

### **INVESTOR PRESENTATION**

4Q 2018 Results

(28 January 2019)



# Disclaimer

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Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders of Parkway Life REIT may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (the "SGX-ST"). Listing of the Units on SGX-ST does not guarantee a liquid market for the Units.

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This document may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from these forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition, shifts in expected levels of property rental income, changes in operating expenses, property expenses, governmental and public policy changes and the continued availability of financing in the amounts and on the terms necessary to support Parkway Life REIT's future business. Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.



# Agenda

**1. Overview of PLife REIT** 

2. 4Q and Full Year 2018 Key Highlights

3. Our Properties

4. Growth Strategy & Core Markets

5. Capital & Financial Management

6. Appendices







## **1. Overview of PLife REIT**



## **PLife REIT Portfolio**

One of the largest listed healthcare REITs in Asia with an enlarged portfolio of S\$1.86 billion<sup>1</sup>

#### **Core Strengths:**

- **Defensive long term lease structure with downside protection**
- **Stable income stream supported by regular rental revision**
- **Diversified portfolio of high quality and yield accretive properties**
- □ Well-positioned in fast growing healthcare sector within the Asia-Pacific region







2. 4Q and Full Year 2018 Key Highlights



# 4Q and Full Year 2018 Key Highlights

### Continued DPU Growth Since IPO

DPU (Cents)	4Q 2018	4Q 2017
<ul> <li>Recurring operations<sup>1</sup></li> </ul>	3.28	3.15
<ul> <li>Distribution of divestment gain<sup>2</sup></li> </ul>	<u>0.00</u>	<u>0.23</u>
Total DPU for the period	3.28	3.38

DPU from recurring operations has grown by 3.9% (4Q Y-O-Y) and 3.4% (full year)

7

 Overall DPU has declined by 2.9% (4Q Y-O-Y) and 3.5% (full year) due to the absence of one-off distribution of divestment gain<sup>2</sup>

Note:

I. Net of amount retained for capital expenditure on existing properties

ParkwayLife REIT<sup>™</sup>

2. Divestment gain of 0.89 cents (S\$5.39 million) was equally distributed over the four quarters in FY2017

## 4Q and Full Year 2018 Key Highlights (cont'd)

#### Strong Capital Structure<sup>1</sup>

- No long-term debt refinancing needs till 2020
- Interest rate exposure are largely hedged
- Interest cover ratio of 13.7 times
- Fully hedged the JPY net income till 1Q 2023
- Gearing remains optimal at 36.1%
- Low all-in cost of debt of 0.97%

#### Valuation Gain In Properties

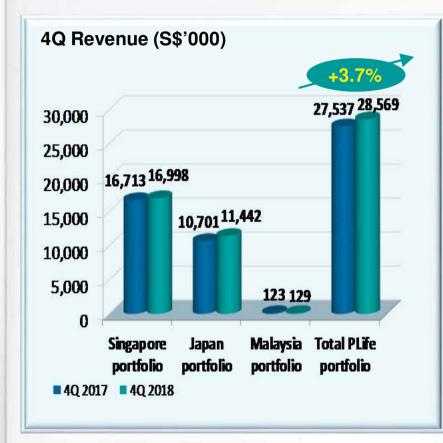
Valuation gain of \$77.9 million (4.4%) of the total portfolio as at 31 December 2018

Note: 1. As at 31 December 2018

ParkwayLife REIT<sup>™</sup>

## **Revenue Growth**

□ Revenue grew by 3.7% and 2.7% to \$28.6 million and \$112.8 million for 4Q 2018 and FY2018 respectively.

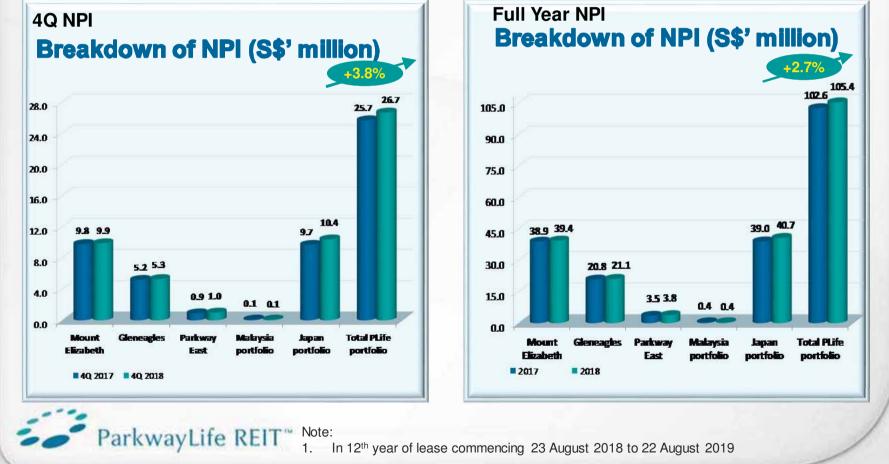




# **Net Property Income (NPI) Growth**

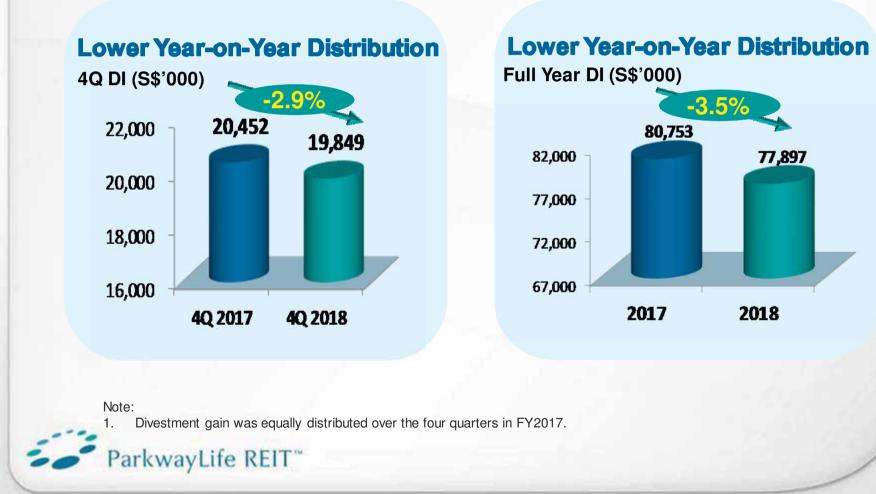
□ Increase in NPI is largely due to:

