



Hutchison Port Holdings Trust is a business trust constituted on 25 February 2011 under the laws of the Republic of Singapore and managed by Hutchison Port Holdings Management Pte. Limited.

ANNUAL GENERAL MEETING TO BE HELD ON 25 APRIL 2023 RESPONSES TO SUBSTANTIAL AND RELEVANT QUESTIONS

Hutchison Port Holdings Management Pte. Limited, as trustee-manager (the “**Trustee-Manager**”) of Hutchison Port Holdings Trust (“**HPH Trust**” or the “**Trust**”), would like to thank unitholders of HPH Trust (“**Unitholders**”) for submitting their questions in advance of its Annual General Meeting which will be held at Suntec Singapore International Convention & Exhibition Centre, Nicoll 2 and 3 Meeting Rooms, Level 3, 1 Raffles Boulevard, Suntec City, Singapore 039593 on Tuesday, 25 April 2023 at 11:00 a.m. (Singapore time).

The Trustee-Manager has endeavored to address all substantial and relevant questions received up to 11:00 a.m. on Tuesday, 11 April 2023 (Singapore time). Certain repetitive or similar questions are summarised and addressed together after grouping. Please refer to responses below.

Question 1

HPH Trust embarked on a debt repayment programme by repaying a minimum of HK\$1 billion annually since 2017 to reduce overall debt and increase Unitholders’ return by paying less interest cost. In the light of recent interest rate increase environment, will this debt reduction be continued for 2023 and beyond?

The Trustee-Manager’s Response:

HPH Trust embarked on a debt repayment programme since 2017. This programme improved HPH Trust’s gearing ratio and enhanced its financial position by lowering total borrowings from HK\$34 billion in 2016 to HK\$27 billion in 2022. Net attributable debt of HPH Trust was reduced from HK\$27 billion in 2016 to HK\$20 billion in 2022.

By 31 December 2022, approximately 70% of the Trust’s debt has a fixed interest rate. This also helps to reduce HPH Trust’s exposure to interest rate hikes.

Going forward, HPH Trust will continue to closely monitor the debt profile and interest rate trend, and expects to continue reducing debts by at least HK\$1 billion in 2023. Debt repayment is one of the means which increases the value of equity.

Question 2

What is the capital commitment required by HPH Trust on East Port Phase I? What is the expected return from this project development when East Port Phase I becomes operational? Is there any expected timeline of when East Port Phase I will become operational?

The Trustee-Manager’s Response:

In June 2021, HPH Trust, through its indirect subsidiary, Hutchison Ports Yantian Limited (“**HPYL**”), entered into a joint venture agreement with Shenzhen Port Group Company Limited (formerly known as “Shenzhen Yantian Port Group Company Limited”) to establish a 50/50 joint venture to construct, develop, operate and manage phase I of a container terminal with an approximate size of 120 hectares located in the eastern side

of Yantian International Container Terminals (“**YANTIAN**”) (“**East Port Phase I**”). HPH Trust holds 79.45% of the effective interest in HPYL.

Total project cost of East Port Phase I is estimated to be approximately RMB10.9 billion, of which RMB2.7 billion shall be financed by capital contribution, pro rata in accordance with the effective interests of each shareholder in the joint venture company, Yantian East Port International Container Terminals Limited 鹽田港東區國際集裝箱碼頭有限公司 (“**YEPICT**”). Capital contribution by HPH Trust is approximately RMB1.1 billion. This is the only capital contribution committed to-date by HPH Trust and was fully injected into YEPICT by October 2022. The share capital injection by HPH Trust was financed by internal cash, HPH Trust does not need to incur additional debt to fund its share capital injection into YEPICT. Construction of the project is progressing according to plan and within costs expectation. The first berth of East Port Phase I is expected to start operation in 2025.

It is expected that when completed, East Port Phase I will contribute to HPH Trust, strengthen YANTIAN’s infrastructure and enhance its capabilities to serve mega-vessels, positioning YANTIAN as a premier all-round national logistics hub in China.

HPH Trust will provide further updates on East Port Phase I where appropriate in accordance with the Listing Manual.

By Order of the Board

Hutchison Port Holdings Management Pte. Limited
(Incorporated in the Republic of Singapore with limited liability)
(as trustee-manager of Hutchison Port Holdings Trust)
(Company Registration No. 201100749W)

WONG YOEN HAR

Company Secretary
Singapore, 21 April 2023

ABOUT HPH TRUST

HPH Trust is a container port business trust listed in Singapore.

HPH Trust owns interests in world class deep-water container port assets located in two of the world’s busiest container port cities by throughput – Hong Kong and Shenzhen, the People’s Republic of China (“**PRC**”). Other assets in the HPH Trust portfolio include the port in Huizhou, PRC, as well as certain port ancillary services and the economic benefits of river ports complementary to the deep-water container ports operated by HPH Trust.

The investment mandate of HPH Trust is principally to invest in, develop, operate and manage deep-water container ports in the Guangdong Province, Hong Kong and Macau, one of the world’s largest trading hubs by throughput.