

**Media Release****Chasen 1HFY2022 Revenue Rises 44% to S\$84.0 Million on Higher Contributions from All Business Segments; Secures Fresh Contracts Worth S\$19.9 Million**

- Profit before tax rises 43% to S\$3.7 million in 1HFY2022 from S\$2.6 million in 1HFY2021 as projects gain momentum and new opportunities arise following COVID-19
- 3PL revenue continues to grow fastest; customers expected to continue using cross-border land freight transportation services even after the pandemic, amid continued disruptions to sea and air freight
- Secured several new sizeable contracts with a combined value of S\$19.9 million in 1HFY2022
- Chasen's subsidiary received a LOA worth about S\$8.0 million to install solar panels on HDB blocks and commercial buildings, which will commence in 2HFY2022 and targeted for completion in early FY2023

S\$'000	1H FY2022	1H FY2021	Change (%)
Revenue	83,967	58,367	44
Gross profit	15,164	11,614	31
Gross profit margin (%)	18.1	19.9	1.8 ppt*
Profit Before Tax	3,743	2,621	43
Net profit after tax	2,758	2,040	35
Fully diluted earnings per share (cents)	0.43	0.28	54

\*ppt – Percentage Points

**Singapore, 9 November 2021** – SGX Mainboard-listed Chasen Holdings Limited (“Chasen” or the “Group”) said today it recorded higher revenue and profit for the six months ended 30 September 2021 (“1HFY2022”) amid higher contributions from all three business segments. It also secured several fresh contracts worth a combined S\$19.9 million during the period.

The diversified logistics group said business recovery from the pandemic lifted revenue by 44% to S\$84.0 million and gross profit by 31% to S\$15.2 million compared to 1HFY2021. Gross profit margin in 1HFY2022 stood at 18.1%, 1.8 percentage points lower than 19.9% a year ago, mainly due to a higher cost of sales.

Profit before tax rose 43% to S\$3.7 million from a year ago while net profit after tax increased 35% to S\$2.8 million, reflecting the stronger business momentum despite lower receipt of government Job Support Scheme grants. Net profit attributable to shareholders stood at S\$1.6 million for the period in review.

Fully diluted earnings per share increased to 0.43 Singapore cent in 1HFY2022 from 0.28 Singapore cent in 1HFY2021 while net asset value per share grew to 16.2 Singapore cents as at 30 September 2021 from 15.8 Singapore cents as at 31 March 2021.

Resumption of projects delayed earlier by the pandemic, along with new projects, contributed to the performance of the Specialist Relocation segment, the Group's historical main revenue contributor. The segment continues to see opportunities as semiconductor companies upgrade their facilities amid a global chip shortage and the U.S.-China "tech war".

Chasen has been focusing efforts to diversify its Specialist Relocation skillset to the semiconductor market in the PRC. It is also leveraging on its track record of being the only relocation specialist to relocate equipment for an 8.5G OLED plant for a leading South Korean manufacturer to carve its foothold into OLED technology in which the display panel market is expected to transition into a higher market share.

Chasen's Third Party Logistics ("3PL") segment saw the highest increase in revenue for the first time, as cross-border land transportation services continued to gain business momentum amid ongoing disruptions to air and sea freight due to the pandemic. Revenue for the 3PL segment is expected to be robust in the quarters ahead.

Chasen Logistics Services Limited recently secured six projects worth S\$2.8 million in total; two of which involve managing move-in services for a Taiwan-based semiconductor plant owned by a U.S.-based fabless manufacturer. The remaining four contracts involve two chip manufacturers, a Singapore-based Japanese freight forwarder, as well as the rigging and installation of a satellite antenna for a Singapore research institution.

The Group's 3PL subsidiary in Malaysia, City Zone Express Sdn Bhd, clinched a cross-border trucking contract for a German MNC to transport power tools from its facilities in China to Penang reinforcing its market position. Its newly-expanded warehouse in Bukit Minyak (Penang) also secured fresh contracts to store and distribute electronic components for a U.S. and a Japanese MNC. These contracts, worth a total of S\$9.2 million, commenced in July 2021 and will end in December 2022.

The Group expects demand for its 3PL services to remain healthy. Its cross-border land freight transportation customers are expected to stick with Chasen's services even after the pandemic, as its "*Cheaper than Air, Faster than Sea*" value statement has been well proven over the past year.

In response to the strong demand for its cross-border specialized trucking and warehousing services, the Group is looking to enhance the value proposition of its services, which include the continuing expansion of its truck fleet, expanding its warehouse capacity, and providing smoother and faster cross-border services through its participation in the ASEAN Customs Transit System.

Chasen's Technical & Engineering ("T&E") subsidiary has received a Letter of Award ("LOA") – worth S\$7.9 million – to install solar panels on approximately 180 HDB blocks and three commercial buildings. The project will commence in 2HFY2022 and is targeted for completion in early FY2023. The Group is diversifying its T&E operations towards GreenTech and renewable energy project opportunities in line with Singapore's SG Green Plan 2030.

Within this segment, the component and parts manufacturing activities in Singapore and the PRC continue to register strong growth amid the adoption of 5G and other technology trends. However, construction activities in Singapore continue to face restrictions due to work place safe management measures and continued calibrated border controls on traditional foreign workers' sources from the region are expected to restrain the sector's activities from returning to pre-pandemic levels.

## CHASEN HOLDINGS LIMITED

Unique Entity Number 199906814G  
Incorporated in the Republic of Singapore



Mr Low Weng Fatt, Chasen's Managing Director and CEO, said, *"It has been an encouraging half-year for the Group; we continue to see a strong recovery across all business segments, which underscore our ability to overcome challenges and seek fresh opportunities."*

*"We have secured several fresh and sizeable contracts despite the challenges imposed by the pandemic. These will keep us busy in the coming quarters even as we remain on the lookout for other opportunities."*

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### Media & Investor Contact Information

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#### About Chasen Holdings Limited (Bloomberg: CHLD:SP; Reuters: CHHL.SI)

Chasen Holdings Limited is a SGX Mainboard-listed investment holding company with subsidiaries offering one-stop integrated solutions in Specialist Relocation, Technical & Engineering and Third Party Logistics management and last mile services.

Headquartered in Singapore with operations in Singapore, Malaysia, Thailand, Vietnam, the People's Republic of China and the U.S.A., the broadly diversified business Group serves global customers in industries such as semiconductor IC wafer fabrication, testing & packaging, TFT LCD panel production, semiconductor OEM, EV & lithium battery production, GreenTech including solar panel assembly and installation, glass and façade cladding installations, consumer electronics and e-Commerce, 4G/5G telecommunications, ordnance, facilities maintenance and construction sectors.

Its diversified revenue base, well recognised solutions and long-standing customer relationships underpin its strong fundamentals, brand recognition and franchise, which enable the Group to weather fluctuating business cycles of various industries. Its business model, growth strategy and strong franchise will enable the Group to stay resilient and relevant in all the industries it serves globally.