



**UNI-ASIA
GROUP LIMITED**

Registration No. 201701284Z

1Q2018 RESULTS PRESENTATION



DISCLAIMER

This presentation may contain forward-looking statements which can be identified by the context of the statement and generally arise when the Company is discussing its beliefs, estimates or expectations. Such statements may include comments on industry, business or market trends, projections, forecasts, and plans and objectives of management for future operations and operating and financial performance, as well as any related assumptions. Readers of this presentation should understand that these statements are not historical facts or guarantees of future performance but instead represent only the Company's belief at the time the statements were made regarding future events, which are subject to significant risks, uncertainties and other factors, many of which are outside of the Company's control. Actual results and outcomes may differ materially from what is expressed or implied in such forward-looking statements. The Company cautions readers not to place undue reliance on any forward-looking statements included in this presentation, which speak only as of the date made; and should any of the events anticipated by the forward-looking statements transpire or occur, the Company makes no assurances on what benefits, if any, the Company will derive therefrom.

For further information, contact:

Mr Lim Kai Ching

Tel: (65) 6438 1800



UNI-ASIA GROUP

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CORPORATE OVERVIEW

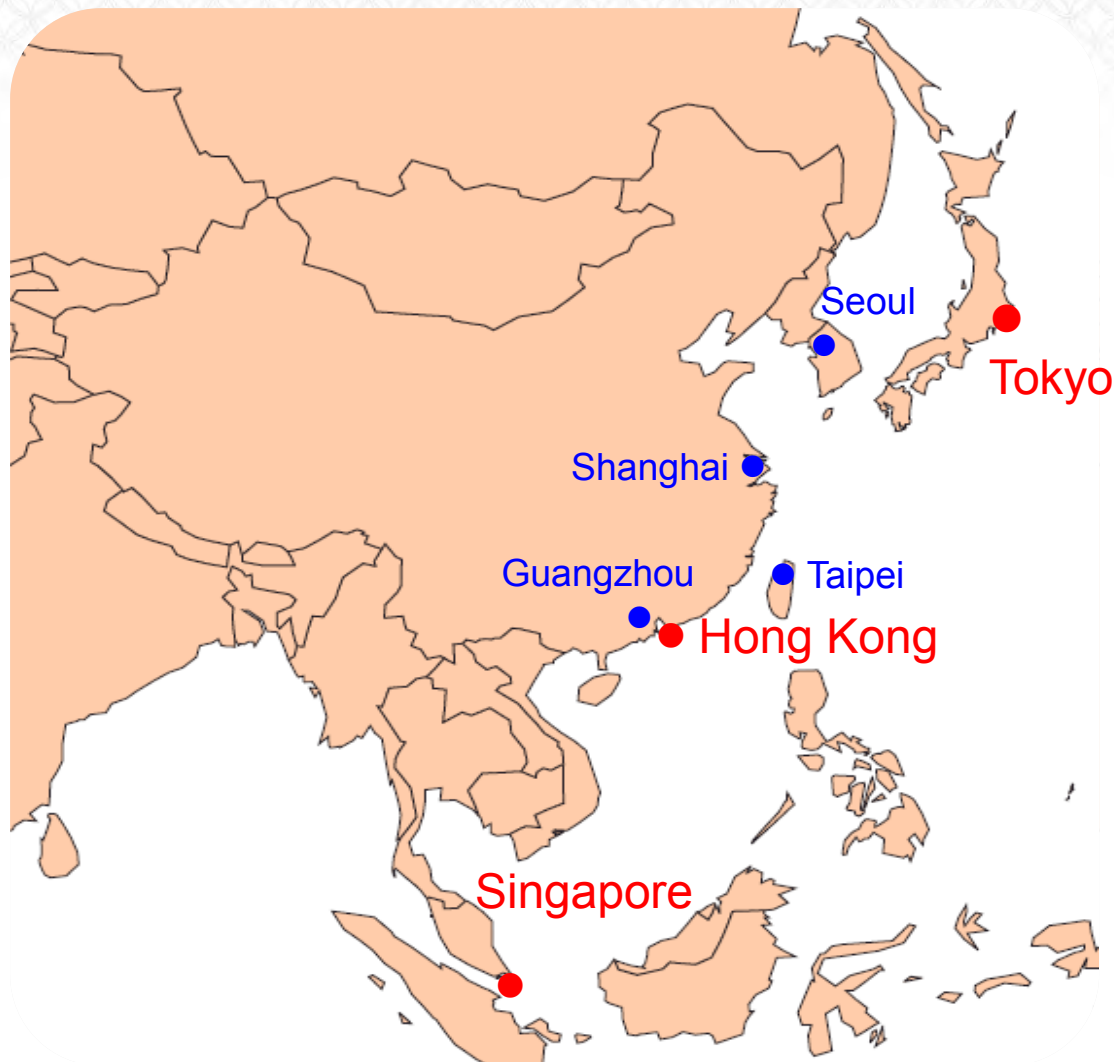


**UNI-ASIA
GROUP LIMITED**

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CORPORATE PROFILE

- 🌐 Founded on
17 March 1997
- 🌐 Listed on Singapore
Exchange on
17 August 2007
- 🌐 Completed Scheme of
Arrangement in 2017
with Singapore
incorporated listco –
Uni-Asia Group Limited
- 🌐 Bloomberg Code:
UAG:SP
- 🌐 SGX Stock Code:
CHJ



Business Model

1

Acquire assets at competitive prices.

Provide to clients solutions relating to alternative assets including ship and property finance arrangement, sale and purchase arrangement.



2

Manage and/or operate assets to enhance asset value and recurrent income.

3

Capital returns.

Recurrent income including charter income, hotel income, administration fee income.

Ad hoc fee including finance arrangement fee.



BUSINESS SEGMENTS



SHIPPING (and related Financial Services)

Uni-Asia
Shipping

Maritime
Asset
Management

Maritime
Services

Ship
Owning and
Chartering

- Investment/
Asset
Management
of Ships
- Finance
Arrangement

- Commercial/
Technical
Management
of Ships
- Ship Related
Brokerage
Services

PROPERTY AND HOTELS (and related Financial Services)

Property
Investment
(ex Japan)

Property
Investment
(in Japan)

Vista Hotel
Management

Investment/
Asset
Management
of Properties
ex-Japan

Investment/
Asset
Management
of Properties
in Japan

Hotel
Operation in
Japan

HEADQUARTERS

Headquarters'
Shared Corporate
Services



FINANCIAL HIGHLIGHTS





**UNI-ASIA
GROUP LIMITED**

Registration No. 201701284Z

PROFIT AND LOSS SUMMARY

The Group continues its good performance from FY2017 to 1Q2018 with a \$3.3m profit for 1Q2018, a 57% increase from 1Q2017

(US\$'000)	First Quarter		
	2018	2017	% Change
Total Income	25,550 	22,954	11%
Total Expenses	(20,397)	(19,470)	5%
Operating Profit	5,153	3,484	48%
Profit for the Period	3,316	2,109	57%
Earnings per Share (US Cents)	6.77 	4.52	50%

