

















CAPITALAND RETAIL CHINA TRUST

Financial Results for 2Q 2019 31 July 2019

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Contents

- Key Highlights
- Financial Highlights
- Capital Management
- Portfolio Update
- Proactive Asset Management
- Looking Ahead
- Appendix







Key Highlights

Underpinned by Organic Growth



Gross Revenue

RMB274.9

million

▲ 1.9% y-o-y

1H 2019

2Q 2019

RMB554.5

million

▲ 3.2% y-o-y



Net Property Income¹

RMB201.1

million

▲ 11.5% y-o-y

RMB400.0

million

▲ 11.1% y-o-y



Income Available for Distribution

\$\$25.4

million

▲ 5.0% y-o-y

S\$50.2

million

▲ 5.0% y-o-y



Distribution Per Unit (DPU) Before Capital Distribution^{2,3}

2.54

SGD cents

▲ 2.0% y-o-y

5.03

SGD cents

▲ 2.0% y-o-y

- 1. Operating lease rental expenses associated with the lease contracts in CapitaMall Qibao and CapitaMall Minzhongleyuan have been replaced with net changes in fair value of investment properties and interest expense on lease liabilities under the principles of FRS 116 Leases with effect from 1 Jan 2019.
- 2. 2019 DPU was based on 998.5 million Units and 2018 DPU was based on 969.9 million Units.
- 3. DPU after capital distribution is 2.54 cents for 2Q 2019 and 5.13 cents for 1H 2019.



Key Portfolio Operating Metrics







- Includes only multi-tenanted malls based on 100% ownership.
- 2. Excluded Tenants' sales from Supermarket and Department Store.
- Refer to slide 19 for more information.

Key Highlights

Portfolio and Financial Management



Portfolio Statistics



RMB16,112 million

Portfolio Property Valuation as at 30 June 2019¹



+2.3%

in Portfolio Valuation against 31 Dec 2018¹



97.0%

Portfolio Occupancy as at 30 June 2019²

Prudent Financial Management



Completed

All Term Loan Refinancing in 2019



~50%

Of Half-Yearly Distributable Income Hedged into SGD



~80%

Total Debt on Fixed Rates to Mitigate Rising Interest Rates³

- Includes 100% of Rock Square and CapitaMall Wuhu.
- 2. Based on all committed leases.
- 3 Excludes MMI

2Q 2019

Cap/taLand Retail China Trust

Net Property Income Increased 11.5% Y-o-Y

	2Q 2019 Actual	2Q 2018 Actual	Change
Gross Revenue (RMB'000)	274,923	269,795	1.9%
NPI (RMB'000) ¹	201,099	180,405	11.5%
NPI (\$\$'000) ¹	40,364	37,629	7.3%
Distributable Income from Joint Venture (\$\$'000) ²	2,490	2,015	23.6%
Income Available for Distribution to Unitholders (\$\$'000)	25,365	24,161	5.0%
Capital Distribution (\$\$'000) ³	-	1,500	(100.0)%
Distributable Income (\$\$'000)	25,365	25,661	(1.2)%
DPU before Capital Distribution (Singapore cents) ^{3,4}	2.54	2.49	2.0%
DPU after Capital Distribution (Singapore cents) ^{3,4}	2.54	2.64	(3.8)%
Annualised Distribution Yield (Based on unit price of \$\$1.56 on 28 Jun 2019)	6.5%		
Annualised Distribution Yield (Based on unit price of \$\$1.60 on 30 Jul 2019)	6.4%		

^{1.} Operating lease rental expenses associated with the lease contracts in CapitaMall Qibao and CapitaMall Minzhongleyuan have been replaced with net changes in fair value of investment properties and interest expense on lease liabilities under the principles of FRS 116 Leases with effect from 1 Jan 2019.

^{2.} This relates to 51% interest in Rock Square.

^{3.} Capital distribution arising from the gain from the divestment of the equity interest in the company which held CapitaMall Anzhen.

^{4. 2}Q 2019 DPU was based on 998.5 million Units and 2Q 2018 DPU was based on 969.9 million Units.

1H 2019



Net Property Income Grew 11.1% Y-o-Y

	1H 2019 Actual	1H 2018 Actual	Change
Gross Revenue (RMB'000)	554,500	537,243	3.2%
NPI (RMB'000) ¹	399,973	360,022	11.1%
NPI (\$\$'000) ¹	80,167	74,813	7.2%
Distributable Income from Joint Venture (\$\$'000) ²	5,113	3,230	58.3%
Income Available for Distribution to Unitholders (\$\$'000)	50,231	47,860	5.0%
Capital Distribution (\$\$'000) ³	1,000	4,500	(77.8)%
Distributable Income (\$\$'000)	51,231	52,360	(2.2)%
DPU before Capital Distribution (Singapore cents) ^{3,4}	5.03	4.93	2.0%
DPU after Capital Distribution (Singapore cents) ^{3,4}	5.13	5.39	(4.8)%
Annualised Distribution Yield (Based on unit price of \$\$1.56 on 28 Jun 2019)	6.6%		
Annualised Distribution Yield (Based on unit price of \$\$1.60 on 30 Jul 2019)	6.5%		

^{1.} Operating lease rental expenses associated with the lease contracts in CapitaMall Qibao and CapitaMall Minzhongleyuan have been replaced with net changes in fair value of investment properties and interest expense on lease liabilities under the principles of FRS 116 Leases with effect from 1 Jan 2019.

^{2.} This relates to 51% interest in Rock Square for 1H 2019 and for the period from 1 Feb 2018 to 30 Jun 2018 for 1H 2018.

^{3.} Capital distribution arising from the gain from the divestment of the equity interest in the company which held CapitaMall Anzhen.

^{4. 1}H 2019 DPU was based on 998.5 million Units and 1H 2018 DPU were based on 969.9 million Units.



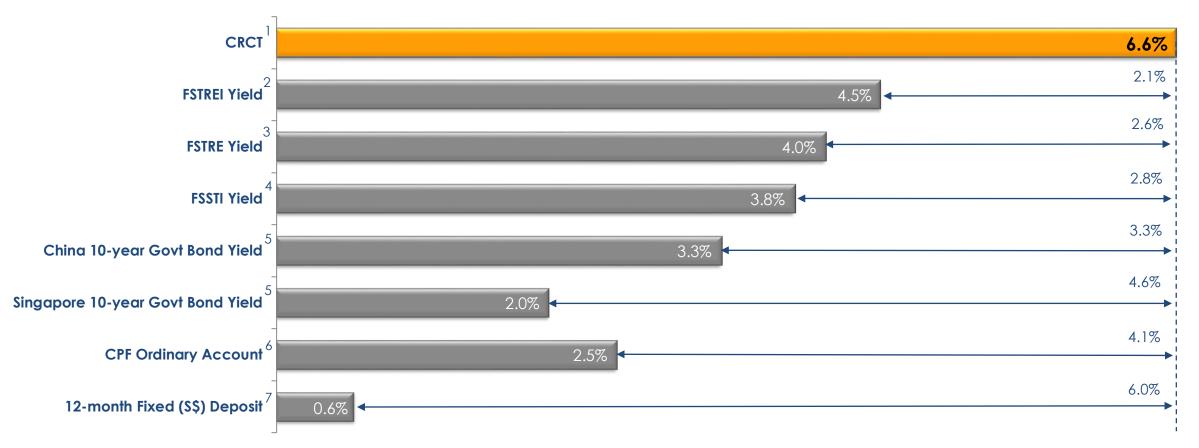


As at 30 Jun 2019	\$\$'000
Non-current assets	2,696,860
Current assets	452,110
Total Assets	3,148,970
Current liabilities	219,783
Non-current liabilities	1,271,548
Total liabilities	1,491,331
Net Assets	1,657,639
Represented by:	
Unitholders' Funds	1,637,911
Non-controlling Interest	19,728
Total Equity	1,657,639
Units In Issue ('000 units)	998,517

