amount<br>as allowance for<br>expected credit losses | Allowance<br>for expected<br>credit losses |  |  |
| Low credit risk receivables  | 2,197,684                    | 2,312,489   | 554  |  |  |
| Total  | 2,197,684                    | 2,312,489   | 554  |  |  |
|  | 1                            | As at December 31, 2020   | Unit : Baht                                |  |  |
|  | Hire purchase<br>receivables | Recognized amount<br>as allowance for<br>expected credit losses | Allowance<br>for expected<br>credit losses |  |  |
| Low credit risk receivables<br>Significant increase in credit risk receivables | 4,107,395                    | 4,479,981<br>593,282  | 15,562<br>23,404                           |  |  |
| Total  | 4,692,144                    | 5,073,263   | 38,966                                     |  |  |

Allowance for expected credit losses for the nine-month period ended September 30, 2021 consisted of the following:

|                                  | Allowanc                | Unit : Baht                       |                                 |          |
|----------------------------------|-------------------------|-----------------------------------|---------------------------------|----------|
|                                  | Performing<br>(Stage 1) | Under-<br>Performing<br>(Stage 2) | Non-<br>Performing<br>(Stage 3) | Total    |
| D 1                              | 15.50                   | 22.404                            | -                               | 20.077   |
| Balance as at January 1, 2021    | 15,562                  | 23,404                            | -                               | 38,966   |
| Changes in risk parameters       | (15,008)                | -                                 | -                               | (15,008) |
| Financial assets derecognized    | -                       | (23,404)                          | -                               | (23,404) |
| Balance as at September 30, 2021 | 554                     | -                                 | -                               | 554      |

# 7. FINANCE LEASE RECEIVABLES

Finance lease receivables as at September 30, 2021 and December 31, 2020 consisted of the following:

|  | As at<br>September 30,<br>2021<br>Baht | As at<br>December 31,<br>2020<br>Baht |
|--|--|---------------------------------------|
| Outstanding contract price                 | 222,513,561                            | 247,884,553                           |
| Less Deposits on finance lease             | (79,844,780)                           | (88,632,466)                          |
| Less Unearned financing income             | (13,193,096)                           | (14,466,580)                          |
|  | 129,475,685                            | 144,785,507                           |
| Less Allowance for expected credit losses  | (8,784,040)                            | (8,628,938)                           |
|  | 120,691,645                            | 136,156,569                           |
| Due within one year                        | 94,499,044                             | 98,290,197                            |
| Less Deposits on finance lease             | (27,313,392)                           | (21,121,313)                          |
| Less Unearned financing income             | (7,757,102)                            | (7,710,518)                           |
| Finance lease current receivables, net     | 59,428,550                             | 69,458,366                            |
| Finance lease non-current receivables, net | 61,263,095                             | 66,698,203                            |
|  |  |                                       |

Finance lease receivables as at September 30, 2021 and December 31, 2020 were classified by staging as follows:

|   |                              |   | Unit : Baht                                |
|---|------------------------------|---|--|
|   | A                            | s at September 30, 2021   |  |
|   | Finance lease<br>receivables | Recognized amount<br>as allowance for<br>expected credit losses | Allowance<br>for expected<br>credit losses |
| Low credit risk receivables                     | 114,069,939                  | 126,019,975   | 1,901,831                                  |
| Significant increase in credit risk receivables | 7,443,210                    | 8,019,550   | 1,319,673                                  |
| Default receivables in credit risk              | 7,962,536                    | 7,962,536   | 5,562,536                                  |
| Total   | 129,475,685                  | 142,002,061   | 8,784,040                                  |
|   |                              |   | Unit : Baht                                |
|   | A                            | s at December 31, 2020  |  |

|   | As at December 31, 2020      |   |  |
|---|------------------------------|---|--|
|   | Finance lease<br>receivables | Recognized amount<br>as allowance for<br>expected credit losses | Allowance<br>for expected<br>credit losses |
| Low credit risk receivables                     | 107,879,826                  | 118,287,373   | 623,733                                    |
| Significant increase in credit risk receivables | 29,497,099                   | 32,776,649  | 3,996,623                                  |
| Default receivables in credit risk              | 7,408,582                    | 7,408,582   | 4,008,582                                  |
| Total   | 144,785,507                  | 158,472,604   | 8,628,938                                  |