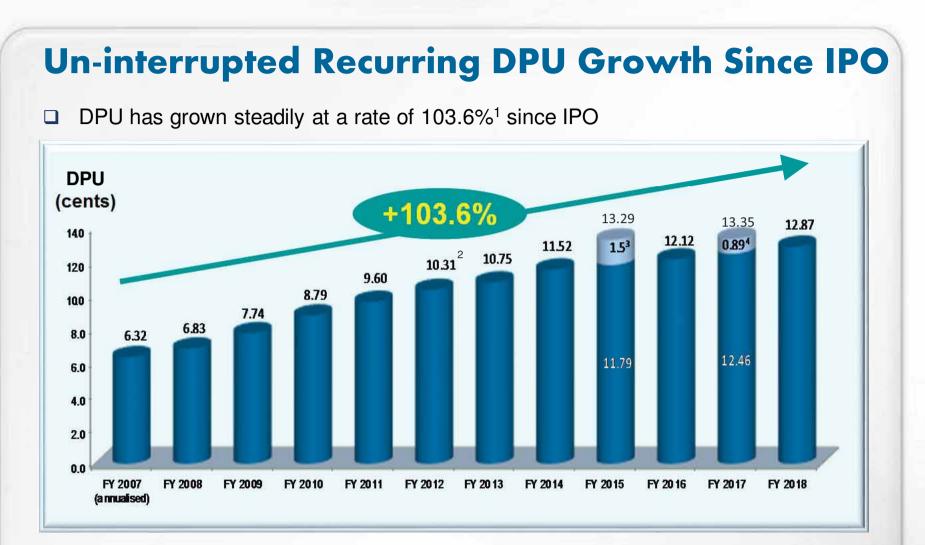
- Rent contribution from properties acquired in 1Q 2017 & 1Q 2018
- Higher rent contribution by Parkway East Hospital
- Upward minimum guarantee rent revision of S'pore hospitals by 1.38%<sup>1</sup>



## **Distributable Income (DI) Review**

□ Overall, DI has declined by 2.9% and 3.5% to \$19.8 million and \$77.9 million for 4Q 2018 and Full Year 2018 respectively, due to absence of one-off distribution of divestment gain<sup>1</sup>.





#### Note:

- 1. Since IPO till YTD 4Q 2018
- 2. Since FY2012, S\$3.0 million per annum of amount available for distribution has been retained for capital expenditure
- 3. One-off divestment gain of 1.50 cents (S\$9.11 million) relating to the divestment of seven Japan assets in December 2014 was equally distributed over the four quarters in FY2015
- 4. One-off divestment gain of 0.89 cents (S\$5.39 million) relating to the divestment of four Japan assets in December 2016 was equally distributed over the four quarters in FY2017

ParkwayLife REIT

# **Recent Developments**

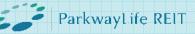
28 January 2019	<ul> <li>Announced 4Q 2018 results: Gross revenue increased 3.7% year-on-year to S\$28.6 million.</li> <li>Total distributable income decreased 2.9% year-on-year to S\$19.8 million, due to absence of one-off distribution divestment gain.</li> <li>DPU of 3.28 cents for the period declared.</li> </ul>
25 October 2018	<ul> <li>Announced 3Q 2018 results: Gross revenue increased 2.5% year-on-year to S\$28.4 million.</li> <li>Total distributable income decreased 4.1% year-on-year to S\$19.6 million, due to absence of one-off distribution divestment gain.</li> <li>DPU of 3.23 cents for the period declared.</li> </ul>
26 July 2018	<ul> <li>Announced 2Q and 1H 2018 results: Gross revenue increased 1.3% and 2.3% year on-year to \$\$28.1 million (2Q 2018) and \$\$55.9 million (1H 2018) respectively.</li> <li>Total distributable income decreased by 3.7% and 3.6% year-on-year to \$\$19.3</li> <li>million (2Q 2018) and \$\$38.5 million (1H 2018), due to absence of one-off</li> <li>divestment gain.</li> <li>DPU of 3.19 cents for the period declared.</li> </ul>
30 April 2018	<ul> <li>Announced 1Q 2018 results: Gross revenue increased 3.2% year-on-year to S\$27.8 million.</li> <li>Total distributable income decreased by 3.4% to S\$19.2 million, due to absence of one-off divestment gain.</li> <li>DPU of 3.17 cents for the period declared.</li> </ul>





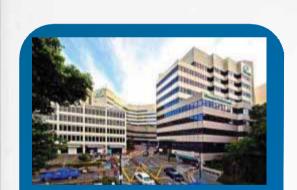


### 3. Our Properties



## **Our Properties - Singapore**

- A portfolio of 3 strategically-located world-class local private hospitals worth S\$1.16 billion<sup>1</sup>
- Master Lease with Parkway Hospitals Singapore Pte. Ltd, a wholly owned subsidiary of Parkway Pantai Limited ("Parkway"), the largest private healthcare operator in Singapore and a key regional healthcare player
- □ Singapore Hospital Properties contribute approximately 59.8% of total gross revenue<sup>2</sup>



Gleneagles Hospital

Note:

- 1. Based on latest appraised values
- 2. Based on Gross Revenue as at 31 December 2018

ParkwayLife REIT<sup>™</sup>



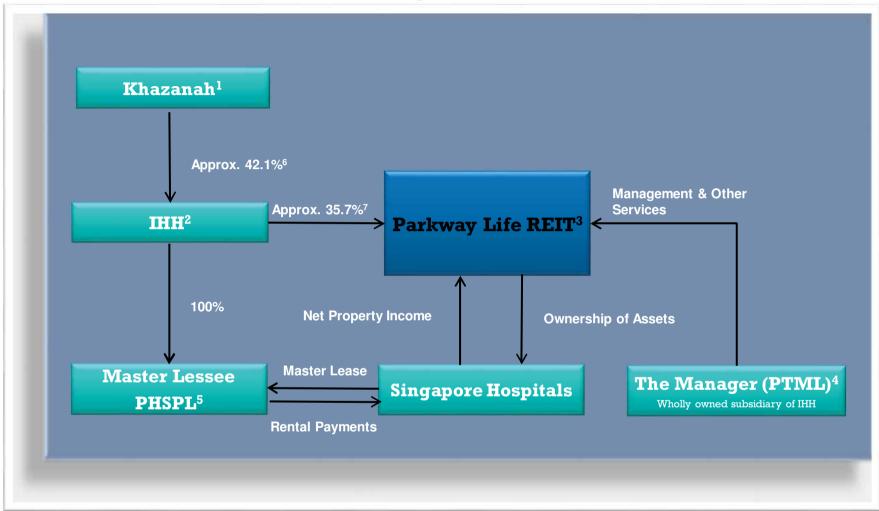
Mount Elizabeth Hospital





Parkway East Hospital

### Master Lessee – IHH Group



#### Footnote:

- 1 Khazanah Nasional Berhad (Khazanah);
- 2 IHH Healthcare Berhad (IHH);
- 3 Parkway Life Real Estate Investment Trust (Parkway Life REIT);
- 4 Parkway Trust Management Limited (PTML);
- 5 Parkway Hospitals Singapore Pte Ltd (PHSPL). 6 As at 31 December 2018



7 As at 31 December 2018

### Master Lessee – IHH Group<sup>1</sup> (Continued from previous slide)

IHH

- □ 42.1% owned by Khazanah, the investment holding arm of the Government of Malaysia<sup>2</sup>
- Dual listing in Malaysia and Singapore on 25 Jul 2012 with a market capitalization of approximately S\$15.5 billion as at 31 December 2018<sup>3</sup>
- □ In Singapore, through its key subsidiary Parkway Pantai Limited, it operates Mount Elizabeth Hospital, Mount Elizabeth Novena Hospital, Gleneagles Hospital, and Parkway East Hospital
- In Malaysia, through its key subsidiary Parkway Pantai Limited, it operates 10 Pantai hospitals, 4 Gleneagles medical hospitals, Amanjaya Specialist Centre, Pantai Premier Pathology, Pantai Integrated Rehab, an ambulatory care centre, and an International Medical University (IMU)
- Approximately 90.0% in Acibadem (Turkey) as at 31 December 2018
- Acquired 31.1% in Fortis Healthcare (India) through preferential allotment in November 2018
- A global healthcare network operates over 15,000 licensed beds in 84 hospitals, as well as medical centres, clinics and ancillary healthcare businesses across 11 countries, with close to 1,500 new beds in the pipeline to be delivered through new hospital developments and expansion of existing facilities.

