

# Fourth Quarter and Full Year 2019 Financial Results

20 January 2020

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# Key Results Highlights

## FY 2019 Key Results Highlights



Distribution per Unit **3.72 cents** 

4Q 2019 DPU of 0.93 cents, bringing FY 2019 DPU to 3.72 cents

Distributable Cash Flows

33.7% YoY increase from FY 2018

DCF of \$38.9 million for 4Q 2019, a 13.7% YoY increase



Annualised Yield 6.9%

Distribution yield based on the market price per Unit of \$0.54 as at 31 December 2019



Gearing **32.8%** 

Comfortable debt headroom to pursue growth opportunities



# Business Updates

Ulu Pandan NEWater Plant

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### **Business Sectors**

Diversified Business Trust with a Strategic Portfolio of Infrastructure-Like Businesses and Assets





## **Portfolio Summary**

### City Gas

- Sole supplier of town gas in Singapore
- Customer base of more than 859,000 residential, commercial and industrial customers

#### Basslink

 Only electricity interconnector between Tasmania and mainland Australia which serves to connect electricity grids of the States of Victoria and Tasmania in Australia

#### ) Ixom

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- A leading industrial infrastructure business in Australia and New Zealand, supplying and distributing water treatment chemicals as well as industrial and specialty chemicals which are key to fundamental industries
- Sole manufacturer and provider of liquefied chlorine in Australia, as well as a leading provider of manufactured caustic soda

### Keppel Infrastructure Trust



#### Keppel Merlimau Cogen

- A competitive gas-fired power plant in Singapore, that sells electricity under a Capacity Tolling Agreement
- Strong operating track record of efficiency and reliability

#### Senoko WTE Plant

- One of the largest waste incineration plants in Singapore
- Providing essential waste treatment for land scarce Singapore

### SingSpring Desalination Plant

- 1 of 3 Desalination plants in Singapore
- Responsible for meeting the water demands of Singapore's residential, industrial and commercial sectors

#### Keppel Seghers Ulu Pandan NEWater Planti

- I of 5 NEWater plants in Singapore
- Responsible for meeting the water demands of Singapore's residential, industrial and commercial sectors

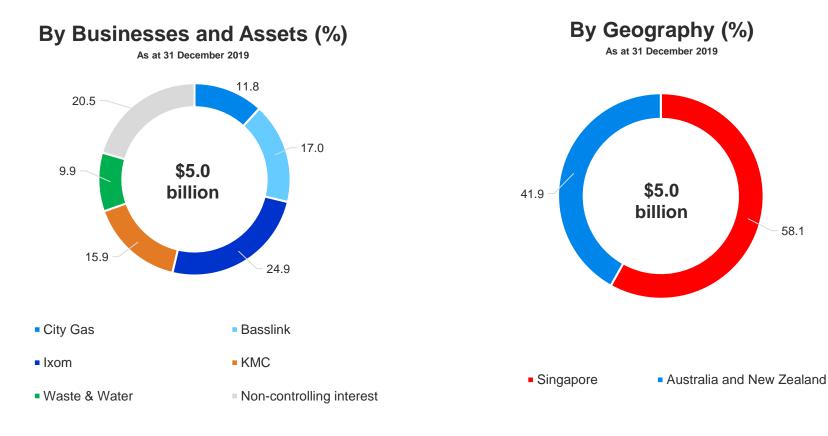
#### Keppel SeghersTuas WTE Plant

- 1 of 4 waste incineration plants in Singapore
- Providing essential waste treatment for land scarce Singapore