Allowance for expected credit losses for the nine-month period ended September 30, 2021 consisted of the following:

| Allowance for expected credit losses |                         |                                   | Unit : Baht                     |           |
|--------------------------------------|-------------------------|-----------------------------------|---------------------------------|-----------|
|                                      | Performing<br>(Stage 1) | Under-<br>Performing<br>(Stage 2) | Non-<br>Performing<br>(Stage 3) | Total     |
| Balance as at January 1, 2021        | 623,733                 | 3,996,623                         | 4,008,582                       | 8,628,938 |
| Changes in staging                   | 2,023,291               | (2,036,364)                       | 13,073                          | -         |
| Changes in risk parameters           | (1,303,490)             | 198,590                           | 1,540,881                       | 435,981   |
| New financial assets originated      |                         |                                   |                                 |           |
| or purchased                         | 560,010                 | -                                 | -                               | 560,010   |
| Financial assets derecognized        | (1,713)                 | (839,176)                         | -                               | (840,889) |
| Balance as at September 30, 2021     | 1,901,831               | 1,319,673                         | 5,562,536                       | 8,784,040 |

# 8. INVENTORY FINANCE RECEIVABLES

Inventory finance receivables as at September 30, 2021 and December 31, 2020 consisted of the following:

|   | As at<br>September 30,<br>2021<br>Baht | As at<br>December 31,<br>2020<br>Baht |
|---|--|---------------------------------------|
| Inventory finance receivables             | 122,570,478                            | 127,216,279                           |
| Less Allowance for expected credit losses | (8,016,917)                            | (6,525,343)                           |
| Inventory finance receivables, net        | 114,553,561                            | 120,690,936                           |

Inventory finance receivables as at September 30, 2021 and December 31, 2020 were classified by staging as follows:

|   | As                               | at September 30, 2021   | Unit : Baht                                |
|---|----------------------------------|---|--|
|   | Inventory finance<br>receivables | Recognized amount as<br>allowance for expected<br>credit losses | Allowance<br>for expected<br>credit losses |
| Low credit risk receivables                     | 106,779,954                      | 106,779,954   | 2,404,350                                  |
| Significant increase in credit risk receivables | 11,244,800                       | 11,744,800  | 1,066,843                                  |
| Default receivables in credit risk              | 4,545,724                        | 4,545,724   | 4,545,724                                  |
| Total   | 122,570,478                      | 123,070,478   | 8,016,917                                  |

|   | Δ                      | at December 31, 2020  | Unit : Baht                                |
|---|------------------------|---|--|
|   |                        | Recognized amount as<br>allowance for expected<br>credit losses | Allowance<br>for expected<br>credit losses |
| Low credit risk receivables   | 115,827,377            | 115,827,377   | 1,774,775<br>204,844                       |
| Significant increase in credit risk receivables<br>Default receivables in credit risk | 6,843,178<br>4,545,724 | 7,843,178   | 4,545,724                                  |
| Total   | 127,216,279            | 128,216,279   | 6,525,343                                  |

|                                  | Allowanc                | e for expected cred               | it losses                       | Unit : Baht |
|----------------------------------|-------------------------|-----------------------------------|---------------------------------|-------------|
|                                  | Performing<br>(Stage 1) | Under-<br>Performing<br>(Stage 2) | Non-<br>Performing<br>(Stage 3) | Total       |
| Balance as at January 1, 2021    | 1,774,775               | 204,844                           | 4,545,724                       | 6,525,343   |
| Changes in staging               | (42,788)                | 42,788                            | -                               | -           |
| Changes in risk parameters       | 276,081                 | 875,211                           | -                               | 1,151,292   |
| New financial assets originated  |                         |                                   |                                 |             |
| or purchased                     | 396,282                 | -                                 | -                               | 396,282     |
| Financial assets derecognized    | -                       | (56,000)                          | -                               | (56,000)    |
| Balance as at September 30, 2021 | 2,404,350               | 1,066,843                         | 4,545,724                       | 8,016,917   |
|                                  |                         |                                   |                                 |             |

Allowance for expected credit losses for the nine-month period ended September 30, 2021 consisted of the following:

# 9. **RIGHT-OF-USE ASSETS**

Right-of-use assets as at September 30, 2021 were as follows (as at December 31, 2020: Nil):

|                                | Balance as at<br>January 1,<br>2021 | Additions | Decreases | Unit : Baht<br>Balance as at<br>September 30,<br>2021 |
|--------------------------------|-------------------------------------|-----------|-----------|---|
| Cost                           |                                     |           |           |   |
| Vehicles                       |                                     | 1,409,481 |           | 1,409,481   |
| Total cost                     | -                                   | 1,409,481 | _         | 1,409,481   |
| Accumulated depreciation       |                                     |           |           |   |
| Vehicles                       |                                     | (313,218) |           | (313,218)   |
| Total accumulated depreciation | -                                   | (313,218) |           | (313,218)   |
| Right-of-use assets            | _                                   |           |           | 1,096,263   |

