



SINGAPORE O&G LTD.
CARING FOR WOMEN'S & CHILDREN'S HEALTH

1H 2021 RESULTS PRESENTATION

11 August 2021

OBSTETRICS &
GYNAECOLOGY



PAEDIATRICS



CANCER-
RELATED



DERMATOLOGY



DISCLAIMER

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1. OVERVIEW OF SOG AND SERVICES

2. OUR SPECIALIST MEDICAL
PRACTITIONERS

3. FINANCIAL HIGHLIGHTS

4. CORPORATE UPDATES AND
FUTURE PLANS

OUR SERVICES



General obstetrics, labour & delivery	Gynaecological Surgery	Medical problems during pregnancy
General gynaecology	Obstetrical complication & its management	Female pelvic medicine / Urogynaecology & reconstruction surgery



Gynae-oncological surgery
Breast, thyroid & general surgery
Colorectal surgery, diagnostic & therapeutic endoscopic procedures



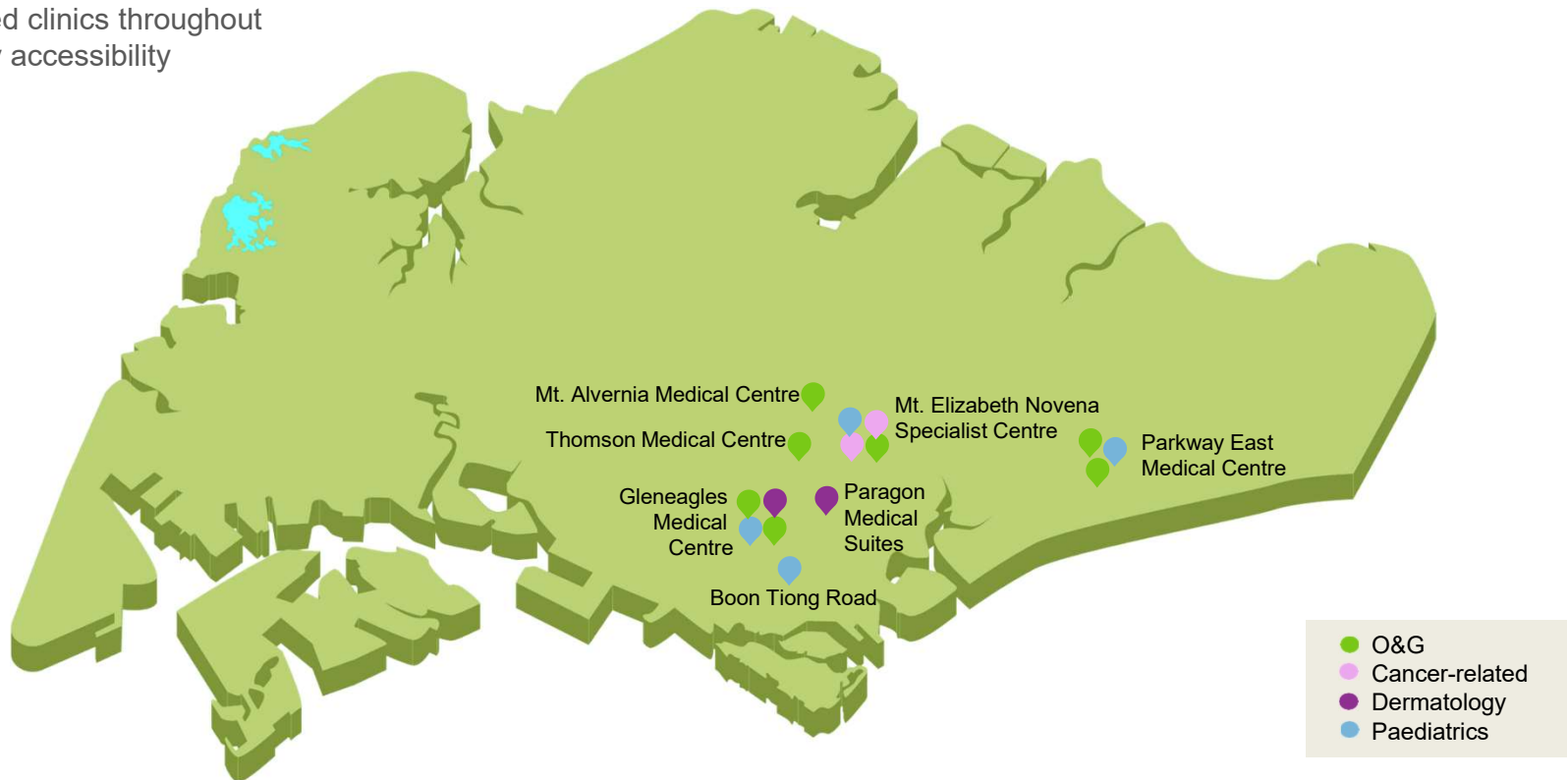
Newborn & well-baby checks	Common childhood conditions	Childhood immunisation routine & vaccinations
Child nutrition, growth and developmental assessment	Gastrointestinal conditions & endoscopic procedures	Respiratory & behavioural sleep conditions