Distribution & Network

Energy

### **Portfolio Breakdown**





# **Key Business Highlights**

|                        | Distribution and Network   | Energy  | Waste & Water  |
|------------------------|--|---|--|
| Businesses<br>& Assets | City Gas, Basslink, Ixom   | Keppel Merlimau Cogen (KMC)   | Senoko and Tuas WTE Plants,<br>Ulu Pandan and SingSpring<br>Water Plants   |
| Highlights             | <ul> <li>City Gas <ul> <li>Customer base grew 2% YoY to 859,000 in FY 2019</li> <li>Achieved 100% availability in FY 2019</li> </ul> </li> <li>Basslink<sup>1</sup> <ul> <li>The Commercial Risk Sharing Mechanism was positive at 12.5% due to higher volatility in the electricity market in Victoria in FY 2019</li> <li>Announced a 12-month extension of the maturity date of the financing arrangements in place for the Basslink Interconnector and the waiver by the lending syndicate of all breaches and events of default that had arisen under the financing arrangements as at 27 Nov 2019</li> </ul> </li> <li>Ixom <ul> <li>Continues to deliver on its performance targets, supported by ongoing operational excellence, working capital optimisation and productivity improvements</li> </ul> </li> <li>Australia bushfire situation <ul> <li>Ixom's and Basslink's operations are not affected by the bushfire, their sites are not within any fire warning zones</li> <li>Closely monitoring the bushfire risk and we have business continuity plans as well as insurance in place should any sites get affected</li> </ul> </li> </ul> | <ul> <li>Contracted availability of 96.0%<br/>in FY 2019, due to unplanned<br/>maintenance which was<br/>promptly rectified</li> <li>Not expected to have a<br/>material financial impact to<br/>the net tangible asset per Unit<br/>and distribution per unit of the<br/>KIT Group for the financial year<br/>ended 31 Dec 2019</li> </ul> | <ul> <li>Fulfilled all contractual obligations<br/>in FY 2019</li> <li>SingSpring <ul> <li>KIT has increased monitoring<br/>of operational performance to<br/>ensure that its obligations under<br/>the Water Purchase Agreement<br/>are satisfactorily discharged</li> </ul> </li> <li>KIT will make the necessary<br/>announcements, if and when,<br/>there are material developments</li> </ul> |

# Finance & Capital Management

City Gas

## **Distributable Cash Flows**

| (S\$'000)                | 4Q 2019 | 4Q 2018 | +/(-)<br>% | FY 2019  | FY 2018  | +/(-)<br>% |
|--------------------------|---------|---------|------------|----------|----------|------------|
| Distribution & Network   |         |         |            |          |          |            |
| City Gas                 | 8,486   | 7,606   | 11.6       | 45,982   | 35,257   | 30.4       |
| DC One <sup>1</sup>      | 697     | 1,379   | (49.5)     | 4,678    | 5,211    | (10.2)     |
| • Ixom <sup>2</sup>      | 11,564  | -       | > 100.0    | 49,281   | -        | > 100.0    |
| Energy                   |         |         |            |          |          |            |
| • KMC                    | 7,947   | 11,538  | (31.1)     | 41,699   | 45,141   | (7.6)      |
| Waste & Water            | 18,398  | 18,075  | 1.8        | 73,011   | 71,343   | 2.3        |
| Others <sup>3</sup>      | (8,239) | (4,423) | (86.3)     | (25,947) | (15,762) | (64.6)     |
| Distributable Cash Flows | 38,853  | 34,175  | 13.7       | 188,704  | 141,190  | 33.7       |



Keppel Infrastructure 1. The divestment of KIT's 51% stake in DC One was completed on 31 October 2019 2. Acquisition of Ixom was completed on 19 February 2019

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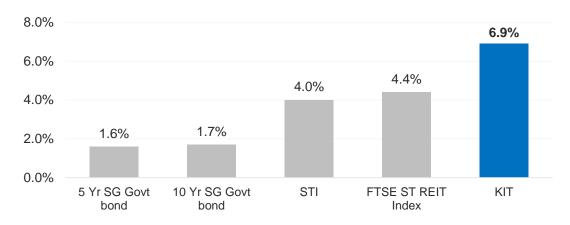
3. Comprises Trust expenses and distribution paid/payable to perpetual securities holders, management fees and financing costs





# **Regular and Stable Distributions**

### **Comparative Yields**<sup>1</sup>



### DPU for 4Q 2019

### **DPU: 0.93 Singapore cents**

- Book closure date: 29 January 2020
- Payment date: 14 February 2020

1. Sources: Bloomberg and Monetary Authority of Singapore. Comparative yield based on preceding 12-month data as at 31 December 2019

