

HALCYON AGRI CORPORATION LIMITED (Company Registration No.: 200504595D)

#### Unaudited Financial Statement for the Third Quarter Ended 30 September 2016

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year

| Consolidated Profit and Loss Accounts- Third Quarter 2016 ("Q3 2016 | ") and 9 Months Ended 30 September 2016 ("9M 2016") |
|---|---|
| consolidated i font and coss Accounts finite quarter 2010 ( QS 2010 | , and 5 months Ended 50 September 2010 ( 5m 2010 )  |

|   |             | Group       |        |             | Group       |        |
|---|-------------|-------------|--------|-------------|-------------|--------|
|   | Q3 2016     | Q3 2015     | Change | 9M 2016     | 9M 2015     | Change |
|   | (Unaudited) | (Unaudited) | change | (Unaudited) | (Unaudited) | change |
|   | US\$'000    | US\$'000    | %      | US\$'000    | US\$'000    | %      |
| Revenue                                     | 187,111     | 274,606     | (31.9) | 568,960     | 781,290     | (27.2  |
| Cost of sales                               | (179,935)   | (255,494)   | (29.6) | (540,715)   | (727,278)   | (25.7  |
| Gross profit                                | 7,176       | 19,112      | (62.5) | 28,245      | 54,012      | (47.7  |
| Other income                                | 517         | 124         | 316.9  | 1,623       | 520         | 212.1  |
| Selling expenses                            | (2,834)     | (3,877)     | (26.9) | (9,096)     | (10,549)    | (13.8) |
| Administrative expenses                     | (5,796)     | (4,575)     | 26.7   | (19,602)    | (11,561)    | 69.6   |
| Administrative expenses - non-recurring     | (3,239)     | (2,656)     | 22.0   | (7,447)     | (4,203)     | 77.2   |
| Operating (loss)/profit                     | (4,176)     | 8,128       | n/m    | (6,277)     | 28,219      | n/m    |
| Finance income                              | 177         | 24          | 637.5  | 748         | 450         | 66.2   |
| Finance costs                               | (6,951)     | (6,396)     | 8.7    | (20,516)    | (18,747)    | 9.4    |
| (Loss)/Profit before taxation               | (10,950)    | 1,756       | n/m    | (26,045)    | 9,922       | n/m    |
| Income tax expense                          | (1,050)     | (1,270)     | (17.3) | (210)       | (3,646)     | (94.2) |
| (Loss)/Profit for the financial period      | (12,000)    | 486         | n/m    | (26,255)    | 6,276       | n/m    |
| (Loss)/Profit attributable to:              |             |             |        |             |             |        |
| Owners of the Company                       | (12,108)    | 47          | n/m    | (26,733)    | 4,515       | n/m    |
| Non-controlling interest                    | 108         | 439         | (75.4) | 478         | 1,761       | (72.9) |
|   | (12,000)    | 486         | n/m    | (26,255)    | 6,276       | n/m    |
| Earnings before interest, tax, depreciation | (1.0.4.2.)  | 10 212      |        | 691         | 25.051      | (00.0) |
| and amortisation ("EBITDA")                 | (1,843)     | 10,312      | n/m    | 691         | 35,051      | (98.0) |
| Adjusted EBITDA (refer item 8)              | 1,396       | 12,968      | (89.2) | 8,138       | 39,254      | (79.3) |
| Earnings per share ("EPS") (refer item 6):  |             |             |        |             |             |        |
| Basic and diluted EPS in US cents           | (1.64)      | 0.01        | n/m    | (4.13)      | 1.07        | n/m    |

n/m - not meaningful

## 1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year (cont'd)

Consolidated Statement of Comprehensive Income - Third Quarter 2016 ("Q3 2016") and 9 Months Ended 30 September 2016 ("9M 2016")

|  |                        | Group                  |        |                        | Group                  |        |
|--|------------------------|------------------------|--------|------------------------|------------------------|--------|
|  | Q3 2016<br>(Unaudited) | Q3 2015<br>(Unaudited) | Change | 9M 2016<br>(Unaudited) | 9M 2015<br>(Unaudited) | Change |
|  | US\$'000               | US\$'000               | %      | US\$'000               | US\$'000               | %      |
| (Loss)/Profit for the financial period   | (12,000)               | 486                    | n/m    | (26,255)               | 6,276                  | n/m    |
| Other comprehensive income/(loss)  |                        |                        |        |                        |                        |        |
| Items that may be reclassified subsequently to                                     |                        |                        |        |                        |                        |        |
| <u>profit and loss</u>   |                        |                        |        |                        |                        |        |
| Exchange differences on translation of foreign<br>operations                       | 1,974                  | (29,523)               | n/m    | 7,417                  | (50,501)               | n/m    |
| Cash flow hedges - losses arising during the<br>period (net of tax)                | -                      | -                      | n/m    | -                      | (332)                  | n/m    |
| Recognised in the profit and loss accounts on<br>occurrence of hedged transactions | 76                     | 202                    | (62.4) | 2,200                  | 843                    | 161.0  |
| Other comprehensive income/(loss) for the financial period                         | 2,050                  | (29,321)               | n/m    | 9,617                  | (49,990)               | n/m    |
| Total comprehensive loss for the financial period                                  | (9,950)                | (28,835)               | (65.5) | (16,638)               | (43,714)               | (61.9) |
| Total comprehensive loss attributable to:  |                        |                        |        |                        |                        |        |
| Owners of the Company  | (10,402)               | (20,744)               | (49.9) | (18,033)               | (30,522)               | (40.9) |
| Non-controlling interests  | 452                    | (8,091)                | n/m    | 1,395                  | (13,192)               | n/m    |
|  | (9,950)                | (28,835)               | (65.5) | (16,638)               | (43,714)               | (61.9) |