2. Khazanah entered an agreement to divest 16% of IHH shares with Mitsui & Co., Ltd of Japan. The transaction is to be completed by Q1 2019



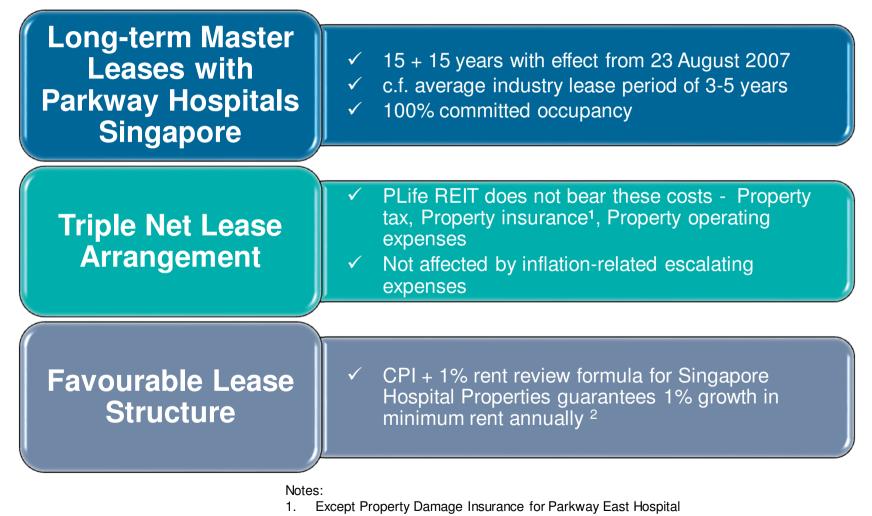


Footnote 1. The information is extracted from IHH corporate website as at 31 December 2018

# **Our Properties – Singapore**

2.

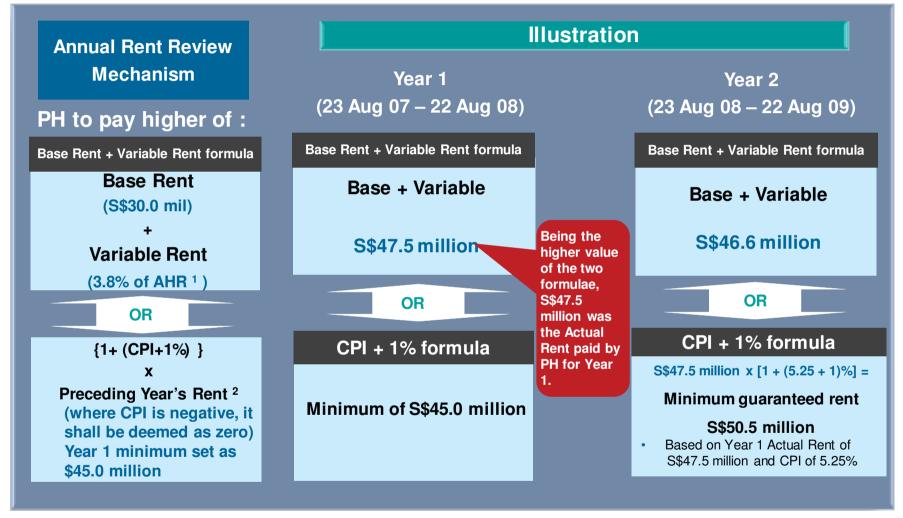
**3 Distinct features of our Singapore Hospital Properties:** 



For the period 23 August to 22 August of the following year



### Singapore Hospital Properties – Rent Review Mechanism



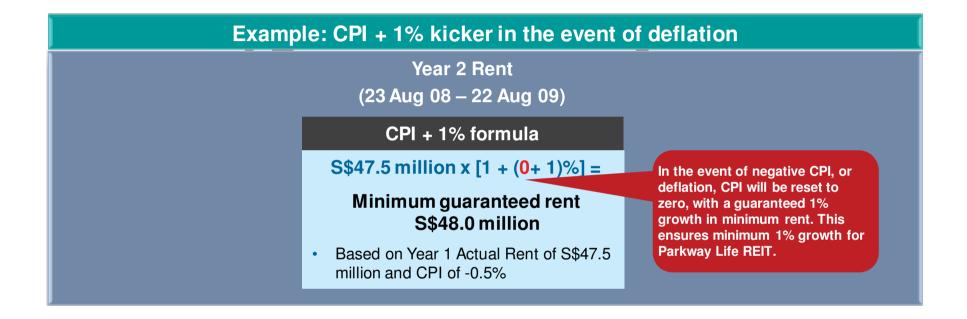
#### Notes:

- 1. AHR denotes the Adjusted Hospital Revenue for the period from 23 August to 22 August of the following year of each of the hospitals.
- 2. CPI denotes the % increase in the Consumer Price Index announced by the Department of Statistic of Singapore for the relevant year compared to the immediately preceding year, computed on a 12 month average basis from July to June of the following year



### Singapore Hospital Properties – Rent Review Mechanism

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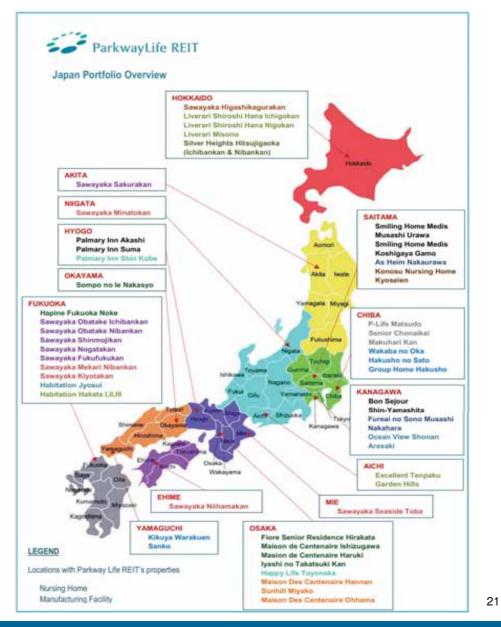




## **Introduction to Japan Properties**

#### Why Japan nursing homes?

- □ Acute aging population in Japan
  - 1 in 3 Japanese to be over 65 years old by 2050
- Well established laws and regulations
- Diversified rental sources complement Singapore hospital revenues to enhance revenue stability of overall portfolio





## **Our Properties - Japan**

- A portfolio of 46 high quality healthcare properties worth S\$692.8 million<sup>1</sup>, comprising:
  - 1 pharmaceutical product distributing and manufacturing facility (P-Life Matsudo)
  - 45 private nursing homes
- Single-tenanted properties with 24 lessees
- Comply with strict seismic safety standards and covered by earthquake insurance on a country-wide consolidated basis<sup>2</sup>
- Nursing Home Properties strategically located in dense residential districts in major cities