### Sustainable gearing supported by:

- Long term concession contracts expiring between 2024 and 2036
- Creditworthy off-takers backed by government and government-linked corporations
- City Gas' and Ixom's large, welldiversified and stable customer base
- Recurring and resilient revenue streams
- Basslink borrowing is non-recourse

### **Balance Sheet**

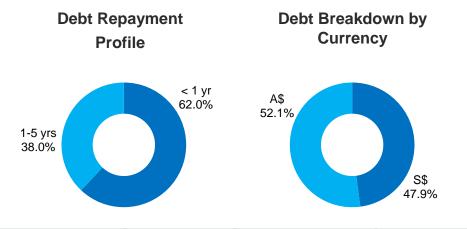
| As at 31 December 2019 (S\$'m) |       |                |  |  |  |  |  |
|--------------------------------|-------|----------------|--|--|--|--|--|
|                                | Total | Excl. Basslink |  |  |  |  |  |
| Cash                           | 470   | 440            |  |  |  |  |  |
| Borrowings                     | 2,112 | 1,501          |  |  |  |  |  |
| Net debt                       | 1,642 | 1,061          |  |  |  |  |  |
| Total assets                   | 5,003 | 4,153          |  |  |  |  |  |
| Total liabilities              | 3,289 | 2,448          |  |  |  |  |  |
| Annualised EBITDA <sup>1</sup> | 343   | 295            |  |  |  |  |  |
| Net gearing                    | 32.8% | 25.6%          |  |  |  |  |  |
| Net debt / EBITDA <sup>1</sup> | 4.8X  | 3.6X           |  |  |  |  |  |

 Excluding one-off transaction costs, annualised EBITDA and Net debt / EBITDA would be S\$378m and 4.3X, respectively. Excluding Basslink it would be S\$330m and 3.2X, respectively.

### Capital management overview:

- Hedged ~ 89% of total loans
- All loans are non-recourse except KIT corporate loan
- Stable interest rate of 4-5%
  - Singapore average: 2-4%
  - Australia average: 4-7%
- Weighted average term to maturity of ~1.9 years
  - Excluding the Basslink loan, weighted average term to maturity would be ~2.3 years
- S\$610.2m (A\$659.2m)<sup>1</sup> Basslink loan due within one year
  - Announced 12 month extension of the maturity date of the financing arrangements on 27 Nov 2019
  - All breaches and events of default that have arisen under the Project Financing as at 27 Nov 2019 have been waived by the lending syndicate
  - Not dependent on Basslink's cash flows for distribution
- S\$700.0m KMC loan due in June 2020
  - Negotiations with financiers are in progress

## **Capital Management**



| Loa    | n Profile  | Amount (\$'M) | Maturity / Call Date | Repayment   |
|--------|------------|---------------|----------------------|-------------|
|        | KMC        | S\$700.0m     | June 2020            | Bullet*     |
| 0<br>0 | KIT        | S\$100.0m     | February 2022        | Bullet*     |
| SG     | City Gas   | S\$178.0m     | February 2024        | Bullet*     |
|        | SingSpring | S\$41.1m      | December 2024        | Amortising  |
| AUD    | Basslink   | A\$659.2m     | November 2020        | Amortising* |
| AL     | Ixom       | A\$536.0m     | February 2024        | Bullet*     |

# Looking Ahead

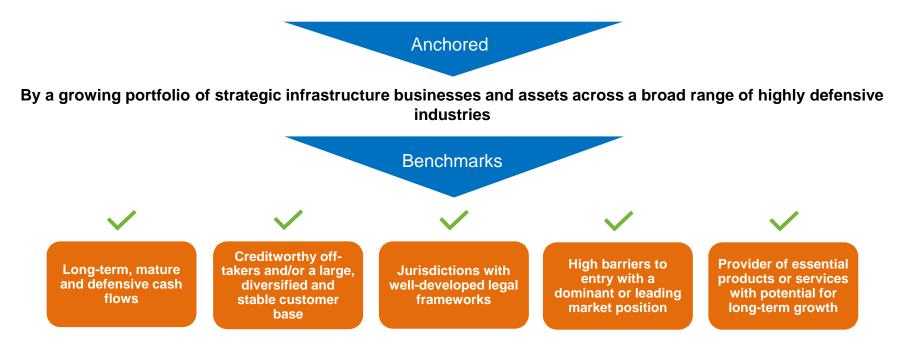
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### **Driving Sustainable Growth**