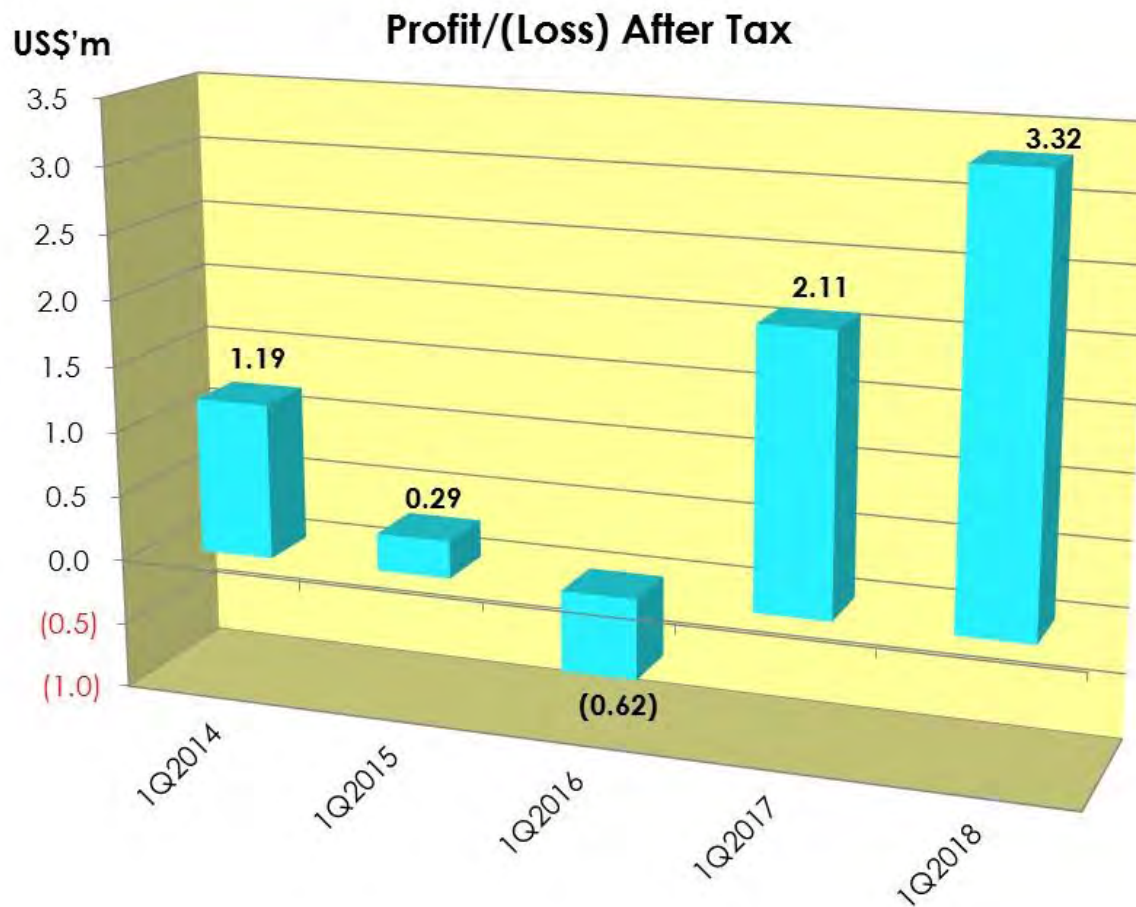
PROFIT AND LOSS SUMMARY BY SEGMENTS

Both Shipping as well as Property and Hotels business segments reported good results for 1Q2018

(US\$'000)		First Quarter		
		2018	2017	% Change
Shipping (and related financial services)	Revenue	11,982	10,945	9%
	Net Profit / (Loss)	2,620	2,392	10%
Property and Hotels (and related financial services)	Revenue	13,603	12,048	13%
	Net Profit / (Loss)	1,805	939	92%
Headquarters <i>Headquarters' shared corporate services</i>	Revenue	18	13	38%
	Net Profit / (Loss)	(1,109)	(1,222)	(9%)
Group Total	Revenue	25,550	22,954	11%
	Net Profit / (Loss)	3,316	2,109	57%

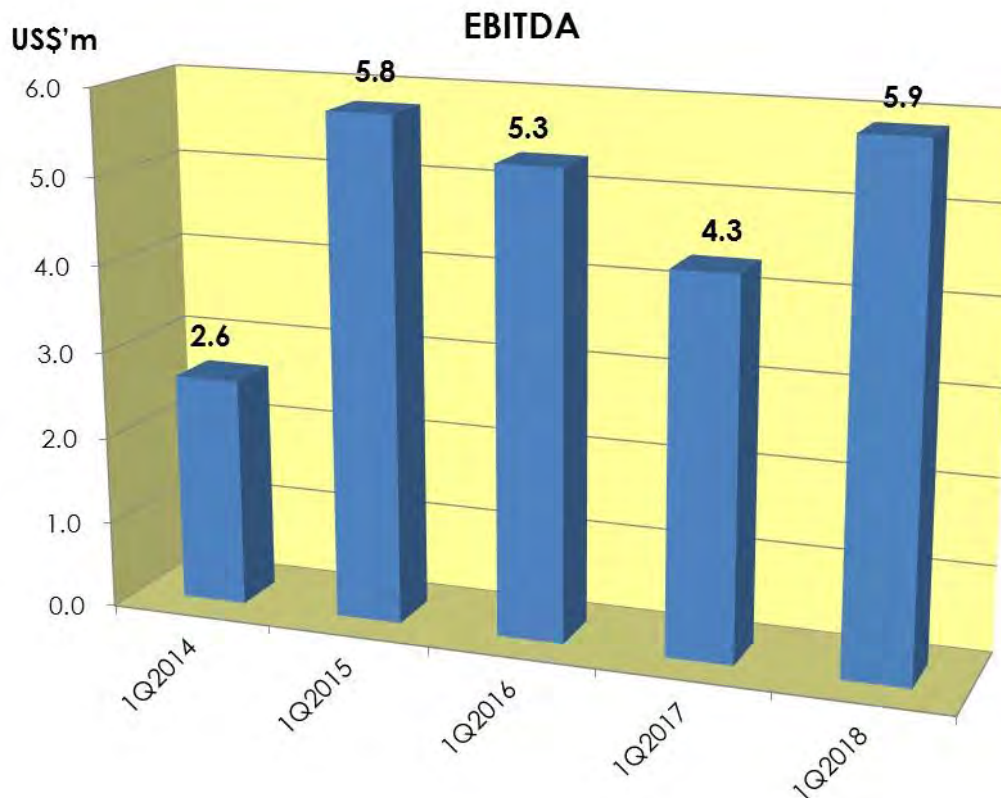
PROFIT TREND

1Q2018 recorded highest first quarter profit in 5 years



EBITDA TREND

The Group recorded highest 1Q EBITDA in 5 years



Note: Earnings Before Interest/Tax/Depreciation/Amortisation (“EBITDA”) is calculated using Profit After Tax adjusted for interest expense, income tax, depreciation, amortisation, fair valuation adjustments, onerous contract provisions, impairment of property, plant and equipment, as well as allocation to Tokumei Kumiai Investors. Above EBITDA figures include realised investment returns which are part of the Group’s core business income.

