



BSE Limited
First Floor, New Trading Ring
Rotunda Building, P J Towers
Dalal Street, Fort
Mumbai 400 001
Kind Attn: Mr Khushro A. Bulsara
General Manager & Head
Listing Compliance & Legal Regulatory

Listing Compliance Department
National Stock Exchange of India Ltd.
Exchange Plaza, Bandra Kurla Complex,
Bandra (E) Mumbai 400 051
Kind Attn: Mr Avinash Kharkar
Asst. Vice President
Listing & Compliance

July 1, 2016
Sc- 15105

Dear Sirs,

Re: Press Release – Tata Motors Monthly Sales June, 2016

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith is a Press Release issued by the Company on the above subject, which is self-explanatory.

This is for the information of the exchange and the members.

Yours faithfully,
Tata Motors Limited

H K Sethna
Company Secretary

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TATA MOTORS LIMITED

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Tel 91 22 6665 8282 Fax 91 22 6665 7799
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Tata Motors records sales growth of 8% in June 2016

Key Highlights:

- **Posted a 22% sales growth in Passenger vehicles over last year, led by strong demand for the recently launched Tiago**
- **LCV sales continued to grow at 14% over June 2016**

Mumbai, July 01, 2016: Tata Motors continued to witness year-on-year growth in certain key segments in June 2016, with the company's LCV sales growing by 14% and its passenger cars growing by 22%. The company's total passenger and commercial (including exports) in July 2016 were at 44,276 vehicles, a growth of 8%, over 40,869 vehicles sold in June 2015. The company's domestic sales of Tata commercial and passenger vehicles for June 2016 was at 38,673 nos., a growth of 8%, over June 2015.

Cumulative sales (including exports) of the company for the fiscal was at 123,729 nos., higher by 6% over 116,504 vehicles, sold last year.

Passenger Vehicles

In June 2016, Tata Motors passenger vehicles in the domestic market, recorded a sale of 12,509 nos. a year-on-year growth of 22%, compared to 10,281 nos. sold in June 2015.

Sales of passenger cars in June 2016 was higher by 37% at 11,705 nos., compared to 8,516 nos., in June 2015, as Tata Motors hatchback sales grew by over a 100% at 7,126 units in June 2016, due to strong demand for the recently launched Tiago. Cumulative sales growth of all passenger vehicles in the domestic market, for the fiscal was flat at 31,621 nos.

Commercial Vehicles

In commercial vehicles, sales of Tata Motors Light Commercial Vehicles, continued to grow in the domestic market at 16,017 nos., an increase of 14% over June 2015. M&HCV sales were at 10,147 nos., lower by 11%, over June 2015. The overall commercial vehicles sales in June 2016, in the domestic market were at 26,164 nos., a growth of 2%, over June 2015.

Cumulative sales of commercial vehicles in the domestic market for the fiscal was at 78,292 nos., higher by 10% over last year. Cumulative LCV sales is at 43,191 nos., an increase of 11% over last year, while M&HCV sales of 35,101 nos., was higher by 8%, over last year.

Exports

The company's sales from exports was at 5,603 nos., in June 2016, a growth of 11% compared to 5,046 vehicles sold in June 2015. The cumulative sales from exports for the fiscal was at 13,816 nos., higher by 2%, over 13,510 nos., sold last year.

About Tata Motors:

Tata Motors Limited is India's largest automobile company, with consolidated revenues of INR 2,75,561 crores (USD 41.6 billion) in 2015-16. Through subsidiaries and associate companies, Tata Motors has

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operations in the UK, South Korea, Thailand, South Africa and Indonesia. Among them is Jaguar Land Rover, the business comprising the two iconic British brands. It also has an industrial joint venture with Fiat in India. With over 9 million Tata vehicles plying in India, Tata Motors is the country's market leader in commercial vehicles and among the top in passenger vehicles. Tata cars, buses and trucks are being marketed in several countries in Europe, Africa, the Middle East, South Asia, South East Asia, South America, Australia, CIS and Russia.

(www.tatamotors.com; also follow us on Twitter: <https://twitter.com/TataMotors>)

Issued by:

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