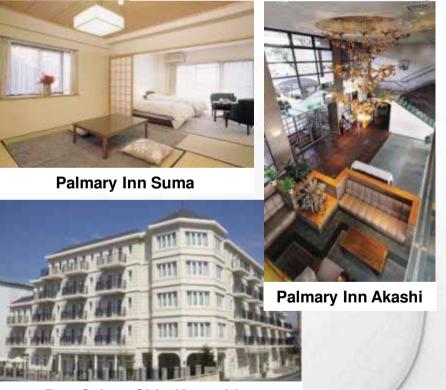
#### Note:

- 1. Based on latest appraised values
- 2. The consolidated earthquake insurance cover procured by PLife REIT is based on an aggregated sum insured and it extends to occurrences resulting from earthquake such as flood, fire and tsunami etc

ParkwayLife REIT<sup>™</sup>



P-Life Matsudo



Bon Sejour Shin-Yamashita

### **Our Properties - Japan**

#### 2 Unique features of our Japan assets:

#### **Favorable Lease Structure**

- ✓ Long term lease structure with weighted average lease term to expiry of 12.39 years<sup>1</sup>
- ✓ "Up only" Rental Review Provision for most of our nursing homes

#### Single-Tenanted

✓ Signifies 100% committed occupancy

ParkwayLife REIT"

property with annual revision linked to Japan CPI: if CPI is negative. rent will remain unchanged

2.7% of Japan **Gross Revenue**<sup>1</sup>

"Up only" **Rent Review Provision for** most of our nursing homes

properties have market revision every 2 to 3 years subject to Lessor/Lessee mutual agreement

**13.1%** of Japan **Gross Revenue**<sup>1</sup>

**37** properties have market revision with downside protection<sup>3</sup>

80.5% of Japan Gross Revenue<sup>1</sup>

Based on Gross Revenue as at 31 December 2018

Note:

1.

3.

P-Life Matsudo

is on fixed rent for

the entire lease

term of 10 years<sup>2</sup>

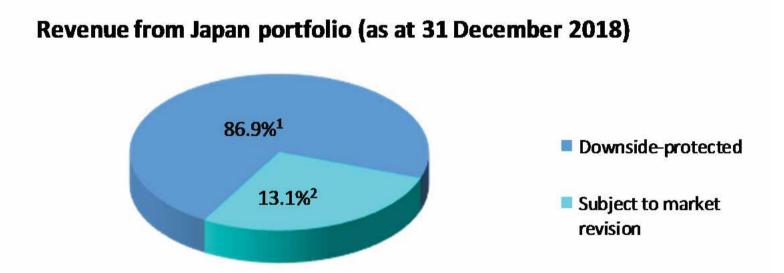
**3.7%** of Japan

Gross Revenue<sup>1</sup>

With effect from 14 December 2016 35 properties with rent review every 2 to 5 years. 2 properties do not have rent review but rental cannot be reduced.

## **Our Properties – Japan**

□ Approximately 86.9% of revenue from Japan portfolio is downsideprotected

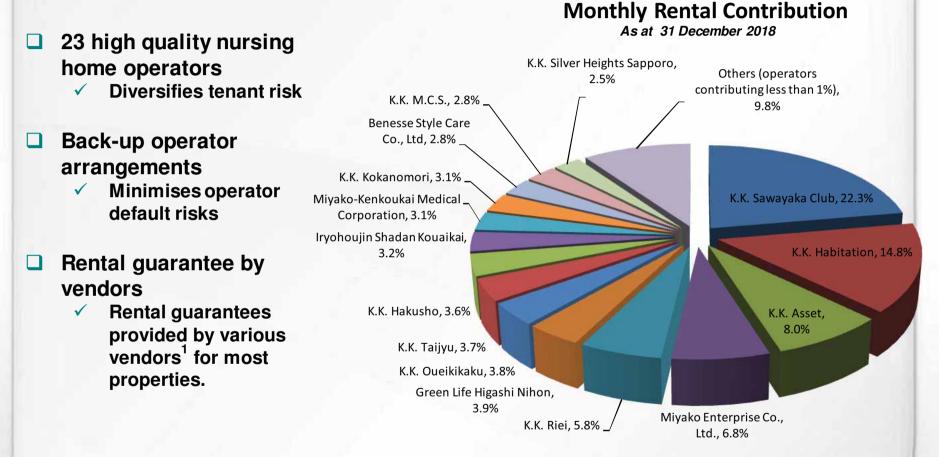


Notes:

- 1. Based on Gross Revenue (as at 31 December 2018) of 39 properties
- 2. Based on Gross Revenue (as at 31 December 2018) of 7 properties with market revision subject to Lessor/Lessee mutual agreement (every 2 or 3 years)



## **Diversified Nursing Home Operators**



Note:

ParkwayLife REIT<sup>™</sup>

1. Vendors providing rental Guarantees include Alere Inc, Kenedix Inc, K.K. Bonheure, K.K. Uchiyama Holdings, Miyako Kenkoukai, K.K. Excellent Care System, K.K. Habitation and K.K. Living Platform

# **Key Nursing Home Operators**

□ Key nursing home operators contributed 57.7% of total Japan revenue, namely

#### K.K. Sawayaka Club

- ✓ Part of the listed company Uchiyama Holdings Co., Ltd
- ✓ Market capitalisation is about JPY13,485 million (S\$167 million)
- ✓ Sawayaka currently operates 75 care services facilities
- ✓ The largest private nursing home operator in Kyushu
- PLife REIT has a Right of First Refusal over future sales of nursing homes owned by Uchiyama

#### K.K. Riei

- ✓ Kanto Area-based nursing home operator
- ✓ A major competitor in the nursing home field with over 15 facilities throughout Chiba, Tokyo, Osaka and Hyogo Prefectures

#### Miyako Enterprise Co., Ltd

- Osaka-based nursing home operator
- Miyako Enterprise offers comprehensive medical and nursing services in Osaka
- Established in 2001 with 9 nursing facilities in Osaka

#### K.K. Asset

- ✓ Osaka and Hyogo-based nursing home operator
- ✓ One of First Linen Service group companies, supplying linens and medical products

#### K.K. Habitation

- ✓ Well established operator based in Fukuoka
- Employs over 300 employees managing 10 Nursing facilities in Fukuoka and Chiba
- ✓ Operator's property was ranked No.1 "mixed nursing home facility" in Fukuoka by Japan's Diamond magazine in 2014



## **Our Properties - Malaysia**

A portfolio of high quality healthcare assets worth S\$7.4 million<sup>1</sup> within Gleneagles Intan Medical Centre Kuala Lumpur, next to the 369-bed Gleneagles **Hospital Kuala Lumpur** 