n/m - not meaningful

#### 1(a)(ii) Notes to Consolidated Profit and Loss Accounts

|  |             | Group              |                 |                  | Group              |                |  |
|--|-------------|--------------------|-----------------|------------------|--------------------|----------------|--|
|  | Q3 2016     | Q3 2015            |                 | 9M 2016          | 9M 2015            |                |  |
|  | (Unaudited) | (Unaudited)        | Change          | (Unaudited)      | (Unaudited)        | Change         |  |
|  | US\$'000    | US\$'000           | %               | US\$'000         | US\$'000           | %              |  |
| Amortisation of intangible asset                           | (18)        | (35)               | (48.6)          | (53)             | (35)               | 51.4           |  |
| -  | . ,         |                    |                 | . ,              | . ,                |                |  |
| Cost of inventories recognised as an expense               | (179,935)   | (255,494)          | (29.6)          | (540,715)        | (727,278)          | (25.7          |  |
| Depreciation:  |             |                    |                 |                  |                    |                |  |
| -Cost of sales   | (1,907)     | (1,767)            | 7.9             | (5,642)          | (5,550)            | 1.7            |  |
| -Selling expenses  | (22)        | (19)               | 15.8            | (68)             | (55)               | 23.6           |  |
| -Administrative expenses                                   | (386)       | (363)              | 6.3             | (1,205)          | (1,192)            | 1.1            |  |
|  | (2,315)     | (2,149)            | 7.7             | (6,915)          | (6,797)            | 1.7            |  |
| Employee benefits expenses:                                |             |                    |                 |                  |                    |                |  |
| -Cost of sales   | (4,027)     | (3,846)            | 4.7             | (12,875)         | (11,897)           | 8.2            |  |
| -Selling expenses  | (1,074)     | (1,076)            | (0.2)           | (3,245)          | (2,658)            | 22.1           |  |
| -Administrative expenses                                   | (3,356)     | (3,504)            | (4.2)           | (9 <i>,</i> 885) | (9,610)            | 2.9            |  |
|  | (8,457)     | (8,426)            | 0.4             | (26,005)         | (24,165)           | 7.6            |  |
| Finance cost:  |             |                    |                 |                  |                    |                |  |
| -Working capital loans                                     | (1,800)     | (1,958)            | (8.0)           | (5,956)          | (4,799)            | 24.1           |  |
| - Acquisition term loans                                   | (3,462)     | (2,807)            | 23.3            | (9,599)          | (9,081)            | 5.7            |  |
| -Medium Term Notes ("MTN") <sup>(1)</sup>                  | (1,670)     | (1,604)            | 4.1             | (4,897)          | (4,780)            | 2.4            |  |
| -Finance lease   | (19)        | (27)               | (29.6)          | (64)             | (87)               | (26.4          |  |
|  | (6,951)     | (6,396)            | 8.7             | (20,516)         | (18,747)           | 9.4            |  |
| Foreign exchange (loss)/gain:                              |             |                    |                 |                  |                    |                |  |
| -Cost of sales   | (577)       | 1,393              | n/m             | 148              | 5,658              | (97.4          |  |
| -Administrative expenses                                   | 21          | 1,353              | (98.6)          | (2,027)          | 5,070              | n/m            |  |
| Administrative expenses                                    | (556)       | 2,871              | (50.0)<br>n/m   | (1,879)          | 10,728             | n/m            |  |
| Non-recurring expenses:                                    |             | ,                  |                 |                  | ,                  |                |  |
| -Acquisitions-related expenses                             | (2,160)     | (14)               | 15,327.1        | (3,454)          | (157)              | 2,099.9        |  |
| -Expense on Consent Solicitation Exercise ("CSE")          | (2,100)     | (14)               | 13,327.1<br>n/m | (3,434)<br>(785) | (157)              | 2,099.9<br>n/m |  |
| -Professional fees incurred for syndicated loan facility   | (10)        | (1,588)            | n/m             | (785)            | (2,992)            | n/m            |  |
| -Amortisation of fee incurred for syndicated loan facility | (1,061)     | (1,566)<br>(1,054) | 0.7             | -<br>(3,208)     | (2,992)<br>(1,054) | 204.4          |  |
| -Amortisation of ree incurred for syndicated loan facility | (3,239)     | (1,034)            | 22.0            | (3,208)          | (4,203)            | 77.2           |  |
|  | (0)2007     | (2)0007            | 22.0            | (7))             | (1)2007            | ,,,,           |  |
| Other income:  |             |                    | - 1             | 1 205            |                    |                |  |
| -Fair value gain on biological assets                      | 431         | -                  | n/m             | 1,305            | -                  | n/m            |  |
| -Others  | 86          | 124                | (30.6)          | 318              | 520                | (38.8          |  |
|  | 517         | 124                | 316.9           | 1,623            | 520                | 212.1          |  |
| Professional fees  | (380)       | (467)              | (18.6)          | (998)            | (1,206)            | (17.2          |  |

n/m - not meaningful

(1) Included in MTN finance cost is amortisation of upfront fee paid in Q3 2016 of US\$150,000 (Q3 2015: US\$150,000) and 9M 2016 of US\$451,000 (9M 2015: US\$451,000)

### **1(b)(i)** A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

|  | Gro                   | -                    |                       | any                 |
|--|-----------------------|----------------------|-----------------------|---------------------|
|  | 30 Sep 16             | 31 Dec 15            | 30 Sep 16             | 31 Dec 15           |
| <u>ASSETS</u>                                | Unaudited<br>US\$'000 | Restated<br>US\$'000 | Unaudited<br>US\$'000 | Audited<br>US\$'000 |
| Non-current assets                           | 033000                | 033 000              | 033000                | 033 000             |
| Intangible assets                            | 200,481               | 200,534              | -                     |                     |
| Property, plant and equipment                | 99,779                | 99,489               | 212                   | 122                 |
| Plantation related properties                | 38,492                | 35,789               |                       |                     |
| Biological assets                            | 6,169                 | 4,054                | -                     |                     |
| nvestment properties                         | 22,241                | 21,420               | -                     |                     |
| Deferred tax assets                          | 3,574                 | 3,175                | 351                   |                     |
| Deferred charges                             | 191                   | 146                  | -                     |                     |
| Other assets                                 | 2                     | 2                    | -                     |                     |
| Investment in subsidiaries                   | 230,598               | -                    | 398,606               | 168,008             |
| Total non-current assets                     | 601,527               | 364,609              | 399,169               | 168,130             |
| Current assets                               |                       |                      |                       |                     |
| Cash and bank balances                       | 48,981                | 70,541               | 37                    | 3,064               |
| Trade receivables                            | 59,109                | 65,030               | -                     | -,                  |
| Other receivables                            | 25,403                | 27,427               | 104,232               | 95,282              |
| Tax receivables                              | 2,725                 | 3,324                |                       |                     |
| Derivative financial instruments             | 8,360                 | 24,250               | -                     |                     |
| Inventories                                  | 102,917               | 102,875              | -                     |                     |
| Total current assets                         | 247,495               | 293,447              | 104,269               | 98,345              |
| Total assets                                 | 849,022               | 658,056              | 503,438               | 266,475             |
| LIABILITIES AND EQUITY                       |                       |                      |                       |                     |
| Current liabilities                          |                       |                      |                       |                     |
| Derivative financial instruments             | 6,830                 | 7,567                | -                     |                     |
| Trade payables                               | 6,583                 | 11,249               | -                     |                     |
| Other payables                               | 13,437                | 18,349               | 23,531                | 10,000              |
| Loan payables                                | 199,449               | 191,874              | 2,750                 | 2,750               |
| Provision for taxation                       | 3,124                 | 1,553                | -                     | 15                  |
| Finance lease                                | 458                   | 435                  | 458                   | 435                 |
| Total current liabilities                    | 229,881               | 231,027              | 26,739                | 13,200              |
| Net current assets                           | 17,614                | 62,420               | 77,530                | 85,145              |
| Non current liabilities                      |                       |                      |                       |                     |
| Loan payables                                | 246,585               | 270,150              | 97,204                | 94,404              |
| Retirement benefit obligations               | 12,108                | 10,703               | -                     |                     |
| Deferred tax liabilities                     | 20,828                | 20,004               | 25                    | 25                  |
| Finance lease                                | 700                   | 1,046                | 700                   | 1,046               |
| Fotal non current liabilities                | 280,221               | 301,903              | 97,929                | 95,475              |
| Net assets                                   | 338,920               | 125,126              | 378,770               | 157,800             |
| Capital and reserves                         |                       |                      |                       |                     |
| Share capital                                | 387,149               | 156,551              | 387,149               | 156,552             |
| Capital reserves                             | 143                   | 143                  | -                     |                     |
| Accumulated (losses)/profits                 | (22,370)              | 4,363                | (8,379)               | 1,249               |
| Hedging reserve                              | 11                    | (2,189)              | -                     |                     |
| Foreign currency translation reserves        | (51,480)              | (57,980)             | -                     |                     |
| Equity attributable to owners of the Company | 313,453               | 100,888              | 378,770               | 157,800             |
| Non-controlling interests                    | 25,467                | 24,238               | -                     |                     |
| Total equity                                 | 338,920               | 125,126              | 378,770               | 157,800             |
| Fotal liabilities and equity                 | 849,022               | 658,056              | 503,438               | 266,47              |