Net Asset Value (NAV) per unit	1.64
Adjusted NAV per unit (net of distribution)	1.59

Attractive Yield Vs Comparative Investment Instruments





Notes

- 1. Based on 1H 2019 annualised distribution per unit of 10.35¢ and the unit closing price of \$\$1.56 on 28 June 2019.
- 2. Average 12-month gross dividend yield of Straits Times REIT Index as at 28 June 2019.
- 3. Average 12-month gross dividend yield of Straits Times Real Estate Index as at 28 June 2019.
- 4. Average 12-month gross dividend yield of Straits Times Index stocks as at 28 June 2019.
- 5. Singapore Government 10-year and China Government 10-year bond yields as at 28 June 2019.
- 6. Prevailing CPF-Ordinary Account savings rate.
- Average 12-month S\$ fixed deposit savings rate as at June 2019.

Sources: Bloomberg, CRCTML, Central Provident Fund (CPF) Board, Monetary Authority of Singapore.

Distribution Details



Distribution Period

For 1 January 2019 to 30 June 2019

Distribution Per Unit

5.13 cents

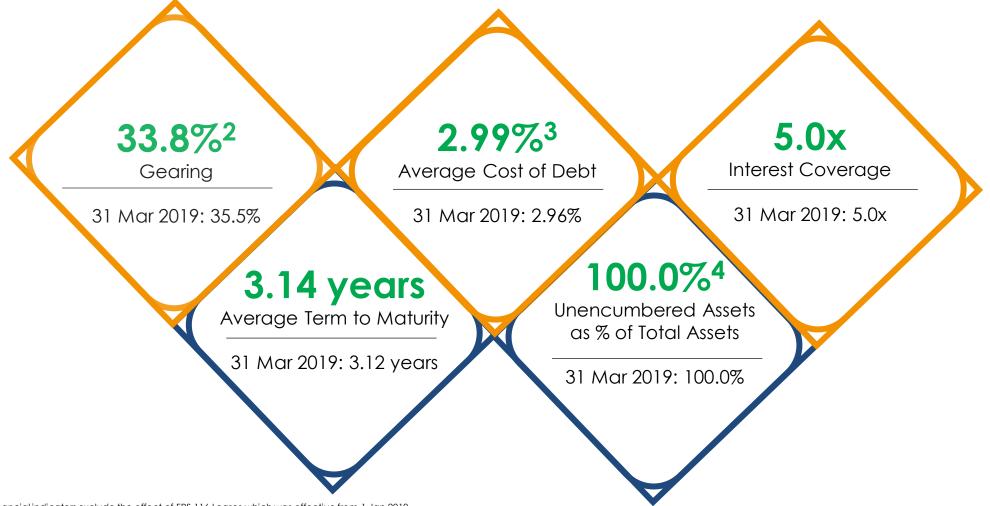
Distribution Timetable

Notice of book closure date and payment date for the semi-annual distribution for the period from 1 January 2019 to 30 June 2019 will be given in due course.



Key Financial Indicators¹ as at 30 June 2019





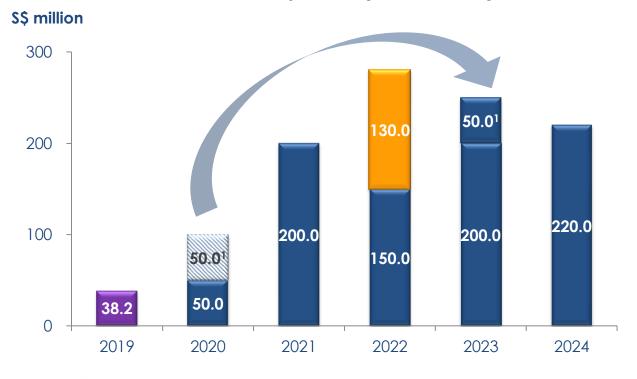
- 1. All key financial indicators exclude the effect of FRS 116 Leases which was effective from 1 Jan 2019.
- 2. Based on total borrowings over the deposited properties in accordance to Property Funds Appendix (includes CRCT's proportionate share of its Joint Venture's borrowing and deposited property). The lower gearing as at 30 June 2019 is due to the repayment of short term borrowings.
- 3. Ratio of the consolidated 1H 2019 interest expense reflected over weighted average borrowings on balance sheet.
- 4. Excludes CRCT's proportionate share of its Joint Venture assets.

Proactive Capital Management



Refinancing Ahead of Maturity

Debt Maturity Profile (30 June 2019)





Trust – Notes Issued Under Multicurrency Debt Issuance Programme

Trust – Unsecured Money Market Line

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Notes:

2. Excludes MML.

Based on 80%² fixed rate borrowings:



Proforma impact on:	Assuming +0.1% p.a. increase in interest rate
Interest Expense ²	S\$ +0.2 million p.a.

^{1.} Early refinanced \$\$50 million term loan due Sep 2020 in 2Q 2019 and extended its maturity to Jun 2023.



Portfolio Valuation



		Valuation (RMB Million)		As at	30 Jun 2019	
		As at 30 Jun 2019	As at 31 Dec 2018	Variance (%)	NPI Yield ¹ (%)	Valuation psm of GRA (RMB)
	CapitaMall Xizhimen	3,453	3,293	4.9%	6.5%	41,565
	CapitaMall Wangjing	2,677	2,543	5.3%	7.0%	39,362
Multi-Tenanted	CapitaMall Grand Canyon	2,111	2,095	0.8%	4.4%	30,171
Malls	CapitaMall Xinnan	1,586	1,550	2.3%	6.4%	29,579
	CapitaMall Qibao	459	470	(2.3)%	10.2%	6,311
	Rock Square ²	3,403	3,400	0.1%	4.2%	40,710
Master-Leased	CapitaMall Erqi	645	645	-	6.7%	6,984
Malls	CapitaMall Shuangjing	593	590	0.5%	6.5%	11,989
Mall under Stabilisation	CapitaMall Minzhongleyuan	515	515	-	0.2%	13,744
	CapitaMall Saihan	460 ³	460	-	9.4%	10,969
Held for Sale	CapitaMall Wuhu²	210 ³	193	8.8%	N.M. ⁴	4,602
Total CRCT Po	rtfolio ²	16,112	15,754	2.3%	6.0%5	

- 1. NPI yield is based on annualised NPI for 1H 2019 and valuation as at 30 June 2019. The completion of the divestment of CapitaMall Wuhu was announced on 10 July 2019.
- 2. CRCT has a 51.0% interest in Rock Square and CapitaMall Wuhu; valuation is presented at 100% basis.
- 3. Based on latest divestment price.
- 4. CapitaMall Wuhu's NPI yield is not meaningful as the mall is closed since June 2018.
- 5. Based on CRCT's effective interest of Rock Square and excludes CapitaMall Wuhu. N.M. Not meaningful