General skin care
Aesthetics & dermatological procedures
Dermatological surgery & laser surgery

OUR NETWORK

Strategically located clinics throughout Singapore for easy accessibility



1. OVERVIEW OF SOG AND SERVICES

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OUR SPECIALIST MEDICAL PRACTITIONERS

16 SPECIALISTS



Seven (7) O&G Specialists



Four (4) Paediatricians

Three (3) Cancer Specialists

Two (2) Dermatologists

OBSTETRICS & GYNAECOLOGY



Dr. Beh Suan Tiong
EXECUTIVE CHAIRMAN

Date of Appointment
July 2013

Clinic
Thomson Medical Centre
#05-03

Specialisations
Advanced reproductive surgeries
and minimally invasive surgery (key
hole surgery), namely laparoscopic
and hysteroscopic surgery



Dr. Choo Wan Ling

Date of Appointment
July 2013

Clinic
Mount Elizabeth Novena
Specialist Centre #06-56/57

Specialisations
Antenatal care and risk assessment,
vaginal assisted and caesarean
delivery, and treatment of
gynaecological issues such as
endometriosis, uterine fibroids fertility
challenges and ovarian cysts



Dr. Heng Tung Lan
FOUNDER & EXECUTIVE DIRECTOR

Date of Appointment
January 2011

Clinic
Parkway East Medical Centre
#02-08

Specialisations
Pregnancy care and delivery,
female health screening,
menopause and female
wellness enhancement

OBSTETRICS & GYNAECOLOGY



Dr. Hong Sze Ching

Date of Appointment
July 2016

Clinic
Mount Alvernia Medical Centre
Block D #07-62

Specialisations
Obstetric care, management of
general gynaecological conditions,
laparoscopic surgery and
colposcopy



Dr. Lee Keen Whye

FOUNDER & EXECUTIVE DIRECTOR

Date of Appointment
January 2011

Clinic
Gleneagles Medical Centre
#08-15/16

Specialisations
Endoscopic work, especially
hysteroscopy, laparoscopy and
vaginal rejuvenation

OBSTETRICS & GYNAECOLOGY



Dr. Natalie Chua

Date of Appointment
August 2013

Clinic
Parkway East Medical Centre
#02-07

Specialisations
Obstetric care – preconception health screening, antenatal care and delivery

Management of common gynaecological problems



Dr. Clara Ong

Date of Appointment
May 2019

Clinic
Gleneagles Medical Centre
#08-15/6

Specialisations
Pregnancy care, menopausal care, family planning, management of general gynaecological conditions and colposcopy

CANCER-RELATED



Dr. Cindy Pang

Date of Appointment
December 2014

Clinic
Mount Elizabeth Novena
Specialist Centre #08-25

Specialisations
Antenatal care to expectant mothers and manages a wide range of conditions related to the female reproductive system

