# Limiter **Annual General Meeting** 26 April 2019

# Group Financials & Business Highlights

"\$" means Singapore dollars unless otherwise indicated. Any discrepancies between individual amounts and totals are due to rounding.

#### **Financial Highlights**

\$'m	2018	2017	Change
Revenue	814.9	825.8	-1 %
EBITDA	50.0	74.4	-33 %
EBITDA margin (%)	6.1%	9.0%	-3 pp
Profit after tax (PAT)	8.7	30.2	-71 %
PAT margin (%)	1.1%	3.7%	-3 pp
Underlying earnings	22.5	51.0	-56 %
Earnings per share			
- basic and diluted (cents)	1.4¢	5.7¢	-75 %

#### **Business Overview**

REVENUE \$815m GBKL <sup>2</sup> Revenue \$311m	EBITDA \$50.0m <sup>1</sup> GBKL <sup>2</sup> EBITDA \$32.6m	\$8 <b>св</b> к	<b>PAT</b> 9.7M (L <sup>2</sup> PAT 9.5m
<b>16</b> Bakeries	7 18	2	
Produced > <b>1 billion</b> loaves of bread products annually	Owned farms Contracted farm >7,600 ha Produced	s Processing plants Processed	<b>3</b> Warehouses
> 44,000         > 1,600         > 1,400           outlets         routes         trucks	of agricultural >900,000 and commercial heads freehold land annually	>1,290,000 heads annually	>19,000 sqm of gross floor area

<sup>1</sup> Includes segment EBITDA of Bakery, Primary Production, Distribution and Warehousing, and Investments and Others <sup>2</sup> Reflects 100% of Gardenia Bakeries (KL) Sdn Bhd of which QAF's share of 50% has been reflected in the Group's EBITDA and PAT

#### **Business Overview**











<sup>1</sup> 2018 Bakery Segment EBITDA and joint venture contribution increased \$7.7m or 14% to \$63.3m (2017: \$55.6m)

## Revenue (\$m)



6

## Group EBITDA (\$m)

Increase Decrease Total



# Earnings & Dividends

#### **Earnings and Dividends**

	2018	2017
Earnings per share	1.4¢	5.7¢
Dividend per share	5.0¢	5.0¢
Net gearing ratio (times) <sup>1</sup>	0.10	(0.04)
Net asset value per share	\$0.89	\$0.94
Share price <sup>2</sup>	\$0.855	\$1.04
Market capitalisation <sup>2</sup>	\$492m	\$592m

<sup>1</sup> Net gearing ratio is calculated by dividing net debt against equity attributable to owners of the Company <sup>2</sup> As at 25 April 2019 (2017: 25 April 2018)

#### Dividends

- We have paid 5 cents dividends since 2011.
- 2018 dividend paid is below 4-year<sup>1</sup> moving average EPS, which is one of the factors considered.
- Our dividend yield is 5.8% based on share price of 85.5 cents as at 25 Apr 2019.
- Our dividend yield is 8.5% based on share price of 58.5 cents as at 31 Dec 2018.
   EPS and Dividends per share (cents)
   15



<sup>1</sup> A 4-year period is chosen as this, in our view, covers a typical primary production cycle.

## **IMPORTANT NOTICE**

This presentation should be read in conjunction with the Company's Annual Report for FY2018. It has been prepared without regard to the objectives, financial situation and/or needs of any specific persons. This presentation does not constitute or form any part of any offer for sale of or subscription of, or solicitation of any offer to buy or subscribe for, any securities nor shall it, or any part of it form the basis of, or be relied on in connection with, any contract or commitment whatsoever. It is highlighted that the information herein should not be used or relied upon to predict or anticipate future action(s) and/or decision(s) on the part of the Group, including any future distributions, as such action(s) and/or decision(s) are dependent on various factors including factors not contemplated herein. Where this presentation contains forward-looking statements including projections, if any, on the Group's anticipated future performance, actual future performance, outcomes and results may differ materially from those expressed in such forward-looking statements as a result of, inter alia, risks, uncertainties, bases and assumptions. Undue reliance should not be placed on any such forward-looking statements, which are based on current view of management on, amongst others, future events, trends and developments. There can be no assurance that such statements will be realised. No representations or warranties are made as to the accuracy or reasonableness of such bases and assumptions or the forward-looking statements based thereon. Where in doubt, please see independent professional advice.

# **THANK YOU**