Strong Portfolio Occupancy Rate of 97.0%¹



	30-Jun-18	30-Sep-18	31-Dec-18	31-Mar-19	30-Jun-19
CapitaMall Xizhimen	98.7%	99.9%	99.9%	99.9%	100.0%
CapitaMall Wangjing	99.3%	99.7%	99.4%	99.2%	99.6%
CapitaMall Grand Canyon	97.9%	97.7%	97.5%	99.3%	98.8%
CapitaMall Xinnan	98.0%	99.5%	99.5%	99.7%	98.7%
CapitaMall Qibao	95.6%	94.9%	95.3%	96.1%	95.0%
CapitaMall Saihan	99.9%	99.9%	100.0%	99.9%	99.9%
Rock Square	96.6%	98.7%	98.4%	98.5%	96.8%
Sub-total for Multi-Tenanted Malls	97.9%	98.5%	98.5%	98.8%	98.3%
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CapitaMall Shuangjing	100.0%	100.0%	100.0%	100.0%	100.0%
CapitaMall Erqi	100.0%	100.0%	100.0%	100.0%	100.0%
Sub-total for Multi-Tenanted and Master-Leased Malls	98.5%	99.0%	98.9%	99.2%	98.8%
CapitaMall Minzhongleyuan	74.5%	72.1%	70.3%	62.7%	61.2%
	97.4%	97.7%	97.5%	97.4%	97.0%
	CapitaMall Wangjing CapitaMall Grand Canyon CapitaMall Xinnan CapitaMall Qibao CapitaMall Saihan Rock Square Sub-total for Multi-Tenanted Malls CapitaMall Shuangjing CapitaMall Erqi Sub-total for Multi-Tenanted and Master-Leased Malls	CapitaMall Wangjing 99.3% CapitaMall Grand Canyon 97.9% CapitaMall Xinnan 98.0% CapitaMall Qibao 95.6% CapitaMall Saihan 99.9% Rock Square 96.6% Sub-total for Multi-Tenanted Malls 97.9% CapitaMall Shuangjing 100.0% CapitaMall Erqi 100.0% Sub-total for Multi-Tenanted and Master-Leased Malls 98.5% CapitaMall Minzhongleyuan 74.5%	CapitaMall Xizhimen 98.7% 99.9% CapitaMall Wangjing 99.3% 99.7% CapitaMall Grand Canyon 97.9% 97.7% CapitaMall Xinnan 98.0% 99.5% CapitaMall Qibao 95.6% 94.9% CapitaMall Saihan 99.9% 99.9% Rock Square 96.6% 98.7% Sub-total for Multi-Tenanted Malls 97.9% 98.5% CapitaMall Shuangjing 100.0% 100.0% CapitaMall Erqi 100.0% 100.0% Sub-total for Multi-Tenanted and Master-Leased Malls 98.5% 99.0% CapitaMall Minzhongleyuan 74.5% 72.1%	CapitaMall Xizhimen 98.7% 99.9% 99.9% CapitaMall Wangjing 99.3% 99.7% 99.4% CapitaMall Grand Canyon 97.9% 97.7% 97.5% CapitaMall Xinnan 98.0% 99.5% 99.5% CapitaMall Qibao 95.6% 94.9% 95.3% CapitaMall Saihan 99.9% 99.9% 100.0% Rock Square 96.6% 98.7% 98.4% Sub-total for Multi-Tenanted Malls 97.9% 98.5% 98.5% CapitaMall Shuangjing 100.0% 100.0% 100.0% CapitaMall Erqi 100.0% 100.0% 100.0% Sub-total for Multi-Tenanted and Master-Leased Malls 98.5% 99.0% 98.9% CapitaMall Minzhongleyuan 74.5% 72.1% 70.3%	CapitaMall Xizhimen 98.7% 99.9% 99.9% 99.9% CapitaMall Wangjing 99.3% 99.7% 99.4% 99.2% CapitaMall Grand Canyon 97.9% 97.7% 97.5% 99.3% CapitaMall Xinnan 98.0% 99.5% 99.5% 99.7% CapitaMall Qibao 95.6% 94.9% 95.3% 96.1% CapitaMall Saihan 99.9% 99.9% 100.0% 99.9% Rock Square 96.6% 98.7% 98.4% 98.5% Sub-total for Multi-Tenanted Malls 97.9% 98.5% 98.8% CapitaMall Shuangjing 100.0% 100.0% 100.0% 100.0% CapitaMall Erqi 100.0% 100.0% 100.0% 100.0% Sub-total for Multi-Tenanted and Master-Leased Malls 98.5% 99.0% 98.9% 99.2% CapitaMall Minzhongleyuan 74.5% 72.1% 70.3% 62.7%

^{1.} Based on all committed leases as at 30 June 2019.

Portfolio Rental Reversion in 2Q 2019



From 1 Apr to 30 Jun 2019					
Property	No. of new leases/renewals	Area (sq m)	% of Total Net Lettable Area	Var. over last rental rate ^{1,2}	
CapitaMall Xizhimen	27	1,316	2.6%	12.1%	
CapitaMall Wangjing	38	2,854	5.5%	4.7%	
CapitaMall Grand Canyon	20	1,417	3.1%	5.6%	
CapitaMall Xinnan	43	5,470	15.1%	3.8%	
CapitaMall Qibao	18	2,060	4.1%	(0.1)%	
CapitaMall Saihan	61	3,670	11.8%	7.3%	
CapitaMall Minzhongleyuan	20	1,340	5.7%	(7.6)%	
Rock Square	26	2,332	4.4%	17.4%	
Total Portfolio	253	20,459	6.0%	7.0%	

^{1.} Excludes gross turnover component, newly created units leased, short term renewals (< 1 year) and units vacant for >=1 year.

^{2.} Includes re-configured units.

Portfolio Rental Reversion in 1H 2019



From 1 Jan to 30 Jun 2019					
Property	No. of new leases/renewals	Area (sq m)	% of Total Net Lettable Area	Var. over last rental rate ^{1,2}	
CapitaMall Xizhimen (With new specialty cinema included)	63 64	3,204 4,310	6.3% 8.5%	1 4.7% 6.7%	
CapitaMall Wangjing	56	3,680	7.1%	5.5%	
CapitaMall Grand Canyon (With new lifestyle bookstore included)	34 36	2,970 3,452	6.5% 7.6%	3.3% (8.5)%	
CapitaMall Xinnan	64	7,605	21.0%	4.3%	
CapitaMall Qibao	37	4,265	8.4%	(2.0)%	
CapitaMall Saihan	87	4,683	15.1%	8.2%	
CapitaMall Minzhongleyuan	26	1,822	7.8%	(5.3)%	
Rock Square (With 1Q19 area reconfiguration included)	37 38	3,282 3,344	6.2% 6.3%	16.7% 12.5%	
Total Portfolio Total Portfolio including introduction of new concepts and 1Q19 reconfiguration in RS	404 408	31,511 33,161	9.2% 9.7%	7.5% 4.2%	

^{1.} Excludes gross turnover component, newly created units leased, short term renewals (< 1 year) and units vacant for >=1 year.

^{2.} Includes re-configured units.