Main sub-specialty in gynaecological cancers and complex pelvic surgeries



Dr. Sim Hsien Lin

Date of Appointment
April 2021

Clinic
Mount Elizabeth Novena
Specialist Centre #06-53

Specialisations
General surgery with sub-specialty in colorectal surgery, surgical management of inflammatory bowel diseases, complex anal fistula, as well as transanal endoscopic microsurgery, diagnostic and therapeutic endoscopic procedures



Dr. Tan Chuan Chien

Date of Appointment
June 2021

Clinic
Gleneagles Medical Centre
#08-15/16

Specialisations
General surgery with main sub-specialty in breast and thyroid surgery

Breast care services,
breast cancer surgery & reconstruction

DERMATOLOGY



Dr. Joyce Lim

Date of Appointment
January 2016

Clinic
Paragon Medical Suites
#11-16/20

Specialisations
Children and adult medical dermatology including skin, hair and nail problems, aesthetic skin problems, laser and skin surgery



Dr. Liew Hui Min

Date of Appointment
December 2018

Clinic
Gleneagles Medical Centre
#06-01

Specialisations
General medical adult dermatology, women's and children's dermatology and genital dermatology

PAEDIATRICS



Dr. Lim Xue Yan

Date of Appointment
July 2017

Clinic
Parkway East Medical Centre
#04-06

Specialisations
General paediatrics which includes new-born and well-baby screening, children immunisation, developmental assessment and behavioural care advice, nutrition and growth advice, and management of common childhood conditions like asthma



Dr. Irene Teo

Date of Appointment
November 2017

Clinic
11A Boon Tiong Road
#01-11

Specialisations
General paediatrics which includes new-born and well-baby screening, children immunisation, developmental assessment and behavioural care advice, nutrition and growth advice, and management of common childhood conditions including skin conditions

PAEDIATRICS



DR. CHRISTINA ONG

Consultant paediatrician &
paediatric gastroenterologist
MBBS (LONDON), MRCPCH (UK),
FRCPCH (UK), FAMS (SINGAPORE)

Dr. Christina Ong

Date of Appointment
November 2018

Clinic
Mount Elizabeth Novena
Specialist Centre #07-53

Specialisations
Management of children with
gastrointestinal conditions and
performing endoscopic procedures, as
well as treating children with general
medical conditions



DR. PETRINA WONG

Consultant paediatrician
(special interest in respiratory & sleep)
MBBS (SINGAPORE), MRCPCH (UK),
FAMS (SINGAPORE)

Dr. Petrina Wong

Date of Appointment
February 2019

Clinic
Gleneagles Medical Centre
#08-14

Specialisations
General paediatrics with special interest
in childhood respiratory and sleep
conditions like pneumonia, asthma,
sleep apnea, cough, allergies,
parasomnias and behavioural
sleep problems

