



BUKIT SEMBAWANG
ESTATES LIMITED

58th Annual General Meeting

26 July 2024



8@BT

Artist's Impression



CEO Presentation

- 01 — Financial Overview
- 02 — Project Portfolio
- 03 — Current Projects
- 04 — Upcoming Projects
- 05 — Fully Sold Projects
- 06 — Serviced Apartments
- 07 — Business Strategy



01.

Financial Overview



LIV@MB
Artist's Impression



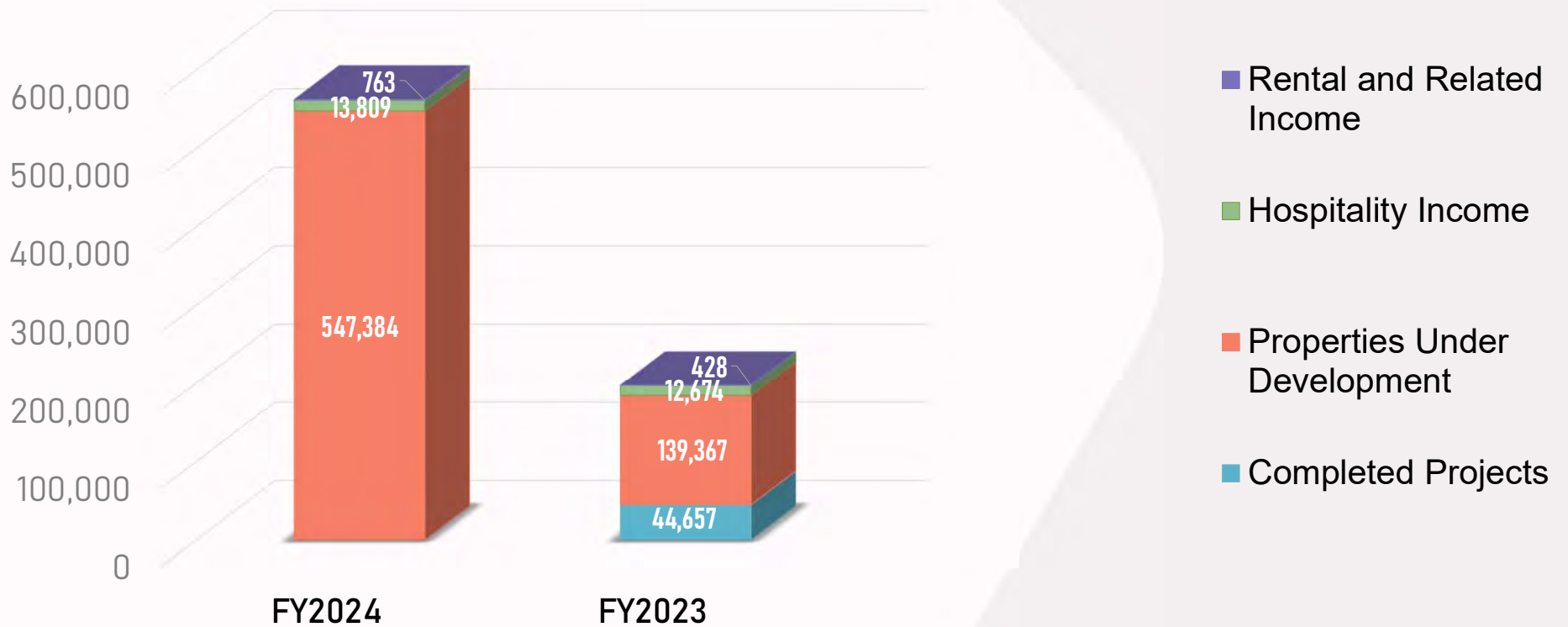
Financial Overview

For the year ended 31 March	2024	2023	% Change
Revenue	\$561.96m	\$197.13m	185%
Profit Before Tax	\$82.57m	\$37.48m	120%
Profit After Tax	\$70.85m	\$34.40m	106%
Net Return on Total Equity	4.66%	2.33%	100%
Earnings Per Share	\$0.27	\$0.13	108%



FINANCIAL OVERVIEW

Revenue (\$'000)





02.