Portfolio Lease Expiry Profile



Lease Expiry Profile for 2019¹

Property	No. of Leases ¹	% of total Gross Rental Income ^{2,3}	% of total Net Lettable Area ⁴
CapitaMall Xizhimen	70	16.0%	9.7%
CapitaMall Wangjing	79	23.1%	12.9%
CapitaMall Grand Canyon	40	16.6%	7.7%
CapitaMall Xinnan	70	20.8%	11.9%
CapitaMall Qibao	38	18.7%	9.5%
CapitaMall Saihan	76	26.1%	16.5%
CapitaMall Minzhongleyuan	5	9.5%	4.0%
CapitaMall Shuangjing	4	3.8%	0.6%
Rock Square	32	8.1%	6.1%

^{1.} Based on all committed leases as of 30 June 2019.

^{2.} Excludes gross turnover rent.

^{3.} As a percentage of each mall's gross rental income as at 30 June 2019.

^{4.} As a percentage of each mall's committed net lettable area as at 30 June 2019.

Portfolio Lease Expiry Profile



Lease Expiry Profile By Year

Year	No. of Leases ¹	% of total Gross Rental Income ^{1,2,3}
2019	414	16.2%
2020	610	26.3%
2021	268	18.2%
2022	143	11.5%
2023	64	6.5%
Beyond 2023	119	21.3%

Weighted Average Lease Expiry (years)¹

2.8

By Gross Rental Income²

5.0

By Net Lettable Area

[.] Based on all committed leases as of 30 June 2019.

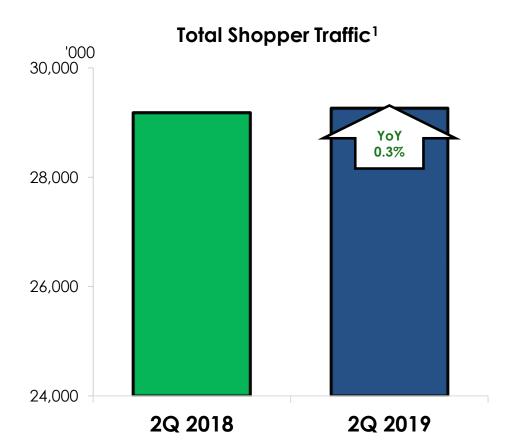
^{2.} Excludes gross turnover rent.

^{3.} As a percentage of total gross rental income as at 30 Jun 2019.

Portfolio Shopper Traffic



2Q 2018 vs 2Q 2019



1H 2018 vs 1H 2019



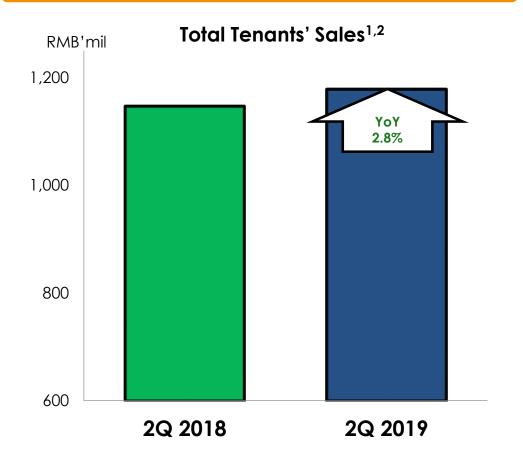
^{1.} Excludes master-leased malls.

^{2.} Rock Square's traffic is presented based on 100% ownership for the actual holding period from Feb18 onwards. Total traffic on same period basis (excluding Rock Square's Jan19 traffic) is +2.8%.

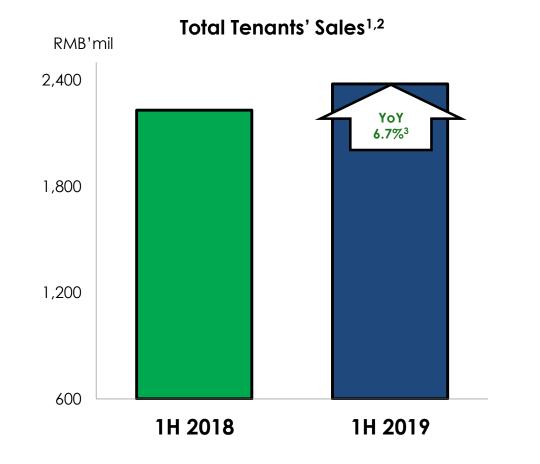
Portfolio Tenants' Sales



2Q 2018 vs 2Q 2019



1H 2018 vs 1H 2019



Excludes master-leased mall.

Excludes Tenants' sales from Supermarket and Department Store.

Rock Square's tenant sales is presented based on 100% ownership for the actual holding period from Feb18 onwards. Total tenant sales on same period basis (excluding Rock Square's Jan19 tenant sales) is +3.1%.



Introduce Trendy and Popular Concepts



Fresh Offerings to Enhance Shopping Experience

CapitaMall Xizhimen

Chua Lam's Dim Sum: Opened by celebrity food critic

- First restaurant in Beijing
- Popular among the younger group, complementing other trade mix
- Only duplex restaurant located at prominent spot of L1 and L2



Rock Square



Bao Shi Fu: "Internet celebrity" pastry shop

- First outlet in Haizhu District
- New pastry offering gaining popularity across China
- Creating new buzz

CapitaMall Wangjing

Nayuki: Modern tea and bakery café

- Expanded presence within CRCT's portfolio after successfully opening in Rock Square and CapitaMall Xizhimen
- Innovative concept that combines specialty fruit tea with the signature soft bread
- Highly popular among millennials



2 Capture Evolving Consumer Preferences



Interactive Content to Rejuvenate Retail Space

Hybrid **Formats**

Introduced Sisyphe Books across the 3 Beijing malls, providing a cosy ambience through its well-curated bookstore and homely café concept







Lifestyle Concept Brought in a boutique yoga gym that targets the young and health-conscious



Omnichannel Retailing

Partnered popular online fashion brands to provide a holistic omnichannel retail experience to complement their online offerings



Conduct Targeted Tenant Repositioning



Broaden Trade Mix to Increase Customer Engagement

CapitaMall Xinnan

- Creating a kids-related theme on Level 3 to establish strong familyfriendly attractions
- Replacing mass fashion retailers with premium kids-related brands and offerings
- Well-positioned to attract the young family shopper group





CapitaMall Grand Canyon

- Successfully completed AEI to refresh Level 4 & 5 with indemand and new cuisines
- Post AEI, popular F&B concepts translated stronger tenants' sales for new stores









