





## **Dyna-Mac Holdings Ltd.**

1Q2014 Results Presentation 14 May 2014

### **Contents**



- Corporate Profile
- Operations
- Prospects
- Order Book
- Financial Review



### **About Dyna-Mac**



# A multi-disciplinary offshore fabrication specialist with core focus in FPSO/FSO topside modules

#### **History**

Founder: Chairman and CEO, Desmond Lim Tze Jong

Established in Singapore in 1990

Started focusing on FPSO topside market in 1998

Listed on SGX Mainboard in 2011

#### **Business Focus**

#### **Module Business**

 EPC of topside modules for FPSOs and FSOs

#### **Ad Hoc Projects**

- Specialized structures for semi-submersibles
- Turrets, subsea products
- Fabrication of heavy steel or mechanical structure, process piping and tanks
- Other modular construction

#### **Key Strengths**

#### Established track record (since 1998)

 194 topside modules, 25 skids, 28 pipe and manifold racks (including 5 Turret Modular Sections)

#### Strong customer base

Some of the world's largest FPSO operators
 & multinational engineering companies

#### **Experienced management team**

Collectively over 120 years industry experience

#### World-class yard facilities

- Combined annual capacity: 45K tons
- Load out capacity: Up to 27K tons
- S'pore yards:140,300 sqm
- Guangzhou Yard 1: 100,000 sgm
- Guangzhou Yard 2: 80,000 sqm
- Johor Yard: 211,000 sqm
- Subic yard : 30,000 sqm

### Mission, Vision, Values





Strive to be the **global leader** in providing products and services of **unsurpassed quality for the marine, oil and gas industries**, **adding value** to all of our clients as well as **exceeding their expectations**.



Construct and deliver high quality top-side modules, semisubmersibles, and platforms for the marine, oil and gas industries, consistently exceeding all of our clients' expectations.

Outperforming our competitors, enhancing our shareholders' value and providing a dynamic environment for both our employees and subcontractors.



Commitment, Integrity, Respect, Dedication and Teamwork.

We believe that putting these values into practice creates long-term benefits for our clients, shareholders, employees and business partners.

### **Group Structure**

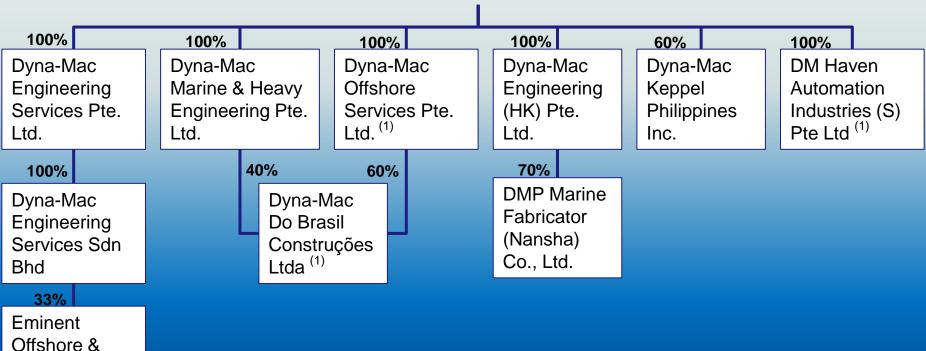
Heavy

Engineering Sdn Bhd <sup>(2)</sup>





#### **Dyna-Mac Holdings Ltd.**



#### Note:

- (1) The company is dormant
- (2) The company is in the midst of liquidation



# **Operations**

# **Yard Capacity**





Singapore	China	Malaysia	Philippines
Gul Road and Pandan Crescrent	Guangzhou Yard 1 and Yard 2	Johor Yard	Subic Yard
Approx.140,300 sqm – output at maximum 25,000 tons	Area of approx. 100,000 sqm and 80,000 sqm respectively	Area of approx. 211,000 sqm	Area of approx. 30,000 sqm

# Floating Production Storage Offloading (FPSO)s



A floating production system receives fluids from a subsea reservoir, processes, stores and offloads. Most FPSOs are ship-shaped and are 'anchored' (moored) by a turret.

