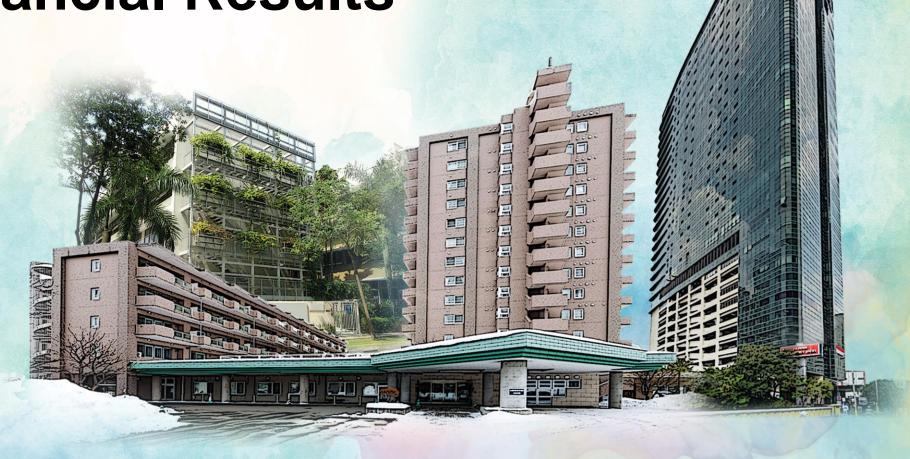


# **FY2024 Financial Results**

11 February 2025



## DISCLAIMER



This presentation has been prepared by First REIT Management Limited, in its capacity as the manager of First Real Estate Investment Trust ("First REIT", and the manager of First REIT, the "Manager").

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on the SGX-ST. Listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

The value of units in First REIT ("Units") and the income from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.

This presentation may contain forward-looking statements that involve assumptions, risks and uncertainties based on the Manager's current view of future events. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of risks, uncertainties and assumptions – representative examples include, without limitation, general economic and industry conditions, interest rate trends, cost of capital, capital availability, shifts in expected levels of property rental income, change in operating expenses, property expenses and government and public policy changes and continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.

The past performance of First REIT is not necessarily indicative of the future performance of First REIT.

This presentation has not been reviewed by the Monetary Authority of Singapore.



## **CONTENTS**

- INTRODUCTION
- FINANCIAL HIGHLIGHTS
- OUTLOOK

# FIRST REIT, LISTED ON SGX-ST IN DECEMBER 2006, IS SINGAPORE'S FIRST HEALTHCARE REIT WITH S\$1.12 BILLION AUM (1)



#### SPONSORS (2)





OUE Limited ("OUE")

OUE Healthcare Limited ("OUEH")

- First REIT is managed by First REIT Management Limited (the "Manager").
- The Manager is 100% held by its Sponsors: 40% directly held by OUEH and 60% directly held by OUE.
- As at 31 December 2024, the Sponsors' combined stake in First REIT units is 45.17%.



Asset Size (1)

**\$\$1.12** 

2



Total GFA of 32 Properties (3)

450,085 square metres



Weighted Average Lease Expiry (3)

10.6 years



Max. No. Rooms/Beds (3)

6,511



Total No. of Tenants (3)

11



Occupancy Rate (3)

100%

<sup>(1)</sup> Based on appraised values as at 31 December 2024.

<sup>(2)</sup> As at 31 December 2024, First REIT's Sponsors hold 45.17% of First REIT units and 100% of the Manager, reflecting a strong alignment of interests with Unitholders.

<sup>(3)</sup> As at 31 December 2024.