Host a Wide Variety of Events and Activities



Creative Marketing Events to Attract Footfall



Kids Easter Marcom @ CapitaMall Qibao



Figure 1

May - Month of Art and Fashion @ CapitaMall Xinnan





Rock Square: Delivering Acquisition Growth



Strong Growth Momentum from Tenant Remixing and Proactive Repositioning





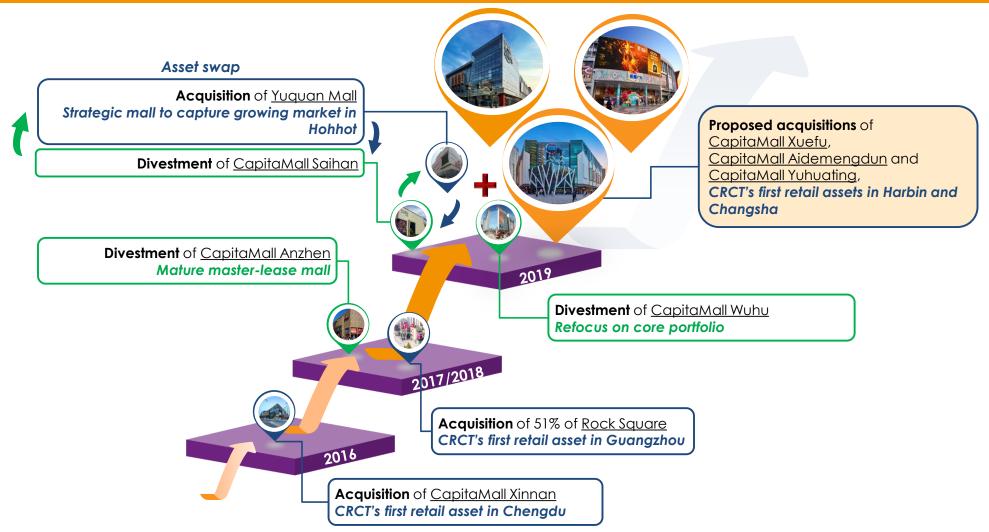
- . Growth calculation based on YTD tenant sales per sq m.
- Excluding tenants' sales from Supermarket.
- 3. Excludes an area reconfiguration in 1Q 2019.



CRCT: Continuously Optimising Our Portfolio for Growth



Proactively Rejuvenate Our Portfolio



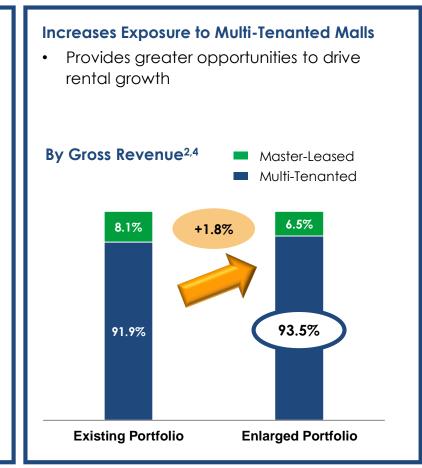
Proposed Acquisition¹ Strengthens our Portfolio —

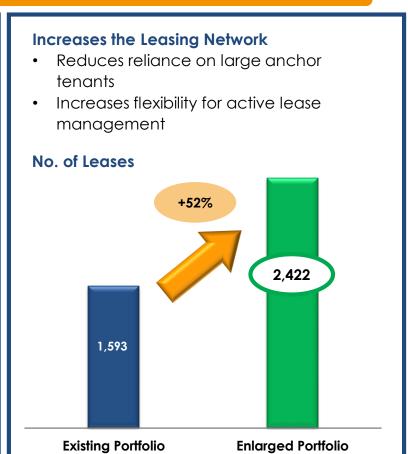


Diversifies Exposure

Increases Exposure to Major Provincial Capitals, Multi-Tenanted Malls and Leases

Increases Geographical Diversification across Major China Markets Deepens footprint to the north and central regions Existina **Enlarged Portfolio Portfolio** No. of Cities² **Provincial** Capital Cities³





- 1. Proposed Acquisition of 100.0% of the shares in the Target Companies, from the Vendors (a subsidiary and associated companies of CapitaLand Limited), which hold the Properties, CapitaMall Xuefu and CapitaMall Aidemengdun and CapitaMall Yuhuating from Interested Persons. An Extraordinary General Meeting for this proposed acquisition will be held on 1 Aug 2019.
- 2. Includes CapitaMall Wuhu. The completion of the divestment of CapitaMall Wuhu was announced on 10 Jul 2019.
- 3. Includes municipalities and capital of autonomous regions.
- Based on gross revenue for FY2018 and CRCT's 51.0% interest in Rock Square.

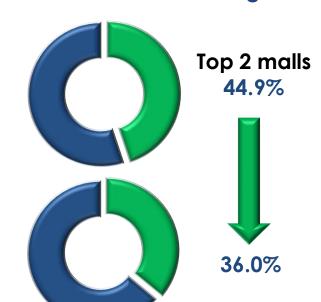
Proposed Acquisition Strengthens our Portfolio —



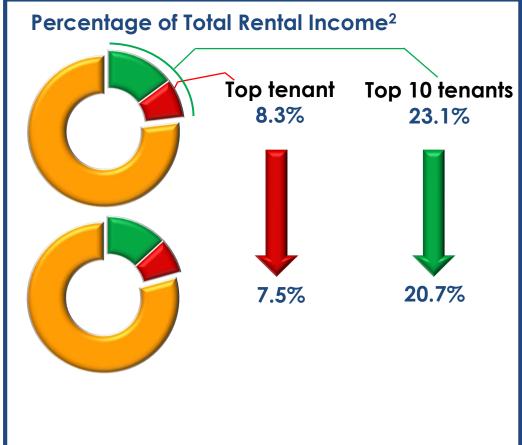
Diversifies Exposure

Reduces Single Asset Exposure and Tenant Concentration Risk





 CapitaMall Xuefu will be CRCT's 3rd largest mall by gross revenue contribution



Pre-Acquisition

Post-Acquisition

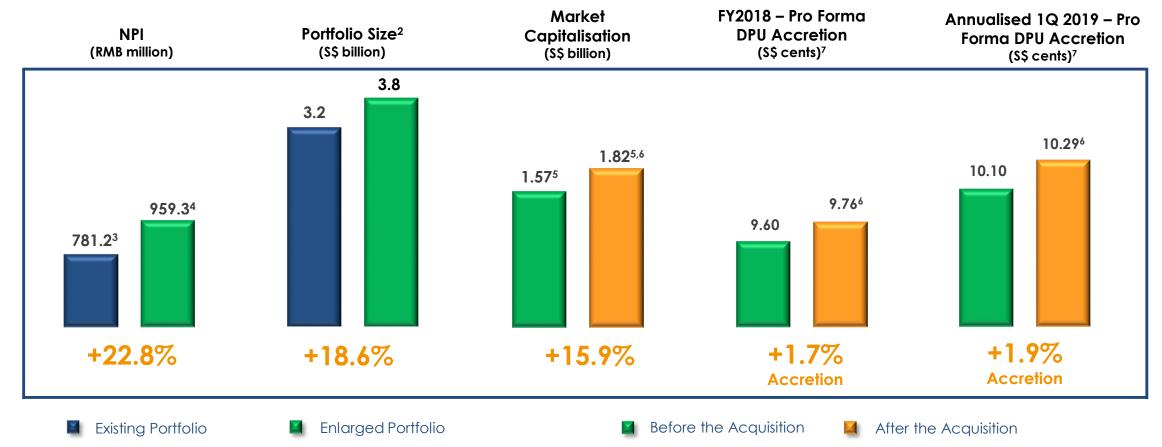
^{1.} Based on gross revenue for FY2018 and CRCT's 51% interest in Rock Square.

^{2.} By Total Rental Income and includes both gross rental income and gross turnover rental income ("GTO") components. Based on CRCT's effective interest in each property, including CRCT's 51.0% interest in Rock Square. Includes CapitaMall Wuhu. The completion of the divestment of CapitaMall Wuhu was announced on 10 Jul 2019.