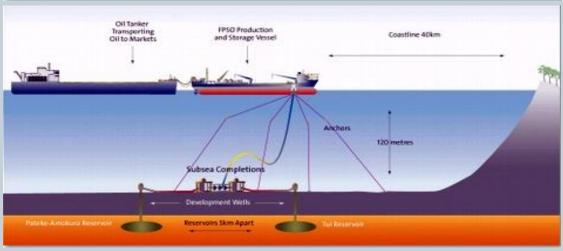
#### **Schematics of FPSO**



#### **Advantages of FPSO**

- Earlier cash flow faster to develop than fixed platforms.
- Reduced upfront investments.
- Retained value can be deployed to other fields.
- Abandonment costs are less than fixed platforms.





### Strong relationships



Customers are among the world's largest owners and operators of FPSOs and FSOs.







Serve multinational engineering companies in the marine and oil and gas industries.

VWS WESTGARTH

















### **Business Strategies**



#### **Organic Expansion**

- Robust growth in topside module construction
- Expand ad-hoc projects, focus on turrets, platforms, hulls of semi-subs.

#### **Customer Expansion**

- Grow existing customers
- Win new customers Australia, Asia, Africa

#### **Overseas Expansion**

China, Malaysia, Philippines and Brazil







### **Prospects for O&M**









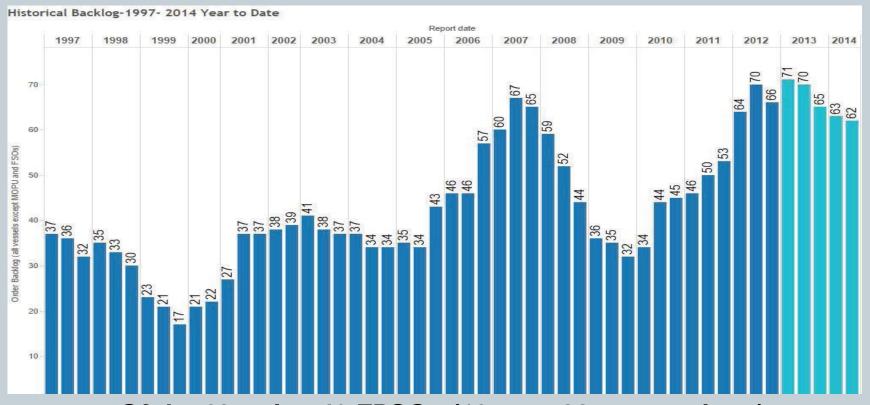
- Fundamentals driving the floating production market generally remain strong.
- World oil demand continues to grow, supply disruption remains a threat, spot oil prices continue to hover in the \$80 to \$120 range and deepwater drillers are operating at high utilisation.
- 262 floating production systems in service or available worldwide, FPSOs comprise 60 percent of the current total. The current utilisation rate of floating production systems is 91.9%.
- Current order backlog consists of
  - 62 production floaters, 10 FSOs and 4 MOPUs.
- Of the 228 planned projects, 72 are in the bidding or final design stage.

## Floaters Outlook – Growing Backlog



### **Current order backlog for Floating Production Systems: 62 units**

(includes FPSOs, Semis, Spars, TLP and FSRUs)



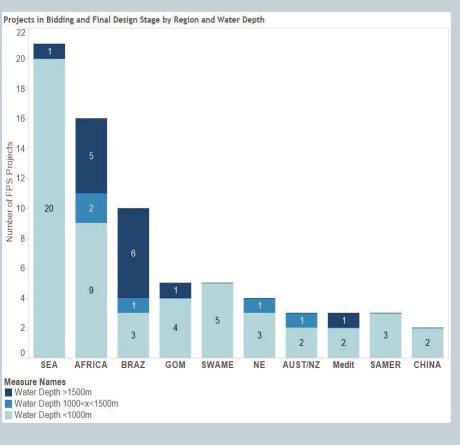
Of the 62 units, 40 FPSOs (18 new, 22 conversions)