KIT's long-term strategic goal is to deliver sustainable returns to its Unitholders, through a combination of recurring distributions and steady capital appreciation





# Additional Information

Visitors /Contractor Please report to the Guardhouse SEN KO

Senoko WTE Plant

# 4Q 2019: Distributable Cash Flows

| S\$'000   | City Gas | Basslink | lxom                  | KMC      | Waste & Water        | Others              | Group    |
|---|----------|----------|-----------------------|----------|----------------------|---------------------|----------|
| Profit/(loss) attributable to unitholders                 | 2,662    | 5,618    | (25,041) <sup>3</sup> | (11,280) | (199)                | 57,713 <sup>⁵</sup> | 29,473   |
| Add/(less):   |          |          |                       |          |                      |                     |          |
| Reduction in concession / lease receivables               | (184)    | -        | -                     | -        | 13,393               | -                   | 13,209   |
| Non-cash finance cost                                     | 24       | 1,258    | 594                   | 82       | 4                    | 25                  | 1,987    |
| Payment of upfront fee and legal fees                     | -        | (3,783)  | -                     | -        | -                    | -                   | (3,783)  |
| Other non-cash items                                      | (714)    | (8,087)  | 7,094                 | 283      | 338                  | (43,288)5           | (44,374) |
| Adjustment for cash tax paid / deferred tax               | (58)     | -        | (6,030)               | (1,917)  | (181)                | 77                  | (8,109)  |
| Depreciation and amortisation                             | 1,026    | 4,140    | 43,709 <sup>3</sup>   | 9,858    | 1,565                | -                   | 60,298   |
| QPDS interest expenses to KIT                             | 6,408    | -        | -                     | 11,248   | 4,961                | (22,617)            | -        |
| Transaction costs in relation to acquisition <sup>1</sup> | -        | -        | 1,630                 | -        | -                    | (149)               | 1,481    |
| Maintenance capex   | (678)    | (1,137)  | (10,392)              | (327)    | -                    | -                   | (12,534) |
| FFO from joint venture                                    | -        | -        | -                     | -        | -                    | 697                 | 697      |
| Funds from operations                                     | 8,486    | (1,991)  | 11,564                | 7,947    | 19,881               | (7,542)             | 38,345   |
| Less: Basslink's FFO <sup>2</sup>                         | -        | 1,991    | -                     | -        | -                    | -                   | 1,991    |
| Less: Mandatory debt repayment                            | -        | -        | -                     | -        | (1,483) <sup>4</sup> | -                   | (1,483)  |
| Distributable cash flows                                  | 8,486    | -        | 11,564                | 7,947    | 18,398               | (7,542)             | 38,853   |

1. Due to one-off acquisition related cost incurred which are reversed through "Transaction costs in relation to acquisition" to reflect actual funds from operations at Ixom for the period from acquisition date

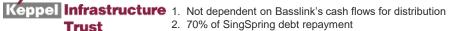
2. Not dependent on Basslink's cash flows for distribution

### Keppel Infrastructure 3. Net loss due to higher depreciation and amortisation from one-off fair value increase in Ixom assets post acquisition Trust 4. 70% of SingSpring debt repayment