Proposed Acquisition Strengthens our Portfolio —



Contributes to Improved Scale, Trading Liquidity and Accretion¹

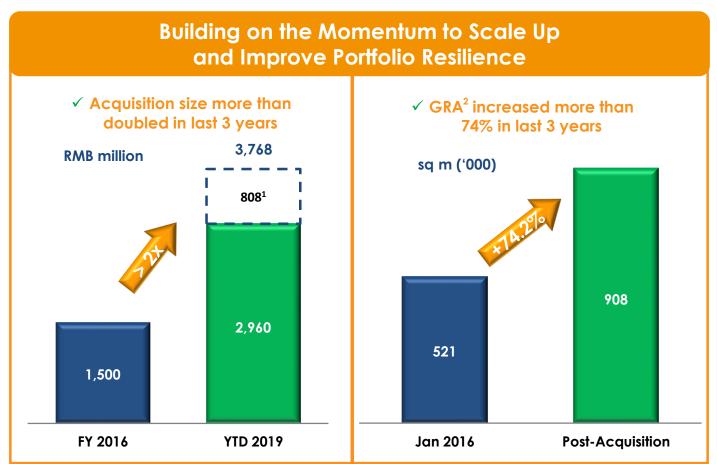


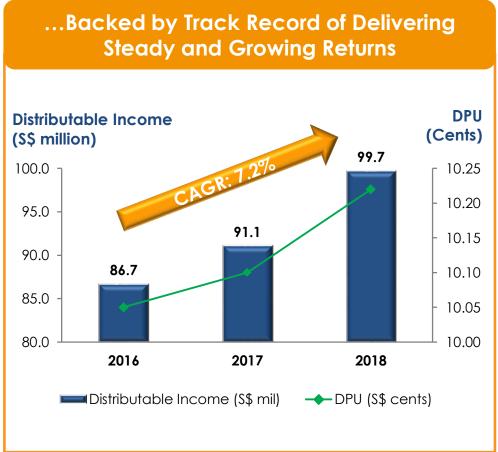
- . All information is as at 31 March 2019 unless otherwise stated.
- Based on 100% interest in all of CRCT's properties.
- 3. Based on CRCT's audited financial statements for the period 1 January 2018 to 31 December 2018. Including CRCT's 51.0% interest in Rock Square's NPI for the period from 1 February 2018 to 31 December 2018 which is accounted for as part of "Share of results (net of tax) of joint venture".
- 4. Includes FY2018 NPI of the Properties, assuming CRCT had held and operated the Properties from 1 January 2018 to 31 December 2018.
- 5. Closing price of \$\$1.57 per unit as at 1 July 2019.
- 6. Assuming a Private Placement and Preferential Offering to raise gross proceeds of approximately \$\$250 million.
- . Please refer to Paragraph 5.1 of the Letter to Unitholders Pro Forma Financial Effects of the Acquisition for more details (including the assumptions on which the pro forma financials have been prepared).

 Financial Results for 2Q 2019 *31 July 2019*

... through Our Portfolio Reconstitution Strategy







Remain Focused on our Disciplined Capital Management Approach

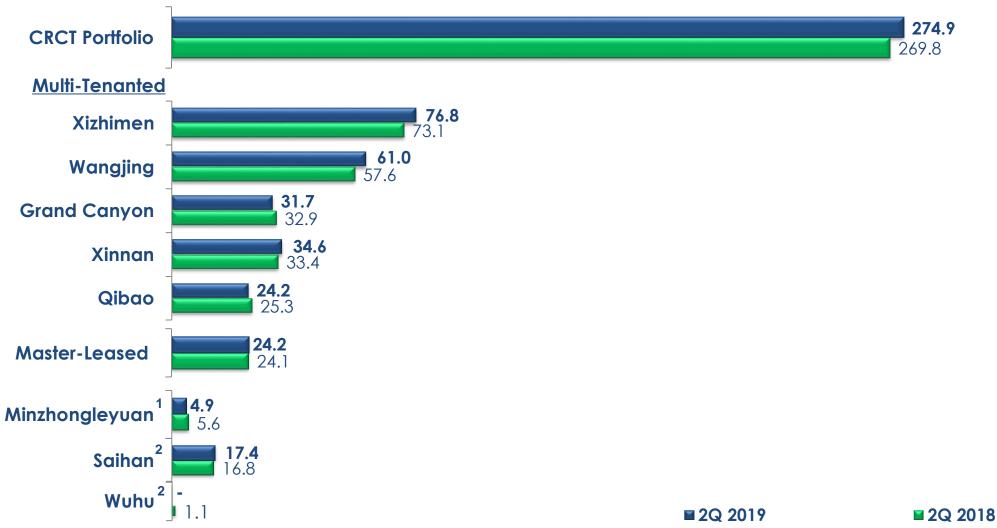
- Acquisition of Yuguan Mall.
- 2. Includes CapitaMall Wuhu. The completion of the divestment of CapitaMall Wuhu was announced on 10 Jul 2019.



Property Gross Revenue (in RMB'mil):







Notes:

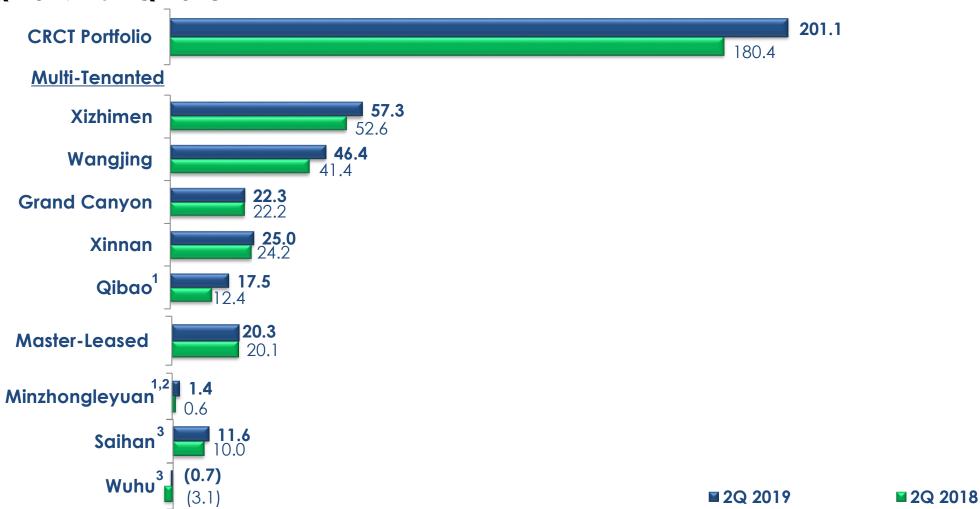
^{1.} The mall is undergoing tenant mix adjustments.

^{2.} The malls are classified under assets held for sale. CapitaMall Saihan is still in operation whilst the announcement on the completion of the divestment of CapitaMall Wuhu was made on 10 Jul 2019.

Net Property Income (in RMB'mil):



2Q 2019 vs 2Q 2018



Notes:

- 1. Included the impact of FRS 116, where lease expenses associated with the operating leases have been replaced with net changes in fair value of investment properties and interest expense on lease liabilities.
- 2. The mall is undergoing tenant mix adjustments.
- . The malls are classified under assets held for sale. CapitaMall Saihan is still in operation whilst the announcement on the completion of the divestment of CapitaMall Wuhu was made on 10 Jul 2019.