# A PORTFOLIO OF 32 ASSETS ACROSS ASIA WITH ASSETS-UNDER-MANAGEMENT ("AUM") OF S\$1.12 BILLION (1)





#### <u>Note</u>



# **CONTENTS**

- INTRODUCTION
- FINANCIAL HIGHLIGHTS
- OUTLOOK

## **KEY FINANCIALS**



FINANCIAL HIGHLIGHTS (S\$' MILLION)	FY 2024	FY 2023	% Change
RENTAL & OTHER INCOME (1)	102.2	108.6	(5.9%)
NET PROPERTY & OTHER INCOME (2)	98.5	105.3	(6.5%)
DISTRIBUTABLE AMOUNT	49.3	51.4	(4.1%)
TOTAL ISSUED AND ISSUABLE UNITS (MILLIONS)	2,098.8	2,081.5	0.8%
DPU (CENTS)	2.36	2.48	(4.8%)

- Rental and Other Income declined 5.9% year-onyear to S\$102.2 million in FY 2024, and Net Property and Other Income fell 6.5% year-onyear to S\$98.5 million.
- The financial results in FY 2024 were impacted by the depreciation of Japanese Yen and Indonesian Rupiah against Singapore Dollar.
- Distributable Amount declined by 4.1% year-onyear to S\$49.3 million in FY 2024 and DPU has consequently dipped from 2.48 Singapore cents in FY 2023 to 2.36 Singapore cents in FY 2024.
- 4Q 2024 DPU of 0.58 Singapore cents was consistent as compared to the previous quarter, and 3.3% lower as compared 1Q 2024 and 2Q 2024 DPU of 0.60 Singapore cents.

<sup>(1)</sup> Excluding FRS 116 adjustment on rental straight-lining, rental and other income decreased by 1.5% to \$92.0 million in FY 2024 from \$93.4 million in FY 2023.

<sup>(2)</sup> Excluding FRS 116 adjustment on rental straight-lining, net property and other income decreased by 2.1% to S\$88.2 million in FY 2024 from \$90.1 million in FY 2023.

# **BALANCE SHEET & FINANCIAL POSITION**



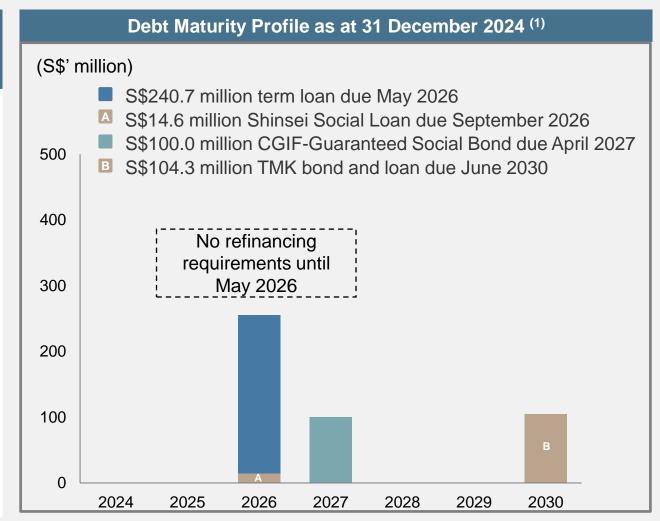
S\$' MILLION	AS AT 31 DECEMBER 2024	AS AT 31 DECEMBER 2023
ASSETS		
NON-CURRENT	1,118.1	1,139.5
CURRENT	42.4	47.9
TOTAL	1,160.5	1,187.3
LIABILITIES		
NON-CURRENT	510.0	509.5
CURRENT	18.2	17.7
TOTAL	528.2	527.2
UNITHOLDERS' FUNDS	599.0	626.9
TOTAL ISSUED UNITS (MILLIONS)	2,094.4	2,076.9
NAV/UNIT (CENT)	28.60	30.18

- Investment properties decreased from S\$1,139.5 million to S\$1,118.1 million mainly due to weakening of the Japanese Yen and Indonesian Rupiah against Singapore Dollar, partly offset by an increase in valuation for Indonesia and Japan properties.
- Non-current and current liabilities included an increase in borrowings mainly due to loan drawdown for working capital purposes.
- The total issued units increased by 0.8% due to the issuance of units for payment of management fee to the Manager.