5. Mainly due to the one-off gain from the divestment of KIT's 51% stake in DC One

# 4Q 2018: Distributable Cash Flows

| S\$'000                                     | City Gas | Basslink | КМС     | Waste & Water        | Others   | Group   |
|---|----------|----------|---------|----------------------|----------|---------|
| Profit/(loss) attributable to unitholders   | 1,942    | 8,771    | (8,463) | (1,720)              | 19,883   | 20,413  |
| Add/(less):                                 |          |          |         |                      |          |         |
| Reduction in concession / lease receivables | -        | -        | -       | 13,038               | -        | 13,038  |
| Non-cash finance cost                       | 101      | 109      | 83      | 4                    | 27       | 324     |
| Other non-cash items                        | (1,094)  | 742      | 381     | 190                  | (1,026)  | (807)   |
| Adjustment for cash tax paid / deferred tax | 224      | -        | (1,267) | 134                  | 125      | (784)   |
| Depreciation and amortisation               | 697      | 4,393    | 9,556   | 3,295                | (815)    | 17,126  |
| QPDS interest expenses to KIT               | 6,408    | -        | 11,248  | 4,961                | (22,617) | -       |
| Maintenance capex                           | (672)    | (7,449)  | -       | 1                    | -        | (8,120) |
| FFO from joint venture                      |          | -        | -       | -                    | 1,938    | 1,938   |
| Funds from operations                       | 7,606    | 6,566    | 11,538  | 19,903               | (2,485)  | 43,128  |
| Less: Basslink's FFO <sup>1</sup>           | -        | (6,566)  | -       | -                    | -        | (6,566) |
| Less: Mandatory debt repayment              |          | -        | -       | (1,828) <sup>2</sup> | (559)    | (2,387) |
| Distributable cash flows                    | 7,606    | -        | 11,538  | 18,075               | (3,044)  | 34,175  |



2. 70% of SingSpring debt repayment

# FY 2019: Distributable Cash Flows

| S\$'000   | City Gas | Basslink | lxom                  | KMC      | Waste & Water        | Others                | Group    |
|---|----------|----------|-----------------------|----------|----------------------|-----------------------|----------|
| Profit/(loss) attributable to unitholders                 | 17,458   | (8,989)  | (19,023) <sup>3</sup> | (41,425) | (238)                | 90,795 <sup>5</sup>   | 38,578   |
| Add/(less):   |          |          |                       |          |                      |                       |          |
| Reduction in concession / lease receivables               | (460)    | -        | -                     | -        | 53,407               | -                     | 52,947   |
| Non-cash finance cost                                     | 132      | 4,797    | 2,107                 | 326      | 13                   | 100                   | 7,475    |
| Payment of upfront fee and legal fees                     | (445)    | (3,783)  | -                     | -        | -                    | (300)                 | (4,528)  |
| Other non-cash items                                      | (736)    | 3,182    | 7,183                 | 1,065    | 1,257                | (45,832) <sup>⁵</sup> | (33,881) |
| Adjustment for cash tax paid / deferred tax               | 1,521    | -        | (7,905)               | (1,945)  | (864)                | 73                    | (9,120)  |
| Depreciation and amortisation                             | 3,975    | 16,874   | 68,121 <sup>3</sup>   | 39,380   | 6,031                | -                     | 134,381  |
| QPDS interest expenses to KIT                             | 25,424   | -        | -                     | 44,625   | 19,683               | (89,732)              | -        |
| Transaction costs in relation to acquisition <sup>1</sup> | -        | -        | 19,126 <sup>3</sup>   | -        | -                    | 18,949                | 38,075   |
| Maintenance capex   | (887)    | (4,150)  | (20,328)              | (327)    | (2)                  | -                     | (25,694) |
| FFO from joint venture                                    | -        | -        | -                     | -        | -                    | 6,383                 | 6,383    |
| Funds from operations                                     | 45,982   | 7,931    | 49,281                | 41,699   | 79,287               | (19,564)              | 204,616  |
| Less: Basslink's FFO <sup>2</sup>                         | -        | (7,931)  | -                     | -        | -                    | -                     | (7,931)  |
| Less: Mandatory debt repayment                            | -        | -        | -                     | -        | (6,276) <sup>4</sup> | (1,705)               | (7,981)  |
| Distributable cash flows                                  | 45,982   | -        | 49,281                | 41,699   | 73,011               | (21,269)              | 188,704  |

1. Due to one-off acquisition related cost incurred which are reversed through "Transaction costs in relation to acquisition" to reflect actual funds from operations at Ixom for the period from acquisition date