CASH FLOW SUMMARY

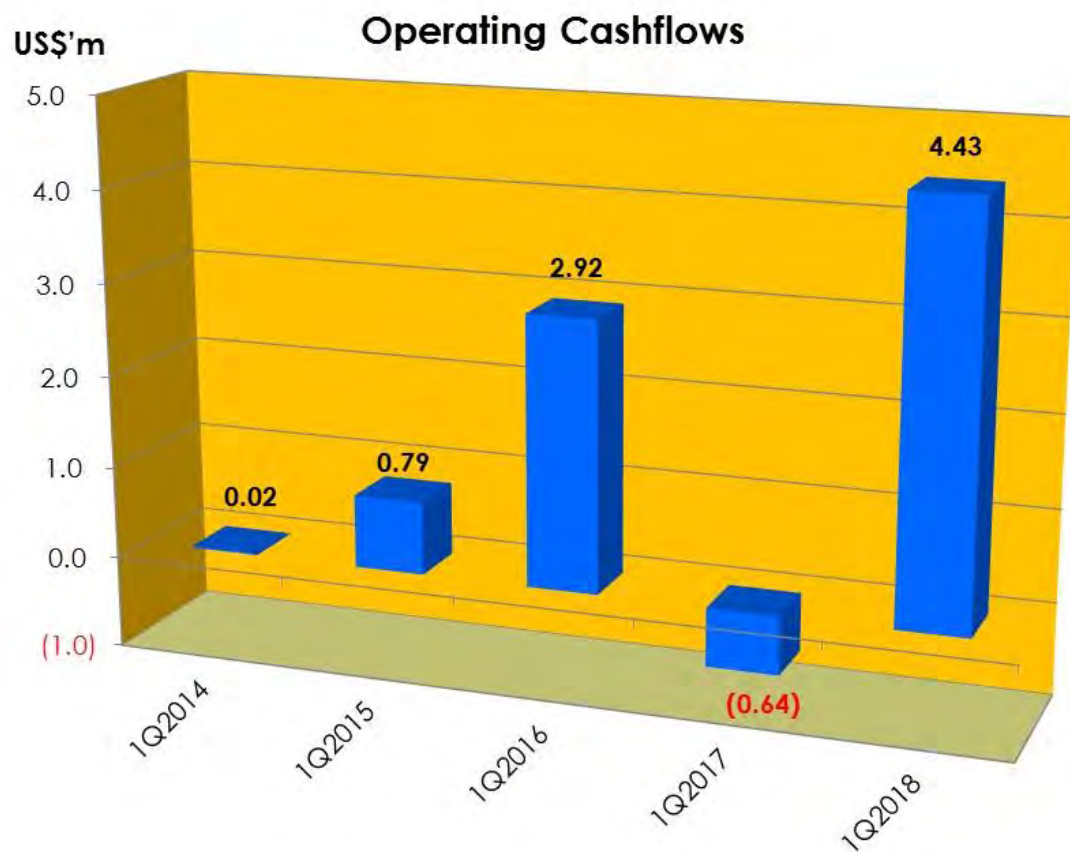
The Group's cash position was supported by proceeds from sale of Hotel Vista Kumamoto Airport

(US\$'000)	First Quarter	
	2018	2017
Cash and cash equivalents at beginning of the quarter	40,556	35,552
Cash Inflow / (Outflow)		
Operating Activity	4,425	(635)
Investing Activity	3,656	(8,896)
Financing Activity	(8,208)	1,232
Effect of exchange rate changes	967	789
Net Cash Inflow for the quarter	840	(7,510)
Cash and cash equivalents at the end of the quarter	41,396	28,042

The Group had less new borrowings in 1Q2018 compared to 1Q2017.



OPERATING CASH FLOW TREND

Highest operating cashflow in 5 years aided by charter income and arrangement fees



BALANCE SHEET SUMMARY

Total and Net Assets increased
while Total Liabilities decreased

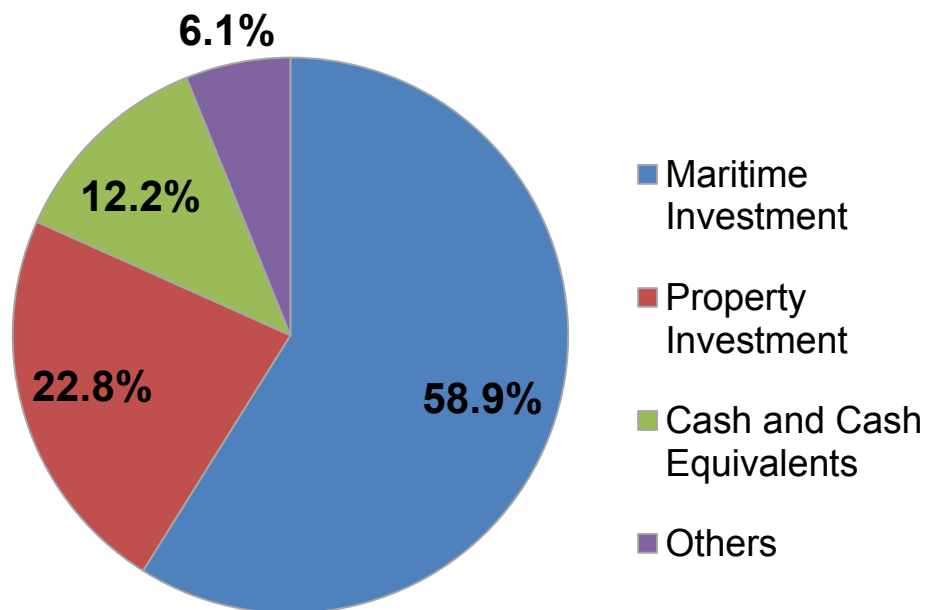
(US\$'mil)	As at 31-Mar-18		As at 31-Dec-17	Inc / (Dec)
Total Assets	370.1		369.9	0.2
Total Liabilities	229.0		233.9	(4.9)
Total Equity	141.1		136.0	5.1
Total Debt	214.0 ^{*(A)}		216.8 ^{*(A)}	(2.8)
Total Cash	45.3 ^{*(B)}		44.4 ^{*(B)}	0.9
Total Debt / Total Equity (Gearing)	1.52		1.59	(0.07)
NAV per share (US\$)	3.00		2.89	0.11

^{*(A)}: Total Debt includes US\$3.6 mil borrowing secured by the pledged deposits (31 Dec 2017: US\$3.5 mil).

^{*(B)}: Total Cash includes US\$3.9 mil deposits pledged as collateral (31 Dec 2017: US\$3.8 mil).

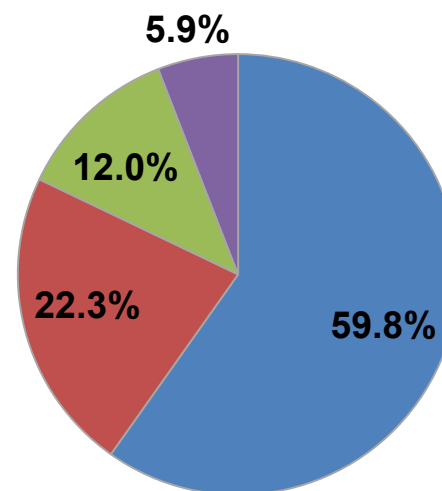
TOTAL ASSETS ALLOCATION

As at 31 March 2018



Total Assets: US\$370.1m

As at 31 December 2017



Total Assets: US\$369.9m



BUSINESS REVIEW & DEVELOPMENT



**UNI-ASIA
GROUP LIMITED**

Registration No. 201701284Z



SHIPPING (AND RELATED FINANCIAL SERVICES)

Under Shipping business segment, there are three sub-segments:

- Uni-Asia Shipping
- Maritime Asset Management
- Maritime Services

Shipping business segment contributed \$2.6m to Group profit.