## **DEBT MATURITY PROFILE & CAPITAL MANAGEMENT**

	AS AT 31 DECEMBER 2024	AS AT 31 DECEMBER 2023
TOTAL DEBT (1)	S\$459.6 million	S\$458.9 million
GEARING RATIO (2)	39.6%	38.7%
WEIGHTED AVERAGE TERM TO MATURITY	2.5 years	3.6 years
ALL-IN COST OF DEBT PER ANNUM	5.0%	5.0%
INTEREST COVER RATIO (3)	3.8 times	4.1 times
% DEBT, FIXED RATES OR HEDGED	56.9%	87.2%



- (2) Computed based on gross debt to deposited property.

<sup>(1)</sup> Total debt before transaction costs.

# **DELIVERING QUARTERLY DISTRIBUTIONS**



#### DISTRIBUTION YIELD OF 9.1% AND PRICE-TO-BOOK RATIO OF 0.91X AS AT 31 DECEMBER 2024 (1), (2)

#### **Distribution Per Unit (DPU)**





4Q 2024 Distribution Details	
Last trading day quoted on a "cum" distribution basis	18 February 2025
Ex-distribution date	19 February 2025 at 9.00 am
Book Closure Date	20 February 2025 at 5.00 pm
Distribution Payment Date	28 March 2025

<sup>(1)</sup> Distribution Yield based on DPU of 2.36 Singapore cents and closing price of 26.0 Singapore cents as at 31 December 2024.

<sup>(2)</sup> Price-to-book ratio based on closing price of 26.0 Singapore cents and NAV per unit of 28.60 Singapore cents as at 31 December 2024.

## WALE & LEASE EXPIRY PROFILE



#### LEASE EXPIRY PROFILE AS % OF GFA

(AS AT 31 DECEMBER 2024)



Lease Expiry within 5 Years	
Property	Expiry
Imperial Aryaduta Hotel & Country Club (2)	Dec 2025
Siloam Hospitals Lippo Cikarang	Dec 2025
Precious Homes @ Bukit Merah	Apr 2027
Precious Homes @ Bukit Panjang	Apr 2027
Medical Rehabilitation Home Bon Séjour Komaki	May 2027
The Lentor Residence	Jun 2027
Hotel Aryaduta Manado	Nov 2027

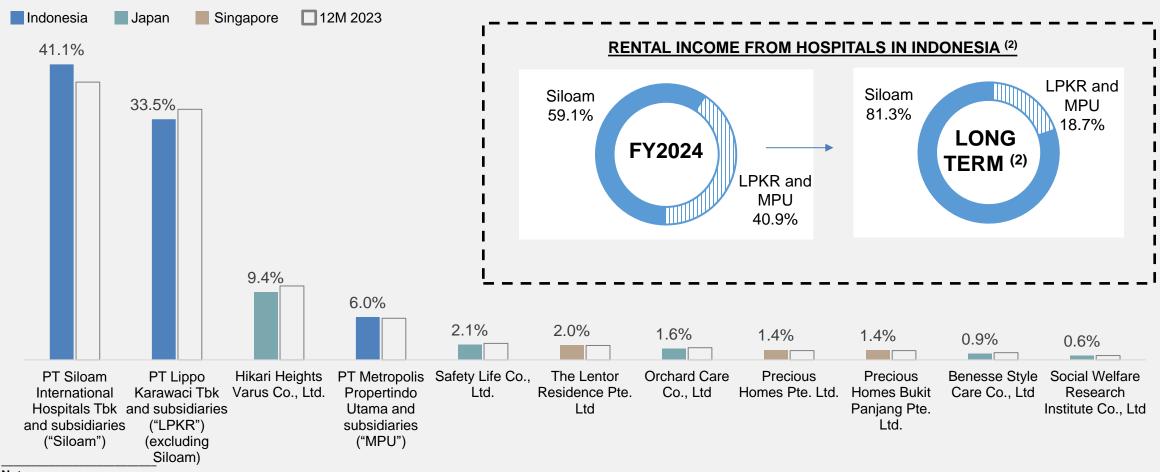
<sup>(1)</sup> The WALE is calculated on a gross floor area basis and as at 31 December 2024.