Property Gross Revenue (in RMB'mil):







Notes

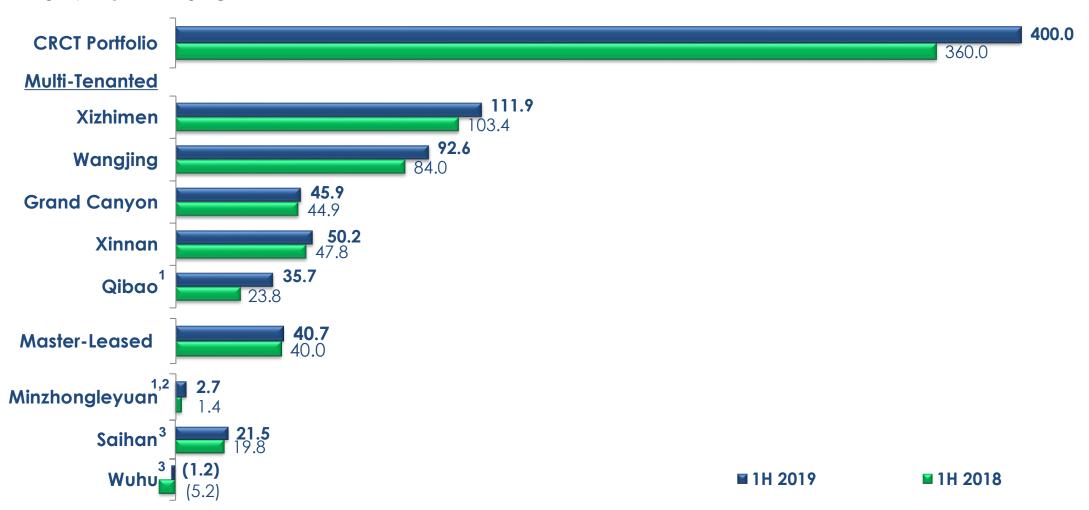
^{1.} The mall is undergoing tenant mix adjustments.

^{2.} The malls are classified under assets held for sale. CapitaMall Saihan is still in operation whilst the announcement on the completion of the divestment of CapitaMall Wuhu was made on 10 Jul 2019.

Net Property Income (in RMB'mil):



1H 2019 vs 1H 2018



Notes

^{1.} Included the impact of FRS 116, where lease expenses associated with the operating leases have been replaced with net changes in fair value of investment properties and interest expense on lease liabilities.

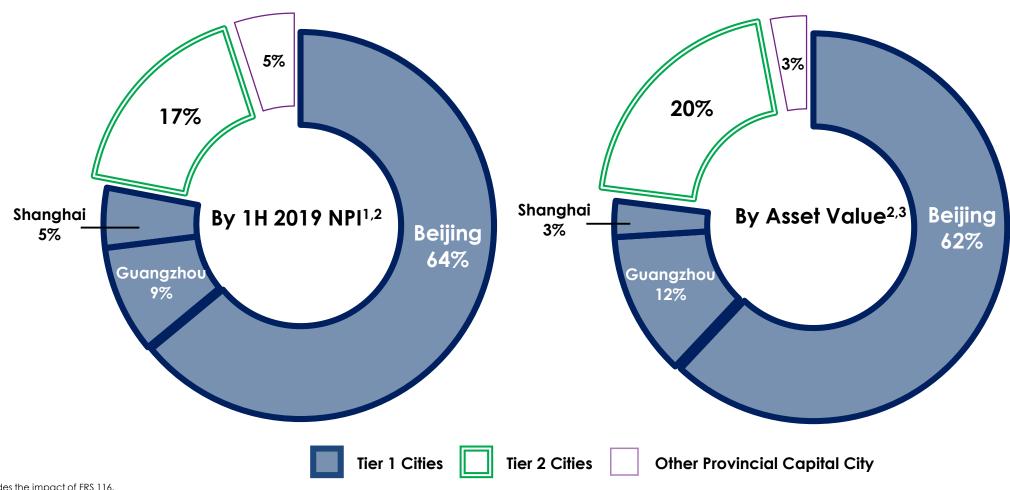
The mall is undergoing tenant mix adjustments.

^{3.} The malls are classified under assets held for sale. CapitaMall Saihan is still in operation whilst the announcement on the completion of the divestment of CapitaMall Wuhu was made on 10 Jul 2019.

Breakdown of Portfolio Contribution



Portfolio Income and Value is Derived Predominantly from Malls in Tier 1 and Tier 2 Cities



- 1. Excludes the impact of FRS 116.
- Includes CRCT's 51% interest in Rock Square; and excludes CapitaMall Wuhu as the divestment has been completed.
- 3. Based on the valuation of the investment properties as at 30 Jun 2019 except for CapitaMall Saihan whose valuation is based on latest divestment price.

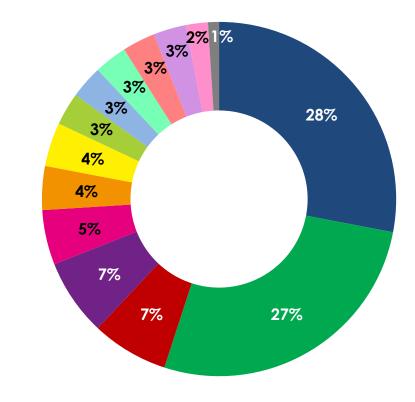
Breakdown of Portfolio Contribution¹



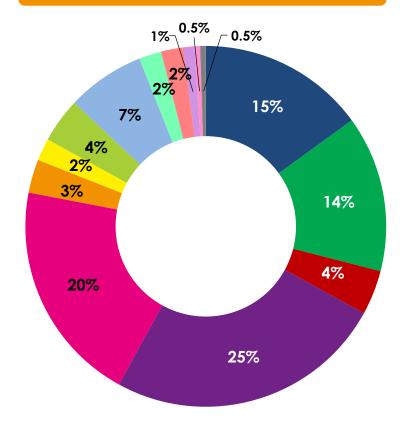


- Fashion & Accessories
- Beauty & Healthcare
- Supermarket
- Department Stores
- Education
- Sundry & Services
- Houseware & Furnishings
- Leisure & Entertainment
- Sporting Goods & Apparel
- Others
- Shoes & Bags
- Jewellery/Watches/Pens
- Information & Technology

By Gross Rental Income^{1,2}



By Net Lettable Area^{1,3}



Notes:

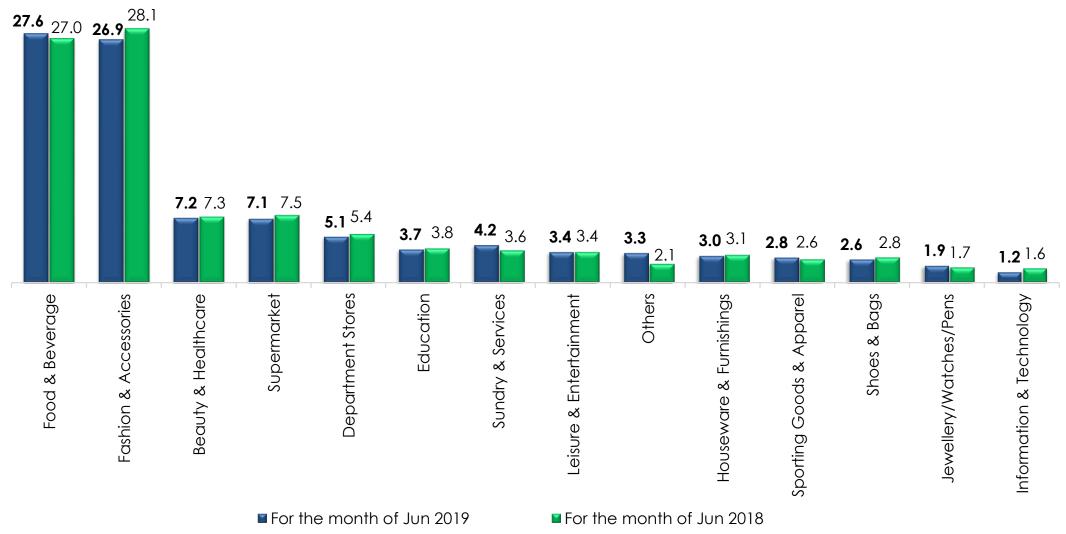
^{1.} Includes master-leased malls.

