

Results Announcement for Q1 2014
(unaudited figures S\$'000)

	Q1 2014 (S\$'000)	Q1 2013 (S\$'000)	% change
Revenue	87,556	81,104	8.0
EBITDA	19,354	18,327	5.6
Operating Profit	17,211	16,232	6.0
Profit Before Tax	17,430	16,378	6.4
Profit After Tax	14,641	13,561	8.0
Diluted Earnings per Share (cts)	2.60	2.43	7.0
Net Assets Value per Share (cts)	88.11	85.31*	3.3

*As at 31 December 2013

Highlights of Q1 2014 Performance

- Profit after tax grew **8.0%** to **S\$14.6 million**
- Group achieved **8.0%** growth in revenue to **S\$87.6 million**
- Revenue from Healthcare Services Division grew **14.3%**
- Revenue from Hospital Services Division increased by **4.8%**
- Healthy cash position of **S\$98.3 million**

RafflesMedicalGroup Continues on Healthy Growth Path

Singapore, 28 April 2014 – **RafflesMedicalGroup**, (“Group”) a leading integrated private healthcare provider in Singapore and the region recorded an **8.0%** growth in revenue from **S\$81.1** million in Q1 2013 to **S\$87.6** million in Q1 2014. Healthcare Services and Hospital Services divisions registered growth of **14.3%** and **4.8%** respectively.

Increasing patient load, higher volume of healthcare insurance services and the recruitment of new specialists to the group practice contributed to the revenue growth. Profit after tax increased by **8.0%** to **S\$14.6** million in Q1 2014 from **S\$13.6** million in Q1 2013.

The Group continues to generate strong operating cash flow from its various business units. Despite investing **S\$185.5** million in the purchase of properties and in capital expenditures for business expansion during the first quarter of the year, the Group maintained a strong cash position of **S\$98.3** million as at 31 March 2014.

RafflesHospital continued to grow and is expected to improve its performance with the addition of new specialists in Dermatology, Orthopaedics, Cardiology, Ear Nose Throat (ENT) and Psychiatry.

As a testament to its focus on patient care and experience, **RafflesHospital** scored the highest Customer Satisfaction ratings in the healthcare sector according to the Customer Satisfaction Index of Singapore (CSISG) survey 2013. The hospital will continue to invest in the training of both professional and service staff, refurbishing of facilities and updating of its technology to provide for the total healthcare needs of its patients.

RafflesHospital's focus on high quality curative healthcare services is expected to continue to contribute positively its growth. Competitive pricing, strong brand equity, a diverse foreign patient base and the continuing drive to enhance the breadth and depth of its specialist services are key factors to its robust development.

The Group is working with consultants to finalise the development plans for the extension to **RafflesHospital**. This development, on the site adjacent to **RafflesHospital**, will add an additional 220,000 square feet of floor area. The additional space will be used to expand the hospital's healthcare facilities and services, including a new Radiotherapy Centre, new medical centres, a healthcare training institute, clinical research centre as well as the addition of more hospital beds.

Construction work on the 5-storey commercial building on the site of the former POSB Building in Holland Village has begun in early April 2014. Upon completion, approximately 9,000 square feet of floor space will be dedicated to the expansion of medical and specialist services to cater to both local and expatriate patients. The new building will also add to the diversity of retail, food & beverage, and service offerings in the Holland Village and Chip Bee Garden vicinity.

One of the largest primary care clinic networks in Singapore, **RafflesMedical** saw further growth and expansion in the first quarter of 2014. The opening of the Yew Tee Point clinic in January 2014 will allow the primary care practice to cater to a new population region in Singapore. The plan to open a new comprehensive medical centre at Marina Bay Financial Centre (MBFC) has been finalised and it is expected to be operational by June 2014. It will offer a more comprehensive range of services to patients in the downtown business hub.

RafflesMedical grew its corporate client portfolio with new contracts acquired from a broad range of organisations in different sectors, including banking, finance, legal, media, construction, retail, manufacturing, and the government. The "**RafflesOne**" solution continues to work well for the Group with the **RafflesMedical** clinics reporting an increase in patients from corporate clients.

New medical equipment in the areas of imaging and dental restoration services were introduced to **RafflesDental**. The additional dental chairs in shopping centres (White Sands, Bedok Mall and Jurong Point), are expected to contribute positively to the performance of these new clinics.

RafflesHealthinsurance recorded strong revenue growth contributed by the "**RafflesOne**" marketing model, the expansion of group employee benefits business as well as the regional and global health insurance business.

The more measured pace of economic growth in China and Singapore may have a dampening effect on healthcare demand. However, the Group is well positioned for the future given its recent investments in two new assets.

Dr Loo Choon Yong, Executive Chairman of **RafflesMedicalGroup** says, “We shall continue expanding our clinic network as well as developing more facilities so as to serve our patients and corporate clients more comprehensively and efficiently. We aspire to be your trusted partner for health.”

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RafflesMedicalGroup (SGX: **RafflesMG**) is a leading integrated private healthcare provider in Singapore and the region.

RafflesMedical clinics form one of the largest network of private family medicine centres in Singapore. The Group also operates a clinic network in Hong Kong and a medical centre in Shanghai.

RafflesHospital, the flagship of Raffles Medical Group, is a private tertiary hospital located in the heart of Singapore offering a wide range of specialist medical and diagnostic services for both inpatients and outpatients. Representing more than 30 disciplines, our team of specialists constitutes a group practice combining sub-specialty expertise and teamwork to ensure optimal, affordable and high quality care for our patients. The Group also has representative offices in Indonesia, Vietnam, Cambodia, Brunei, Bangladesh and the Russian Far East, as well as associates throughout the Asia-Pacific region.

RafflesDental is a team-based dental group in Singapore comprising of a specialist dental practice at Raffles Hospital and a network of general dental clinics.

RafflesHealthinsurance provides healthcare insurance to corporate and individual clients.

For more information, please refer to our website at www.rafflesmedicalgroup.com.