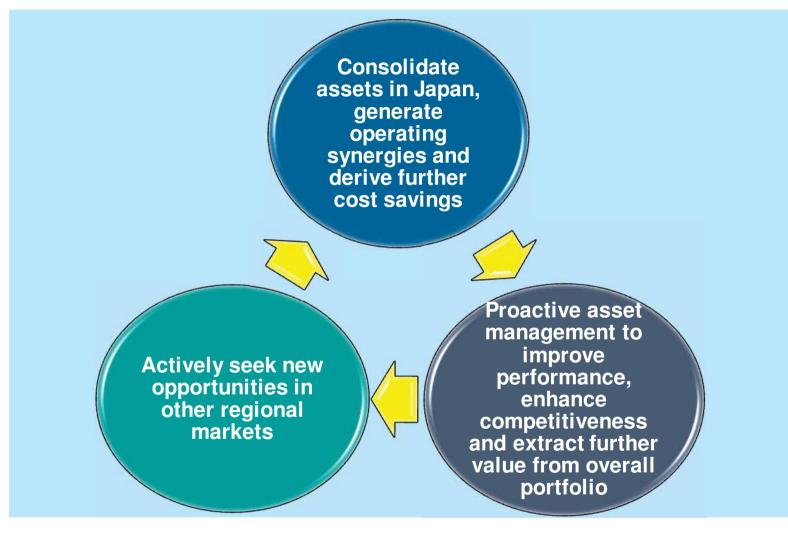




### 4. Growth Strategy & Core Markets



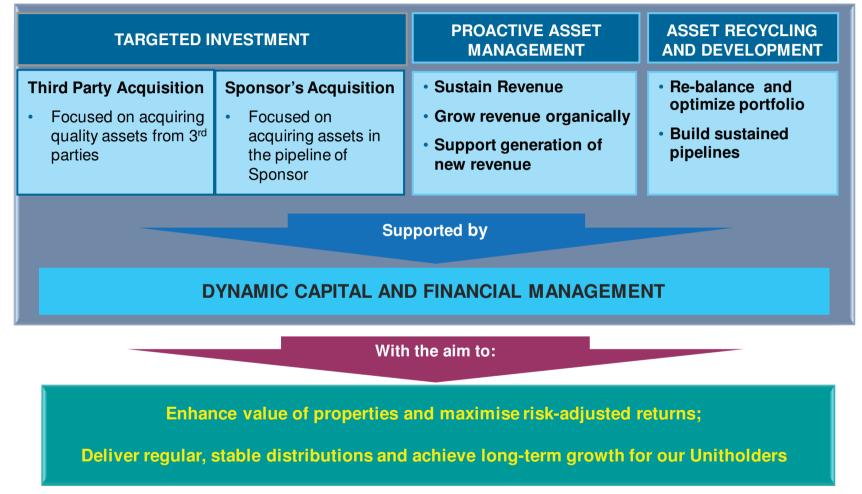
## **PLife REIT's Next Phase of Growth**





# **Our Growth Strategy**

#### PLife REIT undertakes the following strategies:

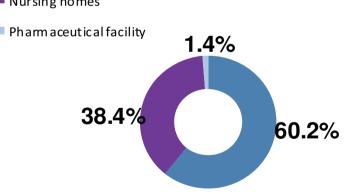




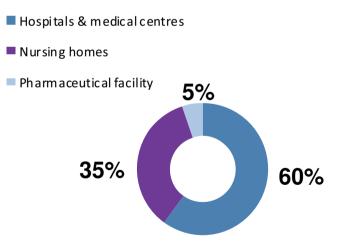
# **Asset Class Diversification & Allocation**

- **Objective To protect PLife REIT against concentration risks due to over-**exposure in any asset class
- **Basis** Invest in properties used for healthcare and healthcare related purposes
- **Diversification – The Manager plans to further diversify within the investment** mandate as PLife REIT grows in portfolio size

#### **Current Asset Mix and Allocation**



#### Current Asset Mix<sup>1</sup>



**Target Asset Mix and Allocation** 

**Target Asset Mix** 

#### Hospitals & medical centres

- Nursing homes
- Pharm aceutical facility



1. Based on Gross revenue as at 31 December 2018



# Strategic Investment Approach

### Partnership

PLife REIT is a specialised REIT where:

 Properties tend to be purposed-built (e.g. hospital, medical centre)

2) Lease terms tend to be long (typically > 10 years)

3) Lessee/operator tend to specialise in their area of operation

→ Seek out long-term and strategic partnership with good lessee/operator where possible

### Two-Pronged Approach

### Clustering

Imperative for PLife REIT to achieve economies of scale in its countries of investment in order to:

1) Establish a country HQ for closer monitoring and management of its portfolio of properties

2) Structure its investment holdings to take advantage of tax or regulatory benefits where available

→ Prioritise & seek out investment opportunities in countries where PLife REIT already has investments







## 5. Capital and Financial Management



# **Capital & Financial Management Strategy**

#### 5 Key principles :

- 1. Acquisition financing has to be long-term: at least 3 years or more
  - ✓ To mitigate immediate refinancing risks post-acquisition
- 2. PLife REIT's S\$1.86 billion<sup>1</sup> portfolio is unencumbered
  - Ensures financing flexibility for future fund raising initiatives as the new financing bank will rank *pari passu w*ith existing banks
  - ✓ For future overseas acquisitions, may consider asset-level financing to ensure optimal tax positions and procure best pricing

#### 3. Diversified funding sources

- Banks are core funding sources (cultivates a panel of relationship banks)
- Capital markets financing products (with the objective to lengthen debt maturity)
- ✓ Other non-traditional funding sources (CB, Equity etc.)

#### 4. Natural hedge financing strategy

- Match asset currency with financing currency to mitigate principal forex risks arising from oversea acquisitions
- ✓ At least 50% natural hedge; remaining 50% depending on the interest rate differential and nature of the currency involved
- 5. Prudent financial risk management strategy
  - Hedge at least 50% of interest rate and forex exposures on the net income from foreign investments
  - To mitigate risks from adverse interest rate and forex fluctuations
  - Aim to have no more than 30% of the total debts due in a single year, to avoid bunching effect
  - Constantly monitoring the market to extend the debt maturity period

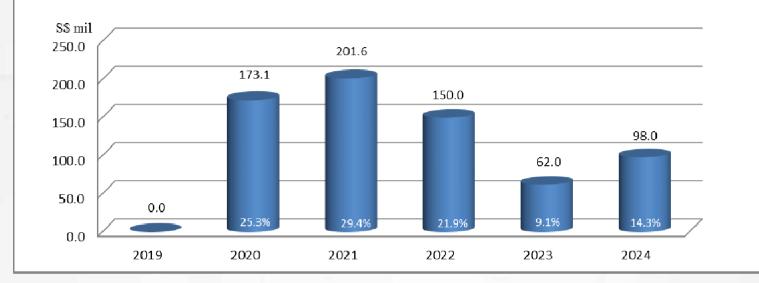
#### END GOALS:

- Minimise short or near term refinancing risks
- Unencumbered portfolio and diversified funding sources provide financial flexibility and acquisitive "firepower" to support future growth with optimal cost of capital
- Maintain stability of distributions and net asset value of PLife REIT with prudent capital management