#### 1(b)(ii) Aggregate amount of group's borrowings and debt securities

|               | As at 30 Sept<br>(Unau |                       | As at 31 December 2015<br>(Audited) |                       |  |
|---------------|------------------------|-----------------------|-------------------------------------|-----------------------|--|
|               | Secured<br>US\$'000    | Unsecured<br>US\$'000 | Secured<br>US\$'000                 | Unsecured<br>US\$'000 |  |
| Loan payables | 199,449                | -                     | 191,874                             | -                     |  |
| Finance lease | 458                    | -                     | 435                                 | -                     |  |

#### Amount repayable in one year or less, or on demand

#### Amount repayable after one year

|               | As at 30 September 2016<br>(Unaudited) |           | As at 31 Dec<br>(Aud |           |
|---------------|--|-----------|----------------------|-----------|
|               | Secured                                | Unsecured | Secured              | Unsecured |
|               | US\$'000                               | US\$'000  | US\$'000             | US\$'000  |
| Loan payables | 156,943                                | 89,642    | 185,370              | 84,780    |
| Finance lease | 700                                    | -         | 1,046                | -         |

#### Details of any collateral

Working capital loans are secured by corporate guarantees from the Company and by a charge over some of the Group's inventories, trade receivables and certain cash and bank balances.

Term loans are secured by corporate guarantees from the Company and by a charge over certain of the Group's property, plant and equipment, other receivables and pledges over ordinary shares held by the Group in certain subsidiaries.

Finance leases are secured by the lessor's title to the leased assets.

### 1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

Consolidated Statement of Cash Flows- Third Quarter 2016 ("Q3 2016") and 9 Months Ended 30 September 2016 ("9M 2016")

|  | Gro            | oup               | Gro              | Group            |  |
|--|----------------|-------------------|------------------|------------------|--|
|  | Q3 2016        | Q3 2015           | 9M 2016          | 9M 2015          |  |
|  | (Unaudited)    | (Unaudited)       | (Unaudited)      | (Unaudited)      |  |
|  | US\$'000       | US\$'000          | US\$'000         | US\$'000         |  |
| Operating activities:  |                |                   |                  |                  |  |
| (Loss)/Profit before taxation  | (10,950)       | 1,756             | (26,045)         | 9,922            |  |
| Adjustments for:   | (10,550)       | 1,750             | (20,043)         | 5,522            |  |
| -  | 2,315          | 2,149             | 6,915            | 6,797            |  |
| Depreciation expense<br>Amortisation of intangible asset               | 2,515          | 35                | 53               | 35               |  |
| C C  |                | 376               |                  |                  |  |
| Retirement benefit expense   | 406            |                   | 1,266            | 1,235            |  |
| Interest income  | (177)          | (24)              | (748)            | (450)            |  |
| Interest expense<br>Fair value loss/(gain) on open forward commodities | 6,951          | 6,396             | 20,516           | 18,747           |  |
| contracts and inventories, unrealised                                  | 6,883          | 5,617             | 388              | (6,222)          |  |
| Fair value gain on biological assets                                   | (431)          | 5,017             | (1,305)          | (0,222)          |  |
| Unrealised foreign exchange (gain)/loss                                | (431)          | (2,150)           | 2,027            | (5,944)          |  |
| Amortisation fee for syndicated loan facility                          | (21)<br>1,061  | 1,054             | 3,208            | 1,054            |  |
| Loss on disposal of other investment                                   | 1,001          | 1,054             | 3,208            | 1,054            |  |
| Operating cash flows before working capital changes                    |                | -                 | 6 275            | -                |  |
| Trade and other receivables  | 6,055<br>(160) | 15,222<br>(1,157) | 6,275<br>15,544  | 25,187<br>10,270 |  |
| Inventories  | 2,357          | 24,087            | 15,544           | 5,624            |  |
| Trade and other payables   | 2,400          | 2,895             | (8,982)          | (20,481)         |  |
| Cash generated from operations   | 10,652         | 41,047            | 31,952           | 20,600           |  |
| Interest received  | 10,032         | 24                | 748              | 450              |  |
| Interest paid  | (1,843)        | (2,005)           | (6,042)          | (4,419)          |  |
| Tax receipt/(paid)   | 273            | (748)             | 730              | (1,712)          |  |
| Net cash generated from operating activities                           | 9,259          | 38,318            | 27,388           | 14,919           |  |
|  |                |                   |                  |                  |  |
| Investing activities   |                |                   |                  |                  |  |
| Acquisition of subsidiaries (net of cash acquired)                     | -              | -                 | -                | (16,481)         |  |
| Capital expenditure on property, plant and equipment                   | (4 500)        | (2.000)           | (5.020)          | (0.000)          |  |
| and plantation assets  | (1,590)        | (3,000)           | (5,039)          | (8,908)          |  |
| Proceed from disposal of other investment                              | (1,590)        | 34 (2,966)        | (5,039)          | 34 (25,355)      |  |
| Net cash used in investing activities                                  | (1,590)        | (2,900)           | (5,059)          | (25,555)         |  |
| Financing activities   |                |                   |                  |                  |  |
| Net (repayment)/proceed from syndicated loan facility - term loan      | (6,370)        | (5,635)           | (18,375)         | 171,220          |  |
| Net (repayment)/proceed of syndicated loan facility - working          |                |                   |                  |                  |  |
| capital loan   | (13,500)       | (23,500)          | (5,000)          | 160,080          |  |
| Repayment of syndicated bridge facility                                | -              | -                 | -                | (271,800)        |  |
| Net repayment of other term loans                                      | -              | -                 | -                | (4,561)          |  |
| Net proceed/(repayment) of other working capital loans                 | 4,391          | 3,025             | (433)            | (43,187)         |  |
| Interest paid on term loans and syndicated facility                    | (3,462)        | (2,754)           | (9,599)          | (9,945)          |  |
| Interest paid on Medium Term Notes ("MTN")                             | (2,949)        | (2,702)           | (5 <i>,</i> 838) | (5,927)          |  |
| Interest paid in advance to Trust Account - MTN                        | (3,040)        | -                 | (3,040)          | -                |  |
| Repayment of obligation under finance lease arrangement                | (109)          | (103)             | (323)            | (301)            |  |
| Dividend paid to non-controlling interest                              | -              | (143)             | (166)            | (143)            |  |
| Decrease in pledged deposits   | -              | -                 | -                | 1,674            |  |
| Net cash used in financing activities                                  | (25,039)       | (31,812)          | (42,774)         | (2,890)          |  |
| Net (decrease)/increase in cash and cash equivalents                   | (17,370)       | 3,540             | (20,425)         | (13,326)         |  |
| Cash and cash equivalents at beginning of the period                   | 66,691         | 56,087            | 70,541           | 75,782           |  |
| Effects of exchange rate changes on the balance of                     |                |                   |                  |                  |  |
| cash held in foreign currencies  | (340)          | (2,450)           | (1,135)          | (5,279)          |  |
| Cash and cash equivalents at end of the period                         | 48,981         | 57,177            | 48,981           | 57,177           |  |
| Cash and bank balances comprise the following:                         |                |                   |                  |                  |  |
| Cash and cash equivalents  | 48,981         | 57,177            | 48,981           | 57,177           |  |
| Fixed deposits - pledged   | -              | -                 | -                | -                |  |
|  | 48,981         | 57,177            | 48,981           | 57,177           |  |