<sup>(2)</sup> On 27 December 2024, the Manager had announced that the lease term for Imperial Aryaduta Hotel & Country Club had been renewed for a year starting from 1 January 2025 and ending on (and including) 31 December 11 2025.

### **DIVERSIFIED TENANT BASE**



#### TENANT MIX BY RENTAL INCOME IN FY2024 (1)

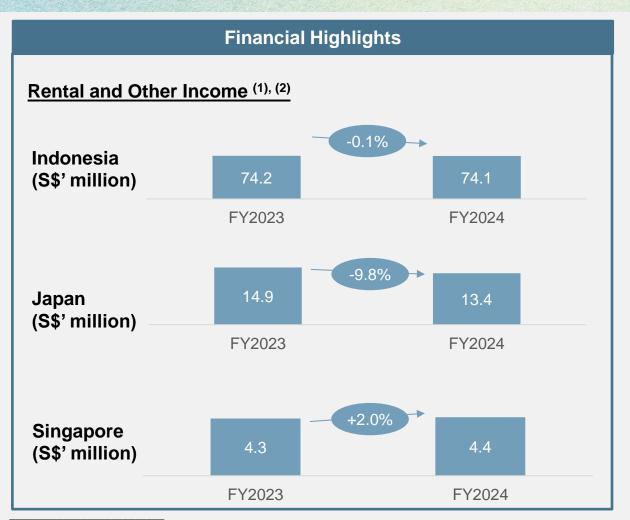


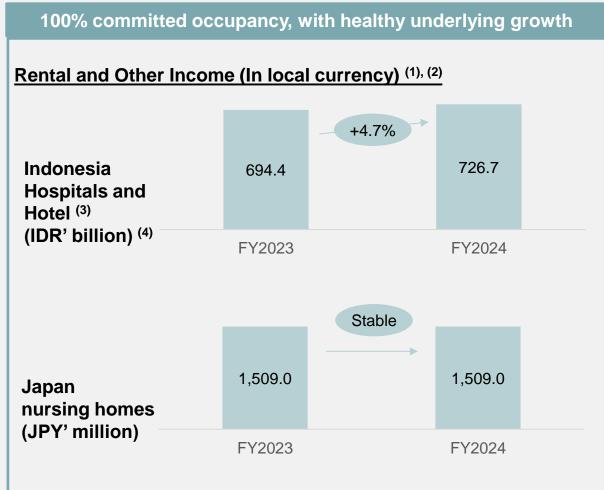
#### <u>Notes</u>

- (1) Before recognition of FRS 116 rental straight-lining adjustments.
- (2) Based on the terms of the Tripartite MLAs, from 1 October 2026, Siloam will pay 6.5% of the preceding year's gross operating revenue ("GOR"), leaving LPKR or MPU to pay 1.5% of the preceding year's GOR. The percentages represented in this projection assumes that the rentals for each of the Tripartite MLAs beyond year 2026 are calculated based on the performance-based rent of 8.0% of each hospital's preceding year's GOR.

## HEALTHY UNDERLYING PERFORMANCE







#### <u>Notes</u>

- (1) Excluding FRS 116 adjustment on rental straight-lining. Any discrepancies in the totals are due to rounding.
- (2) Based on average exchange rates, SGD/IDR depreciated 3.5% from 11,364 in 31 December 2023 to 11,765 in 31 December 2024, while SGD/JPY depreciated 9.8% from 102 to 112 over the same period.
- (3) Including Imperial Aryaduta Hotel & Country Club.
- (4) Excluding Siloam Hospitals Lippo Cikarang as its rent is denominated in SGD.