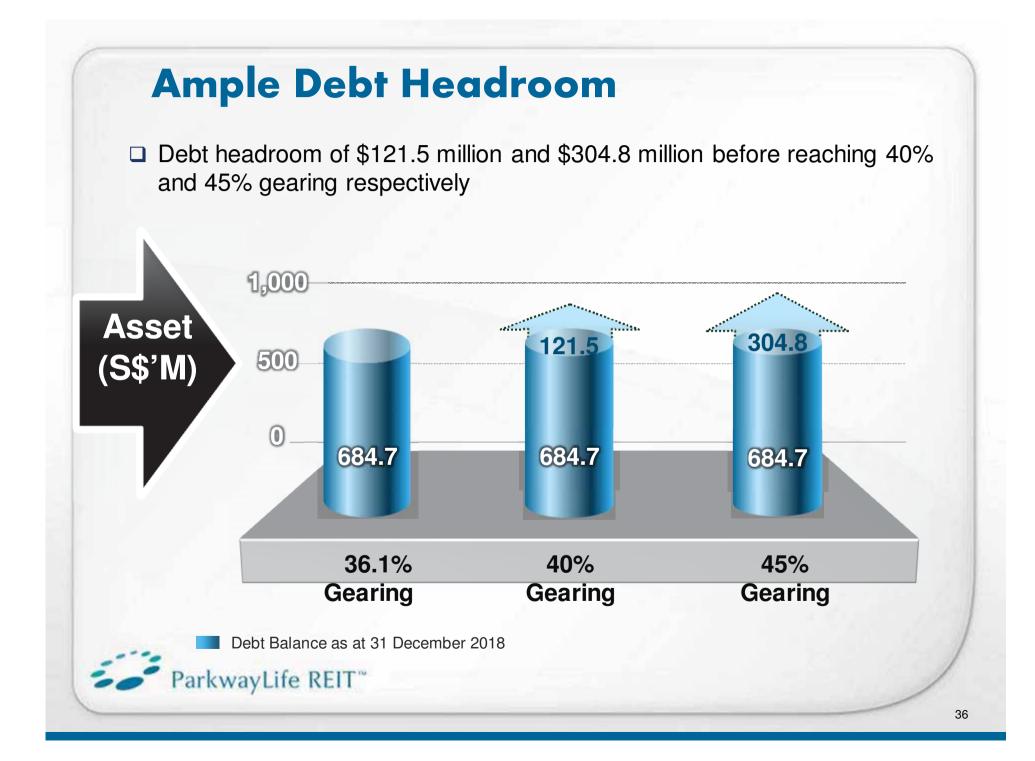
Note: 1. Based on latest appraised values



### **Debt Maturity Profile** As at 31 December 2018

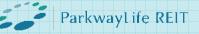


- □ Weighted average term to maturity of 2.9 years
- □ Current effective all-in cost of debt of 0.97%
- Interest cover ratio of 13.7 times
- □ Interest rate exposure are largely hedged









# **Our Portfolio - Summary**

Portfolio	Singapore	Japan	Malaysia	Total	
Туре	Hospital & Medical Centre	45 nursing homes; 1 pharmaceutical product distribution & manufacturing facility	Medical Centre	4 Hospitals & medical centre; 45 nursing homes; 1 pharmaceutical product distributing & manufacturing facility	
Land Tenure	3 Leasehold	46 Freehold	1 Freehold	47 Freehold & 3 Leasehold	
Land Area (sq m)	36,354	168,838	3,450	208,642	
Floor Area (sq m)	118,136	186,248	2,444	306,828	
Beds	709	-	-	709	
Strata Units/	40 strata units/		7 strata units/	47 strata units /	
Car Park Lots	559 car park lots	-	69 car park lots	628 car park lots	
Number of Units (Rooms)	-	3,606	-	3,606	
Year of Completion	1979 to 1993	1964 to 2015	1999	1964 to 2015	
Committed Occupancy	100%	100%	94% (excluding car park)	99.97%	
Leases/ Lessees	3 Leases; 1 Master Lessee	45 Leases <sup>1</sup> ; 24 Lessees	3 Lessees	48 Leases; 28 Lessees	
Year of Acquisition	2007	2008 to 2018	2012	-	
Appraised Value <sup>2</sup>	S\$1,160.4m CBRE Pte Ltd	¥55,867m (S\$692.7m) CBRE K.K. / International Appraisals Incorporated/ Enrix Co., Ltd	RM22.4m (S\$7.4m) Knight Frank Malaysia Sdn. Bhd.	S\$1,860.5m	
CBRE Pie Lid Appraisais incorporated/					



### **Our Portfolio - Singapore**







Property	Mount Elizabeth Hospital	Gleneagles Hospital	Parkway East Hospital		
Туре		Hospital and Medical Centre			
Land Tenure	67 years	75 years	75 years		
Floor Area (sq m) <sup>1</sup>	58,139	49,003	10,994		
Beds <sup>2</sup>	345	258	106		
Operating theatres <sup>2,3</sup>	13	12	5		
Strata Units / Car Park Lots	30 strata units; 363 car park lots	10 strata units; 121 car park lots	75 car park lots		
Year of Completion	Hospital Building (1979) Medical Centre (1979 & 1992)	Hospital Building (1991 & 1993) Annex Block (1979) Medical Centre (1991 & 1993)	Hospital Building (1982) Medical Centre (1987)		
Committed Occupancy	100%				
Name of Lessee (s)	F	Parkway Hospitals Singapore Pte Lt	d		
Awards and Accreditation			JCI Accreditation; SQC status in 1998		
Appraised Value	S\$718.7m	S\$378.5m	S\$63.2m		
Appraiser / Date		CBRE Pte Ltd / 31 December 2018	}		
ParkwayLife	Gross floor area for I REIT <sup>®</sup> 2. As at 31 December 2	a of Mount Elizabeth Hospital and Gleneag Parkway East Hospital 2018 ooms within major operating theatre area			



		A REAL PROPERTY AND A REAL		
Property	P-Life Matsudo	Bon Sejour Shin-Yamashita	Palmary Inn Akashi	
Туре	Pharmaceutical product distributing & manufacturing facility	ng & Paid nursing home with care service		
Land Tenure	Freehold	Freehold	Freehold	
Land Area (sq m)	8,450	1,653	5,891	
Floor Area (sq m)	3,240	3,273	6,562	
Number of Units (Rooms)	NA	74	96	
Year of Completion	2005; Additional works were completed in 2007	2006	1987; Conversion works were completed in 2003	
Committed Occupancy		100%		
Name of Lessee(s)	Alere Medical Co., Ltd	Benesse Style Care Co., Ltd <sup>2</sup>	Asset Co., Ltd	
Date of Acquisition	16 May 2008	30 May 2008	29 September 2008	
Appraised Value <sup>1</sup>	¥2,370m (S\$29.4m)	¥1,650m (S\$20.5m)	¥1,770m (S\$21.9m)	
Appraiser/ Date	CBRE K.K./ 31 December 2018	Enrix Co., Ltd/ 31 December 2018		



So ParkwayLife REIT<sup>™</sup>

At an exchange rate of S\$1.00 : ¥80.64
 On 1 April 2012, Benesse Style Care Co., Ltd merged as the surviving company with Bon Sejour Corporation