# 1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

|   |          |          |             | Foreign          |          |             |          |
|---|----------|----------|-------------|------------------|----------|-------------|----------|
|   |          |          | Accumulated | currency         |          | Non-        |          |
| Group (Unaudited)   | Share    | Capital  | (losses)/   | ,<br>translation | Hedging  | controlling |          |
|   | capital  | reserves | profits     | reserves         | reserve  | interests   | Total    |
|   | US\$'000 | US\$'000 | US\$'000    | US\$'000         | US\$'000 | US\$'000    | US\$'000 |
| Balance at 1 July 2016                                    | 156,551  | 143      | (10,262)    | (53,110)         | (65)     | 25,015      | 118,272  |
| Total comprehensive loss for the period                   |          |          |             |                  |          |             |          |
| (Loss)/Profit for the period                              | -        | -        | (12,108)    | -                | -        | 108         | (12,000  |
| Other comprehensive income                                | -        | -        | -           | 1,630            | 76       | 344         | 2,050    |
| Total   | -        | -        | (12,108)    | 1,630            | 76       | 452         | (9,950)  |
| Transactions with owners, recognised directly in equity   |          |          |             |                  |          |             |          |
| Issuance of Company's shares (net of share issuance cost) | 230,598  | -        | -           | -                | -        | -           | 230,598  |
| Total   | 230,598  | -        | -           | -                | -        | -           | 230,598  |
| Balance at 30 September 2016                              | 387,149  | 143      | (22,370)    | (51,480)         | 11       | 25,467      | 338,920  |
| Group (Unaudited)   |          |          |             |                  |          |             |          |
| Balance at 1 July 2015                                    | 92,993   | 143      | 12,758      | (31,385)         | (202)    | 71,345      | 145,652  |
| Total comprehensive income/(loss) for the period          |          |          |             |                  |          |             |          |
| Profit for the period                                     | -        | -        | 47          | -                | -        | 439         | 486      |
| Other comprehensive loss                                  | -        | -        | -           | (20,993)         | 202      | (8,530)     | (29,321) |
| Total   | -        | -        | 47          | (20,993)         | 202      | (8,091)     | (28,835) |
| Transactions with owners, recognised directly in equity   |          |          |             |                  |          |             |          |
| Dividend paid to non-controlling interest                 | -        | -        | -           | -                | -        | (143)       | (143)    |
| Total   | -        | -        | -           | -                | -        | (143)       | (143     |
| Balance at 30 September 2015                              | 92,993   | 143      | 12,805      | (52,378)         | -        | 63,111      | 116,674  |
| <u>Company (Unaudited)</u>                                |          |          |             |                  |          |             |          |
| Balance at 1 July 2016                                    | 156,551  | -        | (6,345)     | -                | -        | -           | 150,206  |
| Total comprehensive loss for the period                   | /        |          | (-//        |                  |          |             |          |
| Loss for the period                                       | -        | -        | (2,034)     | -                | -        | -           | (2,034   |
| Total   | -        | -        | (2,034)     | -                | -        | -           | (2,034)  |
| Transactions with owners, recognised directly in equity   |          |          |             |                  |          |             |          |
| Issuance of share capital (net of share issuance cost)    | 230,598  | -        | -           | -                | -        | -           | 230,598  |
| Total   | 230,598  | -        | -           | -                | -        | -           | 230,598  |
| Balance at 30 September 2016                              | 387,149  | -        | (8,379)     | -                | -        | -           | 378,770  |
| Company (Unaudited)                                       |          |          |             |                  |          |             |          |
| Balance at 1 July 2015                                    | 92,993   | -        | 3,448       | -                | -        | -           | 96,441   |
| Total comprehensive income for the period                 | ,-90     |          | 2,110       |                  |          |             |          |
| Loss for the period                                       | -        | -        | (1,081)     | -                | _        | _           | (1,081   |
| Total   |          |          | (1,081)     |                  | -        |             | (1,081   |
|   |          |          | (1,001)     |                  |          |             | (1,001)  |

Consolidated Statements of Changes in Equity as at 30 September 2016 and 30 September 2015

1(d)(ii) Details of any changes in the Company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

|                        | Number of<br>ordinary shares | US\$'000 |
|------------------------|------------------------------|----------|
| Issued and paid up     |                              |          |
| At 30 June 2016        | 600,092,000                  | 156,551  |
| Issue of share capital | 418,944,884                  | 230,598  |
| At 30 September 2016   | 1,019,036,884                | 387,149  |

The Company has allotted and issued 418,944,884 new fully paid-up ordinary shares in the capital of the Company as consideration for 448,887,135 ordinary shares in the capital of GMG Global Ltd ("GMG") acquired pursuant to the general offer made by the Company.

There were no other outstanding options, convertibles or treasury shares as at 30 September 2016 and 30 September 2015.

### 1(d)(iii) To show the number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

The Company did not hold any treasury shares as at 30 September 2016 and 31 December 2015. As such, the number of issued shares excluding treasury shares as at 30 September 2016 and 31 December 2015 were 1,019,036,884 shares and 600,092,000 shares respectively.

### 1(d)(iv) A statement showing all sales, transfers, disposals, cancellation and/or use of treasury shares as at the end of the current financial period reported on

Not applicable. There were no treasury shares during and as at the end of the current financial period reported on.

### 2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice

The figures have not been reviewed or audited by the Company's auditors.

### **3.** Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

### 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

Except as disclosed in paragraph 5, the financial statements have been prepared using the same accounting policies and methods of computation as presented in the audited financial statements for the financial year ended 31 December 2015.

## 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group has adopted all applicable new and revised Financial Reporting Standards ("FRS") and Interpretations of Financial Reporting Standards ("INT FRS") which became effective for accounting periods beginning on or after 1 January 2016.

#### (a) Amendments to FRS 16 and FRS 41 Agriculture – Bearer Plants

The amendments changed the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of FRS 41. Instead, FRS 16 will apply. After initial recognition, bearer plants will be measured under FRS 16 at accumulated cost (before maturity) and using either the cost or revaluation model (after maturity).

The amendments also require that produce that grows on bearer plants will remain in the scope of FRS 41 measured at fair value less costs to sell. For government grants related to bearer plants, FRS 20 Accounting Government Grants and Disclosure of Government Assistance will apply. The Group has accounted for the oil palm plantations as bearer plants and applied the amendments retrospectively.