#### Depreciation for the nine-month period ended September 30,

2021

**Baht** 313,218

The maturity analysis of lease liabilities is presented in Note 13.

|                                      | Unit : Baht                     |
|--------------------------------------|---------------------------------|
|                                      | For the nine-month period ended |
|                                      | <b>September 30, 2021</b>       |
|                                      |                                 |
| Amounts recognized in profit or loss |                                 |

| Depreciation on right-of-use assets   | 313,218 |
|---------------------------------------|---------|
| Interest expense on lease liabilities | 25,320  |

For the nine-month period ended September 30, 2021, the total cash outflow for leases amounted to Baht 0.32 million (2020: Nil).

#### **10. PROPERTIES FORECLOSED**

Properties foreclosed as at September 30, 2021 was as follows (as at December 31, 2020: Nil):

|                                 | As at<br>September 30,<br>2021<br>Baht |
|---------------------------------|--|
| Properties foreclosed           | 6,217,172                              |
| Less Loss on written-off assets | (5,217,172)                            |
| Properties foreclosed, net      | 1,000,000                              |

In 2021, the Company has transferred finance lease receivables totaling by Baht 6.22 million to properties foreclosed amounted to Baht 1.00 million and recognized the remaining balance amounted to Baht 5.22 million as loss on written-off assets and presented in administrative expenses in the statement of comprehensive income for the nine-month period ended September 30, 2021.

#### 11. SHORT-TERM BORROWINGS FROM FINANCIAL INSTITUTIONS

Short-term borrowings from financial institutions as at September 30, 2021 and December 31, 2020 consisted of the following:

|                  | As at<br>September 30,<br>2021<br>Baht | As at<br>December 31,<br>2020<br>Baht |
|------------------|--|---------------------------------------|
| Promissory notes | 1,450,000,000                          | 1,425,000,000                         |

As at September 30, 2021 and December 31, 2020, the Company had short-term borrowings from financial institutions which bear interest rate at 1.50% to 2.90% per annum in each year.

#### **12.** LONG-TERM BORROWINGS

Long-term borrowings as at September 30, 2021 and December 31, 2020 consisted of the following:

|   | As at<br>September 30,<br>2021<br>Baht      | As at<br>December 31,<br>2020<br>Baht       |
|---|---|---|
| Long-term borrowings<br>Current portion of long-term borrowings | 450,520,000<br>(213,986,667)<br>236,533,333 | 403,580,000<br>(178,800,000)<br>224,780,000 |

As at September 30, 2021 and December 31, 2020, the Company entered into long-term borrowings with financial institutions at the floating interest rates 2.62% to 3.60% per annum and 2.62% to 4.00% per annum, respectively, and are repayable quarterly installments, the last installment of such borrowings fall due in June 2024. The Company has to comply with the conditions specified in the borrowing agreements with each financial institution that the Company has to maintain its financial covenants.

## **13.** LEASE LIABILITIES

Lease liabilities as at September 30, 2021 consisted of the following (as at December 31, 2020: Nil):

|                        | Unit : Baht<br>2021 |
|------------------------|---------------------|
| Maturity analysis:     |                     |
| Year 1                 | 489,600             |
| Year 2                 | 489,600             |
| Year 3                 | 171,360             |
|                        | 1,150,560           |
| Less Unearned interest | (33,999)            |
| Total                  | 1,116,561           |
| Analyzed as:           |                     |
| Current                | 465,518             |
| Non-current            | 651,043             |
| Total                  | 1,116,561           |

The Company does not face a significant liquidity risk with regard to its lease liabilities. Lease liabilities are monitored within the Company's treasury function.

#### 14. RELATED PARTY TRANSACTIONS

The accompanying financial statements include certain transactions with related companies. The relationship may be that of shareholding or the companies may have the same group of shareholders or directors. The financial statements reflect the effects of these transactions in the normal business practice, and the price rates, interest rates, terms and conditions are considered to be at arms length, for related party as approved by the Board or the shareholders.

