



Press Release

NSL REPORTS LOSS IN 3Q2017

- Group Turnover increased 3% to \$80.8 million
- Weak performance of Precast & PBU division and business interruption to the fixation plant in the Environmental Service division led to Loss before tax of \$3.4 million

Financial Highlights (Continuing Operations)	THE GROUP					
	Quarter ended 30 September			9 months ended 30 September		
	2017 S\$'000	2016 S\$'000 (restated)	Change %	2017 S\$'000	2016 S\$'000 (restated)	Change %
Group Turnover	80,816	78,669	3	250,439	246,501	2
Group (Loss)/Profit Before Tax	(3,358)	540	n/m	325	10,865	(97)
Group (Loss)/Profit Attributable to Shareholders	(2,692)	(552)	388	876	6,749	(87)
Earnings Per Share (cents)	(0.72)	(0.15)	380	0.23	1.81	(87)

* Figures have been restated due to the divestment of Dry Mix business in 2016.

Singapore, 10 November 2017 – NSL Group turnover increased 3% from \$78.7 million in 3Q2016 to \$80.8 million in 3Q2017. This was mainly attributable to the higher revenue from its Environmental Services division’s newly acquired subsidiary in the fuel management service business and recycled fuel oil (“RFO”).

Turnover of the Precast & Prefabricated Bathroom Unit (“PBU”) division in 3Q2017 declined 15% mainly as a result of low plant loading and delays in precast projects in Singapore, Malaysia and Dubai. Average selling prices in Singapore remained weak due to intense competition in the light of the contraction in the private sector market. However, revenue from its PBU operation in Finland was higher underpinned by healthy demand for PBUs in Finland and Sweden.

Weak performance by the Precast & PBU division and the business interruption to the fixation plant in Environmental Services division led to a Loss before tax of \$3.4 million in



3Q2017 as compared to the Profit before tax of \$0.5 million in 3Q2016. Precast & PBU division suffered a loss of \$0.9 million due to a significant shrinkage in project loading in Singapore, Malaysia and Dubai, compounded by lower selling prices. The division's PBU business in Finland continued to perform satisfactorily. Environmental Services Division recorded a Loss before tax of \$1.6 million in 3Q2017 due mainly to the fire incident in March 2017 which disrupted its waste treatment business for which its business interruption insurance claims have yet to be recognized. The loss incurred by the waste treatment business was partially mitigated by improved performance of the division's restructured RFO business on the back of higher volume and price.

After taking into account income tax and non-controlling interests, the Group reported a Loss attributable to equity holders of \$2.7 million in 3Q2017 compared to \$0.6 million in 3Q2016.

Group turnover in 9M2017 was \$250.4 million, 2% higher than the \$246.5 million achieved in 9M2016. Group Profit before tax fell from \$10.9 million in 9M2016 to \$0.3 million in 9M2017 mainly as a result of weak performance by the Precast & PBU division.

Outlook

The Precast business as a whole is expected to remain challenging. Singapore and Malaysia Precast would continue to face intense competition adversely impacting selling price. Dubai operation has healthy order book subject to risk of project delay. The division's PBU business in Finland is likely to continue to perform satisfactorily.

In the Environmental Services division, business outlook for RFO business should continue to improve with the business restructuring. However, the performance of the division's waste management services would remain weak for at least another quarter as full operation is not expected to resume before December 2017. Nonetheless, the division has adequate insurance coverage for property damaged and loss from business interruption impacted by the fire incident. The construction of the division's organic wastewater treatment facility in Tuas has commenced and is on schedule for completion by end of 2018.

Overall Group result in FY2017 is expected to be significantly below that of FY2016.



About NSL

NSL and its group of companies is a leading industrial group in Asia Pacific. The Group's core businesses are Precast & Prefabricated Bathroom Unit (PBU) and Environmental Services.

The Precast & PBU division is a market leader in manufacturing precast concrete components in Singapore, Malaysia and Dubai while the PBU business is a dominant producer in Scandinavia.

The Environmental Services division is a key player in integrated environmental services in Singapore covering the treatment and logistics services of oily and toxic waste for both land and marine sectors. It is also a major distributor of Automotive Diesel Oil and other petroleum products in Singapore.

In addition, NSL Group has a majority shareholding in Raffles Marina Ltd, Asia's Premier Marina Club in Tuas, Singapore, and an associate company in Germany, PEINER SMAG Lifting Technologies GmbH, which is one of the world's largest producers of lifting accessories for bulk cargo and shipping containers.

NSL Group has an active Research and Development programme that leverages on technology to develop innovative products and process improvements for productivity. It also partners local government agencies and tertiary institutions to develop new and sustainable solutions for industrial applications.

The Group has operations and joint ventures in eight countries and has been listed on the Singapore Exchange since 1964.

For more information, please visit www.nsl.com.sg

For media queries, please contact:

Chia Tong Hee
Senior Vice-President
Finance & Corporate Service
DID: 6513 3913
Email: cth@nsl.com.sg

Yvette Tan
Assistant Vice-President
Corporate Communications
DID: 6513 3911
Email: ytan@nsl.com.sg