The effects of the amendments are as follows:

|                                       | Group                               |  |  |  |  |
|---------------------------------------|-------------------------------------|--|--|--|--|
|                                       | 31 Dec 2015<br>Restated<br>US\$'000 | 31 Dec 2015<br>As initially stated<br>US\$'000 |  |  |  |
| Statement of financial position       |                                     |  |  |  |  |
| Plantation related properties         | 35,789                              | 35,491   |  |  |  |
| Biological assets                     | 4,054                               | 6,360  |  |  |  |
| Deferred tax liabilities              | 20,004                              | 20,486   |  |  |  |
| Accumulated profits                   | 4,363                               | 6,025  |  |  |  |
| Foreign currency translation reserves | (57,980)                            | (58,116)                                       |  |  |  |

#### (b) Non-consolidation of GMG

On 23 August 2016, the Company had launched a voluntary general offer ("VGO") for the entire issued and paid-up capital of GMG Global Ltd ("GMG"), which was open for acceptance from 9 September 2016 onwards. As at 30 September 2016, the Company held an aggregate of 58.6% of the issued and paid-up share capital of GMG. In view of the ongoing VGO exercise, the investment in GMG is carried at cost in the consolidated statement of financial position and GMG results are not included in the consolidated income statement for Q3 2016. GMG's results and financial position will be consolidated into the Group's results and financial position once the Company obtained management control of GMG.

## 6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

|  | Gro       | oup       | Group     |           |  |
|--|-----------|-----------|-----------|-----------|--|
|  | Q3 2016   | Q3 2015   | 9M 2016   | 9M 2015   |  |
|  | Unaudited | Unaudited | Unaudited | Unaudited |  |
| (Loss)/Profit attributable to owners of the    |           |           |           |           |  |
| Company (US\$'000)                             | (12,108)  | 47        | (26,733)  | 4,515     |  |
| Basic and diluted (loss)/earnings per share    |           |           |           |           |  |
| ("LPS/EPS") in US cents <sup>(1)</sup>         | (1.64)    | 0.01      | (4.13)    | 1.07      |  |
| Adjusted (LPS)/EPS in US cents <sup>(2)</sup>  | (1.19)    | 0.00      | (2.62)    | 0.00      |  |
| Adjusted (LPS)/EPS in SGD cents <sup>(3)</sup> | (1.61)    | 0.01      | (3.59)    | 0.01      |  |

Notes:

- (1) The basic and diluted EPS/(LPS) for the periods under review have been computed based on the profit/(loss) attributable to owners of the Company and the weighted average number of ordinary shares in issue for the respective periods.
- (2) For comparative purposes, the adjusted EPS for the periods under review have been computed based on the (loss)/profit attributable to owners of the Company and number of ordinary shares in issue as at 30 September 2016 of 1,019,036,884 ordinary shares.
- (3) Translated at the average exchange rates for each respective period.

The basic and diluted LPS for Q3 2016, Q3 2015, 9M 2016 and 9M 2015 were the same as there were no potentially dilutive ordinary shares in issue as at 30 September 2016 and 30 September 2015.

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year

|   | Gro               | up               | Company           |                  |  |  |
|---|-------------------|------------------|-------------------|------------------|--|--|
|   | 30 September 2016 | 31 December 2015 | 30 September 2016 | 31 December 2015 |  |  |
|   | Unaudited         | Audited          | Unaudited         | Audited          |  |  |
| Net asset value per ordinary share<br>based on issued share capital (US |                   |                  |                   |                  |  |  |
| cents)  | 33.26             | 20.85            | 37.17             | 26.30            |  |  |
| Net asset value per ordinary share based on issued share capital (SGD   |                   |                  |                   |                  |  |  |
| cents) <sup>(1)</sup>   | 45.18             | 29.48            | 50.49             | 37.18            |  |  |
| Number of ordinary shares   |                   |                  |                   |                  |  |  |
| outstanding   | 1,019,037,388     | 600,092,000      | 1,019,037,388     | 600,092,000      |  |  |

Note:

- (1) Translated at the closing exchange rates for each respective period.
- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:
- (a) any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.

### REVIEW OF THE INCOME STATEMENT OF THE GROUP FOR Q3 2016 VS Q3 2015 AND 9M 2016 VS 9M 2015

#### <u>Snapshot</u>

#### **Operating financial statistics**

|   |              | Q3 2016 | Q3 2015 | Change | 9M 2016 | 9M 2015 | Change |
|---|--------------|---------|---------|--------|---------|---------|--------|
| Total sales volume                          | tonnes       | 131,170 | 183,833 | -28.6% | 432,983 | 510,812 | -15.2% |
| Revenue                                     | US\$ million | 187.1   | 274.6   | -31.9% | 569.0   | 781.3   | -27.2% |
| Revenue per tonne                           | US\$         | 1,426   | 1,494   | -4.5%  | 1,314   | 1,530   | -14.1% |
| Gross profit                                | US\$ million | 7.2     | 19.1    | -62.5% | 28.2    | 54.0    | -47.7% |
| EBITDA - adjusted <sup>(1)</sup>            | US\$ million | 1.4     | 13.0    | -89.2% | 8.1     | 39.3    | -79.3% |
| Net (loss)/profit - adjusted <sup>(1)</sup> | US\$ million | (8.8)   | 3.1     | n/m    | (18.8)  | 10.5    | n/m    |

n/m - not meaningful

Note:

The results have been adjusted to exclude the non-recurring expenses of US\$3.2 million in Q3 2016 (Q3 2015: US\$2.7 million, 9M 2016: US\$7.4 million and 9M 2015: US\$4.2 million).

#### <u>Revenue</u>

#### Q3 2016 vs Q3 2015

Revenue decreased by US\$87.5 million or 31.9%, from US\$274.6 million in Q3 2015 to US\$187.1 million in Q3 2016 due to lower selling prices and lower sales volumes from 183,833 tonnes in Q3 2015 to 131,170 tonnes in Q3 2016.

Sales volume for the Processing division decreased from 107,100 tonnes in Q3 2015 to 85,265 tonnes in Q3 2016. The decrease was mainly due to the implementation of the Agreed Export Tonnage Scheme ("AETS"), a self-imposed restriction on natural rubber exports by the Governments of Thailand, Indonesia, Malaysia and Vietnam, from 1 March 2016. Distribution division sales volumes also decreased, falling from 104,499 tonnes in Q3 2015 to 62,189 tonnes in Q3 2016. The decrease in sales volume of the Distribution division was mainly due to lower sales volume from NCE, arising as a result of our ongoing streamlining of the customer base, including preparation for incoming customers from the Sinochem natural rubber distribution business.

Selling prices declined as a result of the decrease in the market price for natural rubber; revenue per tonne decreased from US\$1,494 in Q3 2015 to US\$1,426 in Q3 2016.