## PORTFOLIO VALUATIONS



	In Singapore Dollars		In Local Currency	
(S\$'million)	As at 31 December 2024	Y-O-Y change	As at 31 December 2024	Y-O-Y change
Indonesia	839.9	(1.1%)	IDR 8,414.7 billion	1.5% <sup>(1)</sup>
Japan	247.7	(4.3%)	JPY 28.1 billion	0.1%
Singapore	30.4	(4.1%)		
Total	1,118.0	(1.9%)		

- Valuation derived using discounted cash flow methodology:
  - Indonesia Portfolio's valuation improved mainly due to a broad-based increase in rent, lower discount rate and terminal rate
  - Japan Portfolio's valuation remained consistent in local currency terms
  - Singapore Portfolio's valuation lower as due to a decreasing land tenure
- Valuation derived using direct comparison methodology: IAHCC



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#### OUTLOOK



#### **Macroeconomic conditions**

- According to the World Economic Forum's latest survey of chief economists, the global economy is expected to weaken in 2025
- The International Monetary Fund projects an annual average inflation of 4.3%, a decline from 5.8% in 2024
- The global economy is predicted to expand by 3.2% in 2025, consistent with 2024, and is expected to marginally slow to 3.1% over the next 5 years

#### OUTLOOK



#### **Recent developments**

As announced on 13 January 2025, the Manager had received a preliminary non-binding letter of intent ("LOI") from PT Siloam International Hospitals Tbk to acquire First REIT's portfolio of hospital assets in Indonesia. The Board has decided to undertake a strategic review to assess the LOI and explore all strategic options for First REIT ("Strategic Review").

Given that the Strategic Review has just been initiated, First REIT will make the relevant announcements on SGXNET in the event there are any material developments which warrant disclosure, in compliance with its obligations under the Listing Manual of Singapore Exchange Securities Trading Limited. There is no certainty or assurance that any transaction will materialise from the Strategic Review or the LOI, or that a definitive or binding agreement will be reached relating to any of the assets of the Group.





# Q&A

# Thank You



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LinkedIn: www.linkedin.com/company/first-reit

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# Appendix

# HARNESSING SUSTAINABLE GROWTH FROM MASTER LEASES



Healthcare Assets	Indonesia <sup>(1)</sup>	Singapore	Japan
Rent escalation in local currencies	<ul> <li>Higher of</li> <li>Base rent escalation of 4.5%; or</li> <li>Performance-based rent of 8.0% of hospital's gross operating revenue in the preceding financial year.</li> </ul>	Fixed base rental with annual increment of 2%.	<ul> <li>Annual rental may be revised upwards upon negotiation every 2 to 3 years for 12 assets, and every 5 years for 2 assets. (2)</li> </ul>
Managing Inflation	<ul> <li>Cost of utilities and repair managed by Master Lessees in triple net lease agreements.</li> </ul>	<ul> <li>Cost of utilities managed by Master Lessees in double net lease and triple net lease agreements.</li> </ul>	<ul> <li>Cost of utilities managed by Master Lessees in single net lease and triple net lease agreements.</li> </ul>

#### **Notes**

(2) Negotiation based on the increase in Japan's consumer price index and interest rates.

<sup>(1)</sup> Excluding Siloam Hospitals Lippo Cikarang, of which rent is denominated in SGD with a fixed base rental, an annual base rental escalation (2x percentage increase of Singapore CPI, capped at 2%), and an additional variable rental growth component that is a function of the year-on-year increase in its gross revenue.