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FINANCIAL HIGHLIGHTS

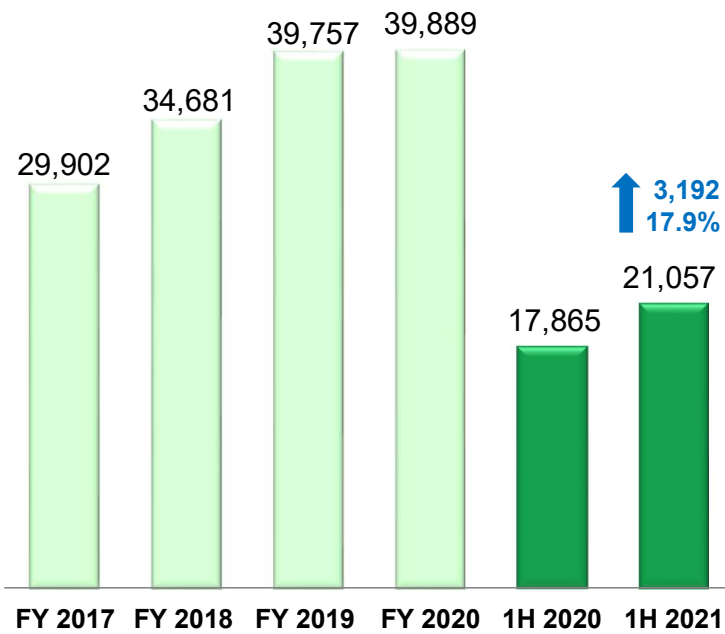


S\$'000	1H 2021	1H 2020	Change	
Revenue	21,057	17,865	3,192	17.9%
Other operating income	489	815	(326)	(40.0%)
Consumables and medical supplies used	(3,649)	(3,027)	622	20.5%
Employee remuneration expense	(10,127)	(8,986)	1,141	12.7%
Depreciation	(1,117)	(1,083)	34	3.1%
Other operating expense	(1,172)	(1,056)	116	11.0%
Profit from operations	5,481	4,528	953	21.0%
Finance income	41	124	(83)	(66.9%)
Finance expense	(82)	(87)	(5)	(5.7%)
Net finance income/(expense)	(41)	37	(78)	N/M
Income tax expense	(924)	(773)	151	19.5%
Net profit for the year	4,516	3,792	724	19.1%

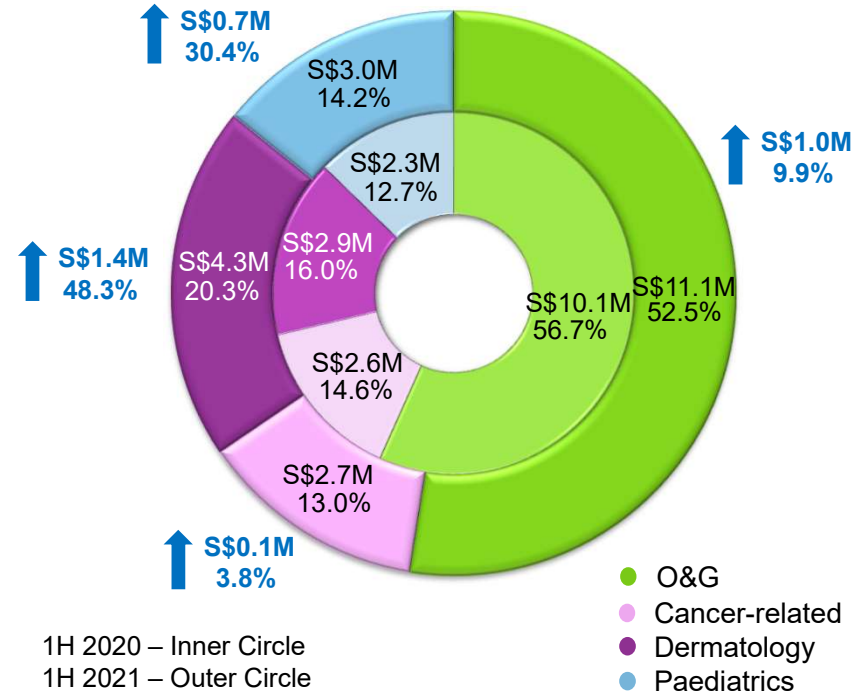
N/M: Not meaningful

REVENUE

Revenue (S\$'000)