(US\$'000)		First Quarter		
		2018	2017	% Change
Shipping (and related financial services)	Revenue	11,982	10,945	9%
	Net Profit / (Loss)	2,620	2,392	10%
Uni-Asia Shipping <i>Ship Owning/Leasing & Chartering</i>	Revenue	8,703	8,133	7%
	Net Profit / (Loss)	2,615	1,415	85%
Maritime Asset Management • <i>Investment and Asset Management of Ships</i> • <i>Ship Finance Arrangement</i>	Revenue	3,150	2,770	14%
	Net Profit / (Loss)	(49)	1,042	(105%)
Maritime Services • <i>Commercial / Technical Management of Ships</i> • <i>Ship Related Brokerage Services</i>	Revenue	472	384	23%
	Net Profit / (Loss)	43	(76)	(157%)



UNI-ASIA SHIPPING



100%

Uni-Asia Holdings Limited

100%

Uni-Asia Shipping Limited

Orient Sunrise was sold in April 2018

	Name of Subsidiary	Ship Name	DWT	Shipyard	Built
100%	Luna Bulkship S.A.	Orient Sunrise	28,514	Kanda	May-2001
100%	Karat Bulkship S.A. ⁽¹⁾	Uni Auc One	28,709	Shin-Kurushima	Jun-2007
83%	Hope Bulkship S.A.	Victoria Harbour	29,100	Y-Nakanishi	May-2011
100%	Imperial Bulkship S.A.	Clearwater Bay	29,118	Y-Nakanishi	Jun-2012
100%	Jade Bulkship S.A.	Ansac Pride	37,094	Onomichi	Jun-2013
100%	Jubilee Bulkship S.A.	Island Bay	37,649	Imabari	Jul-2014
51%	Regina Bulkship S.A.	Inspiration Lake	37,706	Imabari	Feb-2015
100%	Mable Bulkship S.A.	Glengyle	37,679	Imabari	Mar-2015
100%	Nora Bulkship S.A.	Uni Bulker	37,700	Imabari	Jan-2016

⁽¹⁾ Bareboat vessel



UNI-ASIA SHIPPING

Uni-Asia Shipping recorded a profit of \$2.6m.
\$0.75m impairment for Orient Sunrise was reversed in
1Q2018 as Orient Sunrise was sold in April 2018

(US\$'000)	First Quarter		
	2018	2017	% Change
Turnover	8,703	8,133	7%
Charter Income	7,885	7,367	7%
Fee Income	67	60	12%
Investment Returns	286	669	(57%)
Interest Income	17	7	143%
Other Income	448	30	N/M
Expenses	(5,160)	(5,749)	(10%)
Profit from Operation	3,543	2,384	49%
Finance costs	(928)	(969)	(4%)
Profit/ (loss) before Tax	2,615	1,415	85%
Profit/ (loss) after Tax	2,615	1,415	85%



MARITIME ASSET MANAGEMENT

- Maritime Asset Management Department (“MAMD”) manages a portfolio of wholly owned as well as joint-investment ship investments.
- MAMD also provides structured finance solutions services to clients.

Wholly Owned Ship Investment Portfolio

	Name of Subsidiary	Type	Capacity	Year of Built	Shipyard
1	Florida Containership S.A.	Containership	3,500 TEU	2007	Hyundai Mipo
2	Joule Asset Management (Pte.) Limited	Bulker	29,078 DWT	2012	Y-Nakanishi
3	Fulgida Bulkship S.A.	Bulker	29,256 DWT	2009	Y-Nakanishi



MARITIME ASSET MANAGEMENT

Joint Investment Portfolio

	Name of Joint Investment Company	Ownership Percentage	Type	Capacity	Year of Built	Shipyard
1	Panmax Tanker S.A.	36.45%	Product Tanker	49,997 DWT	2010	Onomichi
2	Fortuna Containership S.A.	50%	Containership	3,500 TEU	2007	Hyundai Mipo
3	Prosperity Containership S.A.	50%	Containership	4,300 TEU	2007	Hyundai Mipo
4	Rich Containership S.A.	50%	Containership	4,300 TEU	2007	Hyundai Mipo
5	Matin Shipping Ltd.	49%	Bulker	38,278 DWT	2011	Imabari
6	Olive Bulkship S.A.	18%	Bulker	57,836 DWT	2015	Tsuneishi
7	Polaris Bulkship S.A.	18%	Bulker	57,836 DWT	2015	Tsuneishi
8	Quest Bulkship S.A.	18%	Bulker	37,700 DWT	2016	Imabari
9	Stella Bulkship S.A.	18%	Bulker	37,700 DWT	2018	Imabari
10	Tiara Bulkship S.A.	18%	Bulker	37,700 DWT	2020	Imabari
11	Unicorn Bulkship S.A.	18%	Bulker	36,300 DWT	2018	Oshima
12	Victoria Bulkship S.A.	18%	Bulker	36,300 DWT	2018	Oshima



MARITIME ASSET MANAGEMENT

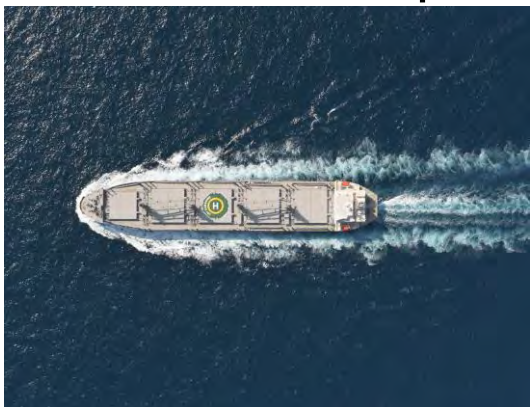
Arrangement fee income in 1Q2018 increased fee income by 131% while fair valuation loss of \$1.38m booked in 1Q2018 mainly for product tanker and containerships reduced MAM's bottomline to a small loss of \$0.05m.

(US\$'000)	First Quarter		
	2018	2017	% Change
Turnover	3,150	2,770	14%
Charter Income	2,299	1,569	47%
Fee Income	1,844	798	131%
Investment Returns	(1,362)	269	N/M
Interest Income	36	80	(55%)
Other Income	333	54	N/M
Expenses	(2,903)	(1,504)	93%
Profit/ (Loss) from Operation	247	1,266	(80%)
Finance costs	(296)	(224)	32%
Profit/ (Loss) before Tax	(49)	1,042	(105%)
Profit/ (Loss) after Tax	(49)	1,042	(105%)



MARITIME SERVICES

- The Group's Maritime Services arm includes the following subsidiaries:
 - Uni Ships and Management Limited
 - Uni Ships and Management (Taiwan) Limited
 - Uni Ships and Management Korea Ltd
 - Wealth Ocean Ship Management (Shanghai) Co., Ltd
- Services provided include commercial / technical management of ships and ship related brokerage services for chartering as well as sale and purchase of ships.





MARITIME SERVICES

Maritime Services segment
contributed small profit for 1Q2018

(US\$'000)	First Quarter		
	2018	2017	% Change
Turnover	472	384	23%
Fee Income	468	384	22%
Interest Income	4	-	N/M
Expenses	(426)	(460)	(7%)
Profit/ (Loss) before Tax	46	(76)	N/M
Profit/ (Loss) after Tax	43	(76)	N/M



PROPERTY AND HOTELS (AND RELATED FINANCIAL SERVICES)

Under Property and Hotels business segment, there are three sub-segments:

- Property Investment (ex Japan)
- Property Investment (in Japan)
- Vista Hotel Management