Hikari Heights Varus Ishiyama



Hikari Heights Varus Tsukisamu-Koen



Hikari Heights Varus Fujino



Hikari Heights Varus Kotoni

	isinyama	isukisailiu-Noeli	varus i ujino	Valus Rotolli
Туре	Nursing Home	Nursing Home	Nursing Home	Nursing Home
Prefecture	Hokkaido	Hokkaido	Hokkaido	Hokkaido
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area	4,413 sqm	2,249 sqm	7,230 sqm	11,033 sqm
<b>Gross Floor Area</b>	8,747 sqm	4,362 sqm	9,782 sqm	20,756 sqm
Appraised Value (1)	S\$7.5 million	S\$6.1 million	S\$14.8 million	S\$58.8 million
Rooms	117	58	139	281
Lease Terms	30 + 5 years			
Lease Expiry Date	24 Apr 2043	24 Apr 2043	24 Apr 2043	24 Apr 2043
Name of Lessee(s)	Hikari Heights Varus Co., Ltd			









**Varus Cuore** Yamanote



Varus Cuore Sapporo-Kita & Annex



**Elysion** Gakuenmae

	Makomanai-Koen	Yamanote	Kita & Annex	Gakuenmae
Туре	Nursing Home	Nursing Home	Nursing Home	Nursing Home
Prefecture	Hokkaido	Hokkaido	Hokkaido	Nara
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area	6,653 sqm	1,668 sqm	5,269 sqm	1,898 sqm
<b>Gross Floor Area</b>	13,301 sqm	2,808 sqm	7,637 sqm	3,790 sqm
Appraised Value (1)	S\$42.5 million	S\$9.9 million	S\$26.3 million	S\$14.2 million
Rooms	161	59	216	92
Lease Terms	30 + 5 years	30 + 5 years	30 + 5 years	30 + 5 years
Lease Expiry Date	24 Apr 2043	24 Apr 2043	24 Apr 2043	24 Apr 2043
Name of Lessee(s)	Hikari Heights Varus Co., Ltd	Hikari Heights Varus Co., Ltd	Hikari Heights Varus Co., Ltd	Safety Life Co., Ltd





Elysion Mamigaoka & Annex



Orchard Amanohashidate



Orchard Kaichi North



Orchard Kaichi West

Туре
Prefecture
Land Tenure
Land Area
Gross Floor Area
Appraised Value (1)
Rooms
Lease Terms
Lease Expiry Date

Nursing Home
Nara
Freehold
6,997 sqm
10,259 sqm
S\$19.4 million
160
30 + 5 years
24 Apr 2043
Safety Life Co., Ltd

Nursing Home
Kyoto
Freehold
2,694 sqm
2,927 sqm
S\$7.8 million
60
30 + 5 years
24 Apr 2043
Orchard Care Co., Ltd

Nursing Home
Nagano
Freehold
2,833 sqm
5,058 sqm
S\$12.0 million
79
30 + 5 years
24 Apr 2043
Orchard Care Co., Ltd

Kaichi West
Nursing Home
Nagano
Freehold
797 sqm
1,561 sqm
S\$4.1 million
29
30 + 5 years

24 Apr 2043

Orchard Care Co., Ltd

Name of Lessee(s)





Medical Rehabilitation Home Bon Séjour Komaki



Loyal Residence Ayase

Туре	Nursing Home	Nursing Home
Prefecture	Aichi	Kanagawa
Land Tenure	Freehold	Freehold
Land Area	8,230 sqm	2,803 sqm
<b>Gross Floor Area</b>	8,858 sqm	3,387 sqm
Appraised Value (1)	S\$14.2 million	S\$10.2 million
Rooms	124	80
Lease Terms	20 + 5 years	30 years
Lease Expiry Date	21 May 2027	30 Sep 2043
Name of Lessee(s)	Benesse Style Care Co., Ltd.	Social Welfare Research Institute Co., Ltd.