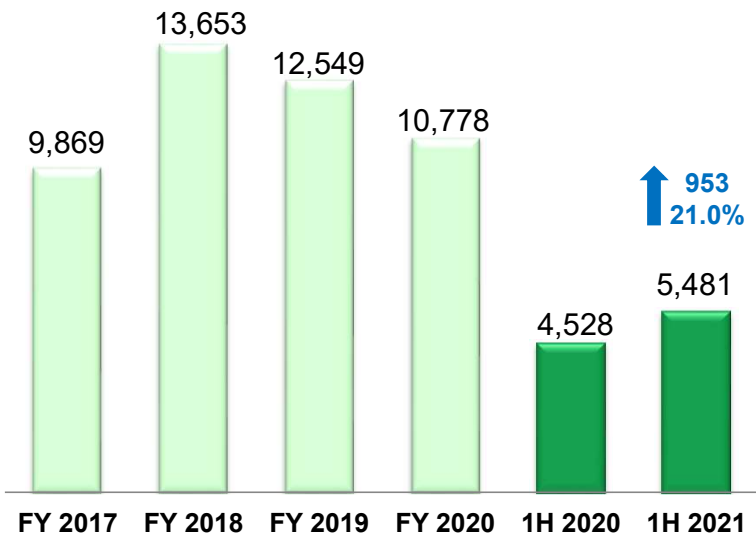


Revenue by Business Segments

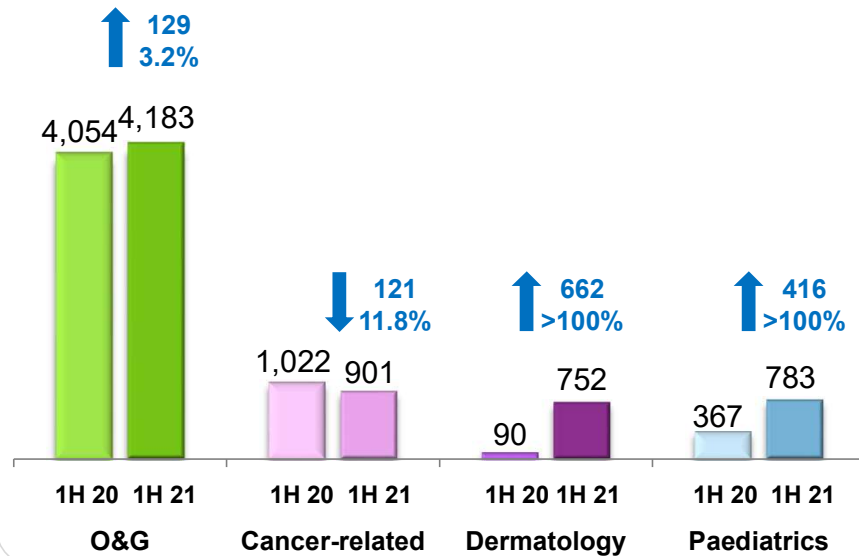


PROFIT FROM OPERATIONS

Profit from Operations (S\$'000)

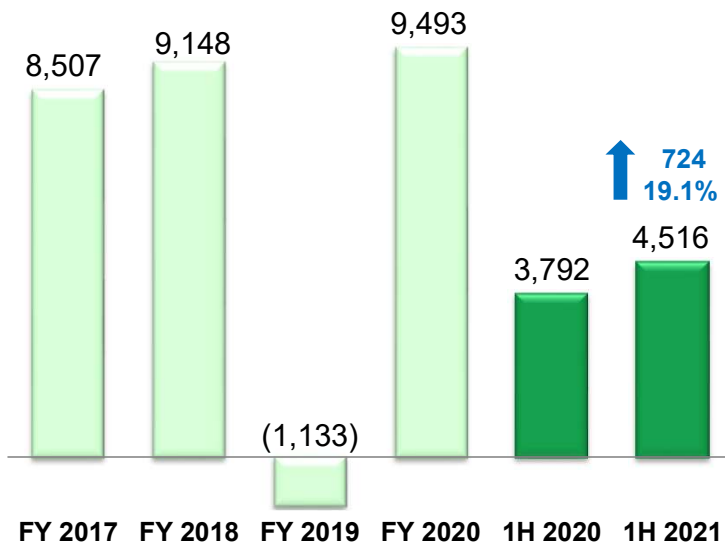


Profit from Operations by Business Segments (S\$'000)