#### 9M 2016 vs 9M 2015

Revenue decreased by US\$212.3 million or 27.2%, from US\$781.3 million in 9M 2015 to US\$569.0 million in 9M 2016 due to lower selling prices and lower sales volumes from 510,812 tonnes in 9M 2015 to 432,983 tonnes in 9M 2016 (as explained above). Selling prices declined as a result of the decrease in the market price for natural rubber; revenue per tonne decreased from US\$1,530 in 9M 2015 to US\$1,314 in 9M 2016.

#### Cost of sales

Cost of sales comprises the cost of procuring and processing raw materials into finished goods, and other incidental costs to transport the goods to customers (for sales not on FOB basis).

#### Q3 2016 vs Q3 2015 and 9M 2016 vs 9M 2015

Cost of sales decreased by US\$75.6 million (9M 2016: US\$186.6 million) or 29.6% (9M 2016: 25.7%), from US\$255.5 million in Q3 2015 (9M 2015: US\$727.3 million) to US\$179.9 million in Q3 2016 (9M 2016: US\$540.7 million), due to the decrease in the price of raw materials and sales volume.

#### **Gross Profit**

|                               | Q3 2016 | Q3 2015 | Change | 9M 2016 | 9M 2015 | Change |
|-------------------------------|---------|---------|--------|---------|---------|--------|
| Gross profit (US\$ million)   | 7.2     | 19.1    | -62.5% | 28.2    | 54.0    | -47.7% |
| Sales volume (tonnes)         | 131,170 | 183,833 | -28.6% | 432,983 | 510,812 | -15.2% |
| Gross profit per tonne (US\$) | 55      | 104     | -47.4% | 65      | 106     | -38.3% |

#### Q3 2016 vs Q3 2015 and 9M 2016 vs 9M 2015

Gross profit decreased by US\$11.9 million (9M 2016: US\$25.8 million) or 62.5% (9M 2016: 47.7%) from US\$19.1 million in Q3 2015 (9M 2015: US\$54.0 million) to US\$7.2 million in Q3 2016 (9M 2016: US\$28.2 million) mainly due to margin compression in the Processing division as a result of low rubber prices. The Distribution division's gross profit per tonne in Q3 2016 also decreased from US\$59 per tonne in Q3 2015 to US\$31 per tonne in Q3 2016 due to a temporary mismatch between purchases and sales in the Latex division.

#### (Loss)/Profit before tax

#### Q3 2016 vs Q3 2015

Loss before tax in Q3 2016 was US\$11.0 million, a decrease of US\$12.7 million from the profit before tax in Q3 2015 of US\$1.8 million. The movement in (loss)/profit before tax was mainly due to lower gross profit, an increase in selling and administrative expenses and increase in finance costs.

Other income increased by US\$0.4 million from US\$0.1 million in Q3 2015 to US\$0.5 million in Q3 2016 mainly due to fair value gain on biological assets of US\$0.4 million.

Selling and administrative expenses (excluding non-recurring expenses) amounted to US\$8.6 million in Q3 2016 as compared to US\$8.5 million in Q3 2015. Excluding the foreign exchange effect, the selling and administrative expenses (excluding non-recurring expenses) has decreased from US\$9.9 million in Q3 2015 to US\$8.7 million in Q3 2016, mainly due to cost-cutting measures implemented since the beginning of 2016.

Finance cost increased by US\$0.6 million from US\$6.4 million in Q3 2015 to US\$7.0 million in Q3 2016, mainly due to step-up of term loan interest rates.

#### 9M 2016 vs 9M 2015

Loss before tax in 9M 2016 was US\$26.0 million, a decrease of US\$35.9 million from the profit before tax in 9M 2015 of US\$9.9 million. The movement in (loss)/profit before tax was mainly due to lower gross profit and an increase in selling and administrative expenses (mainly from the non-recurring administrative expenses) and finance costs.

Selling and administrative expenses (excluding non-recurring expenses) amounted to US\$28.7 million in 9M 2016 as compared to US\$22.1 million in 9M 2015. Excluding the foreign exchange effect, the selling and administrative expenses (excluding non-recurring expenses) has decreased from US\$27.2 million in 9M 2015 to US\$26.7 million in 9M 2016.

Finance cost increased by US\$1.8 million from US\$18.7 million in 9M 2015 to US\$20.5 million in 9M 2016, mainly due to step-up of term loan interest rate and higher utilisation of working capital loans.

#### (Loss)/Profit after tax

#### Q3 2016 vs Q3 2015

Loss after tax in Q3 2016 was US\$12.0 million, a decrease of US\$12.5 million from the profit after tax in Q3 2015 of US\$0.5 million.

#### 9M 2016 vs 9M 2015

Loss after tax in 9M 2016 was US\$26.3 million, a decrease of US\$32.6 million from the profit after tax in 9M 2015 of US\$6.3 million.

### REVIEW OF THE FINANCIAL POSITION OF THE GROUP AS AT 30 SEPTEMBER 2016 VS 31 DECEMBER 2015

#### Non-current assets

The increase in non-current assets as at 30 September 2016 (US\$601.5 million) of US\$236.9 million or 65.0% from 31 December 2015 (US\$364.6 million) was mainly due to (i) investment in a new subsidiary, GMG of US\$230.6 million, (ii) foreign exchange difference in aggregate of US\$6.4 million for property, plant and equipment, investment properties and plantation related assets in Indonesia and Malaysia as a result of strengthening of Indonesian Rupiah and Malaysian Ringgit against US Dollar, (iii) addition of property, plant and equipment of US\$4.4 million and (iv) increase in biological assets of US\$2.1 million due to fair value gain and additional plantation works. This was offset by depreciation expense of US\$6.9 million.

#### Current assets

Current assets decreased by US\$45.9 million or 15.7% from 31 December 2015 (US\$293.4 million) to 30 September 2016 (US\$247.5 million), primarily attributable to:

- decrease in cash and bank balance of US\$21.6 million. During 9M 2016, the Group generated operating cash inflow of US\$27.4 million, of which US\$5.0 million was used for capital expenditure on property, plant and equipment, and the remainder used, together with existing cash balances, to service principal and interest payments of US\$42.8 million;
- decrease in trade and other receivables of US\$7.9 million mainly due to repayment from customers and decrease in deposit for syndicated loan facility utilised for principal repayment; and
- decrease in derivative financial instruments of US\$15.9 million mainly due to lower valuation gain on the open sales contracts at 30 September 2016.

#### **Current liabilities**

Current liabilities decreased by US\$1.1 million or 0.5% from 31 December 2015 (US\$231.0 million) to 30 September 2016 (US\$229.9 million), mainly due to a decrease in trade and other payables of US\$9.6 million due to repayments made to trade and non-trade suppliers. The decrease was offset by an increase in loan payables mainly due to re-classification of certain non-current term loans to current loan payables (see table below), net off repayment of principal.

The breakdown of the current loan payables are as follows:

| (US\$ million)        |       | 30 September 2016 | 31 December 2015 |
|-----------------------|-------|-------------------|------------------|
| Working capital loans |       | 164.9             | 166.9            |
| Term loans            |       | 34.5              | 25.0             |
|                       | Total | 199.4             | 191.9            |

#### Non-current liabilities

Non-current liabilities decreased by US\$21.7 million or 7.2% from 31 December 2015 (US\$301.9 million) to 30 September 2016 (US\$280.2 million), mainly due to reclassification of certain non-current term loans to current loan payables as described above. The amount of working capital loans included in non-current loan payables was US\$37.0 million as at 30 September 2016.