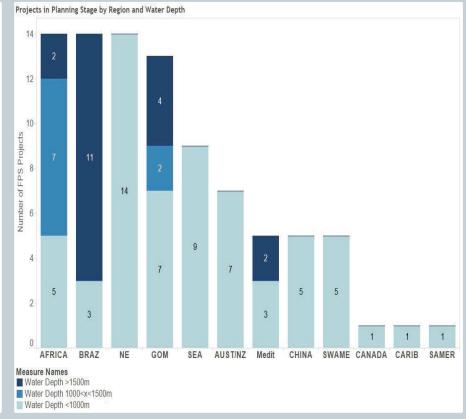
Source: IMA, April 2014

# Bidding or Final Design Stage / Planning or Study Stage



### Of the 228 planned projects, 72 are in the bidding or final design stage.







# **Order Book**

### **Net Order Book**



### **Net Order Book (S\$'mil)**

Date announced	Net order book S\$(m)
20/4/2012	201
26/6/2012	244
14/8/2012	203
21/9/2012	256
8/11/2012	215
27/2/2013	134
14/5/2013	113
13/8/2013	246
1/11/2013	392
13/11/2013	346
25/2/2014	324
12/5/2014	342





# **Financial Review**

# **Financial Highlights**



S\$'mil	FY May 2011	FP Dec 2011	FY Dec 2012	FY Dec 2013	1Q Mar 2014
Revenue	168	50	215	269	79
Gross Profit	50	13	57	66	17
GP Margin	30%	26%	26%	25%	22%
Net Profit	25	6	28	31	8
NP Margin	15%	12%	13%	12%	10%
Non controlling interest	-	-	-	(2)	(1)
Net profit attributable to equity holders of the company	25	6	28	29	7

### **Balance Sheet**



	May 2011	Dec 2011	Dec 2012	Dec 2013	Mar 2014
Total assets (S\$'m)	228	159	265	351	353
Total liabilities (S\$'m)	100	44	81	157	151
Net assets (S\$'m)	128	115	184	194	202
ROE (%)	20%	5%	19%	15%	4%*
Gearing (times)  * for the quarter only	0.10	0	0	0.19	0.16

### **Cash Flow**

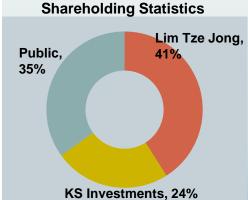


S\$'mil	FY May 2011	FP Dec 2011	FY Dec 2012	FY Dec 2013	1Q Mar 2014
Net cash from operating activities	4	(2)	10	12	(5)
Net cash used in investing activities	(30)	(3)	(27)	(38)	(8)
Net cash used in financing activities	55	(17)	41	14	(3)
Cash on hand	42	18	43	31	16
Short term bank deposits	40	10	20	30	32
Cash and cash equivalents	82	28	63	61	48

### **Stock Information**







\*Keppel Offshore & Marine owns 100% of KS Investment Pte Ltd. Keppel Corporation Limited owns 100% of Keppel Offshore & Marine Limited. As a result, Temasek Holdings (Private) Limited's deemed interest held by Fullerton Fund Management Company Ltd and Keppel Corporation Limited is 24%.

Listing Date	2 Mar 201
SGX Stock Code	NO4
Share price	S\$0.41

as at 23.4.2014

IPO Price	S\$0.35
Shares in issue (subsequent to share placement Oct 2012)	1,023,211,000
Market Cap. (S\$'m)	S\$ 399million



### **Dividend**



	Dividend Yield	DPS	Dividend Payout %
FY 31 May 2011 (12-mth period)	3.7% (based on share price of S\$0.540 @ 21 July 2011)	S\$0.02	62%
FY 31 Dec 2011 (7-mth period)	0.9% (based on share price of S\$0.545@ 16 Feb 2012)	S\$0.005	83%
FY 31 Dec 2012 (12-mth period)	4.0% (based on share price of S\$0.445@ 22 Apr 2013)	S\$0.02	72%
FY 31 Dec 2013 (12-mth period)	5.1% (based on share price of S\$0.39@ 25 Feb 2014)	S\$0.02	71%











### **Questions & Answers**