



GLOBAL INVACOM GROUP LIMITED

**A leading innovator and manufacturer
of technology for the global satellite industry**

Raising up to US\$15 million & admission to AIM

Group summary

- An established international R&D-led manufacturer of Satellite Communications (SatComs) equipment and peripheral applications for the global satellite industry
- Satellite ground equipment market valued at US\$55.5 billion in 2013*
- Growth model focused on innovative R&D and selective acquisition strategy which seeks to consolidate a highly fragmented market place
- Strong operational and financial platform to deliver shareholder return
- Fundraising and admission to AIM to strengthen balance sheet for acquisitive growth and further develop global profile among blue chip customers
- Profitable:
 - 2013 revenues of US\$115 million, PBT US\$9 million
 - Dividend of S\$0.005 per share paid on 22 May 2014 representing 11.4% of PAT and a yield of 1.1% based on a share price of S\$0.46

* According to Satellite Industry Association (SIA)

AIM Listing and Placing Proposals

- Secondary listing on AIM of the London Stock Exchange
- Primary listing to remain on the Main Board of SGX
- Will comprise up to 54 million new shares, representing 23.3% of the existing issued share capital and 18.9% of the enlarged issued share capital
- Share placing to raise up to US\$15 million
- Issue price ranging from S\$0.35 to S\$0.60
- Trading on AIM will be conducted in sterling pounds
- Expected to commence trading within the next few weeks

Rationale

- Use of proceeds for future expansion and other business plans through further acquisitions and R&D investment
 - Approximately US\$9 million proceeds will be used to expand business and explore new investment opportunities
 - Remaining proceeds used for general corporate and working capital purposes
- Enhance Global Invacom's international profile, boosting long-term visibility, reputation, growth and development with investors and customers
- Additional channel to raise capital and gain access to wider range of retail and institutional investors
- AIM listing and placing provides required capital and increases liquidity for all shareholders

A proven consolidator and successful integrator

1. Reverse Take-over of Radiance Group, July 2012

- Radiance Group acquired Global Invacom for a consideration of US\$49.0 million resulting in RTO
- Allowed for integration of SatComs with Radiance's manufacturing operations in China
- Widening global presence and security of supply chain

2. Acquisition of The Waveguide Solution, August 2012

- Acquired for a consideration of US\$7.421 million
- UK-based company manufacturing components and applications for military, medical, aerospace and marine industries
- Higher margin, precision engineering ; raised skills base

3. Acquisition of Raven Manufacturing, November 2013

- Acquired for a consideration of US\$2.413 million
- Part of strategy to boost Global Invacom's manufacturing capabilities in Europe
- Allowed Global Invacom to be UK market leader in dish pressing
- Demonstrates ability to identify acquisitions

Use of Proceeds

	At Gross Proceeds of	
	US\$15.0 million	US\$10.0 million
Net Proceeds after listing-related expenses	US\$13.1 million	US\$8.4 million
<i><u>Utilisation of Net Proceeds</u></i>		
Expand business and development, and exploration of new investment opportunities	US\$7.6 million	US\$7.6 million
General corporate and working capital purposes	US\$5.5 million	US\$0.8 million

Financial Effects

Share Capital

Assuming maximum amount to be raised of US\$15 million ~ S\$18.9 million

	No. of Shares ('000)	
	At Maximum Placing Price (S\$0.60)	At Minimum Placing Price (S\$0.35)
Share Capital as at 31 Dec 2013	231,802	
New Shares	31,338	53,721
Share Capital with New Shares	263,140	285,524

Financial Effects

Net Tangible Assets per Share

	Before Placing	After Placing	
		At Maximum Placing Price (S\$0.60)	At Minimum Placing Price (S\$0.35)
Net Tangible Assets (US\$'000)	38,408	51,551	51,551
No. of Issued Shares ('000)	231,802	263,140	285,524
NTA per Share (US cents)	16.57	19.59	18.06

Financial Effects

Earnings per Share

	Before Placing	After Placing	
		At Maximum Placing Price (S\$0.60)	At Minimum Placing Price (S\$0.35)
Earnings attributable to Shareholders (US\$'000)	8,038	6,931	6,931
Weighted Average No. of Shares ('000)	235,347	266,685	289,069
Earnings per New Share	3.42	2.60	2.40

Shareholding Structure

Assuming all 54 million new shares issued

	Shareholding as at 26 May 2014		Assumed Shareholding after Placing of New Shares	
	No. of Shares	%	No. of Shares	%
Anthony Brian Taylor	11,139,702	4.81	11,139,702	3.90
Malcolm John Burrell	11,139,702	4.81	11,139,702	3.90
Key Management	35,238,831	15.20	35,238,831	12.33
Substantial Shareholder - <i>Neo Chee Beng</i>	23,238,000	10.02	23,238,000	8.13
Public Shareholders – SGX	151,046,064	65.16	151,046,064	52.85
Public Shareholders – AIM*	NIL	0.00	54,000,000	18.90

* Assuming none of the placees become substantial shareholders

Outlook

- Satellite broadcast market continues to grow quickly with industry at an inflexion point:
 - SatCom broadcasters seeking a simplified supply chain to integrate R&D, aid innovation and protect component supply which Global Invacom can provide
 - Major broadcasters are fighting to win customers and turning to Global Invacom to provide suite of advanced capabilities
- Global Invacom continues to enhance value proposition of leading global satellite communications solutions market by:
 - Market consolidation through selective acquisitions and partnerships in what is an increasingly narrow and ageing industry
 - Identifying major competitors seeking to exit due to owners/management reaching retirement and seeking to cash in their assets
 - Implementing quality R&D and product innovation and highly efficient customer supply channels in existing and developing territories



THANK YOU!