Project Portfolio



Pollen Collection
Artist's Impression



Project Portfolio

Private Residences

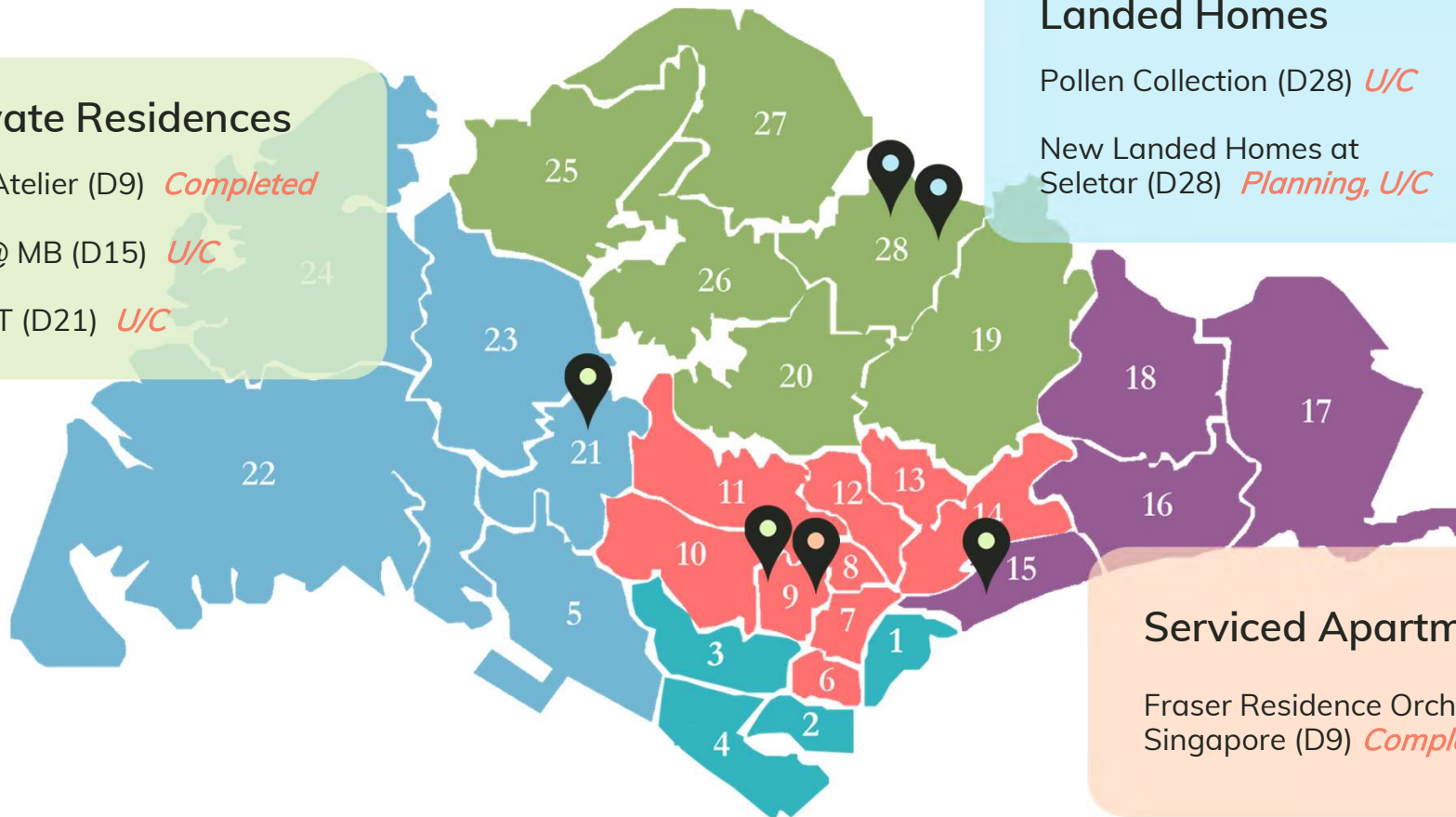
- The Atelier (D9) *Completed*
- LIV @ MB (D15) *U/C*
- 8@BT (D21) *U/C*