Property	Palmary Inn Suma	Senior Chonaikai Makuhari Kan	Smiling Home Medis Musashi Urawa
Туре	I	Paid nursing home with care service	
Land Tenure	Freehold	Freehold	Freehold
Land Area (sq m)	2,676	2,853	802
Floor Area (sq m)	4,539	4,361	1,603
Number of Units (Rooms)	59	108 <sup>2</sup>	44
		1992;	1991;
Year of Completion	1989	Conversion works were completed in 2004	Conversion works were completed in 2004
Committed Occupancy		100%	
Name of Lessee(s)	Asset Co., Ltd	Riei Co., Ltd	Green Life Higashi Nihon <sup>3</sup>
Date of Acquisition		29 September 2008	
Appraised Value <sup>1</sup> ¥1,050m (S\$13.0m)		¥1,810m (S\$22.4m)	¥795m (S\$9.8m)
Annuais au/ Data	Enrix Co., Ltd/	CBRE	K.K./
Appraiser/ Date	31 December 2018	31 Decem	ber 2018

Note:

1. At an exchange rate of S\$1.00 : ¥80.64

2. As at 31 March 2009, total number of units increased from 107 to 108



20

3. Change of name with effect from 1 May 2013 due to organizational restructuring by Green Life Co., Ltd, parent company of Medis Corporation









Property	rty Smiling Home Medis Koshigaya Gamo		Maison de Centenaire Ishizugawa		
Туре		Paid nursing home with care service			
Land Tenure	Freehold	Freehold	Freehold		
Land Area (sq m)	1,993	2,901	1,111		
Floor Area (sq m)	3,834	3,231	2,129		
Number of Units (Rooms)	100	75	52		
Year of Completion	1989; Conversion works were completed in 2005	2001	1988; Conversion works were completed in 2003		
Committed Occupancy	100%				
Name of Lessee(s)	Green Life Higashi Nihon <sup>2</sup>	Sompo Care Message Inc. <sup>4</sup> , Shakai Fukushi Houjin Keiyu - Kai	Miyako Kenkokai Medical Corporation		
Date of Acquisition	29 September 2008	17 November 2009			
Appraised Value <sup>1</sup>	¥1,610m (S\$20.0m)	¥697m (S\$8.6m)	¥913m (S\$11.3m)		
Appreciacy/ Data	CBRE K.K. /	Enrix Co., Ltd /			
Appraiser/ Date	31 December 2018	31 December 2018			
Note: At an exchange rate of S\$1.00 : ¥80.64 Change of name with effect from 1 May 2013 due to organizational restructuring by Green Life Co., Ltd, parent company of Medis Corporation Formerly known as Amille Nakasyo Change of name with effect from 7 March 2016 due to acquisition of Message Co. Ltd by Sompo Holdings, Inc.					



Property	Maison de Centenaire Haruki	Hapine Fukuoka Noke	Fiore Senior Residence Hirakata	lyashi no Takatsuki Kan
Туре		Paid nursing home w	ith care service	
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	801	1,396	727	2,023
Floor Area (sq m)	1,263	2,912	1,155	3,956 <sup>2</sup>
Number of Units (Rooms)	36	64	40	87
Year of Completion	1996; Conversion works were completed in 2006	2006	2007	1997; Conversion works were completed in 2005
Committed Occupancy		100%		
Name of Lessee(s)	Miyako Kenkokai Medical Corporation	Green Life Co. Ltd <sup>3</sup>	K.K. Vivac	Riei Co., Ltd
Date of Acquisition		17 Novembe	er 2009	
Appraised Value <sup>1</sup>	¥705m (S\$8.7m)	¥872m (S\$10.8m)	¥512m (S\$6.3m)	¥1,690m (S\$21.0m)
Appraiser/ Date	Enrix Co., Ltd / 31 December 2018			

Note:

1. At an exchange rate of S\$1.00 : ¥80.64

2. Increase in NLA by 40m<sup>2</sup> upon the completion of AEI in February 2014



3. Change of name with effect from 1 May 2013 due to organizational restructuring by Green Life Co., Ltd, parent company of Care Link Co., Ltd







Sawayaka Obatake Ichibankan Sawayaka Shinmojikan Sawayaka Obatake Nibankan Property Paid nursing home Short stay / Paid nursing home Type with care service Day care facility with care service Land Tenure Freehold Freehold Freehold 1.047 Land Area (sq m) 1.769 2.395 Floor Area (sq m) 1,538 3,491 5.094 26 112 Number of Units (Rooms) 78 Year of Completion 2007 2007 2007 **Committed Occupancy** 100% Name of Lessee(s) K.K. Sawayaka Club K.K. Sawayaka Club K.K. Sawayaka Club Date of Acquisition 17 June 2010 Appraised Value <sup>1</sup> ¥839m (S\$10.4m) ¥398m (S\$4.9m) ¥1,050m (S\$13.0m) Enrix Co., Ltd / **Appraiser/ Date** 31 December 2018

#### Note:









Property	Sawayaka Nogatakan	Sawayaka Sakurakan	As Heim Nakaurawa	Fureai no Sono Musashi Nakahara
Туре		Paid nursing home w	ith care service	
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	2,702	6,276	1,762	935
Floor Area (sq m)	3,147	5,044	2,712	1,847
Number of Units (Rooms)	78	110	64	47
Year of Completion	2005	2006	2006	2006
Committed Occupancy		100%	)	
Name of Lessee(s)	K.K. Sawayaka Club	K.K. Sawayaka Club	As Partners Co., Ltd	Y.K. Shonan Fureai no Sono
Date of Acquisition	17 June	e 2010	16 July	2010
Appraised Value <sup>1</sup>	¥803m (S\$10.0m)	¥893m (S\$11.1m)	¥1,170m (S\$14.5m)	¥908m (S\$11.3m)
Appraiser / Date	Enrix Co., Ltd/	CBRE K.K. /	Enrix Co	,
Appiaisei / Dale	31 December 2018	31 December 2018	31 December 2018	

Note:





Property	Sawayaka Fukufukukan	Sawayaka Higashikagurakan	Happy Life Toyonaka <sup>1</sup>	Palmary Inn Shin-Kobe
Туре		Paid nursing home	e with care service	
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	1,842	4,813	628	1,034
Floor Area (sq m)	3,074	5,467	1,254	3,964
Number of Units (Rooms)	72	110	42	71
				1992;
Year of Completion	2008	2010	2007	Conversion works were
				completed in 2003
Committed Occupancy		10	0%	
Name of Lessee(s)	K.K. Sawayaka Club	K.K. Sawayaka Club	K.K. Nihon Kaigo Iryo	Asset Co., Ltd
. ,			Center	,
Date of Acquisition	28 January 2011	6 March 2012	12 July	y 2013
Appraised Value <sup>2</sup>	¥741m (S\$9.2m)	¥1,040m (S\$12.9m)	¥535m (S\$6.6m)	¥1,620m (S\$20.1m)
Appraiser/ Date	Enrix Co., Ltd /	CBRE K.K. /	Enrix C	o., Ltd /
Appraiser/ Date	31 December 2018	31 December 2018	31 Decen	nber 2018



ParkwayLife REIT

Formerly known as Heart Life Toyonaka
 At an exchange rate of S\$1.00 : ¥80.64

Note:



Property	Sawayaka Seaside Toba	Sawayaka Niihamakan	Sawayaka Minatokan	Sawayaka Mekari Nibankan
Туре		Paid nursing home	e with care service	
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	2,803	4,197	3,551	1,354
Floor Area (sq m)	7,360	7,382	2,246	2,133
Number of Units (Rooms)	129	135	50	61
Year of Completion	2012	2012	2010	2012
Committed Occupancy		10	0%	
Name of Lessee(s)	K.K. Sawayaka Club	K.K. Sawayaka Club	K.K. Sawayaka Club	K.K. Sawayaka Club
Date of Acquisition		30 Septer	mber 2013	
Appraised Value <sup>1</sup>	¥1,581m (S\$19.6m)	¥1,535m (S\$19.0m)	¥747m (S\$9.3m)	¥323m (S\$4.0m)
Appraiser/ Date International Appraisals Incorporated / 31 December 2018				

Note:





Property	Sawayaka Kiyotakan	Maison des Centenaire Hannan	Sunhill Miyako	Maison des Centenaire Ohhama
Туре	Paid nursing home	e with care service	Extended-stay lodging	Paid nursing home with
.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	r ald haloing form		facility	care service
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	2,597	7,827	10,867	1,281
Floor Area (sq m)	5,661	4,331	4,299	1,717
Number of Units (Rooms)	108	95	34	47
Year of Completion	2013	2010	1996	1990
Committed Occupancy		100	0%	
Name of Lessee(s)	K.K. Sawayaka Club	Miyako Enterprise Co., Ltd	Miyako Enterprise Co., Ltd	Miyako Enterprise Co., Ltd
Date of Acquisition	30 September 2013		28 March 2014	
Appraised Value <sup>1</sup>	¥1,029m (S\$12.8m)	¥1,980m (S\$24.6m)	¥945m (S\$11.7m)	¥751m (S\$9.3m)
Annyainay/ Data		International Appra	isals Incorporated /	
Appraiser/ Date	21 December 2019			

31 December 2018

#### Note:









Property	Habitation Jyosui	Ocean View Shonan Arasaki	Liverari Shiroishi Hana Ichigo-kan <sup>1</sup>	Liverari Shiroishi Hana Nigo-kan <sup>2</sup>	
Туре			e with care service		
Land Tenure	Freehold	Freehold	Freehold	Freehold	
Land Area (sq m)	3,259 <sup>3</sup>	3,067	628	436	
Floor Area (sq m)	6,0764	5,304	1,051	747	
Number of Units (Rooms)	87	79	48	24	
Year of Completion	2005	2013	2011	1990	
Committed Occupancy	100%				
Name of Lessee (s)	K.K. Habitation	K.K. Oueikkaku	Living Platform, Ltd.	Living Platform, Ltd.	
Date of Acquisition	12 December 2014	6 January 2015	23 March 2015		
Appraised Value <sup>5</sup>	¥3,730m (S\$46.3m)	¥2,014m (S\$25.0m)	¥363m (S\$4.5m)	¥176m (S\$2.2m)	
Appraiser/ Date	Enrix Co., Ltd / International Appraisals Incorporated / 31 December 2018 31 December 2018				
<ul> <li>Note:</li> <li>1. Formerly known as Hana Kitago</li> <li>2. Formerly known as Hana Kita 13 Jyo</li> <li>3. Total land area for the integrated development</li> <li>4. Strata area of the Property owned by PLife REIT</li> <li>5. At an exchange rate of \$\$1.00 : ¥80.64</li> </ul>					







Property	Liverari Misono <sup>1</sup>	Habitation Hakata I, II, III	Excellent Tenpaku Garden Hills	Silver Heights Hitsujigaoka
Туре	Group Home	Paic	d nursing home with care serv	vice
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	429	15,336	6,593	5,694
Floor Area (sq m)	724	21,415	4,000	9,013
Number of Units (Rooms)	18	318	94	123
Year of Completion	1993	1984 to 2003 <sup>2</sup>	2013	1987 to 1991 <sup>3</sup>
Committed Occupancy		100	0%	
Name of Lessee(s)	K.K. Living Platform <sup>4</sup>	K.K. Habitation	K.K. Kokanomori	K.K. Silver Heights Sapporo
Date of Acquisition	23 March 2015	23 March 2015	23 March 2015	31 March 2016
Appraised Value <sup>5</sup>	¥202m (S\$2.5m)	¥4,039m (S\$50.1m)	¥1,856m (S\$23.0m)	¥1,180m (S\$14.6m)
Approicar/Data	International Appraisals Incorporated /			CBRE K.K. /
Appraiser/ Date	31 December 2018			31 December 2018

#### Note:

ParkwayLife REIT<sup>™</sup>

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1. Formerly known as Ajisai Misono

2. Hakata I on 1984, Hakata II on 1995, Hakata III on 2003

3. Silver Heights Hitsujigaoka Ichibankan on 1987 and Nibankan on 1991

4. On 1 April 2017, K.K. Living Platform merged as the surviving company with K.K. Care Products







Property	Kikuya Warakuen	Sanko	Wakaba no Oka	Hakusho no Sato
Туре	Paid nursing home with care service			
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	4,905	1,680	6,574	15,706
Floor Area (sq m)	3,641	2,018	5,431	6,959
Number of Units (Rooms)	70	53	135	124
Year of Completion	1964 to 2004	2011	1993	1986
Committed Occupancy	100%			
Name of Lessee(s)	K.K. M.C.S.	K.K. M.C.S.	K.K. Taijyu	K.K. Hakusho
Date of Acquisition	24 February 2017			
Appraised Value <sup>1</sup>	¥852m (S\$10.6m)	¥547m (S\$6.8m)	¥2,130m (S\$26.4m)	¥1,680m (S\$20.8m)
Appraiser/ Date	CBRE K.K. / 31 December 2018			

#### Note:





Property	Group Home Hakusho	Konosu Nursing Home Kyoseien
Туре	Group Home	Nursing Rehabitation Facility
Land Tenure	Freehold	Freehold
Land Area (sq m)	2,859	8,715
Floor Area (sq m)	416	5,634
Number of Units (Rooms)	9	120
Year of Completion	2004	2015
Committed Occupancy	100%	100%
Name of Lessee(s)	K.K. Hakusho	Iryouhoujin Shadan Kouaikai
Date of Acquisition	24 February 2017	14 February 2018
Appraised Value <sup>1</sup>	¥106m (S\$1.3m)	¥1,660m (S\$20.6m)
Approiaat/ Data	CBRE K.K. /	Enrix Co., Ltd /
Appraiser/ Date	31 December 2018	31 December 2018

Note:



# Our Portfolio - Malaysia



Property	Gleneagles Intan Medical Centre, Kuala Lumpur		
Туре	Medical Centre		
Land Tenure	Freehold		
Land Area (sq m)	3,450		
Floor Area (sq m) <sup>1</sup>	2,444		
Number of Car Park Lots	69, all of which owned by Parkway Life REIT		
Year of Completion	1999		
Committed Occupancy	94% (excluding car park)		
Name of Lessee(s)	Gleneagles Kuala Lumpur (a branch of Pantai Medical Centre Sdn. Bhd.)		
	Choizes Concept Store Sdn. Bhd.		
	KL Stroke & Neuro Clinic Sdn. Bhd.		
Date of Acquisition	1 August 2012		
Appraised Value <sup>2</sup>	RM22.4m (S\$7.4m)		
Appraiser/ Date	Knight Frank Malaysia Sdn. Bhd. / 31 December 2018		
E Parkway	Life REIT 1. Strata area of Property owned by PLife REIT 2. At an exchange rate of S\$1.00 : RM3.03		

53