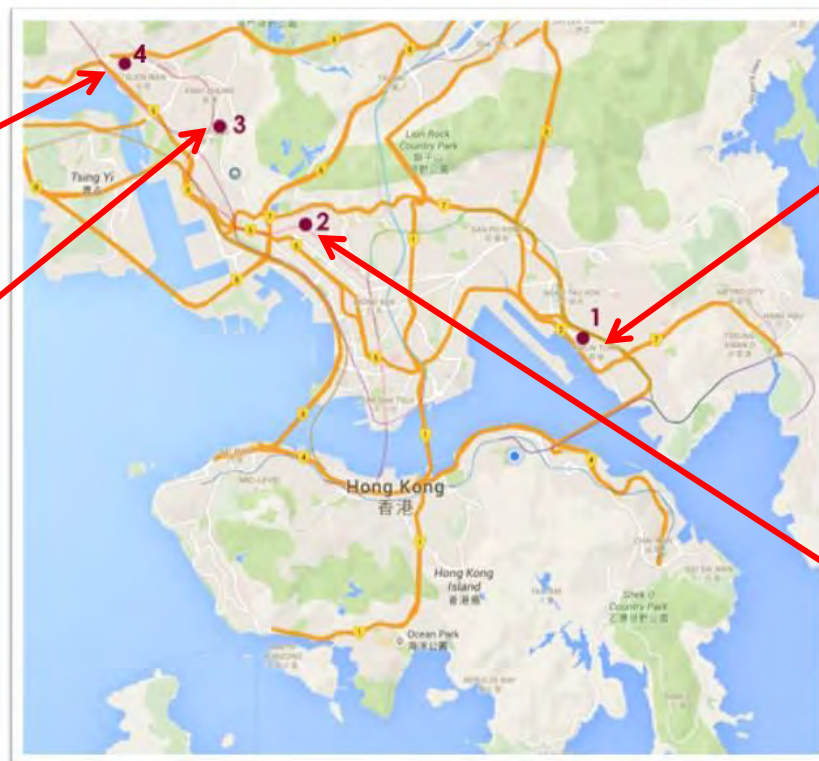
(US\$'000)		First Quarter		
		2018	2017	% Change
Property and Hotels (and related financial services)	Revenue	13,603	12,048	13%
	Net Profit / (Loss)	1,805	939	92%
Property Investment (ex Japan) <i>Investment/Asset Management of Properties ex-Japan</i>	Revenue	(2)	36	(106%)
	Net Profit / (Loss)	(309)	(234)	32%
Property Investment (in Japan) <i>Investment/Asset Management of Properties in Japan</i>	Revenue	1,288	1,877	(31%)
	Net Profit / (Loss)	1,880	1,217	54%
Vista Hotel Management <i>Hotel Operation in Japan</i>	Revenue	13,448	10,370	30%
	Net Profit / (Loss)	234	(44)	N/M



PROPERTY INVESTMENT (EX JAPAN)

Hong Kong Property Business

- The Group invests in Hong Kong property development projects through consortiums led by our partner, First Group Holdings Limited.
- The Group has invested in 4 Hong Kong property projects to-date.



1st Project:
Kwun Tong
Completed: 2013

2nd Project:
Cheung Sha Wan
Completion: 2018

4th Project:
Tsuen Wan
Completion: 2020

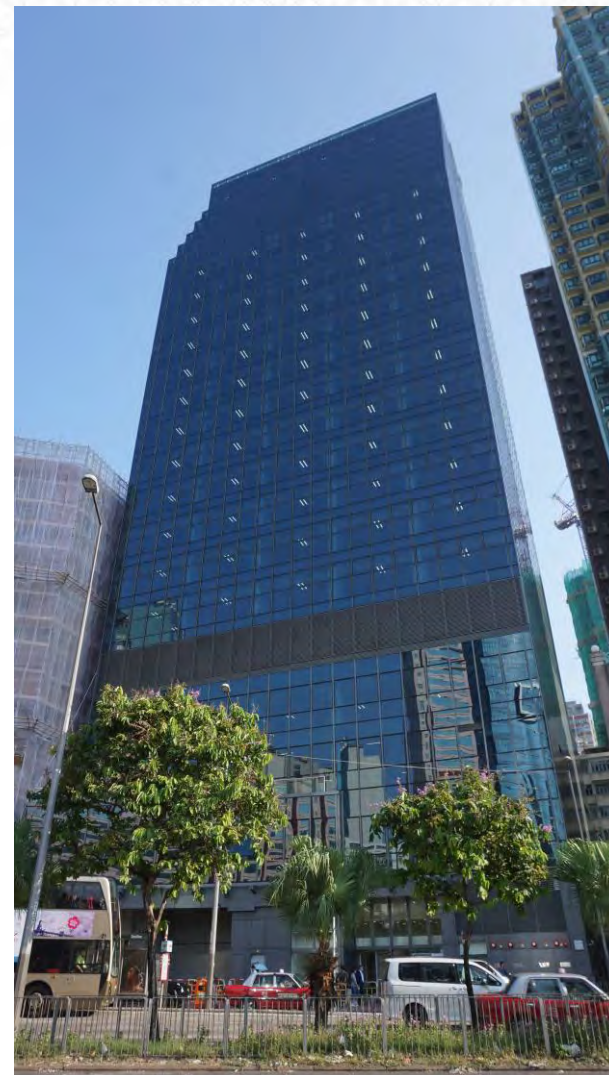
3rd Project:
Kwai Chung
Completion: 2019



PROPERTY INVESTMENT (EX JAPAN)

Hong Kong Property Business – 2nd HK Property Project

- Investment: HKD80.0 million or around USD10.4 million (13.4% effective ownership)
- Location: 650 Cheung Sha Wan Road in Hong Kong
- Project: A commercial office building.
- Pre-sale was launched in April 2017 with 19 office floors and a shop on ground floor were sold.
- Project is on schedule and proceeds from disposal of investment is expected this year.





PROPERTY INVESTMENT (EX JAPAN)

Hong Kong Property Business – 3rd HK Property Project

- Investment: HKD50.0 million or around USD6.4 million (11.9% effective ownership)
- Location: 83 Tai Lin Pai Road, Kwai Chung, New Territories, Hong Kong
- Project: A commercial office building to be completed by 2019





PROPERTY INVESTMENT (EX JAPAN)

Hong Kong Property Business – 3rd HK Property Project



Existing site undergoing construction



Artist's impression of completed building



PROPERTY INVESTMENT (EX JAPAN)

Hong Kong Property Business – 4th HK Property Project

- Investment: HKD20.0 million or around USD2.6 million (2.5% effective ownership)
- Location: 18-20 Tai Chung Road, Tsuen Wan, Hong Kong
- Project: A commercial office building to be completed by 2020





PROPERTY INVESTMENT (EX JAPAN)

No significant income/investment returns recorded for Property Investment (ex Japan) for 1Q2018.

(US\$'000)	First Quarter		
	2018	2017	% Change
Turnover	(2)	36	(105%)
Investment Returns	(22)	24	(193%)
Interest Income	21	12	73%
Expenses	(251)	(270)	(7%)
Profit/ (Loss) from Operation	(253)	(234)	8%
Finance costs	(56)	-	N/M
Profit/ (Loss) before Tax	(309)	(234)	32%
Profit/ (Loss) after Tax	(309)	(234)	32%



PROPERTY INVESTMENT (IN JAPAN)

Small Residential Property Business in Japan



- The Group invests and develops small residential property projects in Tokyo, named “ALERO” Series.
- Such investments are now undertaken primarily by our subsidiary, Uni-Asia Investment Ltd (“UAI”).
- These projects are typically 4 - 5 storey buildings with 10 - 30 units of studio or maisonette type flats, and are popular with working singles/couple.
- **ALERO promotion video on our website:**

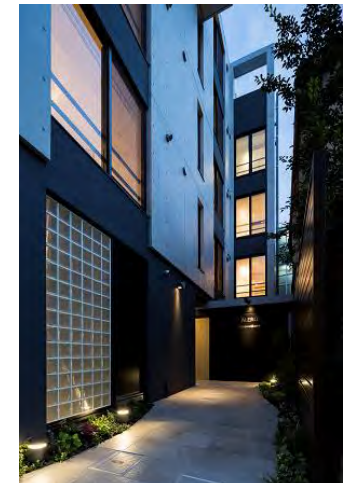
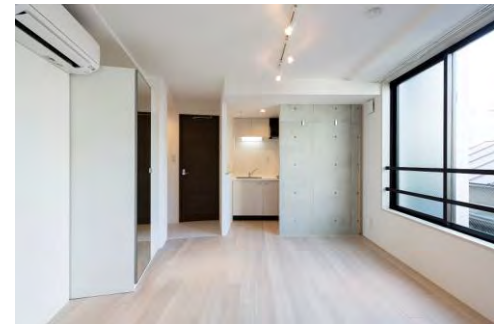
http://www.uni-asia.com/business_property_japan.html



PROPERTY INVESTMENT (IN JAPAN)

Small Residential Property Business in Japan

The manager of these small residential property projects is our subsidiary in Japan, Uni-Asia Capital (Japan) (“UACJ”).