#### **Equity**

The Group's equity increased by US\$213.8 million from US\$125.1 million as at 31 December 2015 to US\$338.9 million as at 30 September 2016, mainly due to issuance of share capital of US\$230.6 million for acquisition of GMG and foreign currency translation gains arising during the period as a result of strengthening of Indonesian Rupiah and Malaysian Ringgit against US Dollar, offset by the Group's 9M 2016 net loss.

#### Working capital

As at 30 September 2016, net working capital amounted to US\$39.5 million, as set out below:

| (US\$ million)                        | 30 September 2016 | 31 December 2015 |
|---------------------------------------|-------------------|------------------|
| Cash and bank balances                | 49.0              | 70.5             |
| Trade receivables                     | 59.1              | 65.0             |
| Inventories                           | 102.9             | 102.9            |
| Less: Trade payables                  | (6.6)             | (11.2)           |
| Less: Working capital loans (current) | (164.9)           | (166.9)          |
| Net working capital                   | 39.5              | 60.3             |

### REVIEW OF THE CASH FLOW STATEMENT OF THE GROUP FOR Q3 2016 VS Q3 2015 AND 9M 2016 VS 9M 2015

| (US\$ million)                        | Q3 2016 | Q3 2015 | 9M 2016 | 9M 2015 |
|---------------------------------------|---------|---------|---------|---------|
| Net cash generated from operating     |         |         |         |         |
| activities, before working capital    |         |         |         |         |
| changes                               | 4.6     | 12.5    | 1.7     | 19.5    |
| Changes in working capital            | 4.6     | 25.8    | 25.7    | (4.6)   |
| Net cash generated from operating     |         |         |         |         |
| activities                            | 9.2     | 38.3    | 27.4    | 14.9    |
| Net cash used in investing activities | (1.6)   | (3.0)   | (5.0)   | (25.3)  |
| Net cash used in financing activities | (25.0)  | (31.8)  | (42.8)  | (2.9)   |
| Net (decrease)/ increase in cash and  |         |         |         |         |
| cash equivalents                      | (17.4)  | 3.5     | (20.4)  | (13.3)  |
| Cash and cash equivalents at the      |         |         |         |         |
| beginning of the period               | 66.7    | 56.1    | 70.5    | 75.8    |
| Effect of exchange rate changes on    |         |         |         |         |
| the balance of cash held in foreign   |         |         |         |         |
| currencies                            | (0.3)   | (2.5)   | (1.1)   | (5.3)   |
| Cash and cash equivalents at the end  |         |         |         |         |
| of the period                         | 49.0    | 57.2    | 49.0    | 57.2    |

The following table sets out a summary of cash flows for Q3 2016, Q3 2015, 9M 2016 and 9M 2015:

#### Q3 2016 vs Q3 2015

The Group's cash and cash equivalents decreased by US\$17.4 million during Q3 2016. It recorded net cash inflow from operating activities of US\$9.2 million during Q3 2016.

Cash outflow from investing activities of US\$1.6 million was due to capital expenditure on property, plant and equipment and plantation assets.

Net cash outflow from financing activities was US\$25.0 million, mainly due to repayment of various loans and associated interest costs.

#### 9M 2016 vs 9M 2015

The Group's cash and cash equivalents decreased by US\$20.4 million during 9M 2016. It recorded net cash inflow from operating activities of US\$27.4 million during 9M 2016.

Cash outflow from investing activities of US\$5.0 million was due to capital expenditure on property, plant and equipment and plantation assets.

Net cash outflow from financing activities was US\$42.8 million, mainly due to repayment of various loans and associated interest costs.

### 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

The Company did not issue any forecast or prospect statement.

## 10. A commentary at the date of the announcement of the significant trend and competitive conditions of the industry in which the group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months

Halcyon Agri's financial performance for the remainder of 2016 will continue to be impacted by the natural rubber market price environment.

The Group's financial results in the next reporting period and in the next 12 months will also be affected by:

- the consolidation of financial results of the Sinochem natural rubber assets, of which the acquisition was completed on 3 October 2016;
- the consolidation of financial results of GMG Global Ltd, which will be a wholly-owned subsidiary of Halcyon Agri upon completion of the compulsory acquisition as announced on 9 November 2016; and
- integration of the above assets with Halcyon Agri's business and the outcome of a strategic review of the combined business being undertaken over Q4 2016.

#### 11. Dividend

(a) *Current Financial Period Reported On* Any dividend declared for the current financial period reported on?

No dividends have been declared or recommended for the current financial period.

#### (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

No.

#### (c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

#### 12. If no dividend has been declared (recommended), a statement to that effect

No dividend has been declared or recommended for the current financial period.

13. If the Group has obtained a general mandate from shareholders for Interested Person Transactions ("IPT"), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect

The Company does not have an IPT Mandate.

#### 14. Segmental information

Halcyon Agri is a global leader in natural rubber, supporting the world's growing mobility needs through the origination, production and distribution of natural rubber. The Group sources a broad range of grades from all major origins globally, operates 14 natural rubber processing facilities in Indonesia and Malaysia, and distributes to an international customer base through its network of warehouses and sales offices in South East Asia, China, the United States of America and Europe.

The Group's supply chain model is designed to capture adjacent margins along the natural rubber value chain, as follows:

- Plantation Segment the management of natural rubber estates, both owned by the Group and external third parties, employing latest agronomical models and best ecological practices to achieve world-leading sustainable yields. Revenue in Q3 2016 and 9M 2016 was mainly arising from the oil palm harvest from the Group's plantation.
- Processing Segment the procurement and processing of raw materials into high quality technically specified rubber ("TSR') in our 14 processing factories, with a strong focus on Corporate Social Responsibility ("CSR") and the development of premium grades.
- Distribution Segment the merchandising and distribution of natural rubber and latex from the Group's own factories as well as selected third party origins and grades.
- Corporate Segment covers group strategic management, corporate finance, group administration and legal matters, treasury, taxation and investment properties.

The results of the operating segments are reviewed continuously by the Group's executive team to optimise allocation of resources between the segments. Segmental performance is evaluated based on operating profit or loss which, in certain respects, as explained in the table below, is measured differently from operating profit or loss in the consolidated financial statements.

Segment assets and liabilities include items directly attributable to a segment as well as those that can be allocated on reasonable basis.