- 2. Not dependent on Basslink's cash flows for distribution
- 3. Net loss due to transaction costs in relation to acquisition and higher depreciation and amortisation from one-off fair value increase in
- Keppel Infrastructure Ixom assets post acquisition

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- 4. 70% of SingSpring debt repayment
- 5. Mainly due to the one-off gain from the divestment of KIT's 51% stake in DC One

# FY 2018: Distributable Cash Flows

| S\$'000                                     | City Gas | Basslink | KMC      | Waste & Water        | Others   | Group    |
|---|----------|----------|----------|----------------------|----------|----------|
|   |          |          |          |                      |          |          |
| Profit/(loss) attributable to unitholders   | 9,556    | (15,886) | (38,586) | (666)                | 77,605   | 32,023   |
| Add/(less):                                 |          |          |          |                      |          |          |
| Reduction in concession / lease receivables | -        | -        | -        | 52,046               | -        | 52,046   |
| Non-cash finance cost                       | 397      | 5,012    | 331      | 15                   | 111      | 5,866    |
| Other non-cash items                        | (1,766)  | 11,089   | 1,459    | 312                  | (3,740)  | 7,354    |
| Adjustment for cash tax paid / deferred tax | (421)    | -        | (1,294)  | 324                  | (6)      | (1,397)  |
| Depreciation and amortisation               | 2,764    | 17,962   | 38,606   | 6,948                | -        | 66,280   |
| QPDS interest expenses to KIT               | 25,424   | -        | 44,625   | 19,683               | (89,732) | -        |
| Maintenance capex                           | (697)    | (7,780)  | -        | (9)                  | -        | (8,486)  |
| FFO from joint venture                      | -        | -        | -        | -                    | 7,419    | 7,419    |
| Funds from operations                       | 35,257   | 10,397   | 45,141   | 78,653               | (8,343)  | 161,105  |
| Less: Basslink's FFO <sup>1</sup>           | -        | (10,397) | -        | -                    | -        | (10,397) |
| Less: Mandatory debt repayment              | -        | -        | -        | (7,310) <sup>2</sup> | (2,208)  | (9,518)  |
| Distributable cash flows                    | 35,257   | -        | 45,141   | 71,343               | (10,551) | 141,190  |

Keppel Infrastructure 1. Not dependent on Basslink's cash flows for distribution

2. 70% of SingSpring debt repayment

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### FY2019 Results: City Gas

|  | FY19<br>S\$'000 | FY18<br>S\$'000 | Change<br>% |
|--|-----------------|-----------------|-------------|
| Revenue <sup>1</sup>                       | 343,189         | 347,629         | (1.3)       |
| Other income                               | 2,323           | 2,030           | 14.4        |
| Other (losses)/gains - net                 | (401)           | (420)           | (4.5)       |
| Expenses                                   |                 |                 |             |
| Fuel and electricity costs                 | (129,577)       | (144,846)       | (10.5)      |
| Gas transportation costs                   | (94,905)        | (93,873)        | 1.1         |
| Depreciation and amortisation <sup>2</sup> | (3,975)         | (2,764)         | 43.8        |
| Operation and maintenance costs            | (11,095)        | (10,370)        | 7.0         |
| Staff costs                                | (23,830)        | (24,540)        | (2.9)       |
| Finance costs                              | (30,726)        | (31,254)        | (1.7)       |
| Other operating expenses                   | (28,781)        | (29,972)        | (4.0)       |
| Profit before tax                          | 22,222          | 11,620          | 91.2        |
| Income tax expense                         | (3,992)         | (2,344)         | 70.3        |
| Net profit after tax                       | 18,230          | 9,276           | 96.5        |
| Funds from operations attributable to KIT  | 45,982          | 35,257          | 30.4        |

Keppel Infrastructure 1. Lower revenue from fuel under recovery in FY 2018 and over recovery in 2019.

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2. Due to higher depreciation from implementation of new lease accounting standards effective 1 Jan 2019.