SMALL RESIDENTIAL PROJECTS IN TOKYO, JAPAN

Completed Projects (before 2017)

- 1 SHIMOMEGURO PROJECT (SOLD)
- 2 AKEBONOBASHI PROJECT (SOLD)
- 3 HATAGAYA PROJECT (SOLD)
- 4 SAKURA-SHIMMACHI PROJECT (SOLD)
- 5 HONANCHO PROJECT (SOLD)
- 6 SENGOKU PROJECT (SOLD)
- 7 OOKAYAMA PROJECT (SOLD)
- 8 CHITOSEFUNABASHI PROJECT (SOLD)
- 9 MEJIRO PROJECT (SOLD)
- 10 OOKAYAMA3 PROJECT (SOLD)
- 11 HAKUSAN2 PROJECT (SOLD)
- 12 EDOGAWABASHI PROJECT (SOLD)
- 13 NISHI WASEDA PROJECT (SOLD)
- 14 TAKADANOBABA PROJECT (LEASING)
- 15 OTOWA PROJECT (SOLD)
- 16 HIGASHI SHINJUKU PROJECT (SOLD)
- 17 NAKANO SAKAUE PROJECT (SOLD)

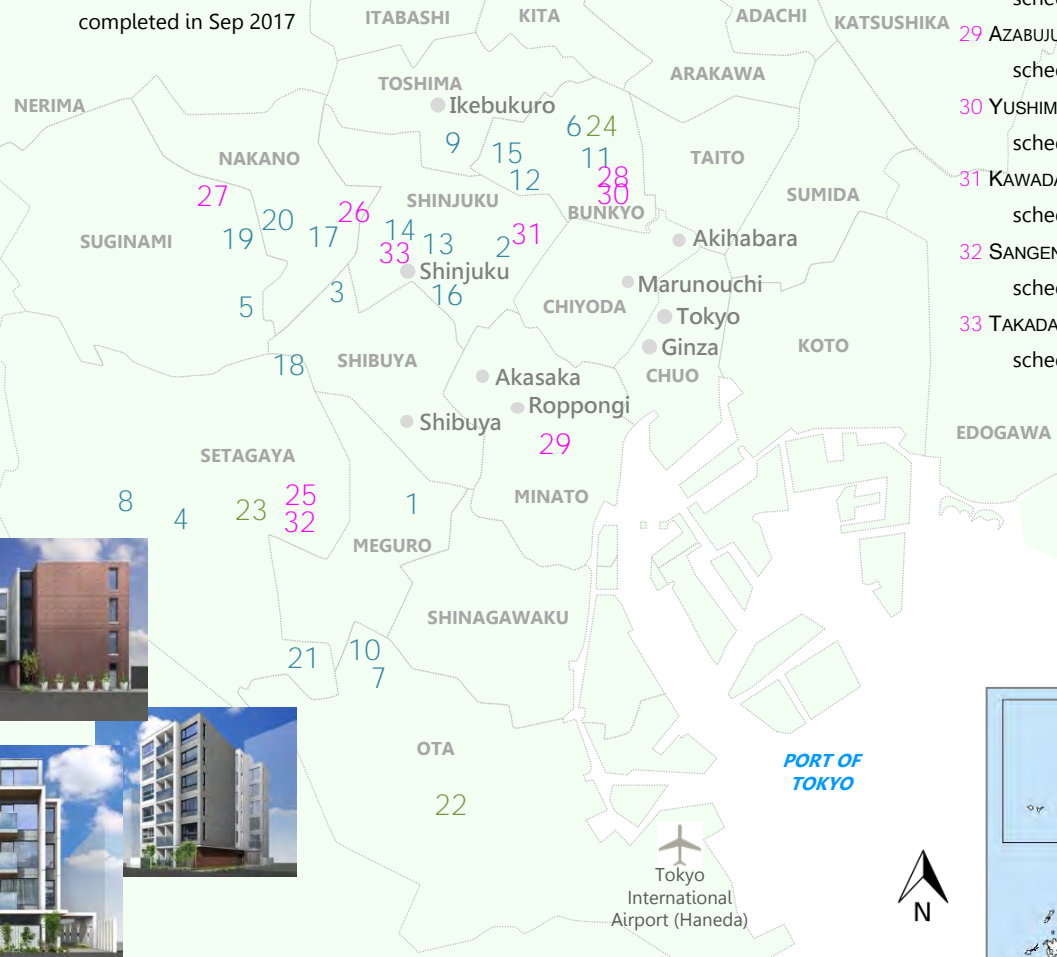
- 18 SASAZUKA PROJECT (SOLD)
completed in Feb 2017
- 19 HIGASHI KOENJI PROJECT (SOLD)
completed in Feb 2017
- 20 NAKANO 3-CHOME PROJECT (SOLD)
completed in Sep 2017
- 21 OKUSAWA PROJECT (SOLD)
completed in Sep 2017

Leasing Projects

- 22 NISHI KAMATA PROJECT
completed in Oct 2017
- 23 KOMAZAWA DAIGAKU PROJECT
completed in Feb 2018
- 24 HAKUSAN III PROJECT
completed in Feb 2018

Projects under Construction/Planning

- 25 SANGENJAYA PROJECT
scheduled for completion in Aug 2018
- 26 NAKANOSAKAUE PROJECT
scheduled for completion in Sep 2018
- 27 KOENJI MINAMI PROJECT
scheduled for completion in Sep 2018
- 28 YUSHIMA I PROJECT
scheduled for completion in Aug 2018
- 29 AZABUJUBAN PROJECT
scheduled for completion in Nov 2018
- 30 YUSHIMA II PROJECT
scheduled for completion in Oct 2018
- 31 KAWADACHO PROJECT
scheduled for completion in Nov 2019
- 32 SANGENJAYA II PROJECT
scheduled for completion in May 2019
- 33 TAKADANOBABA II PROJECT
scheduled for completion in Nov 2019