Significant transactions with related parties for the three-month and nine-month periods ended September 30, 2021 and 2020 were as follows:

|                             | For the thi<br>periods<br>Septem | ended        | For the ni<br>periods<br>Septem | ended        |
|-----------------------------|----------------------------------|--------------|---------------------------------|--------------|
|                             | 2021<br>Baht                     | 2020<br>Baht | 2021<br>Baht                    | 2020<br>Baht |
| Management benefit expenses | 2000                             | 2000         | 2                               | 2000         |
| Short-term benefits         | 8,697,875                        | 6,456,800    | 28,315,625                      | 24,899,700   |
| Post-employment benefits    | 216,136                          | 209,900      | 648,415                         | 629,695      |
| Other long-term benefits    | 11,598                           | 13,929       | 34,791                          | 41,783       |
|                             | 8,925,609                        | 6,680,629    | 28,998,831                      | 25,571,178   |

## **15.** DIVIDENDS PAID

- 15.1 On April 20, 2021, the Ordinary Shareholder's Meeting passed the resolutions to pay dividend at the rate of Baht 0.14 per share on 493,499,975 shares, totaling Baht 69,089,996. Such dividend was paid on May 14, 2021.
- 15.2 On April 1, 2020, the Board of Directors Meeting passed the resolutions to pay interim dividend at the rate of Baht 0.235 per share on 493,499,975 shares, totaling Baht 115,972,494. Such dividend was paid on April 30, 2020. Additionally, the Ordinary Shareholder's Meeting has acknowledged the interim dividend payment on June 29, 2020.

## **16.** COMMITMENTS

As at September 30, 2021 and December 31, 2020, the Company had the committed credit facility agreements with financial institutions for general corporate funding requirements as follows:

|                         | As at<br>September 30,<br>2021<br>Baht | As at<br>December 31,<br>2020<br>Baht |
|-------------------------|--|---------------------------------------|
| Total credit facilities | 5,345,000,000                          | 5,226,000,000                         |

As at September 30, 2021 and December 31, 2020, the Company had utilized the letters of credit with financial institutions amounting to Baht 0.50 million and Baht 1.00 million, respectively, for factoring, hire purchase and finance lease receivables. However, as at September 30, 2021 and December 31, 2020, the Company had unused such credit facilities with financial institutions totaling Baht 3,179 million and Baht 3,108 million, respectively.

#### **17.** FAIR VALUE MEASUREMENTS

Considerable judgment is necessarily required in estimation of fair value of financial assets or financial liabilities. Accordingly, the estimated fair value presented herein is not necessarily indicative of the amount that could be realized in a current market exchange. The use of different market assumptions or estimation methodologies may have a material effect on the estimated fair value. The following methods and assumptions were used by the Company in estimating fair values of financial instruments.

Financial assets or financial liabilities not measured at fair value:

Factoring receivables, finance lease receivables and inventory finance receivables, which carry a floating interest rate receivables except for hire purchase receivables which carry a fixed interest rate receivables. The fair value is presented in the statement of financial position approximated by the outstanding balance less allowance for expected credit losses.

Bank deposits held as collateral, short-term borrowings from financial institutions and other current payables; the fair values approximate their carrying amounts due to the relatively short period to maturity.

Long-term borrowings and lease liabilities; which carry a floating interest rate and the fair values approximate their carrying amount presented in the statement of financial position.

#### **18.** FINANCIAL INFORMATION BY SEGMENT

The business segment results are prepared based on the Management of the Company. The operating results by business segment provided to Chief Operating Decision Maker to make decisions about allocating resources to, and assessing the performance of, operating segments is measured in accordance with Thai Financial Reporting Standard.

The business segments are described below:

Factoring business: is a short-term loan that provides liquidity to the business immediately and enables the business to increase its turnover in the form of buying accounts receivables. The factoring facility is applicable to both domestic and international sales.

Hire purchase and finance lease business: are long-term loans for invested in business industry.

Others: encompasses a range of activities from corporate decisions, income and expenses not attributed to the business segments described.

For the three-month and nine-month periods ended September 30, 2021 and 2020, there is no revenue from a single external customer contributed 10% or more to the Company's total revenue.