### FY2019 Results: Basslink

|  | FY19<br>A\$'000 | FY18<br>A\$'000 | Change<br>% |
|--|-----------------|-----------------|-------------|
| Revenue <sup>1</sup>                         | 86,555          | 66,426          | 30.3        |
| Other income                                 | 1,029           | 6,073           | (83.1)      |
| Other losses - net <sup>2</sup>              | (5,626)         | (13,207)        | (57.4)      |
| Expenses                                     |                 |                 |             |
| Fuel and electricity costs                   | (396)           | (317)           | 24.9        |
| Depreciation and amortisation                | (17,768)        | (17,775)        | (0.0)       |
| Staff costs                                  | (3,538)         | (2,808)         | 26.0        |
| Operation and maintenance costs <sup>3</sup> | (4,597)         | (2,923)         | 57.3        |
| Finance costs                                | (46,252)        | (47,422)        | (2.5)       |
| Other operating expenses <sup>4</sup>        | (18,712)        | (3,757)         | >100.0      |
| Loss/(Profit) before tax                     | (9,305)         | (15,710)        | (40.8)      |
| Income tax                                   | -               | -               | -           |
| Net loss/(profit) after tax                  | (9,305)         | (15,710)        | (40.8)      |
| Funds from operations attributable to KIT    | 8,351           | 10,293          | (18.9)      |

1. Increase in revenue due primarily to positive CRSM.

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Keppel Infrastructure 2. Lower unrealized losses on derivative financial instruments.

3. Higher maintenance cost due to unplanned maintenance.

4. Higher other expense from legal and professional fees incurred for arbitration and loan extension.

## FY2019 Results: Ixom

|  | Period Ending<br>31 December<br>2019 <sup>1</sup><br>A\$'000                                  |
|--|---|
| Revenue  | 963,657   |
| Other income   | 2,056   |
| Other gains  | (959)   |
| Expenses<br>Fuel and electricity costs<br>Freight costs<br>Staff costs<br>Depreciation and amortisation<br>Operation and maintenance costs<br>Chemicals production & distribution costs <sup>2</sup><br>Finance costs<br>Other operating expenses <sup>2</sup> | (2,395)<br>(63,917)<br>(112,374)<br>(71,729)<br>(11,136)<br>(616,945)<br>(25,117)<br>(73,541) |
| Loss before tax  | (12,400)  |
| Income tax expenses  | (6,237)   |
| Net loss after tax   | (18,637)  |
| Funds from operations attributable to KIT  | 51,336  |

Keppel Infrastructure 1. Results presented are for the period from 19 Feb 2019 (acquisition date) to 31 Dec 2019.

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2. Included one-off expense incurred for acquisition transaction cost (A\$20m) and related expenses (A\$14m) as part of the fair value review exercise undertaken post acquisition.

### FY2019 Results: KMC

|  | FY19<br>S\$'000 | FY18<br>S\$'000 | Change<br>% |  |  |  |
|--|-----------------|-----------------|-------------|--|--|--|
| Revenue <sup>1</sup>                         | 125,816         | 129,121         | (2.6)       |  |  |  |
| Other income                                 | 161             | 40              | >100.0      |  |  |  |
| Other gains                                  | 101             | 138             | (26.8)      |  |  |  |
| Expenses                                     |                 |                 |             |  |  |  |
| Depreciation and amortisation                | (76,948)        | (75,699)        | 1.6         |  |  |  |
| Operation and maintenance costs <sup>2</sup> | (21,207)        | (18,535)        | 14.4        |  |  |  |
| Finance costs <sup>3</sup>                   | (109,063)       | (107,764)       | 1.2         |  |  |  |
| Other operating expenses <sup>4</sup>        | (3,656)         | (5,498)         | (33.5)      |  |  |  |
| Loss before tax                              | (84,796)        | (78,197)        | 8.4         |  |  |  |
| Income tax credit                            | 3,814           | 2,537           | 50.3        |  |  |  |
| Net loss after tax                           | (80,982)        | (75,660)        | 7.0         |  |  |  |
| Funds from operations attributable to KIT    | 41,699          | 45,141          | (7.6)       |  |  |  |

1. Lower revenue in FY19 due to unplanned maintenance.

Keppel Infrastructure 2. Higher Maintenance cost from repair cost related to outages.