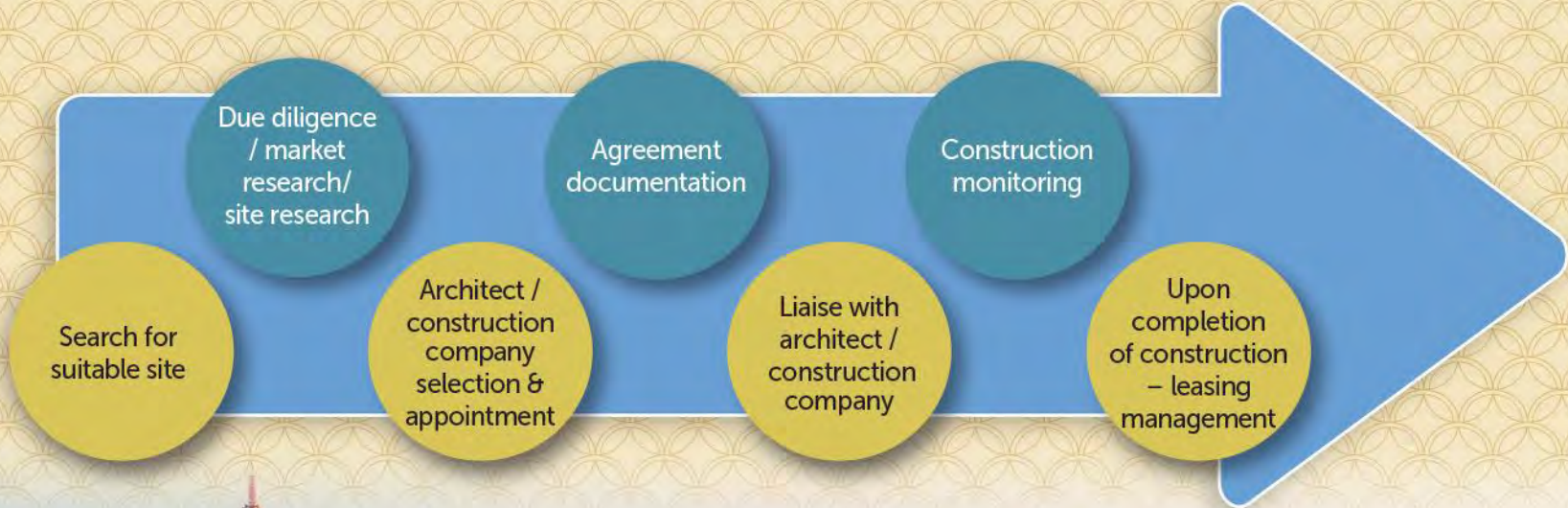




PROPERTY INVESTMENT (IN JAPAN)

Construction Management

Utilising our property development expertise, UACJ helps external clients with construction management of small residential properties and hotels.





PROPERTY INVESTMENT (IN JAPAN)

Uni-Asia Career Support Ltd.

Uni-Asia Investment Ltd (“UAI”), the Group’s investment holding arm in Japan, established a new company Uni-Asia Career Support Ltd. to provide human resource placement services to the hospitality industry in Japan. As Japan’s hospitality industry grows, there is a demand for quality hotel staff who are proficient in both Japanese and non-Japanese language. This new entity aims to supplement the Group’s asset management business by being able to provide staffing solutions to hotel operators, including VHM, in Japan,.

Sale of HV Kumamoto Airport

UAI completed the sale of HV Kumamoto Airport in March. Notwithstanding the sale, Vista Hotel Management is still operating the hotel.





PROPERTY INVESTMENT (IN JAPAN)

Following the sale of HV Kumamoto Airport, UAI made a reversal of impairment losses previously made, which is classified under expenses.

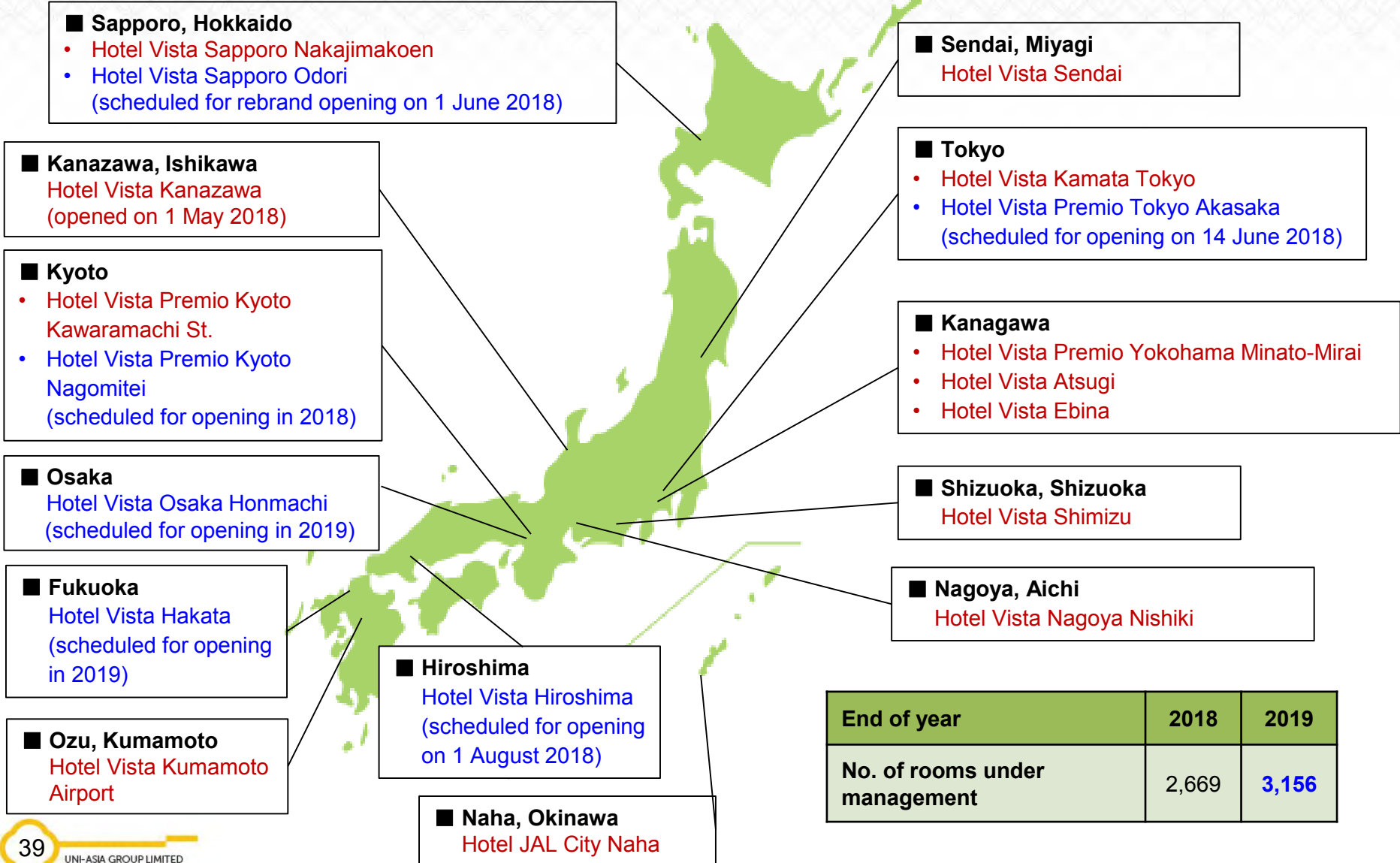
(US\$'000)	First Quarter		
	2018	2017	% Change
Turnover	1,288	1,878	(31%)
Fee Income	417	222	88%
Investment Returns	754	1,457	(48%)
Interest Income	114	114	0%
Other Income	3	85	(96%)
Expenses	1,044	(563)	(285%)
Profit/ (Loss) from Operation	2,332	1,315	77%
Finance costs	(365)	(56)	N/M
Profit/ (Loss) before Tax	1,967	1,259	56%
Profit/ (Loss) after Tax	1,880	1,217	54%

This business segment recorded a profit of \$1.88 million for 1Q2018, an increase of 54% from 1Q2017.