The financial information by business segment for the three-month and nine-month periods ended September 30, 2021 and 2020 were as follows:

|                            |              |                 |             |               |   |             | Unit : Tho | usand Baht |
|----------------------------|--------------|-----------------|-------------|---------------|---|-------------|------------|------------|
|                            | For the thre | ee-month period | ended Septe | mber 30, 2021 | For the three-month period ended September 30, 2020 |             |            |            |
|                            | Factoring    | Hire            | Others      | Total         | Factoring   | Hire        | Others     | Total      |
|                            | business     | purchase        |             |               | business  | purchase    |            |            |
|                            |              | and finance     |             |               |   | and finance |            |            |
|                            |              | lease           |             |               |   | lease       |            |            |
|                            |              | business        |             |               |   | business    |            |            |
|                            |              |                 |             |               |   |             |            |            |
| Income from operations     | 84,963       | 2,163           | -           | 87,126        | 71,674  | 3,211       | -          | 74,885     |
| Other income               | 7,623        | 701             |             | 8,324         | 7,139   | 592         |            | 7,731      |
| Total income               | 92,586       | 2,864           | -           | 95,450        | 78,813  | 3,803       |            | 82,616     |
| Selling and administrative |              |                 |             |               |   |             |            |            |
| expenses                   | 34,529       | 1,053           | -           | 35,582        | 29,601  | 1,429       | -          | 31,030     |
| Finance cost               | 8,828        | 274             | -           | 9,102         | 7,066   | 343         | -          | 7,409      |
| Expected credit losses     |              |                 |             |               |   |             |            |            |
| (reversal)                 | 2,602        | (362)           | -           | 2,240         | 22,113  | (330)       |            | 21,783     |
| Total operation expenses   | 45,959       | 965             | -           | 46,924        | 58,780  | 1,442       |            | 60,222     |
| Profit before income tax   |              |                 |             |               |   |             |            |            |
| expenses                   | 46,627       | 1,899           | -           | 48,526        | 20,033  | 2,361       | -          | 22,394     |
| Income tax expense         | 9,123        | 1,587           | _           | 10,710        | 3,568   | 1,868       |            | 5,436      |
| Net profit for the periods | 37,504       | 312             |             | 37,816        | 16,465  | 493         |            | 16,958     |

|                            | For the nine-month period ended September 30, 2021 |  |        |         | For the nine          | -month period 6                                      |        | usand Baht<br>nber 30, 2020 |
|----------------------------|--|--|--------|---------|-----------------------|--|--------|-----------------------------|
|                            | Factoring<br>business                              | Hire<br>purchase<br>and finance<br>lease<br>business | Others | Total   | Factoring<br>business | Hire<br>purchase<br>and finance<br>lease<br>business | Others | Total                       |
| Income from operations     | 249,116  | 7,302  | -      | 256,418 | 246,832               | 11,075   | -      | 257,907                     |
| Other income               | 25,485   | 1,974  |        | 27,459  | 27,925                | 1,913  | _      | 29,838                      |
| Total income               | 274,601  | 9,276  | -      | 283,877 | 274,757               | 12,988   | -      | 287,745                     |
| Selling and administrative |  |  |        |         |                       |  |        |                             |
| expenses                   | 112,300  | 3,793  | -      | 116,093 | 104,403               | 4,935  | -      | 109,338                     |
| Finance cost               | 25,039   | 846  | -      | 25,885  | 30,231                | 1,429  | -      | 31,660                      |
| Expected credit losses     | 3,471  | 117  | -      | 3,588   | 18,928                | 3,233  | -      | 22,161                      |
| Total operation expenses   | 140,810  | 4,756  | -      | 145,566 | 153,562               | 9,597  | -      | 163,159                     |
| Profit before income tax   |  |  |        |         |                       |  | -      |                             |
| expenses                   | 133,791  | 4,520  | -      | 138,311 | 121,195               | 3,391  |        | 124,586                     |
| Income tax expense         | 26,256   | 2,973  | -      | 29,229  | 23,651                | 1,689  | -      | 25,340                      |
| Net profit for the periods | 107,535  | 1,547  | -      | 109,082 | 97,544                | 1,702  | -      | 99,246                      |

|              |                       | As at September 30, 2021                             |         |           |                       | Unit : Thousa<br>As at December 31, 2020             |         |           |  |
|--------------|-----------------------|--|---------|-----------|-----------------------|--|---------|-----------|--|
|              | Factoring<br>business | Hire<br>purchase<br>and finance<br>lease<br>business | Others  | Total     | Factoring<br>business | Hire<br>purchase<br>and finance<br>lease<br>business | Others  | Total     |  |
| Total assets | 2,861,747             | 122,889  | 572,537 | 3,557,173 | 2,393,011             | 151,200  | 490,890 | 3,035,101 |  |

# **19.** APPROVAL FOR ISSUANCE OF THE FINANCIAL STATEMENTS

These financial statements have been approved for issuance by the authorized director of the Company on November 10, 2021.