

## Press Release – 3<sup>rd</sup> Quarter/ 9 Months' Results

## **CSE** delivers another profitable quarter

## **Key Highlights:**

- Profit from continuing operations at S\$8.5 million in 3Q15
- Positive operating cashflow of S\$10.4m in 3Q15
- Net cash position at \$\$8.2 million
- Order book of \$\$222.0 million

**Singapore, 12 November 2015** – **CSE Global Limited** ("CSE" or the "Group) announced today its financial results for the quarter and for the nine months ended 30 September 2015. The Group reported that its third quarter profit after tax and non-controlling interest from continuing operations was 4.4% lower year-on-year at S\$8.5 million, on the back of a 4.5% decline in revenue compared to the same period a year ago, amid the difficult business and operating environment.

On a 9 months' basis, profit after tax and non-controlling interest from continuing operations in 2015 were in line with the same corresponding period in 2014 at approximately \$\$23 million.

For the quarter ended 30 September 2015 ("2Q15"), the Group's revenues from continuing operations decreased by 4.5% to S\$103.2 million, mainly driven by lower revenues achieved in the Australian region. Gross profit margins for the quarter, however, improved marginally to 28.9% from 28.0% in 3Q14, mainly attributed to better margins achieved in the Americas regions arising from completion of several projects.

Operating expenses grew by 7.7% to S\$18.7 million in 3Q15, mainly due to inclusion of expenses of newly acquired Crosscom business of S\$0.6 million, and higher selling and distribution expenses of S\$0.2 million.

Net profit attributable to owners of the Company decreased by 9.6% from S\$9.4 million in 3Q14 to S\$8.5 million in 3Q15 in the absence of profit contributions from discontinued operations in 3Q15.

The basic earnings per ordinary share in 3Q15 was 1.65 cents as compared to the basic earnings per ordinary share in 3Q14 of 1.82 cents.

In 3Q15, the Group received orders from greenfield and brownfield projects, totalling S\$87.4 million. Order book increased by 10.0% to S\$222.0 million as at end of 3Q15 from S\$201.7 million as at end of 3Q14.



The achievement of project delivery milestones for several projects in 3Q15, which led to higher billings and collections, generated a positive operating cashflow of \$\$10.4 million. As at 30 September 2015, CSE remained in a net cash position of \$\$8.2 million.

Commenting on the Group's 3Q15 performance, Mr. Lim Boon Kheng, Group CEO of CSE, said, "Overall, given the difficult business and operating environment, I am pleased that CSE was able to deliver a positive operating cashflow and a profit to shareholders in the third quarter. Our order intake of S\$87.4 million in 3Q15 was respectable, leaving us with an order book of S\$222.0 million, majority of which will be delivered in 2016 and beyond."

On the outlook, Mr Lim added, "With the uncertain global economic outlook and low commodity prices, the operating environment remains challenging. The lack of large greenfield projects continues."

The Group will continue to invest in its engineering's capabilities and technical competencies, as well as improving ongoing financial and operational efficiencies which will enable it to carry on enhancing bottom-line.

With the current order book and a net cash position, the directors believe that CSE will generate another quarter of positive operating cashflow and profits for 4Q15.

###end of release###

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## About CSE Global Limited ("CSE"):

Listed on Singapore Exchange since 1999, CSE Global Limited is a global technologies company with an international presence spanning the Americas, Asia Pacific, Europe, Middle East and Africa. The Group has now more than 1,300 employees worldwide, and operates a network of 30 offices across the globe, generating more than 95 percent of its revenues outside its home market. In line with global ambitions, the Group has adopted the ISO 9001 Quality Management System as certified by Lloyd's Register Quality Assurance (LRQA) and DNV. The CSE Group of companies has been very successful in offering cost-effective, totally integrated solutions to industries in the Automation, Telecommunications and Environmental sectors. CSE has a consistent profit track and a management that is focused on operational excellence to achieve sustainable profit growth and enhance shareholder returns.

For more information, please log onto: <a href="http://www.cse-global.com">http://www.cse-global.com</a>