VISTA HOTEL MANAGEMENT

Current Portfolio of Hotels Under Operations



End of year	2018	2019
No. of rooms under management	2,669	3,156



VISTA HOTEL MANAGEMENT

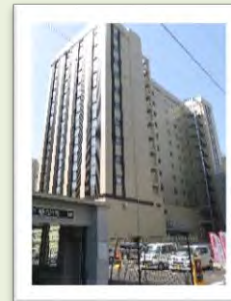
Current Portfolio of Hotels Under Operations

Hotel Vista Sapporo Nakajima Koen



Location: Sapporo, Hokkaido
Number of rooms: 113

Hotel Vista Sendai



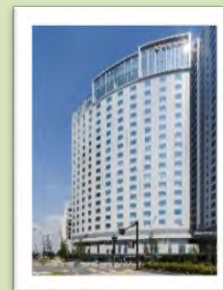
Location: Sendai, Miyagi
Number of rooms: 238

Hotel Vista Kamata Tokyo



Location: Kamata, Tokyo
Number of rooms: 105

Hotel Vista Premio Yokohama Minato-Mirai



Location: Yokohama, Kanagawa
Number of rooms: 232



VISTA HOTEL MANAGEMENT

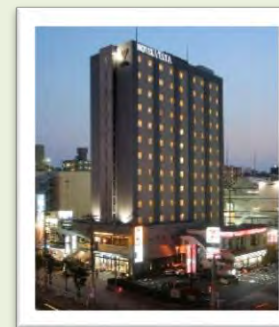
Current Portfolio of Hotels Under Operations

Hotel Vista Atsugi



Location: Atsugi, Kanagawa
Number of rooms: 165

Hotel Vista Ebina



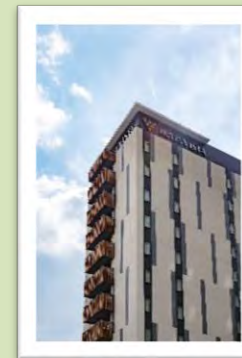
Location: Ebina, Kanagawa
Number of rooms: 176

Hotel Vista Shimizu



Location: Shizuoka, Shizuoka
Number of rooms: 152

Hotel Vista Nagoya Nishiki



Location: Nagoya, Aichi
Number of rooms: 143



VISTA HOTEL MANAGEMENT

Current Portfolio of Hotels Under Operations

Hotel Vista Premio Kyoto Kawaramachi St.



Listed in
"MICHELIN Guide
Kyoto Osaka" for
three consecutive
years from
2015 to 2017

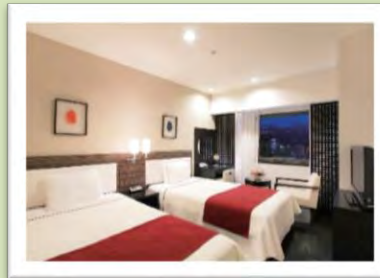
Location: Kyoto, Kyoto
Number of rooms: 84

Hotel Vista Kumamoto Airport



Location: Kumamoto, Kumamoto
Number of rooms: 139

Hotel JAL City Naha



Location: Naha, Okinawa
Number of rooms: 304



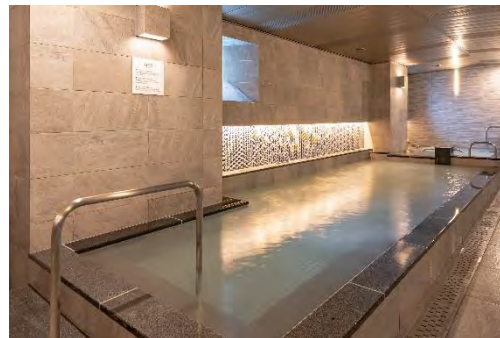
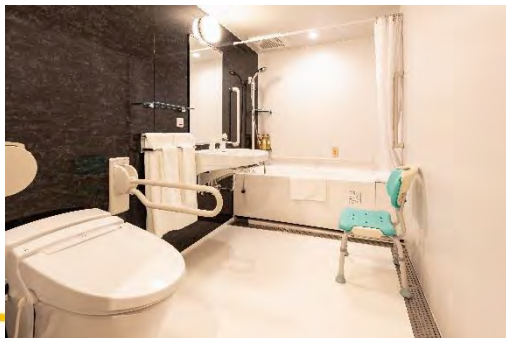
VISTA HOTEL MANAGEMENT

New Hotels to be Operated by the Group

➤ Hotel Vista Kanazawa

- opened on 1 May 2018

- The hotel has 213 rooms.
- This is the first time the Group shall operate a Vista hotel in Hokuriku area.
- This hotel is about 6 minutes' walk from JR Kanazawa Station.





VISTA HOTEL MANAGEMENT

New Hotels to be Operated by the Group

➤ Hotel Vista Premio Tokyo Akasaka - scheduled for opening on 14 June 2018

- The hotel has 140 rooms.
- The location of the hotel is in the downtown area of Tokyo.
- Akasaka is one of the famous commercial areas in Tokyo located west of the political centre in Nagatachō and north of the Roppongi district.



Artist's impression of completed Hotel Vista Premio Tokyo Akasaka

➤ Hotel Vista Premio Kyoto Nagomitei - scheduled for opening in 2018 summer

- The hotel is currently under construction and 84 rooms are currently being planned.
- The location of the hotel is in the centre of Kyoto.



Artist's impression of completed
Hotel Vista Premio Kyoto Nagomitei



VISTA HOTEL MANAGEMENT

New Hotels to be Operated by the Group

➤ Hotel Vista Sapporo Odori

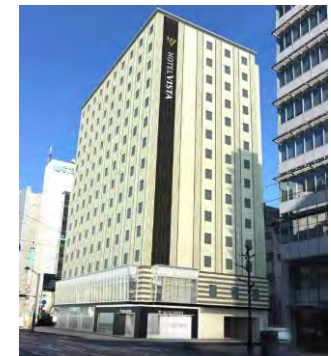
- scheduled for rebrand opening on 1 June 2018

- Lease Agreement was executed in December 2017. This hotel was operated by another operator previously and it will be rebranded to “Hotel Vista”.
- The hotel is located in the center of Sapporo, which is convenient for both business travelers and tourists.
- The hotel has 153 rooms and a restaurant, and together with existing Hotel Vista Sapporo Nakajimakoen, VHM will operate 266 rooms in Sapporo.



➤ Hotel Vista Hiroshima - scheduled for opening on 1 August 2018

- The hotel is currently under construction and 228 rooms are currently being planned.
- The location of the hotel is in the most famous commercial area of Hiroshima.
- Hiroshima is home to two World Heritage sites: Atomic Bomb Dome and Itsukushima Shinto Shrine.



Artist's impression of completed Hotel Vista Hiroshima



VISTA HOTEL MANAGEMENT

New Hotels to be Operated by the Group

➤ Hotel Vista Osaka Honmachi (tentative name)

- **scheduled for opening in 2019 winter**

- Preliminary Lease Agreement was executed at the end of October 2017.
- Osaka city, one of the largest cities next to Tokyo in Japan, attracts both business travelers and tourists from around the world.
- The location of the hotel is in the centre of Osaka.
- The hotel is currently under construction with a planned 283 rooms.

➤ Hotel Vista Hakata (tentative name)

- **scheduled for opening in 2019 winter**

- Lease Agreement was executed at the end of April 2018.
- The hotel is located in the Nakasu/Tenjin area in Fukuoka City.
- Fukuoka City has a population of around 1.6 million and is the largest city in Kyushu and 5th largest in Japan.
- Nakasu/Tenjin is an area where business streets are in harmony with shopping streets, with large department stores, boutiques and restaurants.
- The hotel is currently under construction and 204 rooms and a big common bath are currently being planned.



Artist's impression of completed Hotel Vista Hakata



VISTA HOTEL MANAGEMENT

First quarter is typically slower quarter for our hotel operating business but Vista Hotel Management recorded a profit of \$0.2 million in 1Q2018 compared to a loss of \$0.04 million in 1Q2017.

(US\$'000)	First Quarter		
	2018	2017	% Change
Turnover	13,448	10,370	30%
Hotel Income	12,826	10,297	25%
Other Income	622	73	N/M
Expenses	(13,159)	(10,374)	27%
Profit / (Loss) from Operation	289	(4)	N/M
Finance costs	(20)	(9)	122%
Profit/ (Loss) before Tax	269	(13)	N/M
Profit / (Loss) after Tax	234	(44)	N/M
Occupancy Rate	77.9%	82.6%	(6)%
No. of hotels operated	11	10	



**UNI-ASIA
GROUP LIMITED**

Registration No. 201701284Z

THANK YOU

