

A trusted partner in the Energy and Marine industries

About CosmoSteel: With a strong reputation as a supplier and distributor of piping system components, CosmoSteel's customers are typically companies in the Energy, Marine and other industries in Southeast Asia and other regions. CosmoSteel has one of the largest and most extensive inventories of steel pipes, fittings and flanges in Singapore comprising over 25,000 line items and since 2014, it has further expanded its product range to include electrical, structural and cable products. As an endorsement of its quality assurance system, it was awarded ISO 9002:1994 in 2000; ISO 9001:2000 in 2003; ISO 9001:2008, ISO 14001:2004 and OHSAS 18001:2007 in 2009, and bizSAFE STAR certification in 2012. In 2015, it was ranked 157th out of 639 companies in the Governance and Transparency Index for best practices in corporate transparency and business operations.

Key Business Strategies & Outlook

One-Stop Inventory Specialist

- Extensive and ready stocks for quick turnaround
- Extended product range to include Hanwa's line of structural steel, electrical products and cables*

Dividend Policy

- Annual dividend payout of at least 10% of net profit attributable to Shareholders, subject to conditions

Capitalising on Market Expansion

- Upkeep marketing efforts in the Asia Pacific region
- Strengthen ties with existing and new customers
- Leverage on strategic alliance with Hanwa to bring products to new markets*

Prudent Financial Management

- Stay vigilant and continue cost management
- Improve productivity and efficiency

*On 6 Mar 2015, the Group issued 26.4 million shares following a private share placement exercise with Hanwa Co., Ltd. at \$0.58 per share, raising the total number of issued shares to 290,399,997 shares as at 30 September 2015. This increased the NAV of the Group.

Equity Data (As at 17 November 2015)

Listed on SGX-ST Mainboard	2007
Share price (S\$)	0.135
Market capitalisation (S\$m)	39.2
Issued & Paid-up Shares (m)	290

Substantial Shareholders

(As at 30 Oct 2015)

Hanwa Co., Ltd	28.45%
Ong Tong Hai, Jack	9.78%
Ong Tong Yang, Andy	6.87%

FINANCIAL OVERVIEW (FYE 30 SEPTEMBER)

Profit & Loss (S\$m)	FY15	FY14
Revenue	109.9	157.6
(Loss) / Profit Before Tax	(1.4)	6.8
Net (Loss) / Profit	(0.9)	5.5
Per Share Data (S¢)	FY15	FY14
(Loss) / Earnings Per Share	(0.32)	2.10
Dividends Per Share	0.50	0.50
NAV Per Share *	42.23	40.56
Profitability Ratios (%)	FY15	FY14
Return On Total Assets	NM	4.11
Return On Equity	NM	5.37
Efficiency Ratios (Days)	FY15	FY14
Trade Receivables Turnover	115	82
Trade Payables Turnover	64	61
Inventory Turnover	441	344
Liquidity Ratios (Times)	FY15	FY14
Current Ratio	3.00	1.94
Gearing Ratio	0.47	0.97

NM: not meaningful

Key Management

Ong Chin Sum – CEO & Executive Director
Ong Tong Hai, Jack – Executive Director
Ong Tong Yang, Andy – Executive Director
Seiji Usui – Executive Director (wef 1 Jun 2015)
Laura Ng Ying Shu – CFO
Tan Bee Kheng – Financial Controller
Loh Ngiap Boon – General Manager