3. Includes QPDS interest payable to KIT and non-controlling interest and finance cost from amortisation of lease liabilities.

4. Lower operating expenses mainly from lower property tax.

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### FY2019 Results: Waste and water

|   | FY19<br>S\$'000 | FY18<br>S\$'000 | Change<br>% |
|---|-----------------|-----------------|-------------|
| Revenue <sup>1</sup>                      | 100,323         | 93,514          | 7.3         |
| Other income                              | 1,144           | 717             | 59.6        |
| Expenses                                  |                 |                 |             |
| Fuel and electricity costs <sup>1</sup>   | (17,012)        | (10,435)        | 63.0        |
| Depreciation and amortisation             | (7,149)         | (7,055)         | 1.3         |
| Operation and maintenance costs           | (47,449)        | (45,522)        | 4.2         |
| Finance costs                             | (23,093)        | (23,509)        | (1.8)       |
| Other operating expenses                  | (5,237)         | (5,170)         | 1.3         |
| Profit before tax                         | 1,527           | 2,540           | (39.9)      |
| Income tax expense                        | (448)           | (230)           | 94.8        |
| Net profit after tax                      | 1,079           | 2,310           | (53.3)      |
| Funds from operations attributable to KIT | 79,287          | 78,653          | 0.8         |

Keppel Infrastructure 1. Revenue and direct cost increase due to higher dispatch volume of water plants
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### **Portfolio Overview**

|                        |  | Description   | Customer and contract terms   | Primary source of cash flows  |
|------------------------|--|---|---|---|
| Distribution & Network | City Gas<br>Singapore                                      | Sole producer and retailer of piped town gas  | Over 850,000 commercial and residential customers   | Fixed margin per unit of gas sold, with fuel and electricity costs passed through to consumer     |
|                        | IXOM<br>Australia  | Industrial infrastructure business in Australia<br>and New Zealand, supplying and distributing<br>key water treatment chemicals, as well as<br>industrial and specialty chemicals | Over 8,000 customers comprising municipals and blue-chip companies  | Payments from customers for delivery of products and provision of services based on agreed terms. |
|                        | Basslink<br>Australia                                      | Basslink subsea interconnector that transmits electricity and telecoms between Victoria and Tasmania in Australia   | Service agreement with Hydro Tasmania<br>(owned by Tasmania state government) until<br>2031, with option for 15-year extension                    | Fixed payments for availability of Basslink subsea cable for power transmission                   |
| Energy                 | Keppel<br>Merlimau<br>Cogen (KMC)<br>Singapore             | 1,300MW combined cycle gas turbine power plant  | Capacity Tolling Agreement with Keppel Electric<br>until 2030 with option for 10-year extension<br>(land lease till 2035, with 30-year extension) | Fixed payments for meeting availability targets   |
| Waste & Water          | Senoko<br>WTE Plant<br>Singapore                           | Waste-to-energy plant with 2,310 tonnes/day waste incineration concession   | NEA, Singapore government agency -<br>concession until 2024   | Fixed payments for availability of incineration capacity  |
|                        | Keppel Seghers<br>Tuas WTE Plant<br>Singapore              | Waste-to-energy plant with 800 tonnes/day waste incineration concession   | NEA, Singapore government agency -<br>concession until 2034   | Fixed payments for availability of incineration capacity  |
|                        | Keppel Seghers<br>Ulu Pandan<br>NEWater Plant<br>Singapore | One of Singapore's largest NEWater plants, capable of producing 148,000m <sup>3</sup> /day <sup>(1)</sup>   | PUB, Singapore government agency -<br>concession until 2027   | Fixed payments for the provision of NEWater production capacity                                   |
|                        | SingSpring<br>Desalination<br>Plant<br>Singapore           | Singapore's first large-scale seawater desalination plant, capable of producing 136,380m <sup>3</sup> /day of potable water   | PUB, Singapore government agency - concession until 2025 (land lease till 2033)   | Fixed payments for availability of output capacity  |

# **Thank You**

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Ulu Pandan NEWater Plant