## PROPERTY DETAILS: SINGAPORE





Precious Homes @ Bukit Merah



Precious Homes @ Bukit Panjang



The Lentor Residence

Туре
Land Tenure
Land Area
Gross Floor Area
Appraised Value <sup>(1)</sup>
Max no. of Beds/Saleable rooms

Max no. of Beds/Saleable rooms	
Year of Building Completion	

Lease <sup>-</sup>	Terms

Lease Expiry Date

Name of Lessee(s)

Nursing Home Leasehold

1,984 sqm

3,593 sqm

S\$7.5 million

248

2004

10 years with option to renew for 10 years (Tenant has exercised the option)

10 Apr 2027

Precious Homes Pte. Ltd.

Nursing Home

Leasehold

2,000 sqm

3,563 sqm

S\$8.1 million

248

2006

10 years with option to renew for 10 years (Tenant has exercised the option)

10 Apr 2027

Precious Homes Bukit Panjang Pte. Ltd.

Nursing Home

Leasehold

2,486 sqm

4,005 sqm

S\$14.8 million

208

1999 & 2013 (new extension building)

10 years with option to renew for 10 years + 10 years (Tenant has exercised the first option)

7 Jun 2027

The Lentor Residence Pte. Ltd





Siloam Hospitals Yogyakarta



Siloam Hospitals Baubau & Lippo Plaza Baubau



Siloam Hospitals Labuan Bajo



Siloam Hospitals Kupang & Lippo Plaza Kupang

Centre of Excellence/ Areas of Specialties

**Land Tenure** 

**Land Area** 

**Gross Floor Area** 

Appraised Value (1)

Max no. of Beds/Saleable

rooms

**Year of Building Completion** 

**Lease Terms** 

**Lease Expiry Date** 

Hospital

Neuroscience and Cardiology

Hak Guna Bangunan

13,715 sqm

12,474 sqm

S\$19.6 million

249

2015

15 years with option to renew for 15 years

31 Dec 2035 (2)

Integrated Hospital & Mall

Emergency & Trauma

Build, Operate and Transfer Agreement

21,874 sqm

21,934 sqm

S\$23.9 million

140

2016

15 years with option to renew for 15 years SHBN: 31 Dec 2035 (2)

LPB: 9 Oct 2032

Hospital

Emergency Medicine, Internal Medicine and Neuroscience

Hak Guna Bangunan

2,837 sqm

7,604 sqm

S\$10.5 million

124

2015

15 years with option to renew for 15 years

31 Dec 2035 (2)

Integrated Hospital & Mall

Emergency & Trauma, Obstetrics, Gynaecology and Paediatrics

Build, Operate and Transfer Agreement

66,060 sqm

55,368 sqm

S\$49.8 million

416

2014

15 years with option to renew for 15 years

SHKP: 31 Dec 2035 (2) LPK: 13 Dec 2030

#### <u>Notes</u>

<sup>(1)</sup> As at 31 December 2024.





**Siloam** Sriwijaya



**Siloam** Hospitals



Siloam Hospitals Bali



**Siloam Hospitals TB Simatupang** 

Туре
Centre of Excellence/
Areas of Specialties
Land Tenure
Land Area
<b>Gross Floor Area</b>

Land Tenure
Land Area
<b>Gross Floor Area</b>
Appraised Value (1)
Max no. of Beds/Saleable rooms
Year of Building Completion

31 Dec 2035 (2)

Purwakarta	
Hospital	
Emergency & Trauma	
Hak Guna Bangunan	
7,990 sqm	
9,595 sqm	
S\$22.6 million	
235	
2005 & 2008	
15 years with option to renew for 15 years	
31 Dec 2035 (2)	

1105pitais Bail
Hospital
Cardiology, Emergency & Trauma, Orthopaedics
Hak Guna Bangunan
9,025 sqm
20,958 sqm
S\$64.2 million
281
2012
15 years with option to renew for 15 years
31 Dec 2035 (2)

	12 Omatapang
	Hospital
T	Cardiology, Emergency & rauma, Neuroscience, Oncolo
	Hak Guna Bangunan
	2,489 sqm
	18,605 sqm
	S\$42.8 million
	269
	2013
	15 years with option to renew for 15 years

31 Dec 2035 (2)

#### **Notes**

**Lease Expiry Date** 

**Lease Terms** 

<sup>(1)</sup> As at 31 December 2024.