^{2.} Percentage of committed gross rental income as at 30 June 2019, excluding gross turnover rent.

^{3.} Percentage of committed NLA as at 30 June 2019.

Trade Mix By Gross Rental Income¹ (%)



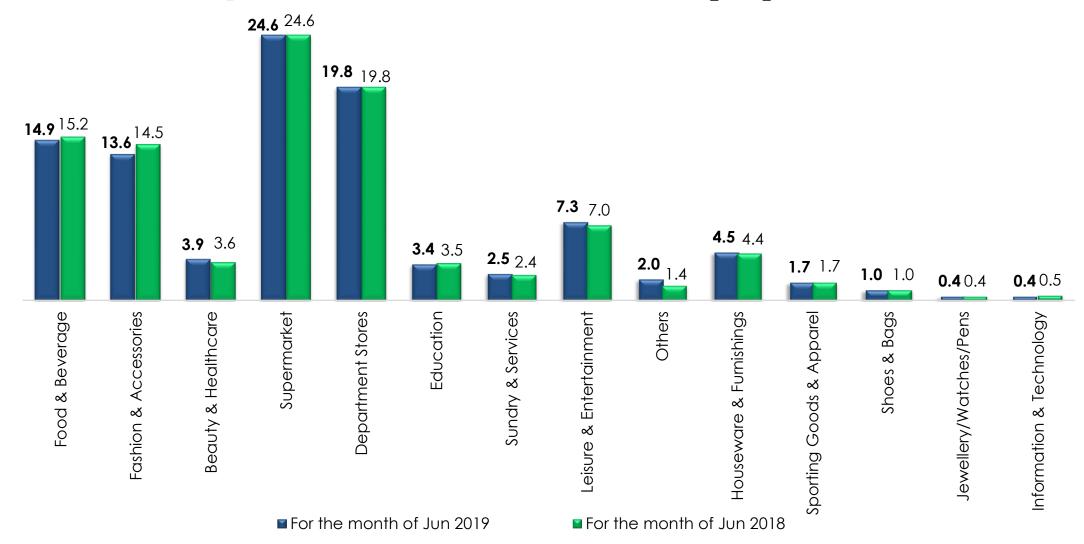


Note:

Includes master-leased malls.

Trade Mix By Net Lettable Area¹ (%)





Note:

^{1.} Includes master-leased malls.

Portfolio at a Glance



	Multi-Tenanted Malls							
	CapitaMall Xizhimen 凯德MALL• 西直门	CapitaMall Wangjing 凯德MALL• 望京	CapitaMall Grand Canyon 凯德MALL• 大峡谷	CapitaMall Xinnan 凯德广场• 新南	CapitaMall Qibao 凯德七宝 购物广场	Rock Square ¹ 乐峰广场		
Location	Beijing	Beijing	Beijing	Chengdu	Shanghai	Guangzhou		
GFA ² (sq m)	83,075	83,768	92,918	91,816	83,986	88,279		
GRA ² (sq m)	83,075	68,010	69,967	53,619	72,729	83,591		
NLA ² (sq m)	50,762	51,900	45,509	36,257	50,526	53,176		
Land Use Right Expiry	23 Aug 2044 23 Aug 2054	15 May 2043 15 May 2053	29 Aug 2044 29 Aug 2054	17 Oct 2047	10 Mar 2043 ⁵	17 Oct 2045		
Valuation³ (RMB mil)	3,453.0	2,677.0	2,111.0	1,586.0	459.0	3,403.0		
NPI Yield on Valuation ⁴	6.5%	7.0%	4.4%	6.4%	10.2% ⁶	4.2% ⁶		
Number of Leases ²	277	256	188	252	172	203		
Committed Occupancy ²	100.0%	99.6%	98.8%	98.7%	95.0%	96.8%		
Shopper Traffic for YTD Jun 2019 (mil)	18.3	6.1	4.6	3.9	6.6	12.2		

Notes

- 1. CRCT has a 51.0% interest in Rock Square. All information are presented based on 100% ownership.
- 2. As at 30 June 2019.
- 3. Based on the valuation of the investment properties as at 30 Jun 2019.
- 4. NPI yield is based on annualised YTD June 2019 NPI and valuation as at 30 Jun 2019.
- . CapitaMall Qibao is indirectly held by CRCT under a master lease which expires in January 2024, with the right to renew for a further term of 19 years and 2 months.
- Excluded the impact of FRS 116.

Portfolio at a Glance



	Master-Le	ased Malls	Mall Under Stabilisation	Held fo	or Sale
	CapitaMall Erqi 凯德广场•二七	CapitaMall Shuangjing 凯德MALL•双井	CapitaMall Minzhongleyuan 凯德新民众乐园	CapitaMall Saihan 凯德MALL•赛罕	CapitaMall Wuhu ¹ 凯德广场•芜湖
Location	Zhengzhou	Beijing	Wuhan	Hohhot	Wuhu
GFA ² (sq m)	92,356	49,463	41,717	41,938	59,624
GRA ² (sq m)	92,356	49,463	37,472	41,938	45,634
NLA ² (sq m)	92,356	51,193 ⁵	23,498	31,076	35,859
Land Use Right Expiry	31 May 2042	10 Jul 2042	30 Jun 2044 ⁶ 15 Sep 2045	11 Mar 2041 20 Mar 2041	29 May 2044
Valuation³ (RMB mil)	645.0	593.0	515.0	460.0	210.0
NPI Yield on Valuation ⁴	6.7%	6.5%	0.2% ⁷	9.4%	N.M.
Number of Leases ²	2	10	64	194	N.M.
Committed Occupancy ²	100.0%	100.0%	61.2%	99.9%	N.M.
Shopper Traffic for YTD Jun 2019 (mil)	N.M.	N.M.	1.4	4.3	N.M.

Notes:

- 1. CRCT has a 51.0% interest in CapitaMall Wuhu, all information presented based on 100% ownership. CapitaMall Wuhu's NPI yield, number of leases, committed occupancy and shopper traffic are not meaningful as the mall was closed since June 2018.
- 3. Based on the valuation of the investment properties as at 30 June 2019, except for CapitaMall Saihan and CapitaMall Wuhu whose property value is based on latest divestment price.
- 4. NPI yield is based on annualised YTD June 2019 NPI and the valuation basis stated in Footnote 3.
 5. Included the area zoned for civil defense but is certified for commercial use.
- b. The conserved building is under a lease from the Wuhan Cultural Bureau.
- Excluded the impact of FRS 116.

N.M. Not meaningful

















Thank you

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