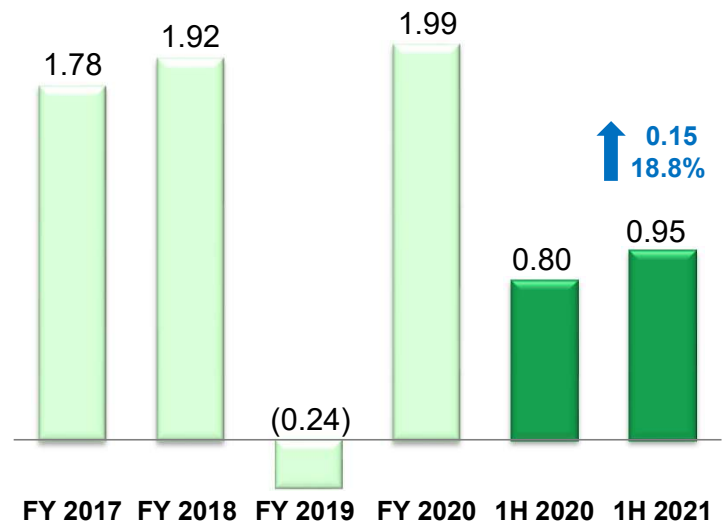


NET PROFIT AFTER TAX

Net Profit/(Loss) (S\$'000)

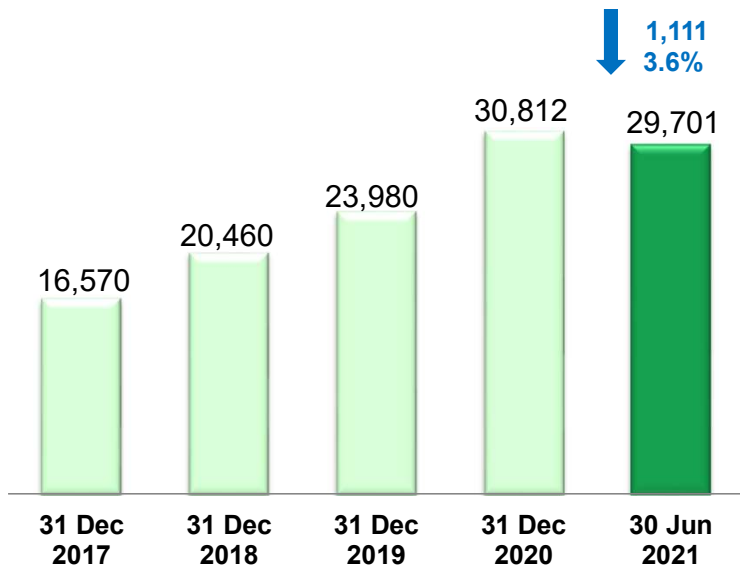


Earnings Per Share (Singapore cents)

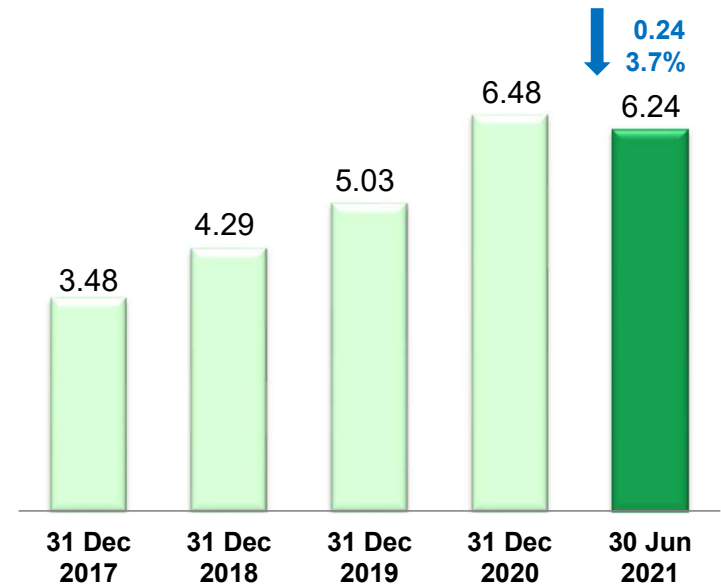


NET TANGIBLE ASSETS

Net Tangible Asset Value (S\$'000)



Net Tangible Asset Value Per Share (Singapore cents)