<sup>(2)</sup> The Lease Expiry Date is 31 December 2035, following the MLA Restructuring Exercise.





Siloam Hospitals Manado & Hotel Aryaduta Manado ("Manado Property") (2)



**Siloam Hospitals** Makassar



**Mochtar Riady** Comprehensive **Cancer Centre** 



**Siloam Hospitals Lippo Cikarang** 

Type
------

Centre of Excellence/ **Areas of Specialties** 

**Land Tenure** 

**Land Area** 

**Gross Floor Area** 

Appraised Value (1)

Max no. of Beds/Saleable rooms

**Year of Building Completion** 

**Lease Terms** 

**Lease Expiry Date** 

Integrated Hospital & Hotel

Emergency & Trauma

Hak Guna Bangunan

5,518 sqm

36,051 sqm

S\$79.4 million

238 beds/199 rooms

2011

15 years with option to renew for 15 years

SHMD: 31 Dec 2035 (3) HAMD: 29 Nov 2027

Hospital

Cardiology, Emergency & Trauma, Endocrinology

Hak Guna Bangunan

3,963 sqm

15,686 sqm

S\$66.6 million

362

2012

15 years with option to renew for 15 years

31 Dec 2035 (3)

Hospital

Emergency & Trauma, Gastroenterology, Oncology

Hak Guna Bangunan

4,145 sqm

37,933 sqm

S\$127.8 million

334

2010

15 years with option to renew for 15 years

31 Dec 2035 (3)

Hospital

Emergency & Trauma, Internal Medicine, Urology

Hak Guna Bangunan

9,900 sqm

13,256 sqm

S\$50.1 million

164

2002

15 years with option to renew for 15 years

30 Dec 2025

<sup>(1)</sup> As at 31 December 2024.

<sup>(2)</sup> As announced on 18 May 2021, in respect of Manado Property, PT Menara Abadi Megah ("PT MAM"), as the master lessor under the MLA for the Manado Property, entered into a deed of termination with LPKR to terminate the MLA for the Manado Property and entered into (a) a separate MLA in respect of Hotel Aryaduta Manado with LPKR for the purpose of separating the lease terms of Hotel Aryaduta Manado from the lease terms of Siloam Hospitals Manado and (b) a separate MLA in respect of Siloam Hospitals Manado with LPKR and Siloam.

<sup>(3)</sup> The Lease Expiry Date is 31 December 2035, following the MLA Restructuring Exercise.





Siloam Hospitals Lippo Village



Siloam Hospitals Kebon Jeruk



Imperial Aryaduta Hotel & Country Club

Type
------

Centre of Excellence/ Areas of Specialties

Land Tenure

Land Area

**Gross Floor Area** 

Appraised Value (1)

Max no. of Beds/Saleable rooms

**Year of Building Completion** 

**Lease Terms** 

**Lease Expiry Date** 

Hospital

Cardiology, Emergency & Trauma, Neuroscience, Orthopaedics

Hak Guna Bangunan

17,442 sqm

32,696 sqm

S\$162.5 million

308

1995

15 years with option to renew for 15 years

31 Dec 2035 (2)

Hospital

Cardiology, Emergency & Trauma, Orthopaedics, Urology

Hak Guna Bangunan

11,420 sqm

20,268 sqm

S\$70.3 million

285

1991

15 years with option to renew for 15 years

31 Dec 2035 (2)

Hotel & Country Club

--

Hak Guna Bangunan

54,410 sqm

17,926 sqm

S\$27.7 million

191

1994

1 year with option to renew for 1 year

31 Dec 2025

<sup>(1)</sup> As at 31 December 2024.

<sup>(2)</sup> The Lease Expiry Date is 31 December 2035, following the MLA Restructuring Exercise.