Landed Homes

- Pollen Collection (D28) *U/C*
- New Landed Homes at Seletar (D28) *Planning, U/C*

Serviced Apartments

- Fraser Residence Orchard, Singapore (D9) *Completed*





Awards & Accolades



Bukit Sembawang Estates Limited

BCI Asia Top 10 Developers Award 2023 and 2024

PropertyGuru Asia Property Awards 2023 -
Best Landed Developer

PropertyGuru Asia Property Awards 2023 -
Special Recognition in ESG



Pollen Collection

PropertyGuru Asia Property Awards Grand Final 2023 -
Best Housing Development (Singapore)

PropertyGuru Asia Property Awards 2023 -
Best Landed Housing Development

BCA Green Mark Gold Award





03.

Current Projects





PROJECTS FOR SALE

Pollen Collection

District 28 · Seletar
99-Year Leasehold
132 Landed Houses

A prized collection of brand-new contemporary landed homes, for the privileged few.

69% of Released Units Sold



Pollen Collection
Artist's Impression



04.

Upcoming Projects





UPCOMING PROJECTS

8@BT

District 21 · Upper Bukit Timah
99-Year Leasehold
158 Residences

The Address in Bukit Timah.

Launching Q3 2024



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Artist's Impression



UPCOMING PROJECTS

New Landed Homes at Seletar

District 28 · Seletar

999-Year Leasehold
156 Landed Houses

99-Year Leasehold
186 Landed Houses



Pollen Collection
Artist's Impression



05.

Fully Sold Projects





FULLY SOLD PROJECTS

The Atelier

District 9 · Newton
Freehold
120 Residences

The notion of luxury in the coveted District 9 neighbourhood.





FULLY SOLD PROJECTS

LIV@MB

District 15 · Mountbatten
99-Year Leasehold
298 Residences

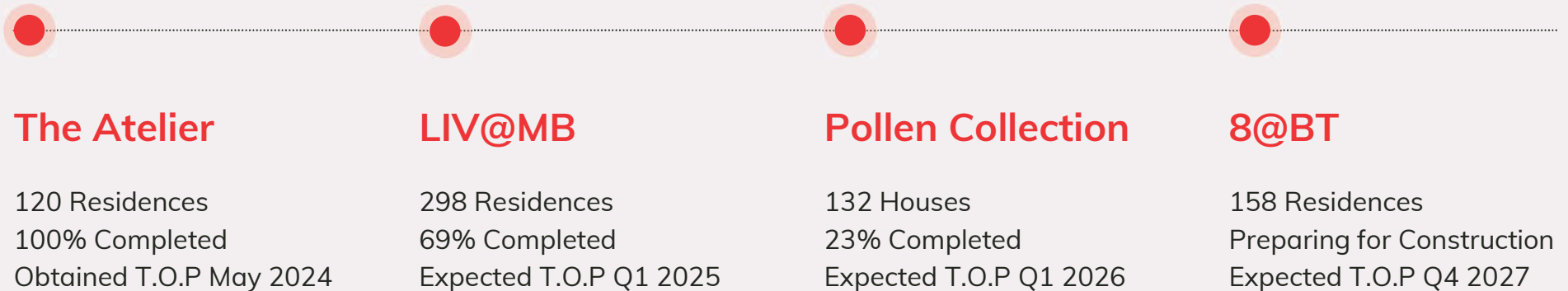
A heritage of luxury living within the coveted Mountbatten conservation enclave.