FINANCIAL REVIEW



S\$'000	As at 30 June 2021	As at 31 December 2020
Key Assets		
Investment in a joint venture	640	-
Goodwill	12,230	12,230
Plant and equipment	1,631	1,489
Right-of-use assets	2,805	3,164
Inventories	1,916	1,908
Trade and other receivables	3,032	3,552
Cash and cash equivalents	31,510	35,514
Key Liabilities*		
Trade and other payables	6,513	8,936
Lease liabilities	2,920	3,301
Contract liabilities	613	577

* The Group does not have any borrowings and debt securities as at 30 June 2021 and 31 December 2020.

DIVIDEND



	1H 2021	1H 2020	Change	
Dividend per Share (Singapore cents)	0.65	0.50	0.15	30.0%
Payout Ratio	68.5%	62.8%		
Payment Date	6 September 2021	1 September 2020		

1. OVERVIEW OF SOG AND SERVICES

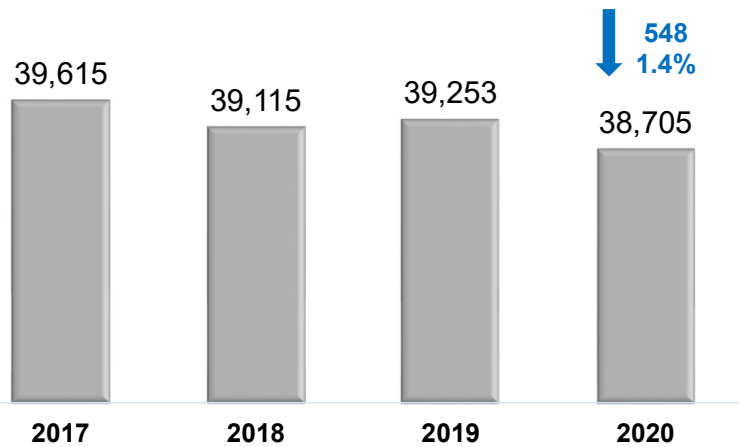
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NUMBER OF BIRTHS

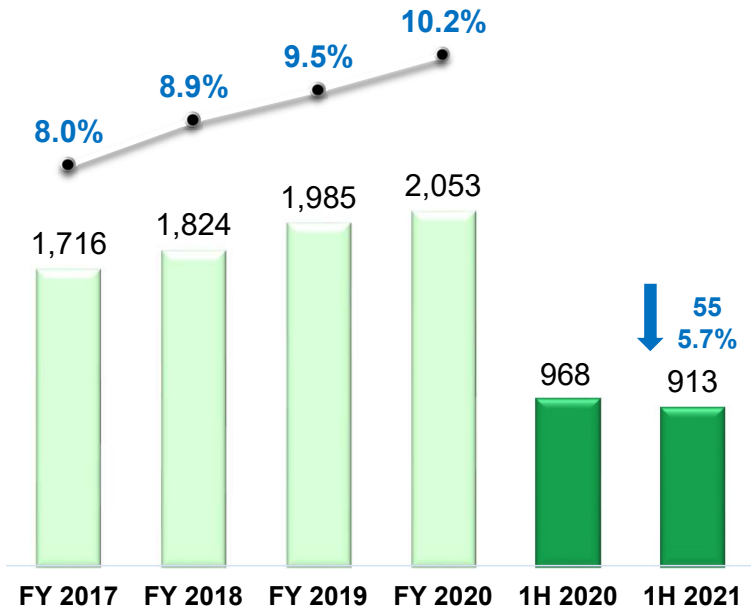
Historical Live Births in Singapore*



* <https://www.ica.gov.sg/stats> "Singapore Demographic Bulletin ('SDB')"