#### Segment information- Third Quarter 2016 ("Q3 2016") and Third Quarter 2015 ("Q3 2015")

|  | Plant   | ation   | Proce   | ssing   | Distrib | ution   | Corpo   | orate   | Elimina  | ation    | Consoli        | dated         |
|--|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------------|---------------|
| (US\$'000)                             | Q3 2016 | Q3 2015 | Q3 2016  | Q3 2015  | Q3 2016        | Q3 2015       |
| Revenue to third party                 | 20      | -       | 103,692 | 128,391 | 83,399  | 146,215 | -       | -       | -        | -        | 187,111        | 274,606       |
| Inter-segment revenue                  | -       | -       | 11,164  | 25,457  | 2,731   | 15,302  | 2,182   | 942     | (16,077) | (41,701) | -              | -             |
| Total Revenue                          | 20      | -       | 114,856 | 153,848 | 86,130  | 161,517 | 2,182   | 942     | (16,077) | (41,701) | 187,111        | 274,606       |
| Gross profit <sup>(1)</sup>            | 20      | -       | 5,203   | 12,958  | 1,953   | 6,154   | 2,182   | 942     | (2,182)  | (942)    | 7,176          | 19,112        |
| Operating (loss)/profit                | 281     | (212)   | (1,407) | 7,374   | (1,348) | 2,470   | (1,702) | (1,440) | -        | (64)     | (4,176)        | 8,128         |
| Finance income                         |         |         |         |         |         |         |         |         |          | _        | 177            | 24            |
| Finance income<br>Finance cost         |         |         |         |         |         |         |         |         |          |          | 177<br>(6,951) | 24<br>(6,396) |
| (Loss)/Profit before taxation          |         |         |         |         |         |         |         |         |          |          | (10,950)       | 1,756         |
| Income tax expense                     |         |         |         |         |         |         |         |         |          |          | (1,050)        | (1,270)       |
| (Loss)/Profit for the financial period |         |         |         |         |         |         |         |         |          |          | (12,000)       | 486           |
| Total sales volume (tonnes)            | -       | -       | 85,265  | 107,100 | 62,189  | 104,499 | -       | -       | (16,284) | (27,766) | 131,170        | 183,833       |
| Gross profit per tonne (US\$)          | -       | -       | 61      | 121     | 31      | 59      | -       | -       | -        | -        | 55             | 104           |
| Other information:                     |         |         |         |         |         |         |         |         |          |          |                |               |
| Depreciation expenses                  | 31      | 19      | 2,221   | 2,055   | 51      | 55      | 12      | 20      | -        | -        | 2,315          | 2,149         |
| Capital expenditure                    | 584     | 1,126   | 856     | 1,814   | 67      | 57      | 83      | 3       | -        | -        | 1,590          | 3,000         |

<sup>(1)</sup> Under the Processing segment, the cost of sales amounted to US\$109.6 million (Q3 2015: US\$140.9 million), of which the cost of raw materials amounted to US\$96.9 million (Q3 2015: US\$127.6 million) and processing costs amounted to US\$12.7 million (Q3 2015: US\$13.3 million).

#### Segment information - 9 months of 2016 ("9M 2016") and 9 months of 2015 ("9M 2015")

|  | Plantation |           | Proce      | ssing     | Distrik      | Distribution Corpo |           | orate Elimin |             | ation     | Consol    | idated    |
|--|------------|-----------|------------|-----------|--------------|--------------------|-----------|--------------|-------------|-----------|-----------|-----------|
| (US\$'000)                             | 9M 2016    | 9M 2015   | 9M 2016    | 9M 2015   | 9M 2016      | 9M 2015            | 9M 2016   | 9M 2015      | 9M 2016     | 9M 2015   | 9M 2016   | 9M 2015   |
| Revenue to third party                 | 48         | -         | 298,824    | 366,265   | 270,088      | 415,025            | -         | -            | -           | -         | 568,960   | 781,290   |
| Inter-segment revenue                  |            | -         | 41,244     | 68,507    | 14,456       | 32,462             | 6,545     | 2,772        | (62,245)    | (103,741) | -         | -         |
| Total revenue                          | 48         | -         | 340,068    | 434,772   | 284,544      | 447,487            | 6,545     | 2,772        | (62,245)    | (103,741) | 568,960   | 781,290   |
| Gross profit <sup>(1)</sup>            | 48         | -         | 17,050     | 37,384    | 11,147       | 16,628             | 6,545     | 2,772        | (6,545)     | (2,772)   | 28,245    | 54,012    |
| Operating (loss)/profit                | 854        | (554)     | (1,471)    | 21,404    | 971          | 7,285              | (6,641)   | 144          | 10          | (60)      | (6,277)   | 28,219    |
| Finance income                         |            |           |            |           |              |                    |           |              |             |           | 748       | 450       |
| Finance cost                           |            |           |            |           |              |                    |           |              |             |           | (20,516)  | (18,747)  |
| (Loss)/Profit before taxation          |            |           |            |           |              |                    |           |              |             |           | (26,045)  | 9,922     |
| Income tax expense                     |            |           |            |           |              |                    |           |              |             |           | (210)     | (3,646)   |
| (Loss)/Profit for the financial period |            |           |            |           |              |                    |           |              |             |           | (26,255)  | 6,276     |
| Total sales volume (tonnes)            | -          | -         | 266,812    | 289,588   | 216,132      | 291,336            | -         | -            | (49,961)    | (70,112)  | 432,983   | 510,812   |
| Gross profit per tonne (US\$)          |            | -         | 64         | 129       | 52           | 57                 | -         | -            | -           | -         | 65        | 106       |
| Other information:                     |            |           |            |           |              |                    |           |              |             |           |           |           |
| Depreciation expenses                  | 142        | 96        | 6,571      | 6,494     | 154          | 148                | 48        | 59           | -           | -         | 6,915     | 6,797     |
| Capital expenditure                    | 1,900      | 2,755     | 2,815      | 5,992     | 182          | 115                | 142       | 46           | -           | -         | 5,039     | 8,908     |
|  | Plant      | ation     | Processing |           | Distribution |                    | Corporate |              | Elimination |           | Consol    | idated    |
|  | 30 Sep 16  | 31 Dec 15 | 30 Sep 16  | 31 Dec 15 | 30 Sep 16    | 31 Dec 15          | 30 Sep 16 | 31 Dec 15    | 30 Sep 16   | 31 Dec 15 | 30 Sep 16 | 31 Dec 15 |
| Segment Assets                         | 49,898     | 44,312    | 453,453    | 430,424   | 123,935      | 152,134            | 567,012   | 343,359      | (345,276)   | (312,173) | 849,022   | 658,056   |
| Segment Liabilities                    | 12,671     | 9,381     | 294,740    | 260,374   | 119,667      | 146,164            | 182,756   | 176,863      | (99,732)    | (59,852)  | 510,102   | 532,930   |

<sup>(1)</sup> Under the Processing segment, the cost of sales amounted to US\$323.0 million (9M 2015: US\$397.4 million), of which the cost of raw materials amounted to US\$285.0 million (9M 2015: US\$357.1 million) and processing costs amounted to US\$38.0 million (9M 2015: US\$40.3 million).

#### 15. Undertakings from Directors and executive officers pursuant to Rule 720(1)

The Company confirms that each of its directors and executive officers has provided and has not withdrawn, a duly signed undertaking in the format set out in Appendix 7.7 of the Listing Manual of the Singapore Exchange Securities Trading Limited.

#### 16. Negative Confirmation by the Board pursuant to Rule 705(5)

We, Robert Meyer and Pascal Demierre, hereby confirm on behalf of the Board of Directors (the "Board") of the Company that, to the best of our knowledge, nothing has come to the attention of the Board which may render the unaudited financial results for the third quarter and nine months ended 30 September 2016 to be false or misleading in any material aspect.

#### By Order of the Board

Robert Meyer Executive Chairman and CEO

Singapore, 14 November 2016