LIV@MB
Artist's Impression



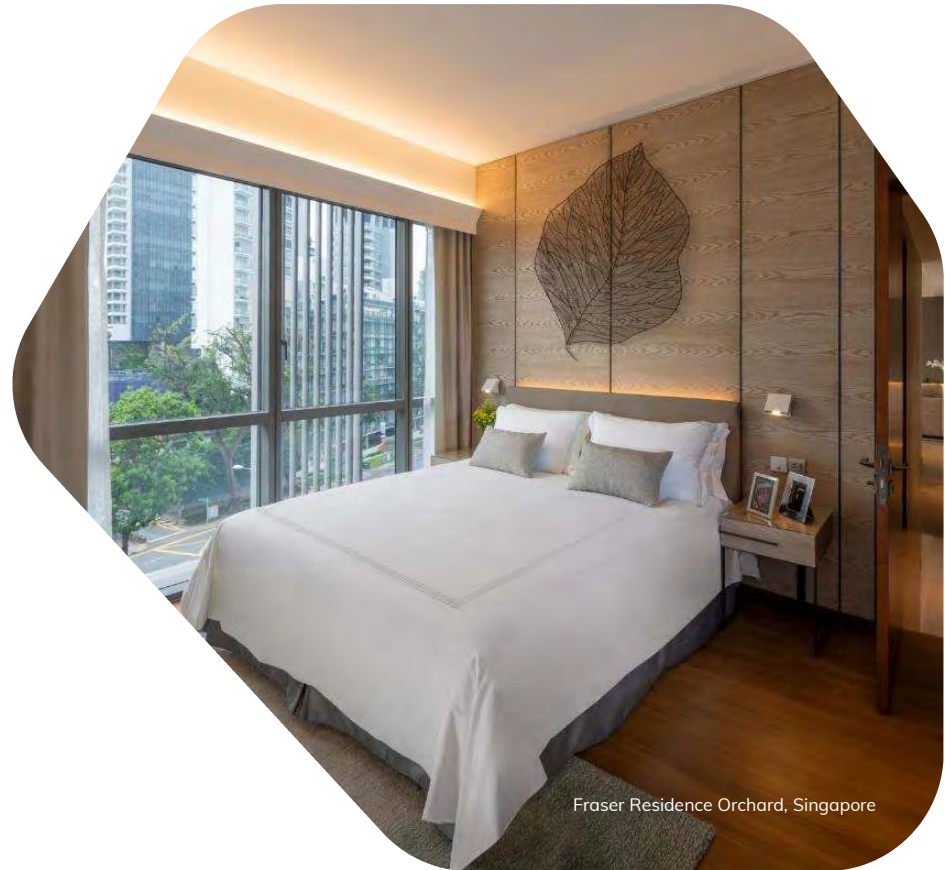
Project Construction Progress





06.

Serviced Apartments



Fraser Residence Orchard, Singapore



SERVICED APARTMENTS

Fraser Residence Orchard, Singapore

District 9 - Orchard
Freehold
115 Rooms

Fully-furnished Gold Standard serviced apartments
developed by Bukit Sembawang Estates.

\$414 Average Room Rate



Fraser Residence Orchard, Singapore



07.

Business Strategy





Business Strategy



Core Competence

Focusing on Residential
Developments



Value Added Homes

Creating High-Value Lifestyle
Developments



Financial Stability

Ensuring Long Term
Sustainable Growth



Core Competence

Focusing on Residential Developments

- Landed Homes
- Condominiums





Value Added Homes

Creating High-Value Lifestyle Developments

- Homes designed for the current and future generation of homeowners
- Future-ready smart homes that feature innovative technology
- Thoughtfully designed elements for greater comfort and privacy





Financial Stability

Ensuring Long-Term Sustainable Growth

- Evolving our approach to meet the needs of today's homebuyers
- Lookout for suitable opportunities to supplement our land bank



The Atelier
Artist's Impression



BUKIT SEMBAWANG
ESTATES LIMITED

Thank You



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Artist's Impression

All information are accurate as of 26 July 2024.
The marketing plans as indicated in the presentation slides may be subjected to changes depending on market conditions and the business environment.



BUKIT SEMBAWANG
ESTATES LIMITED

Q & A



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Artist's Impression