No. of Babies Delivered by SOG

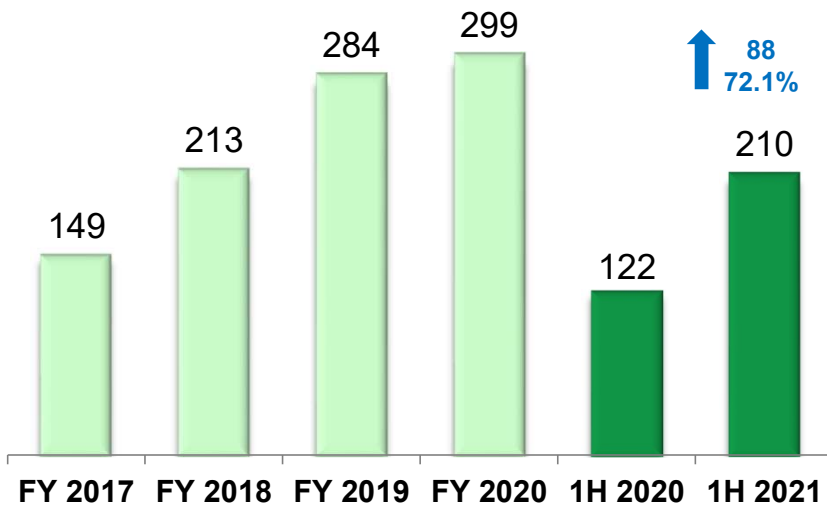


■ No. of Babies Delivered
 ● Private Sector Market Share

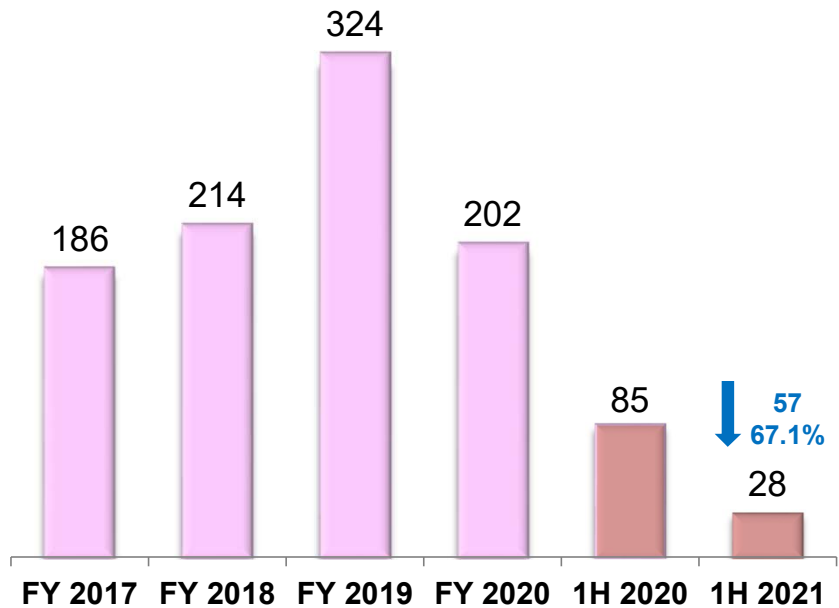
NUMBER OF SURGERIES PERFORMED



No. of GynaeOncological Surgeries



No. of Breast and Colorectal Surgeries



FUTURE PLANS

STRENGTHEN

Strengthen SOG's brand awareness and increase market share



RECRUIT

Recruit more Specialist Medical Practitioners to strengthen all business segments



REFERRALS

Increase the level of inter-clinic referrals through synergy awareness



GROW

Continue to grow non-O&G business segments to increase their revenue and profit contribution to the Group



PARTNERSHIPS

Identify opportunities in business partnerships and collaborations, venture into humanitarian and other ancillary perspective





SINGAPORE O&G LTD.
CARING FOR WOMEN'S & CHILDREN'S HEALTH

THANK YOU

OBSTETRICS &
GYNAECOLOGY



PAEDIATRICS



CANCER-
RELATED



DERMATOLOGY








SINGAPORE O&G LTD.
CARING FOR WOMEN'S & CHILDREN'S HEALTH

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  @SOGhealthcare  SOGhealthcare